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FOR ALL TYPES OF AERATION, CULTIVATION AND SEEDING, CONTACT MICHAEL SEWARD AT SEWARD TURF MAINTENANCE YORK

Visit the new BIGGA website @ www.bigga.org.uk

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Visit the new BIGGA website @ www.bigga.org.uk
Do you have a machine that is surplus to your requirements? Or are you wanting to buy that specific piece of equipment, but don’t quite know where to find it? Then why not advertise your Sales and/or Wants in Greenkeeper International’s Classified section?

For as little as £57, your boxed advert will be seen by over 10,000 readers of this award winning publication. Simply complete the order form on the right (in block capitals please), not forgetting to include your name, address and telephone or fax number.

Upon receipt, your order will be acknowledged by telephone or fax, along with details of the cost and publication date of the next edition. Remember, send no money now, an invoice will be raised after publication.

Send your completed order form to: Cheryl Broomhead, Greenkeeper International, BIGGA HOUSE, Aldwark, Aine, York Y061 1UF, or alternatively fax the form to us on 01347 833802.

The deadline for inclusion in September’s Classified section is Monday, August 14, 1999.

MUSWELL HILL GOLF CLUB
REQUIRES A
GREENKEEPER

TO JOIN A TEAM LOOKING AFTER A PARKLAND COURSE IN NORTH LONDON WITH SOME WEEKEND WORK ON A ROTA SYSTEM. PA1 & PA2 CERTIFICATES REQUIRED

APPOINTMENT IMMEDIATE

PLEASE APPLY FOR INTERVIEW TO THE SECRETARY

TEL: 020 8888 1764

READING GOLF CLUB
INVITE APPLICATIONS FOR THE POST OF
Assistant Greenkeeper

To join the staff maintaining their pleasant 18 hole private golf course. Experience and qualifications to NVQ Level 2 would be an advantage. Training to this level or further training may be provided. Salary negotiable, depending on experience.

Please apply in writing, including full CV to:

The Head Greenkeeper, Reading Golf Club, 17 Kidmore End Road, Emmer Green, Reading, RG4 8SG

Lely (UK) Limited is the distributor of ‘Toro Commercial Products’ for the UK and Ireland. Located at St. Neots, Cambridgeshire, Lely distributes Turf Maintenance equipment to a wide range of users who include Golf Courses, Local Authorities, Contractors and Sports & Leisure facilities.

We are seeking to recruit a northern region ‘Business Development Manager’.

Ideally located in Scotland or the Northern part of England, candidates should be highly motivated, self-driven sales professionals with a history of sales management of customer accounts.

The ability to communicate at senior level with key account customers and business channel partners is essential. Experience in ‘fine turf equipment’ and use of Microsoft computer software programmes would be an advantage.

If you feel this role is suited to you and would like more details, please apply to:

Christine Wilson, Turf Division, Lely (UK) Ltd. Telephone: 01480 226800 or email christine.wilson@lely.co.uk
Buckinghamshire Golf Club

Assistant Greenkeeper

APPLICANTS ARE INVITED TO APPLY FOR THE ABOVE POSITION

The post will give the successful applicant the unique opportunity to join a dedicated team maintaining our 18 hole championship golf course, working from one of the most modern and fully equipped maintenance facilities in the country.

The successful candidate will gain valuable PGA Tournament experience as we will again be hosting the Senior’s Tournament of Champions in October.

All applicants must be suitably qualified, holding the relevant qualifications, and have a minimum of two years experience working on a golf course.

Applicants must be competent to operate a wide range of professional plant and machinery and have a working knowledge of sand constructed greens and irrigation systems will also be an advantage.

Salary will commensurate with age and experience. Accommodation not provided.

If you consider yourself hardworking with a keen and positive attitude and are willing to learn new ideas, please apply in writing with your full CV to:

Philip Chiverton, Golf Course Manager, Buckinghamshire Golf Club,
Denham Court Drive, Denham, Buckinghamshire UB9 5BG

Myerscough College is a successful and dynamic institution with 6,000+ students (full/part time). Due to expansion and major developments, opportunities now exist for enthusiastic and committed individuals to join Myerscough at this exciting time.

