BUYERS’ GUIDE

Dornoch Golf Club

“The overall wear tolerance is excellent. I would highly recommend Gripclad for first class products and an affordable very long term solution” – Scott Aitchinson, Deputy Course Manager, Royal Dornoch Golf Club

Enville Golf Club

“Highly recommend Gripclad to any golf club with slippery surface issues” – Jonathan Wood, Course Manager, Enville Golf Club

Avoid Slip Hazard liabilities by preventing them in the future. Is your club a hazard waiting to happen?

Call: Tel: 023 8040 6796

Contact Meiklem Drainage on:
john.meiklem@meiklem.com
07836 259133 / melvyn@turfdry.com
Tel: 01722 716361
Meiklem Drainage
Fairways / Bunkers / Complete Courses
Coring without the mess!

For fast and friendly Nationwide Service
contact Melvyn Taylor: 01283 551417
or 07836 259133
Melvyn Taylor
Meiklem Drainage
email: invictagroundcare@live.com
Contact: Steve Dyne
Invicta Groundcare Equipment Ltd
For all your training needs
Brushcutter, Strimmer, Hedge trimmer, Pole
We offer courses that are recognised qualifications certificated through City and Guilds.

Contact T ebbutt Associates
on 01253 342003 or F
e-mail: tebbuttasso@btconnect.com

We can come to you for a range of courses which include: Pesticides (PA1 and PA6), Brushcutter, Strimmer, Hedge trimmer, Pole

...for sale

from £23 + VAT

10 years of golf turf experience

We offer courses that are recognised qualifications certificated through City and Guilds.

We can come to you for a range of courses which include: Pesticides (PA1 and PA6), Brushcutter, Strimmer, Hedge trimmer, Pole

We can come to you for a range of courses which include: Pesticides (PA1 and PA6), Brushcutter, Strimmer, Hedge trimmer, Pole

...for sale

from £23 + VAT

10 years of golf turf experience

We offer courses that are recognised qualifications certificated through City and Guilds.

We can come to you for a range of courses which include: Pesticides (PA1 and PA6), Brushcutter, Strimmer, Hedge trimmer, Pole

We can come to you for a range of courses which include: Pesticides (PA1 and PA6), Brushcutter, Strimmer, Hedge trimmer, Pole

...for sale

from £23 + VAT

10 years of golf turf experience

We offer courses that are recognised qualifications certificated through City and Guilds.
The Master Greenkeeper Certificate is awarded to those greenkeepers members of BIGGA who have reached the highest standards of greenkeeping and golf course management.

It is a prestigious industry award gained by:
- Experience as a greenkeeper
- Through formal and informal training
- Golf course management assessment
- A rigorous, two-part examination

All Full, Associate and International members of BIGGA are eligible to join and earn Stage 1 Credits. Applicants must be Course Managers (Superintendents)/Head Greenkeepers to progress to Stages 2 and 3.

Do you have what it takes? Download an application form at www.bigga.org.uk by clicking on Education.

---

**BIGGA Lending Library**

**BIGGA MEMBERSHIP BENEFIT**

Hundreds of books are available in our Lending Library

...simply click on the "Lending Library" tab in the "Members" section of the BIGGA website

www.bigga.org.uk

---

**BIGGA Higher Education Scholarships**

supported by

*John Deere*

may be awarded if you are a full BIGGA member studying for the following qualifications:

- N/SVO Level 4
- Higher National Certificate
- Foundation Degree/HND
- BSc Turf Management

To find out more contact BIGGA L&D on 01347 833800 (option 3)

