VIENNA, Va. — Billy Caper Golf Management, Inc. announced it has been awarded a contract to analyze and determine the market value of 24 golf courses in five states on behalf of the Resolution Trust Corp. The golf facilities are part of a $1.7 billion real-estate portfolio formerly owned by Landmark Land Companies which filed for reorganization under Chapter 11 in October 1991.

"The size of the portfolio and the calibre of the facilities makes this an especially challenging assignment," said William Ochsheim III, vice president of operations for BCGM. "Our goal is to learn everything we can about the past, present and future of these facilities in order to establish their true market value and determine how best to package the assets for sale early this year."

**Military course legislation reintroduced**

**By Hal Phillips**

WASHINGTON, D.C. — Contrary to rumors floating around the show floor in Anaheim, federal legislation that would begin the privatization process at military golf courses is not dead.

After submitting a similar bill in June of 1992, then withdrawing it, Sen. Dennis DeConcini (D-Ariz.) resubmitted the privatization bill to his colleagues on Jan. 27, 1993. Unlike the 1992 version, which was attached to an appropriations measure, the 1993 bill stands alone.

Don't expect this legislation to languish on the Senate floor, either. The Pentagon is said to harbor vehement opposition to the bill, which it passed would turn operation of the facilities over to private management companies and open them to the public.

Meanwhile, DeConcini has made it clear he believes the military should not be in the business of running golf courses. Management companies, including American Golf Corp., are hoping for the chance to manage some of the nation's 240 military facilities.

Mike Ambrose of the Army's Community and Family Support Center, which... Continued on page 50

**Advice for course owners on conforming with ADA**

**By Peter Blais**

ANAHEIM, Calif. — Common sense should guide design considerations on and around the golf course in complying with the Americans With Disabilities Act (ADA), according to Gregory Jones, executive director of the Association of Disabled American Golfers.

"What accessibility means isn't clear because the law wasn't written with the golf industry in mind," Jones said during the 64th International Conference and Show. "Court cases will decide what is reasonable and unreasonable."

In the meantime, and in order to stay out of court, Jones offered a few suggestions course owners could implement to improve accessibility.

- Reserve one or two handicapped parking spaces near the bag drop rather than bunching them all next to the clubhouse.
- Among the prestigious courses in the portfolio are PGA West, La Quinta Hotel Golf & Tennis Resort, Carmel Valley Ranch, Palm Beach Polo and Country Club, and Kiawah Island's Ocean Course.

The facilities are located in California, Florida, Louisiana, Oklahoma and South Carolina.

BCGM is working closely with Kidder Peabody to establish investment rates and insure that the market impact of the surrounding commercial and residential real estate as well as the related resort facilities, is reflected in the final analysis. CRT Asset Management, Inc. of Atlanta was retained to analyze the non-golf related portions of the portfolio.

In establishing fair market value, BCGM is determining the... Continued on page 51

**Casper to handle Landmark assessments**

SAN ANTONIO, Texas — Paul Earnest has been named director of golf at Hyatt Regency Hill Country Resort, General Manager Ken Pilgrim announced. Earnest will be responsible for the resort's golf operation, including head golf professional.

Earnest comes to the Hyatt from Barton Creek in Austin, where he was head golf professional.

**Sargent named to Bay Hill post**

Arnold Palmer's Bay Hill Club. Sargent has been named member sales and marketing director for LaCita Country Club in Titusville, Fla. through its Adopt-A-Charity Program at AGC courses... Continued on page 50