Recruitment

THE MILNGAVIE GOLF CLUB
HEAD GREENKEEPER (DESIGNATE)

Milibgavie is predominantly a moorland course about 8 miles north west of Glasgow, measuring 5818 yards and is a par 68. Established in 1895 with the guidance of the Auchterlonie brothers it has around 700 members.

As our present Head Greenkeeper approaches retirement we wish to appoint his successor in good time to carry through the major improvement programme currently under way on the course. The Club is well supported with a range of modern equipment and machinery and a fully automatic irrigation system has recently been installed.

The successful candidate will need to display ability, enthusiasm and experience with qualifications to at least SQA Level 3 or equivalent. Good motivation and man management skills will be a priority along with a hands on approach. The post should offer the opportunity for continuous professional development. A package of salary and benefits is negotiable and a house may be available in due course if required.

Applications in writing with full C.V. and giving present salary level should be made to:

Secretary and Treasurer, The Milngavie Golf Club,
Laighpark, Glasgow G62 8EP

THE LUFFENHAM HEATH GOLF CLUB

First Assistant Greenkeeper

To commence 1st March 2001 or as soon as possible thereafter

Qualifications up to NVQ level 2/3 or equivalent required. Applicants should have a minimum 3 years experience in all aspects of greenkeeping and a thorough knowledge of machinery maintenance and automatic irrigation systems. The successful candidate will be required to take over all the duties of the Head Greenkeeper in his absence.

Salary negotiable according to experience/qualifications.

Apply in writing with CV to:

John R Ingleby, Executive Secretary,
The Luffenham Heath Golf Club,
Ketton, Stamford, Lincs. PE9 3UU

THE WILIAMWOOD GOLF CLUB

DEPUTY TO THE COURSE MANAGER

This position requires an individual experienced in the use and maintenance of a wide range of machinery, together with the expertise to supervise, motivate and train junior members of staff.

QUALIFIED GREENKEEPER

Enthusiastic and hard working greenkeeper required to join a staff of six.

Applicants for both the above positions should possess or be working towards the appropriate qualifications.

In both instances the salary/wage will be negotiable.

All applicants should clearly state the position applied for:

Applications containing CV to:
The Secretary, The Williamwood Golf Club,
690 Clarkston Road, Glasgow, G44 3YR
before 26th February 2001.

Area Sales Manager

London and Home Counties
Circa £24,000 p.a.

The Scotts Company (UK) Ltd is the world's largest supplier of horticultural products to the consumer and professional horticulture, turf and amenity markets. The UK headquarters of the Professional Business Group is in Bramford, Ipswich and the UK PBG turnover last year was in the region of £20m.

We are seeking an Area Sales Manager to take responsibility for the Turf and Amenity business in London and the Home Counties, to maximise the sales effort for acceptance and growth of Scotts' products.

The responsibilities of the role include managing all accounts and prospects in the area in order to achieve increased market share, strengthening relationships and the understanding of customers' requirements in order to achieve or improve upon agreed sales quotas. The successful candidate will have the ability to develop sales promotions and present to groups of end users and distributors, as well as representing the Company at trade shows, exhibitions, etc. in order to strengthen the Company's offering.

Previous relevant sales experience is needed, along with the self-motivation and initiative required by field-based personnel. The ideal candidate will have an industry-recognised qualification e.g. BASIS, or other evidence of technical understanding of the chemical nature and related issues of the product range.

As well as basic salary and sales bonus, we offer a company car, an occupational pension scheme, subsidised medical insurance and 26 days' paid leave.

To apply, please send your CV and covering letter to Carol Terry, Human Resources Manager, The Scotts Company (UK) Ltd, Salisbury House, Weyside Park, Catteshall Lane, Godalming, Surrey GU7 1XE.

Closing date for applications is 9 March 2001.

