"Penn A-4 enhances the game of golf. It is my personal feeling that Penn A-4 is one of a number of significant contributions to the game of golf by Dr. Joe Duich." "Awesome."

Cutler Robinson, CGCS, Supt. Bayville GC, Virginia Beach, VA

"Simply stated, everyone who has played Bayville comments the greens are 'the best they have ever putted.' This grass allows our members to experience 'tour' quality putting and green speed without jeopardizing fairness and enjoyment. Properly managed, Penn A-4 is, in my opinion, the best grass to date and has set a new standard for excellence."

Dean Hurst, PGA Professional Bayville GC, Virginia Beach, VA

"Even though summer temperatures can reach 115-120°, we've cut our Penn A-4 at 7/64" for more than a year with no problems."

Doug Anderson, CGCS, Supt. The Vintage Club, Palm Desert, CA

"For me, the lower the cutting height, the better the management (Penn G-6)."

Pete Gerdon, Supt. Grandfather Golf and CC, Linville, NC

"Because of the short season at our 7,500 ft. elevation, we sodded our rebuilt greens with 42" wide rolls of Penn A-4 from West Coast Turf in California. There, we found a source for rootzone sand that closely matched our own, and the long, wide rolls minimized seams. We re-opened 5 weeks after sodding, and dense, fibrous roots reached 10-12" in a matter of months."

Kevin Ross, CGCS, Supt. CC of the Rockies, Edwards, CO

"Quality of the Penn A-4 putting surfaces at The Estancia Club is beyond comparison. Ball roll and the pace of the greens are excellent. I would not hesitate using Penn A-4 again."

Carl Rygg, CGCS, Supt. The Estancia Club, Scottsdale, AZ

"Penn A-4 Greens do not cost more. While they do need more topdressing and aerification, they require significantly less water, fertilizer, and pesticides."

Ted Hunker, Supt. Tartan Fields GC, Dublin, OH

"Penn A-4 greens do not mean more work, more trouble, and do not cost more money to maintain. In fact, just the opposite may be true. We have found that they require fewer cultural practices such as vertical mowing and brushing. In two years of managing Penn A-4, we have not observed any brown patch or dollar spot, and greens require limited amounts of fertilizer."

Kurt Thuemmel, CGCS, Supt. Walnut Hills CC, East Lansing, MI

"I overseed our 18 old greens with 1/4 lb. per 1,000 sq. ft. of Penn A-4 each time we aerify. Now, with single cut and roll, our green speeds are consistently fast at 12 to 12-1/2'. Where ball marks tend to tear older bents, they just make dents in Penn A-4."

Pat Franklin, Supt. Plum Creek CC, Fishers, IN

"We resodded high stress areas in our PennLinks fairways with Seaside II, and are very pleased with its performance. I selected Seaside II with improved dollar spot disease resistance and salt tolerance to address two major turf challenges: the coastal influence and potential sodium build up from irrigation. We find Seaside II a strong ally to our PennLinks fairways, and in the future, will slit seed with Seaside II where needed to enhance turf quality."

David Major, CGCS, Supt. Del Mar CC, Rancho Santa Fe, CA

"We have 36 putting greens and 4 practice greens that have been converted from Toronto C-15 to Penn A-4 Creeping bentgrass. When the greens were placed in play the spring after conversion, comments from our golfing membership were very positive even though turf maturity had not been reached. Putting trueness and turf appearance were among the positive remarks most often mentioned. Now that the putting surfaces have additional development, comments are the greens are superior to anything they've played."

Bill Byers, CGCS, Supt. Des Moines G & CC, West Des Moines, IA

"Comments from golfers have been extremely positive (Penn G-2)."

Jeff Hill, CGCS, Supt. Pinehurst Resort and CC, No. 8, Pinehurst, NC

Penn A-1
Penn A-2
Penn A-4
Penn G-1
Penn G-2
Penn G-6
Seaside II
NuPenn Blend

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Cover Photo:
The ninth hole at Forest Highland Golf Club’s dramatic new Meadows Course, near Flagstaff, Ariz. The 428-yard par-4 doglegs left uphill to a large green well-protected by a maze of bunkers guarding the left approach. Impressive vistas of the San Francisco Peaks and Mt. Humphreys add luster to the layout, which sits at 7,000 feet above sea level. The course, designed by Tom Weiskopf, opened in 1999. Photo by Tony Roberts, of Tony Roberts Photography, in Scottsdale.
Nitroform® does much more than make your turf green. It delivers value throughout the growing season and beyond. Nitroform® is a steady, long-feeding and predictable nitrogen source. Released by soil bacteria, it nurtures the life of the soil, as the nitrogen becomes available when it’s needed most. Because the carbon:nitrogen-linked polymers range from sparingly soluble to water insoluble, Nitroform® is highly resistant to leaching. The enhanced microbial activity keeps thatch in check while influencing significant root development for stronger turf. Nitroform’s® low salt index of (10) takes the worry out of burning and streaking.

Do not simply fertilize your turf, enrich the life of the soil…nourish both with high value premium nitrogen Nitroform®. For more information on Nitroform®, contact us at 1-888-370-1874.

Nitroform® does much more than make your turf green. It delivers value throughout the growing season and beyond. Nitroform® is a steady, long-feeding and predictable nitrogen source. Released by soil bacteria, it nurtures the life of the soil, as the nitrogen becomes available when it’s needed most. Because the carbon:nitrogen-linked polymers range from sparingly soluble to water insoluble, Nitroform® is highly resistant to leaching. The enhanced microbial activity keeps thatch in check while influencing significant root development for stronger turf. Nitroform’s® low salt index of (10) takes the worry out of burning and streaking.

Do not simply fertilize your turf, enrich the life of the soil…nourish both with high value premium nitrogen Nitroform®. For more information on Nitroform®, contact us at 1-888-370-1874.

"Nitroform® has become the foundation of our fertilizer/turf management program. Nitroform® gives us perfect turf color, even growth, stronger roots, minimal thatch, and there is no loss during those wet periods of the year. Nitroform® is always there when we need it the most."

— Rhod Trainor, Golf Superintendent
Hamilton Golf and Country Club, Ancaster Ontario Canada

Nu-Gro Technologies, Inc.
2680 Horizon Dr. SE, Suite F5
Grand Rapids, MI 49546
www.nugrotech.com

Photo: Hamilton Golf and Country Club, Ancaster Ontario Canada (18th green)
trees and shrubs: tree care equipment and maintenance. Get a quick look at the condition ofpling turf and water. We offer a broad range of equipment designed to simplify course main-

Aqua Control, Inc., 201 Walnut St., Peru, IL, 61354; 800-377-0019, Fax 815-223-0066, aquacontrol@msn.com. Email: aquacare@sunco.net.

Sales Contact: David Thrailkill
Products/Services Offered: accessories: ball washers and solutions, fountains (decorative); chemicals and fertilizers: micronutrients.

Aqua Control, Inc. manufactures floating aerators and fountains from 0.5 to 25 horsepower in 24 spray patterns. All motors are water cooled to eliminate maintenance and oil spills. Units can be installed in ponds 20 inches and deeper. All systems provide deep suction to promote thorough aeration and circulation. ACPI products enhance beauty, improve quality, prevent ice damage, and keep water open for wildlife. Lighting packages and UL listed controls available.

Aqua S02, 11838 Tammy Way, Grass Valley, CA, 95019; 530-271-0915, Fax 530-271-0591, www.aquaso2.com, Email: jwebb@aquaso2.com.

Sales Contact: Jim Webb
Products/Services Offered: chemicals and fertilizers: fungicides, soil conditioners and amendments; construction: soil and sand analysis, services and equipment; irrigation and drainage: aerators (pond and lake), odor neutralizers, pond and lake management products; maintenance miscellaneous: turf; injectors.

AQUA S02 is the leading provider of SO2 generators for the turf and agriculture industry in the world. This equipment provides the best and lowest cost method of controlling water and soil pH, as well as algae control. Environmentally safe and easy to use.

Aquamaster Fountains and Aerator sales@aquatrols.com.

Products/Services Offered: irrigation and drainage: irrigation equipment and supplies; miscellaneous: other.


Sales Contact: Colleen Tocci
Products/Services Offered: turf: adjuvants and surfactants.

Aquatrols is a specialty chemical company engaged in the discovery, development and commercialization of uniquely effective products and formulation technologies which benefit the worldwide turf and crop protection industries.


Sales Contact: Jason Mulvihill
Products/Services Offered: accessories: fountains (decorative); design: architectural and design; irrigation and drainage: aerators (pond and lake), drainage systems and supplies, irrigation equipment and supplies, odor neutralizers, pond and lake management products, pumping stations and equipment, pumps, utility, water removal equipment; maintenance miscellaneous: water analysis. For 25 years, AREA has provided water quality solutions for ponds/lakes worldwide.

Admiral is a trademark of Becker Underwood, Inc., and is registered with the Environmental Protection Agency, No. 67064-2. Read and follow label directions.
Over many years in various industries AREA has developed MAS (Modern Aeration Systems) for golf courses. Many other products are available including modern spray systems and modern flow axial flow pumps.

Ariens Company, P.O. Box 157, Brillton, WI, 54110; 920-756-2141, 800-678-5443, Fax 920-756-4472, www.ariens.com, Email: info@ariens.com.

Sales Contact: Carol Dilger
Products/Services Offered: construction: tillers; rolling stock: snow removal equipment, sweepers; turf: dethatchers.

Since 1961, Ariens Company has been producing lawn, garden and snow removal equipment. Ariens has developed a solid line of snow removal equipment for commercial use. Ariens also manufactures lawn and garden equipment including walk-behind mowers, riding tractors, and both rear- and front-tine tillers.

Arrow Seed Co., Inc., P.O. Box 722, Broken Bow, NE, 68822; 308-872-6380, 800-622-4727, Fax 308-872-6945.

Sales Contact: James Girardi
Products/Services Offered: turf: seed (grass, wildflower and other).

The Arrow Seed Company produces and markets native prairie habitat and conservation grasses such as Indiangrass, Switchgrass, Big and Little Bluestem, Side oats grama, and Blue grama throughout the great plains. Cody, a leading seedbeds buffalo grass, is available through Arrow Seed Co., Inc.

Athletic Specialties, P.O. Box 922966, Norcross, GA, 30010-2966; 800-858-3116, Fax 770-632-8810, www.auspecialties.com, Email: sales@auspecialties.com.

Sales Contact: Mark Richardson
Products/Services Offered: maintenance: miscellaneous fungicides, insecticides, herbicides, and other.

Manufacturer and distributor of automatic vehicle identification system for hands-free tracking of golf carts during play. System can be integrated with wireless closed circuit TV monitoring and recording of green and tee activities. Players can review their game and download video of their activities to their own laptops from the clubhouse or from home or office.


Sales Contact: Tom Champ
Products/Services Offered: chemicals and fertilizers: fungicides, herbicides, insecticides, plant growth regulators.

The Chipco Professional Products Group of Aventis Environmental Science was formed through the merger of AgrEvo and Rhone-Poulenc. An industry leader, Chipco produces 23 fungicides, insecticides, herbicides and PGRs for use in the turf and ornamentals, nursery and lawn and landscape industries.


Sales Contact: Leslie Kinne
Products/Services Offered: miscellaneous: rolling stock accessories: grinders; trees and shrubs: log splitters, tree care equipment and supplies.

Manufactures wood and brush chippers in 61-inch diameter capacities. High quality, dimensional chips ideal for landscaping. PTO models available in six-, nine- and 12-inch diameter capacities. Whole tree chippers available in 14- to 18-inch diameter capacities. Available as towable or track mounted, with or without a loader. Model 3680 Beast Recycler is a horizontal wood waste grinder.


Sales Contact: Donald E. Rhodes
Products/Services Offered: financial services: project financing.

The Golf and Marina Finance Group within Bank of America, formerly NationsCredit, makes loans based on operating cash flow for refinancing, renovation, acquisition and construction. It has the largest golf course portfolio in the industry and prides itself on its golf knowledge, flexibility and certainty of execution.


Sales Contact: Dan Banks
Products/Services Offered: chemicals and fertilizers: aquatic weed control, biological control, biostimulants, fertilizers, fungicides, herbicides, insecticides, micronutrients; trees and shrubs, tree care. Distributors of Arbor Systems Tree Injection System, Plant Health Care Mycorrhizae Products, Growth Products Liquid Fertilizer, Arboret 205 and more.

Bannerman Ltd., 41 Kelfield Street, Redxdale, ON, M4W 5A3, Canada; 416-247-7875, 800-665-2696, www.sportssturfmagic.com, Email: info@sportssturfmagic.com.

Sales Contact: Kim Stewart
Products/Services Offered: rolling stock: greens mowers, spreaders, seeders and topdressers, turf rollers, walk-behind mowers; turf: aeration equipment and services, dethatchers.

Bannerman Ltd. has concentrated on as-

Sales Contact: Brian Fox

Products/Services Offered: chemicals and fertilizers: fungicides, herbicides, insecticides.

BASF's turf care products include: Pendulum preemergent herbicide, Drive postemergent herbicide, Image postemergent herbicide and Basamid soil fumigant.


Sales Contact: Sherral Lillies

Products/Services Offered: accessories: hall washers and solutions, benches, trash cans, water fountains, etc., distance markers, flags, hazard and out-of-bounds markers, rope, chain and stakes, tee markers and signs, tee towels, yardage measurement services; construction: cart path materials; miscellaneous: other: sand: sand trap rakes.

