TIRE MATS

1—Driving Tees

Driving Range and Public Course Operators . . . here we believe is the finest tee made from tires. Designed to specifications of well-known pros, these mats are functionally ideal, reversible, and virtually everlasting. Immediate delivery. Sizes 42"x60" and 48"x60". Also special sizes.

2—Floor Mats

Tire Floor-Mats in long runners and special sizes for locker room, grills, entrances, and shower rooms. Pay for themselves by saving floors, spikes, and preventing accidents. Low prices due to high production.

Prices and information available upon request.

MERCHANTS TIRE COMPANY
2710 Washington Blvd.
St. Louis 3, Mo.

Worthington Ball’s “Les Strokes”

A new “popular-price” ball called the Les Strokes is being introduced by Worthington Ball Co., Elyria, O. Jim Brydon, Worthington’s vp, says tests show the ball has greater resiliency than is customary in lower price field, due to more “power transmitting liquid.” Brydon is confident the new ball will be a fine performer for those who should use a lower tension ball.

Sport-A-Pipe

The Sport-A-Pipe, a unique saddle-stitched cowhide pipe holster that fits any belt and has appeal for pipe smoker that plays golf is manufactured by the G&R Co., 5429 Laurel Canyon, Blvd., North Hollywood, Calif.

FOR GOLF PENCILS OR GOLF TEES AT NEW LOW PRICES

write to GOLF TEE COMPANY AMSTERDAM, N. Y.
Detachable Golf Cleat

Flexible, lightweight, and easy to lock on, the new ParCleat all-metal rust-proof sole plate fits and locks on any shoe in a few seconds, and won't come off until released with a key. Compact for carrying, these cleats are perfect for the traveler or vacationist who hasn't the space that an extra pair of shoes would require. It is manufactured by the ParCleat Co., 3048 Rodman St., N.W., Wash. 8, D.C.

Lightweight Centrifugal Pump

Introduction of a new line of lightweight, self-priming, centrifugal pumps with direct, gasoline motor driven power fully guaranteed as to performance which can be used on the course for draining off flooded areas, filling spray tanks, as a booster for sprinkling systems, or handling liquid fertilizer is manufactured by the Gorman-Rupp Co., Mansfield, Ohio.

Country Club Matting

Here is the very thing you have long wanted for your locker room floors - a durable matting which will withstand spike traffic. Made of the finest quality rubber, interwoven with tough, long staple Egyptian cotton and nylon, here is a mat than can really take it! Black in color, it is 7/32" thick and comes in rolls 36" wide and 24 or 48 feet long.

For prices and literature write

American Mat Corporation
1802 Adams Street
Toledo 2, Ohio
HERE IT IS!
The new, sensational
Golf Pride GRIP

Designed and Molded for Two-Way Grip.
Easy on hands; all shock eliminated.
Air-cooled for removal of moisture from
hands and gripping service.
Molded directly to the shaft; cap and
grip one unit.
Choice of five colors, with or without
cork. Also three different sizes: large—
medium—small.
The only grip for a perfectly balanced
set of golf clubs, as all grips are uniform
in size and weight.
Prices and information to Pros and in-
dividuals furnished on request.

Pro Shop and Driving Range Licensee.
KOSAR'S GOLF DEVELOP. LAB.
634 Portage Trail — Cuyahoga Falls, Ohio

KOSAR DRIVING RANGE TEE
EASIER — FASTER — CLEANER
The ONLY TEE for Driving Tee Mats
Increases range income by speeding up play 25% to 40%
★ Easy convenience adds to player enjoyment ★ Helps keep Driving Ranges cleaner ★ 50% savings over wooden tees.

Send for Free Sample. Used
by better ranges everywhere.
4' x 5' Driving Tee Mats: 1 to 10—$25; 11 or more—$22.50.
KOSAR'S GOLF DEVELOPMENT LAB.
634 Portage Trail Cuyahoga Falls, Ohio

New 1948 Rite-Arc Putter
Jack Redmond, trick shot artist, ex-
plains distinctive features of Rite-Arc
Drop In putter to golf companion. The
1948 model Rite-Arc is a blade type
putter which advance orders indicate will
be more popular than the mallet type
Rite-Arc which enjoyed lively pro shop
sale last year. The new putter, especially
designed for eye-ease line control, has
curved face which starts ball with over-
spin and helps avoid skidding and hop-
ping. It is precision machined for accu-

The ONLY TEE for Driving Tee Mats
Increases range income by speeding up play 25% to 40%
★ Easy convenience adds to player enjoyment ★ Helps keep Driving Ranges cleaner ★ 50% savings over wooden tees.

