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September 2001
Your next issue of Greenkeeper International will be with you by October 8, 2001

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Visit www.bigga.org.uk and check out the latest chat from the greenkeeping industry

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September 2001 Greenkeeper International 3
From the column:'David Jones has just been crowned USPGA Champion and the four Majors of the season have all been played. It doesn’t seem like five minutes ago that I was sitting in this self same seat wishing you well for the start of the golf season.

Where does all the time go? I’m sure if we took time to look at it we could account for every second but it doesn’t half seem like nothing more than a blink of an eye at times. I do think that the pace of life in this country, in particular, is a little manic at times and we could all do with slowing the pace down. Our sanity might then be preserved a little longer.

Talking of the USPGA Championship. The venue, the Atlanta Athletic Club, hosted the first round of the Hayter International Cup back in 1998. I recall the course to be quite wide possibly because there was a wonderful statue in honour of Bobby Jones, for whom the Athletic Club was a home golf club together with a fine museum in his honour.

It was a quite golf course in every sense of the word and the players in the Hayter International couldn’t help but feel privileged to have the chance to play it and all acquitted themselves well.

I remember standing on the 1st tee on a gloriously sunny morning watching them all tee off and not one of them failed to strike a fine tee shot despite probably being as nervous as they have ever been on a golf course. Well wouldn’t you if you were representing either ‘The Rest of the World’ or ‘The Americas’?

This month we include a preview of the Ryder Cup at The De Vere Belfry and the work of Dave Jenkins, Managing Director of Charterhouse Turf Machinery.

Top Award for Carraro Tractors

Tractors distributed in the UK by Charterhouse Turf Machinery have scooped a major European award for their innovative features. The Antonio Carraro Ergit TC and Ergit TN tractors triumphed in the ‘Best of Specialised’ category at the Tractor of the Year Awards announced during the recent FIMA exhibition in Zaragoza, Spain.

A panel of 12 trade journalists, representing a dozen European countries, considered 19 tractors from all over the world. To be eligible, a tractor had to have been publicly launched before the end of November 2000, and in production by the end of that year.

“We sincerely congratulate Antonio Carraro on winning this prestigious award,” says David Jenkins, Managing Director of Charterhouse Turf Machinery. “This confirms our belief that these tractors break the mould of conventional compact units, with power outputs starting where others leave off and unique features that set them apart.”

Scotts to distribute Casoron in the UK

Unioyial Chemical and The Scots Company announce the signing and implementation of a new distribution and marketing agreement for Unioyial’s Casoron brand dichlobenil, whereby Scots will act as Unioyial’s distributor of Casoron products for the amenity market in the UK. The new arrangement is aimed at increasing product availability and service to customers. Casoron, which contains dichlobenil, is a pre-emergence granular herbicide widely used in the UK landscape and amenity sector. The product can be applied among established plantings, controlling annual and perennial weed growth for a full season.

“We are pleased to announce Scots as our UK distributor, Casoron fits neatly into their herbicide product range and they offer us increased distribution opportunities. This is an important product range for us and as such, we are determined to provide the long-term availability of Casoron in the European Union in spite of the high related registration costs,” said Marcus Meadows-Smith, of Unioyial.

“We are delighted that Unioyial has decided to support Casoron through the EU review process thus preserving the product. For our part, we will continue to distribute Casoron throughout the industry, and customers should experience no disruption of supply,” said Dave Steward of Scots.

Textron unveil new branches

Textron is opening three branches in strategic areas of the UK in support of their dealer network. Representing a significant investment in both people and premises the new branches will aim to enhance the quality of service, sales and parts support with direct links to Textron’s headquarter in Ipswich.

The launch of the new branches come following the termination of dealership agreements with ET Breakwell Ltd and Henton & Chuttell Ltd by mutual consent in July.

"This latest move represents a major investment for Textron Golf, Turf & Specialty Products," said Harald Pinto Managing Director. "It demonstrates our commitment to our municipal and golf customers in Warwickshire, the West Midlands, Hereford & Worcester, Leicester, Notts, Derbyshire and Yorkshire. The Nottingham facility will provide a strategically located service centre with Solihull and Pontefract offering a complete sales, service and parts operation for their respective territories," he explained.

The new branches in Redditch, Worcestershire, Selby in North Yorkshire and Mansfield in Nottinghamshire are progressing at a rate of knots with the Redditch premises scheduled to open by the end of August.