---

**BIGGA MEMBERSHIP BENEFIT**

---

**Balmers Machinery TP Dec 12:Layout 1**

<table>
<thead>
<tr>
<th>Equipment</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yanmar KE160 c/w: Lewis Loader, 16hp, 28hrs</td>
<td>£8'500</td>
</tr>
<tr>
<td>Yanmar FE280H, 28hp, 96hrs, 4WD, c/w: roll bar, turf tyres</td>
<td>£9'500</td>
</tr>
<tr>
<td>New Holland TN75s, 72hp, 3353hrs, c/w: cab, turf tyres</td>
<td>£12'500</td>
</tr>
<tr>
<td>Kubota L3830D, 38hp, 306hrs, c/w: roll bar, turf tyres</td>
<td>£11'000</td>
</tr>
<tr>
<td>Iseki TK546, 46hp, 1556hrs, c/w: cab, turf tyres</td>
<td>£8'495</td>
</tr>
<tr>
<td>Iseki 330, 30hp, 1213hrs, c/w: roll bar, turf tyres</td>
<td>£6'500</td>
</tr>
<tr>
<td>John Deere 3720, 45hp, 2hrs, 4WD – choice of 2</td>
<td>£13'000</td>
</tr>
<tr>
<td>John Deere 3320, 33hp, 2hrs, 4WD</td>
<td>£12'000</td>
</tr>
<tr>
<td>John Deere 3036E / 305 loader, Ex Demo, 36hp, 4WD</td>
<td>£17'500</td>
</tr>
</tbody>
</table>

---

Trillo BL400 leaf blower, tractor mounted, runs off PTO, req. min 45hp to operate - hire

Trillo SU40B road towed vacuum truck loader - choice of 8

Greenmech 7.5" SAFE TRAK Chipper, c/w: 50hp diesel engine, track ext. system - 1919hrs

Greenmech 7" Chipper (19-28) c/w: 50hp diesel engine, track ext. system - 116hrs

Greenmech Quad TRAK 6" Chipper, c/w: 34hp diesel engine, rubber tracks, 70hp Weg, turntable, 30 deg. lift, bed, 4-sided Quad Chip blade system - £13'750

Trimer/Wood chipper, c/w: 35hp diesel engine - £9'250

Greenmech 6" Chipper (15-23) c/w: 34hp T-Diesel engine, twin hyd. feed rollers - 190hrs - £7'500

Greenmech 6" Chipper (15-23) c/w: 34hp T-Diesel engine, twin hyd. feed rollers - 190hrs - £7'500

Ryobi (NEW) RCS4040CA Petrol Chainsaw - 16" bar (shop soiled)

NEW Honda HRX476 Hydro lawnmower, Ex Display ....................................................£845 INC VAT

Stihl TS400 Stone Saw – choice of 20+ .......................................................................................£300

Stihl BR380 Back Pack Blower – choice of 10+.............................................................£273 INC VAT

Vermeer 6" chipper, 30hp diesel engine - 3320hrs

Timberwolf 9" road towed chipper, 75hp, 845hrs .......................................................................£9'500

Timberwolf 9" road towed chipper, 75hp, 547hrs .......................................................................£9'750

Greenmech 6" Chipper (15-23) c/w: 34hp T-Diesel engine, twin hyd. feed rollers - 190hrs - £7'500

Timberwolf 7" Chipper (13-17) c/w: 45hp, 256hrs - £7'000

Greenmech 6" Chipper 7.5" SAFE TRAK Chipper, c/w: 50hp diesel engine, track ext. system - 1919hrs

Chippers

Compact Tractors

Yanmar TK110CHB 6" tracked chipper, c/w: 35hp diesel engine - £7'000

Kubota ST350, c/w: 30hp diesel engine, 4WD, turf tyres, roll bar - 360hrs - £4'750

Kubota L4200D, c/w: 30hp diesel engine, 4WD, hydraulic transmission, turf tyres, roll bar - £7'150

Machinery

Nationwide delivery available - Visit our website for more machines, photos and information

www.balmersgm.com

---

**T: 01282 453900**

**E: sales@balmersgm.com**

Visit our new website www.balmersgm.com

Over 500+ quality used commercial ground care machines IN STOCK NOW!!

Balmers GM, Trafalgar Street, Burnley, Lancs, BB11 1TQ
The Master Greenkeeper Certificate is awarded to those greenkeeper members of BIGGA who have reached the highest standards of greenkeeping and golf course management.

It is a prestigious industry award gained by
- Experience as a greenkeeper
- Through formal and informal training
- Golf course management assessment
- A rigorous, two-part examination

All Full, Associate and International members of BIGGA are eligible to join and earn Stage 1 Credits. Applicants must be Course Managers (Superintendents)/Head Greenkeepers to progress to Stages 2 and 3.

Do you have what it takes? Download an application form at www.bigga.org.uk by clicking on Education.

