Club Manager's Association of America queries to members about Round Table discussions at the Managers' annual convention deal with operating details but not with today's No. 1 Question "How does our club stand, financially?". Considering business experience of so many club officials, few club officials really know the financial position of their clubs. You can't even get the answer from club and hotel accounting companies who really are experts.

Some of those FHA loans to golf clubs must be based on hope and prayer. PGA Business Schools should show the students how to study club financial statements. The study would give the young men an idea of what they face.

Club Managers Association nationwide "remuneration" survey of city and country club managers showed that the "average total job value" of country club managers was $17,019 and of city club managers $18,200. The survey showed "the average managerial position in 1963 and 1966 is worth 3.2% of a club's annual revenue from all sources." The CMAA is far ahead of the PGA and GCSA in studies of this type.

Two of the top-paying pro jobs are at opposite ends of the U.S. Ted Makalena at the new Francis Brown course in Hawaii gets a guarantee and concessions and tournament playing privileges that must come close to a new high. Brown fronted for Makalena and Makalena is a smart dependable pro. Francis Brown is an all-time "greatest". A skilled amateur and nobody ever had more fun at golf than Francis.

The other high job is Tommy Armour's at Boca Rio GC, Delray Beach, Fla. Tommy has been in labor pain with another golf book that wraps up answers to thousands of letters he's had from his previous two golf books and his Chicago Tribune-New York Daily News syndicated golf lessons which have been running for nine years.

James Reid, superintendent, Brooklea CC, Rochester, N. Y. for 23 years, retired. The club and Finger Lakes GCSA gave Reid a dinner at which tribute was paid to the veteran for having been a leading factor in the area's golf growth.

Joe Brugiglio, pro-superintendent, Glynco (Ga.) Naval Air station, has his first nine completed and the second nine under construction. First nine is 3,350 yds. par 36, framed by oaks and pines. Paul Barr of Buckeye Irrigation, Hollywood, Fla., installed a complete irrigation system. Tifdwarf greens and 419 fairways were installed by Don White of Southern Turf Nurseries. Brugiglio has an excellent maintenance headquarters built by Woorow Sapp. Clubhouse and pro shop to be built.

American Golf Hall of Fame Association, Foxburg, Pa., proposes to build 18, a clubhouse and golf museum housing...
GRAFFIS' SWING continued from page 8

the Hall of Fame, near the Foxburg GC which is said to be "the oldest golf club in America in continuous use." . . . Carlton Williams, past 12 years, superintendent, Rockwood CC, Independence, Mo., now in charge of building 18 for Blue Springs CC at Independence . . . It will be bordered by home sites, shopping center, etc. . . . Harold Reed, formerly pro at Crackerneck CC, Independence, will be Rockwood pro.

Marion Askew retiring after 29 years as pro at the Oaks (formerly Oakhurst) CC, Tulsa, Okla. . . . He was pro at Indian Hills CC, Tulsa, for 14 years before going to Oakhurst and has been in golf 43 years since starting as an 8-year-old caddie at Muskogee CC under Bill Nichols . . . He developed many fine men and women golfers . . . His admirable character not only has won for him the lasting affection of his members but is reflected in the high standard of conduct of their kids to whom he has taught golf.

Samuel C. Brittman, head of the Pro-Shu Co., recently was featured in story in the Sunday Patriot-News, Harrisburg, Pa. . . . Sam and his wife Molly toured the nation's pro shops in getting Pro-Shu business established . . . The Brittman now are enjoying playing more golf in a week than they used to play in a month.

B. R. Steiner, Pine Valley GC, elected president, Philadelphia Association Golf Course Superintendents. . . . David O. Miller of Saucon Valley is the new vice president; Robert Reigter of Philmont is treasurer; Frank I. Shuman, Philadelphia Toro was reelected secretary . . . Directors elected to serve three years: Luigi Marsilio of Willingboro, Ross Woodward of Whitemarsh Valley and Harvey Jones of Ramblewood . . . The annual meeting and tournament was held at Bucks County CC with Milton Jennings as host superintendent . . . Winner of low net and the new championship is Parker Biery of Eagle Lodge.
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**GRAFFIS’ SWING**  
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**Leon D. Faucett** and **Max Ewing**, owners of Duck Creek GC, Garland, Tex., were hosts to 30 pro salesmen at the second annual Southwestern Professional Golf Representatives tournament... Max and Leon donate the championship trophy which was won by **Clayton Stubbs** of U. S. Royal... He got par 72, only three strokes off the course record... **Gil Barnett** of Hogan got net 67... Faucett and Ewing have 1,000 members at Duck Creek... It’s been open 18 months.

Protest getting higher and hotter against government financing of golf courses competing with courses built and operated by private risk capital whose investors pay stiff taxes... Brae-Burn CC, Houston, Tex., put on an “Appreciation Party” for its pro, **Don Collett**, who’s been there two years... A surprise visitor was **Bill Casper**, a golfing companion of Don since they were kids in San Diego... Brae-Burn gave the Colletts a color TV set among other gifts... **Gene Sarazen**, **Fred Corcoran** and business and political notables sponsoring pro-am memorial for **Tony Lema** at Marco Island (Fla.) GC Monday Feb. 27, before the Doral tournament at Miami... Proceeds will go to a juvenile welfare work that was Tony’s prime charity.

**Russell G. Barget**, manager, Tam o’ Shanter CC, Orchard Lake, Mich., elected president Michigan Club Managers’ Association... **Norman Nocera**, Blythefield CC, Belmont, Mich., elected vice president and **Peter Siagkris**, Point o’ Woods CC, Benton Harbor, Mich., secretary-treasurer... Tam o’ Shanter has another department head prominent in association work... Its pro, **Warren Orlick**, is PGA treasurer... The club’s building program and lively membership campaign led by **Oscar Braun** figured in 1966 play, being 6,000 rounds ahead of play in 1965.

College of the Desert, Palm Desert, Calif., to conduct turf research on plots...  
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GRAFFIS SWING continued from page 14
contributed by Hi-Lo GCSA . . . Los Angeles area again makes available classes in Advanced Turfgrass Management at Mt. San Antonio College, Walnut, and Pierce College in Woodland Hills . . . Wayne Morgan teaches the high school classes . . . There also are classes in turfgrass irrigation at Mt. San Antonio College Monday nights from 7 to 10 p.m. . . . Herm Westkamp is instructor.

Richard M. Phelps, now with Brauer and Associates, Edina, Minn. . . . He's been active in course construction and turf management in Iowa . . . The Brauer organization is remodeling Southview CC, West St. Paul, building an additional nine for the Owatonna (Minn.) CC, building 18 for Dahkgreen GC in suburban St. Paul and nine with FHA financing in Baudette, Minn.


Name of Riverwoods CC in Chicago's suburban Deerfield, changed to Ravinia Green CC . . . Gene Sarazen's new book "Golf for Seniors" in print soon . . . The very competent Roger Ganem was the literary pro on the job with Gene . . . 1967 series of Shell's Wonderful World of Golf has Sarazen and Jimmy Demaret doing TV's top job of helpful golf instruction and entertainment . . . Even the commercials are much better than many television programs . . . Sports Network Inc. began its live color series of 11 PGA 1967 tournaments with Los Angeles Open with an hour on Saturday Jan. 28 and an hour and a half on Sunday . . . Final of the SNI-PGA series will be Dec. 3 at the PGA National GC with the PGA Team championship.

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