Miniature Field Active
Arland, 444 Brooklyn Ave., New Hyde
Park, N.Y., who designs and builds
miniature golf courses, reports construc-
tion nearing completion on two outstand-
ing courses at Vaux Hall, N.J. and Lake-
wood, N.J. Judging from number of in-
quiries and caliber 1948 miniature golf
course construction promises to eclipse
the Tom Thumb construction activities of
the early thirties.

PRIVATE BRAND
GOLF BALLS
15 DOZEN MINIMUM ORDER
Write for Prices
BOSTON GOLF BALL CO.
7 MAPLE ST.
Stoneham 80, Mass.
Bullis Joins MacGregor

Pete Bullis, who for the past 20 some years has been covering the northwest portion of the central states in his capacity of golf equipment and supply representative, has joined the pro sales staff of MacGregor, Inc. The amiable Bullis will continue to make Chicago his headquarters working out of the MacGregor office at 538 S. Clark St., which will serve as a distributing center for his professional accounts. Pete, who is as well liked as he is broadly known, will carry the MacGregor pro standard in the same territory he started to travel twenty years ago: Wis., Minn. and the Dakotas.

Gelhar Joins Burke Golf

George Gelhar, former PGA member, joins the Burke Golf Co., Chicago, as sales representative for the state of Illinois. Gelhar, class A member of the Ill. section, PGA, served his apprenticeship at Skokie CC under John C. Hackbarth and Pete Sontas at Barrington Hills CC then moved to Chicago. He has been in the automobile business in the past and will continue to work out of the Burke office at 1938 S. Michigan Ave., which will serve as a distributing center for his professional accounts. Gelhar will carry the Burke Golf Co. pro standard in the territory he started to travel twenty years ago: Wis., Minn. and the Dakotas.

BUFFER-POLISHER

IMMEDIATE DELIVERY

EVERY PRO SHOP... needs this STANDARD "CLUBMASTER" Golf Club BUFFER-POLISHER. Wide swing with 1 H. P. 1750 RPM motor permits two boys to work at the same time. We can also furnish the 8" by 1" cloth and wire wheels. Immediate delivery!

Write for Bulletin 110

THE STANDARD ELECTRICAL TOOL COMPANY
2524 River Road, CINCINNATI 4, OHIO

PHILLIPS
GOLF SPIKES
SIZE 1" Diameter FITS Regular Receptacle

The Swing is to the LARGER BASE
• WILL NOT TILT or Break Through Sole.
• KEEPS THE SPIKE ERECT.
• PREVENTS OUTER SOLE from Rolling.
• WEATHER TIGHT — RUST PROOF.
(White Plated or Black Finish)
WILL NOT TURN BY THE THREADS

F. C. PHILLIPS, INC.
STOUGHTON, MASS.

SPIKE-VISE WRENCH
Fits all spikes
Screw and taper principle and sturdy precision construction enables the SPIKE-VISE WRENCH to quickly and cleanly remove any make of spike on a golf shoe.

It takes a firm, non-slip grip on even badly worn spike stubs; then you can get them out easily.

Box of Three, $5. (Single Wrench, $2.)
Sold direct to pros and locker-room men.

SERLEY MFG. CO.
483 E. 6th St., ST. PAUL 1, MINN.

Write for Information

THE STANDARD ELECTRICAL TOOL COMPANY
2524 River Road, CINCINNATI 4, OHIO

April, 1948
QUALITY SPORTSWEAR FOR THE PRO SHOP

With the sharp focus on easy comfort and smart styling, highlighted by the latest in fabrics and design, we are confident you’ll agree the 1948 Jackman line will set the pace for pro shop sportswear popularity and profits.

Write for the new Jackman catalog. It’s filled with items that will help you make this year your biggest in sportswear sales.

