18 steps to becoming a Golf Course Manager

Part Two - The back nine

Last month we ‘played’ the front nine of the career course, now for the crucial back nine...

10. Budgeting

For many this is often the most boring hole on the course and thus the one that receives the least concentration – a real card wielder. Budgeting is a great discipline for any manager. If you carefully plan and build your budgets you can make them work in your favour, making your aims easier to achieve. If you can draw up a management policy for your golf course and quantify the resources, then you have a written policy, you have all the information you need to draw up a budget. Obviously you will need to look at all the small detail to ensure you get the annual expenditure fully quoted and priced, but this is, comparatively, the easy bit. As with the policy document, look at as much golf course budget information as you can from your boss or the club’s financial controller. Once you see a comprehensively detailed spreadsheet showing the main budget headline costs and their respective sub-division lines items all will become much clearer.

11. Negotiation

You will need to develop good negotiation skills, not just for purchasing purposes, but also for main management situations, dealing with bosses/committees and of course getting the salary package that you feel you justify.

12. Getting That Job

“This much competition”, “jobs being filled internally without advertising”, “I don’t have the skill set for the type of course”, “no private club or proprietary business experience”, “I have never been a Course Manager”, “I lack interview experience”. These are just some of the obstacles identified by prospective Course Managers during our Continue to Learn workshop. So you are not alone, you have to overcome these obstacles by process of elimination. Whatever the barriers are, reduce them. By the way, I am not suggesting you leave your spouse! Make a sideways move if necessary to gain specific experience. If you hear of a vacant position be proactive, submit a CV and explain why you wouldn’t be a good choice, don’t wait for an advertisement. The main thing that will overcome these hurdles is confidence, a lot of the perceived obstacles above are born out of a lack of confidence in your ability. The more experience, knowledge and skills that you gain the more confident you should become. You may be, there is no escaping this fact. It is the person who is fully prepared, persuasive, determined, and focused that gets the job. All the things that a good Course Manager should be anyway then!

13. Marketplace

This is included because if you are going to move up in your career you have to know the market you are in.

Do your research and look for jobs in the marketplace that fit your skill set. If you feel the marketplace is crowded for certain course management roles, be prepared to go for a job that you may find less appealing but also has less competition.

It is about getting that first manager’s role that sets you on your way. Aim at clubs that might be looking for new ideas and enthusiasm, find out what the management roles are and formulate plans to help them. Most of all make sure you are ‘marketable’ and are able to meet the prospective job’s specification.

14. Networking

Get yourself out there in the industry, get to know course managers, club managers, professionals, consultants, Association officials and staff, trade members and peers. Get yourself known (professionally!) on social media such as Facebook, LinkedIn and Twitter. Get on greenkeeping and turf management forums and ‘turf clubs’. It is often not what, but who you know. Aged 20 I was the secretary of the BBIGA, all things that got me noticed. At least two of my major career moves were facilitated because of personal recommendation from industry professionals. I didn’t see these relationships as networking at the time but there is little doubt they could be described as such.

15. Curriculum Vitae

A CV won’t get you a job but it can get you that all important interview. Firstly it needs to be read and that means it must be engaging. Make sure yours is professional, up to date with no date with no gaps, succint, and get it proofread by someone who can spell. There is so much information on the internet on how to prepare a CV and plenty of seminars from BBIGA too, so there are no excuses. A CV equals a professional profile so make sure it presents you in the best possible light.

Break down your CV into the following sections:

• Personal details – Name, address, age, marital status, contact details

• Profile – Brief summary of experience, character and suitability

• Key Skills/achievements – Eg agronomy, people, quality, presentation, IT

• Interests – Professional and recreational

Getting an interview is dependent on the quality of your CV so do not fall at the first hurdle with a mediocre representation of yourself.

16. Interview Ability

A good handshake, smart appearance, eye contact and a quiet but assured confidence works every time. I know this because I have been in many interviews on the employer’s side of the table so I know what engages me. Note all of this ‘information’ is gained before a question has even been asked, so first impressions do count.