LECTURER IN TURFGRASS AGRONOMY/SHORT COURSE DEVELOPMENT
(Post ref: LectTurfGrassDev)

to join a forward thinking team developing HE & Degree programmes whilst at the same time increasing industrial links.

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PART TIME LECTURERS/INSTRUCTORS IN TURFGRASS/AGRONOMY

to be included on our register of part time employees. Please forward a comprehensive CV together with an indication of availability for teaching.

For further details and an application form (for full time posts) please send a LARGE SAE to Jean Bird, Personnel Assistant, Myerscough College, Bilsborrow, Preston, Lancashire PR3 ORY. Please visit our web site www.myerscough.ac.uk for further information about the College.

Closing date for applications 31.08.00

Glen Golf Club, North Berwick

Require a

Course Manager

Due to the retirement of our Head Greenkeeper we require an experienced and qualified person to become the working course manager of this popular seaside course. Reporting to the Club Secretary and in close liaison with the green convenor, this demanding role includes responsibility for the leading and motivation of staff, maintenance of modern machinery, compliance with Health & Safety legislation and working with a department budget.

The members of the club have recently committed to a three - five year plan for the improvement of the course, including new tees, greens and irrigation system. The successful applicant will be charged with the completion of this exciting development.

Accommodation is not provided.

Applications, indicating current salary should be made in writing, marked “private and confidential” to;

The Club Secretary, Kevin Fish, Glen Golf Club, Tantallon Terrace, North Berwick, EH39 4LE

Closing date for applications: September 1, 2000

August 2000 Greenkeeper International 85
**PARK VILLAGE GOLFANLAGEN, STROMBERG, GERMANY**

Requires a

**Deputy Head Greenkeeper**

Applicants should possess NVQ Level 2, PA1, PA2 and PA6 and should be studying for NVQ Level 3 or equivalent. Ability to play golf and speak German would be an advantage. Salary and conditions are negotiable.

Please apply in writing with CV to:

Peter Robinson, Head Greenkeeper, Park Village Golfanlagen, Buchenring 6, 55442 Stromberg, Germany

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**STOCKLEY PARK GOLF LTD**

(NEAR HEATHROW)

REQUIRES AN

**Assistant Greenkeeper**

Must have minimum qualifications to NVQ2 plus PA1, PA2 and PA6 spraying certificates. Candidate must also have at least 3 years’ experience with up to date practices. Committee for Greenkeeper Salary rates apply.

Applications in writing, including full CV to:

Course Manager, The Clubhouse, Stockley Park, Uxbridge, Middlesex UB11 1AQ

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**BLACKMOOR GOLF CLUB**

FOUNDED 1915

REGIONAL OPEN QUALIFIER 2000, REQUIRES A

**FIRST ASSISTANT GREENKEEPER**

(ONE POSITION)

Minimum qualifications of NVQ Level I with PA2 and PA6 Spraying Certificates as an advantage. Must have 3 years’ experience and knowledge of all modern Greenkeeping methods. Should be pro-active with the ability to work on own initiative. Salary will be as the recommendations set by CGS

Applications in writing with full CV to:

Blackmoor Golf Club, Golf Lane, Whitehill, Bordon, Hants GU35 9EH
Tel (01420) 472775 or fax (01420) 475666

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**BLACKMOOR GOLF CLUB**

FOUNDED 1915

REGIONAL OPEN QUALIFIER 2000, REQUIRES A

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Applications in writing with full CV to:

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**DAVYHULME PARK GOLF CLUB**

ONE OF THE OLDEST CLUBS IN ENGLAND, REQUIRES

**Two Assistant Greenkeepers**

Minimum qualifications NVQ II, PA1, PA2A Certificates preferred. Must have 3 years experience and knowledge of all modern greenkeeping methods. Excellent Package offered.

