pensation thereunder from the club, or of bringing an action based on negligence against the person responsible for his injury. But he could not pursue both remedies.

As to injuries to passersby upon a highway, the club's liability would seem to depend upon whether or not its method of maintenance constituted a danger to the public. If it did, as in the English case reviewed, the club might be held liable. But, in the absence of such a showing, the injured person would have recourse only upon the one directly responsible for his injury.

# Pros Today Must Protect Players, Manufacturers and Themselves

By THE ROAMER

DURING THE past three months the writer has made contact with many of the golf professionals in Illinois, Wisconsin and Minnesota, and opinions were unanimous and uncomplimentary about certain manufacturers of comparatively recent origin whose policies seem to have been made by the production department, instead of by officials interested in securing a place for their companies in the economic firmament.

In one section, a well known ball was being peddled to business men in their places of business, and players in another section have worked out a "system" of "collective buying" which enables them to obtain golf balls at wholesale prices. In another section a fairly well known make of golf clubs can be purchased at wholesale prices by any one having the price. In some places golf goods of well known makes in the department and cut rate stores are quoted at prices paid by the pro for the same goods. This is undermining the business in a manner that is bound to prove a boomerang and have the opposite effect than the one intended of increasing sales volume.

Some of these manufacturers are apparently out to get the "egg" and "to hell with the goose." They apparently regard the professional as a necessary evil rather than as a mainstay to the game and without whom golf courses would soon fall into disuse for lack of membership interest and development.

It must be apparent to any one capable of thinking that the time will never come when golf skill will be acquired by any
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pect to be and all that remains is for him to get a fair share of the profits to which he is entitled.

To stop the deluge of cheap clubs, balls and other golf goods with which the market is inundated the pro must remember one thing of vital importance; particularly must this be considered by the young pros who have less experience than the old timers. When a pro buys and displays on his shelves merchandise that is similar to products that are flooding the stores, he is giving his approval to this lower grade merchandise and the practices that promote its sale. Without the support of the pros, manufacturers of this junk will rapidly fade out of the picture, which will be a good thing for all concerned; the pros and the first class manufacturers.

Another angle to this cut-rate business and one that escapes the attention of the average man is discovered when you find your members buying at the stores, goods that you are displaying on your shelves. Your member naturally reasons that you approve of these goods and then makes his purchase in the store where he can beat your price. In other words you make the sale . . . the store gets the profit.

If the writer may suggest means to combat the evils enumerated I would strongly urge the pro to work along the following lines.

1. Back up and support your organization. No unorganized business ever got anywhere.
2. Back up companies whose policies square with the pros' interests.
3. Blow a cold breath on any merchandise that does not conform to the standards of the profession.

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