**New Bayer ES head: ‘Bar has been raised’**

**By ANDREW OVERBECK**

MONTVALE, N.J. — The field of major agrochemical players narrowed further in late May as the U.S. Federal Trade Commission (FTC) approved Bayer AG’s acquisition of Aventis CropScience from Aventis SA and minority owner Schering AG (GCN July 2002).

The buyout marks the demise of another multinational player and the creation of Bayer Environmental Science.

Josh Weeks, former vice president of Aventis Environmental Science’s Chipco Professional Products group, will head the new professional products division of Bayer ES.

**DIVESTING FIPRONIL**

One of the first challenges facing Weeks will be the forced divestiture of two key product lines. As part of the approval, both the FTC and the European Commission are requiring Bayer ES to dispose of its fipronil and acetamiprid product lines.

While acetamiprid is a neonicotinoid class of chemistry that is being developed primarily for the greenhouse industry, the fipronil divestiture will directly impact the golf market. As part of the deal, however, Bayer ES will... Continued on page 18

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**Quarry Hills sets new opening date**

**By DEREK RICE**

QUINCY, Mass. — Reports of the death of the Quarry Hills Golf Course outside of Boston are greatly exaggerated, according to one of the project's developers, Chick Gellich.

“It’s interesting how the stories get totally twisted,” Gellich said. “We extended our contract with the Big Dig to accept 50 percent more dirt than our original contract and as a result of bringing in this extra dirt, we are a year behind our original projected finishing date.”

In recent months, published reports have suggested that the development had stalled because of run-ins with city officials and a lack of... Continued on page 19

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**Lahontan Golf Club pushing organic boundaries**

**By DOUG SAUNDERS**

TRUCKEE, Calif. — While other courses in the High Sierra are considering what synthetic materials to use to jump-start spring turf growth, Lahontan Golf Club here is taking an organic approach. Each spring, head superintendent Kevin Breen’s crew diligently spread 43 tons of chicken manure on the 130 acres of fairways to build up the soils before opening day.

Six years of organic efforts at Lahontan, an 18-hole Tom Weiskopf-designed course, have begun to pay off. Each year Breen has been able to cut back on his annual synthetic-fertilization to sustain a healthy stand of turf.

The direction toward an organic maintenance program was put into place when construction began under the watchful eye of Mike Kosak, the director of agronomy. This enclave of mountain homes and the only private golf club in the Lake Tahoe region has stressed a careful environmental program to blend the development into the natural landscape with as little intrusion as possible.

Kosak has strived to utilize organic farming methods to make this property sustainable for... Continued on page 19

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**Management companies holding on**

**By DEREK RICE**

SANTA MONICA, Calif. and CHARLESTON, S.C. — Two financially troubled golf course ownership and management companies – National Golf Properties (NGP) and Golf Trust of America (GTA) – received reprieves of sorts in July from their creditors.

NGP, which has continued to push toward a merger with its largest tenant, American Golf Corp., despite pressure from shareholders, has reached an agreement with its lender, Bank One N.A., to extend the forbearance period on NGP's $300 million credit line until March 31, 2003. As collateral, NGP granted mortgages and deeds of trust on its properties. The company has been in technical default... Continued on page 15