Zeneca, Cambridge to collaborate

This collaboration offers us the opportunity to combine world-class combinative chemistry expertise in a flexible research arrangement which will greatly benefit both our businesses," said Zeneca's Director of Research and Development Dr. David Evans. The transaction is subject to the parties entering into definitive agreements and other customary closing conditions.

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Toro joins up with PGA European Tour

WENTWORTH, Surrey, England — The Toro Co. has secured five-year partnership deals with both the PGA European Tour and PGA European Tour Courses. Under the agreement, Toro will become the official supplier of turf-maintenance equipment and irrigation systems. PGA European Tour Courses owns and operates seven golf course venues in the UK and Europe, five of which are used for the European Tour.

As part of the deal with PGA European Tour Courses, Toro has won a $1.3 million contract to supply turf machinery and irrigation systems for the four new courses at the Fleesensee golf and hotel complex near Berlin, Germany, which opens in April.

For the European Tour, Toro will supply tour venues with full tournament support covering both turf machinery and additional irrigation requirements. Additionally, there will be full technical support, service and training for operators and service technicians.

David Garland, director of tour operations for the PGA European Tour, expects the deal to improve the conditions of the Tour courses. "Toro is a market leader and can provide us with a total solution," he said. "One of the main reasons we selected Toro was that it offered irrigation expertise, too. We have had some concerns about the standard of irrigation at tournament venues. But with Toro on board I am confident that we can solve these problems and keep the courses in top condition."

SOLO APPOINTS DISTRIBUTOR

NEWPORT NEWS, Va.—SOLO, Inc. has appointed North Coast Distributing Inc. as a distributor for its line of outdoor power equipment with responsibility for dealer sales in the states of Kentucky and Ohio.

North Coast Distributing, headed by President John B. Strang, serves nearly 200 small engine shops and independent outdoor power equipment dealers from its warehouse in Warrensville, Ohio.