ADVERTISING INFORMATION

1992 Rates

2X 6X 12X
Per col. inch: $55.00 $50.00 $40.00
Add-on per 1/4": $13.75 $12.50 $10.00
Logo incl. in ad: $30.00 $30.00 $30.00

- Minimum 2-time insertion.
- Prepayment is required.

Send prepayment and ad copy to:
Golf Course News
7901 4th St. N., Ste. 311
St. Petersburg, Fl. 33702
813-576-7077
Fax 813-578-9788

EMPLOYMENT

SUPERVISORS/SHAPERS
EXPERIENCED GOLF COURSE CONSTRUCTION SUPERVISORS, SHAPERS & OTHER EQUIPMENT OPERATORS NEEDED. Excellent compensation. Domestic & foreign projects. Fax info to (813) 387-4943.

NATIONAL TECHNICAL REPRESENTATIVE
For aggressive, fast-growing turfgrass seed company. Sound university education plus experience as a golf course superintendent required. Must relocate to Oregon. Excellent company benefit package. Send resume with salary requirements to M. Robinson, Seed Research of Oregon, P.O. Box 1416, Corvallis, OR 97339.

POSITIONS WANTED

PROJECT MANAGER/SUPERVISOR
Seeks position with golf course developer and/or construction company. 20 years in the golf course industry as coordinator & supervisor of construction. BS in agronomy, and well-versed in irrigation engineering. (813) 937-4943

GOLF COURSE READY TO BUILD
250 ac. beautiful, rolling, overlooks Lake Michigan; zoning, permits, 22 prof. greens plans, bldg. plans for 7,100 sf clubhouse. Liquor license, well & basement completed, one 2 ac. lake partially dug, permits to dig more. Property is enroute to state park with 150,000 yearly attendance. Partner or buy outright. $300,000. Call 906-644-2672.

GOLF COURSE FOR SALE
18 holes, 6,300 yards, 150 +/-. acres. Land, clubhouse, maintenance & cart facility, equipment, swimming pool included in price. Excellent location. 12 month season. $895,000. Call 606-885-4331 or 502-839-8400.

POND LINERS
Buy direct from fabricator 20 & 30 mil. P.V.C. Made to order. Under 20 cents per sq. ft. Installation or supervision available. Call...

COLOMBIAN LINING COMPANY
(303) 841-2022

USED GOLF CAR CLEARING HOUSE
All makes & models. Large selection of Yamaha & E-Z-Go gas cars in good condition priced to sell. Delivery arranged. Call...

MID ATLANTIC EQUIPMENT CORP.
1-800-526-7278

TULIP COLEBLENDS — NATURE’S FIREWORKS
Tulips for Fall planting. New ideas and Competitive Prices. GCSAA members have pre-approved credit. Customer Service & Follow-up Assistance, call Toll Free 1-800-877-8637.

SCHIPPER & CO.
PO Box 7584
Greenwich, CT, 06836-7584
“Our Roots Are Bulbs”

QUALITY TURF GRASSES
Sod or sprigs shipped anywhere, desoiled if necessary. Meyer Z-52, Tifdwarf, Tifway, Tifway II, Tifgreen II & Fescue. Planting available. Golf courses, athletic fields, etc.

QUALITY TOPS

QUAIL VALLEY FARM, INC.
(800) 666-0007
FAX (501) 221-1243

LASER MEASURING

ELECTRONIC YARDAGE MEASURING SPECIALIST
Tee to Green
Sprinkler Heads to Green
100-150-200 Fairway Yardage
“THE BEAM TEAM”
(813) 646-3351
1939 Hallam Dr., Lakeland, FL 33813

REQUEST FOR PROPOSALS

THE BOARD OF COUNTY COMMISSIONERS, ORANGE COUNTY, FL, is soliciting for proposals to provide golf course market demand & financial feasibility studies. Consulting firms desiring to perform these studies may call the Orange County Purchasing Dept. at (407) 836-5635 to obtain a copy of the Request for Proposals & the scope of services. Specify RFQ 92-608. Proposals must be submitted no later than 2:00 p.m. February 7, 1992.


