**SALES DEMONSTRATION INSTRUCTOR**

In line with our policy of continued growth in the Groundscare industry, JOHN DEERE LIMITED are looking for a Sales Demonstration Instructor for the UK and Eire.

This position entails travel and will only suit someone who is prepared to be away from home on a regular basis. Part of the responsibilities will be to plan and undertake with the dealers an extensive demonstration programme of the more technical products, to instruct dealer salesmen on demonstration techniques and be able to present machines at customer and dealer meetings.

The instructor part of the position requires the successful applicant to provide instruction to dealer sales and service personnel on the company’s range of Commercial and Consumer Equipment at the Company’s Training Centre.

The successful candidate will have a mechanical background and aptitude and have a fair degree of knowledge of the turf industry. It will be necessary for the candidate to live in close proximity to the Company’s newly built UK headquarters at Langar, Nottingham.

The salary and fringe benefits are those expected of a large, multi-national corporation and include a Company vehicle, free life assurance, contributory pension scheme, etc.

Application forms may be obtained from:

Mrs Glennis Oakes,  
Personnel & Office Administrator  
John Deere Limited  
Harby Road  
Langar  
Nottingham  
NG13 9HT  
Tel: 01949 863230

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**THE LAMBOURNE CLUB**

invite applications for the position of

**HEAD GREENKEEPER**

A top quality candidate with a proven track record as a Head Greenkeeper is required to present and maintain to the highest standards this Championship length golf course set in 190 acres of breathtaking Cliveden countryside.

Suitable applicants should be qualified to NVQ Level 3, have the ability to lead and motivate staff, works programming with good attention to detail.

Attractive Salary commensurate with experience.

Please apply in writing with CV to:

Mr Wayne Sheffield  
General Manager, The Lambourne Club,  
Dropmore Road, Burnham, S Bucks. SL1 8NF.

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**BOUGHTON LOAM LIMITED**

**SALES REPRESENTATIVE**

for  
Berks, Bucks, Oxon and W. London area

To promote the sales of our range of unique Turf-care products to the Amenity market and Loams and Composts to Landscapers, Contractors and Growers.

Write with C.V to: Managing Director, BOUGHTON LOAM LTD,  
Telford Way, Telford Way Ind. Estate, Kettering,  
Northants NN16 8UN. Tel. 01536 510515 Fax. 01536 510691  
E-mail; enquiries@boughton-loam.co.uk

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**LETCHWORTH GOLF CLUB**

Requires an

**ASSISTANT GREENKEEPER**

The successful applicant must have a minimum of two year’s experience and preferably qualified to NVQ 1 and 2. Salary negotiable depending upon experience

No living accommodation

Apply in writing enclosing CV to:

The Secretary, Letchworth Golf Club,  
Letchworth, Herts SG6 3NQ

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**ROWLANDS CASTLE GOLF CLUB**

Seeks

**ASSISTANT GREENKEEPER**

Salary according to experience  
No accommodation

Applications with current CV to:

The Secretary/Manager  
Rowlands Castle Golf Club  
Links Lane  
Rowlands Castle  
Hants PO9 6AE

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**NORTHWOOD GOLF CLUB**

Require a **FIRST ASSISTANT GREENKEEPER**

Minimum qualifications of NVQ Level 2 with PA1, PA2 and PA6A spraying certificates.

Candidate must have at least 5 years’ experience and knowledge of all modern greenkeeping methods.

He or she should be pro-active and hardworking, with the ability to organise work programmes and deputise for the Course Manager.

Applications in writing, including full CV and salary expectation to:

The Secretary, Northwood Golf Club, Rickmansworth Road,  
Northwood, Middx HA6 2QW
I have just returned from a two day Conference at St Andrews, organised by the R&A Golf Course Advisory Panel. The theme was 'On Course for Change' and I found it extremely interesting. Some of the predictions for the future were not exactly comforting, especially for links course with coastal erosion problems.