Jackman Sportswear
REN SMITH, Pres.
6332-34 Roosevelt Road
Oak Park, Ill.

to South Haven CC (Mich.), and three years at Medinah CC as full professional. After leaving the pro ranks he served as sales representative for Dunlop and North British respectively in the midwestern area until the advent of war during which time he was with the Emerson Elec. Co., and Gen. Elec. Co.

Growth Portrays Acceptance of Wilson Sporting Goods

Growth, an attractive brochure portraying the story of the development of the Wilson Sporting Goods Co. for the 20 year period from 1927 to 1947 shows in graphic detail the expansion of facilities, production, and advertising volume.

In 1927, the Wilson organization operated from three distributive outlets, two factories, and accounted for only a small part of the sporting goods industry sales. In 20 years Wilson’s growth is relatively twice that of the industry as a whole.

FORE!

THE MOST SENSATIONAL
NEW DEVELOPMENT IN GOLF!

"Shur-Grip*
GOLF GLOVE

• Firmer grip when you need it!
• Gives you a secure feeling at top of swing!
• Minimizes slippage and improves your score!
• Enables you to play happier golf!
• Made of top quality leather by skilled craftsmen!

"THE "PAT" PATTERSON CORPORATION

BOX 200 GLOVERSVILLE, NEW YORK

A new patented glove, developed after years of testing and experimentation. Order today!
W. L. Robb, left, Asst. to the Pres. and L. B. Icery, Pres. of Wilson Sporting Goods Co., celebrating their 30th anniversary, view the new Growth brochure.

Today, Wilson utilizes 37 manufacturing and distributive outlets with distributors located throughout the world. Fifteen modern factories supply the demand for Wilson sports equipment.

In the last 20 years, Wilson’s volume of production has progressively increased at a tremendous pace—golf, 387.34%; tennis, 358.66%; baseballs and softballs, 459.47%; leather sports equipment, 362.17%; and sport clothing, 650.07%.

Aside from this steady increase in production, Wilson has developed and introduced many innovations in equipment and merchandising such as—tennis balls in hermetically sealed cans, the Gruv-Grip, Top-Notch tennis rackets, Strata-Bloc and Strata-Bow construction, patented improved weight distribution in iron golf club heads, pyroxolin sheaths on golf shafts and many others—that have established precedents for the industry.

Today, for the benefit of its thousands of dealers and distributors across the nation, Wilson maintains an advisory board comprising many leading stars in American sports. These ranking sports champions endorse and use Wilson equipment, thus confirming acceptance of these products.

**THE POCKET GOLF BALL CLEANER**

Small Round Plastic Box
Handy • Clean • Sanitary
Efficient • Non-breakable
Non-Abrasive • No Destructive Action
The Golfer’s Pocket Companion
The Answer to the Golfer’s Prayer
Retail price $1.00 each.
Price to Dealers & Pros $7.20 per dozen delivered for cash with the order.

POCKET GOLF BALL CLEANER CO.
5735 Cass Ave.
Detroit 2, Mich.

**GOLF PROS--MAKE**

your shop Service Headquarters for Golfers by being prepared to install PARK "ALL WEATHER" GRIPS. Used by nearly all tournament winners and leading players everywhere. You can get them on all new clubs. Use coupon today.

PARK "ALL-WEATHER" GRIP — Greatest Grip in Golf!
GRASS SEED
of "Known Quality"

Tested for Purity and Germination

Available for immediate shipment are all of the better turf producing Grasses and Mixtures.

Also we can serve you quickly on Equipment and Supplies for The Golf Course — Brown Patch Remedies and 2-4D Weed Killers.

New 1948 Price List Free on Request

Hiram F. Godwin
22346 Grand River Ave., Detroit 19, Mich.

"Golf Trainer" for Home Use

Interest centered on the "Golf Trainer" at recent Chicago Mid-winter Boat and Sports Show demonstrated here by John Gibson, nationally known pro, indicates growing popularity in practical use of "Golf Trainer" known among the professionals as the "golfer's punching bag."

It consists of a captive ball that when hit moves along a graduated scale which measures length of drive and checks accuracy of direction. It also provides needed exercise and entertainment for the family.

• BENT GRASS •

Stolons and Sod. Washington — Cl — and other recommended strains.