GRAYSON COLLEGE
Dennison, TX. 2-year technical program in golf course & turf grass management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid & scholarships available. Contact: GCC, 6101 Grayson Dr., Dennison, TX 75502. (903) 463-8653.

MID TENN TURF, INC.
Mid Tenn Turf, Inc.
Rt. 3, Box 3199
Manchester, TN 37355
Phone (615) 728-0583

FOR SALE

STEEL BUILDINGS
Save up to 50% on Arch Style Buildings. Factory Clearance. 25x30; 40x40; 50x100 & others. Factory Direct.

UNIVERSAL STEEL
1-800-548-6871

SALE ON PERSONALIZED FLAGS
Buy factory direct & save 40% or more on personalized flags. Flagpoles, tee markers, etc. also available. Fast personalized service guaranteed. Call toll free.

FOUR SEASONS GOLF COMPANY
P.O. Box 78011
Greensburg, N.C. 27117
1-800-476-7005

CUSTOMIZED YARDAGE MARKERS
✓ Sparkler head yardage tags to fit all automatic systems
✓ Highest quality bronze markers for tees, 100, 150 & 200; & cart paths
✓ Yardage books — 1 6 4 color
✓ Laser measure per USGA standards
For more information, references or samples, contact:
From Tee to Green, Inc.
1707Brandywine Trail
Fl. Wayne, In. 46845
(800) 932-5223

G O L F C O U R S E A C C E S S O R I E S

WHY HASSLE WITH SEVERAL VENDORS?
✓ Scorecards
✓ Sprinkler Tagging
✓ Yardage Books
✓ Fairway Markers
✓ Laser Measuring
✓ Tee Signs (wood or granite)
Call FOUR BETTER GOLF
1-800-465-8672

SCHIPPER & CO.
PO Box 7584
Greenwich, CT, 06836-7584
“OUR ROOTS ARE BULBS”

QUALITY TURF GRASSES
Sod or sprigs shipped anywhere, desoiled if necessary. Meyer Z-52, Tifdwarf, Tifway, Tifway II, Tifgreen II & Fescue. Planting available. Golf courses, athletic fields, etc.

QUALITY TOPS

QUAIL VALLEY FARM, INC.
(800) 666-0007
FAX (501) 221-1243

LASER MEASURING

ELECTRONIC YARDAGE MEASURING SPECIALIST
Tee to Green
 Sprinkler Heads to Green
100-150-200 Fairway Yardage
“THE BEAM TEAM”
(813) 646-3351
1939 Hallam Dr., Lakeland, FL 33813

REQUEST FOR PROPOSALS

The Board of County Commissioners, Orange County, FL, is soliciting for proposals to provide golf course market demand & financial feasibility studies. Consulting firms desiring to perform these studies may call the Orange County Purchasing Dept. at (407) 836-5635 to obtain a copy of the Request for Proposals & the scope of services. Specify RFQ 92-608. Proposals must be submitted no later than 2:00 p.m. February 7, 1992.
### JANUARY