We are committed to equal opportunities for all and are a no smoking company.
DELAPRE GOLF COMPLEX
NORTHAMPTON

Requires a

HEAD GREENKEEPER

Facilities include:

27 holes main golf
2 Par 3 courses
Pitch & Putt course
Putting greens
Driving range

Applicants should have appropriate qualifications inclusive of spraying certificates. Enthusiasm, motivation and good communication skills essential to lead the team which includes a full time mechanic. Please apply by either writing, faxing or emailing with full CV to:

Mr J Corby, Director of Golf, Delapre Golf Complex,
Eagle Drive, Nene Valley Way, NORTHAMPTON NN4 7DU

Telephone: (01604) 763957  Fax: (01604) 706378
Email: ruth@delapre.northampton.gov.uk

Interviews to be held early March 2001

EAST SUSSEX NATIONAL GOLF CLUB

The club, which has exciting plans for future development, is currently seeking highly motivated, forward thinking professionals to join its golf course maintenance team in the following positions.

HEAD MECHANIC

We are seeking a mature, experienced and qualified person to take on this prominent role in developing the Course Maintenance Team. Working alongside the Course Superintendent to promote a professional attitude to machinery management, this position will entail maintaining our large fleet of maintenance machinery to the highest standards.

The work involved is both varied and physically demanding and applicants should be hardworking, energetic and able to work on their own initiative. The position is a key one within a large team, and the successful candidate will be responsible for training the assistant mechanic on an ongoing basis.

If you are interested in either of the above positions, please write with CV to;

Mike Wattam, Course Manager,
Little Horsted, Uckfield, East Sussex TN22 5ES

QUADRON RUSHMOOR LTD

Currently manage Southwood Golf Course an 18 hole, Par 69, parkland course, owned by Rushmoor Borough Council, located in Farnborough, Hampshire.

Applications are invited for the positions of

DEPUTY HEAD GREENKEEPER

Experience and qualified to NVQ/City & Guilds Level 3 or equivalent plus, PA1, PA2 and PA6. The successful applicant will have the ability to manage the course in the absence of the Head Greenkeeper. A basic knowledge of machinery and irrigation systems maintenance would be an advantage.

FIRST ASSISTANT GREENKEEPER

Experience and qualified to NVQ/City & Guilds level 2 or equivalent. PA1, PA2 and PA6 would be an advantage, as would a basic knowledge of machinery and irrigation systems maintenance.

Please apply in writing with a full C.V. including details of current terms and conditions to:

Clive Ivil, Area Manager, Quadron Rushmoor Ltd,
Guildford Road, Farnham, Surrey, GU9 9PZ.

SHANKLIN SANDOWN GOLF CLUB

REQUIRES A

QUALIFIED ASSISTANT GREENKEEPER

2 YEARS MINIMUM EXPERIENCE AND QUALIFICATIONS TO NVQ LEVEL 2 REQUIRED.

SALARY WILL BE NEGOTIABLE ACCORDING TO EXPERIENCE AND QUALIFICATIONS.

PLEASE APPLY IN WRITING WITH FULL CV TO:

THE MANAGER, SHANKLIN SANDOWN GOLF CLUB,
THE FAIRWAY, LAKE, SANDOWN, ISLE OF WIGHT. PO36 9PR.
Recruitment

Turf Management Systems

Sales Representative
North West London, South Buckinghamshire, Oxfordshire, Berkshire for this expanding division to promote sales of our unique products to the amenity and landscaping market.

Reply with C.V. to:
Managing Director, Turf Management Systems, Dromenagh Farm, Sevenhills Road, Iver Heath, Buckinghamshire, SL0 0PA
Tel: 01895 834411 Fax: 01895 834892

GUILDFORD GOLF CLUB
ESTABLISHED 1886

Is seeking to appoint a
HEAD GREENKEEPER

Guildford Golf Club, the oldest in Surrey, is situated on Merrow Downs and equipped with modern machinery and a purpose built greenkeepers facility.

The successful applicant will be responsible for all aspects of course preparation and presentation and is likely to meet the following criteria:

- Fully qualified with proven practical experience, including the use of turf machinery and automatic irrigation systems.
- Proven track record as a Head Greenkeeper. Knowledge of Downland courses advantageous.
- Able to lead and motivate an enthusiastic, well-qualified greenkeeping team.
- Ability to manage resources, including the organisation of work programmes, budgetary control and the maintenance of safe working practices.