HENRY BALL WASHERS

... backed by years of thrifty performance

Saves players' clothes and tempers because it is slop-proof. Saves time because it is quicker, more thorough and easier to use. Saves cover paint of balls because it has no scouring bristle brushes. Saves frequent replacement costs because its cleaning units won’t rot and warp... and its unbreakable steel jacket is rust proof.

Attractive — stays tidy — easy to drain and refill — Allen Set Screws make them theft proof.

Prices F. O. B. ELM GROVE, WISC.

HENRY TEE ENSEMBLE includes Ball Washer, Tee Data Plate and Waste Paper Container.

Send score card when ordering Tee Data Plates.

Manufactured by GOLF & GARDEN EQUIPMENT CO.
BLUE MOUND ROAD, ELM GROVE, WISCONSIN
mum strength and wearing qualities with a minimum of weight. Construction is of seamless welded steel tubing. Twin Sport in action balances the load precisely over the axle for effortless travel and, with wheels collapsed, tracks easily across footbridges and narrow trails. Fully collapsed with bag or motor attached, it fits into an automobile trunk. Inquiries for dealer and other information should be addressed to Boyd, Inc., 711 East Fourth St., Royal Oak, Michigan.

Golf Ball Cleaner
A handy little golf ball cleaner encased in a transparent plastic box housing a small water saturated sponge which is sealed in with a leak-proof cover and can be carried about the course safely and conveniently in the pocket or the golf bag is manufactured by the Pocket Golf Ball Cleaner Co., 5735 Cass Ave., Detroit, Mich.

“AGRICO DOES A BETTER JOB — WE PROVED IT!”

“...We fertilized part of our fairways with Agrico and part with another fertilizer of the same analysis,” writes Mr. Leopardi. “There was no comparison—the Agrico-fed turf had a darker green color, held that color all year, and the grass was much thicker—weeds just didn’t have a chance.” Use Agrico for best results — order now from your regular supplier, phone nearest A.A.C. Sales Office, or write to The AMERICAN AGRICULTURAL CHEMICAL Co., 50 Church Street, New York 7, N. Y.

NEED SUPPLIES?
(SEE Page 123)

Solve Tee Mat Upkeep for Years to Come!

MELFLEX HEAVY DUTY TEE MATS
Made from toughest bomber airplane tire carcasses

The easiest playing, the safest, the most comfortable tee mat ever made for the players ... the most wear and weather resistant and the easiest to maintain for the range operators.

Weather proof — do not curl, warp or fray — non-sliping wet or dry — reversible to provide four different driving areas. Full 1" thick; 48" x 60" — or larger.

Write for folder and prices
PROMPT DELIVERIES
NEW ECONOMY IN TREATING AND FERTILIZING GOLF GREENS

McCLAIN HYDRO-MIXER

Get this lightning speed outfit this year.
Cut labor costs to the bone. Reduce your operating costs, social security, industrial and unemployment insurance expense.
One man can handle this job with a Hydro-Mixer. The light, inexpensive Hydro-Mixer is now used by hundreds of courses from coast to coast. It no longer pays to be dragging old style cumbersome costly equipment around over the course to handle Brown Patch and Fertilizer Spraying.
Safety, speed and accuracy of either the hand or power operated Hydro-Mixer are almost unbelievable.
If you really want to save, write today for the literature.
McCLAIN BROTHERS COMPANY CANTON, OHIO

R. H. Tractor Wheel SPUDS

Quickest to put on or take off. Increased tractor efficiency and cultivate turf... that's why more than half the U.S. and Canadian clubs use them. Durable and low priced.
Sample spud and circular on request; advise make of tractor and purpose for which intended.
Immediate shipment.
If your Ford or equipment dealer cannot supply, write direct to
R. S. HORNER
Geneva, Ohio MFR. OF SPUDS, FORD-SON WHEELS, ETC.

SKINNER — Pioneer and Leader in Irrigation for nearly half a century

SKINNER SYSTEM OF IRRIGATION

...will make your course a better course

If your golf course is irrigated by Skinner, rest assured that your membership and play will increase. Skinner’s Engineered and Equipped systems of irrigation will supply ample watering for your course with surprising results, beautifying its appearance and increasing the prestige and play of your club.

