BRIEFS

TERRA BUYS OUT BI-STATE
CHAMPAIGN, Ill. — Terra Interna-
tional has announced the acquisition of
Bi-State Turf, Inc. of Danville, Ill. Former
Bi-State customers can expect to main-
tain their current business relationship
with Terra. The previous owner of Bi-
State, Larry Pfleiderer, has joined Terra
as turf sales manager in the Illinois re-
region. Also remaining on staff are Pam
Pfleiderer as inside sales/secretary, and
Jim Ellis as salesman in the region. The
Bi-State Turf headquarters has been
moved to Terra's Champaign, Ill., loca-
tion.

FORT COLLINS, Colo. — Stephen
Smith, president of AgEagle Engineer-
ing, Inc., has been granted the Individual
Achievement Award by Colorado State
University. Smith was honored for pio-
neering the develop-
ment and appli-
cation of advanced technol-
ogy for landscape
irrigation, and for
bringing the strong
technical skills of
engineering into the
irrigation industry. Aqua
Engineering, founded by Smith in 1975,
specializes in irrigation design, as well
as water feature and pump mechanical
design.

PHOENIX — Jeffrey P. Klingenberg,
Ph.D., has joined Farmers Marketing
Corporation as a research geneticist.
Klingenberg has been very active in
buffalograss research and development,
as well as assisting with breeding,
management and environmental impact
research of other turfgrass specialties,
including bermudagrass, Kentucky
bluegrass, tall fescue, bentgrass,
zoysiagrass and blue grama grass. In
addition, he has extensive experience
with production and field research in
small grains.

WOOD THE NEW VP AT AGRI-DYNE
SALT LAKE CITY — AgriDyne Tech-
ologies Inc. has announced the pro-
motion of Dr. Timothy E. Wood to vice
president of research and development,
replacing Dr. Dale Hansen. In his new
position, Wood will assume full respon-
sibility for the development, manufac-
ture and testing of innovative, environ-
mentally compatible crop protection
products. Wood was former director of R&D
for AgriDyne. Wood managed the bi-
ological testing program for the firm's nem-
ato-based bioinsecticides, Azatin and
Turplex.

GOLF COURSE NEWS
Ohio voters don't go for Issue Five

BY MARTHA LANE

Ohio voters overwhelmingly rejected State Issue Five, a chemical labeling and warning measure, on Nov. 3. Issue Five would have been financially devastating to golf courses, farmers, and other small businesses in the state, according to John McGough of Ohioans for Responsible Health Information, the leading opponents of the measure. It was defeated 78 percent to 22 percent.

Had it passed, golf courses which use substances containing any amount of 458 pollutants listed in the bill would have needed to post notifications on the premises and to provide leaflets or letters to all who reside or work within a two-mile radius of the area. The measure had enjoyed early favor among the voters. A late grass roots push made by those most likely to be affected convinced the electorate the proposal did not provide useful information, was costly, and was of no environmental benefit. It is unlikely a similar measure will be put before the voters any time soon. A watered-down version of the bill, excluding the two-mile warning requirement, may be presented directly to the legislature in the next few years.

Ohio voters don't go for Issue Five

Specify AMETEK valve boxes for engineered solutions in every irrigation application.

AMETEK valve boxes let you design-in exactly the right unit for the application. You'll find round boxes in two different sizes; rectangular boxes, including a fixed bottom design, in standard and jumbo sizes and with extensions for every depth; and even a valve box for depths up to 5 feet. Lids are available in green to blend-in, in purple to identify reclaimed water systems and in black for electrical applications. Vandal resistant locking options include our patented snap lock and pentagon shaped bolts. For specifications on the complete line of irrigation valve boxes and the location of your nearest dealer, contact AMETEK, Plymouth Products Division, P.O. Box 1047, Sheboygan, WI 53082-1047. Tel: 800-222-7558. Fax: 414-457-6652.

The fifth annual Golf Course Europe was held Nov. 12-14 in Monte Carlo. Approximately 400 developers, managers and sales representatives visited the 45 exhibitors at this exposition. Golf Course Europe was organized for the first time this year by Executive Conferences and Seminars, Inc., of San Rafael, Calif. Executive purchased the exhibition in April 1992 from Expo Consult of the Netherlands, which had organized it since its inception in 1988.

Boris Franchomme, director of Exhibits at Executive Conferences and Seminars, Inc., plans an even larger exposition next year. Exhibit space will be nearly twice as large, and the site will be moved to Paris to provide easier travel access to those attending. Golf Course Europe 1993 is scheduled for Dec. 1-3, 1993.

Golf Course Europe draws 600

There's still a lot of money in Japan — but it's real money now... They're paying realistic figures.

— Stephen Allen, Connex Private Ltd.

Golf Asia '93

Continued from page 69

Clearly, the first two factors are related. Further, golf development in the region is somewhat dependent on Japanese investment.

"I think it's quite dependent," Allen concurred. "But you have to segment the market. Japan has a greater effect in north Asia, including Hong Kong, while Southeast Asia isn't affected to nearly the same degree. In fact, Indonesia — which has a dynamic economy all its own — isn't dependent on Japan at all.

"And there's still a lot of money in Japan — but it's real money now. By that I mean they used to spend a lot of money with no expectation of return. Now they're paying realistic figures."

The GCSAA bid was made official in April 1992, when GCSAA representatives invited Connex officials to a meeting in Singapore. The atmosphere was less than cordial, said Allen.

"We walked in and they said, 'This is our lawyer,' " Allen recalled. "That's no way to do business. Our position hasn't changed from Day 1: We want a one-stop shopping venue. Apparently, they don't."

The GCSAA show is scheduled a week before Golf Asia '93, meaning companies will be forced to choose one marketplace or pay the price for attending two trade shows.

"The GCSAA is forcing people to spend more money. I think it's unfortunate for the industry that GCSAA has handled things the way it has. I've asked the GCSAA what its members want. Don't they want one big show? No answer was forthcoming.

"It's going to be a very interesting situation... Our doors remain open to any U.S. company. Many firms — Rain Bird, for example — have increased their booth space. They realize we are a Chinese group and we have many, many contacts here."

Golf Course News