You invite you to participate in the Golf Course News Superintendents’ Survey with the opportunity to win a Maine Lobster Dinner for Two.

To be as comprehensive as possible we need your support. The survey is strictly confidential. We don’t even ask your name. However, if you wish to enter the drawing for the lobster dinner, include your business card or print your name above the first question.

Please fill out this questionnaire as accurately and completely as possible and return to Golf Course News, P.O. Box 997, Yarmouth, Maine 04096.

Watch for the results of the survey in an upcoming issue. Thank you for your assistance.

<table>
<thead>
<tr>
<th>Question</th>
<th>Options</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Are you a Superintendent or Assistant Superintendent? (Circle one.)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Name and location of course</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. No. of holes</td>
<td>Private__ Daily Fee__ Municipal_</td>
<td></td>
</tr>
<tr>
<td>4. Type of course</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. No. of rounds played yearly on your course</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6. Length of season</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7. Yearly salary</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8. Bonus</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9. Bonus as a percentage of salary</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10. How much has your salary risen during the past year</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11. How much more (or less) was this year’s bonus than last year’s</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12. Do you have a contract?</td>
<td>Yes___ No__</td>
<td></td>
</tr>
<tr>
<td>13. How many years does your contract run</td>
<td></td>
<td></td>
</tr>
<tr>
<td>14. Do you receive any of the following benefits?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>15. Any benefits not mentioned you would like to get? List them:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>16. No. of employees you supervise during golf season</td>
<td></td>
<td></td>
</tr>
<tr>
<td>17. No. of year-round employees</td>
<td></td>
<td></td>
</tr>
<tr>
<td>18. Do you have an assistant (head superintendent only)?</td>
<td>Yes___ No__</td>
<td></td>
</tr>
<tr>
<td>19. Average hours you work in a week during peak season</td>
<td></td>
<td></td>
</tr>
<tr>
<td>20. Percentage of your time spent on (must total 100 percent):</td>
<td></td>
<td></td>
</tr>
<tr>
<td>21. Do you have any non-golf course duties (please specify)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>22. Other (please specify)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

You’ve designed the ultimate floor

Compared to all the work that goes into building a golf course these days, choosing the seed and fertilizer is simple.

You simply choose the proven, the failsafe, the best, Scotts® HD Starter® Fertilizer and PennPals® bentgrass seed.

HD (for high density) Starter Fertilizer gives new seedlings everything they need, except sunshine and water. It provides controlled-release nitrogen in proper balance with readily-available phosphorus and potassium to promote vigorous seedling growth and root development. And its homogenous, free flowing, high density particles provide even distribution of required nutrients.

You don’t have to worry about it burning or quitting early, either. HD Starter uses a readily-available phosphorus source (monoammonium phosphate) to stimulate rapid response and safely transform newly seeded areas into thick, attractive turf. While controlled-release nitrogen assures sustained, vigorous top growth.
22. How many years in present position
23. How many years at this course
24. How many years in this occupation
25. How many different courses have you worked at as head or assistant superintendent?
26. Do you plan to be at this course two years from now
   Yes  No
   If not, why (Circle all that apply):
   a. career shift
   b. professional advancement
   c. financial reasons
   d. other (please specify)
27. How would you rate your satisfaction with your job. (Circle one):
   a. very satisfied
   b. satisfied
   c. dissatisfied
28. Would you recommend this career to your son or daughter.
   Yes  No
29. What is your age
30. Gender
   Male  Female
31. Are you married...
   Yes  No
32. Have you ever been divorced.
   Yes  No
33. How close do you live to your course
34. The degrees you have earned (Circle those that apply):
   a. high school diploma
   b. associate degree
   c. bachelor degree
   d. masters degree
   e. other (specify)
35. Total annual maintenance budget (circle one):
   a. under $50,000
   b. $50,000-$99,999
   c. $100,000-$249,999
   d. $250,000-$499,999
   e. $500,000-$749,999
   f. $750,000-$1,000,000
   g. over $1,000,000
36. Annual amount spent on equipment maintenance and repair
37. Annual amount spent on irrigation maintenance and repair
38. Annual amount spent on pesticides and fertilizers
39. Total capital expenditure budget (circle one):
   a. under $100,000
   b. $100,000-$249,999
   c. $250,000-$499,999
   d. over $500,000
40. Do you tend to buy equipment from one company. Yes  No
41. What is the most enjoyable part of your job
42. What is the least enjoyable part of your job
43. What is the biggest challenge facing your profession in the coming decade
44. In what ways do you see your job changing over the next decade

---

But, of course, no matter what fertilizer you use, you have to start with the best seed. Penncross, Oregon Blue Tag Certified Seed, is the standard of the industry. For thirty-five years it's proven itself through heat, drought, snow and flood as the premium surface for greens, tees and fairways.

Your Scott Tech Rep—a trained agronomist—can help you design a seeding and fertility program to fit your exact floor plan and your budget. Which makes it seem silly to consider anything else. Because the way we see it, designing a golf course and skimping on the turf is like designing a swimming pool and skimping on the water.