Please apply enclosing CV to:

Mr N Marner, Head Greenkeeper, Davyhulme Park Golf Club, Davyhulme, Manchester, M41 8SA

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**FINGLE GLEN GOLF CLUB**

Invite applications for the post of

**Head Greenkeeper**

We are seeking hard working team leader with enthusiastic nature. Applicants should possess all relevant qualifications and experience of parkland courses.

Applications in writing with CV to:

Andy Bridgeman, Fingle Glen Golf Club, Pathfinder Village, Exeter, Devon EX6 6AF
HEATON MOOR GOLF CLUB

COURSE MANAGER

Applications are invited for the newly created position of Course Manager at Heaton Moor, an established 18 hole parkland course situated south of Manchester in Stockport Cheshire, close to all the Cheshire courses, north west of the M60 Junction 27.

This is an ideal opportunity to establish yourself in a new post. The successful candidate must possess relevant qualifications, be experienced in all aspects of modern course management and be willing to pass on this knowledge to the staff. He or she must have the ability to lead and motivate staff and co-ordinate a training programme for two Apprentice Greenkeepers. Organisation and control of Budget, Work Programmes and Machinery Maintenance is essential, together with a knowledge of Health and Safety requirements.

Salary and Conditions are negotiable.

If you feel that you could lead our enthusiastic team, forward your application in writing, including full CV, to:

The Ground Chairman, Heaton Moor Golf Club, Mauldeth Road, Heaton Mersey, Stockport, Cheshire, SK4 3NX.

Closing date for applications: 31 August 2000

LENsbury

A glorious Club owned by Shell with 80 years’ history of sporting excellence and now a thriving leisure club.

Located in 25 acres of ground/grounds on the Thames embankment, this 360 bedroom club is investing in new facilities, to include the creation of a Golf Court and is looking for:-

HEAD GROUNDS/GREENKEEPER

Working with a team of five staff, duties will include:-

- Maintenance of existing fine turf areas (tennis and bowls)
- Working with architects, Swan Golf, in the construction (commencing September) and subsequent maintenance of the new golf court with greens and tees constructed to USGA standards.
- Landscape gardening and estate management.

Applicants will have full knowledge/relevant qualifications in groundsmanship to include greenkeeping. Some gardening experience also helpful.

Interested? Send CV to Lensbury, Personnel Department, Broom Road, Teddington, Middx TW11 9NE. (Visit our website: www.lensbury.com)

BRYNHILL (BARRY) GOLF CLUB

Applications are invited for a suitably qualified and experienced Course Manager

This is a new appointment and offers an exciting and challenging position to the right person who can demonstrate the relevant skills, knowledge and experience coupled with the determination to achieve excellence in a team working environment.

Reporting to the club secretary, the position requires a person who is self motivated with excellent man management skills to lead a team of 4/5 people and has detailed knowledge of modern golf course practices. The Course Manager will be responsible for the Health and Safety practices within the Golf Club.

The successful candidate must be able to display experience in all aspects of modern green keeping together with the first class presentation of a golf course.

Salary and conditions are negotiable. No accommodation.

Please apply in writing including CV and attained qualifications to:

The Club Secretary, Brynhill (Barry) Golf Club, Port Road, Barry, Vale of Glamorgan. CF62 8PN

Balmoral Golf Club Ltd

REQUIRE AN ASSISTANT HEAD GREENKEEPER

Applications are invited for Greenkeepers with a minimum of 2 years supervisory experience on a Golf Course and a qualification in Greenkeeping and Sports Turf Management at NVQ Level II or above.

For an application pack apply in writing to:

The General Manager, Balmoral Golf Club, 518 Lisburn Road, Belfast BT9 6GX

Completed application forms must be returned by Monday 28 August 2000
Sandy McDivot gives some practical advice on customer relations...

Friendly advice

Now, as you know, I am not one to criticise but there are certain things that are going to have to be said. Let us face the facts to ourselves and admit that when it comes to getting on with golf club members, some of our performances leave a great deal to be desired. Now before I continue, I have to admit that I have been less than deferential to these good people on the odd rare occasion. Still, like many of my colleagues, I am just going to have to learn a few hard lessons when it comes to public relations. I know some of you have got the punters to the stage where they honestly believe solar energy radiates from the final component of your alimentary canal but believe me, you are in the minority.

