

BRIEFS



OB APPOINTS GREENWOOD TO SI REED

AURORA, Ore. — OB Sports has appointed Bret Greenwood project manager for the 45-hole golf facility at Si Redd's Oasis Resort Hotel and Casino in Mesquite, Nevada. Greenwood succeeds Van Batchelder who was initially assigned to coordinate the transition of OB Sports management which began in March 1997. Greenwood will assume ongoing day-to-day management of the golf facilities. For the past three years, Greenwood directed all activities at Gold Canyon Resort & Golf Club in the Phoenix Metropolitan area.

TROON CREATES FOUR NEW POSITIONS

SCOTTSDALE, Ariz. — Troon Golf, a development and management company, has announced the promotion of four of its facility managers into the newly created positions of area managing directors. The move is part of the company's regional re-structuring in preparation for its anticipated rapid growth during the next few months. The four named and their respective areas include: Paul Stringer (Southern California, Southern Arizona and Las Vegas), Jack Elliott (Central and Northern Arizona), Mark Kizzire (Colorado and Texas) and Jay Overton (East Coast). Collectively, the group provides Troon Golf with more than 80 years of golf industry experience.

NATIONAL GOLF LANDS EAGLE BROOK

SANTA MONICA, Calif. — National Golf Properties Inc. has acquired Eagle Brook Country Club in Geneva, Ill., a western suburb of Chicago. Eagle Brook is a private country club featuring an 18-hole golf course designed by Roger Packard and Andy North and a new clubhouse with a pro shop, grill room, banquet facilities and meeting rooms. Eagle Brook will be leased to American Golf Corp., which operates more than 250 golf courses throughout the United States and the United Kingdom. Pursuant to a triple net lease, National Golf Properties will receive minimum and annual base rent equal to 9.75 percent of its investment in Eagle Brook.

GRAYHAWK PROMOTES HEPBURN

SCOTTSDALE, ARIZ. - Tiffany Hepburn has been named director of operations for Grayhawk Golf Club's Kostis McCord Learning Center. As Director of Operations, Hepburn will handle the day-to-day operations, budgeting and marketing for the Learning Center as well as coordinate the Center's three-day golf schools, half-day workshops and private playing lessons.

Graham Cooke corners Maritimes

By HAL PHILLIPS

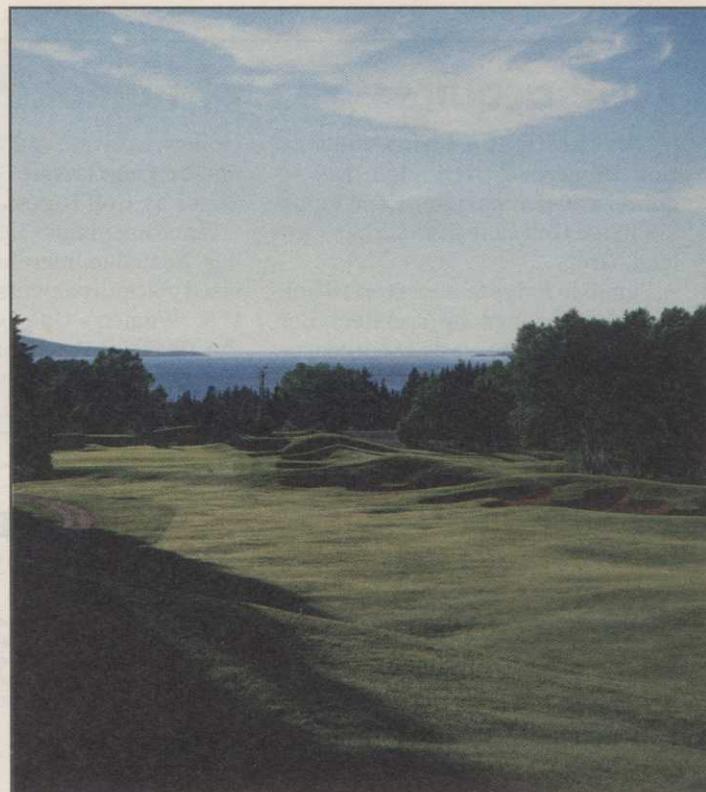
HALIFAX, N.S., Canada — With four new course projects in various stages of construction, a high-profile renovation in the books and a club management contract in the offing, Graham Cooke & Associates has single-handedly created critical mass here in the Canadian Maritimes.

