right to the same knowledge of my employer.

I am convinced that I can do this only when I do not have to incur the expense of travel to a club to see it, to see its directors, to spend weeks of correspondence in getting in touch with past employees who only can give me the picture I want.

Some of the data necessary to determine how the job stacks up for the applicant are set forth in the tentative questionnaire which follows. You can figure out for yourself how difficult, tedious, and costly it would be for a job candidate to get this information under prevailing conditions.

The basic principle of my proposal involves not only the fairness of both sides being mutually informed, but supplying all concerned with data enabling the man and the job to be fitted together.

Here is a draft of the questionnaire:

NAME OF CLUB; CITY
STATE; City Pop.; Number of other courses in area; Distance of club from population center; Membership current year; Past 5 year average; Membership dues $; Special dues (social, etc.) $; Assessments-and reasons $; Club indebtedness $; Green fees $.

TYPE OF CLUB: Municipal, daily fee or private; MANAGEMENT: Municipal: Park Manager or Pro Supervisor; Private: Board of Directors or Committee Head; Individual owner. EMPLOYEES: Pro?; Greenkeeper?; Manager?; Pro-greenkeeper?; Other employees?; List salaries of each.

COURSE: Acreage; Yardage; Par; Practice tee; Greens; Traps; Water; Type of Greens; General description of course and its problems.

CLUBHOUSE and other buildings; Size; Cost; Living quarters; Showers; Lockers; Grill; Kitchen; Pro-Shop; General description and age; Equipment: List and describe.

PRO INCOME: Lessons $; Rate $; Concessions $; Equipment sales $; Repair $; Total plus salary $; Do not include any supplemental income—endorsement, tournament, etc.; Pro expense: Board $; Room $; Transportation $; Laundry $; Cleaning $; Incidents $; Do not list any expenses other than necessities.

Detail description of duties, concessions granted, method of hire—contract, verbal or written, etc.

The questionnaire would be altered to cover greenkeeper or manager jobs.

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THE Iowa Open golf tournament will be played in South Dakota, June 21 and 22.

Course of the Sioux City (Ia.) Boat club, over with the championship will be played, is on the South Dakota side of the Big Sioux river. The clubhouse is in Iowa. The prize winners will be paid off in the clubhouse, in case anybody wants to get technical about this being the Iowa Open. First pro money will be $300 for the 54-hole event. Entry fee is $5.00.

Send your entry money to Bill Adams, pro of the Sioux City Boat Club, Box 42, Boulevard Sta., Sioux City, Iowa.