saving improvement, document that saving by a facts-and-figures formal report. Again, need I remind you to leave no doubt as to its authorship. Outline a long-range program of upkeep and improvement to prove that you have more than a day-to-day attitude towards your job. Furthermore, the adoption or endorsement of such long-range program will exercise a highly stabilizing influence upon new club officials.

Prior to tournaments, don’t wait for the tournament committee to come to you to tell you what it wants to have done. Go to the tournament committee with written recommendations and sketches showing the progressive changes in cups and tee markers. Show where you will have men placed to smooth out traps. Advance a definite program for handling galleries. Show how you will take care of any emergency from a broken main to a case of heat prostration. In other words, gentlemen, prove, on paper, that you have been doing a lot of extra-curricular thinking on behalf of the golf course. Believe me, even the most hardened garbage can manufacturer will be impressed by that.

3. Employ sound golf course tactics. This vague sounding heading can mean just as much to the greenkeeper as it does to the general or the football coach. An army may be headed by a brilliant strategist, a general with a fine overall campaign. His soldiers may be brave, rugged, and well-equipped. But history reveals scores of such armies which have been made foolish in disaster by a ragged bunch of tacticians fast on their feet and able to hide and shoot behind every log, rut, or cotton bale that came handy. Many a high-priced football coach with high-priced players with the best of equipment has met calamity from a band of players who ran more trickily, tackled harder, blocked more knowingly, and took quicker advantage of the breaks. Every alert greenkeeper knows that many phases of golf course upkeep which will offend at least a minority of the players is not an unusual situation. Be smart and unobtrusive in doing these jobs so that your days may be long on the fairway.

Strategy in Avoiding Trouble
One golf course not a million miles from here is blessed, or plagued, by some marvelous oak trees. Years ago a terrific feud developed within the club in regard to the removal or retention of a certain group of these trees. Certainly the trees unfairly handicapped some shots, but what were a few golf shots compared with 800-year-old trees. The intramural battle grew so hectic that an author-member of this club sold a very good thinly disguised account as a short story to the Saturday Evening Post. Imagine the predicament of the greenkeeper when he received orders from the chairman of the Green committee to take the trees out immediately. These trees happened to be in the full view of the nearby residences of some of the influential tree-loving group. But the greenkeeper’s tactics were equal to the occasion. He picked a crew of grounds men and armed them with a formidable battery of axes, saws, shovels, crow bars, and ropes. He marched them over to the offending trees in broad daylight and after giving them very explicit instructions he retired hastily from the scene. The crew began to work like fury, clearing the ground, rigging ropes in the branches, and generally engaged themselves in loudly doing every-

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