Established in 1986, Bayco Golf is recognized as a leader in the golf course industry, Bayco Golf offers top-quality golf course accessories ranging from tee cushions, flag poles, flags to custom bronze distance markers and tee signs.


Sales Contact: Nancy Leach

Products/Services Offered: accessories: radios; miscellaneous: equipment rental service, other. With over 47 offices around the U.S. as well as toll-free lines extending throughout the US, Canada, Mexico, and the Caribbean. We are the world's largest wireless dealer, providing rental, sales and service.


Sales Contact: Bob Moran

Products/Services Offered: construction: erosion control (gabions, geotextiles, mats); maintenance miscellaneous: fencing materials.

Belton Industries is a manufacturer and distributor of woven geotextiles, silt fence, and erosion control fabrics. All our fabrics are sold through a nationwide network of distributors.

Ben Meadows Company, 190 Etowah Industrial Court, Canton, GA, 30114; 770-479-3130, 800-241-8491, Fax 770-479-3133, www.benmeadows.com, Email: mail@benmeadows.com.

Sales Contact: Maria Kluuda

Products/Services Offered: accessories: pipe locators, radios, rope, chain and stakes, sprayers components and controls, yardage measurement services; chemicals and fertilizers: herbicides; construction: soil and sand analysis, services and equipment, surveyors' instruments; irrigation and drainage: pond and lake management products; maintenance miscellaneous: environmental monitors, safety products, tools, turf tissue analysis, water analysis, weather monitoring; miscellaneous: animal and bird control; sand: sand trap rakes; trees and shrubs: log splitters, pruners, trimmers/edgers; turf: blowers, sprayers.

The Ben Meadows Company is a business-to-business mail order and Internet sales company specializing in tools, equipment and gear for outdoor professionals working in forestry, land management, horticulture, environmental, science, engineering, and education industries. The 500-page Ben Meadows catalog carries more than 9,000 products, featuring unique and innovative items. A family-owned business in operation since 1956. Bernhard and Co., Ltd., 813344; 888-474-6348, Fax -814384.
removing built-up material as well as dispersing any leftover clippings. Of course there are plenty of other reasons why a B Series Mower should be working for you: heavy-duty reel drives for increased power; improved yoke and ball joints for better grass collecting; and an electric fan drive for improved noise levels and engine cooling are just a few of the features that make this generation of lightweights our best yet. For a demonstration, call your local John Deere Golf & Turf Distributor or 1-800-537-8233. Nothing Runs Like a Deere*

www.JohnDeere.com


BioTherm Hydronic, Inc./TrueLeaf, P.O. Box 759967, CA 94995; 707-794-9660, 800-GET-HEAT, Fax 707-794-9663, biotherm@getheat.com, Email: webmaster@trueleaf.net.

Bird-X, Inc., offers a complete line of products repelling birds including geese and ducks. Bird-X has been recognized as the bird control "expert" since 1964 and has worked with golf courses around the country. All products are environmentally safe and do not harm the birds.

BioTherm/TrueLeaf designs and manufactures Turf Heating and Cooling Systems. Our root-zone systems provide the optimum temperature, creating healthy turfgrass environments at your fingertips.

Bioverse, Inc., 10890 Lyndale Ave. So. #140, Bloomington, MN, 55420; 952-948-0303, Fax 952-948-0305, biolwes@bioverse.com.

BioSafe Systems offers environmentally safe products used for turf and plant applications. ZeroTo Pro-

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No one has created more industry innovations. No one gives you better, more advanced service capabilities. No one maintains over $2 million in parts inventory to ensure fast and accurate delivery. And no one engineers a better pump station to fit your unique needs. It all adds up to the best engineered, most worry-free pump station in the world. One that gives you superior strength. Superior performance. And a superior night's sleep.

So before you make any decisions, talk to the people at FLOWTRONEX PSI.

Yes, we may cost a little more than the other guys. But, rest assured, you'll never suffer through one of their pump station nightmares.

BOARDTRONICS, 12260 Shale Ridge Rd., #2, Auburn, CA, 95602; 800-782-9938, superparts.com, Email: info@boardtronics.com.

Sales Contact: Kathy Thacker

Products/Services Offered: irrigation and drainage; irrigation equipment and supplies. Expert repair services for most Toro, Rain Bird and Buckner. Irrigation field satellite controllers and central computers. Manufacturer of superparts, upgraded field satellite controller components including replacement triacs, relay and surge output modules for Toro and Rain Bird.

Bridges To The Other Side, LLC, P.O. Box 126, Lakemont, GA, 30552; 706-754-6543, Fax 706-754-6543.

Sales Contact: Ron Salser

Products/Services Offered: construction; bridges; miscellaneous; other. Bridges To The Other Side build steel and aluminum bridges, prefab and on-site. The owner, Ron Salser, also builds iron entrance gates; and creates iron sculpture. The more unusual and the more challenging, the more we have to offer.

Bulfs-Eye Golf Markers, 1711 N.E. 120th, Portland, OR, 97220; 503-256-0957, 800-256-6521, Fax 503-256-2601, www.bulls-eye-golf-markers.com, Email: sales@bulls-eye-golf-markers.com.

Sales Contact: Ron Duede

Products/Services Offered: accessories: distance markers, tee markers and signs. Since 1987 we have made yardage markers for golf course sprinkler heads that are visible, long-lasting and durable, with a 20-year warranty.
age measurement services. The most user-friendly distance marker ever designed. Designed to maximize visibility. Made by Fiberglass Mfg, out of the same material as the most popular golf mat in the industry. Durable, easy to install, very little maintenance required as the most popular golf mat in the industry. Designed to maximize visibility. Made by Fiberglass Mfg, out of the same material as the most popular golf mat in the industry. Durable, easy to install, very little maintenance required. Available in any color/number. As durable, easy to install, very little maintenance required as the most popular golf mat in the industry. Designed to maximize visibility. Made by Fiberglass Mfg, out of the same material as the most popular golf mat in the industry. Durable, easy to install, very little maintenance required. Available in any color/number. As durable, easy to install, very little maintenance required. 


Sales Contact: Carol Welsh Products/Services Offered: miscellaneous: other. CAPS provides real estate services for agricultural properties including private treaty sales, sealed bid, auctions and acquisitions. Properties suitable for golf courses can be obtained through tax-deferred exchanges, acquisitions, and private treaty sales.

Carroll Childers Company, P.O. Box 75966, Houston, TX, 77275, 713-991-7501, 800-957-4012, Fax 713-991-5586, www.ccctexas.com, Email: info@ccctexas.com. 

Sales Contact: Stephen Fritscsche Products/Services Offered: irrigation and drainage: pumping stations and equipment. From variable speed to conventional controls, variable speed to centrifugal pumps, the Carroll Childers Co. has the pump station you need to control, move, and monitor your irrigation water efficiently and reliably.

C-LOC, P.O. Box 1898, Columbus, OH, 43216-1898; 614-494-0942, 800-600-C-LOC, Email: info@ccctexas.com. 

Sales Contact: Tracy Hoffman Products/Services Offered: construction: retaining walls, bulkheads. C-LOC Engineered Vinyl Sheet Piling, manufactured by Crane Products Ltd., is a long-lasting erosion control alternative for shoreline bulkheads. C-LOC is cost-effective and virtually maintenance free. Made of exterior grade vinyl, C-LOC is impervious to sunlight, saltwater and marine borers, and is backed by a 50-year warranty.

Carson Industries LLC, 1160 Nicole Ct., Glenburna, CA, 91740; 909-952-6572, 800-725-5550, Fax 909-952-7971, www.carsonind.com, Email: customerservice@carsonind.com. 

Sales Contact: Holly Barthelness Products/Services Offered: irrigation and drainage: irrigation equipment and supplies. In addition to Carson's popular plastic enclosures, we are announcing our new Polymer Concrete line. It is compliant to Western Underground Committee Guide 3.6 and AASHTO H ratings for incidental or non-deliberate traffic loading. Sizes include: 1118, 1212, 1224, 1730, 2426, 3048, and 3990. Test data provided upon request.


Sales Contact: Tim Ahern Products/Services Offered: rolling stock: golf cars; rolling stock accessories: battery accessories and maintenance, golf car accessories, replacement parts, tires, wheels and accessories, utility vehicle accessories. Cart-Parts has been selling golf car parts and accessories to the golf course for over 21 years. We have two catalogs to make your job of ordering parts easier.

CB Richard Ellis Golf Properties Group, 2415 E. Camelback Road, Phoenix, AZ, 85016-4290; 602-735-1730, Fax 602-735-1717, www.cbhgolfproperties.com, Email: taharris@cbchilde Ellis.com. 

Sales Contact: Tom Harris Products/Services Offered: miscellaneous: other. The CB Richard Ellis Golf Properties Group is one of the most experienced golf course real estate brokerage and appraisal companies in the world. Our representation of golf course sellers, buyers and developers in the acquisition, disposition and appraisal of golf courses has gone unmatched since 1989.


Sales Contact: N. Hardwick Products/Services Offered: irrigation and drainage: aerators, drainage systems and supplies, irrigation equipment and supplies, odor neutralizers, pond and lake management products, pumping stations and equipment, pumps, utility. With more than 130 branches coast to coast, Century Rain Aid distributes a complete range of golf course irrigation supplies, featuring Hunter Golf rotors, valves and control systems. Century Golf reps can assist with irrigation system design for new courses or renovations, and can provide pumps and pump stations, landscape lighting equipment, and a wide selection of aerating fountains for ponds, streams and waterfall features.

Chem-Turf, 2110 N. Sixth Ave., Evansville, IN, 47710; 812-421-8884, 800-257-8355, Fax 812-421-6594, www.chemturf.net, Email: info@chemturf.net. 

Sales Contact: David Schmitt Products/Services Offered: turf: sprayers. Chem-Turf is a manufacturer of precision application spray equipment. Product line includes sprayers to fit most turf vehicles, trailer sprayers, chemical premixing system and walking spray boom. Complete line of all sprayer parts and accessories.

Classen Manufacturing, P.O. Box 2401, Norfolk, NE, 68702; 402-371-2294, 888-252-7710, Fax 402-371-3602, www.classen-eng.com, Email: classenm@ncfcomm.com. 

Sales Contact: Rose Mary Becker Products/Services Offered: miscellaneous: other; turf: aerification equipment and services, dethatchers, sod cutters. Classen has been manufacturing turf renovation equipment for over 25 years. Its product line, sold worldwide, consists of walk-behind aerifiers, sod cutters, turf rakes and turf seeders. With the customer its foremost priority, Classen builds tough equipment to ensure customer productivity.


Sales Contact: Zuby Ray Products/Services Offered: rolling stock: golf

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Protect your valuable plants with the best winter overcoat you can buy — Transfilm Antitranspirant.

Overcoat trees and ornaments to protect from winter dessication.

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“For some 15 years we have used Transfilm for winter protection of new evergreen transplants and specimen stock in vulnerable sites. Road salt and salt vapors coming from ice melt plus exposure to drying winter winds can create dessication and can provide pumps and pump stations, landscape lighting equipment, and a wide selection of aerating fountains for ponds, streams and waterfall features.”

Eric Moore, President Moore Landscape

Glenview, IL

“During the construction of this course in 1989-90, our owner bought a nearby tree farm, a spade truck and enough Transfilm for 2,700 Scotch pines 6 to 15 feet tall. Also, over 700 deciduous trees were planted. We were told to expect losses of around 300 trees, but thanks in part to Transfilm, our replacements totaled less than a hundred.”

Frank Moran, GCS Beaver Run Golf Course

Grimes, IA

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December 2000 11
cars, utility vehicles; rolling stock accessories: golf car accessories, utility vehicle accessories.

Club Car manufactures some of the finest golf, utility and transportation vehicles in the industry. Today, 32 base models with systems options, golf course, grounds maintenance, and commercial markets are available.

CNA Industries, Inc., 985 Los Lagos Ave., Pomona, CA, 91776; 909-865-8877, Fax 909-865-8887, Email: admca@aol.com.

Sales Contact: Mr. Art W. Tan
Products/Services Offered: rolling stock: utility vehicles; rolling stock accessories: engines, tires, wheels and accessories, utility vehicle accessories.

CNA Industries is a manufacturer of small off-road utility vehicles. The product line includes 11 models such as high-capacity, crew, pick up, cargo and passenger van, high-cab pickup, crew-cab pickup, and accessories, utility vehicle accessories.


Contech Construction Products, Inc., offers one of the industry's largest product lines that address the needs of the construction and landscaping industry with a full range of quality products, such as personal protective clothing, respirators, faceshields, eyewash stations, decontamination kits, etc.

CONTECH combines innovative civil engineering solutions with a wide variety of site solution products to solve most civil engineering problems. Innovative applications for storm drainage, bridges, tunnels, retaining walls, erosion control, water detention systems and sewage lines begin at CONTECH.


Sales Contact: Jim Combs
Products/Services Offered: construction: bridges, erosion control (gabions, geotextiles, mats), retaining walls, bulkheads: irrigation and drainage: drainage systems and supplies. CONTECH combines innovative civil engineering solutions with a wide variety of site solution products to solve most civil engineering problems. Innovative applications for storm drainage, bridges, tunnels, retaining walls, erosion control, water detention systems and sewage lines begin at CONTECH.


sales Contact: David P. Harris
Products/Services Offered: maintenance: miscellaneous: storage tanks and equipment.