17. Implementation

At the end of it all, once you have a Course Managers job, you are employed to implement. Using the resources at your disposal you have to implement your plans within budget and in line with the agreed course management policy. In other words you have to deliver on all of the skills and knowledge you have gained in steps one to sixteen. It is one thing finally getting a Course Managers job but it is thorough efficient implementation that you will keep it.

18. Review

Lastly reflection. You should review all of the implemented plans and work, checking progress, learning, benchmarking and adjusting accordingly. This review does not just apply to the work produced by your staff and yourself but of your progress as a manager and the progress of your chosen career. You will often find that you need more learning, sometimes you may find that you have made the wrong move, or that you need to test yourself in a more demanding role. A review will ensure your career as a Golf Course Manager stays on course.

I wish you the best of luck and success in your chosen career.

Kevin Munt
Buckinghamshire Golf Club
kevinmunt@kmgcgolfconsultancy.com
www.kmgcgolfconsultancy.com

Kevin Munt (Buckinghamshire Golf Club) has over 20 years experience in golf course management and is an active member of the Golf Course Owners and Managers Association.’

I have been involved with BIGGA as such.

Kevin Munt is Principle of BIGGA and has been a member of the golf course consultancy firm of Kevin Munt (Buckinghamshire Golf Club), a private club or proprietary business as such. Kevin Munt is Principle of BIGGA, all things that got me noticed. At least two of my major career moves were facilitated because of personal recommendation from industry professionals. I didn’t see these relationships as networking at the time but there is little doubt they could be described as such.
Photographic competition

How you can win our coveted members’ competition, and see your photography grace Greenkeeper International and the BIGGA Calendar 2014, following in the footsteps of recent winner – Craig Beath, Head Greenkeeper of the Carnoustie Championship Course

Are you a BIGGA member and do you fancy yourself as a budding photographer? The competition offers you the chance to portray your course in a variety of publications, with the winner receiving a full course feature in GI.

Our industry offers terrific opportunities for stunning photography across the year – and now is the time to send in the images many of you have captured from the autumns and winters. The forthcoming weeks also offer another chance for great spring and summer shots.

The competition is judged by a panel of experts including professional photographers Alan Birch and Eric Hepworth – and the winner will receive a framed image of their choice from Eric’s super selection of golf course photography (www.hepworthgolfphotography.com), as well as one of your own entry. Two runners-up will receive an unframed print, and the final 12 will all be featured in next year’s calendar.

To enter, please send your images to comps@bigga.co.uk – the closing date is the 31st July 2013. Please write “BIGGA PHOTO COMP 2013” is the subject header of your email, and label your entries with your name, club/college currently at, membership number and a brief caption of the course. Images need to be high resolution and landscape shape (at least 30cm wide at 300dpi) suitable for an A3 calendar. Please avoid reducing the file size as this will reduce the quality – we recommend one image per email if the file size becomes an issue – or use a compression facility such as winzip or an ftp site such as www.mailbigfile.com.

There is no limit to the amount of images you can send us, but please seek permission of the club before sending your entries – we are sure they will be delighted with the potential coverage.

Only BIGGA members are eligible to enter. Good luck to all.

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SCOTLAND

It’s been a long time since the Section has had anything in the magazine and I would like to do a bit of catching up. The Section committee is now: Chairman - Jim Paton, Vice Chairman - Graeme King, Chairman George Morrison, Secretary – Derek Wilson, Committee members – Iain Barr, Frank Clarkson, Gennie King, Martin Lothian, Stephen Higgins.

The Section Spring outing was held over the links at Dundonald at the beginning of May. Thanks to the Frank and his staff for presenting the course for the day. There was a good turnout and the Committee hope that this level of support will continue and even improve at the Autumn outing at Prestwick St. Nicholas on 1 October. Prizewinners were as follows:

- First Class: Greg Wilson; 2 Stephen McLelan; 3 Derek Willocks; Ian; 4 Iain Barr; 5 Kevin McCallum

- Second Class: Iain Barr; 2 Steve Bristow; 3 Ian Cross; 4 Kevin McCallum; 5 Iain Barr

There will be a new name on the Harry Diamond Jug as last year’s winner Donald Finlay did not compete in this event.