---

BIGGA MEMBERSHIP BENEFIT

Hundreds of books are available in our Lending Library
...Simply click on the ‘Lending Library’ tab in the ‘Members’ section of the BIGGA website

www.bigga.org.uk

---

BIGGA Lending Library

www.bigga.org.uk/learning"
Recruitment

Seasonal Greenkeepers Required

Loch Lomond Golf Club, located just North of Glasgow, boasts some of the most breathtaking scenery in the world of golf, with the Scottish Highlands, mature trees, the loch and the old Mansion House providing a perfect backdrop to an exceptional 7,167 yard parbunk golf course designed by Tom Weiskopf.

We are currently recruiting for enthusiastic and ambitious individuals to complement our full-time team for the 2014 golfing season, employment starting in March or April.

This fantastic opportunity is a wonderful chance to progress and develop your golf course management and turfgrass knowledge.

- Comprehensive training and exposure would include:
  - Managing and preparing world class playing conditions on a daily basis
  - Managing USGA Greens and Turf Management following an IPM approach
  - Drainage installation and extensive organic matter programmes
  - Various golf course construction projects
  - Estate and Ecology Management
  - Operation and maintenance of a sophisticated extensive fleet of golf course equipment

You can find further information about Loch Lomond on our web page www.lochlomondrecruitment.com

To apply for a position or find out more information please email or post a covering letter and CV along with a minimum of 2 references to:

Mary Danielsen, Golf Course and Estate Administration Manager,
Loch Lomond Golf Club, Benenden House, Luss (by Alexandria), Dunbartonshire G83 8NT Scotland.

Email: mary.danielsen@lochlomond.com

STAVANGERSGolf Club, NORWAY

- 1st Assistant Greenkeeper

SGK is a beautiful 18 hole championship woodland course built in 1966 on the edge of Bjelke Park on the west of Stavanger. We are seeking the services of a qualified GC to join our staff and be responsible for the maintenance and development of the grounds.

An NVQ 3 in Sports Turf Management or equivalent is preferred.

- Minimum 5 years in the industry and 3 years in a supervisory role
- PAS, FAP and PASA spraying certificates
- Good working knowledge of automatic irrigation systems
- A good understanding of short season golf

For full details please contact or apply to send a CV to:
Inge Oftedal, Head Greenkeeper, Hovanger Golfklubb
info@injekeff.e or call 0407 924592

Last 31st Dec 2013

USA

FAST TRACK TO THE FUTURE!

TRAIN ON A TOP 100 GOLF COURSE IN THE USA!
BE PART OF THE CREW FOR A US PGA TOUR EVENT!
IMPROVE YOUR LONG TERM CAREER PROSPECTS!
GAN V ALUABLE EXPERIENCE & KNOWLEDGE FROM THE BEST SUPERINTENDENTS IN AMERICA!
GUARANTEED TO GET YOU AHEAD OF THE COMPETITION

REQUIREMENTS:
CLEAN DRIVING / DRUG RECORD
MUST BE ENTHUSIASTIC AND MOTIVATED
MUST HAVE AT LEAST NVQ 2 OR ONE YEAR OF FULL TIME TURFGRASS EDUCATION

PROGRAMS FROM 6 TO 18 MONTHS
HELP WITH VISAS, TRAVEL PLANS AND INSURANCE PLACEMENT AND ACCOMMODATION ARRANGED
AVERAGE WAGE $2,200.00 PER MONTH
OPTIONAL ONLINE TURF CLASSES AVAILABLE

FOR MORE DETAILS CONTACT:
Mike O’Keeffe, The Ohio Program
Telephone: 001-614-688-5653
E-mail CV to: okeeffe.1@osu.edu
www.ohioprogram.org/applynow1A.php

West Surrey Golf Club

COURSE MANAGER

After 38 years, our current Course Manager is retiring at the end of June 2014. West Surrey is set within an idyllic tranquil Surrey Hills, countryside. The 6477 yard Par 71 parkland course designed by Herbert Fowler in 1913, features two fine front lawns leading to top quality USGA greens of this private members club.

The new Course Manager will take personal responsibility for ensuring that member and guest expectations are consistently met or exceeded. The successful candidate should be fully qualified and ideally have the following attributes:

- Manage and supervise the greenkeeping team, demonstrating high levels of management skills, communication and leadership.
  - Manage budgets, finance and resources
  - Manage the golf course and environmental policies
  - Appraise, train and assess the greenkeeping team and ensure the correct structure
  - NVQ Level 4 or equivalent, with PAS, FAP and PASA spraying certificate
  - Previous experience as a Course Manager and working with USGA greens is desirable

Closing date for Applications is 28th December 2013
Interviews are expected W/C 28th January 2014.