ConVault, Inc. has been manufacturing protected above-ground stor-
turing sites across North America, with one in California, with manufactured since 1986. Installed aboveground fuel storage tank manufactured since 1986. Installed 23,000 ConVault ASTs have been installed around the world, there have been no system failures. The ConVault product is listed in accordance with UL 2085 and ULC 142.16 standards.


Sales Contact: David Drake
Products/Services Offered: miscel- laneous: other.
Manufacturer of birdhouses, bat feeders, bat houses and other wildlife products. Makes a nest box for every species of cavity-nesting bird. Bat houses provide an ideal means of natural insect control. Designed by experts to provide durable habitats, ideal for developing and Audubon sanctuary.


Sales Contact: Douglas Hellman
Products/Services Offered: construction: golf course builders; design: architectural and design.
Craig Schreiner Golf Course Architects is committed to creating golf courses that people enjoy and want to play often. Our "added value" design philosophy integrates environmental stewardship, facility operations, maintenance budgets, and target markets to establish a framework for a profitable business operation. Offices in Missouri and Illinois.


Sales Contact: Ted Crews
Products/Services Offered: trees and shrubs: stump and root grinders. Crews Service Co. specializes in stump grinding for golf courses and municipalities.

Custom Course Accessories, 651-290-1218, 3002 Route One, Fair Oaks, CA, 95628; 916-961-9725, 800-265-0041, Fax 916-961-9707, www.custommailboxes.com, Email: rphelps@ns.net.

Sales Contact: Richard Phelps
Products/Services Offered: accessories: distance markers, tee markers and signs; miscellaneous: other.
Complete line of tee signs in bronze or cast aluminum. Signage can be mounted on our decorative aluminum posts which have matching street signs and mailboxes, great for golf course communities. We also have a complete line of bronze distance markers and clubhouse signage.


Sales Contact: M. Beth Thacker
Products/Services Offered: rolling stock: carts, utility, golf cars, trailers, utility vehicles; rolling stock accessories: golf car accessories, utility vehicle accessories.
CTI is a manufacturer of custom golf car and light industrial vehicle accessories with a focus on providing their customers with quality products, custom made to order.

Cycle Stop Valves, Inc., 10221 CR 6900, Lubbock, TX, 79407; 806-391-4444, 800-452-0007, Fax 806-391-4445, www.cyclestopvalves.com, Email: csvalves@aol.com.

Sales Contact: Karen Austin
Products/Services Offered: irrigation and drainage: pumping stations and equipment, pumps, utility.
Manufacture pumping stations using our patented pump control valves to provide constant pressure and variable flow. No more water hammer, excessive pump cycling, or complicated variable frequency drives. Energy efficient, mechanical, pump control.

Dakota Peat and Equipment, P.O. Box 14088, Grand Forks, ND, 58208, 701-746-4300, 800-424-5443, Fax 701-746-4311, dakotapeat.com, Email: sales@dakotapeat.com.

Sales Contact: Mark Landa
Products/Services Offered: construction: construction products and services, soil and sand analysis, services and equipment; rolling stock: fertilization equipment, spreaders, seeders and topdressers; turf: dethatchers.
Dakota Peat and Equipment provides quality organic material and equipment for golf courses and sports fields at reasonable prices. We have "first hand" experience providing products and services to help you get the best results in a cost effective way.

Data Industrial Corporation, P.O. Box 740, Mattapoisett, MA, 02739, 508-758-6390, Fax 508-758-6273, 815-732-7107, www.dataindustrial.com, Email: sales@dataindustrial.com.

Sales Contact: Norman Bartlett
Products/Services Offered: miscellaneous: other.
Data Industrial offers specifically designed flow sensors to withstand...
the rigors of irrigation use. Environmentally hardened sensors are suitable for installation below grade in existing underground irrigation systems. Environmental systems and materials are designed for years of service. Derba's sensors operate with flow monitors, transmitters and controls in irrigation, pump control, water conservation and well monitoring applications.

**Davison Golf, Inc.,** 200-F Penrod Ct., Glen Burnie, MD, 21061; 410-590-2133, 800-613-6888, Fax 410-590-2135, www.isolite.net.

**Sales Contact:** Tim Davison

**Products/Services Offered:** Chemicals and fertilizers: aquatic weed control, biological control, bio-stimulants, fertilizers, micronutrients, soil conditioners and amendments; construction; construction products and services, soil and sand analysis, services and equipment; storage building, structures, shelters and restroom facilities; irrigation and drainage: aerators (pond and lake), pond and lake management products; maintenance miscellaneous: storage tanks and equipment; miscellaneous: practice range equipment; sand: sand; turf: sod.

Environmental systems and materials for golf course and landscape management. Isolite, Xeopro, menefee humate, construction mix, bunker sand, mulch compost, haz-mat buildings.

**Derba and Derba Company, Personnel Consultants,** 7 Whispering Pines Drive, Andover, MA, 01810; 978-470-8270, Fax 978-470-4592, www.shoppersworld.com/derba, Email: bobderb@aol.com.

**Consultants,** **Products/Services Offered:**

- Chemicals and fertilizers: aquatic weed control, biological control, bio-stimulants, fertilizers, micronutrients, soil conditioners and amendments; construction; construction products and services, soil and sand analysis, services and equipment; storage building, structures, shelters and restroom facilities; irrigation and drainage: aerators (pond and lake), pond and lake management products; maintenance miscellaneous: storage tanks and equipment; miscellaneous: practice range equipment; sand: sand; turf: sod.
- Environmental systems and materials for golf course and landscape management. Isolite, Xeopro, menefee humate, construction mix, bunker sand, mulch compost, haz-mat buildings.

**Derba and Derba Company, Personnel Consultants,** 7 Whispering Pines Drive, Andover, MA, 01810; 978-470-8270, Fax 978-470-4592, www.shoppersworld.com/derba, Email: bobderb@aol.com.

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- Chemicals and fertilizers: aquatic weed control, biological control, bio-stimulants, fertilizers, micronutrients, soil conditioners and amendments; construction; construction products and services, soil and sand analysis, services and equipment; storage building, structures, shelters and restroom facilities; irrigation and drainage: aerators (pond and lake), pond and lake management products; maintenance miscellaneous: storage tanks and equipment; miscellaneous: practice range equipment; sand: sand; turf: sod.
- Environmental systems and materials for golf course and landscape management. Isolite, Xeopro, menefee humate, construction mix, bunker sand, mulch compost, haz-mat buildings.

**Ditch Witch,** 500-F Penrod Ct., Glen Burnie, MD, 21061; 410-590-2133, 800-613-6888, Fax 410-590-2135, www.isolite.net.

**Consultants,** **Products/Services Offered:**

- Chemicals and fertilizers: aquatic weed control. Diversified Waterscapes, manufacturer and distributor, is pleased to offer the innovative F-Series specialty line of aquatic treatment products for use in HOA's and country club waterscapes. For those of you who desire beautiful water in your aquatic environments, DWI offers: F-30 Algae Control, algicid: F-30 Foamkill, deoaming agent; F-20 Enviro-Clear, water clarifier (clears water virtually overnight); F-40 Enviro-Blue, coloring and shading agent. Patented, registered and environmentally friendly, our products will restore and maintain the natural beauty of your aquatic environment.


**Sales Contact:** Laura Dodge

**Products/Services Offered:**

- Environmental systems and materials for golf course and landscape management. Isolite, Xeopro, menefee humate, construction mix, bunker sand, mulch compost, haz-mat buildings.

**Dow AgroSciences, Inc.,** 9330 Zionsville Road, Indianapolis, IN, 46268-1054; 800-593-1196, Fax 800-905-7426, www.dowagro.com.

**Sales Contact:** Jackie Costa

**Products/Services Offered:**

- Chemicals and fertilizers: fertilizers, fungicides, herbicides, insecticides.
- Full product portfolio offering branded insecticides, herbicides and fungicides that improve the quality and quantity of the earth’s food supply and contribute to the safety, health and quality of life of the world’s growing population. Major product lines include professional turf, ornamental and technical products for golf courses, lawn care and landscaping.

**Drainage Solutions, Inc.,** P.O. Box 5048, Greenwood, IN, 46142; 317-885-9268, Fax 317-889-4204, Email: drainagesolution@aol.com.

**Sales Contact:** Stephanie Noriega

**Products/Services Offered:** Construction: erosion control ( gabions, geotextiles, mats); irrigation and drainage: drainage systems and supplies.


**Email:** dinoflex@dinoflex.com.

**Consultants,** **Products/Services Offered:**

- Environmental systems and materials for golf course and landscape management. Isolite, Xeopro, menefee humate, construction mix, bunker sand, mulch compost, haz-mat buildings.


**Sales Contact:** Mark Paggioli

**Products/Services Offered:**

- Environmental systems and materials for golf course and landscape management. Isolite, Xeopro, menefee humate, construction mix, bunker sand, mulch compost, haz-mat buildings.


**Sales Contact:** Mark Paggioli

**Products/Services Offered:**

- Environmental systems and materials for golf course and landscape management. Isolite, Xeopro, menefee humate, construction mix, bunker sand, mulch compost, haz-mat buildings.

**Dow AgroSciences, LLC,** 9330 Zionsville Road, Indianapolis, IN, 46268-1054; 800-593-1196, Fax 800-905-7426, www.dowagro.com.

**Email:** info@dowagro.com.

**Consultants,** **Products/Services Offered:**

- Chemicals and fertilizers: aquatic weed control. Diversified Waterscapes, manufacturer and distributor, is pleased to offer the innovative F-Series specialty line of aquatic treatment products for use in HOA's and country club waterscapes. For those of you who desire beautiful water in your aquatic environments, DWI offers: F-30 Algae Control, algicid: F-30 Foamkill, deoaming agent; F-20 Enviro-Clear, water clarifier (clears water virtually overnight); F-40 Enviro-Blue, coloring and shading agent. Patented, registered and environmentally friendly, our products will restore and maintain the natural beauty of your aquatic environment.


**Sales Contact:** Laura Dodge

**Products/Services Offered:**

- Environmental systems and materials for golf course and landscape management. Isolite, Xeopro, menefee humate, construction mix, bunker sand, mulch compost, haz-mat buildings.

**Dow AgroSciences, Inc.,** 9330 Zionsville Road, Indianapolis, IN, 46268-1054; 800-593-1196, Fax 800-905-7426, www.dowagro.com.

**Email:** info@dowagro.com.

**Consultants,** **Products/Services Offered:**

- Chemicals and fertilizers: aquatic weed control. Diversified Waterscapes, manufacturer and distributor, is pleased to offer the innovative F-Series specialty line of aquatic treatment products for use in HOA's and country club waterscapes. For those of you who desire beautiful water in your aquatic environments, DWI offers: F-30 Algae Control, algicid: F-30 Foamkill, deoaming agent; F-20 Enviro-Clear, water clarifier (clears water virtually overnight); F-40 Enviro-Blue, coloring and shading agent. Patented, registered and environmentally friendly, our products will restore and maintain the natural beauty of your aquatic environment.


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**Dynamax Inc.**, 10808 Fallstone #350, Houston, TX, 77099; 281-564-5100, Fax 281-564-5200, www.dynamax.com, Email: export@dynamax.com

*Sales Contact: Dena Perry*

**Products/Services Offered:** irrigation and drainage: irrigation equipment and supplies; maintenance miscellaneous: environmental monitors, water analysis, weather monitoring.

Dynamax Inc. manufactures and distributes a comprehensive range of irrigation scheduling and soil moisture measurement equipment for both commercial irrigators and researchers. Our most popular products include Flow4 Sapflow and Irrigation controller system, Theta Probe soil moisture sensor, THLOG Soil Moisture Logger, TMLC Soil Moisture controller and the Vaseline TDR system for serious research applications.

**E P Aeration, Inc.**, 2615 Meadow St., San Luis Obispo, CA, 93401; 805-541-6140, 800-556-9251, Fax 805-541-6149, www.epaeration.com, Email: mike@epaeration.com.

*Sales Contact: Frank Gardner*

**Products/Services Offered:** irrigation and drainage: aerators (pond and lake), pond and lake management products.

Since 1990, E P Aeration, Inc., has been the leader in controlling algae and other water problems with fine-bubble, bottom-laid, modular aeration systems. Proven in hundreds of installations. Systems run on 120 VAC. Low cost of installation, operation, and maintenance.


*Sales Contact: Ronald P. Skenes*

**Products/Services Offered:** rolling stock accessories: golf car accessories, utility vehicle accessories; turf: blowers, fans, seed (grass, wildflower and other), turf covers.

E-Z-GO Textron is the world's largest manufacturer of golf cars and utility vehicles. The E-Z-GO TXT is the top selling golf car in the world. The E-Z-GO Workhorse Utility Vehicle offers a variety of models with pay load capacities up to 1,200 pounds.


*Sales Contact: Philip Thompson*

**Products/Services Offered:** accessories: ball washers and solutions, benches, trash cans, water fountains, etc., cleaning equipment and cleaners, distance markers, flags, fountains (decorative), generators, hazard and out-of-bounds markers, pipe locators, rope, chain and stakes, sprayers components and controls, tee markers and signs, tee towels, yardage measurement services; chemicals and fertilizers: aquatic weed control; construction: cart path materials, erosion control (gabions, geotextiles, mats), storage building, structures, shelters and restroom facilities; irrigation and drainage: aerators (pond and lake), irrigation equipment and supplies.

Eagle One Golf Products distributes many other golf course construction products. We supply a wide range of course needs. We pioneered the use of “recycled plastic lumber” products to the industry and supply water coolers, trash containers, tee markers, tee signs, divot and carrier and much more made from this durable material.