The Skinner Irrigation Co., 415 Canal St., Troy, Ohio

118 Golfdom
View of golf display in sales room of recently acquired MacGregor Golf, Inc. branch warehouse and sales office in Los Angeles.

by golf pros from a wide radius, press and radio representatives, and friends. Stanley M. Clark, vice pres., MacGregor Golf, Cin., O., represented the home office.

Inter-Communication System

A new Talk-A-Phone model known as "Elsie" is an economical unit suitable for two-way conversations originating from the master unit or sub-station for intercommunication between club manager and employees, professional and caddie master, or greenkeeper and clubhouse. The system consists of a master unit, one sub-station and fifty feet of cable. Additional cable in any length is available when required. Complete information is available from the manufacturer, Talk-A-Phone Co., 1512 Pulaski Rd., Chicago 23, Ill.

Sow
WHITNEY’S
Super-Refined Seeds
FOR VELVETY, HARDY GREENS AND THICK-TURFED FAIRWAYS
Whitney tested and proved seed mixtures for every golf course need. Special prices. WRITE for full information.

WHITNEY SEED CO., Inc.
BUFFALO 5, NEW YORK

INSTANT PEP FOR PUTTING GREENS

McCLAIN • SPIKER AND PERFORATOR
Don’t let your Greens get “hardening of the arteries”. Keep them bristling with life by regularly perforating the surface with millions of small holes made by smooth round spikes.

Let air, sun and water down into the roots of the grass for producing real playing Greens.

Revive hard packed turf for quick action of chemicals and fertilizer.

Save on fungicides and prevent Brown Patch by using this inexpensive machine. Hand or power operated.

Write for literature today.
McCLAIN BROS. CO., CANTON, OHIO

WILLIAM B. LANGFORD
GOLF COURSE ARCHITECT
Balanced Topographical Design
Member:
American Society of Golf Course Architects
Telephones: Keystone 6501
2405 Grace Street, Chicago, Illinois

CONVERSE
ROTARY SOIL SCREENS
MAKE BETTER GREENS
Write for Bulletin
F. S. CONVERSE CO. INC.
JOHNSON CITY
NEW YORK

April, 1948
HARDWOOD FLAG POLES
Made of the finest, kiln dried, second growth, tough White Ash. Tapered from approximately 1” at bottom to ¾” at top, and fitted with flanged aluminum ferrules to fit standard 1½” cup. Sanded finish with prime coat of lead and oil and finished coat of finest white enamel. Available in 2 or 3 color combinations. Immediate delivery.
Your inquiries and orders will be referred to a nearby distributor.
LEAVITT CORP. EST. 1895 URBANA, ILL. Builders of "Knockdown" bleachers for all sports

MINIATURE GOLF
The fascinating game for young and old that made millions for course owners in the past is here again... and here to stay. Our experienced engineers make complete miniature course installations.

ACT NOW—PROFITS TOMORROW
Write or wire for brochure and full information to:
RECREATIONAL ENGINEERING CORP.
Designers and builders of Duro-Green Miniature Courses
35 Westminster Street PROVIDENCE, R. I.
Exclusive U. S. Distributors of Duro-Green all-weather, perfect performance matting.

ALLAN L. LONGSTAFF
Established 1915 as Pro Golfer
Golf Courses Designed and Constructed
960A No. 20th St., Milwaukee 3, Wis.
Telephone: West 3428

DAVIS Issues New Catalog
A new golf course equipment and supply catalog has been published and distributed by George A. Davis, Inc., 5440 Northwest Highway, Chicago. The unusually attractive publication lists supplies and equipment available for shipment under the following general headings: grass seeds, fertilizers and chemicals, spreaders, fungicides and insecticides, greens and tee equipment, machinery and equipment, sprinklers and hoses, weed killers and sprayers and tree equipment and tools.

Spalding Distributes Pro Catalog
New edition of the attractively designed Golf Pro Catalog being mailed to all Spalding Pro customers. It features a full line of golf equipment including the newly designed registered Top-Flite Woods, plastic woods, and graduated Offset irons.