Please forward your CV to: Richard Hall, Secretary Manager,
West Surrey Golf Club, Eton Green, Godalming, Surrey GU8 5AF
Email: richardhall@wsgc.co.uk
Recruitment

FEATURE

Nøtterøy Gol/f_bane is situated on the island of Nøtterøy in Norway, 1 hour south of Oslo. We require courses. The successful candidates will show a willingness to learn and carry out all jobs associated SGK is a beautiful 18 hole championship woodland course built in 1956 on the edge of greenkeepers for the 2014 season to help continue the development of one of Norway’s finest golfitories.

MUST HAVE AT LEAST NVQ 2 OR ONE YEAR OF FULL TIME GAIN VALUABLE EXPERIENCE & KNOWLEDGE FROM THE GI GUARANTEED TO GET YOU AHEAD OF THE BE PART OF THE CREW FOR A US PGA TOUR EVENT !

DECEMBER 2013 HELP WITH VISAS, TRAVEL PLANS AND INSURANCE PLACEMENT AND ACCOMMODATION ARRANGED

An NVQ 3 in Sports Turf Management or equivalent is preferred. Please apply before the 31st December with a CV to logan@notteroygolf.no For full details please contact or to apply please send a CV to:

Inge Ullestad, Head Greenkeeper, Stavanger Golfklubb

www.ohioprogram.org/applynow/IA.php

- Full playing rights on the golf course and training facilities.
- Initial flights to and from Norway will be provided.
- Full working uniform and PPE will be provided.

experiencing the Norwegian summer at its best.

www.lochlomondrecruitment.com

• NVQ Level 4 or equivalent; withPA1, PA2 and PA6 spraying certificates.
• Managing and preparing world class playing conditions on a daily basis
• Appraise, train and assess the greenkeeping team and review the current structure.

The four successful candidates will have excellent interpersonal, written and spoken communication skills. In this role some overnights stays away from home will be required. Prior field sales or sales management in the turf care or a vehicle-related industry is a requirement. Alternatively, a sound knowledge of the golf industry would be an advantage.

Ideally, you will have a degree or ‘A’ level qualifications, be IT literate and have a clean driving licence. These positions require highly motivated, enthusiastic and energetic people who would like to join a progressive industry leader. We offer regular performance appraisals, a pleasant working environment, a salary commensurate with the position and additional benefits that you would expect from a company such as ours.

More information about our company can be found at www.ransomesjacobsen.com.

Regional Sales Managers - E-Z-GO/Cushman

(North of England and South-east England)

As a Regional Sales Manager you will be required to implement our sales strategy for our broad range of turf maintenance equipment across your territory, analyse market potential and effectively manage our distribution to consistently achieve your sales targets. New business development will be a major function of this position with a focus on increasing market share within your territory. These two open positions are for the north of England and the south-east of England respectively.

If you meet these criteria and are seriously interested in this position, please send your CV to: Carol Mellelieu, Human Resources Director Ransomes Jacobsen Ltd West Road Ransomes Europark Ipswich IPI 9LT Email: cmellelieu@tip.typhon.com To arrive no later than Friday 17th January 2014 (No agencies)

Ransomes Jacobson is one of the world’s leading manufacturers and distributors of commercial mowers, turf maintenance equipment, golf cars and light utility vehicles. Due to recent promotions and expansion, we have vacancies for Regional Sales Managers within our expanding sales team, based at our European headquarters in Ipswich. With new product launches coming on stream throughout 2014, this is an exciting time to be joining the Ransomes Jacobson organisation.

Applications close: 13/01/2014

The General Manager: ray@fairwaysgm.com

The position we are offering is an exciting and challenging role dealing with new and existing customers in all aspects of the grounds care industry. Representing top quality marketing leading products such as Ransomes, Wiedenmann, E-Z-GO, Mega and Halo, the successful candidate will be a self motivated, goal orientated performer who will work well with our established sales and service teams. A proven track record in commercial sales is essential. Industry experience is preferred but full training will be provided.

Please apply by email enclosing your CV to The General Manager: ray@fairwaysgm.com Applications close: 13/01/2014

Commercial Sales Manager

Fairways GM Ltd, a well established business in the grounds care equipment industry throughout Scotland, is expanding its commercial sales operation.

