Native grass: it's a jungle out there
With the proliferation of native grass areas on golf courses, steps need to be taken to maintain playability.

Meadowbrook Golf ups the ante
Don Rhodes has come aboard to handle the acquisition of up to $350 million in golf course assets through the company's new Honors Fund.

COURSE MAINTENANCE
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- PermoZole offers a traditional look at San Pedro GC
- Tools of the Trade at Hayes' Boone Golf Club

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Editorial Focus: Wetland Management
Wetland issues delay Shelter Harbor project
Course to break ground after long permitting process, many 'significant' routing changes.

LandLogic puts GPS mapping in supers' hands
Superintendent Kevin Hicks at Hillcrest CC in Boise, Idaho, said LandLogic lets him spend more time in the field.

IGM expands westward
Championsgate, Fla. — International Golf Maintenance (IGM) is expanding westward with the opening of new business development offices in Dallas and Phoenix. It is also moving its West Coast headquarters from Los Angeles to Las Vegas.

The contract maintenance company currently has four courses in the region and plans to add more.

"Our parent company, Meadowbrook Golf, is looking to acquire courses out West, so we thought it would be a good fit to increase our presence in these year-round golf markets," said IGM vice president Scott Zakany. "We had a presence out here, but our people were focusing on operations and business development at the same time."

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IGM expands
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Now we will be more focused on new business." Longtime golf industry consultant Dennis E. Shirley will head up efforts to expand IGM’s business in Texas and Craig Johnson, owner of Golf Course Services, will handle new opportunities in the Southwest. “Both Shirley and Johnson have lots of contacts in the business,” Zakany said. “Once they get us qualified leads, we will get involved. They have the contacts and see the people that we want to get in front of.” IGM has also relocated its western regional operation to Las Vegas from Los Angeles. Brad Rook will head up the new office located at IGM’s Silver Stone Golf Club. “We felt Los Angeles was too far west and that we were missing opportunities in high-profile golf markets like Las Vegas and Phoenix,” Zakany explained. According to Zakany, the changes will help IGM achieve its goal of growing 15 to 20 percent annually. “This is a time where you either fall back where everyone else is, or you move forward,” he said. “We have chosen to grow instead of downsizing.” Zakany said additional growth will come from placing new business development offices in the Northeast and Midwest in the coming months.

We want to hear from you!

Letters to the editor are an integral part of GCN, so let your voice be heard. Send all correspondence to:
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