The GOLF COURSE
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BY
PETERSON, SINCLAIRE & MILLER, INC.
IN CONJUNCTION WITH
CARTER'S TESTED SEEDS, INC.

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R. O. SINCLAIRE, Editor

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T HE near approach of the season
for purchasing seed, humus, fertilizers, etc., for sowing down new courses
and repairing the wear and tear of the
Summer's play makes a few words of
cautions timely.

We cannot impress too strongly upon
those having these matters in charge
the very great importance of placing
orders for Fall requirements immediately. We, the producers, try to do the
best we can when a large volume of
orders descend upon us and can antici-
pate the demand to a great extent, but,
when demands far exceed our capacity,
the result cannot fail to be dissatis-
faction to someone. All orders, whether
large or small, should be placed at once,
whether shipment is desired at once or
late in the Fall. By co-operating with
us in this way, our customers will aid us
far more than they realize.

Then, too, the present slowness of
freight delivery must be considered.
While the railroads are doing the best
they can under heavy difficulties, freight
does not move as quickly as desired in
all cases. Allowance must be made for
this. On the average, at least three to
four weeks should be allowed for trans-
portation of less than carload shipments
in order to be on the safe side. We
cannot do a great deal to hurry a freight
shipment through once it has left our
hands and customers are frequently dis-
appointed simply because enough time
was not allowed. For carload ship-
ments of humus in bulk, we also wish to
ask for time. The demand for humus
is apt to be very sudden and tremendous
tonnages pile up almost overnight. No
matter what preparations are made in
the way of equipment, the necessary
labor cannot be obtained quickly. It
is a well-known fact that all over the
country labor is exceedingly scarce and
is not to be had simultaneously with the
necessity for it. As labor is the prin-
cipal element in producing humus, early
orders will be of very great assistance
to us and will enable us to give our
customers prompt and efficient service.

The publishers have been the recipi-
ents of numberless requests for back
issues of "THE GOLF COURSE." They
are very gratified at the interest
thus shown and have taken it as evidence
that our little paper has supplied a real
need in the field of Quality Turf Pro-
duction. If any of our readers desire
to have back issues mailed, we will be
only too glad to do so, but unfortunately
the supply of the first two issues, Janu-
ary and February, has been exhausted.
Since these issues, we have taken the
precaution to print a large surplus, so
for a few months more we can supply
sets beginning with March.

Professional sandgreen-
keepers frequently
request us to advise them
where they can secure
situations. We shall be
glad to furnish the names
of competent men.