Staffing is virtually complete with Textron having received an overwhelming response to press advertisements from applicants with experience of the turf and sweeper industries in general and their products in particular.

"We have reacted extremely quickly and efficiently to the termination of the dealership agreements with Breakwell’s and Henton & Chuttell. We nominated Alan Prickett, former Senior Regional Sales Manager to head up the Branch structure. He has already appointed a good number of quality people and found premises which suit our needs," said Glynn Patrick, Textron’s Sales Director.

"We have taken a three month lease of Henton’s former premises in Leeds to provide an immediate presence in this area and have leased a modern industrial unit of 8,500 sq ft at Selby that will be the permanent hub for our Yorkshire operation. We already have a service team operating from this area.

“We have sourced a building at Redditch, which totals over 14,000 square feet that will be operational before the end of August. One of the new team, Peter Cooper, Breakwell’s former Sales Manager will head up the sales team that will market our turf and industrial sweeper products. He will be supported by two Area Sales Managers responsible for Hereford & Worcester, Warwickshire and the West Midlands. A fully equipped workshop will accommodate a workshop manager, two technicians, two field technicians and a fully resourced parts department. Most of these people are already on board," explained Glynn.

“We have been pleasantly surprised by the high number of quality people who have applied for the range of jobs. Most of them have experience of either the turf or industrial sweeper industry, and many are already familiar with our products,” he added.
**Speedcut adds new trencher to their fleet**

Speedcut Contractors Ltd has added another Mastenbroek 10/1 2D sportsturf drainage trencher to their fleet of company owned, specialist machinery. This recent acquisition is the latest in sportsturf drainage technology and comes fully fitted with soil elevator, extra wide tracks and state of the art laser grade facility.

Contracts Manager, Kevin Smith has put the machine to work immediately, and hopes this new addition will help them to satisfy the increased demand for their sportsturf drainage services.

**Sisis and Lloyds form an alliance**

Sisis and Lloyds, two of the trade's longest established British manufacturers, are getting together to make the popular Lloyds Paladin hand mower more widely available to smaller clubs.

Sisis will sell the Paladin to sports clubs while Lloyds will continue to supply Local Authorities, golf clubs and existing customers, direct from Letchworth.

The Paladin celebrates its 40th birthday this year, but has been continuously updated over the years and is recognised as a "Rolls-Royce" among mowers. The Paladin is made from high grade aluminium castings which never rust. It has been designed for mowing excellence on fine turf with features for maximum operator comfort and safety.

"We are confident that the Paladin will complement our comprehensive range of high quality maintenance products for bowling, tennis and cricket clubs. We have always had a high regard for Lloyds and the Paladin complies with the Sisis criteria of reliability and quality. We look forward to a long and mutually beneficial relationship with Lloyds," said Sisis Sales Manager Keith Vertigan.

"Lloyds and Sisis have always had a very good relationship and have worked closely together over the years. We see this partnership as a good opportunity to make the Paladin more accessible to the sports club market," said Lloyds Managing Director Clive Nottingham.

**Royal Inverdivot GC**

Mr Captain, we need new machinery, urgently.

We're not a rich club. Are you sure you can't just make do?

No, look, the old horse is well past her sell by date.

**The Phantom Pilot**

Many of you will have enjoyed the piece in last month's magazine about our greenkeeping pilot. However, due to an oversight by the Editor, the excellent article went unattributed, so many people will not have known that the Flying Greenkeeper was in fact Jon Budd, of Ham Manor Golf Club, in Littlehampton.

Sorry about that Jon and good luck with the rest of the lessons.

**Chris joins Greenlink**

Greenlink International has appointed Chris Wild as Regional Technical Sales Manager for the South of England.

Chris will be known to many in the sports turf and amenity industry having worked for Rhone Poulenc for many years and was the company's Technical Manager for its Environmental Products Amenity business. Most recently he has been working as Sales Support Manager for a major agricultural company in eastern England. He holds qualifications in ecology (MI BIOL), an HNC in applied biology and is BASIS registered in both Amenity Horticulture and Crop Protection.

Chris has returned to the amenity industry to provide a technical and commercial field resource to users and distributors for GreenLink's increasing range of specialist products such as Blazon, Integrate, Green-Release leaf and a soon to be launched range of speciality foliar nutrients. Living in Essex, Chris is married with two children is a keen sailor and gardener and is an Associate of the Institute of Biology.
Textron Golf, Turf & Specialty Products has won the prestigious Anglia Business Awards Exporter of the Year for 2001.

