Calomel can be taken internally in small quantities without the disastrous results caused by mercury bichloride.

Ordinarily when it becomes necessary to use a powerful disinfectant, mercury bichloride is foremost in mind; however, there are some objections and it cannot be used in each individual case. There are approximately 40 different and distinct forms of mercury salts.

Mercury history has been extended in the work done by Dr. John Monteith, Jr., of the USGA Green Section for the control of various turf diseases. The publication of his work is very complete in Volume 12, Number 4, August 1932 of the Green Section Bulletin, and covers many years of experimentation with mercury salts for that purpose. It is the writer's suggestion that everyone connected with the application of such materials should have a copy of this bulletin.

GOLF'S MARKET PLACE

Crawford, McGregor & Canby Co., Dayton, O., gives interesting details in its 1936 catalog of medal awards to members of the MacGregor Player-Craftsmen club, composed of workers in the MacGregor club plants and players on the excellent 9-hole course the company maintains for its employees. Many of the clubmakers have been in McGregor service for more than 20 years. Will Sime, designer of Bap woods, has been MacGregor's chief designer for 33 years.

The new "par" golf ball washer, after a year of experiment to eliminate every possible "bug," is now being shipped to dealers and courses, according to announcement by Par Golf Products, Inc., 410 Hanna Bldg., Cleveland, Ohio.

The Par brushes are of sponge rubber, and only one brush replacement a season is required, according to the manufacturers. One to three balls can be cleaned at once. The Par sells for $8.50, or $10.00, complete with mounting post. Special lower prices in quantities.

Penfold Golf Balls, Inc., new New York address is 11 Park Place, where they moved early this year. The Penfold golf ball, the only 100% pro-only line, offers pro rebates on the Penfold "75" and Penguold "50," which bring Penfold prices strictly in line.

Johnny Revolta has tied in with the PGA educational movement for the younger golfers, by designing a line of
Weeds in the traps?

Sprinkle them away

Dilute Dolge Weed-Killer in water, 1-to-20, and sprinkle. Weeds in your sand traps wither, die, dry up. Dilute 1-to-40 and sprinkle on tennis courts, drives, walks, gutters. Works down deep—kills the roots. One application is usually enough for the whole season. Even poison ivy dies when Weed-Killer goes to work; write for details.


Johnny Revolta Young Champ golf clubs for younger players.

Clubs are being manufactured by Wilson Sporting Goods Co., who report unusual interest being displayed by golf pros in the line.

The clubs have built into them the fine qualities of playing equipment for more expert golfers, but are priced low enough to be attractive to the younger golfers.

Carbonaire portable bar, manufactured by the Carbonaire Beverage Dispenser, Inc., 106 East 19th St., New York City, is claimed to be the first portable beer serving unit requiring no ice or coils, or external connections to pump, gas tank, or drain. Dry ice provides both pressure and cooling and facilitates automatic control. It is designed for establishments where installed service bars are inconvenient, or too expensive. When the dry ice melts it becomes carbonic gas CO2, and maintains the proper pressure on the beer, assuring delivery of beer with a lasting creamy cuff. The dry ice also refrigerates the inside of the cabinet which is an attractive cylindrical stainless steel container holding a half or quarter barrel of beer.

Bill Hay and Ben Poinsett, having located their office at 121 Second st., San Francisco, Calif., and added Jim Casey to their roster, now are beating up orders in eleven Western states for Link-Lyon, Inc., MacDonald Smith, pro-only clubs, Worthington Golf Ball Co. pro line of balls, Jackman Sportswear golf apparel, and Atlantic Products golf bags and luggage. Practically all pros in the Western states know these fellows well. They've been in the golf business as pros and salesmen from 15 to 25 years and any guy has to be good to last that long in this league.

Hay, dean of golf salesmen on the west coast, will have charge of the S. F. office and cover northern California. A brother of Peter Hay, the Del Monte mentor, Bill got into golf goods selling early and made good with prominent companies before going in on his own with Poinsett. Poinsett was L. A. Young Golf Co. New
York man for some time, then served as its Pacific Coast manager from 1932 until 1935.

Jim Casey was an assistant pro and pro prior to 1926 when he went into golf goods selling. Jim will have charge of southern California business for the Hay & Poinsett crew. He will make headquarters in Los Angeles.

The boys got a swell start and must be figuring on doing business day and night as their letterhead lists in addition to the office phone Exbrook 2631, a home phone MOntrose 6409.

T. W. Niblett, distributor for North British Rubber Co., has moved from his old location at 350 Broadway, New York City, to 11 Park Place, in the same city. The North British golf balls and the spiked rubber golf shoes provide a good pro margin, Niblett reports, and have been enthusiastically received on the Pacific Coast.

