not entirely satisfactory under all soil conditions. He suggested the use of carbon disulphide emulsion. The strength of the emulsion should be governed by the soil temperature; for example, with a soil temperature of 40 to 50 degrees Professor Pettit recommended 68 C. C. of carbon disulphide per gal. of water. When the soil temperature goes to between 50 and 60 degrees only 57 cc. of carbon disulphide to a gallon should be used. With higher soil temperatures running between 60 and 70 degrees the quantity of carbon disulphide should be cut down to about 45 cc. per gal. After stirring the carbon disulphide into the water thoroughly so as to make a uniform emulsion about 2% gal. per 1000 sq. ft. of area should be applied and drenched down into the ground with water.

Tee Business Status Makes Pros
Study Prices

ONE OF THE pro business developments of 1931 that threatens lasting injury to a neat bit of pro profits was the retail price attack on patented tees. With slightly over 93,000,000 rounds of golf played during the year and a tee production estimated at 100,000,000, the manufacturers were caught knee-deep in tees and shoveled them out on the market at liquidation prices. The situation was thrown out of control by so many of the tee makers being newcomers to the field and having as main assets a small investment in automatic woodworking machinery and hope of escaping patent infringement suits.

The damage done by the hit-and-run club manufacturers was repeated in the tee field. The pros at the 18-hole clubs average about $200 a year profit on tees. The direct profit is only part of the tee advantage, as the boys have found that tee requirements bring into the shops a lot of people who are subjected to the buying attraction of other well-displayed merchandise.

Tees of the leading manufacturers have been selling for 25c a box, with no one getting rich on the deal and none of the customers complaining. Part of the tee sales income went for some effective advertising that had the direct result of speeding the general adoption of the patented tees with a consequent saving of thousands of dollars to golf courses in the elimination of sandbox maintenance. Considerable adver-
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