**Around the Green**

Taking care people and I look forward to seeing you all very soon.

Adam M. Teshollow 07929 754401

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**South Wales**

Hello Everyone! Sue Mac!

Firstly, let me say that it gave me no pleasure at all that your copy was sent to me right about England’s performance during the World Cup.

Wow! It’s hard trying to type with my fingers crossed!

Yes, I have been out trying to find many people outside of this side of the Severn bridge noticed that Wales were pulverised. All Blacks and were quite pleased to have only lost by 19 points in the second game. Now both the English football and the Welsh rugby teams are home and resume being big little penguins. Anyway, back to the section.

A belated congratulations go out to Richard Patterson of Royal Porthcawl GC who won the FATIGUE versus the Sun Trophy at the Bay View GC on Saturday 27th of August.

It was indeed a great day for Richard who started with a 73 and finished with a 74 for a total of 147. This was just one better than the second placed player, Mark Twain whose score was 148.

**Around the Green**

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To be part of the Open Support Team is a fantastic opportunity to see golf at the very highest level from a privileged position – inside the ropes. It’s hard work but worth the effort. To apply to be part of the team for the Open 2011 at Royal St George’s look out for the invitation to apply in the December and January editions of GI or talk to Scott MacCallum or Rachael Duffy at BIGGA HQ.

NEW Membership Benefit

Check out the members area of the BIGGA website for the new “How To….” guides available exclusively to BIGGA Members on a range of Human Resource topics. These short, handy guides provide practical, step-by-step guidance on a range of subjects. The guides can be downloaded and used to help you develop your knowledge and implement new processes within your workplace.

Section and Region Events

Visit the ‘Event’s Section on BIGGA’s website to have a look at what’s on around the UK, www.bigga.co.uk/select EVENTS from across the top row.

Somebody asked me the other day if it was possible to be a member of two sections, unfortunately, not, but that’s not to say that if you would like to attend an event in a different section just contact the Section Secretary and ask, I’m sure you would be made most welcome.

After all, each section is about the same thing, meeting new people, establishing new friendships and maintaining old ones, at the same time as discussing all things greenskeeping and turf.

Temperatures set to soar this summer...

At the time of writing this month’s article most places have experienced very little, if any, rainfall to speak of and a fair bit of sunshine.

It’s the sunshine I want to touch on, following on from John Mair’s (Ayrshire Section) mention in his Around the Green column last month, “Remember to put sun block on and wear a cap if possible…especially those short days if it was possible to be a member of two sections, unfortunately, not, but that’s not to say that if you would like to attend an event in a different section just contact the Section Secretary and ask, I’m sure you would be made most welcome.

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It’s the sunshine I want to touch on, following on from John Mair’s (Ayrshire Section) mention in his Around the Green column last month, “Remember to put sun block on and wear a cap if possible…especially those short on top!” If we are going abroad on holiday we pack sun tan lotion, it’s always high on our list of things to take; yet in this country we hardly give it a second thought.

Skin Cancer and the sun

Most skin cancers are caused by long-term exposure to the sun and research has shown that those who work outdoors are more at risk of skin cancer due to this fact. It is thought that there could be as many as 100,000 cases of skin cancer due to this fact. It is thought that there could be as many as 100,000 cases of skin cancer each year in the UK, but many aren’t reported.

Some Sun Smart advice

• Make sure you never burn
• Aim to cover up with T shirt, hat and sunglasses
• Use factor 15+ sunscreen (sun cream)

Cheap sunblocks are usually just as good as expensive ones. They are all tested the same way and it is the level of protection they give you against the sun that matters most.

This is the ‘sun protection factor’ or SPF.

The SPF tells you the amount of protection the sun cream gives against UVB radiation.

Cancer Research UK recommend at least factor 15. This is because it gives the best balance between protection and cost.

The new Eclipse 322

The world’s first diesel electric hybrid greens mower with no hydraulics

- Reduced noise, low fuel consumption and minimal maintenance means a lower cost of ownership
- Electric drive systems mean no hydraulic leaks causing damage to greens
- Diesel hybrid version
- Cutting performance can be infinitely adjusted to any course condition
- Ergonomically designed operator station reduces fatigue and provides an unobstructed view

The Eclipse 322 – the green solution to precise greens mowing

Want an even better finish to your greens? Then contact Ransomes Jacobsen for further information

Ransomes Jacobsen Ltd
West Road, Ipswich, IP3 9TT UK
+44 (0) 1473 270000
www.ransomesjacobsen.co.uk

To nominate a GI Dealer of the Month contact Scott MacCallum with your reasons why the dealer of your choice should be featured:
email scott@bigga.co.uk