The Section Committee would like to give special thanks to everyone who got involved again in Section outings and activities and also to all those who arranged or arranged to arrange some small educational days.

These would take the format of a round of an hour’s talk by selected speakers which will be arranged over the course of the months of the year.

Bernhard Grinders have agreed to come up and give a demonstration of techniques in this line of machinery. This will provisionally be 10 or 11 September. A tour of the Taylor will arrange a visit to see round the training facility at Murray Park for anyone interested, date to be confirmed also.

Aquatrols are also willing to provide a speaker for a talk on wetting agent properties and a date for this will also be confirmed when we can tie up with a visit to this country by one of the company executives.

On the happy side of things since our last report, congratulations to past Chairman George and Maggie on the birth of their second child Abigail, and also at about the same time George had his fortieth birth- day! So no one will be too well or recently get well too soon. That’s from Iain especially.

The section had a tour of the Scottish National Tournament in June. If anyone has any information of interest please contact the Section Report and then please contact me on my mobile.

07840 724435 or e-mail by jmp54@btinternet.com

Jim Paton

ARYSSE

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LATEST

Last month we held our Spring outing at Seaburn Golf Club, it was good to see a turnout of 26 golfers who made it the longest move normal journey.

The section had a put on a course for this to work down and the baster was flowing both ways on the run, we hope to repeat for next year’s outing to Goswick if we have plenty of interest.

Thanks to Seashoas for their hospitality and the warm welcome extended to our members, Alistair Holmes and his team had the golf course in great condition. Second time they have had in the area the course played very well.

The mere Zephyr made scoring difficult on the day here are the results:

- Strokeplay: Ross Prong 72; 1st Class winner Ken McCall 79 nett; 2nd Class winner Chris Yeaman 76 net; 3rd Class winner Paul Mears 80 nett; 4th winner Paul Mears 80 nett; 5th winner Paul Mears 80 nett; 6th Brian Hunter 79 nett; 7th winner Paul Mears 80 nett; 8th winner Paul Mears 80 nett; 9th winner Paul Mears 80 nett; 10th winner Paul Mears 80 nett.

- Stableford: Brian Hunter 40; 2nd winner Paul Mears 40; 3rd winner Chris Yeaman 40; 4th winner Paul Mears 40; 5th winner Paul Mears 40; 6th winner Paul Mears 40; 7th winner Paul Mears 40; 8th winner Paul Mears 40; 9th winner Paul Mears 40; 10th winner Paul Mears 40.

- Nearest the pin: Roy Donald 8th and 15th.

- Stableford best individual: Chris Yeaman 22.

- Stableford group prize: Paul Mears.

- Stableford team prize: Paul Mears 1st; Chris Yeaman 2nd; Ross Prong 3rd.

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CENTRAL

By the time you read this hopefully the weather will have improved and the second round of this years pairing competition will have been completed. It’s been a good start to this competition with everyone playing visiting each others courses as well as the competitive element. The results are posted on www. biggacentralsection.org.uk after each round.

On the education front, we’re hoping that John Kamiiski from Pen State will give us a demonstration of techniques in this line of machinery. This will provisionally be 10 or 11 September. A tour of the Taylor will arrange a visit to see round the training facility at Murray Park for anyone interested, date to be confirmed also.

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On the happy side of things since our last report, congratulations to Evan Kuenzli being awarded the best NC student in greenkeeping at Elwood for 2012/13. Evan is currently working gaining a summer position at The Castle Course. Well done also to all the other students who have successfully past their respective courses.

Gordon Moor

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The Committee would like to thank our sponsors Martin Lothian; 2 Ian Barr; 3 Kevin Anscombe and the North Wales Section.

**AYRSHIRE**


The Committee would like to thank our friends from Springbank Golf Club. Gordon Leslie and his staff for a course presented in first class condition.

A big thank you to everybody you who came along and made the day such a great day those of you who were unable to attend missed a great day. Congratulations to everyone who made the day and in brilliant sunshine.

