True believers

Wow, a column on something Pat has never done for a career. While you have been around this business a long time, how can you give advice without ever stepping into our shoes? I read your article and you pointed out some negatives, but I have to tell you after 40 years I am ready and looking forward to 41 and many more. I am only 53, so I hopefully have a ways to go.

So maybe this is the root for a new article. How do you reinvent yourself every year to stay motivated, or what motivates a superintendent to stay in this business a lifetime?

First for me is a smile from a golfer who loved what they just played... from making a long putt... from seeing the sunrise with me, from one of staff just waving at them...

Golfers are people who are on their playgrounds that we get to manage. We provide them with a recreational playing surface and we should relish that fact every day. If you are having a bad day you really have to step back and ask what is causing it? How can I control that negative?

I love seeing a new employee “get” what it is all about. The pride in mowing a straight line on a green, from putting down a semi load of sod, or maybe getting a sprinkler head to work right, we have a living, breathing organism that we deal with every day. It can get tricky at times, but you have to figure out how to put new life in it every day to keep it going...

Now, I never encouraged my son to get in or to stay out of the business. He just fell in love with it at a very young age and has never wavered. I think it is so deeply ingrained in him that this is all he will ever do. It is not about the money, it is about the product he puts forward every day and the challenges that drive him and his staff.

Pat, I love your last couple of paragraphs. You’re correct. It is a passion and a love and a sense of accomplishment. It is hard to explain it to others, but I am very proud I am one of the few who gets to do this and I thoroughly embrace it.

Rick Tegtmeier, CGCS
Director of grounds
Des Moines Golf and Country Club
West Des Moines, Iowa

Great column in the February GCI. I really enjoyed it as I can totally relate to the story of your son.

I got started in this crazy business while in college, too. I worked at a course in the golf Mecca of Myrtle Beach, S.C. While attending Coastal Carolina University (for
marketing) I got a job at The Witch Golf Links under Mr. Andy Apple. Like a lot of kids my age, I was thinking it was a good way for free golf.

I loved getting up in the early morning and experiencing everything you mention in the article. It was an incredible feeling every morning. I felt like I was one of very few who was up and awake. At that time (1997-99) I didn’t even know that one could pursue golf course management as a career – you know, a golf course superintendent. I had never considered it... you mean people could actually make six figures doing this type of work? Two years of fun at The Witch and after graduation it was back to Chicago and time to get a real job.

After a year in the office world (23 years old at the time) I was being called back to what has ended up being my true life passion – a career in the golf course industry. I ended up going back to school, a junior college that offered a two-year turf degree program. While attending turf classes I also got hired on as an intern at Medinah Country Club, a fabulous opportunity. This is where I found out it was a great commitment as well as a unique profession and lifestyle.

As you so well explain “sort of secret society of mad monks who live and breathe the turf and golf operations.” I was able to move up the ranks quite quickly while at MCC, I went from intern, assistant, Course 2 superintendent and then onto superintendent of Course No. 3. I had absolutely nothing but passion for what I did. Many times it didn’t even seem like work.

Anyway, I’m no longer at Medinah Country Club, nor am I a superintendent, but I still bleed the blood (2001-11). In all it was a great 10 years, but as you mention in the article, it is a lifestyle. I have recently transitioned into the sales side of the business, or as many have said to me, “The Dark Side.” Thanks, Pat, for the words of encouragement.

Dave Kloss
JW Turf
Allenton, Wis.

I’ve been reading Pat’s column for many years, and must say he does a heck of a job. Pat’s February 2013 column (You Gotta Believe, 58) is awesome. Like so many of our peers, I am going through a very tough time on the course with the reductions in staff and funding. The cost of goods and employees has been increasing like crazy, yet the demand from our members to be better than every course on the planet continues. I’ve been managing golf maintenance in Florida for 24 years and have never been so close to saying “Take this job and shove it!” After reading your column it helped me say to myself “Hang in there... Things could be a lot worse.”

Jon S. Cockerham
Director of golf course maintenance
Suntree Country Club
Melbourne, Fla.

Great column. It was a straight control-print for me. I will share it with my interns for years to come. Well said!

Nelson Caron, GCS
The Ford Plantation Golf Club
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“You’ll be doing battle every day with a fickle bitch called mother nature...” The best line ever in a turf publication. It’s not Grantland Rice’s “...outlined against a blue-gray October sky the Four Horseman rode again,” but it’s up there.

Robert Waller, CGCS
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