The spiked rubber golf shoes provide the answer to play in wet weather, and are a big help in building up business under weather and turf conditions that normally would prevent much play.

Swan Specialty Co., 179 W. Madison st., Chicago, has a rubber ball massage device retailing for $2.95 through pro-shops and all Spalding stores that is being used with strong endorsement by well-known tournament players. The Rol-O-Way massager gives an effect like the hands and fingers of an expert masseur and is being extensively and effectively used in correction of soreness and stiffness, in restoring circulation, and in fat removal.

It is selling very well at pro-shops and carries a good profit margin for the pro.

Skinner Irrigation Co., Troy, O. is distributing a new catalog to interested greenkeepers and club officials. The booklet is handsomely printed and contains full information of the various Skinner systems of irrigation, where they are ap-
A. N. PECKHAM
RHODE ISLAND

For 16 years has produced and furnished direct to golf clubs, parks, etc., different varieties of Bent Grass Seed

This seed grown under the rigid climatic conditions of New England produces grass that has built up resistance to the various fungus diseases prevailing in our northern States. • It is, of necessity, winter hardy and makes a fine bladed, permanent, desirable turf for your greens, lawns, etc. • We also furnish a fairway mixture composed of 5 different varieties of fine turf grass seed which produces a balanced closely woven turf on lawns, tees, tennis courts, fairways, etc.

and Tournament packages, with only one of the colors changing, for easy identification. Another merchandising thought is that the new box is 1/2 in. wider than the conventional affair, which makes it stand out when put on display.

The Philroy Beer Dispenser, made by the Philroy Utilities Corp., 106 East 19th st., New York City, is a practical device for serving draught beer in smaller packages, i.e., 1/2 gallon, 1 gallon, 3% gallons (1/4 barrel).

The dispenser can be put in the refrig-
erator either lying down or standing up. It is made of die cast aluminum and has a complete air pump, beer faucet, release valve, etc. Draught beer will stay fresh and not go flat so long as you keep pressure on and keep the container in the refrigerator.

The Philroy dispenser is being put up in three different kinds of containers—an aluminum jug in 1 gallon and 3 3/4 gallon sizes; 1/2 gallon glass bottle and 1 gallon glass bottle, and a tin can model with sanitary lining.

Forstner Chain Corporation, Irvington, N. J., has introduced a new sport belt that is meeting with the enthusiastic reception of golfers, sportsmen, and spectators.

These belts are flexible and expand, and are exceptionally smart with their colored cord bindings. Lightweight and durable, they are fine for the hot summer days ahead.

Forstner Sport Belts retail at $1.50, $2.00, $3.50, and $5.00. A special narrow width model is also available at $1.00. They may be obtained at pro-shops and through department store men’s wear shops.

Arsokoll, a lead arsenate in colloidal form, is now being offered to golf clubs by the manufacturers, Latter Laboratories, Inc., 901 Elton Ave., New York City. Advantage of the colloidal arsenate lies in its suitability for use in sprayers, since powdered arsenate settles to the bottom of tanks and clogs spray nozzles unless the solution is continually agitated; whereas Arsokoll, a creamy paste, remains in suspension without stirring.

The makers claim great economy in the use of Arsokoll. In addition to the more even spray coverage possible with the product, because of its even solubility, it is claimed that the product does not wash or blow away as readily as the usual powdered lead arsenate. About half the usual dosage is necessary per thousand square feet.

The makers have a circular descriptive of Arsokoll available on request.

Jack J. Sheehan, 1314 Broadway, Albany, N. Y., working eastern and northern N. Y., western Mass. and Vermont for Parglov, Russell Moccasin golf shoes, Rite Hite tees, Champ golf and duffle bags, and Golf Ball, Inc. balls, reports...
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ROBERT HUNTER'S
famous book on golf architecture.
This recognized authority—a "best seller" at $4.00—offered to GOLFDOM readers postpaid at only $1.25.
A valuable addition to your greens library. Send check with order—today!
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That Happy Combination of Quality and Economy is offered in our
New Broadmoor One-Color Score Card
Produced by a New Process, its price is $21 for 5,000. The card, fully complete and comprehensive, is not small and the stock is heavy.
Samples to clubs on request
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IN LOS ANGELES

The PARK-WILSHIRE
HOTEL APARTMENTS
2424 WILSHIRE BLVD.
AT WESTLAKE PARK

FROM $2.50 PER DAY
FROM $60 PER MONTH

pros in his territory are leading the sporting goods business in one of the strongest sales spurts sports selling has seen. Says the Unsinkable Turk, "Pro merchandising today probably is the smartest service selling done by small retailers in any line of business."

