Success hinges on detail

Do a market study or roll the dice, experts tell potential developers at conference

BY MARK LESLIE

The keys to success for golf course developers are to have a market study done, plan with care, put together a team of tested professionals and create "an experience" for the golfer, according to a score of experts in the golf industry.

Speaking at a Golf Real Estate Development Conference in Palm Beach, Fla., organized by Crittenden News Service, experts hammered home the importance of detail.

"The salient message all of us would give to you," said conference chairman and golf course architect Michael Hurdzan, "is 'plan with care.'"

A project should be driven by facts, not

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England learning new ropes

BY MARK LESLIE

Canadian Brian Turner’s new $51-million project could be entitled “The Americanization of England,” with a plot of taking championship-quality golf course design and maintenance where it has never gone before.

Turner, transplanted to England in 1984, saw an opportunity in Great Britain to combine business (he’s a real-estate developer) with pleasure (he’s also an avid golfer). The result: East Sussex National Golf Club in Horsted, Sussex, which introduced an American-style golf course and country club to that country for the first time when it opens eight holes of its West Course at the end of August. The rest of the West Course and the entire East Course are expected to open next May 31.

“What I saw was a business opportunity to bring excellence in golf course design and golf course conditioning to the British Isles. It didn’t exist over here,” Turner said.

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Jones: Stress the values of courses

At a time when some environmental groups are opposing golf course developments the golf industry should focus on the benefits of green belts, says the president of the American Society of Golf Course Architects.

Robert Trent Jones Jr., a former chairman of the California State Parks and Recreation Commission, believes golfers and those in the industry should unite and explain more vigorously that a golf course serves as an animal habitat, bird sanctuary, oxygen-
Fire ants annoying courses as they spread

Southern greenkeepers have employed the wisdom of university Extension Services, entomologists, chemical experts, the U.S. Department of Agriculture and others. All information indicates that infested areas in the warmer climates (those with 10 degrees Fahrenheit minimum) will remain infested until an as-yet-undiscovered solution to the problem is found.

Treatments can vary greatly, although the most popular are local treatments such as mound drenches, surface dusts, injected toxicants, fumigants and mechanical devices.

Only a couple of products are available for broadcast treatment, consisting of baits composed of soybean oil and a toxicant formulated on a corn grit carrier. Andro and Logic are two of the more popular baits. Broadcast use of Diazinon is now illegal, although it can still be used for spot treatment.

Golf course superintendents call the ants a nuisance and, as such, find it easiest to simply spot treat problem areas as they see fit.

"They are not really a problem where we mow frequently," says Martin, "such as on greens, fairways and tees. They get in and around sign posts, irrigation boxes and other unmowed areas, so while our course ranger is on patrol he'll spot treat the mounds when he sees them. About once a week he will look around trees, sign posts and other areas.

"They can be a problem around irrigation control boxes when they get in around the wires and eat the insulation. We've actually had short circuits caused by ants."

"In the past when we have problems, we spot treat," says Leon DuBose, superintendent at Cypresswood in Houston, Texas. "We give our course marshals a small spray can of Durban granular and if they see a problem they'll treat the mound individually. It's too expensive to treat it on a wide scale. Unless you kill the queen you're not permanently affecting the mound. It is better to treat them individually."

According to Cobb and other experts and golf personnel, most golf courses have the mound disturbed. For that reason, mounds will be along the edges of walkways, against the bases of trees and in the deep rough.

Harold Childers, superintendent at Lake Point State Park Golf Course in Eufaula, Ala., has first-hand experience with what happens to golfers and course employees: "I, myself, have been bitten while standing in a mound in the rough. I was able to get most of them off my leg before they really got me and I finished my round without any problems."

Fire ants, unlike honeybees, each can sting numerous times, causing in humans a burning sensation, which is how the ant got its name. Humans mostly experience minor discomfort, a general burning and itching sensation where stung. In 15 minutes to a half hour the burning subsides. In 24 hours a sterile pustule will form on the sting and that will go away in about a week.

Further complications will occur if an individual is allergic to insect venom or if they are bitten extensively.

To treat any non-crop areas of an acre or more, it is recommended to have an area

Sod quarantined

A quarantine in the fire ant zone requires sod producers to obtain a permit from the Animal Plant Health Inspection Service branch of the USDA, in order to ship sod into non-infested areas. Plants and sod and hay must be certified free of fire ants before shipping. Some states will soon require inspections of sod and nursery stock being taken from one state to another.

Fire ants would prosper and spread quickly if they could find a ride west to the rich soil of Arizona and California and it would only be a matter of time before they made their slow march all the way to Seattle, Wash. "That's why it's important that no sod leave the infested areas without first being treated and inspected," says Auburn University entomologist Pat Cobb.

Any geographical area with a 10-degree Fahrenheit or higher minimum temperature is ideal for the ants, except for some of the drier areas of the Southwest.

Treatment of fire ant bait, followed a week later with a mound treatment with a contact insecticide, according to Auburn University's Cobb. A product in baits is Durban or another chemical deadly to the ants.

The bait will entice the foraging worker ants to bring the "food" back to the nest. After the ants feed on the bait the infected food will eventually make its way back to the queen. Over a period of a few weeks the queen will become sterile and eventually the colony will die off. It's a slow process but it's more effective than spot treatments.

But those in the golf course industry rarely try to move golfers away from goods as much as possible. "We use two teaspoons of Orthene 75S per mound. It's more convenient to us to treat mounds individually when we are in the rough," says Cornelison.

"From time to time we hear complaints, but most of the complaints come from employees as opposed to the golfers. They have to mow and work near the mounds."

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