Some other news is Ross Macnaghten's Head Greenkeeper at Girvan Golf Club was first in the BIGGA 2012 student award so very well done to him.

We would also like to thank the Bigga Foundation for the continued support we receive.

After another course visit we have managed to recruit a few lads from Close House after asking all of the benefits of joining BIGGA.

From a personal view I don’t think you can beat the personal touch of explaining everything that members can get from joining BIGGA.

Please contact Phil Dewhurst on 07761880604 for details. The cricket match against the West Midlands will be on 24 July please contact Nick Gray for details.

SHEFFIELD

Trust that you all are well and as usual any item you are all being witnessed with the...
**EAST OF ANGLIA**

Once again apologies for the delay in getting this issue to you all. I have it all ready to go, however, our referendums were sent out last month. Next month I will type it on my iPhone!

The first round of this year’s tournament was held on 28 February at Newark Golf Club. Once again an excellent day was had by all. Dan Lightfoot MG of Beawood Lawns gave an interesting presentation about his club and course and the best ways of communicating renovation and improvement with the membership.

Kevin Koteley then demonstrated the latest in spray nozzle technology in particular the benefits of “low drift” nozzles.

The discussion with Ian Macmillan from The Great Turf Company about the benefits of activated microbial management and work carried out on course construction in Europe certainly proved the most thought provoking of the day.

There was also a stumpy presentation by Tony Chees, RG Fords, who was eye opening to people who had never seen one of these before and perhaps again the famous Newark Cow Pie was well received by all at the presentation. Many thanks to the speakers on the day and again to Newark Golf Club for their hospitality.

Our golf days for this year complete with 3. July and May Market Rasen; 25 July Newark; 19 September Norwood Park (near Newark) - match vs. secretaries; 16 October Spalding (see newsletter for Nick’s “full” course) - Christmas Invitation Texas Scramble.

Details of tee off times will be finalised but should anyone wish to play in these fun golf days please contact Bruce Hicks.

Steve Beverley

**SOUTH EAST**

The great British Spring can be extremely fickle and can blow hot or cold, wet and windy. This week we have had many surprises, with a few warm spells encouraging a welcome boost in growth on the golf course, to a rapid change where temperatures have tested sanity, leaving us to ponder what the weather has in store.

On the 18th April, the section headed for Epson Downs GC where the golf, as well as the views, is absolutely stunning with the Capital seemingly only a few short lemons.

Inspirational, challenging and never ordinary, a links on top of the downs renowned for its testing, undulating greens, and revered for the extraordinary friendship of its members and staff gave us all a warm welcome on and off the fairways as we competed in a Spring Texas scramble.

The Richmond Roovers, led by Les Howkins, put on greens, as well as legs, proving as good, as quick and very true. This demanding test of surprising speed and regulation gifted the Roovers a victory to savour on the downs.

Striking the longest drive with Cam Bartram, Big Ray Bussy took his wedge down the 11th with a Junior drive. Well-struck, it was, and an occasion to treasure.

Kevin Boshall whipped up the 12th dance floor to up the Nearest Pin at 4½ ft – a short distance mentioned by many on the course.

To enter the Clubhouse is to take a step back in time. The wooden floorboards, the wooden panels that adorn the walls, the ancient scoreboard, and the pictures of the Club Captains representing more than a century, conspire to create an ambience which exudes history. Only the bilious smell of e-cigarette smoke, that would surely have infested the room in the early days, are missing now.

For lovers of golf and its history, Epson is a club to visit, not only to enjoy the traditional downsland challenge it offers, but also to soak up the atmosphere of the past. We look forward to looking back in time - another time.

Mark Day

**NORTH WALES**

Starting with events, the North Wales championship was held on 31 May, I hope all had a good time.

Our spring tournament was played at Builth Wells and the results are as follows: Individual Qualifier: 1st, Tony Coles; 2nd, Mike Wood; 3rd, Stephen Timmins; 4th, Alun Puleston.

I wanted to add some more thoughts on the year, a big thank you goes to Andy Peel and everyone involved in the running of the club.

I look forward to hearing from you.

