FOLF COURS

POINT

Dr. Michael Hurdzan and Tom Page Fazio debate what impact golf cars have on course design and the game of golf.

COUNTERPOINT

THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY A UNITED PUBLICATION

VOLUME 14, NUMBER 8 AUGUST 2002 • \$7.00 www.golfcoursenews.com

Fertigation demystified

Fertigation use is on the rise as superintendents discover the agronomic and budgetary benefits.....6

Readjusting the numbers

A joint poll by the NGF and the NGCOA shows fewer rounds played than previously thought......14



RENOVATION COMMUNICATION

In the latest installment of a series tracking the progress of the renovation project at Willoughby Golf Club in Stuart, Fla., superintendent Kevin Downing outlines the need to keep members informed about the progress of renovation work (members playing on a soon-to-be-closed green are pictured above). He also discusses the ins and outs of the bidding process. See page 12.

COURSE MAINTENANCE

Burrowing owls thrive on Washington courses	.(
Seeded bermudagrasses improving in quality	(
Tools of the Trade at Rusnic's Bear Brook GC	7

COURSE DEVELOPMENT & RENOVATION

ASGCA president Morrish outlines objectives 1	11
Los Lagos fills public golf void in San Jose 1	1
Rulewich renovating Trent Jones courses 1	11

COURSE MANAGEMENT

GPA survey points to increasing acquisitions 14
I.R.I. acquires one of Intrawest's Raven clubs 14
Rick Smith acquires Treetops from Melling 15

SUPPLIER BUSINESS

GCSAA, industry addressing show issues	16
Jacklin Seed ready with new varieties	16
John Deere closes Gator plant in Virginia	17

New Bayer ES head: 'Bar has been raised'

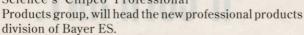
By ANDREW OVERBECK

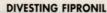
MONTVALE, N.J. — The field of major agrochemical players narrowed further in late May as the U.S. Federal Trade Commission (FTC) approved Bayer AG's acquisi-

tion of Aventis CropScience from Aventis SA and minority owner Schering AG (GCN July 2002).

The buyout marks the demise of another multinational player and the creation of Bayer Environmen-

Josh Weeks, former vice president of Aventis Environmental Science's Chipco Professional





One of the first challenges facing Weeks will be the forced divestiture of two key product lines. As part of the approval, both the FTC and the European Commission are requiring Bayer ES to dispose of its fipronil and acetamiprid product lines.

While acetamiprid is a neonicotinoid class of chemistry that is being developed primarily for the greenhouse industry, the fipronil divestiture will directly impact the golf market. As part of the deal, however, Bayer ES will

Continued on page 18

Quarry Hills sets new opening date

QUINCY, Mass. - Reports of the death of the Quarry Hills Golf Course outside of Boston are greatly exaggerated, according to one of the project's developers, Chick Geilich.

"It's interesting how the stories get totally twisted," Geilich said. "We extended our contract with the Big Dig to accept 50 percent more dirt

than original contract and as a result of bringing in this extra dirt, we are a year behind our original projected finishing date."





With nine holes completed, Quarry Hills is looking toward an early 2003 opening.

suggested that the development had stalled because of run-ins with city officials and a lack of

Continued on page 19

Lahontan Golf Club pushing organic boundaries

By DOUG SAUNDERS

TRUCKEE, Calif. -While other courses in the High Sierra are considering what synthetic materials to use to jump-start spring turf growth, Lahontan Golf Club here is taking an organic approach. Each spring, head superintendent Kevin Breen's crew diligently spreads 43 tons of chicken crumbles on the 130 acres of fairways to build up the soils before opening day.

Six years of organic efforts at Lahontan, an 18hole Tom Weiskopf-designed course, have begun



(Left to right) Mike Kosak, Martyn Hoffman and Kevin Breen

has been able to cut back on his annual synthetic fer-

to pay off. Each year Breen healthy stand of turf.

The direction toward an organic maintenance protilization to sustain a gram was put into place

when construction began under the watchful eye of Mike Kosak, the director of agronomy. This enclave of mountain homes and the only private golf club in the Lake Tahoe region has stressed a careful environmental program to blend the development into the natural landscape with as little intrusion as possible.

Kosak has strived to utilize organic farming methods to make this property sustainable for

Continued on page 10

Management companies holding on

By DEREK RICE

SANTA MONICA, Calif. and CHARLESTON, S.C. — Two financially troubled golf course ownership and management companies - National Golf Properties (NGP) and Golf Trust of America (GTA) - received reprieves of sorts in July from their creditors.

NGP, which has continued to push toward a merger with its largest tenant, American Golf Corp., despite pressure from shareholders, has reached an agreement with its lender, Bank One N.A., to extend the forbearance period on NGP's \$300 million credit line until March 31, 2003. As collateral, NGP granted mortgages and deeds of trust on its properties. The company has been in technical default

Continued on page 15

PERIODICAL

DEVELOPMENT & RENOVATION

Quarry Hills looks to spring 2003 opening

cash. Geilich laughed off those reports.

"We have never stopped work and we are proceeding along," he said. "We would prefer to have been finished already, but it didn't work out that way.'

The planned 27-hole John Sanford-designed golf course has seen its share of delays in the 11 years since Geilich and his partner, developer Bill O'Connell, first proposed the idea of building a golf course, soccer and baseball fields on the

site of a former landfill. Because Quarry Hills was accepting dirt from Boston's Big Dig highway project, which itself has seen its share of delays and cost overruns, Geilich said delays were inevitable.