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Finn Corporation, 9281 LeSaint Dr., Fairfield, OH, 45014; 513-874-2818, 800-543-7166, Fax 513-874-2914, www.fincorp.com. Email: finncorp@one.net.

Sales Contact: Rochelle Abbott
Products/Services Offered: chemicals and fertilizers: fertilizers, soil conditioners and amendments; construction: erosion control ( gabions, geotextiles, mats); rolling stock: spreaders, seeders and topdressers.

Finn is an industry leader in hydroseeding. Finn’s T-30 Hydroseeder, available mounted to a flotation tire trailer, features hydraulic paddle agitation and the Finn centrifugal pump. Combined with the Finn additive system, the T-30 can cover 3,500 square feet in an easy one-step application, and promotes fast, uniform growth.


Sales Contact: William Johnson
Products/Services Offered: miscellaneous: other.

Since 1980 Firestone Building Products has manufactured quality PondGard EPDM liners for water features, ponds and lakes worldwide. PondGard exhibits unparalleled conformance and hydrostatic puncture resistance. PondGard’s unique rubber polymer is UV and ozone stable even when fully exposed. Call us for design assistance or installer information.


Sales Contact: Alan Avant
Products/Services Offered: turf: certification equipment, seed (grass, wildflower and other).

First Products was incorporated in 1980. The company manufactures fertilizer application equipment for farm use and turf and seeding equipment for the turf industry.


Sales Contact: Megan Neufong
Products/Services Offered: miscellaneous: other.

Flower Framers distributes portable or hanging white fiberglass planter boxes up to 12 feet long. These boxes can be painted and are horticulturally engineered for low maintenance and great growth potential. Micro-irrigation can also be supplied with the containers.

Flowtronex PSI, 10661 Newkirk Street, Dallas, TX, 75220; 214-357-1320, 800-786-7180, Fax 214-357-5861, www.flowtronex.com. Email: laurakinney@flowtronex.com.

Sales Contact: Laura Kinney
Products/Services Offered: irrigation and drainage: pumping stations and equipment; turf: fertigation equipment.

Flowtronex PSI Inc. has manufactured over 9,000 energy-efficient silent storm variable speed pumping systems and cost-effective fixed speed stations for the worldwide golf course and turf irrigation industries. Based in Dallas, Texas, Flowtronex PSI provides superior after-the-sale service with Flownet, a worldwide network of factory-trained and annually-certified service technicians.


Sales Contact: Mary Jefferson
Products/Services Offered: chemicals and fertilizers: insecticides.

FMC has a leading global position in pyrethroid chemistry. The Talstar family of insecticides offers long residual control with a variety of high-performance products labeled for treatment of a broad spectrum of pests. Products for the golf care industry include Talstar GC Flowable Insecticide/Miticide and Talstar GC Granular Insecticide.


Sales Contact: Laura Monette
Products/Services Offered: access-
est quality of expertise, services and problem solving techniques on any golf course project.

From Tee To Green, Ltd., 7351 Charter Cup Lane, West Chester, OH, 45069; 513-739-1003, 800-922-5225, Fax 513-739-0721, Email: tucyw@fuerst.net.

Sales Contact: E. James Weber
Products/Services Offered: accessories: distance markers, scorecards, tee markers and signs, yardage books, yardage measurement services.

We specialize in a full line of solid sand cast bronze tee signs, tee yardage plaques, tee markers, fairway markers, cart path markers, and directional/memorial signs. In addition, we have sprinkle head distance tags for all systems. Course measurement, as well as scorecard and yardage book design, is available.

Fuerst, Inc., 1030 S. San Gamon, Gibson City, IL, 60936; 800-435-9630, Fax 800-782-0126, www.fuerst-bros.com, Email: sales@fuerst-bros.com.

Sales Contact: Frank Pleford, Jr.
Products/Services Offered: turf: aeration equipment and services, dethatchers.

Fuerst, manufacturer of the Fuerst F-L-E-X-I-B-L-E Tine Barrow, a proven tool for smoothing rough ground, putting the finishing touches on tees, greens and fairways prior to seeding, breaking up cores, dethatching. The Fuerst barrow is easy to use, long wearing, and easily adjustable without tools.


Sales Contact: Allan T. Boensch
Products/Services Offered: rolling stock: spreaders, seeders and topdressers, turf rollers.

The Gandy Co. is a manufacturer of turf and agriculture equipment. We have been in business since 1936. We specialize in metering systems for applying seeds, chemicals, fertilizers, etc.

Gaynor Enterprises, 7442 Sagebrush Rd., Santa Fe, NM, 87505; 505-920-6284, 484-3353, #1136, Fax: 505-424-8787, Email: gaynorent@aol.com.

Sales Contact: Chris Gaynor
Products/Services Offered: chemicals and fertilizers: biological control, biostimulants, fertilizers, soil amendments, pesticides, aerial applicators, aerial spraying, liquid application equipment.

The Gaynor Enterprise Group is a major force in the turf, landscaping and agricultural industries, and is known throughout the United States as a quality producer and supplier of quality turf and agricultural products.
Field trials confirm that PENDULUM consistently gives you more dependable, broad-spectrum weed control than any other preemergent herbicide. So, even when compared to premium-priced products, PENDULUM controls more weeds. You can take that to the bank.

For the PENDULUM herbicide distributor nearest you, call 1-800-545-9525, ext. T2611. Or visit our website at www.turffacts.com. Always read and follow label directions.
Ariens Company uses the latest in technology to build high-quality products at a fair price. The Gravely line consists of commercial walk-behind, zero-turn and stand-on mowers, two-wheel tractors, and commercial vacuums and the greatlakesgranite.com, Email: sales@greatlakesgranite.com, Fax 616-785-0767, P.O. Box 427, 3970 W. River Drive, Comstock Park, MI, 49321; 800-851-2493, 515-232-2280, 800-707-7253, Fax 626-989-3724, www.grundguide.com. Email: grundguide@eznet.com. Sales Contact: John Grund Products/Services Offered: accessories: scorecards, tee markers and signs, yardage books, yardage measurement company. We specialize in sprinkler marker production as well as measurement and installation. We also provide state-of-the-art yardage book and other print materials. Let us help you coordinate all your yardage needs, tee to green.


- **HARCO FITTINGS, P.O. Box 248, Vaudreuil-Dorion, QC, J7V 7J5, CANADA: 450-455-6101, 800-361-2288, Fax 450-455-1899, www.harkey.com, Email: harkey@total.net.**
- **Hakmet Ltd., P.O. Box 10335, Lynchburg, VA, 24503; 800-825-7094, Fax 804-845-8562, hakmet.com, Email: frankwarden@harkey.com.**
- **HARCO FITTINGS, P.O. Box 10335, Lynchburg, VA, 24503; 800-825-7094, Fax 804-845-8562, hakmet.com, Email: frankwarden@harkey.com.**

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347-7525, www.incircircuit.com, Email: 
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Sales Contact: H. N. Campbell
Products/Services Offered: consultants 
and management: golf course management 
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2376, 800-413-5500, Fax 863-683-
0452, www.igminc.net, Email: 
steves@igmnc.net.

Sales Contact: Steve Stanfeld
Products/Services Offered: consultants 
and management: golf course manage-
ment firms.

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www.irrigationsystem.com, Email: 
wmiichael@maine.rr.com.

Sales Contact: Donna Fusco
Products/Services Offered: construc-
tion: irrigation contractor, landscape 
services, renovation services.

Golf course irrigation and renova-
ton contractor. Other services in-
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Jaitire Industries, Inc., 4591 Ivy 
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7887, 800-795-8473, Fax 303-322-
9757, www.jaitire.com, Email: 
sherrilyn@jaitire.com.

Sales Contact: Sherrilyn Roundy
Products/Services Offered: miscel-
naneous: other.

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800-422-4784, jescoproducts.com.

Sales Contact: Ken Massey
Products/Services Offered: rolling stock 
accessories: sharpeners and compounds.

Jesco Products manufactures and 
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0052, www.johnbeansprayers.com, 
Email:sales@johnbeansprayers.com.

Sales Contact: Sam Williams
Products/Services Offered: Access-
ories: sprayers components and 
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John Bean Sprayers has a full line 
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cessories for golf courses and gen-
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manufactures and distributes a 
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and aerator equipment. Demon-
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$35 million facility in North Caro-

If the label's on it, the best is in it.

Now it's easy to know whether you have the best turfgrass mixes and blends available. 
Just look for the Jacklin Quality label.

The Jacklin Quality label on the bag says you're planting turfgrass varieties with:
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You never have to wonder if the best is in the bag when the Jacklin name is on it. 
So the next time you order seed, ask for Jacklin Quality inside. You'll forever be labeled as 
somebody who knows how to grow great turfgrass.
Turn Care, Inc. This facility is responsible for all aspects of golf and turf product development—from the engineers’ drawing board to testing, production and training.


Sales Contact: Chuck Champion Products/Services Offered: chemicals and fertilizers: soil conditioners and amendments; irrigation and drainage: irrigation equipment and supplies: turf: adjutants and surfactants, injectors, sprayers.

KALO has been recognized for its family of products for agriculture, turf management and specialty markets for nearly 70 years. KALO quality products include Hydro-Wet, a turf wetting agent, Compex a compatibility agent, products for agriculture, turf management and injectors, sprayers.

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Kubota Tractor Corporation, 3401 Del Amo Blvd, Torrance, CA, 90503; 310-370-3370, Fax 310-370-3846, kubota.com.

Sales Contact: Larry Neumenn Products/Services Offered: construction: construction products and services; irrigation and drainage: pumps, utility, rolling stock: backhoes, earthmoving equipment, loaders, snow removal equipment, specialty mowers, sweepers, tractors; rolling stock accesso-

Kubota Tractor markets tractors, front mowers, excavators, wheel loaders, pumps and generators that have application in golf course maintenance.

Kubatron Border Collies, 2644 NC Hwy 22N, Franklinville, NC, 27248; 336-927-4278, www.sheepdog.com/RKG.

Sales Contact: Gwen Kuykendall Products/Services Offered: miscellaneous: animal and bird control. Kuykendall’s a long-standing family operation. Produces Border Collies for the control of Canada geese, cost or other nuisance birds on golf courses, corporate properties, home properties, landscape companies.


Sales Contact: Dan Melichor Products/Services Offered: accessories: ball washers and solutions, benches, trash cans, water fountains, etc., distance markers, flags, fountains (decorative), hazard and out-of-bounds markers, pipe locators, radios, rope, chain and stakes, tee markers and signs, tee towels; chemicals and fertilizers: soil conditioners and amendments; irrigation and drainage: aeration (pond and lake), drainage systems and supplies, irrigation equipment and supplies, pond and lake management products; rolling stock: backhoes, carts, utility, fertilization equipment, gang mowers, greens mowers, snow removal equipment, specialty mowers, spreaders and topdressers, sweepers, trenchers, utility vehicles, v- cutters, walk-behind mowers; rolling stock accessories: grinders, mowers at attachments, replacement parts, sharpeners and compounds; sand: bunker maintenance equipment (power), rakes (power), sand traps, trees and shrubs; brush cutters, chain saws, pruners, stump and root grinders, trimmers/edges; turf: aerification equipment and services, blowers, dethatchers, fertilization equipment, injectors, sod cutters, sprayers, turf covers, vacuums.

L.J. Johnson Distributing Company sells and services Toro, Cushman Ransomes, and Ryan products in the Colorado market.


Sales Contact: James Williams Products/Services Offered: accessories: fountains (decorative); irrigation and drainage: aerators (pond and lake).

Manufacturer of a wide variety of floating fountains ranging from 1/2 to over 40 hp with a wide selection of displays with spray heights from 5 feet to 100 feet. Many options include enhanced lighting, deluxe control panels, wind controls, programmable lighting and more. Also specializing in bottom air diffuser type of aeration for better efficiency and results.


Sales Contact: Crisman Lewis Products/Services Offered: cleaning equipment and cleaners.

North America’s largest manufacturer of industrial, commercial and residential water pressure washers; also manufactures a full line of automatic aqueous parts washers, wash-water recycling systems for golf courses and industrial wastewater treatment systems. Landa also offers bio-puck, a “pill” that dramatically reduces oil in collection pits.

Lastec, 7865 N. CR 100E, Lisbon, IN, 46149; 317-892-4444, 800-515-6768, Fax 317-892-4188, www.lastec.com, Email: macdonald@lastec.com.

Sales Contact: Traci MacDonald Products/Services Offered: rolling stock: specialty mowers; rolling stock accessories: mowers attachments. Lastec - the manufacturer of wide area, articulating, rotary mowers. These units incorporate multiple cutting blades similar in size to what most homeowners use. With sizes ranging from 72 to 132 inches these units are available for sale, rental, pull behind and zero twin configurations.


Sales Contact: Julie Videll Products/Services Offered: miscellaneous: other; rolling stock: backhoes, carts, utility, gang mowers, greens mowers, loaders, spreaders, seeders and topdressers, sweepers, tractors, utility vehicles, v-cutters, walk-behind mowers; sand: sand traps; turf: blowers, sod cutters.

We specialize in sales of golf course and grounds maintenance equipment.

Lebanon Turf Products, 1600 E. Cumberland St., Lebanon, PA, 17042; 717-237-1685, 800-233-0628, Fax 800-806-8580, www.lebanonturf.com, Email: gneyman@lebansea.com.