Closing date for Applications is 20th December 2013.

Leaving the position we are offering is an exciting and challenging role dealing with new and existing customers.

Jill Rodham

Contact Jill Rodham on 01347 833 812

... and online for one month

at www.bigga.org.uk/careers from £575+vat for an 1/8 advert

Recruitment
Dear golfer,

Greenkeepers live up to their name and used to be called Keepers of the Green. They want you to enjoy golf and the course. The Course Superintendent has to have a huge amount of technical knowledge, but when they start work at daybreak to prepare the course they have simpler jobs to do. First they remove dew from the greens, then roll and relocate the holes, at times they will have to spike and topdress for the long-term health, performance, and presentation of the course.

But – look at all the things that can interfere from that moment on. Pitch marks which are inadequately (or not at all) repaired, badly raked bunkers, divots not replaced, damage to the hole by careless replacement of the flag, balls lying around on pitch or putting greens, cigarette ends, the list goes on! Etiquette as in The Rules of Golf is important and in your responsibility, not the greenkeeper’s. Having to repair the damage done by careless or thoughtless golfers wastes the time of highly qualified green staff, and means they have less time for the more important work of course maintenance. This etiquette is for your benefit, as there is nothing more annoying than finding a ball sitting in a badly raked bunker or having to repair someone else’s pitchmarks before you can putt.

Most important is the green and its surrounding. You want a hole with an undamaged edge, because the ball could lip out otherwise. The hole remains undamaged without any difficulty if the ball is fetched out of the cup by hand – and not by using the club head! The flagstick should be handled carefully when removing it, and replaced with caution. You should repair your own pitch mark before putting, and in an ideal world should repair other marks spotted at the same time! Pitch marks should be repaired by drawing or pushing back the turf, not by lifting or digging. A good instruction can be found at www.pitchpin.de

High roughs are supposed to please the eye, affect the strategy of the course and benefit the environment. I feel it’s best not to take trolleys or electric carts through the rough. The turf needs to be treated with care in all situations. Thus, it is a good habit to keep a minimum distance: 2m to the edge of greens and 2m to the edge of bunkers, and trolleys should definitely not be pulled between bunkers and greens. To avoid complications on the putting greens it should be a general rule not to practice for more than five minutes on the same spot. The following players will be grateful for it!

Cigarette ends should be put in the ashtrays on trolleys, not dropped on fairways, bunkers, or greens. Range balls should be collected from all playing surfaces in the baskets provided. After a tee shot tees should be picked up. Tees should be wooden not plastic as they are more environmentally friendly and are less likely to damage mower blades. When it comes to divots they must not be put back on tees. However, on the fairway divots are grateful for particular attention: taken back to their original place and treaded down carefully. On the range, they should be taken to ensure some turf remains between two divots in order to allow the seed to germinate faster.

To ensure a carefully raked bunker, the rake should be held with both hands and the sand carefully distributed. The edge of the bunker should be free of sand, leaving none on the green to ensure the bunker does not lose its definition. By the way: the least bold boader is the best one to enter or leave the bunker.

If the flagstick is not visible on the green, it could mean that a greenkeeper is currently working there. It is good etiquette for you to warn the greenkeepers you are playing the hole by calling “Fore” and waiting for the greenkeeper’s hand signal before you start playing. A “Thank you” is always acceptable. This is all for your benefit! More understanding from golfers will help greenkeepers immensely.

Yours faithfully, Norbert Lischka MG
More than 100 years of experience goes into the making of Baroness products, giving unrivalled cutting quality and the very lowest running costs.

For more than 20 years Baroness has been building the LM315 with our very own "hybrid" drive system which minimises the amount of hydraulic lines by using cable drive to the cutting units.

Now available with a 21hp, 3-cylinder diesel engine and offering industry leading light weight and traction ability, combined with outstanding traction, the Baroness LM315 is now available to view on your golf course.

Many UK Golf Clubs are already benefitting from the matchless Baroness quality of cut from all our other models in the Baroness golf course reel-mower range.

Baroness also produces the GM2800, a semi-rough 5-unit rotary mower which is class-leading in cutting quality and traction ability.

**NEW for 2014!**

Introducing the Baroness LM2400, a truly light-weight fairway mower that doesn't disappoint on cutting quality or performance!

Baroness...........truly quality on demand!

Tel: 01256 461591

www.baronessuk.com