THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY

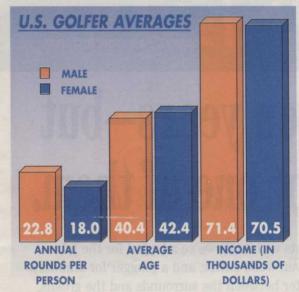
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No carts allowed

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UpLink to align with Club Car

By A. OVERBECK

AUGUSTA, Ga. - Club Car has inked an exclusive alliance with UpLink Corp. as part of an ongoing effort to add complementary products and services to its growing "solutions network.'

UpLink, a manufacturer of GPS-based golf course management systems, is the third company to align with Club Car. CitiCapital is providing financing and SoloRider Industries is making an adaptive golf car for Club Car.

"The industry that we are competing in today is one that has gone through tough times," said president and

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The 13th hole at the Torrance Course at St. Andrews Bay, with St. Andrews in the distance.

Old Course gets a new neighbor

ST. ANDREWS, Scotland — The first of two new 18-hole layouts will open here in September, right across St. Andrews Bay from the Old Course of the Royal &

Golf architect Denis Griffiths, of Braselton, Ga., has been working on the complex for three years. The dual-course project marks his first design sojourn in Scotland, golf's Holy Land, and he calls it a "once in a lifetime opportunity."

The late Gene Sarazen provided design services on the so-called Torrance Course, named for Sam Torrance, a PGA touring pro who consulted on the design. This par-72 layout, now playable, stretches to 7,026 yards and provides stunning views from cliff-edge tees and

The second course - the Devlin Course opens next summer. Sarazen worked on this course, too, as did former PGA Tour great Bruce Devlin. Equal in challenge to the Torrance track, this par-71 course plays at 7,020 yards from the tips, over Kittocks's Den.

Griffiths served as coordinating architect on all 36 holes, being built by Southern Golf, out of England. Both courses will be open to the public.

The developer, Donald Panoz, has the credentials for such a high-profile project. He has already built several major golf resorts in the United States, including the upscale, 63-hole Chateau Elan Golf Club in Georgia, and Diablo Grande, with 36 holes of golf on a 36,000-acre development in Northern California.

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Bank of America suing Golf Trust for \$170 million

By JAY FINEGAN

CHARLOTTE, N.C. Bank of America, acting for itself and a group of lend-

ers, has brought suit against the beleaguered Golf Trust of America. The bank is seeking full and immediate repayment of approximately \$170 million, plus

late charges and attorneys'

The 1,500-page lawsuit was filed here May 22 at the North Carolina Superior Court of Mecklenburg County. On that same day,

GTA's shareholders approved the company's plan to liquidate its holdings. Under the plan, the com-

pany would sell off all of its courses for as much as \$425 million and pay off creditors and stockholders over the next two years.

Golf Trust, based in Charleston, S.C., has said that immediate payment of the full amount could push it into bankruptcy.

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Kip Tyler brings Salem CC back from the brink

By ANDREW OVERBECK

PEABODY, Mass. - As the snows and ice of winter and the torrential rains of spring began to depart from Salem Country Club back in April,

revealing extensive winterkill damage, superintendent Kip Tyler shook his head wondering, "Why this year?" Then he got down to business.

With less than three months left until the 2001 Senior U.S. Open, Tyler had his work cut out for him: The



practice green had been wiped out; four greens were shot; five were in bad shape and nine were "OK." In addition, Tyler estimated that he lost eight out of a total of 25 acres of fairway turf.

'Some of the fairways were 40- to 50-percent

PERIODICAL

Defibrillator, head pro save golfer's life

By JAY FINEGAN

MANCHESTER CENTER, Vt. - Utilizing a Survivalink FirstSave defibrillator, PGA head professional Bob Stearns helped save the life of a golfer at Manchester Country Club.

Stearns used the automated external defibrillator (or AED) to resuscitate Ted

Rugg, a guest playing June 8 on the Manchester course. Immediately after learning that Rugg had collapsed near the 18th green, Stearns grabbed the AED from the wall outside the golf shop and rushed to the victim's side.

Assistant pro Fred Auletta performed

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Defibrillator

Continued from page 1

CPR on Rugg, Stearns administered two electric shocks that allowed Rugg to regain a pulse. When paramedics arrived on the scene, Rugg was talking and asking what had happened. The 63-year-old golfer underwent triple bypass surgery five days later.

"It was kind of an interesting feeling of accomplishment," said Stearns, in his eighth year as Manchester's head pro. "I was very pleased with the way the machine worked. It basically told us what to do, and everything we had



Survivalink FirstSave AED

trained on actually happened."

Stearns and seven others on his staff were schooled on the FirstSave unit by Leon Andersen, M.D., a cardiologist who belongs to the club. Manchester Country Club purchased the unit in May 2000 from Softspikes Inc., the exclusive golf distributor for Minneapolis-based Survivalink.

"Everyone on the board of directors who decided to get a defibrillator is happy," Stearns said. "It's such an easy machine to use, and the investment is insignificant when you consider that we were able to save a person's life."

EASY TO OPERATE

Kelly Elbin, a Softspikes spokesman, said the Survivalink FirstSave AED carries a "suggested retail price" of about \$3,000, with discounts for purchases of multiple units.

Larger facilities often buy more than one, Elbin said. "Some managers feel that they'll have one for the tennis courts, one for the pool, maybe a couple for the golf course," he said. "It can range from one for an 18-hole club to four or five being purchased for a resort facility. Age of membership sometimes also comes into play."

Similar devices are manufactured by Medtronics and Agilent Technologies. "They're all good units," Elbin said. "The only difference is that, through us, Survivalink is the only one with a dedicated group selling specifically into the golf industry."

He described the units as having two small pads with electrodes that are attached to the person receiving attention.

GOLF COURSE NEWS

O'Meara Continued from page 3

to make the course different from the Lake Joseph Club or Rocky Crest Golf Club, and the Mark O'Meara Course is distinctive and spectacular. The golf experience at Grandview is unique and of the highest caliber, and I believe it is destined to achieve prominence in future golf course rankings."

The O'Meara layout sprawls across spectacularly rugged terrain and exudes a wilderness feel with its diverse stands of trees, elevation changes, wetlands and the granite outcroppings unique to the Canadian Shield region of Ontario. O'Meara took strides to make the course challenging but playable for all abilities with wide fairways, shallow fairway bunkers and gently

sloping greens.

A second 18-hole course, designed by Nancy Lopez and Curtis Strange, is planned for the 36-hole Grandview facility, located two hours north of Toronto.

The opening of the Mark O'Meara Course accelerates Muskoka's emergence as a golf destination. Deerhurst Highlands, a collaborative design between Tom McBroom and Bob Cupp, has been highly regarded since it opened in Huntsville in 1990. The McBroom-designed Lake Joseph Club was named Best New Canadian Course by Golf Digest in 1997. Rocky Crest, another McBroom design, opened last season to rave reviews.

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