Organised jointly by Barclays Bank and Eastern Anglian Daily Times and sponsored by Eversheds solicitors, the award was presented to Marketing Director, Peter Bell by TV presenter Helen McDermott, at a gala dinner at Hintlesham Hall Hotel.

"I am absolutely delighted that we have won this prestigious award as it recognises the superb team effort here at Textron, from manufacturing through sales and marketing to the management team," said Pinto, Managing Director. "We have worked particularly hard on our export marketing strategy and have witnessed significant growth in sales to the former USSR states and Eastern Europe. Overall, export sales accounted for 36% of our business last year, with sales to the Czech Republic increasing 10-fold in the last two years. Our golf car sales have remained very strong, especially to the warmer climes of Southern Europe, in particular Spain and Portugal," he explained.

"None of this could have been achieved without the commitment and enthusiasm of the tremendous team of people here at Ipswich and I am thrilled that their combined efforts have been recognised by this award," added Harold.

Midland Region Golf Management Trophy winners

The winning Hartsbourne Golf & Country Club team clinched the first Midland Region Golf Management Trophy events held at Verulam Golf Club recently. The picture shows Shaughn Whyte, Club Secretary; Allan Wagman, Club Captain; David Futterman, Greens Chairman; David Stenton, Head Greenkeeper and Mike Jupp, of sponsors Scotts. The portrait behind the winners is of Samuel Ryder, of Ryder Cup fame. A fuller report of the event appears in the Midland Region area of Around the Green.

Sales boost for Scottish Grass Machinery

Scottish Grass Machinery has driven past the £3 million annual sales mark for the first time with its range of fine turf mowers for golf courses.

Having notched up the 100th sale of Jacobsen machines to some of Scotland's leading golf courses, Inverkeithing-based company estimates that the sales of Jacobsen equipment accounted for 55% of all fine turf equipment sold in Scotland last year.

SGM's fine turf success comes on the back of it setting up a specialist golf division which ensures that greenkeepers and other staff at courses only ever deal with dedicated Jacobsen salesmen, after care, parts and services personnel. The new division works closely with greenkeepers, club secretaries, greens convenors and captains to ensure that Scottish golf makes a quality contribution to the Scottish tourism industry. "We at SGM do not see ourselves just as suppliers of equipment to our customers, but partners in ensuring that every course we supply always looks its very best. With the Scottish tourism business apparently not having its troubles to seek this year, the perfect presentation of a course is now more vital than ever, whether the ambitious local course looking to boost its visitor income, to courses like the Roshburgh, Turnberry and Gleneagles, which act as tourism magnets for all of Scotland," said David McInroy, Managing Director of Scottish Grass Machinery.

The company has also appointed Brian Kemp as its new Service Manager. Brian joins SGM with an intimate knowledge of Textron's Jacobsen brand having managed a workshop for 15 years in the ground care machinery supply business.

"Before working in the ground care machinery supply business I worked in the motor industry for 25 years, 15 of which were as service manager. I am delighted to join such a forward thinking company allowing me to use my vast knowledge and experience to help SGM ensure that all of their customers continue to receive first class service," said Brian.
Holster will control more problem weeds in your turf than any other turf herbicide. Specifically developed to target hard-to-kill broad-leaved weeds in amenity turf, Holster has the unique combination of 3 powerful killing ingredients that provides effective weed control with low application rates. But whilst Holster is tough on weeds it is also gentle on grass. In fact it's safe to use on newly sown grass after just two months and has excellent grass safety. So keep Holster by your side and win your war on weeds.

Holster contains fluroxypyr, 2, 4-D and dicamba. Holster is a registered trademark of SumiAgro (UK) Ltd. Holster is distributed by SumiAgro Amenity a division of SumiAgro (UK) Ltd., Merlin House, Falconry Court, Bakers Lane, Epping, Essex CM16 5DQ. www.sumiagro.co.uk Tel No: 01992 563700 Fax No: 01992 563800 e-mail: sumiagro@sumiagro.co.uk
Conferences of a Greens Chairman

There can be more more fitting author for this latest STRI publication than Malcolm Peake, a man whose passion for golf course conditioning and knowledge of what is required to achieve the best possible results are second to none.

Without mentioning any names, many Chairman of Green-Course Manager/Head Greenkeeper relationships are adversarial but Malcolm takes a more enlightened approach - finding out what needs to be done and then working closely with his Course Manager to make it happen. In Malcolm’s case at Temple Golf Club with Course Manager Martin Gunn, the relationship between the two is as good as you would find anywhere and the results they have achieved at Temple bear testimony to the quality of their working relationship.