"It has been an extremely complex and difficult project," Geilich said. "Obviously, [construction crews] never know when they're digging just how much they're going to get or when it's going to come. So they may say they're going to send 500 trucks and they send 1,000. They just never know.

"It's been very difficult, but we're through with the worst of it and we're on the homestretch now," he added.

In all, more than 13 million tons of dirt have been brought in 900,000 truckloads to the site from the Big Dig project. At press time, nearly all of that had been placed where it was supposed to go, Geilich said.

"All the dirt is on site, and we do have nine holes finished and grassed," he said. "If all goes well, we should be able to open all 18 holes for play by the middle to late spring or early summer next year."

Geilich said the plan is for the work on

SERVICES

POND & LAKE LINERS

PVC · HDPE · EPDM · RPP Hypalon · Turf Reinforcement the remaining nine holes to be completed by next spring and opened by the end of next summer.

"Hopefully we'll have that done next spring," he said. "Actually, if we have a mild fall as we did last year, we may even get that done this year."

Through all the delays, Geilich said, the grounds staff at Quarry Hills, under the guidance of superintendent Gary Kessener, has done its best to avoid further delays.

"We've lucked out with a wonderful crew. They're doing a super job," he said.

GOLF COURSE CLASSIFIEDS

To reserve space in this section, call Anne Washburn at 207-846-0600, ext. 230.

SERVICES

CONCRETE CART PATHS & CURBING

Endebrock-White Company, Inc.

Specializing in worldwide:

- · Removal of existing cart paths
- · Installation of concrete golf cart paths and concrete curbing

Call today for more information!

5480 Ocean Ave., Bldg. A., Suite 5D West Palm Beach, FL 33404

800-891-5030

Est. 1946



690 Sprinkler Repair 5 pieces for \$100.00 Call for a free sample 1-877-267-2370 **Cut Your Grass And** Your Budget!

Sign up for the Golf Course NewsWire info@golfcoursenews.com

Bird and Bat Houses

- · Over 100 Items
- Free Catalog800-326-2807

Coveside Conservation Products

SERVICES

peepage

We'll Seal Your Lake **Empty or Full!**

1-800-214-9640

ESS-13 Seals Existing Lakes, Also Ideal for New Construction Since 1958 www.seepagecontrol.com

Erosion Control

- Over 20 years of Experience
- **Custom Fabrication**
- Installation Services

Colorado 800-524-8672 888-546-4641 Texas California 877-578-5000 South Dakota 800-661-2201



www.coloradolining.com

FOR SALE

Public Golf Course For Sale

Beautiful East Tenn., 9 hole regulation course with room to grow on 130 acres bordering the Nolichuckey River in the foothills of the Cherokee National Forest. Tourist area with camping and plenty of amenities. Remodeled club house. All the equipment you need; new riding greens mowers, new collare mowers, new tractors, 50 golf carts with windshields and washer and more. Take over immediately! This will be the least expensive way to own your own golf course. Call Paul for details; 423-543-7309 or 423-747-4203.

EMPLOYMENT

GOLF CONSTRUCTION

GOLF COURSE CONSTRUCTION

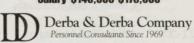
Expanding company has immediate openings for projects from the heart of the United States and as farnorth as Canada. Seeking experienced construc-

tion irrigation pipe fitters, irrigation foreman, small equipment operators (skidsteer, excavator, etc.) finishers. Work to be performed late August. Travel is required. Mail resume to NMP Golf Construction Corp. P.O. Box 2619, Acton, MA01720 fax: 1-888-707-3219, email: info@nmpgolf.com.

EMPLOYMENT

WANTED: General Manager

Salary \$140,000-\$175,000



Ph: 978-470-8270 Fax: 978-470-4592 7 Whispering Pines Drive Andover MA 01810 ww.ShopperWorld.com/derba

SEASONAL WORKERS
Groundskeepers, F & B staff, club
house workers available. Reliable,
Hard-working, legal, international workers. English Speaking, hospitality
trained. Call us now!
International Hospitality Resources
605-745-5204
ihresources@hotmail.com



LandTek Golf, Inc., has immediate opportunities available for experienced project supervisors, fore-men, operators and shapers. LandTek Golf is a rapidly growing golf course construction company operating throughout the Northeast. Competitive benefits package for individuals seeking a career in the golf course construction industry. Please fax resume to 631-691-2392 or email to ccona@landtekgroup.com.

Golf Course Classifieds online at www.golfcoursenews.com

HOW TO ORDER A CLASSIFIED AD

RATES: \$90 per column inch (25-35 words, including a bold headline). Each additional 1/4 inch is \$30. If ordering a logo, please indicate and include an extra \$45; for a blind box, please indicate and include an extra \$20. All line ads must be prepaid. All rates are per insertion. For more information, call Anne Washburn at 207-846-0600, ext. 230. To place your classified ad, mail this form with enclosed payment to:

Fax ___

Golf Course News, Attn: Anne Washburn 106 Lafayette Street, PO Box 997, Yarmouth, ME 04096 or fax to: 207-846-0657

Your Name

Company Name _

Address

City/State/Zip

Daytime Phone

Email

☐ Logo

☐ Blind Box

Payment enclosed, or

☐ Charge to my credit card

☐ Visa/MC _____

Exp. date __

☐ Am Ex _____ Exp. date ___ Signature_

GOLF COURSE NEWS