We think a timely question to discuss is the advisability of purchasing any golf course supplies required for next spring well in advance.

First of all we feel that this will mean a considerable saving to the customer because grass seed and other articles, Humus, etc., are quite likely to advance very shortly.

The price of one of the most popular makes of triple mower has already advanced $50.00 and this is only an example of what is happening in the case of numerous other golf course implements.

Most fertilizers are continually advancing in price, and this applies also to sheep manure, barnyard manure, etc. At present we can quote you most advantageous prices on any requirements you may have and trust that we may hear from you.

On grass seed and Humus we are able to take orders now for delivery in the early spring at practically the same prices which have applied during the last six months.

Another reason why we feel that you should place your orders now is the great uncertainty attached to the railroad situation. So far we have had little difficulty in making prompt and satisfactory shipments, but how long this will last is problematical. Embargoes are frequently being declared and a failure to have material on hand when it is vitally needed oftentimes costs a club dearly.

Though we realize that many of our customers will retrench as much as possible under the present war conditions, we feel that they will appreciate the necessity of maintaining the golf courses of the country in reasonably good shape. A failure to do this means much needless expense in the long run, for if a course is allowed to run down badly it will take years to re-establish proper turf conditions.

During the last few months we have been highly gratified to realize how much our publication, The Golf Course, is appreciated. Many letters coming from all parts of the country inquiring why The Golf Course had not been received lately have proven that the chairmen of green committees and others interested in golf course construction and maintenance have learned to look for The Golf Course regularly and have been guided by the articles we have published, both in regard to golf course architecture and questions pertaining to the establishment and maintenance of proper turf, which come up continually.

We wish again to thank all our friends for the interest they have shown in The Golf Course, which has more

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