The cases for and against the use of chemicals on the golf course made for serious discussion and thought. The results of tests just confirmed to me that we are not heavy users of chemicals and that the amount of pollution from chemicals on golf courses is negligible, especially compared with agriculture and industry. I wonder sometimes if we are being pin pointed as being easy targets for the anti-pesticides lobby. Having been in this profession for many years I know that most greenkeepers have a great love of nature and have been and still are wardens or guardians of wildlife on their courses and actively encourage it. Very few greenkeepers spray for the sake of it... who wants to be bothered with spraying equipment if it is not necessary.

So, while I am a great lover of nature and the environment and will do I have to protect and nurture it, I also have to stand up and fight for the right to keep on using the limited pesticides we use in the controlled manner we use them.

The interview on the Environment by Michael Barratt, a shrewd interviewer indeed with David Stubbs, was interesting. Mr. Barratt asked probing questions but we did not learn much additional information to that carried in recent issues of Greenkeeper International magazine.

All in all I enjoyed the whole conference which was attended by representatives from Golf Unions, Secretaries, Greens Chairman Convenors, Architects Colleges the R&A and many from European Golf Federations and, of course, Greenkeepers. A good cross section of the golfing world.

For all of you out there who have been doing a bit of hand digging using a spade this winter... well that's what we might call it. On a McAlpine building site it is better known as 'A non mechanical soil displacement facilitator'. Just remember that when you are working in the controlled manner we use them.

Don't despair, I am sure the better weather is on its way.

The show itself, with the new Hall Q, seemed so much bigger and certainly took longer to get round it.

On the social side, well if there's a show week anywhere with a better atmosphere I'd like to see it. When we look at what has been accomplished in the last few years we have to be very proud of the BTME week and when I say "we" I am not talking of just our staff and the Board of Management but of all of us greenkeepers who make it the success that it is.

One last word on BTME week, I know that after the show HQ is bombarded with phone calls and letters from many of you passing on your personal thanks for your enjoyment of the week. I would like, on behalf of members, to thank all of our staff in every department for all their hard work and professionalism not just during the week but in the organisation of it during the year previous.

In my last report I left you with good wishes for good weather in 2000. Don't despair, I am sure the better weather is on its way.

Keep smiling, I leave you with this thought:

As I see it... as I see it... as I see it...
THE HUMUS RICH ORGANIC FERTILISER

ENVIGRO is the new organic fertiliser produced by the rapid composting of nitrogen-rich manures and other organic materials. ENVIGRO can be used when seeding areas of very poor soil such as shale, and sand, so avoiding the need to bring in topsoil. A fine grade of Envigro is produced specifically for use on established turf on professional sports grounds.

A TYPICAL ANALYSIS

<table>
<thead>
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<th>N-3.5%</th>
<th>P-2.1%</th>
<th>K-3.4%</th>
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ORGANIC MATTER 95%

TRACE ELEMENTS (PPM)

| Mg-140 | Zn-175 | Mo-1.5 | B-8.0 | Cu-80 |

OCCURRING NATURALLY

MICROBIAL CONTENT

VERY LARGE NUMBERS OF MICRO-ORGANISMS ARE PRESENT (MORE THAN 1,000,000,000 PER GM OF FERTILISER)

ADVANTAGES OF ENVIGRO

High humus, good water retention, no artificial chemicals, high microbial content, need only apply every 6 months, free-flowing, slow release, easy to use, available in various screen sizes, fantastic value.

Growing trials prove that turf treated with ENVIGRO out perform the rest.

“ENVIGRO made a difference within weeks — and the difference has lasted!”

Phil Siddle, Head Greenkeeper, Rossendale Golf Club (inset)

ENVIGRO will put life back into the soil through the naturally occurring fungi and bacteria it contains.

For use in the construction, re-instatement and maintenance of tees, greens surrounds, approaches and fairways. Can also be used for any problem areas suffering to overplay, compaction or poor soil conditions.

For further information contact: TEG ENVIRONMENTAL plc, Crescent House, Sandy Lane, Leyland, Lancashire PR5 1EB or Fax: 01772 422210

For more information call freephone: 0800 7313831 and see the results in 2 weeks.