Sales Contact: Gary B. Neyman Products/Services Offered: chemicals and fertilizers: fertilizers, fungicides, herbicides, insecticides, micronutrients; miscellaneous: other; turf seed (grass, wildflower and other). Lebanon Turf Products has earned a reputation as one of the most respected and trusted producers of quality, innovative products for turfgrass management. LTP’s product line includes Country Club, Par Ex, IsoTek, and N- Pro fertilizers, ProScape fertilizer/control combination products, high NTEP rated seed, and PennMuir.

Leemco, Inc., 1525 E. Sixth Street, Cora- na, CA, 92878; 993-753-3330, Fax 993-753-3340, www.leemco.com, Email: sales@leemco.com.

Sales Contact: Ali Marandi Products/Services Offered: irrigation and drainage: irrigation equipment and supplies. Leemco manufactures ductile iron, deep bell, push-on fittings from 2- to 16-inch in all configurations. Leemco is the pioneer of mechanical joint restraints that prevent joint separation in unstable soil conditions. Additionally, the company produces saddles, lateral valves, globe valves and quick connecting stabilizers.


Sales Contact: John Bohde Products/Services Offered: accessories: tee markers and signs, yardage books; miscellaneous: e-commerce, other.
YOU CAN'T COVER UP POOR PRE-STRESS CONDITIONING

Prevent moisture stress before it starts with Cascade™ Plus

Are you painting yourself into a corner with inadequate pre-stress conditioning? Then use Cascade Plus and keep moisture stress from undoing all of your hard work. Cascade Plus moves water deeper and faster into the soil profile for a longer period of time, resulting in larger, healthier root systems that are better able to survive seasonal stress conditions. In fact, independent university research showed that untreated hydrophobic soils required more than twice as much irrigation to reach comparable volumetric water content levels as Cascade Plus treated soil. And a single application regime of Cascade Plus has been proven to reduce the effects of Localized Dry Spot for 4 to 6 months.

Use Cascade Plus and get longer lasting improvements in turf color, quality and stress tolerance. And that means you’ll have nothing to cover up.

Call 800-323-6280 for more information, or for a Cascade Plus distributor near you.

Cascade Plus is a trademark of Precision Laboratories, Inc.

Cascade Plus
Longer Lasting Water Infiltration

LFS Sport and Specialty Netting, 851 Coho Way, Bellingham, WA, 98225; 360-734-3336, 800-426-8860; Fax 360-734-4058, sales@lsinc.com.
Sales Contact: David Dingle
Products/Services Offered: accessories: barrier netting.
LFS specializes in fabrication of custom-built golf course barrier netting. We use the highest quality nylon net manufactured in the country and oversee production from start to finish to ensure a custom fit.
Always read and follow label directions.

sod webworms, making it one of the most versatile turf controls key lepidoptera, such as cutworms, armyworms and prevent grubs all season long. Or apply shortly after egg-hatch.

Since 1985, Markers Inc. has offered diverse golf course markgers including: yardage, hazard and tee markers; rope, chain and fencing posts/materials; sand trap rakes, driving range accessories, benches, chairs planters; custom and standard signage for course and facilities.

Markers, Inc., 33597 Pin Oak Pkwy, P.O. Box 330, Avon Lake, OH, 44012; 440-933-5927, 800-969-5920, Fax 440-933-7839, www.markersinc.com, Sales Contact: David A. Knoepp

Products/Services Offered: accessories: tee markers and signs; construction: landscaping services, renovation services; design: architectural and design, terrain modeling; miscellaneous: other; trees and shrubs: ornamentals.

Mark Eliot Design, P.O. Box 11188, Greenwich, CT, 06832-1188; 203-972-9331, 877-972-9331. Email: msoxonowitz@bellsouth.net. Sales Contact: Mark Sosnowitz. Products/Services Offered: accessories: tee markers and signs; construction: landscaping services, renovation services; design: architectural and design, terrain modeling; miscellaneous: other; trees and shrubs: ornamentals.

IT'S ONLY HUMAN NATURE TO WANT THE BEST OF BOTH WORLDS.

Apply MACH 2 Turf Insecticide once before egg-hatch to prevent grubs all season long. Or apply shortly after egg-hatch to cure grubs up through the second instar. Make the choice that suits your schedule and resource availability. MACH 2 also controls key lepidoptera, such as cutworms, armyworms and sod webworms, making it one of the most versatile turf insecticides on the market.

And don't worry about watering MACH 2 in immediately. Unlike other products, MACH 2 can wait 2 weeks or more for you—or mother nature—to water it in without degradation of the active ingredient.

Prevent or cure with season-long control. Unmatched irrigation flexibility. Effective grub and leaf control with an award-winning environmental profile. Only MACH 2 truly gives you the best of all possible worlds.

For more information, call 1-888-764-6432 ext. R3107, or visit our website at www.mach-2.com.

MACH 2 TURF INSECTICIDE

IT'S ALL YOU NEED TO PREVENT OR CURE.

PREIDENTIAL GREEN CHEMISTRY CHALLENGE WINNER

www.MARKERS.com

"Quality Products at Reasonable Prices"

Products/Services Offered: accessories: barrier netting, benches, trash cans, water fountains, etc.; distance markers, flags, hazard and out-of-bounds markers, rope, chain and stakes, tee markers and signs, tee towing; maintenance miscellaneous: fencing materials; miscellaneous: other; sand: sand trap rakes.

IT'S ALL YOU NEED TO PREVENT OR CURE.

Martin Marietta Magnesia Specialties, Inc., P.O. Box 15470, Baltimore, MD, 21222-0470, 410-789-5500, 800-648-7400, Fax 410-789-5777, www.magspecialties.com, Email: magchem@martinmarietta.com,

Sales Contact: Carol Rogers Products/Services Offered: chemicals and fertilizers: fertilizers, soil conditioners and amendments.

Martin Marietta's ProMag magnesium supplement provides essential magnesium for golf green and turf nutrition in a unique granular combination of rapidly available magnesium from water soluble sources, plus slow-release magnesium providing longer term availability. ProMag is applied directly to the treatment areas and is compatible with other nutrient sources. ProMag provides exchangeable and soluble magnesium to the soil for excellent magnesium uptake.

Mathews Company, P.O. Box 70, Crystal Lake, IL, 60039; 815-459-2115, 800-325-7065, Fax 815-459-5889, mathewscompany.com, Email: jrcruzen@mathewscompany.com, Sales Contact: Jeff Cruzen Products/Services Offered: rolling stock: sweepers; turf: dethatchers, vacuums.

Mathews Company is a family-owned company and manufactures flail mowers, flail pick-up mowers and pulverizers. The flail pick-up mower is used to pick up aeration cores on fairways, pick up leaves, twigs, grass clippings, pine needles and light trash.

Metron, Inc., 1505 West 3rd Avenue, Denver, CO, 80218; 303-864-8325, Fax 303-534-1947, www.metroninc.com, Email: dhaynes@metroninc.com, Sales Contact: David P. Haynes Products/Services Offered: Irrigation and drainage: pumping stations and equipment.

Metron's extensive Green Keeper line of packaged pumping stations and control panels is the new industry standard for reliability and quality on new construction and retrofits. Metron backs up its equipment with a highly qualified service network that covers the entire country.

Mid-America Golf and Landscape, Inc., 620 S.E. 291 Hwy., Suite 104, Lees Summit, MO, 64063; 816-534-1947, www.metroninc.com, Email: dhaynes@metroninc.com, Sales Contact: Jeff Cruzen Products/Services Offered: Turf Insecticide and irrigation: drainage; pumping stations and equipment.

Mid-America Golf and Landscape has over 30 years of experience in quality golf course construction across the nation. With our vast knowledge of golf course construction and renovation, we have the ability to complete every phase of construction with minimal use of subcontractors, allowing for better coordination and organizational work.
other.

Miller-Leeman, Inc. is the manufacturer of two unique filtration products, the Thompson Filter and Turbo Disc Filter. The Thompson Filter is suspended from the sprinkler heads, soil and debris will fall from the filter and end up in the irrigation bed. With manual and automatic filters available, the Thompson Filter will outperform and outlast the competition, saving you time and money.

Miltona Turf Products, P.O. Box 164, Miltona, MN, 56354; 218-943-2900, 800-456-4351, Fax call, www.milto.net. Email: info@milto.net.

Sales Contact: Glenn White
Products/Services Offered: fertilizers, soil conditioners and amendments, turf.

Miltona Turf Products manufactures high-quality turf repair tools and golf course accessories. The company has products that will perform in every market condition and tends to the needs of the turfgrass industry. Miltona Turf Products offer a complete line of turf care equipment and services, sand cutters.

Miltona Turf Products are the leading manufacturer of turf care equipment and services, sand cutters. The company has products that will perform in every market condition and tender to the needs of the turfgrass industry. Miltona Turf Products offer a complete line of turf care equipment and services, sand cutters.

Nature Safe Fertilizers is blended and animal meals that are a balance of proteins, fats, yeast, sugars, starches and carbohydrates. These meals contain essential natural amino acids, chelated secondary nutrients and micronutrients. The all-natural ingredients supply the food energy that increases the number of microbes found in the soil. These products provide the essential nutrients needed for healthy plant growth, improving overall turf quality.

NDS, Inc., P.O. Box 81, Lindsay, CA, 93247; 559-562-9888, 800-726-1994, Fax 559-562-4488, www.ndso.com, Email: ndspro@aol.com.

Sales Contact: David Britter
Products/Services Offered: construction; irrigation and drainage; irrigation systems and supplies, irrigation equipment and systems, tree care equipment and supplies.

NDS is a manufacturer of quality drainage products, grass pavers, tree care equipment, underground pipelines. NDS is committed to being the complete source for erosion control/turf reinforcement blankets. Our erosion control blankets range from photo-stabilized and biodegradable temporary, lightweight straw blankets to heavy-duty coconut and permanent channel liners. From moderate slopes to high-flow channels and shorelines, North American Green has your application covered.

Northeast Organics, Inc., Beaver Dam Road, Box 7, Manchester, MA, 01944; 978-526-7888, 990-924-7347, Fax 978-526-9618, www.nororganics.com, Email: organics@northamerican-green.com.

Sales Contact: D. R. Hall
Products/Services Offered: fertilizers and chemicals; fertilizers; fungicides, herbicides, insecticides, plant growth regulators.


Products and Services Offered: fertilizers, fungicides, herbicides, insecticides, plant growth regulators.


Products and Services Offered: fertilizers, fungicides, herbicides, insecticides, plant growth regulators.

Nu-Gro Technologies, Inc. is the leading manufacturer and marketer of slow controlled-release fertilizers for golf, sports turf and ornamentals. Nu-Gro brand names are Nitroform, NuGro, SuGro, Nutraform and Nitroform-T.

Oase Pumps Inc., 631 Rutgers St., Vacaville, CA 95687; 800-365-3880, Fax 704-451-9050, www.oasepumps.com, Email: jholmquist@oasepumps.com.

Sales Contact: John Holmoquist

Products/Services Offered: irrigation and drainage; pond and lake management products; pumps, utility.

Oase is the world leader in design and manufacturing of pumps and water features including floating aerating fountains, commercial/architectural fountains, pumps and nozzles and water garden equipment. We offer the second completely U.L. listed floating fountain which offers nozzles and fountains. Additional water quality management tools that we offer include: lake dye, biological water treatment and de-watering pumps.

P.E.M. Golf Course Matting, 5914 Shortleaf Ct., St. Louis, MO 63128; 314-842-1819, 800-783-2358, Fax 314-842-1526, www.absnc.com, Email: aeration@otterbine.com.

Sales Contact: Rob Amelung

Products/Services Offered: maintenance and supplies; miscellaneous: safety products.


Sales Contact: Tim Bowyer

Products/Services Offered: turf; seed, (grass, wildflower and other). First producer of hybrid zoysia seed. Zenith Zoysia seed produces a quality turf quickly and economically on tees, fairways and roughs.

Pine Hall Brick is a 75-year-old company that manufactures pavers, retaining walls, garden bricks, and hardscapes. We sell through distributors, direct to professionals, hobbyists, and do-it-yourselfers. Pine Hall Brick is a planning and design organization. We also sell products through our Pine Hall Landscape, design and garden center.

Sales Contact: Zella Schwartz

Products/Services Offered: irrigation and drainage; irrigation equipment and supplies; miscellaneous: other.


Otterbine Barebo, Inc., 3840 Main Road East, Emmaus, PA 18049; 610-965-0650, www.otterbine.com, Email: aeratin@otterbine.com.

Sales Contact: Angela Alesi

Products/Services Offered: accessories: fountains (decorative); chemicals and fertilizers: biological control; irrigation and drainage; pond and lake management products, water removal equipment; maintenance miscellaneous: environmental monitors.

Otterbine Barebo, Inc. has been setting industry standards for over 40 years by combining function and beauty in our extensive line of surface aerators, subsurface aerators, and fountains. Additional water quality management tools that we offer include: lake dye, biological water treatment and de-watering pumps.

Penn State World Campus Turfgrass Management Program, 207 Mitchell Building, University Park, PA 16802; 814-865-5403, 814-865-5402, www.worldcampus.psu.edu, Email: pwaukee@psu.edu.

Sales Contact: Trish Hummer

Products/Services Offered: miscellaneous: educational programs. Penn State World Campus offers global access to our world-class Turfgrass Management education. This on-line program allows learners to "attend class" and study wherever and whenever they have Internet access. Penn State World Campus is a GCASA-approved provider of college credits for certifications/continuing education, as well as a golf course superintendent.