Written applications in strictest confidence with full CV to:
Mr B J Green, Secretary, Guildford Golf Club, High Path Road, Merrow, Guildford, Surrey GU1 2HL

ASPLEY GUISE & WOBURN SANDS GOLF CLUB LTD require an
ASSISTANT GREENKEEPER

Should be qualified to NVQ Level 2.
Please apply in writing with CV to:
The Secretary/Manager, Aspley Guise & Woburn Sands Golf Club Ltd, West Hill, Aspley Guise, Milton Keynes MK17 8DX

National Contracting Company requires

SKILLED PLANT OPERATORS, TRACTOR DRIVERS & LABOURERS

To work on its land drainage, irrigation and golf course construction contracts throughout the UK.
The positions involve working long hours and staying away from home (accommodation provided).
Full clean driving license essential. Good rates of pay for these permanent positions.
Please apply in writing giving details of experience and any relevant qualifications to:
Nigel Wyatt, Contracts Director, M J ABBOTT LTD, Bratch Lane, Dinton, Salisbury, Wiltshire SP3 5EB.

ABRIDGE GOLF & COUNTRY CLUB

Require an
ASSISTANT GREENKEEPER

For their mature 18 hole parkland course
Applicants should have a minimum of two years experience and have NVQ Level 2 or equivalent. Spraying Certificates an advantage.
Salary above BIGGA pay scale.
Apply with full CV to:
The Manager, Abridge Golf & Country Club, Epping Lane, Stapleford Tawney, Essex, RM4 1ST

Facit - Van Sales

TACIT the largest, and most innovative manufacturer of Golf Course Equipment in the UK are seeking a Turfcare professional to expand their Van Sales Team in the Midlands Area. Applications are invited from candidates with good experience in an amenity sales role and be willing to learn about new products and technical ideas. Candidates with good greenkeeping experience and a willingness to progress in a sales environment will also be considered. Tacit has a range of exclusive products which offer real benefits to its customers and are fun to sell.
An excellent salary is available together with the opportunity to develop your career in a friendly, growing and forward looking company.
Please write, enclosing CV to:
Tim Webb, TACIT, 57 Moat Farm Drive, Hillmorton, Rugby, CV21 4HQ

Facit

February 2001 Greenkeeper International 63
Regular readers of these pages will know that I have always had a deep interest in the managerial aspect of golf club life. Warped though I may be, I like nothing better than to pick over the bones of a golf clubs financial capitulation ...
get round this assault course in two hours or less, a quick refreshment
in the semi-derelict wooden shed that is called a clubhouse and they
are back home in time for "Blind Date". None of your five hours of
torture here, in fact our farming friend can get 50,000 punters round
his little gold mine each year without once resorting to advertising. If
I were to give him some advice it would be to vary his routes to the
bank and try not to laugh too much while doing so. This man using the
principal that nothing is too bad for his clientele is making a mint.

I would estimate the total cost of maintaining his enterprise at
£50,000 per annum which means he is stashing away about £200,000
profit a year. I'd say that even after the taxman has removed his share,
that figure equates to at least a 100% return on his initial invest-
ment, which makes the so-called experts look a little stupid.

But I admit the market is somewhat
limited for this type of golf. If
there already exists a course of such
unmitigated lack of distinction in a
town, there is little point in build-
ing another. It has to be said that
eventually the yob culture that
inhabit such establishments, like to
elevate their status and sample the
full-length eighteen-hole variety. So
what can we do within this particu-
lar market? Well, one of the
recurring mis-
takes that is made by the
golf developer, is to make the course
way too difficult. The course then
suffers from the once only syn-
drome. The visitors make a single
attempt at playing it and when hav-
ing been well and truly humiliated by
the experience and/or run out of
golf balls, they never return. So if I
may again use the opposite hypo-
thesis, how about a course that is
made to flatter, a course so easy that
even the most inept weekend duf-
er can legitimately claim to
produce similar scores to that of
Tiger. We are talking huge fairways,
monster flat greens, bunkers that
are miles out of play and all holes
at the minimum length. I would
modify the hole cutter to double the
size and introduce a local rule that
allows a free drop from anything
you don’t much like the look of I
also notice that if you are playing a
par four of say 420 odd yards in
length, by some strange anomaly of
the rules of golf, it miraculously
becomes a par five if you happen to
be female. Based on this principal,
I would bring in a series of local
rules whereby an addition of one
will be made to the courses par for
the sufferance of each of the fol-
lowing: possession of a hangover,
possession of a mortgage, after
the sufferance of each of the fol-
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18th

FREE GAME!