David Whittaker

**SOUTH WEST**

We have been lucky enough to have a number of different courses in the land. They range from the famous tournament links venues to the rolling parkland courses, the majority of us tend to play on a daily basis.

Very few, however, could be described as very remotely similar to Chislehurst Golf Club that a strong contingent of us lack the courage to even ask whether it is possibly the richest area of real estate ever to be given over for the use of the impressive clubhouses which in a former life was Napoleon’s residence.

It is one of the elements of this course that a constant battle is on our minds, and it is as well for the benefit of the club. It is to be on a daily basis.

Each year we have a number of news items, but may today be described as the most exciting events in the last couple of years. It is absolute nonsense to think that the course is being run on a daily basis.

I am pleased to announce for the BB&O section that we now have a member to fill this position.

Andy Peel and everyone involved in the running of the club.

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praise that you rightly deserve. As you may have noticed in last month’s magazine I am no longer able to act as Secretary and that we have been looking for a member to fill this position. After we had received applicants down we were able to undergo an interview process to select the best possible candidate. My thanks to all those who have applied and I hope all will go well in the future. I am pleased to announce that the new Section Secretary is Neil Peters.

Neil stood out with his energy and enthusiasm for the future. I hope that you will all give Neil your support and I also wish to thank Neil the best of luck.

With Neil now being a member of the committee we will have more time with him to study and reduce his handicap. I hope that you have all received your fixture cards for the upcoming season and we are personally looking forward to getting out on the course to see how your fellow greenkeepers are doing as the season goes on. Our first fixture will be held at Bordonay GC. There will be a report of this match next month.

As we head into the new season I will be trying some different ideas through the 2013 golf season so please have your say and also develop a two tier division system such as a variation of BB&O sections. I would encourage pre-payment of entry fees as this would encourage more members to turn up.

The next event will be the BB&O section held at Robin Hood GC on 14 May with 40 competitors. Despite the rain, the turnout was excellent and well-played by all, which is a testament to the talents of Course Manager Andy Wood and his team.

Andy has undertaken an extensive programme of development at Robin Hood, which is evident as you wander through the much changed parkland course. The greens were first class, both quick and firm during the day.

The day was sponsored by Bankers Amenity Products Ltd, which kindly paid for the prizes, presenting the prizes to the lucky winners: 1st Scott; 2nd Shadley; 3rd Bradwell; 4th Sticky; 5th Allen. Nearest the pin prizes were donated by Sheriffs, Countrywide, Whitefuse and Redney with 1st Bunt; 2nd Nashman; 3rd Bradley and J Moverley. The trade prize was donated by Tony Cheere, Righty Taylor. As always, many thanks to those who sponsored the players and Sheriffs for the much needed drinks and snacks around the course.

Future events to look out for are the website include a trip to the FA’s new National Football Centre at St George’s Park on 17 June, a trip to the Bathgate with Gary Shepherd on 3 July and the Evergreens double on 25 July.
South Coast

As I write in mid-May it’s 11 degrees and raining again, hopefully we will read this it will be summer!

Here at Barton on “Britain’s sunshine we managed to get through the early May Pro-Am during the other decent spell of shape for the year. A couple of light top dressings, speeded the germination and the wind and the rain stopped right up where I wanted it. One pro five putted so we must have got them right! Since then it’s been back routine, trying to keep everything cut and well presented.

Our next golf event is at the Army Golf Club near Aldershot on 4 July, this is another great venue and if you haven’t played there make the effort to go – it will be worth it. The cost of the day will be £25 with first tee at 1pm, so everyone can go to work for the early afternoon some tanks.

Entries as usual to Kevan Glastonbury on 07756 249029 or Brokeburn Manor O C. Way Road, Brokeburn, Hartley, TA27 7AP for glessy20003@hotmail.com, all payments to be received by 20 June.

Congratulations to Jon Worral on his achieving his Level 3 qualification in excellent time, I assume it will be with a distinction you expect anything else from you Jon? Tony Gadd

South Wales

I have just read through what I wrote for ATG this month last year and it started “I felt it in my fingers I felt it in my toe” that famous Wet Wet Wet song, the last six weeks couldn’t be more from further from this.