Sales Contact: John Henry

Products/Services Offered: miscellaneous: other. PGA CareerLinks is the golf industry's new executive search service that was created to help industry employers locate General Managers, Directors of Golf, Head Professionals and other key components; a searchable database that contains information on and over 7,000 PGA professionals and the assistance of regional CareerLinks consultants to help with the hiring process.

Pennington Seed, Inc. provides high quality turfgrass varieties to fulfill specific requirements. This involves warm season species such as Bermuda, buffalo grass, zoysia grass, etc., or a cool season species such as Kentucky bluegrass, bentgrass and tall fescue, or perennial ryegrass. We compliment this with the complete availability of ornamental grasses and wildflowers.

Pennington Seed Company, P.O. Box 3129, Chico, CA 95927-3129; 530-345-1334, 800-688-1334, Fax 530-345-9903, www.pbsprayers.com, Email: pbn@pbsprayers.com.

Sales Contact: Russ Nicholson

Products/Services Offered: turf; seed, (grass, wildflower and other). Pennington Seed Company markets a wide range of turf products and supplies. We carry utility, pull-behind, skid, self-propelled backpack sprayers. We have a large selection of sizes and configurations for these sprayers as well as various options and accessories. From self-propelled sprayers to nozzles, from backpack sprayers to booms we have all your turf spraying needs. We also carry trailers, water tanks, liquid storage tanks, parts and accessories.

PBM Supply and Mfg., Inc. P.O. Box 3129, Chico, CA 95927-3129; 530-345-1334, 800-688-1334, Fax 530-345-9903, www.pbsprayers.com, Email: pbn@pbsprayers.com.

Sales Contact: Diane Carannili

Products/Services Offered: accessories: tee markers and signs. Beautiful signs of granite or bronze for the golf courses.


Sales Contact: Eric Miller

Products/Services Offered: construction: cart path materials; miscellaneous: other. Permaloc aluminum edgings are a heavy gauge product ideal for multiple types of cart paths, sidewalks, golf cart paths. Flexibility allows for curves and angular shapes to be readily formed.


Sales Contact: John Henry

Products/Services Offered: miscellaneous: other. PGA CareerLinks is the golf industry's new executive search service that was created to help industry employers locate General Managers, Directors of Golf, Head Professionals and other key components; a searchable database that contains information on and over 7,000 PGA professionals and the assistance of regional CareerLinks consultants to help with the hiring process.

Pine Hall Brick Company, Inc., 2701 Shorefile Dr., Winston-Salem, NC 27105; 336-779-6119, 800-344-8629, Fax 207 Mitchell Building, University Park, PA 16802; 814-865-5403, 814-865-5402, www.worldcampus.psu.edu, Email: pwaukee@psu.edu.

Sales Contact: Trish Hummer

Products/Services Offered: miscellaneous: educational programs. Penn State World Campus offers global access to our world-class Turfgrass Management education. This on-line program allows learners to "attend class" and study wherever and whenever they have Internet access. Penn State World Campus is a GCASA-approved provider of college credits for certifica-...
facturing plant dedicated to pavers that opened in fall 1996. The product advantages from this new process for clay pavers include superior size control and greater manufacturing flexibility. With over 150 distributors in 34 states, Pine Hall is ready to service your next paving project.


Sales Contact: Holly Cyphers

Products/Services Offered: chemicals and fertilizers; soil conditioners and amendments, spray pattern indicators; irrigation and drainage; pond and lake management products; turf; adjutants and surfactants; turf colorants and markers.

For more than 20 years, Precision Laboratories, Inc. has formulated high quality, scientifically advanced products for the turf and ornamental markets—using technologies that live up to the Precision name. These products are researched, developed and tested to make sure our customers get products that are user friendly and performance proven.

Precision Small Engine Co., Inc., 2510 NW 16th Lane, Pompano Beach, FL, 33064-1562; 954-974-1960, 800-345-1960, Fax 954-973-8032, www.precisionusa.com, Email: andym@precisionusa.com.

Sales Contact: Andy Macciarella

Products/Services Offered: accessories; ball washers and solutions, benches, trash cans, water fountains, etc., distance markers, flags, hazard and out-of-bounds markers, pipe locators, rope, chain and stakes, spray components and controls, tee markers and signs, tee towels; maintenance miscellaneous: safety products, tools; rolling stock: specialty mowers, verticutters; rolling stock accessories: engines, equipment, golf car accessories, grinders, lubricants, mowers attachments, replace-

SunCaddy is a solar-powered golf car canopy designed to fit all major brands of golf and utility vehicles. Developed by PowerLight Corporation, SunCaddy produces clean electricity directly for sunlight. SunCaddy keeps your cars performing all day on a single charge while reducing recharging expenses and extending the battery life.

Precision Laboratories, Inc., P.O. Box 127, Northbrook, IL, 60065; 847-498-0800, 800-323-6280, Fax 847-498-1176, www.precisionlab.com, Email: info@precisionlab.com.

Sales Contact: James D. Reiss

Products/Services Offered: chemicals and fertilizers; soil conditioners and amendments, spray pattern indicators; irrigation and drainage; pond and lake management products; miscellaneous: anti-transpirants; turf; adjutants and surfactants; turf colorants and markers.

You're responsible for every inch of the course - EVERY INCH.

NOBODY KNOWS THE COURSE LIKE YOU—EVEN ISOLATION VALVE, QUICK COUPLER AND DRAIN. IT JUST MAKES SENSE THAT IT WAS SUPERINTENDENTS LIKE YOU WHO DEVELOPED OUR INTERACTIVE MAPPING SYSTEM THAT CHARTS EVERY COURSE DETAIL RIGHT DOWN TO THE DRY SPOTS THAT PLAGUE YOUR GREENS—SO YOU CAN MAKE INFORMED DECISIONS THAT AFFECT YOUR BUDGET AND, MORE IMPORTANTLY, YOUR COURSE. AND, BEST OF ALL, NOW YOU CAN SHOW YOUR STAFF EVERY INCH OF THE COURSE WITHOUT SHOWING THEM EVERY Inch of the course. See for yourself at www.horizongps.com or CALL 1-402-758-4653, EXT. 115.
P.S.A. is the lightest, most porous all-natural soil amendment available for root zone improvement. P.S.A is especially effective in improving soil and compacted greens, and it can be used very effectively as a light topdressing to combat surface algae.

Prime Turf, 14200 S. Parker Rd., Soil amendment, turf grass, 800-577-9897, Fax 708-391-3351, primeturf.com, Email: sales@primeturf.com, Sales Contact: Warren C. Shafer

Prime Steel Buildings Corp., 544 Pine Hollow Rd., McKees Rocks, PA, 15136; 800-291-8777, Fax 888-785-3562, Sales Contact: Jim Petters

Products/Services Offered: construction; storage building, structures, shelters and restroom facilities; miscellaneous: other.

Manufacturer of pre-engineered I-Beam steel buildings for over 29 years. Ideal for workshop, equipment storage, warehouse, recreation facilities, etc. Municipalities, contractors or large corporations may qualify for factory direct contractor pricing.

Prime Turf: turf grass; turf management products; maintenance miscellaneous: water analysis; miscellaneous: other; turf: fertigation equipment, injectors.

Turf equipment provides irrigation water. Our equipment includes water treatment injection stations, fertigation, and injectors for wetting agents and micronutrients.
ProShot Golf, Inc., the world leader in distance measuring and golf course communication tools; miscellaneous: computers and software, GPS.

ProShot Golf, Inc., the world leader in distance measuring and golf course communication tools; offers cart-mounted units with premier color as well as affordable grayscale graphics and is on-line at 150 golf courses worldwide. The company is strategic partners with the Toro Company and Trimbly Navigation.

PSB Company, P.O. Box 1687, Columbus, OH, 43216-1687, Fax 614-221-9690, www.psbc.com, Email: sprekers@psbc.com.

Sales Contact: Les Butcher

Products/Services Offered: rolling stock: fertilization equipment, spreaders, seeders and topdressers. PSB Company is the manufacturing division of White Castle System, Inc. with facilities in Columbus, Dayton, and Rome, GA. Other products include the PrizeLAWN L1/FOOT, PrizeLAWN CBR and the PrizeLAWN BigFoot Lawn Spreaders.

Quail Valley Farm is dedicated to turfgrass excellence. The grasses we cultivate are Meyer Zoysia, El Toro Zoysia, Cava- lier Zoysia, Tifway 419, TifDwarf, Midlawn, and a tall fescue-blue grass blend. Our sod is harvested in pads, 42-inch wide rolls or we can provide springing service.


Sales Contact: Bruce Faulkner

Products/Services Offered: miscellaneous: other; rolling stock: backhoes, carts, utility loaders, snow removal equipment, sweepers, tractors, trenchers, walk-behind mowers; rolling stock accessories: mower attachments; trees and shrubs: chain saws, log splitters, pruners, shredders, tree care equipment and supplies, trimmers/edgers.

Over the past 44 years, the R. D. Faulkner Corp. has served the forestry, construction and outdoor power equipment marketplace with quality chain saws, brushcutters, trimmers, cut-off saws, lawn and garden equipment and related accessories; and has grown to be the largest distributor of its type in the northeastern United States. With over 30,000 square feet of warehouse, we are able to buy in quantity and pass the savings along to you. Our experienced shipping and administrative crew provides the fast, dependable service you demand. In fact, most orders are shipped the same day, received and everything carries our 100 percent satisfaction guarantee. We invite you to try our products and give us the opportunity to serve you. You may order by mail or give us a call on our toll free lines. Either way, you'll find out why so many other people like yourself have become loyal R.D. Faulkner Corp. customers.


Sales Contact: Joseph Filippi

Products/Services Offered: construction: construction products and services, retaining walls, bulkheads; sand: sand.

A full-service supplier, R.W. Sidley provides a broad range of construc-

There Ain't Nothin' Slicker

With parents like that, the ST2000's Cup is SURE to be non-stick.

The pin slides from the cup like a greased pig.

squirts through a tyke's arms at the state fair. Never before has this kind of non-stick technology been applied to golf cups. And never before has there been quite this big a mess in the Standard Golf labs.

Butter...non-stick meets all USDA regulations. The ST2000...non-stick, meets all USDA regulations. Which would you choose?

But that's ok because never again must you fear your golfers will pull the cup right out of the ground with the flag stick. The ST2000's unique network of points firmly grip the flag stick, but let dirt and debris pass through so there's no binding. On a typical cup, dirt and debris sticks between the flag stick ferrule and cup, which causes a sticky situation. It's bad for your green, and also for your peace of mind.

Stick With The Cup That's Non-Stick

But with the ST2000, when you pull the flag stick — voila! — no cup! Fluted or grooved ferrules won't fit, but you don't need them anyway! Through the miracle of science, we incorporated the non-stick qualities of its parents into the ST2000, which is available in both plastic or aluminum.

Of course, unlike pigs and fryin' pans, the ST2000 meets all USGA regulations, and even makes a distinctive sound when the putt drops. (Who knew science could be so...cool?) If you're tired of sticky-cup, ask for Standard Golf.

Just call 1-319-266-2638 for more information, or ask your Distributor about the ST2000 non-stick cup. You'll make its parents so proud.

Guch. Nothing spoils a round of golf faster than a bad case of the sticky cups.

When most people combine a greased pig and a flying pan, they get soggy bacon. We got the ultimate in non-stick golf cup technology and a very messy lab.

AsK For STANDARD GOLF
tion solutions. We manufacture and supply bulk aggregates, industrial minerals, ready-mix concrete, masonry block, retaining walls, and more. Whatever your project requires, R.W. Sidley has it takes!

Rain Bird Sales, Inc., Golf Division, 970 West Sierra Madre Avenue, Azusa, CA, 91702-1762; 800-984-2255, Fax 800-446-5309, www.rainbird.com, Email: golfwebmaster@rainbird.com.

Sales Contact: Susan Spencer
Products/Services Offered: irrigation and drainage; irrigation equipment and supplies; pumping stations and equipment.

The Rain Bird Sprinkler Manufacturing Corporation has been designing and manufacturing a full line of irrigation equipment for over 66 years. With continuing commitment to product development for the golf course market, Rain Bird leads the way with state-of-the-art central control systems, EAGLE gear drive rotors, and the new VFD pump station and Smart Pump software.


Sales Contact: Karrie Bragg
Products/Services Offered: irrigation and drainage; irrigation equipment and supplies; miscellaneous: computers and software.

Rain Master Irrigation Systems designs and manufactures commercial grade irrigation control systems. Remote remote, remote controls, and central computerized control systems for the landscape and golf irrigation markets.


Sales Contact: Bentg Tongsard
Products/Services Offered: accessories: golf ball washers and solutions, distance markers, flags; miscellaneous: other.

A world leader in driving golf range equipment and automation solutions for handling golf balls. Golf ball dispensers, 12 models from 4,700-41,000 balls. Soaker and washers, 4 models available. Ball Pickers 5 models available. Elevators and Blowers.

Rain Bird Golf Ball Company, 16025-23 Mile Rd., Madison, WI, 54020; 816-786-7100, 800-238-0099, Fax 816-786-6380, Email: mark@ravengolfball.com.

Sales Contact: Mark Weatherby
Products/Services Offered: miscellaneous:

Provide recycled range and golf balls at a discounted price. Provide golf ball retrieval off golf courses.

Raymond Hearn Golf Designs, 870 South Main, Plymouth, MI, 48170; 734-254-1047, Fax 734-254-1048, www.rhg.com, Email: raynearn@earthlink.net.