"I much enjoy the Maritimes," said Cooke, whose design firm is based in Montreal. "The economy has perked up recently, and the provinces understand this is a way to establish a [tourism] connection with New England and other parts of Canada. I suppose I was in a good position because it's really taken off."

Fresh off his restoration of Stanley Thompson's Highland Links in Ingonish Beach, Cape Breton, Cooke and his colleagues will open Osprey Ridge Golf Club in Bridgewater, N.S., next spring. While construction continues on separate 18-hole projects in Inverness, Cape Breton, and Fox Harbour, N.S., the firm will try its hand at club management when Glen Arbour Golf Club opens for play here in spring 1999.

"This will be our first management venture," said Cooke. "We'll go on a contract basis with good people who have golf knowledge of the Maritimes. Our first review will include people involved in the golf course industry, people with suitable experience running something as recreational as Glen Arbour."

Cooke said his firm will hire a club manager for Glen Arbour "sometime next year," during which time the clubhouse will be built and the course — 6,710 yards of rollicking



The 15th at Highland Links rolls down toward the cool waters

golf routed around Sand, Bottle and Beaver lakes — will fully mature.

An ambitious 500-acre project, Glen Arbour is the first integrated residential golf project in the Maritimes. Annapolis Basin Group, Inc., a first-time golf developer, has planned some 200

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National Fairways, RDC joint venture picks up Forsgate CC

GREENWICH, Conn. — Forsgate Golf LLC, a joint venture between National Fairways Inc. of Greenwich, Conn., and RDC Golf of Parsippany, N.J., has purchased Forsgate Country Club (CC), a private 36-hole club in Jamesburg, N.J.

Forsgate CC, situated midway between New York and Philadelphia on exit 8A of the New Jersey Turnpike, is a private country club offering 36 holes of golf along with a 23,000-square-foot clubhouse.

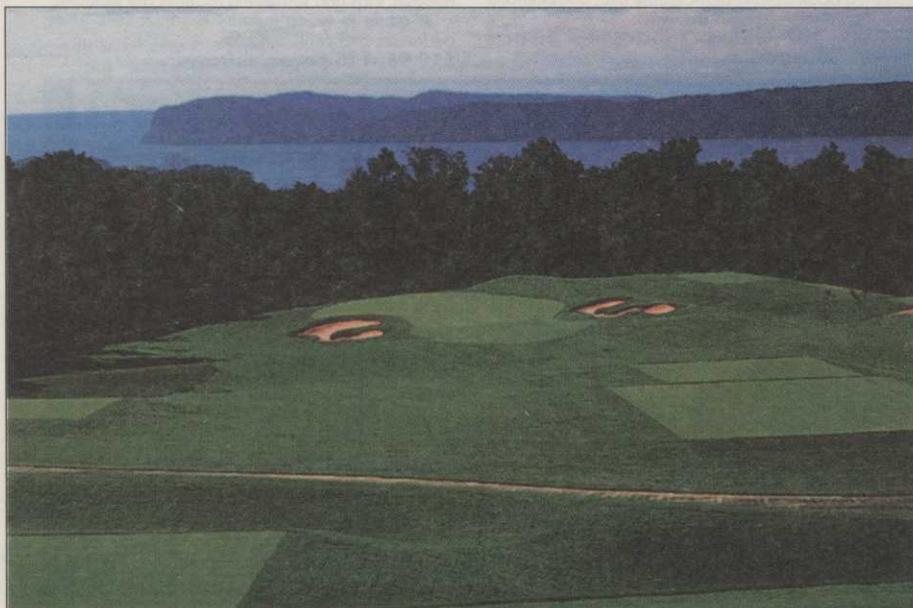
National Fairways will manage the day-to-day operations of Forsgate CC. RDC's food and beverage experience will play a major role in the club's operations.

The Forsgate acquisition gives National

Fairways 19 courses with an additional two under development.

"The Forsgate purchase is part of a proactive plan to increase the number of golf courses in the National Fairways fold to 50 over the next several years," said Marc Bergschneider, founder and chief executive officer of National Fairways in a prepared statement. "We are focusing on the Northeast because we believe it's more efficient and cost effective to stay close to home. We also see numerous development opportunities here because the Northeast is not yet overdeveloped like parts of the Southeast."

RDC plans to add three to five golf facilities per year on the East Coast.



National Fairways has been known for its show stoppers. Pictured above is #16 at Hudson National Golf Club in Croton-on-Hudson, New York.