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Description</th>
<th>Contact Information</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>GCSAA Seminar on Safe Pesticide Management in Nashville, Tenn.*</td>
<td></td>
</tr>
<tr>
<td>6-7</td>
<td>GCSAA Seminar on Golf Course Restoration, Renovation and Construction Projects in St. Charles, Ill. *</td>
<td></td>
</tr>
<tr>
<td>7-8</td>
<td>Wisconsin Turfgrass Association Winter Conference in Oconomowoc, Contact Wayne Otto at 414-242-0142.</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>GCSAA Seminar on Implementing Strategies &amp; Plans for Turfgrass Environmental Systems in Lansing, Mich. *</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>GCSAA Seminar on Maximizing Job Satisfaction in Pittsburgh. *</td>
<td></td>
</tr>
<tr>
<td>9-10</td>
<td>New Hampshire Turf Conference in Manchester.</td>
<td></td>
</tr>
<tr>
<td>12-16</td>
<td>Club Managers Association of America Annual Conference and Exposition in San Diego, Calif. Contact Joanne Barton at 619-955-8083.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>GCSAA Seminar on Environmental Considerations in Golf Course Management in Cromwell, Conn. *</td>
<td></td>
</tr>
<tr>
<td>14</td>
<td>Landscape and Nursery Expo in Sacramento, Calif. Contact Kenji Katukuri at 916-443-4470.</td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>Professional Turf &amp; Landscape Conference in White Plains, N.Y. Contact 914-696-2875.</td>
<td></td>
</tr>
<tr>
<td>16-17</td>
<td>GCSAA Seminar on Introduction to Integrated Pest Management in Tempe, Ariz.*</td>
<td></td>
</tr>
<tr>
<td>16-17</td>
<td>GCSAA Seminar on Golf Course Design Principles in Atlanta.</td>
<td></td>
</tr>
<tr>
<td>20-22</td>
<td>Massachusetts Horticultural Congress in Hyannis. Contact Debbie Hergenrother, 100 Boylston St., Ste 1050, Boston, MA 02116.</td>
<td></td>
</tr>
<tr>
<td>21-23</td>
<td>Midwest Regional Turfgrass Conference and Show in Indianapolis. Contact Jo Horn at 317-494-8099.</td>
<td></td>
</tr>
<tr>
<td>24-27</td>
<td>PGA Merchandise Show in Orlando, Fla. Contact 407-242-8400.</td>
<td></td>
</tr>
<tr>
<td>31</td>
<td>Mid-Florida Turfgrass Conference in Sanford, Fla. Contact Seminole County Extension Service at 407-323-2500 ext. 5559.</td>
<td></td>
</tr>
</tbody>
</table>

### FEBRUARY

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Description</th>
<th>Contact Information</th>
</tr>
</thead>
<tbody>
<tr>
<td>3-5</td>
<td>Mid-America Green Industry Convention in Kansas City, Mo. Contact Olivia Golden at 816-765-7616.</td>
<td></td>
</tr>
<tr>
<td>5-6</td>
<td>Massachusetts Landscape Conference Boothboro. Contact 617-964-0452.</td>
<td></td>
</tr>
<tr>
<td>5-7</td>
<td>American Soil Producers Association Midwinter Conference in Las Vegas, Nev. Contact Thomas Ford at 702-705-0986.</td>
<td></td>
</tr>
<tr>
<td>10-17</td>
<td>GCSAA Annual Conference &amp; Show in New Orleans. Contact 913-641-2240.</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>GCSAA Seminar on Wildlife Management and Habitat Conservation in New Orleans.*</td>
<td></td>
</tr>
<tr>
<td>24-27</td>
<td>American Seed Trade Assn. Management Academy in West Lafayette, Ind.</td>
<td></td>
</tr>
</tbody>
</table>

---

**Golf Course Marketplace**

To reserve space in this section, call Simone Marstiller, 813-576-7077

---

**PRELIMINARY MARKET ANALYSIS**

- **FINANCING ARRANGEMENTS**
- **DEVELOPMENT AND CONSTRUCTION MANAGEMENT**
- **RESPONSES TO RECOMMENDATIONS**

**Golf West Course Services**

1108 N. Fresno St., Suite 190 • Fresno, CA 93720 • 209/432-1346

---

**SYNTHO-GLASS PIPE REPAIR KIT**

- **WATER ACTIVATED**
- **SETS IN MINUTES**
- **Repairs joints and couplings in minutes**
- **Withstands pressure in excess of 150 P.S.I.**
- **Sets on wet surfaces**
- **Easy to apply**
- **Use directly from package**

