Big names, big time in big way

IGM has megaplann for 'ultra-courses'

BY MARK LESLIE

Earth is expected to be moved by 1991 on the first of a dozen "ultra-prestige" golf courses that will usher into the United States the concept of marketable memberships.

"I'm enthusiastic right now. We're moving well," said John T. Killip, the man hired to steer International Golf Management, Inc. through the challenges of building the multiple-course network of "prestigious" facilities called The Partners Clubs. The exclusive, non-discriminatory private clubs are intended to answer the need of business executives, providing "luxurious and exclusive settings for social, recreational and business." 

Killip, IGM's senior vice president, has been busy recruiting big names, going big time in a big way, and now he sees the fruits ripening on the vine as he prepares to "get the common stock, private placement memorandum on the street at the end of May or first of June."

The first round of 1,200 shares of preferred stock should be issued by January and June 1991, Killip said. IGM will eventually sell 4,800 memberships for the first 12 courses, equivalent to 400

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Hawaii lease brings $111M

BY PETER BLAIS

A Japanese company has bid $111 million to lease Honolulu's recently completed, city-owned West Loch Golf Course in Ewa.

However, the city council, which was scheduled to decide in late April whether to accept Jurgis Co. Ltd.'s bid, could sidetrack the deal, even though the $91 million profit (the course and clubhouse cost the city $20 million) would be used to build two new municipal courses and affordable housing.

Several councilors believe the lease arrangement may be illegal since the land was originally condemned to be used as a municipal golf course, not leased to a private course operator, said city Finance Director Ted Jung.

"There is some public sentiment against the lease. Some people want a municipal course right away. You know, a bird in the hand..." said Deputy Director of Housing Ron Mun. He also noted that the lease arrangement requires 150 rounds a day to be reserved for residents for two years, at a cost of 52 cents a round, while the two new municipal courses are built.

Just prior to the March 15 deadline for submitting bids, opposition councilors issued a news release questioning the legality of the lease arrangement, according to Rom Duran, assistant to the city's

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Continued on page 11 for more details and news on other courses.

The picturesque 4th hole at The Dayton Club will become the 16th hole in the new layout. See page 11 for more details and news on other courses.

Photo courtesy of Fazio Golf Course Design.

2nd woman, 1st Oriental join ASGCA

BY MARK LESLIE

"I am ecstatic," said Jan Beljan, reacting to being just the second woman ever elected to the American Society of Golf Course Architects.

Nai Chong "Lee" Chang, the society's first Oriental member, and former Jack Nicklaus senior designer Bob Cupp joined Beljan among the eight architects elected as associate members March 28 at the group's annual meeting in California.


"I'm thrilled to get in," said Chang, 43, a China native who has been living in the United States for 20 years.

"This is important in my personal development. I've been looking to

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Source: NGF

Type of real estate courses opened in 1989

- Daily fee
- Municipal
- Private

- 19 SPECIES-FINDERS endanger projects
Andy Banfield — whose election would be
was happy for his apprentices and said he has
two more senior designers—Tom Weiss and
apply.
ASGCA
"absolutely automatic"if they ever get the time
thoughts and different interests, and also to
train and help people," Fazio said.
Beljan, Marzolf and the others "are talented
and have an A+ personality," Fazio said.
Beljan's strength, he said, is "her ability to
do the overall, to do multiple things, to be
flexible, think about more than one thing at the
same time — and her dedication."
Beljan, who joins Alice Dye as the only
female members of the ASGCA, said
her election "is a dream I've had for years
realized."
asked if it might encourage other women to enter the
world of golf course
design, Beljan said: "It probably will. I
haven't spoken with anyone specifically. I
don't run into many women in the field, but it
will encourage more women golfers, just as
male golfers are being encouraged to be
designers.
"There are more women landscape archi-
tects, and more women doctors and attorneys
and CEOs. There will be more women who will
aspire to this."
Beljan, who has worked on many
courses with Fazio
the last 12 years, said the seeds
to her dream of de-
signing golf courses
were planted when
she was a child and
"I saw my father
design and super-
vision. I've always been interested in urban
work with a variety of contractors on a variety
of sites and projects, and over varied lengths of
time."
"I like the challenge of trying to solve an
issue — whether in permitting or drainage," she
said.
Key to qualifying for acceptance to the or-
ganization is that an applicant must have done
work on at least five golf courses, and her list
includes Florida courses Pelican's Nest in Delray
Springs, Windstar on Naples Bay, Bluewater
Bay in Niceville, Gateway in Ft. Meyers, and
The Bayou Club at Bardmoor in Largo.
Recognition by her peers is what makes the
election so important, she said. "You can't take
a test for golf course design like you can for a
medical association or law," she said.
Her next goal? "To continue designing golf courses with
Tom Fazio, in collaboration with him, and
trying to make every course better than the last
one," she answered.
Chang, who earned a degree in architecture
in China before coming to the United States to
come to a master's degree in city planning from
Georgia Tech, has worked with Willard Byrd
in Atlanta, Ga., since 1973.
Byrd, he said, was "one of the few pioneers
designing golf course communities" — a
fitting place for an urban planner fresh out of
college.
"I like the outdoor work and spatial arrange-
ment. I've always been interested in urban
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Brinkman vp sales at Jacobsen