Confessions of a Greens Chairman includes brief history of Temple Golf Club but not in the usual sense. It describes the course management practices and philosophies including minutes from Greens Committee meetings and charts how the course’s came in the 1970s with the introduction of an irrigation system coupled with new harder golf balls.

Malcolm then reports on the resurgence of the club from 1990 beginning with the arrival of Jeff Perris of the STRI as agronomist and Martin Gunn as new Head Greenkeeper. The book looks at the approach required to reinstate the course - intensive aeration programme, hefty investment in stuff, machinery and compound - none of which were popular with much of the membership and all relevant to other golf clubs which need to take the same approach.

The book then takes in the new holistic course management approach and the ecological management which has gone on at Temple together with practical advice on Greens Committees and the need for continuity as well as the politics which often cloud the issues.

Confessions of a Chairman of Green by Malcolm Peake is a must read for anyone taking on such a role but it should also be required reading for everyone involved at committee level at golf clubs. In addition greenkeepers themselves for whom Malcolm has the utmost admiration, should have a read as the book gives an insight into the thinking of Chairmen of Green which could be invaluable. SM.

The Oatridge Eight

The recent Oatridge Agricultural College prize giving ceremony saw eight student greenkeepers being honoured for their achievements. They are Back Row Left to right, Jeffrey Bailey, Steven Ness, Lee Girton, Paul Dumma, Adam Sherwood. Front row, Steven Gray, James Spiers and James Shanko.

New device comes to the aid of bunker rakes

An idea aimed at encouraging golfers to use the rakes provided for them has been introduced by Newart and Accessory Distributors. "Rake up" is a clip on support lifting the hand clear of the sand and preventing the handle from lying in often damp or wet sand.

The clip is designed to self adjust and fit a variety of handle thicknesses and can be reused when the rake is even - putting the handle in the sand - virtually discarded. The clip is designed to self adjust and fit a variety of handle thicknesses and can be used when the rake is eventually discarded.

Lifting the handle clear of the sand also allows the ball a clear run into the centre of the bunker with minimal obstruction.

The Rake Up is priced at £3 each and is packed in 10s and 50s. For further information Tel: 020 8273 0018.
Avoncrop re-launch seaweed products

Avoncrop range of seaweed products Surf to Turf is to be re-launched.

The new improved range will offer turf managers a wider choice of liquids and a new and enhanced soil improver. Both Avoncrop and Patersons will jointly market the New Surf to Turf range, giving nationwide availability.

The new range consists of one granular composted seaweed soil improver with 7% potassium and five seaweed liquids, Triple Seaweed containing 27% seaweed extract. Seaweed plus 6% chelated iron; Seaweed with 20% nitrogen, Seaweed plus 12.0-4.7 + 1% chelated iron and finally Seaweed plus 20-15 + 0.5% chelated iron. This liquid range offers the turf manager analysis to complement almost all nutritional programmes for use throughout the seasons. They will encourage deep-rooted, healthy turf-as well as stimulating beneficial organisms.

The soil improver is a fermented seaweed rich in trace elements, carbohydrates and plant growth stimulants, providing sustained nutrition for plants and beneficial microorganisms.

Grade 'A' success

Turfgrass professionals trading with British Seed Houses are starting to claim over £5000-worth of free industry training thanks to the outstanding success of the company's Grade A Club launched at the start of 2000.

Customers have been amassed training credits based on the value of Grade A seed mixture business done with the company. Partners in the scheme include JOG, BIGGA, STRI and LANTRA and the credits generated can only be redeemed for training courses and materials available from these organisations. British Seed Houses' Director, Simon Taylor, said that the company had been delighted by the response to the scheme and was now keen to ensure that customers get the best value for their training credit.

"The club has proved to be extremely popular with the full spectrum of ground care professionals employed within the landscape industry. Membership is still growing and customers are now starting to redeem their credits to help fund training courses and educational materials from our four partners," he said.

New NGCAA Secretary

It is with great pleasure that I write to inform you that the Executive Committee have appointed my successor, Michael Shaw, who will take up his post on Monday. Michael lives in Cheshire but will be working from the Bakewell office for the foreseeable future and I shall be working alongside him until I retire at the end of September.

