

The GOLF COURSE

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THE near approach of the season for purchasing seed, humus, fertilizers, etc., for sowing down new courses and repairing the wear and tear of the Summer's play makes a few words of caution timely.

We cannot impress too strongly upon those having these matters in charge the very great importance of placing orders for Fall requirements immediately. We, the producers, try to do the best we can when a large volume of orders descend upon us and can anticipate the demand to a great extent, but, when demands far exceed our capacity, the result cannot fail to be dissatisfaction to someone. All orders, whether large or small, should be placed at once, whether shipment is desired at once or late in the Fall. By co-operating with us in this way, our customers will aid us far more than they realize.

Then, too, the present slowness of freight delivery must be considered. While the railroads are doing the best they can under heavy difficulties, freight does not move as quickly as desired in all cases. Allowance must be made for this. On the average, at least three to four weeks should be allowed for transportation of less than carload shipments in order to be on the safe side. We cannot do a great deal to hurry a freight shipment through once it has left our

hands and customers are frequently disappointed simply because enough time was not allowed. For carload shipments of humus in bulk, we also wish to ask for time. The demand for humus is apt to be very sudden and tremendous tonnages pile up almost overnight. No matter what preparations are made in the way of equipment, the necessary labor *cannot* be obtained quickly. It is a well-known fact that all over the country labor is exceedingly scarce and is not to be had simultaneously with the necessity for it. As labor is the principal element in producing humus, early orders will be of very great assistance to us and will enable us to give our customers prompt and efficient service.

The publishers have been the recipients of numberless requests for back issues of "THE GOLF COURSE." They are very gratified at the interest thus shown and have taken it as evidence that our little paper has supplied a real need in the field of Quality Turf Production. If any of our readers desire to have back issues mailed, we will be only too glad to do so, but unfortunately the supply of the first two issues, January and February, has been exhausted. Since these issues, we have taken the precaution to print a large surplus, so for a few months more we can supply sets beginning with March.

PROFESSIONALS and green-keepers frequently request us to advise them where they can secure situations. We shall be glad to furnish the names of competent men.