Sales Contact: Ray Hearn
Products/Services Offered: design: architectural and design.

Ray Hearn Golf Designs leads the way of one of the industry’s uniquely comprehensive design processes.

Redexim Chartholure, 950 Suters Drive, Pittstown Township, PA, 18640; 765-062-3058, 300-597-5661, Fax 765-062-3066, www.redexim.com, Email: redexim@aol.com.

Sales Contact: Jeff McGinnis
Products/Services Offered: rolling stock: greenkeepers, spectators, seeders, topdressers, sweepers, tractors, walk-behind mowers: turf: aerification equipment and services, blowers, dethatchers, and vacuums. Redexim Chartholure is internationally known for its development of innovative turf management products for the sports field, landscape, turf and golf markets. Redexim Chartholure is headquartered in Pittstown, PA, and has a worldwide network of distributors in virtually every country that has a golf course. All products are available in North America through a network of 47 distributors.

Reelcraft Industries, Inc., P.O. Box 248, Columbia City, IN, 46725; 219-248-1188, Fax 219-444-3134, Fax 219-444-4567, www.reelcraft.com, Email: reelcraft@reelcraft.com.

Sales Contact: Bill Martin
Products/Services Offered: irrigation and drainage: irrigation equipment and supplies; miscellaneous: other.

Reelfraft offers a wide range of hose and cord reels for use on and around golf courses. Applications include water hoses on the course, cart washing, and spraying. Retractable reels are ideal for air, oil and welding hose and are commonly used in maintenance areas. New, DGM underground spraying system with retractable hose reel.


Sales Contact: Wes.
Products/Services Offered: accessories: ball washers and solutions, barrier netting, maintenance equipment and services, distance markers, flags, hazard and out-of-bounds markers, rope, chain and helpar maintenance: miscellaneous: fencing materials; miscellaneous: other, practice range equipment; rolling stock: accessories: lubricants, sharpeners and compressors; sand: sand trap rakes; turf: artificial turf, sprayers, turf covers.

Reliable Golf Course Supplies, a division of Reliable Racing Supply, Inc., has offered quality products for golf course and range use since 1988. Our catalog includes over 1000 products including Fairway Feel practice mats, Tee Sentry blind shot indicator, Movewer marking stakes, Greens Brush mats and much more.

RGP Environmental Group, Inc., 3875, Fiscal Ct., West Palm Beach, FL, 33402; 561-848-1826, 800-842-7771, Fax 561-848-9454, www.rgp.com, Email: rclark@rgp.com.

Products/Services Offered: miscellaneous: other.

RGP offers a full line of advanced technology, maintenance equipment: wash-racks including the new Washmaster line and pre-fabricated equipment and storage sheds. RGP offers free-site evaluation and water sampling.

RICO Mfg. and Supplies, Inc., P.O. Box 249, Charlotte, NC, 28214; 704-553-2602, 800-476-5611, Fax 704-553-7417, www.chicomall.com/customgolf/, Email: golf@chicomall.com.

Sales Contact: Donald L. Rice
Products/Services Offered: accessories: flags, tee markers and signs, tee towels: miscellaneous: other.

RBG offers a full line of advanced technology, maintenance equipment: wash-racks including the new Washmaster line and pre-fabricated equipment and storage sheds. RGP offers free-site evaluation and water sampling.


Sales Contact: Jeff Jetton
Products/Services Offered: chemicals and fertilizers: fungicides, herbicides, insecticides.

Responding to the demand for crop protection materials that pose a minimum amount of risk to workers and the environment, Rohm and Haas Company continues to develop products that are safer to handle, employ less solvent and deliver the maximum performance.


Sales Contact: Brian Fox
Products/Services Offered: chemicals and fertilizers: insecticides.

RohMid is the manufacturer of MACH 2 turf insecticide. MACH 2 provides season-long control of brown leafl and leaf, such as cutworms and sod webworms. The active ingredient in MACH 2 has also won the Presidential Green Challenge Award.


Sales Contact: Ed Long
Products/Services Offered: chemicals and fertilizers: biopesticides, micronutrients, micronutrients: miscellaneous: other.

Major Turf University developed and tested biopesticides, organic-based fertilizers, micronutrients and natural based wetting agents for turf and ornamentals.

Roxford Fordell, 16 Pelham Davis Circle Dr., Greenville, SC, 29615; 864-281-0702, 800-429-4690, Fax 864-297-4132, www.roxford.com, Email: info@roxford.com.

Sales Contact: Greenfield Products/Services Offered: accessories: barrow: liner construction: erosion control (ga-bion, geoxetiles, mats); maintenance: miscellaneous: fencing materials.

Manufacturer of golf driving range netting, including monofilament and multilaminate nets. Custom panels with rope borders available. We also manufacture impact cage netting, tennis court windscreens, crowd control fencing, shade fabric, soil stabilization, filtration geotextiles. All products made in the U.S.

Royer, A Terex Company, 341 King Street, Myerstown, PA, 17064; 717-896-2577, Fax 717-896-2577, royerdoric@royerdoric.com, Email: royerdoric@royerdoric.com.

Sales Contact: Jerry Mahon
Products/Services Offered: miscellaneous: other: sand: bunker maintenance equipment (Power).

Royer manufactures a line of soil-shredders mixers and power screeners. The machines are ideal for processing debris-filled sand and soil. Material is loaded into the hopper where the shielded belt mixer mixes and blends the product. The discharged soil or sand is a light, fluffy and debris-free material or top dressing. Processing takes place on-site and is automatic.
fertilizers: fertilizers; turf: seed (grass, wildflower and other).

Jacklin Seed Company, Inc., 19755 S.W. Herman Road, Tualatin, OR, 97062; 503-692-3070, 800-521-7733, Fax 503-692-6696, www.jacklin.com, Email: info@jacklin.com.

Jacklin Seed is a leader in the research, breeding and production of turf grasses. The company's continuing mission is to develop unique, improved turf grass varieties that are highly adjusted to local climate and soil conditions. In addition, the company offers a range of golf course turfgrass, seed mixes and products that are also suitable for landscape and sports field applications.


Jacklin Turf and Horticulture brings together highly regarded names in the industry including Jacklin Seed, Jacklin Golf, Best, Lange and APEX professional fertilizers. Featuring state-of-the-art technologies, ST&H is a leader in turf grass seed and professional fertilizer products around the world.

SISIS, Inc., P.O. Box 537, Sandy Springs, SC, 29677; 844-621-8618, Fax 844-621-6922, www.sisis.com, Email: ide@sisis.com.

SISIS is a leader in turf grass seed and professional fertilizer products around the world. With over 60 years in the business, SISIS is a leading manufacturer of turf grass seed, professional fertilizers, herbicides, micronutrients and miscellaneous.

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You can't control the weather, but you do have a choice.

Over 35 warm season varieties tested by major universities coupled with the latest installation techniques means more tolerance to weather fluctuations and better results.


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Shapemasters, Inc., P.O. Box 1128, Southport, NC, 28461; 910-278-1434, Fax 910-278-1434, www.shapemasters.com, Email: shapgeoff@shapemasters.com.

Shapemasters is a full service, turn-key golf course builder. We are certified by the USGA and we are building over 100 new projects each year. We are bondable and available to work anywhere.

Shindalwa, Inc., 11975 S.W. Herman Road, Tualatin, OR, 97062; 503-692-3070, 800-521-7733, Fax 503-692-6696, www.shindalwa.com, Email: info@shindalwa.com.

Shindalwa is a leading manufacturer of outdoor power equipment, including grass trimmers, edgers, brushcutters, hedge trimmers, blowers, sprayers, and the PowerBroom.

SGNNotes, 977 Senate Dr., Centerville, OH, 45459; 937-439-3970, 800-776-4152, Fax 937-438-9466, signetics1.com, Email: ghevekamp@yahoo.com.

SSG Notes is a full-service turf management and golf course planning software. With over 60 years in the business, SSG is a leading manufacturer of turf grass seed, professional fertilizers, herbicides, micronutrients and miscellaneous.

It's time to take control!

You can't control the weather, but you do have a choice.

Over 35 warm season varieties tested by major universities coupled with the latest installation techniques means more tolerance to weather fluctuations and better results.
Tee-Green®

Tee-Green, P.O. Box 250, Hubbard, OR 97032; 503-651-2130, Fax 503-653-2531.

Products and Services Offered: turf, seed.

Tee-Green was founded in 1973 to market pennecross creeping bentgrass. The PennGraze series called PennGraze and Tee-Green have maintained the high production standards set forth in 1955 by professor Bert Mueser, then assisted by Dr. Joe Dugas. A full-service installer released Penneagle and Pen-Links, the varieties became the Penn Pals and set high standards for tees, fairways and putting greens worldwide.


Project financing is known by industry professionals as a safe haven in the nation as a world leader in golf course finance. Our experience is advanced, having funded over one billion in acquisition, renovation, and improvement loans, as well as a wide variety of financial solutions.


The Roger Rulewich group is a reunion of former key members of Robert Trent Jones Sr.'s design and construction companies. Together Gary Darling, Pat McMillan, Niall Fraser, John Victor, and John Velevle I designed and built many of the courses that bear the Robert Trent Jones signature. Keeping that team together is a promise we had always made to one another, a promise now fulfilled as The Roger Rulewich Group. The seven of us have been involved in golf course design and construction for a combined 140 years. We call ourselves The Group because we know that more important than anything else, it is our teamwork that has allowed us to produce all those extraordinary golf courses.


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TIFGROUERS ASSOCIATION, 2420 South Milledge Ave., Athens, GA, 30605; 706-542-5640, 888-584-6598, Fax 706-227-7159, www.tifsgro.com, Email: eelsmg@campuscwix.net.

Sales Contact: Sam Williams
Products/Services Offered: turf: sod.
TifGrove is a certified Bermudagrass, TifGrove, has a number of characteristics that make it ideal for golf course fairways, tee boxes, greens collars, athletic fields, commercial landscaping and residential lawns. It is cold tolerant, has an extensive leaf texture, dark green color, upright leaf blade orientation, sod strength, excellent management lifts and related labor-saving equipment devoted exclusively to the turf industry.


Products/Services Offered: miscellaneous: computers and software.
Turfco manufactures Management Software, the software system used by over 2000 superintendents and grounds managers worldwide to help manage expenses, parts inventory, daily work orders, labor time tracking, equipment maintenance, and chemical and fertilizer application records.


Sales Contact: John Beattie
Products/Services Offered: miscellaneous: other.
Tiflions is a manufacturer of turf equipment lifts and related labor-saving equipment devoted exclusively to the turf industry.


Products/Services Offered: turf: seed (grass, wildflower and other).
Turbo Turf’s hydrosedimenting systems are manufactured in sizes from 50 gallons to 2000 gallons. Seed, mulch and fertilizer are sprayed on in a fast, one-step application. The small units are ideal for repairs and maintenance.

Turf MERCHANTS, Inc., 32280 Tangent Loop, Tangent, OR, 97389-9285; 541-926-8449, 800-421-1735, Fax 541-926-4435, www.turfm.com, Email: sales@turfm.com, Email: steve@turbotour.com.

Products/Services Offered: turf: seed (grass, wildflower and other).
TMI sources from private breeding programs with some of the latest in improved turfgrasses. Our major focus is on improved turf grasses for the professional markets of golf, landscaping and landscape architecture. These include creeping bentgrasses, turf-type tall fescues, perennial ryegrasses, ryegrass mixtures, turf-type fescues, Kentucky bluegrass, and bentgrasses. TMI also offers grass seed blends and companion products, U-Power, potassium-nitrate fertilizers, and Plantex, water-soluble fertilizers.

Tractor Vehicles International, LLC, P.O. Box 357, Marion, IA, 52308; 506-749-1200, Fax 506-748-1776, www.tructor.com, Email: sales@tractorvehiclesinc.com.

Sales Contact: Ariana Cohen
Products/Services Offered: turf: seed (grass, wildflower and other).
Tractor Vehicles International (TMI) sources from private breeding programs with some of the latest in improved turfgrasses. Our major focus is on improved turf grasses for the professional markets of golf, landscaping and landscape architecture. These include creeping bentgrasses, turf-type tall fescues, perennial ryegrasses, ryegrass mixtures, turf-type fescues, Kentucky bluegrass, and bentgrasses. TMI also offers grass seed blends and companion products, U-Power, potassium-nitrate fertilizers, and Plantex, water-soluble fertilizers.

Turf-Seed, Inc., P.O. Box 250, Hubbard, OR, 97032; 503-651-2130, 800-247-6910, Fax 503-651-2350, www.turf-seed.com, Email: info@turf-seed.com.

Sales Contact: John Rector
Products/Services Offered: turf: seed (grass, wildflower and other).
Turf-Seed has been providing some of the finest quality turf grass seed to the world's markets for over thirty years. Featuring premium Kentucky bluegrass, turf-type fescues, Kentucky bluegrass and bentgrasses. TMI also offers grass seed blends and companion products, U-Power, potassium-nitrate fertilizers, and Plantex, water-soluble fertilizers.


Sales Contact: Linda Humphrey
Manufacturer of the True-Surface Vibratory Greens Rolling System and the self-contained Vibratory Greens Rolling System’s Power Roller. Also, the exclusive distributor of the Thatchaway 480T, a totally new concept in thatch removal.

Tuckahoe Turf Farms, P.O. Box 89, West Suffield, CT, 06093; 860-746-3661, 800-247-8282, Fax 860-746-3782, www.tuckahoeturf.com, Email: rcbturf@aol.com.

