Secondary turf equipment market facing growing pains

By Andrew Overbeck

With the popularity of leasing turf equipment surging over the past five years, the market for used equipment has expanded as well. Industry insiders estimate that the used market now exceeds $100 million in annual sales and will continue to grow as more equipment comes off leases.

Sales figures, however, do not tell the whole story. The industry is still learning how to approach the secondary turf market. While high residuals make leasing packages more attractive, they make it more difficult for dealers and wholesale brokers to unload used equipment at a reasonable profit. In order for leases to grow, there

Drought-stricken N’west faces dry summer

By Joel Joyner

SPOKANE, Wash. — The Northwest is confronting record-low water levels that may result in some severe shortages this summer. The drought also has potential serious implications for energy-starved California, which relies on hydroelectric power from the Northwest.

In March, Washington Gov. Gary Locke declared a drought emergency for the state. According to Scott Gudes, acting administrator of the National Oceanic and Atmospheric Administration (NOAA), the Northwest is the most drought-stricken region of the United States.

Wolf Creek offers high drama in Nevada desert

By Doug Saunders

MESQUITE, Nev. — The fairways of the recently opened Wolf Creek Golf Club pour through the stark desert terrain like green lava flowing through the landscape. Their stunning contrast against the multi-colored sandstone cliffs creates a spectacular setting that begs a golfer to come out and play in this high desert setting in southeastern Nevada.

Your first thoughts are: how could a