THE GROWING OF THE FINEST BENT GRASSES is our specialty and sole business. We have been at it 20 years.
We furnish you the very best stolons that nature can be persuaded to grow.
They are of fresh, virile stock, less than a year old, and true to strain.
There is no mixture of other bents or grasses, no lift-over bents, no weeds,—not even clover.
Every shipment carries State Inspection certificates.

C 52, Old Orchard C 19, Congressional C 1, Arlington C 7, Cohansey
Old Orchard Turf Nurseries
P. O. BOX 350 K. R. BOND, Prop. Madison 1, Wisconsin

THE GREENS ARE THE FOUNDATION OF ALL SUCCESSFUL GOLF COURSES
Miniature Course Constructors

Recreational Engineering Corp., 35 Westminster St., Providence, R.I., has been organized to specialize in the planning and construction of miniature golf courses. The new company is headed by Wm. J. Curtis, former president of the Schavolite Co., club manufacturers previous to the war. Both the fixed and the removable type of courses will be available, with the plans for a wide range of holes designed by a leading golf course architect and complete installations provided. Miniature course supplies including a newly developed, all-weather putting matting will be sold by the company.

All-Aluminum Automatic Tee

TEE-KING is the trade name of a new automatic tee designed for simplicity of operation and practical driving range use. Features of the all-aluminum tee attest to its practical construction—it has only one moving part, is adjustable to allow ball delivery to various points on the mat and may be removed for storage in a minute. Tension of spring on moving arm and tilt of hopper are also adjustable. Slight touch of club head brings down
Driving Ranges
AND
Miniature Golf Courses
We have a complete stock of
GOLF BALLS — CLUBS
TEES — MATS — PUTTERS
Write for prices
EASTERN GOLF CO.
244 W. 42nd St., Dept. A, New York 18, N. Y.

arm for teeing next ball. Light in weight, the automatic tee is available with or without mat and frame from the manufacturers, Lockie-Falls Products Co., 1826 Grant St., Bettendorf, la.

Portable Electric Plant
Hard-to-get-at weeds and tall grass around fences that call for close cropping electric shears, plus many other problems confronting the greenkeeper when the need for repair work on any part of the course calls for power driven tools is readily solved by the use of the new portable electric power plants manufactured by D. W. Onan and Sons Inc., Minneapolis, Minn. The plant provides power for any electric tool, universal AC or DC within their full rated capacity and will operate under heavy load conditions for more than four hours on a gallon of gasoline. Mounted on easy wheeling dollies, this unit can be moved about the grounds freely by one man.

Spalding Moves N.Y. Offices
On April 15th the New York district office of A. G. Spalding & Bros., will move from 19 Beekman St., to modern new headquarters at 161 Sixth Ave., New York 13, N.Y. Spalding’s entire New York operation including general executive departments will be conducted at the new Sixth Ave. address.

GOLF BALLS & CLUBS
for
DRIVING RANGES
CHIP & PUTT COURSES
GOLF BALLS
in colors
RED BLUE GREEN YELLOW WHITE
and
PUTTERS
for
MINIATURE GOLF COURSES
Write for Details
A. W. MORGAN
470 Palisade Ave., YONKERS 3, N. Y.

Trailer Is Business Asset
C. L. Hornung, Pro Golf Sales Co., Fond Du Lac, Wis., has combined business and pleasure with the novel use of the trailer pictured above in which he carries an adequate supply of golf equipment for complete display and direct sales to pros as he calls on the trade in his travels about the country.

Hornung and his wife, who have made two winter swings through the southern states in their house trailer, have called on pros in Ind., Tenn., Ga., Fa., Ala., Miss., La., Tex., N.M., Ark., and Mo. In addition to serving as living quarters and portable warehouse, the trailer also serves as an advertising medium carrying prominent messages calling attention to Pro Golf’s Pro Special golf balls and the new Tru-Goose irons.

STITCHED WATERPROOF PAPER SLIPPERS
SAVE THE EXTRA TOWEL!

1,000 prs. $22.00 (2,000 slippers)
5,000 prs. 21.50 per M. Pairs
10,000 prs. 20.75 per M. Pairs

chas. f. hubbs & co. 389 Lafayette st. new york city 3
Hornung reports the trailer has been the talk of the tour, a great asset in doing business, and that he wouldn't travel without it when calling on the professionals.