---

**The Don Group**

Designers of "User Friendly" Golf Courses

- **GOLF COURSE DESIGN**
- **LANDSCAPING**
- **ENGINEERING**
- **LANDSCAPE ARCHITECTURE**

1510 Preston Road, Ste. 300, Dallas, TX 75248
(214) 490-0626 • Fax (214) 386-5731

---

**Golf Course News**

203-262-1468

---

**GCSAA Booth**

**CIRCLE #153**

**CIRCLE #155**

---

**CIRCLE #157/GCSAA BOOTH #1348**

**CIRCLE #159**

---

**CIRCLE #156/GCSAA BOOTH #1131,1133**

---

**CIRCLE #152**

---

**CIRCLE #158**

---

**CIRCLE #150/GCSAA BOOTH #745**

---

**CIRACLE #151**

---

**CIRCLe #154**

---

**CIRClE #152**

---

**CIRClE #153/GCSAA BOOTH #1118**

---

**CIRClE #155**

---

**CIRClE #157/GCSAA BOOTH #1348**

---

**CIRClE #159**

---

**GCSAA Booth**

**CIRClE #156/GCSAA BOOTH #1131,1133**
**WATER TREATMENT SYSTEMS FOR ANY ENVIRONMENT**

Worrying about wetland & ground water damage due to chemical migration? Using aerators that are expensive to run & still require repeated applications of chemicals to your water system? We have a safe & effective alternative to chemical treatment. Our systems meet the challenging demands of irrigation water storage, including effluent.

Call for details & your local distributor.

---

**FIX YOUR DRY SPOTS**

This Handi Airifier™ has seven 1/2" tines and attaches to your old cup cutter.

800-456-4351

---

**MOTOROLA Radius PORTABLE RADIOS**

- Free 2 week trial
- Radios start at $99
- Up to a 5 year warranty

**ENGRAVED YARDAGE LABELS FOR SPRINKLER HEADS**

Call for Free Sample Kit

1-800-284-YARD

---

**NEW ROPE-LOC™**

Finally, a rope and stake system that works! Simple but unique, the ROPE-LOC system eliminates annoying or unsightly rope failures. Simple, clean, durable - ROPE-LOC stakes are made of 3/8" steel and finished in attractive yellow polyester coating.

as shown in the blow-up rope is securely "welded" in place.

Call for a special introductory offer.

1-313-429-3985; 800-253-2112 or FAX: 313-429-3985

---

**ACCU-GAGE®**

Available in 15", 18" and 24" bars.

Groomer-gage® is a precision measuring instrument for accurately setting the desired grooming depth of groomer or verticutter units.

---

**ENGRAVED YARDAGE LABELS**

Call for Free Sample Kit

1-800-284-YARD

---

**GOLF Course MarketPlace**

To reserve space in this section, call Simone Marstiller, 813-576-7077

---

**CALENDAR**

**MARCH**

3-4 — GCSAA Seminar on Golf Course Design Principles in Cincinnati.*
5-5 — Massachusetts Turfgrass Conference and Industrial Trade Show in Springfield. Contact 413-549-5265.
9-10 — GCSAA Seminar on Landscape Design & Plant Materials in Bloomington, Ill.*
10 — GCSAA Seminar on Turfgrass Stress Management in West Chester, Pa.*
16-17 — GCSAA Seminar on Environmental Considerations in Golf Course Management in Minneapolis.*
24-25 — Maine Turfgrass Conference & Show in Portland. Contact Chuck Davis at 207-355-4298.
26-29 — Golf Asia '92 in Singapore. Telephone 65 2596961.

**APRIL**

9 — Water conservation and quality seminar in Sanford, Fla. Contact Seminole County Extension Service at 407-323-2500 ext. 5559.

**MAY**


**JUNE**


**AUGUST**


**OCTOBER**