The display cards furnished the pros this year by Spalding are meeting with favor everywhere.
The illustration shows the various pieces in the series. Upper left—A photograph of Bobby Jones about to start one of his famous drives lends plenty of human interest to this card. Upper right—The woman golfer has not been overlooked, as this card designed specially for feminine appeal shows. Bobby Jones Clubs, with the Form Grip are featured. Center—This display carries a record of the important tournaments won by players last year using Spalding Golf Equipment. Lower left—A reproduction of an oak board is used to give the impression of a wood panel upon which is tacked a card promoting pro instruction. Lower right—A scroll effect is used to tell the story of Vulcanized Cover golf balls.

North & Pfeiffer Mfg. Co., Hartford, Conn., makers of Grip Rite shoe spikes are offering $100 to users of their spikes for the best letter received by August 31 on the subject "Why I like Grip Rite shoe spikes on my shoes." First prize is $50, second is $25, third is $10 and there are
three $5 prizes. Label from a box of spikes must be attached to all entries, which should be sent to PO Box 1673, Hartford, Conn. Winners will be announced September 30.

Tom Cutter Robbins, New York district manager for Crawford, McGregor & Canby Co., 11 Park Pl., has as a new team-mate, Louis Sirian, well known to pros on the West and East coast. For nine years Sirian has been with Spaldings. He will work the NY metropolitan district with Robbins for the glory and profit of MacGregor.

Golf ball department of United States Rubber Products, Inc., has a new revolving counter cabinet to help pros merchandise the 1936 line of "U.S." golf balls. The cabinet shows a different "U.S." ball on each side. The Royal Blue, Royal Arrow, Royal Nassau—and U.S. Fairway are the brands displayed.

In addition, a diagram of the three U.S. Royal balls depicting their relative qualities of toughness and distance is offered on one corner of the cabinet. The color scheme is a sure attention getter.

Any pro who has not received one of these attractive display cabinets should apply to the local branch of United States Rubber Products, Inc., for information on how to obtain his cabinet.

C. B. Dolge Co., Westport, Conn., has provided many club managers with the answer to athlete's foot prevention in Altaco, a chemical product which may be the most efficient and effective way to combat athlete's foot. Altaco is a chemical product which is easy to use and very effective. It is a perfect solution for anyone who needs to prevent athlete's foot.

**ROOT ALL PURPOSE SPREADER**

ALL METAL CONSTRUCTION

This machine will cut upkeep cost more than any piece of equipment used on golf courses. For speed, economy and perfect application it is unexcelled.

THE ROOT MANUFACTURING COMPANY
1051 POWER AVE., CLEVELAND, OHIO

**KILL WEEDS QUICKLY**

With new, low-priced No. 99 Aerol Weed Burner. Completely destroys Weeds and Seeds in roughs, traps, pathways, fairways, driveways and on tees and tennis courts. Sterilizes and destroys weed seeds, insect eggs and fungus spores in compost. 101 other uses. 10 day FREE TRIAL. Write for Bulletin 291G or order direct from AEROIL BURNER CO., West New York, N. J., Chicago or San Francisco.

**R. H. Tractor Wheel SPUDS**

quickest to put on or take off. Increase tractor efficiency and cultivate turf...that's why more than half the U.S. and Canadian clubs use them. Durable and low priced. All sizes for all purposes. Sample spud and circular on request; advise make of tractor and purpose for which intended. Immediate shipment. If your Ford or equipment dealer cannot supply, write direct to R. S. HORNER Geneva, Ohio MFR. OF SPUDS, FORD-SON WHEELS, ETC.
Finer Greens and Fairways—at Less Cost when you use a KEMP. A complete unit, it shreds, mixes and shifts any kind of soil in one operation. Easy to move. Gas or electric motor. Costs little to own or operate. Write for catalog. Kemp Manufacturing Co., Dept. G-56, 1919 Peech St., Erie, Pa.

KEMP POWER SOIL SHREDDERS

used in solution for washing bath and locker-room floors, or as a spray. It is a deodorant as well as disinfectant. Clubs also are making extensive use of Dolge's De-O-Dor-Oma for deodorizing and of the Dolge Ban for general cleaning. Ban also is widely used as a cleaning powder in golf ball washers.

Canvas Products Corporation, Fond du Lac, Wis., makers of Can-Pro golf bags, now offers a new line of Oval Caddy Bags that is just about the last word in golf bag equipment. Coming in pearl grey and tan, tan and brown, and brown or black elk the bags provide the golfer with every club carrying convenience. The Can-Pro bags are fully guaranteed to be satisfactory, and offered at attractive prices are winning favor with the pros.

