**EQUIPMENT NEWS**

**Melex expands network of distributors nationwide**

Melex USA has extended its distributor network to reach throughout the continental United States and Hawaii. The company has increased the scope of its distributor network 25 percent in the past year. Melex officials feel this growth is due in part to the new Model 412 being in full production.

**Ex-super Coffin tabbed as regional manager**

Daniel Coffin, who has more than 20 years of golf-related experience, has been appointed regional sales manager for turf products in Jacobsen Division of Textron's middle Western sales territory. Based in Longmont, Colo., Coffin is responsible for working with Jacobsen distributors from Colorado to Canada's western provinces. Coffin was a golf course superintendent and manager of country club facilities for 15 years. He holds an associate degree in turfgrass management from Hawkeye Institute of Technology in Waterloo, Iowa. He is a member of the Club Managers Association of America and is a member and past president of the Colorado chapter of the Golf Course Superintendents Association of America.

**Jacobsen, union ink pact**

Jacobsen Division of Textron announced it has reached a labor agreement with unionized workers at its Racine, Wis., manufacturing plant. The three-year contract covers 418 employees, members of Local 556 of the United Auto Workers Union.

**Ransomes appoints Perz, Martin, Large**

Bill Perz will be responsible for Ransomes' technical assistance program nationally and product training for distributors and dealers. He also will provide general assistance in the field. He is a past president of Turf Equipment Service Technician's Association in Florida. In a newly created position, Tim Martin will coordinate and supervise Ransomes' service parts orders. He has been with Ransomes' technical service department five years. Maria Large has been appointed communications coordinator for the JACOBSEN GREENS KING USERS

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**FuTech signs to distribute Data-Lynx**

FuTech, Inc. of Vero Beach, Fla., and West Wareham, Mass., and Automata, Inc. of Grass Valley, Calif., have reached agreement for FuTech to distribute and service Automata's Data-Lynx in-field remote monitoring and remote control systems. This computerized telemetry system is a remote weather station, irrigation controller, frost prediction, warning and control system, and pest-monitoring and warning system. Lenny Feuer is handling the job for Automata.