A new series aimed at celebrating the great work done by dealerships up and down the country

d e a l e r
o f Th e
Mo nTh

Location and size
Wakefield, Derby. £3 million yearly turnover

Employees and size of premises
18 staff. 14000sqft of covered area spread over the two locations

Number of service vans: Six

Brief history of company
The GTM business was formed in summer 2006 by Glen Sawyer and John Passfield. They put together a small team of experienced grounds care industry professionals with a wealth of expertise in the grounds care industry. Each team member is respected in their own field of sales and after care service with many years experience working for large dealers across Yorkshire and the Midlands. Soon after Spring ’07, GTM was quick to appoint the Ransomes Jacobsen dealer for South Yorkshire and then in October of 2009 had the selling area extended to South, West and North Yorkshire. Steven Nixon joined in November 2009 as the Sales Director to help develop sales in the Golf sector. In June 2010 the company moved into a new depot in Wakefield so it can service the new larger area better.

Key services offered
New and used equipment sales, spare parts, service department, hire of equipment, training.

Specialist services offered
Operated hire of equipment. Training and advisory service offered

Franchises
Ransomes Jacobsen, (inc. Iseki, EZGO, Smithco, Turfco, Ryan)
Wiedenmann, IPU products, Greentek, Boxer skid steer and Major.
and many more too numerous to mention

Greenkeepers and Groundsmen to be given the professional respect by their members and committees allowing them to do their jobs better. Also for more customer and dealerly association, forming stronger partnerships between the customer and dealership which would help them achieve their goals of keeping their golf courses and grounds in pristine condition.
A new series aimed at celebrating the great work done by dealerships up and down the country.

**Golf and Turf Machinery**

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**Key services offered**

New and used equipment sales, spare parts, service department, Hire of equipment, Training.

**Specialist services offered**

Operated Hire of equipment. Training and advisory service offered.

**How has the dealership changed over the years?**

We are a young company of only four years, so the company is growing and changing almost daily. Our recent investment in new IT software programs will improve our overall operation.

**What would you like to see changed?**

Greenkeepers and Groundsmen to be given the professional respect by their members and committees allowing them to do their jobs better. Also for more customer and dealerable association, forming stronger partnerships between the customer and dealership which would help them achieve their goals of keeping their golf courses and grounds in pristine condition.

**Do you support customers who have in-house service facilities (ie OEM parts supply)?**

Yes, we have no problem with customers who have in-house service facilities, in fact we have supplied several Golf clubs with Greenslade systems and with technical training to help them service their own equipment. More clubs will go down this route in the future and we support progression.

**Franchises**

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Wiedenmann , IPU products, Greentek, Boxer skid steer and Major.

**Major customers**

No real famous Golf clubs in our selling area, we consider that all our customers are major!

**You support customers who have...**

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Driving Environmental Performance

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**GKI Eclipse 322 A4 v23_Layout 1  13/07/2010  09:36  Page 1**
**Puzzle Answers on page 73**

Fancy improving your IT skills?

**BIGGA members can access an official Microsoft® Office 2003 Training Library that includes programs such as Excel, Word, PowerPoint and Outlook.**

BIGGA are able to offer these practical and effective online courses at a discounted cost of £15 (+ VAT) usually £20 (+ VAT) to BIGGA Members, and £30 (+ VAT) to non-members, thanks to support from the Learning and Development Fund. For further information contact the Learning and Development Department on 01347 833800 option 3.

Microsoft Office 2007 training is also available on request.

**Quick ‘Nine Hole’ Quiz**

Can you unscramble the following letters and reveal some famous golf clubs?

1. CHEAP BELBBE
2. DRAMA LEVAR
3. WONT THREW
4. RAIL BREAK YOL
5. MOON DOLLCH
6. LATINO SAGA TUNAU
7. BLYTHY REF
8. MANIC CLOTER
9. PURSEN HIT

