Palmer to keynote Golf Course Expo

Arnie to address Army at conference & trade show

BY HAL PHILLIPS

ORLANDO — Arnold Palmer, golfing legend and principal of Palmer Course Design, has planned an array of influential speakers scheduled to impart their knowledge at Golf Course Expo, Nov. 11-12, at the Orange County Convention Center.

Sponsored by Golf Course News, Golf Course Expo is a trade show and education conference designed specifically for superintendents, owners, managers and developers of public-access golf facilities: daily-fee, municipal, semi-private and resort.

This year's Expo will feature more than 150 companies, highlighting displays and demonstrations spanning 66,000 square feet of exhibit space. Also taking place on the show floor will be Shop Talks, vendor-sponsored technical and demonstration sessions right on the floor. The Palmer keynote, the trade show and Shop Talks are free to all Expo attendees.

"We are delighted, of course, that Mr. Palmer has chosen to speak at Golf Course Expo," said Charles von Brecht, Publisher of Golf Course News. "He and the people at Palmer Course Design understand, as we do, that public-access golf is where the action is, so to speak. Over the last five years, 80 percent of the record course openings have been municipals, daily-fee or resort.

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Brauer's Minn. project awaits court resolution

BY HAL PHILLIPS

BIWABIK, Minn. — Neighboring Michigan may have its Homestead project, stalled and wrapped tightly in bureaucratic red tape. But Minnesota has a bogged-down, high-profile golf course development of its own, right here, and architect Jeffrey Brauer is caught in the flypaper.

"I might be overstating it to say it's like the Homestead," said Brauer, president of Dallas-based Golfscapes, Inc. "But this golf course has taken a tortuous path toward approval... The worst of it is, no one is trying to sneak anything by.

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Seed companies re-think the rye market

BY MARK LESLIE

The term "high-volume, low-profit" might fit no other product better than perennial ryegrass—the choice of many for overseeding.

"People lust after this business for the volume. But it's very low-profit," said Steve Tubbs, vice president of Turf Merchants of Tangent, Ore. "It's important to the industry in the fact there is a lot of seed used," said Tom Stanley, marketing manager at Turf Seed in Hubbard, Ore. "However, when you look at the dollars involved, it's not very important.

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