Capitol Golf takes Jones Creek

By PETER BLAIS

BETHESDA, Md. — Capitol Golf Group, a Maryland-based course acquisition and management firm, has purchased Jones Creek Golf Club in Augusta, Ga., and plans additional acquisitions in the coming years, according to Director of Operations David Allen.

Jones Creek is an 18-hole, Rees Jones-designed layout that opened in 1985 as the centerpiece of the 520-acre master-planned community of Jones Creek. The semi-private, 400-member facility has been ranked among the top courses in Georgia and the Southeast.

The company hopes to acquire additional daily-fee and semi-private clubs in the Eastern United States, particularly the Southeast.

"The Southeast has a longer playing season and a good mix of metropolitan and resort areas," Allen said. "We have a familiarity with the people in that region."

Allen said Capitol Golf has no numerical goals in terms of course purchases. The firm has the financial resources to purchase one or several facilities at a time if they fit the company's growth plans and then operate them through Capitol Golf Services, the company's management arm.

What differentiates Capitol from other management firms? "We

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Scotts to introduce Kansel preemergent

The Scotts Co. is introducing a new proprietary combination weed control and fertilizer with both Pendimethalin and Ronstar. The company said that its new Kansel+ gives turf managers preemergent control of crabgrass, *Poa annua*, goosegrass, and other annual grassy and broadleaf weeds, plus extended feeding with Scotts' methylene urea fertilizer.

Kansel+ features small-particle technology for consistent, uniform control and feeding. Scotts' methylene urea fertilizer

provides efficient nitrogen delivery for immediate green-up and significantly longer feeding than other dual-preemergent fertilizer products.

Kansel+ can be ordered for the 1998 season. It is also available as part of a Scotts Custom Application Service. Scotts offers a complete line of fertilizer, weed control, and disease control products for the turf market. For more information contact Scotts at 1-800-543-0006.

CIRCLE #204

Taylor-Dunn adds 1600

Taylor-Dunn Manufacturing Co. has introduced a larger version of its MX-600 Maintenance Expediter that carries two maintenance personnel. Designated the MX-1600, the new Expediter represents an expansion of Taylor-Dunn's line of electric-powered, zero-emission vehicles. For more information contact 310-393-0622.

CIRCLE #205

Cart-path accidents

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2. How many scholarly papers or books have you written on the subject?

3. What sort of certification or re-certification training have you had on roadway design?

4. What qualified you to design, build or maintain golf car roadways involved in this accident?

After you answer "none" or "nothing" to those questions, how would you think a judge and/or jury might rule in this case?

But even if the golf car roadway is properly built, there is the question about who decided to place the roadway, why there, and what were those person's qualifications?

For instance, let us suppose someone is riding along on the golf car roadway, obeying all of the rules of the road, and "smash" — they are struck in the face with a golf ball. The question will be if this roadway was prudently planned, safely placed, and adequately protected to have avoided such an accident. Chances are the plaintiff's attorney will find an expert that says it was unsafe, and you or your golf course must defend and convince a court that it was.

I would agree that the golf course architect's knowledge could be more important than a civil engineer in determining where to place the roadways to best service possible play patterns, but will the architect be willing to accept that risk alone?

We at Hurdzan/Fry will work with the engineers to find a suitable roadway location, paying particular attention to sight

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Cooke & Assoc.

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housing lots of at least an acre apiece. Annapolis' newcomer status helps explain Cooke's foray into club management.

"The developer is new to the idea of golf — that's part of the reason they wanted me to help in creating the club's philosophy and management," Cooke said. "The only way you can become a member is to build a house in Glen Arbour. But there are decisions to be made regarding tourist play, tournament and how the course will be used by those purchasing homes in the development.

"I'm not worried about the course itself. Considering the power of the land, it will be known as one of the best in Canada."

...

In Bridgewater, an hour south of Halifax, Cooke's Osprey Ridge design is only slightly less spectacular. Huge elevation changes highlight this 6,675-yard layout, built by Atlantic Golf Construction of Fredericton, N.B.

Atlantic finished its work early in 1997, allowing the high-end municipal course to be seeded well in advance of the winter months — good news for Osprey Ridge which, like Glen Arbour, features bentgrass wall to wall.

Two hours north of Halifax, Cooke has broken ground on another high-end course beside the Northumberland Straits, the body of water that separates Nova Scotia from Prince Edward Island.

This exclusive 18-hole private facility is being developed in scenic Fox Harbour by Ron Joyce, founder of the Tim Horton's restaurant chain.

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