What I Learned From My First Golf Car Sale

By HAROLD B. HARRISON
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On Sept. 30, 1955, I purchased from a Pennsylvania distributor my first electric golf car and had it delivered that same day, directly to my customer. I gave the distributor my check in full and in return, received an innocent looking receipted bill; (for 1-Golf Car... Price $____) the same type of receipt that I would receive for any other merchandise purchased. The distributor and I shook hands and parted.

My customer was like a kid with a new toy! He drove the car around his yard. Of course he knew that he couldn't take it out on the street and drive it over to the golf course until he had his license. But that should take only a few days, since he would apply for the license immediately. He did. And that really started the letters and phone calls flying in all directions. All four of us got on the merry-go-round; the customer, the Bureau of Motor Vehicles, the distributor, and I, the pro who was
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supposed to keep the customer happy!
Not only did we write and telephone, but we got down on our knees and flat on our backs on the garage floor, where said new and shining golf car was housed, and armed with flashlights, tissue paper and soft lead pencil, proceeded to make tracings of the manufacturer's number, only to find later that we had taken the wrong number and had this to do all over again.

We filled out forms and more forms, some of them the wrong ones; some of them right in part. Two months and five days later, my customer received his license! That was on December 5th and of course it was then too cold to play golf here in this locality.

He is looking forward to trying out his new golf car in the Spring. He will naturally have to apply for 1956 license plates, even though he never did use his 1955 plates! At this stage in the game, we are all keeping our fingers crossed! And I, the pro, shall not uncross mine until I see my customer motoring around the golf course in his nice new, shining golf car!

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**Valuable Tips**

When you purchase a golf car from a distributor:

1—Insist that your distributor deliver to you with the car, a notarized bill of sale, complete with all the information you would have for an automobile (or motorcycle). Included must be serial number, motor number, horse power, model, type body, kind of tires etc.

2—YOU must apply for Title in your name. Application should be made to the Bureau of Motor Vehicles (or the department in your state that is the equivalent of the Pennsylvania bureau handling automobile registration and issuance of licenses) by filling in a standard form which the Bureau supplies to you. In addition you must forward to the Bureau with this form, your bill of sale, check covering title and registration fee and tracing of the serial number on the vehicle.

3—If the car is less than 4 H.P. it will be registered as a motorcycle!

4—If you sell the car to a customer, the title must then be transferred to your customer.

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