In 2012 April and through May has been beautifully warm and dry. Our spring seminar held at Royal Porthcawl Golf Club on 14 April 2013 was a huge success, record numbers in attendance.

Early morning presentations included one of the best seminars South Wales has hosted’ and I would like to thank Gareth Knight for putting the day together, The speakers, Rhydian Evansport, Mark Hunt Headland Amenity, Ammon Pounds Tillers turf, Richard Jakes Sports Metalas, Kevin Scares Surf Turf Keeper and the one and only Steve Chapelle of Greensense were terrific.

Together with the seminars and the day really did not disappoint, we hope that next year the seminar and golf will come together.

This month David Golden is writing about our GTC’s Quality Assured Scheme and how more employer-focused workshops are being planned.

This is a great opportunity to host a day, as we are only able to come with standard courses, local providers and colleges can offer more tailored courses.

The GTC’s Quality Assured Scheme includes Centre and Training Providers. In simple terms the Centre offer a range of government accredited qualifications including the Greenkeeping Apprenticeship Scheme and the Training Providers offer training courses, workshops and seminars of a less formal nature.

Currently there are 10 GTC Quality Assured Centres; 2 in Scotland, 2 in Wales and 6 in England.

GOSTA Training and SRUC Elton Wood Campus in Scotland; Deseal and Pencoed Colleges in Wales; and Carnington, Duxford, Myrosscough, Oadsholme, Reaseheath and Plump’s

All the latest information on qualifications, training courses and costs can be viewed on the GTC website – see Quality Assured Centres link. The Apprenticeship Scheme is still attracting excellent registration numbers throughout the country and a good number of employers it is well worth checking with your preferred Centre.

Many of the GTC Training Providers are working with QA Centres to assist with the new standards, the GTC is looking to push the sector forward.

We believe all partners will continue to support this sector and we will continue to grow our membership base and bring back some eloped members.

Contact Paul Handy on 07796 266925, Steve Lloyd on 07578 276082 and Peter Holmstrom on 07894 422295.

We have had a great week at the Newbiggin course in Northumberland with a very special man as our Course Manager, to give delegates an overview of all aspects of golf course maintenance, we know it was going to be pitched at the right level as the feedback has been excellent.

Laurance operates as Turf Master One, is a regular contributor to GI and is a GTC Quality Assured Training Provider together with ten other companies and individuals.

The STRF has been many years involved in training both through workshops and seminars and it would be good to see more bespoke employer focused workshops as well as their traditional greenkeeping courses.

Of course for a bank holiday, our apprentice focused workshops on greenkeeping are a huge success.

Our first golf day of the year was held at Frinton Golf Club, with 26 members and guests talking to our head green hand Ian Cracknell and his team have brought the course up to an exceptional standard, with fine slick greens and fairways that were nearly as short. To break with tradition we held lunch before we played golf, after which our Chairman Ian Cracknell presented last year’s Chairman Mark Stoppers with a small gift as a token of our appreciation for all he did for the section during his term of office.

The second topic was a personal one, any questions like that makes a difference. The section would like to thank all those involved in making our day at Frinton such a pleasant experience.

Results: Greenkeepers 1 Stuart Hinchliffe 38pts CB; 2 Steve Lloyd of Berridge Valley Golf Club will take the Chair’s Cup, 32 pts CB. 3 Andy Toomey 32 pts CB. 4 Peter Hinchliffe 32pts CB; 5 Sam Gudgeon 30pts CB; 6 Andy Toomey 29pts CB.

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**SOUTH COAST**

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Here at Barton on ‘Britain’s sunshine coast’ we managed to get through the early May Pro-Am during the only decent spell of weather so far this year. A couple of light top dressings, speeded up by a decent wind and the stumpy reading was right up where I wanted it. 

One pro five putted so we must have got them right! Since then it’s been back to routine, trying to keep everything cut and well presented. 

Our next golf event is at the Army Golf Club near Aldershot on 4th July, this is another great venue and if you haven’t played there make the effort to go - it’s well worth the £25 with first tee at 1pm, so everyone can go to work for the coming bank holiday. 

