The North Central region once again leads the nation
in development. How much is too much? 

The Ascension of Alice
Read our Q&A with Alice Dye, who will take over as
Alabama may add another stop to Jones Trail

Safety Focus: Lockouts, tagouts & gasoline

UCal Riverside unveils traffic simulator

Alfonso on the value of family businesses

Q&A with Iowa researcher Nick Christians

Hurdzan: Golf is addicted to water

What's new in the marketplace?

Yamaha enters tour-sponsorship arena

Barenbrug expands U.S., overseas operations

Golden Bear Club Services, managing its own...

COLLABORATIVE DEVELOPMENT

JIM COBORT (center) studies site plans in Kansas City with
Baxter Spann (left) of Finger, Dye, Spann and Ron Fogler
of the development firm, Colbert-Burns & McDonnell
(CBM). For a story on CBM, see page 49.

COURSE MAINTENANCE

Q&A with Iowa researcher Nick Christians

UCal Riverside unveils traffic simulator

Safety Focus: Lockouts, tagouts & gasoline

COURSE DEVELOPMENT

Alabama may add another stop to Jones Trail

Hurzdan: Golf is addicted to water

Matthews adds Spencer to his staff

COURSE MANAGEMENT

Gone Private: Senior Tour site makes switch

Golden Bear Club Services, managing its own...

Alfonso on the value of family businesses

SUPPLIER BUSINESS

Yamaha enters tour-sponsorship arena

Barenbrug expands U.S., overseas operations

What's new in the marketplace?

New Reality: Find funding or fall back

By Peter Blais

Golf Trust of America—a real estate investment trust established by the
founders of Myrtle Beach, S.C.-based Legends Group
will raise $300 million
over the next three years allowing it to acquire at
least 30 courses by the end of
the decade, according to the investment banking
firm that helped develop
Golf Trust's original Feb-

uary stock offering.

"Golf Trust owns 10
courses at this time," said
Christopher Haley, senior
research analyst with
Wheat First Butcher
Singer. "It expects to ac-
quire another $55 million
in 1997, $110 million in
1998 and $140 million in
1999. That should allow the
REIT to more than triple
the size of its portfolio."

Golf Trust of America's
goal is to use the estimated
$49.9 million raised
through its initial Feb. 7
stock offering and a line of
credit to acquire high-

daily-fee courses in

Continued on page 55

Study: Golf has minimal impact on water table

By Mark Leslie

WHEATON, Md.—Preliminary findings of stud-
ies monitoring ground- and

surface-water quality at

nearly 40 golf courses rein-

force industry claims that
courses are not a dan-
ger, particularly when com-
pared to other sources of

chemicals, according to

Stuart Cohen, president of

Environmental & Turf Ser-

vices, Inc. here.

"Overall, these results
show that golf courses are

not having a significant
impact on human health or

aquatic organisms rela-
tive to other sources of

chemicals in the environ-
ment," Cohen said of the

study he conducted for the

Golf Course Superinten-
dents Association of Amer-
ica (GCSAA) Foundation.

Cohen said he was pleas-
antly surprised by the sur-

face-water data, having

Continued on page 57

Developers delight in Costa Rican economics

By Mark Leslie

FLAMINGO BEACH, Costa Rica — First it was
fishing. Then surfing. And

now, with the advent of its

second and third courses,

Costa Rica has joined the

world of tourism.

Rancho Las Colinas
opened nine holes in No-

vember and anticipates

opening the second nine
around Labor Day. The

Robert Trent Jones II-de-
signed Melia Conchal Golf

Club intends to open the

back nine holes in June.

These are the first 18-hole

courses built here in 23

Continued on page 44
GARL, MARRIOTT UNVEIL LEARNING CENTER IN ORLANDO

ORLANDO, Fla. — Lake-land-based golf course archi-tect Ron Garl has introduced his mega teaching/learning complex here at Marriott's Grande Vista, the newest Mar-riott Vacation Club Resort. Serving as home to the Faldo Golf Institute, the learning cen-ter is open to the public and

Costa Rica

Continued from page 1

years. Cariari International Country Club, designed by George Fazio in 1973, has long been the country's only 18-hole golf course, and there are three nine-holers, according to Garl. RTJ II lead architect Gary Linn said there has been "a lot of talk about new golf projects — all on the west coast."

Costa Rica, Garl enthused, "is definitely an emerging market. "It truly is a tropical paradise. It's one of the places that delivers more than it promises. It is like Hawaii but one-third the cost," climatic and financial at-tributes that draw tourists from North America and Europe. Citing "a number of courses on the drawing board," Garl said developers are excited about having a golfing neighbor in the

Right

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GOLF COURSE NEWS