Don't Wait Until Too Late

Hire That Man Now

The experienced greenkeepers, professionals and managers who advertise below, are all worth considering for THAT VACANCY at your Club. And the time to do this investigating is NOW, during the winter, while there is plenty of time to choose.

GOLFDOM'S Classified Advertising is the logical place for the clubs to acquaint the best men in the field with their requirements and for the men who want jobs to get in touch with clubs having vacancies. The advertising rates: 10 cents a word. Minimum charge, $2.50. Cash with order.

Competent and conscientious pro and greenkeeper—With more than twenty years' successful experience seeks position with good club. Age 38; married. Served to their satisfaction as pro and greenkeeper several well-known clubs in central and southern states. Has laid out twenty courses and done considerable reconstruction work. Best of references as to ability and performance as instructor, club-maker, player and greenkeeper. Discounts all bills. P. G. A. official. Will prove valuable asset to club employing him.

Address C-14
% Golfdom, Chicago.

First class pro-greenkeeper—with 15 years' successful experience at prominent clubs, is open for position. Can furnish best of references. Is excellent combination of greenkeeper whose course shows expert care, and of instructor and shop manager who fully satisfies members. Is an able executive.

Address J-18
% Golfdom, Chicago.

You Need a Business Manager—Is your club running in the red and members complaining that food and service lack attraction and distinction? My specialty is putting life and business into country clubs that are not paying good dividends in satisfaction and economy to their members, and in opening new clubs on the right basis. Highest references from previous employers. Reasonable salary makes my services a bargain. Interested only in Metropolitan district location. Write for complete details to

H-60,
% Golfdom, Chicago.

Pro-manager Wanted—New semi-public course in the Chicago District needs high-class man able to create and maintain private club atmosphere. Must serve as professional and manager. When replying give full qualifications, references and salary expected. This is a real job for the right man.

Address Victor C. Carlson
636 Church St., Evanston, III.

First-class working pro—with excellent record as instructor, merchandiser and all around man for valuable service to club is now available for 18-hole club with exacting requirements. Will furnish best of references. For full details write

J. B. 9,
% Golfdom, Chicago.

Wanted Foreman—for eighteen hole course. Must be able to handle men and know his work. Send references and wages expected to

Address J. L. Grimes, Green-Chairman,
% Wheeling Steel Corp., Wheeling, W. Va.
FOR SALE—GOLF COURSE (SEMI-PUBLIC)

With all equipment. Made net profit of 12½% last year. Located two blocks from thrifty city of 3,500 population. No other course within thirty miles. Built for adjacent city but they are not ready to buy. All creeping bent greens. Club house fully equipped. Only available property with woods for city play-ground, etc. Investigate if you are interested in Nation’s most popular sport. $15,000 will make down payment. This will not exceed six months’ income during golf season. Balance on terms. Caro Golf Club, Caro, Michigan.

Conscientious and able professional—wants position with good nine or eighteen hole course. Member Professional Golfers Association. Non-drinker. Seven years’ experience; credit A-I. Promotes club tournaments. Stays on job. References. Prefer south or southwest.

Address E. 10%
% Golfdom, Chicago

Used Golf Balls Bought for Cash—Responsible house will buy used balls in any quantity at the right prices.

Address H. C. L.
% Golfdom, 20 Vesey St., New York.

Weekly Record Keeps Costs at Cedarbrook

HEREWITH is reproduced the weekly payroll record used by the Cedarbrook Country Club (Philadelphia district) in keeping its costs. Newbern Reeve, secretary of the club, says the form has been in use more than four years and has been found extremely valuable and practical. The sheets are bound in books in 100 in duplicate, the original remaining in the binder and the duplicate perforated and kept on file in the office.

I. W. Klopp, 831 Cherry St., Philadelphia, a Cedarbrook member, prints these forms.

POA annua is a very valuable grass for shaded greens, since under these conditions it will maintain a good growth during the hot weather months. Such greens are rarely bothered by grubs, hence there is little necessity to apply arsenate of lead.

—B. R. Leach.

If the club owns a good radio set, send a bulletin to the members a few days before a scheduled broadcast of national importance advising them that the club will be a splendid place to listen in. Increased dining-room receipts should more than cover the cost of the mailing.

In spreading fertilizer on fairways from a truck several greenkeepers have found that it is an excellent idea to have a rear vision mirror alongside the truck driver so he can keep close watch of the distributing operation without inconvenience.