Congratulations to Jon Warlor on achieving his 3 qualification in excellent time, I assume it will be with a distinct edge. 

Tony Gadd

**SOUTH WEST**

Greetings from the South West section, great to see things moving on from our courses after a period of “warmer” weather that verged on summer conditions over the bank holiday weekend, a rare occurrence indeed for a bank holiday! 

A fantastic day was had by all at the first Section event of the year at the exemption New Forest Golf Club on 24 April. 

After a nail-biting conclusion that required a countdown of 1st place was Nick Pusey & Mike Wotton on 37 pts, and were all Turner and Nathan Heavens also on 47 points and 3rd place went to Clive Bailey & Peter Schrader on 45 points. 

Thanks to all who contributed who turned out and most importantly a huge thank you to all at Mochachamo for putting up a great day for everyone who attended. 

The next events coming up are Section v Secretaries on 29 May at The Manor House Golf Club and Section Summer Tournament on 12 June at Kingsdown Golf Club. Remember that the Summer Tournament start time has been pushed back to 11am so please let Adam as soon as possible to ensure your place in the field at this fantastic venue. 

Finally, welcome to new Section member Kevin Wilkins from Tevenshaw who has recently joined the section. Keep the amazing grasses turning and we will see many as of you possible at the upcoming events. 

G d o c h d 1 d (07984422295) g.jodididi@bowland.org

**SOUTH WALES**

I just had enough through what I wrote for ATG this month last year and it started “I felt it in my fingers I feel it in my toes” that famous Wet,Wet, Wet song, the last six weeks couldn’t be further from true but April and through May has been beautifully warm and dry. 

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Thanks to the sponsors of the day, over 200 gardeners without you guys attending we could not hold these events. 

Many of you reading this will already be aware our Secretary Gareth Knight will be moving on to pastures new albeit very sandy pastures. I wish everyone the rest of the section would like to thank you for the hard work you have put into our section and wish you every success in the future for you and your young family. 

The cost of the day will be £20 members/sponsors. £30 for non members. £27 for non members including a BBQ afterwards, this we will offer to book your pair anyone able to stand for all committee positions. 

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The next Section meeting is on 12 June at Kingsdown Golf Club. At the end I attended Bingley for a five-day mind-blowing educational course Happy days... 

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JK Sonics is a family run company whose aim is to provide affordable first aid solutions. We specialise in the supply of First Aid Kits specially selected for remote workers and activities as well as first aid kits compliant to the new British Standard BS 8599 for areas including the Clubhouse, Kitchen, Driving range and Maintenance Facility. In fact, any first aid item can be purchased from us so please contact us for a quote based on your individual needs. PPE and safety products are also available from us.

FEATURED PRODUCTS
First Aid: We have specific first aid kits designed with outside working in mind. A remote First Aid grab bag or a small first aid box designed for taking on the course or other activities involving moving equipment or utility vehicles. Our Remote Trauma grab bag kit is designed for higher risk tasks including tree work or construction. First aider pouches and personal protective pouches are also available including sun protection.

First aid site audits: Carried out to ensure you are covered anywhere on the site and fully compliant with first aid laws. Extremely cost effective for a one off audit fee starting from £250+VAT. Clients receive continued support and refills when required only paying for the items needed.

Defibrillator: It’s hard to predict sudden cardiac arrest (SCA), because many victims do not exhibit symptoms. In fact, more than 50% of SCA victims have no previous symptoms of coronary heart disease. It’s important to know time is the critical factor in responding to a sudden cardiac arrest. According to the European Resuscitation Council (ERC), survival falls by 10% to 12% per minute. In addition, each minute the brain goes without oxygen diminishes the likelihood that the victim will return to normal neurological function. After 10 minutes, it’s unlikely a patient will survive SCA. While CPR can extend this period, defibrillation is the only effective therapy for sudden cardiac arrest. We are providers of the iPAD SP1, Powerheart and the Zoll AED Plus. Defibrillator training can be arranged through us. Quotes will be given for cost effective. Quotes will be given for cost effective.

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