**Sudoku**

**Crossword**

<table>
<thead>
<tr>
<th>Across</th>
<th>Down</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Ben comedy partner of Alexander Armstrong (6)</td>
<td>1 An incorrect or inappropriate designation (8)</td>
</tr>
<tr>
<td>4 Ancient mathematical devices (8)</td>
<td>2 Type of National Lottery line involving no personal selection (5,3)</td>
</tr>
<tr>
<td>11 Jet black (4)</td>
<td>3 Stylish elegance (4)</td>
</tr>
<tr>
<td>12 A dull, yet persistent pain (4)</td>
<td>5 Distraught, especially in matters of love (6-7)</td>
</tr>
<tr>
<td>13 Make legally void (5)</td>
<td>6 Place one’s thumb on one’s nose, and waggle one’s fingers derisively (4,1,5)</td>
</tr>
<tr>
<td>15 Those living during the reign of Henry VIII’s daughter (12)</td>
<td>7 Mythical creature with a lion’s body and a human head (6)</td>
</tr>
<tr>
<td>18 Compulsorily or mandatorily (12)</td>
<td>8 Unattached (6)</td>
</tr>
<tr>
<td>21 The area closer to the centre (5)</td>
<td>10 A grant of formal recognition (13)</td>
</tr>
<tr>
<td>22 1998 animated film featuring Woody Allen and Sylvester Stallone (4)</td>
<td>14 Duran Duran named themselves after a character in this 1968 film (10)</td>
</tr>
<tr>
<td>23 A Devon village; alcoholic drink (4)</td>
<td>16 Often said to be nervous in cricket (8)</td>
</tr>
<tr>
<td>25 1944 film directed by Billy Wilder (6,9)</td>
<td>17 A spelling similarity in differently pronounced words, e.g. rough and through (3,3)</td>
</tr>
<tr>
<td>26 Sever headache (8)</td>
<td>19 Common term for a centrist party politician (3-3)</td>
</tr>
<tr>
<td>27 Foamy substance used in hair-styling (6)</td>
<td>20 Not heralded or celebrated (6)</td>
</tr>
</tbody>
</table>

**Sudoku**

Fill in the grid so that every row, every column and every 4x4 box contains the numbers 0 to 9 and the letters A to E.

**Monster Sudoku**

Fill in the grid so that every row, every column and every 9 box shape contains the numbers 1 to 9.
Our monthly puzzle page to keep you entertained when you’re forced indoors.

**Puzzle Answers**

on page 73

**in the shed**

MonSTer SUdoKU

Fill in the grid so that every row, every column and every 4x4 box contains the numbers 0 to 9 and the letters A to E.

**CROSSWORD**

Can you unscramble the following letters and reveal some famous golf clubs?

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**Quick ’NINE HOLE’ Quiz**

AUGUST 2010

GI

67

Official Microsoft Training Available at low cost to BIGGA Members

• Each course takes only 4-6 hours to complete
• There is no limit to how many times you complete the course
• You have 12 months access to the programme
• All your learning takes place online and can be taken at a place and time to suit you
• A certificate can be given upon 100% completion

Fancy improving your IT skills?

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SUDOKU

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T & G Irrigation took the changing market conditions as a sign that it was time to diversify and set about finding alternative ways to maintain work levels for the staff. It has been rewarding to see that with a relatively small effort new doors opened and work has been sourced from a wide variety of places.

Several local councils have installed literally dozens of new bowling green irrigation systems having seen the whole life of all specialist irrigation companies extremely challenging.

So, if there are any Clients who wish to have a bespoke service call: Kirstin on 01347 833 832 or email kirstin@bigga.co.uk

To advertise within Greenkeeper International please contact Kirstin on 01347 833 832 or email kirstin@bigga.co.uk

For fast and friendly Nationwide Service Contact Melvyn Taylor: 01283 551417 or 07836 259133

www.fullirrigation.co.uk

www.duncanrosslanddrainage.co.uk

www.lakelandearthworks.com

www.sportcrete.com

www.northstaffsirrigation.co.uk

www.bromsgroveinfokoro.co.uk

www.greenkeepingworld.com

www.sportsturf.co.uk
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All of which proves that in the face of adversity if you are as a sign that it was time to diversify and set about finding alternative ways to maintain work levels for the staff. It has been rewarding to see that with a relatively small effort new doors opened and work has been sourced from a wide variety of places.

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Used Machinery

Visit the Classified section of the new BIGGA website for full details of machinery for sale...

www.bigga.org.uk/classified

Here’s a selection...

Verti Drain 205 150 - £4950 + VAT

Very clean

Had very little use.

Raycam - Trunk Pump - Water removal system - £2,350 + VAT

The Trunk Pump is a compact tractor-mounted water removal system that enables one person to carry the water pump along with all hoses to any site where water needs to be removed or dispersed.

John Deere 2653a - £3,950 + VAT

Trilo S540 vacuum unit - £2,500

Near new Trilo vacuum unit.

Attached to a rigid trailer

10hp Honda engine

Excellent condition

Kuhn BKE250 - £3,000 + VAT

2.5tn Flail Mower

Fixed Headstock

NEW

Imants Sharkwave 1.85mtr - ex demo - £8950 + VAT

Ex demo Sharkwave 1.85mtr

Used for our own demos / shows.

Shirley Aldred & Co. Ltd

Suppliers of high quality granular charcoal for over 200 years.

Use one of the oldest products known to man.

Improve drainage

Prevent thatch build up

The use of RUBBER CRUMB on greens as top dressing has been granted a PATENT in the UK and Ireland under Number EP0788301BI.

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