Products/Services Offered: turf: sod.
Tuckahoe Turf is the largest sod grower in New England with farms in Conn., Maine and Rhode Island. Tuckahoe Turf maintains an extensive inventory of bluegrasses, fine fescues, ryegrasses, and bentgrasses for golf course use. Quality sod and delivery service are our specialties.


Sales Contact: Terry Boehm
Products/Services Offered: turf: seed (grass, wildflower and other).
United Horticultural Supply is positioned to service the needs of golf courses all across the United States with more than 100 professional sales people and 75 strategically placed warehouses. We offer one of the most complete lines of pesticides, fertilizers and seed available to the golf course industry.

USFilter Aerator Products, 11765 Main St., Roscoe, IL, 61073; 815-623-2111, Fax 815-623-6416, www.aeratorsinc.com, Email: huber@usfilter.com.

Sales Contact: Peter Huber
Products/Services Offered: irrigation and drainage: pond and lake management products.
Thirty seven years of aerator production experience at United Horticultural Supply and United Filter. Later Funtair Aerator, with 1/2 horsepower to 5 horsepower, various spray patterns, and light options. Ruggedly constructed and a maintenance friendly, water-cooled motor.

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UST Corporation, 11611 Schuyler Ave., Lafayette, IN, 47904; 765-742-5032, 800-459-1643, Fax 765-742-6713, www.usfilter-hibilly.com, Email: huber@usfilter.com.

Sales Contact: Mike Clark
Products/Services Offered: rolling stock: specialty mowers.
UST Corporation manufactures Hill Billy commercial mowers. This unique machine can mow on hillsides while keeping the operator's feet level at all times. Quality cut is a major advantage with a 72 inch rigid and flex decks available. A turbocharged Kubota engine provides a 42 horsepower engine giving.

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Valent U.S.A. Corporation, 1333 N. California Blvd., Suite 600, Walnut Creek, CA, 94596; 800-624-6994, 808-986-2356, Fax 925-256-2721, www.valent.com, Email: wayne.winner@valent.com.

Sales Contact: Kathleen Widner
Products/Services Offered: chemicals and fertilizers, herbicides, insecticides, and plant growth regulators.

Valent Professional Products is focused on providing turf and ornamental turf professionals with effective, innovative products. Valent’s line of insecticides, herbicides and plant growth regulators include the following products:

- Distance insect growth regulator
- Orthene acaricide
- Sumagic plant growth regulator
- Orthene plant growth regulator
- PCO pellets

Email: service@varicore.com.


Sales Contact: Lyall Adams
Products/Services Offered: chemicals and fertilizers, aquatic weed control, biological control, insecticides, herbicides, fungicides, insecticides, nematicides, plant growth regulators, soil conditioners and amendments, and spray pattern indicators.

The Wilbur-Ellis Company is a full-service chemical and fertilizer distributor servicing the western United States.


Sales Contact: Darrel Wilcox
Products/Services Offered: miscellaneous: other.

Specializing in wash-water recycling systems, bio-remediation, and over 300 models of high pressure washing systems. From simple portable systems to complete wash pad and recycling design.


Sales Contact: James W. Shaw
Products/Services Offered: chemicals and fertilizers, soil conditioners and amendments.


Sales Contact: J. Mark Holland
Products/Services Offered: miscellaneous: other.

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My primary title is: (check one only)
□ A. Golf Course Superintendent 
□ F. Course Owner
□ L. Golf Course Management Company Executive
□ B. Green Chairman/Dir. Grounds
□ C. Director of Golf/Head Pro
□ D. Club President
□ E. General Manager
□ K. Assistant Superintendent
□ G. Builder/Developer
□ H. Architect/Engineer
□ I. Research Professional
□ Z. Others allied to field: (please specify)

My primary business is: (check one only)
□ 21. Public Golf Course
□ 22. Private Golf Course
□ 23. Semi-Private Golf Course
□ 24. Municipal/County/State/Military Golf Course
□ 25. Hotel/Resort Course
□ 29. Other Golf Course: (please specify)
□ 31. Golf Course Architect
□ 32. Golf Course Developer
□ 33. Golf Course Builder
□ 39. Supplier/Sales Rep
□ 99. Other: (please specify)

Number of holes:
□ A. 9 holes
□ B. 18 holes
□ C. 27 holes
□ D. 36 holes
□ F. More than 36 holes
□ Z. Other: (please specify)

Total annual maintenance budget:
□ 1. Under $50,000
□ 2. $50,000-99,999
□ 3. $100,000-249,999
□ 4. $250,000-499,999
□ 5. $500,000-749,999
□ 6. $750,000-1,000,000
□ 7. Over $1,000,000

Annual capital expenditure:
□ A. Under $100,000
□ B. $100,000 - 249,999
□ C. $250,000 - 500,000
□ D. Over $500,000

Purchasing involvement: (check all that apply)
□ 1. Recommend equip. for purchase
□ 2. Specify equipment for purchase
□ 3. Approve equipment for purchase

Would you like additional news delivered to you via e-mail?
□ 1. Yes □ 9. No

Please send Golf Course News to the following colleagues at my firm:
□ A. Superintendent
□ F. Course Owner
□ L. Golf Course Management Company Executive
□ B. Green Chairman
□ C. Director of Golf
□ D. Club President
□ E. General Manager
□ Z. Other: (Name) (Title)

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   □ D. Club President
   □ E. General Manager
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   □ G. Builder/Developer
   □ H. Architect/Engineer
   □ I. Research Professional
   □ L. Golf Course Management Company Executive
   □ K. Assistant Superintendent
   □ Z. Others allied to field: (please specify)

2. My primary business is: (check one only)
   □ 21. Public Golf Course
   □ 22. Private Golf Course
   □ 23. Semi-Private Golf Course
   □ 24. Municipal/County/State/Military Golf Course
   □ 25. Hotel/Resort Course
   □ 29. Other Golf Course: (please specify)
   □ 31. Golf Course Architect
   □ 32. Golf Course Developer
   □ 33. Golf Course Builder
   □ 39. Supplier/Sales Rep
   □ 99. Other: (please specify)

3. Number of holes:
   □ A. 9 holes
   □ B. 18 holes
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   □ F. More than 36 holes
   □ Z. Other: (please specify)

4. Total annual maintenance budget:
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   □ 4. $250,000-499,999
   □ 5. $500,000-749,999
   □ 6. $750,000-1,000,000
   □ 7. Over $1,000,000

5. Annual capital expenditure:
   □ A. Under $100,000
   □ B. $100,000-249,999
   □ C. $250,000-500,000
   □ D. Over $500,000

6. Purchasing involvement: (check all that apply)
   □ 1. Recommend equip. for purchase
   □ 2. Specify equipment for purchase
   □ 3. Approve equipment for purchase

7. Would you like additional news delivered to you via e-mail?
   □ 1. Yes □ 9. No

Please send Golf Course News to the following colleagues at my firm:

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   □ L. Golf Course Management Company Executive
   □ B. Green Chairman
   □ C. Director of Golf
   □ D. Club President
   □ E. General Manager
   □ Z. Other: (Name) (Title)

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POSITION ANNOUNCEMENT - SCOTT MILLER GOLF COURSE

POSITION TITLE: Golf Course Superintendent
SUPERVISED BY: Director of Golf

QUALIFICATIONS: Member in good standing of the GCSAA. May require current state certification or licensing as a pesticide applicator. Bachelor Degree with five years successful experience as golf course superintendent in warm grass climate or high school diploma or GED with ten years successful experience as a golf course superintendent. Must meet FM/N insurance standards.

DUTIES AND RESPONSIBILITIES: Coordinates with engineering. Supervises the maintenance and repair of construction and maintenance equipment. Provides professional advice, opinions, assistance, and services to the facility's board of directors as required. Participates in all long-range planning meetings. Coordinates all aspects of operation with the club manager and the golf professional. Responsible for maintaining golf course properties, which may include: The golf course(s); Maintenance equipment; Golf carts; Clubhouse grounds and landscaping; Tennis courts; Swimming pool and other recreational facilities; Open spaces, unused acreage, areas outside the perimeter fence; Other properties as specified in writing by the Director of Golf. Responsible for renovation and/or reconstruction of such properties, whether performed by maintenance staff or outside contractors. Prepares annual budgets for the maintenance and capital improvement of course properties so as to implement board policies established in accordance with long-range plans and defined maintenance standards. Maintains, hires, terminates, trains, directs and supervises a staff of employees for the purpose of maintaining the properties. Plans all maintenance and project work, applying agronomic and administrative expertise to achieve agreed-upon maintenance standards and long-range goals. Oversees the scheduling and routing of personnel and equipment to accomplish the work. Inspects the golf course(s) and related areas to evaluate how well management standards are being achieved and to effect changes in management programs. Acquires equipment and supplies necessary to maintain the golf course(s) and other properties. Responsible for inventory control and oversees equipment maintenance programs. Approves all expenditures and exercises cost control measures to keep operating and capital expenses in line with approved budgets, as nearly as possible. Keep accurate and complete records on payroll, inventory, weather data, maintenance procedures, pesticide applications, etc. Communicates regularly with other members of the top management group to discuss activities, goals, plans, and member/customer input. Also plays golf regularly with these individuals. Participates in continuing education, opportunities such as seminars, workshops, correspondence courses, field days, and trade shows.

KNOWLEDGE, SKILLS, AND ABILITIES: Advanced knowledge of agronomy and turfgrass management practices. A working knowledge of golf facility construction principles, practices, and methods. A thorough understanding of the rules and strategies of the game of golf. High degree of administrative and executive ability, especially in terms of problem solving and decision making. Excellent oral and written communication skills. Knowledge of current federal, state, and local laws and regulations affecting the management of golf course operations (including, but not limited to, employment, safety, and environmental standards).

BENEFITS: 401k Pension Plan; Medical, dental, vision group insurance; Long-term disability; EAP Assistance; Two (2) weeks paid vacation; Paid holidays.
PAY RATE: $65,000 - $85,000 Per Annum (DOE)

PAYROLL: 207-925-1099
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SUBMIT APPLICATION TO: Fort McDowell Yavapai Nation, Human Resources Department
P.O. Box 17779, Fountain Hills, AZ 85269
Phone: 480-816-7105/Fax: 480-816-9524
Email: prussell@ftmcdowell.org
INDIAN PREFERENCE: Preference will be given to qualified applicants who are members of federally recognized Indian Tribes. To be considered for Indian Preference, you must submit your Certificate of Indian Blood (CIB) with your application.

WILL BE REQUIRED TO PASS A PRE-EMPLOYMENT DRUG SCREEN

POSITION STATUS: Permanent, Full-Time
PAY RATE: $65,000 - $85,000 Per Annum (DOE)

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- '96 Harley Model A Hi Lift Rock Picker - $21,500
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EMPLOYMENT

Golf Director

Responsible to the Board of Directors for ensuring that overall objectives, policies, programs, and financial plans of the golf course and related areas are implemented, administered and maintained. The Director is responsible for delegating to subordinates appropriate authority to fulfill a portion of the assigned responsibilities, but may not delegate or relinquish overall responsibilities for results or any portion of final accountability.

QUALIFICATIONS:

Must be a PGA member in good standing. AZ Drivers License and Must meet FMYN insurance standards.

DUTIES AND RESPONSIBILITIES:

Acts as chief operating officer responsible for marketing total assigned facilities and services of the enterprise. Interprets and enforces policies, rules and regulations of the Board. Prepares and acquires board approval of an annual budget and administers that budget in a fiscally responsible manner. Responsible for daily cash receipts and accounts for safe-keeping of same according to established, written policy and procedures. Certifies and categorizes all invoices for payment. Promotes various functions that are within the bylaws and policies of the organization which will generate operating revenues and create member interest. Maintains close cooperation with community officials and develops a strong community awareness within the people of the community. Stays current on developments in the world of golf and presents the facility as a leader in positive innovation. Works closely with the other officials associated with the facility, allied associations of golf, and others that might contribute to the facility's interest. Speaks at various club, educational, or civic functions on behalf of the facility, as required. Operates the facility according to established fiscal parameters and assists in budgetary development and related matters as required. Oversees the creation and distribution of informational and promotional materials. Supervises the detailed operation of the golf courses, clubhouse and golf shop, including supervision of the greens superintendent and head golf professional. Responsible for hiring, disciplining, and/or terminating employees according to facility policy and procedure. Recommends wage rates for assigned employees. Ensures that guests adhere to club policies and/or regulations. Operates within purchasing policies and procedures. Establishes inventory levels and ensures distribution of merchandise and supplies to assigned departments. Prepares related reports and records. Responsible for the overall scheduling of the courses to insure that guest, tournament functions, etc., do not pose any conflicts. Responsible for per diem rates and related expenses. Creates an increased public interest in golf which includes all age groups. Ensures that golf educational programs are conducted for guests as needed. Participates in organizations whose purpose will be for benefit to the facility. Coordinates and communicates with local news media, commercial firms, civic organizations and other entities to promote the development of the golf facility's policies and programs. Performs other duties as assigned.

BENEFITS:

- 401K Pension Plan
- Medical, dental, vision insurance
- Long-term disability
- EAP Assistance
- Two (2) weeks paid vacation
- Paid holidays

PAY RATE:

$75,000-$100,000, 000 Per Annum (DOE)

POSITION STATUS:

Permanent Full-Time

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Phone: 480-816-7105/Fax: 480-816-9724
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