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FREE GAME!
It was a huge honour and privilege to take on the Chairmanship of our Association at this year’s AGM held during Harrogate. I am under no illusion about the work I have ahead of me as BIGGA made great strides under Elliott Small’s Chairmanship and I want that to continue. We all owe Elliott a great debt of gratitude for what he has achieved over the last 12 months and I hope that I can make mention of Edna Small and Marion Child, both of whom were BIGGA’s representative on the GTC. Well, what a great week. Record attendances, and, from what people have told me, the best week ever for the other half of the Edna and Elliott double acts, who brought about the speed of sound season. It was all down to teamwork.

As we all know education is the bedrock of the Association and the fact that so many people took advantage of the superb opportunities available to them augurs well for the future of the profession. On that very point it was interesting to listen to Dr Paul Ricke, of Michigan State University, who said he had 40 years in the industry and was still learning.

That I have been able take on the role of Chairman owes much to the support of my family and Walton Heath Golf Club. Any doubts I may have harboured were swept away thanks to the number of people who came up during the week and wished me well. It has certainly given me the confidence to tackle the year ahead.

As I have said I’m particularly looking forward to meeting so many of you over the course of the next 12 months but feel free to pop into Walton Heath if you’re passing. I’d be delighted to see you. Speaking of the golf despite the wet weather and frost, we have got well into our tree and scrub clearance work which is ongoing work to keep the heathland open. I hope you have achieved what you set out to do with your winter programmes.

Before I go, those of you who saw Richard Noble’s Keynote speech will, no doubt, have been moved by his inspirational words and the video clips which had us holding onto our seats, but I was interested in his final comments about the project which he came up during the week and wished me well. It has certainly given me the confidence to tackle the year ahead.

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"It was all down to teamwork."  
Well worth remembering.

Clive Osgood  
Chairman

As I see it... As I see it...
MEMBERSHIP REQUEST CARD

If you are employed as a greenkeeper, at college studying greenkeeping, or involved in any way with the fine turf industry, then BIGGA membership could benefit you. To find out more about membership, fill in this card and send it to us today.

☐ Yes, I'm interested in joining BIGGA. Please send me details of:

☐ Greenkeeper Membership  ☐ Associate/Company Membership  ☐ Corporate Membership  ☐ Student Membership

Subscription includes magazine  Subscription includes magazine  Subscription includes 4 magazines  Subscription includes magazine

Name

Mailing address

Postcode

Work Tel:

Email:

Golf Club/Company/College

Position at Club/Company/College

British and International Golf Greenkeepers Association, BIGGA HOUSE, Aldwark, Ailne, York YO61 1UF
Tel: 01347 833800  Fax: 01347 833801  Email: membership@bigga.co.uk  www.bigga.org.uk
Membership
BIGGA HOUSE
Aldwark
Alne
York
YO61 1UF
Nothing looks better than a course that's completely green.

On a growing number of courses, the choice of colour in golf and turf equipment is John Deere green. Here's why:

**2500**
This new triplex greens mower has a quality of cut that is second to none. Diesel models feature 13.4kW (18 hp) engines and John Deere cutting units.

**220A**
This walk behind greens mower features an operator presence safety system, more power and a precision cut with 11 bladed reel.

**Aercore Aerator s**
The first walk behind and tractor mounted aerators that deliver high productivity without sacrificing hole quality.

**2653**
Superior performance on undulating terrain with a precision cut, hydraulic reel drive and 66 cm (26 in) ESP cutting units.

**1200A**
Excellent pulling and pushing power. Opens up a whole new era of bunker rake design. Many attachments available.

**RZI 700**
Effective, efficient and environmentally friendly. This root zone injection system injects liquids directly to the root zone.

**4000 Series**
Our new line of compact utility tractors have hitch lift capacities up 1,134 kg, high torque engines, excellent breakout force and 540 rpm PTOs.

**Turf Gator Utility Vehicle**
A unique combination of toughness and quietness makes this Gator perfect for the golf course. Foot pedal start works just like a golf cart.

The best product support in the business and the best dealers are also green. Talk to us today.

**NOTHING RUNS LIKE A DEERE**