Jacobsen Division of Textron has named Ned Brinkman vice president of sales and marketing.

He is responsible for all company marketing and sales activities in the United States and Canada as well as the operation of company-owned distributorships in North America.

"This unification of responsibilities for sales and marketing will let us better coordinate our efforts to meet our customers' needs," said Jacobsen President Robert Reid.

Brinkman joined Jacobsen in 1966. He has held several sales posts, the most recent being vice president of sales.

ASGCA

Soh at helm of Kubota Tractor Corp.

S. Egusa has been promoted to chairman of Kubota Tractor Corp., while Tomomi Soh will replace him as president of the company, according to Kubota Corp. President S. Mino.

Egusa has served as California-based Kubota Tractor Corp.'s president for the past nine years. He began his career with Kubota Corp. in 1949, and was based in Osaka, Japan, before being assigned to the Compton, Calif.-based company.

Egusa pioneered Kubota Corp.'s engine and farm machinery export business and was instrumental in establishing many of its overseas companies. He has led Kubota Tractor Corp.'s expansion into diversified product areas.

For the past five years Soh served as the president of Kubota Europe, and chairman of Kubota Deutschland GmbH.

ASGCA

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"A natural marriage," he said.

Chang began designing courses in the mid-1970s, developing real-estate plans and working golf courses into the designs as a green belt or open space.

"Designing a community with a course makes for "a very natural marriage," he said.

Chang said part of the reason for his excitement at being elected an associate member is the organization's work in proving "the benefits of golf courses to the environment, the social well-being and to the urban area as a whole. I feel thrilled to be a course designer."

Chang has been heavily involved with Patriots Point Golf Course in Charleston, S.C.; Skidaway Island in Savannah, Ga.; The Oakes in Sarasota, Fla.; Lockwood Links in Ocean Isle, N.C., and Port Royal in Hilton Head, S.C.

Bob Cupp worked with Jack Nicklaus for two decades before moving out on his own several years ago, and has been designing courses from the United States to the United Kingdom.

Meanwhile, five architects were elevated from associate to regular members of the ASGCA. They are Douglas Carrick of Willowdale, Ontario; Erik Larsen of Ponte Vedra Beach, Fla.; Gerald Finkle of San Juan Capistrano, Calif.; Lee Schmidt of La Quinta, Calif.; and Rodney Wright of Honolulu, Ha.

Eighty of the 100 ASGCA members attended the conference.

ON THE MOVE

Elsewhere...

American Golf Corp. has appointed Steve Harker to its newly created post of national sales director Harker joined American Golf Corp. in 1971 and recently was regional director responsible for operations in the San Diego region.

Jaroslav Jirí "Jerry" Olmr is director of engineering for Kohler's Engine Division. Olmr came to Kohler Co. from the Homelite Division of Textron, Inc., in Charlotte, N.C., where he served as vice president of engineering for the past five years.

Paul Brandon of Exton, Pa., is a district sales manager for the Mid-Atlantic region by Cushman. Brandon was sales manager for turf maintenance equipment and supplies at Mid-Atlantic Equipment Corp. in Collegeville, Pa.

Scott Moffit is the new product manager for insecticides with Ciba-Geigy. He comes from the firm's animal health group, where he was product manager for Larvadex and other new products.

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