**New chemistry abounds in 1999**

**By ANDREW OVERBECK**

**NORTHBROOK, Ill.** — Say goodbye to hand watering, according to Precision Labs. The company said its new wetting agent, Cascade, utilizes high performance water infiltration chemistry that allows a single application of the product to eliminate localized dry spot (LDS) for six to 18 months.

"We don't know what Cascade does exactly," said Precision Labs president, Richard Wohlner. "But we do know that it interrupts the influence of the hydrophobic coating that builds up on sand grains."

Hydrophobicity is caused by the break down of organic matter on the plant giving the protected part of the plant upward, the protected part of the plant from the inside-out, while Compass accomplishes this by utilizing a new mesostemic mode of activity.

While other fungicides use systemic activity, distributing fungicide through the vascular system of the plant, Compass instead imbeds itself into the waxy layer and cells of the plant giving the plant a reservoir of fungicide available for protection.

According to Novartis, Compass holds several advantages over conventional systemic fungicides.

Since the movement of systemic fungicides is upward, the protected part of the plant is often mowed off within a 21-28 day period leaving the plant vulnerable to disease. Further, systemic fungicides protect from the inside-out, while Compass protects from the outside-in.

According to Novartis research and development specialist, Michael Agnew, systemic fungicides allow for damage to occur since the disease does not begin to be controlled until it gets inside the plant. With Compass, the fungicide is imbedded in the waxy layer of the plant, preventing disease from actually entering the plant," said Agnew.

"Further, it doesn't wash off like many other contact fungicides, and it moves from one point to another through 'vapor action' that gives it greater residual effectiveness," said Agnew. "The length of control on greens is 14-21 days and on fairways it is 21-28 days—almost double the length of control for other fungicides."

**Novartis takes mesostemic approach with Compass**

**By ANDREW OVERBECK**

**GREENSBORO, N.C.** — Novartis will soon be introducing Compass 50WG (trifloxystobrin), a new contact fungicide that features lower application rates and longer periods of disease control. Compass accomplishes this by utilizing a new mesostemic mode of activity.

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**Chipco Proxy PGR forges new ground**

**By ANDREW OVERBECK**

**RALEIGH, N.C.** — Rhone-Poulenc has introduced Chipco Proxy, a new plant growth regulator (PGR) that utilizes such a unique mode of action on cool season grasses that it may require, according to researchers, a completely new classification.

According to Rhone-Poulenc, Chipco Proxy is formulated to behave differently than other PGRs. Instead of effecting existing plant growth, Proxy focuses on controlling new growth, encouraging lateral growth, branching and greater root depth and turf density. This provides three distinct advantages according to product manager, Jim Davis.

The first is the length of control. "On cool season grasses, especially bluegrass and rye, we experience seven weeks of control," said Davis.

Additionally, Chipco Proxy eliminates turf shock, the yellowing and discoloration...
Cascade
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soil which leaves behind a coating of fulvic and humic acids that coat sand and soil particles in the soil profile. Cascade combats this acidity by penetrating the soil profile and interrupting or possibly removing the barrier altogether. "This allows for greater residual activity, and also influences deeper root growth for better turf quality, color and drought resistance," said Wohlner.

This leads to smaller, less frequent and more effective applications. Wohlner recommends a split application of 8 ounces of Cascade per 1,000 sq. ft. seven to ten days apart.

However, the effectiveness of Cascade varies due to climate. "The higher the rate of biological activity, the faster the hydrophobicity returns," said Wohlner. "Therefore in climates like Minnesota, we can get better results out of the product than in Georgia or Florida where the effectiveness is around six months."

While Cascade has a high efficacy rate, achieving visible results after 48 hours, Wohlner recommends that it be applied in the spring, well before LDS appears. "Superintendents are finding that Cascade will not only get rid of LDS for the bulk of the playing season, but it allows for faster firmer greens all summer," said Wohlner.

At the 1998 BC Open the most visible sign of an irrigation system was the beautiful turf.

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JD partners with NGCOA
MOLINE, Ill. — On the heels of the introduction of its JD ProConditioned line of golf and turf products, John Deere has announced its partnership with the National Golf Course Owners Association's (NGCOA) Smart Buy Network.

Under the agreement, John Deere will be the exclusive equipment supplier, offering both its new line of JD ProConditioned golf and turf products as well as new equipment, to the NGCOA Smart Buy Network. NGCOA members will also be able to use John Deere Credit.

ProConditioned
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year lease usually goes to a premium course," said Mark Bodwell. "When that equipment come out of a lease it is usually well maintained. The B and C courses that didn't have that kind of capital to buy new up front will purchase used equipment."

According to John Deere, any machine in the John Deere line of golf and turf products can be

Deere technicians will run checks on engine, transmission, power train, hydraulics, electrical systems, cutting units, aeration and chemical applicators.

eligible for the program provided it meets company requirements.

To qualify equipment, Deere technicians will run checks on engine, transmission, power train, hydraulics, electrical systems, cutting units, aeration and chemical applicators. Inspections will include repairing or replacing all safety features as well as updating general appearance.

The reconditioning work will be carried out by Deere distributors, the key, said Bowell, to the new program. "They're the ones doing the preconditioning. They're the ones who perform the service."
Chipco Proxy
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That typically follows an application of PGRs. "With Chipco Proxy you don't have to trade turf safety for immediate efficacy," said Davis. "It may take a bit longer, but there is no need to add iron and nitrogen to a PGR application to mask the discoloration."

Chipco Proxy will cost around $40 per application.

Davis believes the advantages will allow superintendents to apply PGRs from tree-line to tree-line. "Chipco Proxy is cheap enough to justify spraying the roughs," said Davis. He recommends that the product be applied in mid to late April when the growing season is at its peak. "This way superintendents can focus their early season energy on the fairways and greens," said Davis. "If they miss a mowing in the rough, superintendents won't have a bunch of members crawling on their backs."

While Chipco Proxy is best suited for cool season grasses and the Northern U.S., it also has a promising application for Bermuda grass according to Davis. "We will be targeting the Southern markets because while Chipco Proxy is not effective on Bermuda grass, it is particularly effective on rye grass," said Davis. "This means that it would be perfect for use during the transition between winter and spring. One, it would reduce winter mowing, and two it would help hold the rye back while the Bermuda is releasing."

Novartis
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According to Agnew, Compass is also safer to use than other fungicides. "Compass will fit into Integrated Pest Management programs, it is an environmentally safe fungicide that requires small applications," he said. Novartis recommends applications of 1/10 to 1/4 of an once per 1,000 sq. ft. versus the typical rates of four to 12 ounces for conventional fungicides.

"All of this will give the superintendent another tool and another option for the rotation of chemicals for disease control and fungicide resistance management," said Agnew.

Compass is due to be available from Novartis this summer.

E-Z-Go Textron
lands ISO 9001

AUGUSTA, Ga.—E-Z-Go Textron has become the first golf car and utility vehicle company to receive International Standardization Organization (ISO) 9001 registration. E-Z-GO has been certified to the ANSI/ASQC Q9001-1994 standard.

Bureau Veritas Quality International (BVQI) of Jamestown, NY, the ISO registrar, conducted a final audit of E-Z-GO’s Augusta, Ga. plant in late last subjecting the company’s operations to a rigorous, 20-element inspection. E-Z-GO had to show excellence in operations ranging from design control to inspection and testing.

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Near infrared and aerial photography at Imperial Golf Club in Naples, Florida, captures the benefits of using InfilTRx Soil Penetrant on fairways.

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