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Roseman Features New Mower

Efficient, low-cost flexible mowing, is claimed for the “Park Challenger” mower by Roseman Tractor Mower Co., Evans- ton, Ill., manufacturer of gang mowing equipment.

The Park Challenger consists of three Roseman Hollow Roller Drive Mowers mounted on the new Ford Tractor, or the Ford Tractor Ferguson System.

New Film, "Play Better Golf." Shows How To Improve Game

When, why and how to use the individual clubs of a conventional set, how to play a water hazard, starting the swing, and getting the ball off the ground are but a few of the pointers shown in the new instructional sound-film "Play Better Golf" produced by Official Films, Inc. with J. Victor East of Wilson Sporting Goods Co. as technical advisor and featuring the golfing stars, Patty Berg, Sam Snead, Jim Ferrier, and Lloyd Mangrum of the Wilson advisory staff.

The film is a two-reel subject covering the fundamentals and fine points of the
game with the first reel devoted primarily to basic considerations, such as grip, arm and swing, and close-ups. Part II opens with a demonstration of controlled shots to overcome natural obstacles, followed by sand trap technique, then chip shots and putting.

"Play Better Golf" is available for showing by professionals and clubs through Wilson Sporting Goods dealers and may be purchased outright from your local photographic dealer or Official Films, Inc., 25 West 45th St., New York. The reels are complete units within themselves and may be used separately or in combination on either 16 mm sound-on-film, 16 mm silent or 8 mm silent.

Keep Club and Course Clean

A new complete line of heavy-duty Bennett Bilt waste receptacles specially designed and finished for outdoor use as well as indoor, equipped with full size burlap bags for quick, easy removal of waste, finished in standard olive green and white enamel with wording such as "Help Keep Our Club Clean" which incorporates 1½" high, non-rusting stainless steel feet, has been announced by the Bennett Mfg. Co., Inc., Alden, N. Y.

**Golf Balls & Equipment**

NORTHERN HAS A COMPLETE STOCK OF:

GOLF BALLS, CLUBS, MATS, PUTTERS, TEES, ETC. FOR DRIVING RANGE & MINIATURE COURSE

Write for 1948 Prices

NORTHERN BALL CO.

3441 N. Claremont Ave., Chicago 18, Ill.
A new all-in-one golf club called the "Miracle," made of stainless steel with each part precision machined permitting instant conversion from one club to another by means of nine calibrations which are controlled by a knurled thumb-nut at the front of the head is manufactured by the Winter Mfg. Co., 5935 N. Keating Ave., Chicago, Ill., for the individual or traveler who wants to carry on practice or informal play with limited luggage.

**New Spalding Campaign**
**To Sell On 7 "Fronts"**

A. G. Spalding & Bros. Inc., announce a campaign intended to deliver over 240 million individual messages in 1948 along seven different "fronts"—designed to reach the maximum number of prospects for athletic equipment. Magazines, newspapers, radio, comics, youth publications, school and college newspapers and films are being employed to do the biggest advertising job in Spalding's post-war history. National magazines will carry an increased number of Spalding's advertisements, every one in color, to an audience of 38,000,000 people and the Spalding Sports Show will be back again on the sports pages of leading newspapers from coast to coast which will reach a total of 40,000,000 families.

The youth market is blanketed through the use of comics, youth publications and school and college newspapers delivering a total of 30 million impressions on the minds of young Americans.

The medium of radio will again be used to build business for the dealer. The National Championship Tennis Matches will be broadcast on a nation-wide hook-up from Forest Hills.

Entertainment and instructional films like "World Series of 1947," "Inside Football" and "Circling the Bases" will again be distributed.

Spalding advertising is planned to hit deep into rich, specialized markets also, through the use of such magazines as GOLFING, American Lawn Tennis, Sportfolio, Social Spectator and other specialized publications.

**CLASSIFIED ADS**

**SALESMEN WANTED**
By Prominent Manufacturer of GOLF BAGS & JACKETS "TOP LINE"
Opportunity for Men Calling on Golf Pros throughout the Country,
BOX 589: 1474 BROADWAY N. Y. 18

Salesmen Wanted, for Sportswear and accessories, in various sections of the U. S. Write for full details to Box 418, % Golfdom.

(Continued on next page)