

# Greg's response: Supers aren't clones

Dear Mike,

There are several points that you make reference to that I would like to comment on.

First of all, the statement which I made about working for a wage that is less than what that person might consider fair, is the same statement you make about supers making \$20,000 a year less than they should.

Most superintendents are indeed, as you said, *underpaid*. That is what my statement is saying but in a different context. If it says anything different, I didn't intend for it to.

Another point you bring up is that loyalties should lie within ourselves and

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our profession, which I totally agree with. You continue by making the comment, "Don't sell yourself short."

This is also true, but what does one do when in a position of working for a wage less than he or she considers fair? Does that person abandon ship and go to the unemployment office?

Most supers I know will continue with that job until a new one arises or changes within that job are made. From what I've seen over the years, being outspoken about wages doesn't usually get one anywhere other than terminated from employment.

A third point you make states that certain standards should be set (which I assume have to do with wages), and that no superintendent should settle for less than those standards. Bravo! Some might agree, but I don't! Just as all jobs have different salary demands, so do most superintendents. It's the American way!

There are many reasons why salary

structures are so different and many reasons why all job descriptions are so different. Supers aren't clones, and I think it's great that each of us has our own unique methods of bringing about positive results within our own operations.

Those methods determine one's place of employment and salary. If it happens

to be employment at a management owned and/or operated facility, then it may be at a wage that is comparable to other clubs within its web. Or, it may be at a wage less than what that person considers fair, then who's responsibility is it to change it? End of story!

— Greg Plotner, CGCS

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