Elwin Supply Co., Roselle, N. J., has issued its 1936 price list on golf course equipment and supplies which will be sent on request.

Elsewhere in this issue is a two-page L. A. Young spread, with progressive illustrations showing various stages in golf ball production. This spread is by way of announcing the fact that The L. A. Young Golf Company, Detroit, is now manufacturing its line of Hagen golf balls complete from honey center to painting and stamping.

The new ball factory occupies the entire third floor of the Young factory, with the balata rolling mill at the rear of the ground floor.

"Virtually all machines in this up-to-date ball plant are of special design and specifications new to this industry," says E. E. Chapman, vice-president and general manager of the company. "In the designing and building of many of the machines, the L. A. Young Golf Company has had available the engineering and production facilities of the L. A. Young Spring and Wire Plants.

"Inasmuch as honey is the center material used in Walter Hagen and Honey Boy balls, a machine to pre-heat the honey and force it under pressure into the rubber sac in which it is contained, was necessary.

NEW EASY WAY TO APPLY CHEMICAL FERTILIZERS

Apply Sulphate of Ammonia, Bichloride of Mercury, etc., to greens and fairways with ordinary hose equipment.

HOZON makes it possible. Mixes solution and water automatically. You simply sprinkle. HOZON is simple and scientifically-built to last a lifetime. Nothing to wear, corrode or get out of order. Write for literature now. 12.50 nor for postpaid HOZON on money-back guarantee.

HOZON CO., Box 41, Warrensville, Ohio

It's Always Sharp!

Core of extra hard steel runs through center of spud. Softer outside steel wears first—keeping spud sharp until completely worn away. Will outlast ordinary spuds. Good for the turf. Write for details.

DIAMOND STEEL CENTER TRACTOR SPUD

DIAMOND CALK HORSESHOE CO. 4702 Grand Ave., Duluth, Minn.
"Ball winding machines, on each of which eight centers are wound simultaneously, produce balls wound with hair-like precision and of great tension. "Vulcanizing of cover stock, painting, marking, stamping and finally packaging, are carried out under modern methods. "With the golfing season off to a flying start, double shifts have been necessary to try to keep up with the orders on hand for the various golf balls marketed under the Hagen name."

A. N. Peckham, Kingston, R.I., for 16 years engaged in sale of bent grass seeds, reports lively bent grass business this spring. The Peckham bent, grown under the rigid climatic conditions of New England; is of necessity, winter hardy, and makes a fine bladed turf for greens and lawns.

Dunlop Opens Texas Show. — Craig Wood and Henry Picard of the Dunlop field staff exhibited their stuff at Dallas CC in opening the golf events at the Texas Centennial exposition. Wood and Reynolds Smith, Dallas amateur, started the party with a 31-33-64 best ball; a stroke behind was Picard and David (Spec) Goldman.

**Simple Test Surprises Greenkeepers**

Clubs testing the Budd on one unit, and comparing mowing costs with units not Budd-equipped are amazed. When you see Budd you buy it — and pile up savings right there under your nose, you'll wish you'd switched to BUDDS sooner. Wire or write for prices and details.

**Budd Mfg. Co., Dept. G, Ravenna, Ohio.**

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### Classified Ads

**Rates:** 10 cents a word per issue. Minimum charge $2.50

**Competent Class A** Professional wants location. Hard worker, good teacher and player; knows the business. Good personality; will work for the interest of the club. Very best references — thru the experimenting days. 35 years old. Address: Ad 116, % Golfdom, Chicago, Ill.


**Pro**—Would like club with good concessions and club cleaning. 25 years old. Good references, 7 years’ experience. No salary—would consider your proposition. Go anywhere. Address: Ad 506, % Golfdom, Chicago, Ill.

**Golf Course Wanted**—I wish to purchase, or lease for long term, nine or eighteen hole course. Grass greens, clubhouse containing living quarters. Address: Ad 500, % Golfdom, Chicago, Ill.

**Personal to Pros**

“The North & Pfeiffer Mfg. Co. of Hartford, Conn., make splendid "Grip-Rite" removable Shu-Spikes which I have used for more than 20 years, having sold many thousands to my club members. "Grip-Rites" are easily inserted or removed and are the most economical on the market. They wear longer and PREVENT SLIPPING. IMPROVE STANCE and help GOLFERS CUT STROKES. TRY THEM and you’ll agree it’s wisdom, profit and pleasure to use and recommend "Grip-Rites." Also they are giving away $100 in cash prizes for best letters." Fellow Golf Pro.

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**Creeping Bent Grass**

**Sod and Stolons**

Improved Washington Strain From Our Own Nursery. Phone, Write for Full Information.

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Arlington Heights, Madison, Wisc.

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**What’s in Your Soil?**

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