Michael has a unique set of skills. He is a qualified solicitor who has recently held an academic post delivering law degree courses. He is a past secretary, captain and president of Regent Park Golf Club and is currently a member of Fairfield Golf Club playing off a handicap of 10. Michael is keen to continue to maintain close relationships with the governing bodies and other organisations in the game and he will be contacting you in the near future to introduce himself and to discuss current matters.

May I thank you for the kind consideration that BIGGA has always shown to our Association, and to me personally over the last ten years.

Jean Brock, Secretary, National Golf Clubs' Advisory Association

Stamp out golfer pressure

In your editorial in the August issue of the magazine you invite comments on the need for communication with members of golf club on the subject of aeration. You may be aware that I have been asked to talk at Harrogate in January and give a member's view on the subject of "Preparation for Winter". I have been exercising my mind as to what to talk about and how to approach the subject and had already concluded that one of the main thrusts, if not THE main thrust, should be communication, and how it can be improved to get better cooperation from golf club members. Like you I am horrified, and that is not too strong a word, to learn that greenkeepers do not aerate as much as they would like because of "Golfer Pressure". Obviously there is something wrong which has to be addressed. I hope I may stimulate some interesting questions on this subject in January.

Arthur King, Former Chairman of Green, Lymington, Hants

Next month: Amistar response

The letter which appeared last month under the heading Wellimgborough's Rash Problem has come to the attention of a number of people, individuals and interested bodies, because it highlighted the fact that the golf club had been using a product - Amistar - which is not cleared for amenity purposes. Due the fact that the deadline for this magazine was so close to the circualtion of the August issue it has not been possible for those people to formulate a written response in the time available and so these contributions will appear in next month's magazine.

The finest turf from tee to green

Medallion turf for golf tees is typically sown as Aberllef (Perennial Ryegrass) 25%, Bargreen (Checwings Fescue) 20%, Barcrown (Slender Creeping Red Fescue) 35%, Limousine (Smooth Stalked Meadow Grass) 20%.

All the cultivars used are highly ranked in independent testing by the STRI (see "Turfgrass Seed 2001" published by STRI).

If rapid establishment, high wear tolerance and slow regrowth after mowing are important to you - specify Rolawn Medallion for your tees.

For a quote, sample and peace of mind call Rolawn on Tel: 01904 608661
This month, Ken Richardson, BIGGA’s Education and Training Manager, puts the finishing touches to the comprehensive education programme at Harrogate.

Get the most from your education

September is the month when the Education and Training Department begins to finalise the arrangements for the Continue to Learn Week in Harrogate, coordinate the final stages of the Golf Environment Competition, organise the Country Finals for the TORO Excellence in Greenkeeping Competition, encourage members to submit their entries for the BIGGA Essay Competition, compile and publish the findings of the Standing Committee for Greenkeepers Pay and Conditions of Service, arranging the Education Programme for the Golf Club Show and organising regional and section training courses.

Regular readers of this column will have seen that the Continue to Learn programme for Harrogate has a range of opportunities for all levels of greenkeeper to continue to learn and develop. There is a wide range of options available throughout the week and you will need to study the Continue to Learn brochure very carefully, when it is delivered with your October copy of Greenkeeper International. Remember to book early to reserve your place(s) on the sessions of your choice.

Thanks to the committed members who contacted BIGGA HOUSE requesting a range of subjects which they would like to see presented at local venues. Full details will be sent to Sections and Regions in early October and will appear in Greenkeeper International.

There is still time for you to write and submit your entry for the BIGGA Essay Competition, one of many activities sponsored by the BIGGA Education and Development Fund, which, in turn, is funded by Golden and Silver Key members of the Fund. The title of the essay is ‘Poa Annu, friend or foe’. All entries must arrive at BIGGA HOUSE by 26 October 2001. Get thinking and writing. You could win £500 for your 1500 to 2000 words essay.

After extensive research, the Standing Committee on Greenkeepers Salaries and Conditions of Employment has produced its recommendations for 2002. Based on the annual rate of salary inflation, the recommendations include three levels of recommended salary, ie. those clubs within 30 miles of Big Ben, the rest of the South and the remainder of the UK. A copy of the scales should be included in this magazine. Further copies may be obtained from the Committee or from the Association of Golf Club Secretaries.

You’ve got mail!

If you’ve got an email account why not send an email to the education department, where we can place you into our exclusive education email address book. We can then keep you up-to-date with education news and events as they happen.

Send an email to: ken@bigga.co.uk / or / sami@bigga.co.uk

Keep checking www.bigga.org.uk for the latest news on the various education and training options available at BTME2002