and town clubs in the country the association membership could be built up to a point where it could easily finance, within itself, its hopeful plans.

The last session of the convention was devoted to brief buying talks on linens by David Parke, on coffee by Col. Bill Stewart and on meats by Arthur Davis.

There was the usual sprightly entertainment program for the men and women at the meeting, and by the way, there were almost a dozen women managers at the convention.

New York put in a strong bid for the 1930 conclave of the managers.

**Brown Best Stain for Tennis Courts**

Concrete tennis courts are becoming increasingly popular with tennis players throughout the country, but have one serious drawback. Unless the cement is properly stained, the glare from the smooth surface of the courts under the bright summer sun will frequently make play impossible.

The courts of the Midwick Country Club near Los Angeles have been stained a reddish brown, which Mr. Alfred Wright, chairman of Midwick's tennis committee, claims has entirely eliminated all glare.

"The tennis courts at Midwick," reports Mr. Wright, "were built of reinforced concrete and were unstained at the time that they were completed. It is necessary, in order to secure proper staining by chemicals, that the courts be allowed to dry out entirely, and although we played on them for a while in this condition it was not the intention of the club to leave them in their white condition. As soon as the courts were thoroughly dry we stained them a reddish brown which approximates the color of en-tout-cas and with this staining the glare was entirely eliminated."

"There was no experimenting done at Midwick. We were familiar with courts at a nearby beach resort which were stained a similar color and which were without any glare under the most trying light conditions.

"It is our opinion after examination of all of the colors that were available from chemical staining and from coloring placed in the concrete at the time that it is mixed, that the color that we have chosen is the only one which will entirely do away with any glare."

---

"We wanted LARGE COVERAGE, we wanted EVEN distribution, and we wanted a sprinkler that is always ready for business when we are ready for sprinkling. So we bought Larks."

*Wherever you see Larks, there is SATISFACTION.*

$15.00 Each

The "Lark" Sprinkles Evenly
- 125 ft. on 50 lbs. pressure
- 100 ft. on 40 lbs. pressure
- 90 ft. on 35 lbs. pressure
- 80 ft. on 25 lbs. pressure
- 60 ft. on 15 lbs. pressure

(Pressure readings at the sprinkler)

There is no other Sprinkler that gives such even coverage, from center to outside circumference regardless of pressure.

All parts brass, except the roller and the hose pipe.

*L. R. NELSON MFG. CO.*

Peoria, Ill.