

## Raskin forms new mgt. and turf subsidiary

Edwin B. Raskin Company recently formed Golf Management Group as a subsidiary. The new venture will be utilized for Raskin's golf course management and turfcare consulting and construction operations.

Raskin, a 43-year old Nashville real-estate company, does commercial property management, sales, leasing and development and has been in the golf course management business for 16 years, according to the David Battis, the company's president.

"We're currently involved in the management of three golf courses," Battis said. "We manage the entire operation at Country Hills in Hendersonville, Tenn., and do the turfcare management at Bluegrass in Hendersonville, Tenn., and Ravenwood in Hermitage, Tenn."

Lynn Ray, Golf Management Group's vice president, is a certified golf course superintendent with a plant and soil science degree from Middle Tennessee State University and 12 years golf course management experience including Belle Meade Country Club and Nashboro Village, both in Nashville, which Raskin managed from 1981 until it was sold last year. Ray has been with Raskin since 1986. Raskin recently hired Mike Bays, who has a turfcare degree from University of Tennessee in Knoxville, Tenn., and was previously with The Legends Club in Franklin, Tenn.

### STARWOOD TO MANAGE ILL.'S EAGLE RIDGE

WHITE PLAINS, N.Y. — Starwood Hotels & Resorts Worldwide, Inc., a leading hotel and gaming company, will manage the hotel and resort operations of the Eagle Ridge Inn and Resort in Galena, Ill. The 6,800-acre development, owned by Golf Trust of America, includes 63 championship holes of golf, the 80-room Eagle Ridge Inn, a rental pool of 350 resort homes and an equestrian center. Troon Golf will oversee the golf operations.

## Corcoran-Jennison names Wolheib COO

BREWSTER, Mass. — In conjunction with Corcoran Jennison Hospitality's (CJH) expanded development operation, Lisa Wolheib has been promoted to chief operating officer of the golf course and hospitality management company.

"In her 10 years at CJH, she has helped our clients greatly improve their standards for customer ser-

vice while showing significant bottom-line growth," said CJH President Scott Stetner.

Wolheib has managed development of properties from concept to completion. "Our success is built on a strong team of fi-

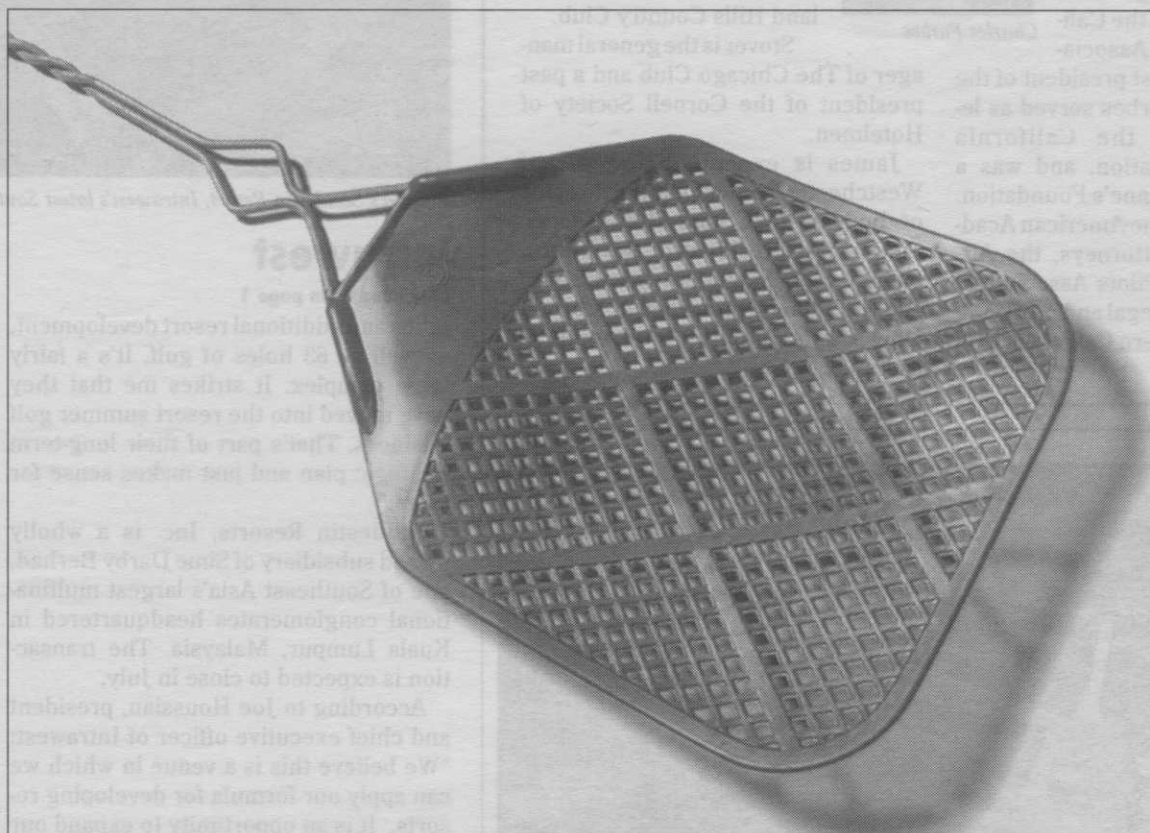


Lisa Wolheib

nancial, golf and marketing professionals," Wolheib said. "The skills and knowledge we put to use for the courses we manage are extremely beneficial for golf course developers. By researching the local economy,

demographics and competition, we can help them assess the feasibility of their projects and develop a strategy to position their property in the market."

Among the Massachusetts courses CJH operates are Ocean Edge Resort and Golf Club on Cape Cod, Glen Ellen Country Club in Millis, Widow's Walk Golf Course in Scituate and Olde Scotland Links in Bridgewater.



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