There is no doubt about it, some of us, maybe the majority of us, view the golf club member as somewhat objectionable, an object, even, of evil and depravity. So how has this sorry state of affairs come about? Well if we travel back in time half a century or so ago we find that we were actually considered to be of the same social standing as our professional golfer friends. Both of us were one step above being in the gutter of society. But as the years have passed, the professional has risen up that ladder to get to the stage where the members give him the utmost in respect. We alas have stayed pretty much at the same level. But when you think about it, this was always inevitable, you just have to look at the life of the pro. Even those sad ones that spend practically all of their dismal existence in those seedy back rooms of their shops perched on a mountain of pornographic literature while watching Peruvian yak racing on Eurosport, have gained a certain approval from the membership. This is simply because they are theoretically at least able to do the one thing that nearly all club members can't, i.e. play golf to a reasonable standard.

As for the good ones, they are at the nucleus of golf club life in daily contact with all those critical key members. They own an Aladdin’s cave full of the latest in golfing armoury, guaranteed to bestow the purchaser with eternal tranquillity. They are a veritable oracle of golfing technique, eager to part with this theoretical elixir for a mere 30 quid an hour. With their designer couture, haircut by Antoine and sales patter honed at the finest estate agent schools they have taken on an almost God-like status within golf club society. Is it any wonder that when an attractive young female accidentally strays within the confines of a golf club, it is the assistant pros that get to fulfil their thoroughly unhygienic carnal urges on them long before any underprivileged grass cutter gets so much as a sniff in the relevant direction.

Let us now compare the life of we greenkeepers. Firstly, as is fitting to people of our class, we engage in manual work, we get dirty and sometimes drag this disease carrying filth into the clubhouse. We apparently spend vast amounts of the members’ subscriptions without actually giving anything back into the club and on top of that just when the greens were getting nice we stick all these holes in them. Add to this the temporary green factor, trolley bans, course closures, our habitual use of deadly chemicals and the fact that the course down the road is always bloody immaculate and what chance do we
have a physical interest in her. The consequences of this are too horrific to contemplate.

This may appear controversial but I suggest you never ask anyone to repair a pitchmark or replace a divot. It does not matter how nicely you ask them, they will always resent you for it. Just turn a blind eye and do it yourself. Put signs up everywhere or write little articles in your newsletter but never target individuals in this way, it's asking for trouble.
I received a phone call recently from a very pleased young lady who had some good news for me. It was Tracey, our Membership Services Officer, and the news she had was that we had now passed the 7000 membership level. This is good news and supports the fact that BIGGA is a steadily growing Association, as more and more greenkeepers appreciate the benefits of being a member of BIGGA. With a very professional and forward-thinking staff at HQ backed by all the dedicated volunteers from every Section, through Region to the Board of Management all with the same view in mind to make BIGGA an Association to be part of and proud of in this new millennium. No I have not forgotten the Regional Administrators as I want to say well done to all of them and also Tracey and Kirstie for all the hard work that has helped the membership to this next level.

At mention of Kirstie, congratulations on your recent marriage and all our best wishes to you and Salim for a happy and healthy future.

At the end of June I had the pleasure of attending the Scottish Regional Tournament at Newmachar, and it was both an interesting and enlightening to listen to the obvious enjoyment he got out of working with Dale Robertson the Course Convener. The green staff in their efforts to improve the course especially on the environmental side.

After speaking to Dale it was also obvious that it was a good working relationship from the staff’s point of view which is most beneficial to all concerned especially the club itself. The more I speak to people round the country the more I find the Green Convener/Chairman who is now genuinely interested in the golf course and the staff and perhaps the days of the guys who are only there for a year or two on their way to becoming Captain or possibly to leave that mark on the course are on their way out.

It is amazing what can be accomplished with a harmonious working relationship between Greenkeeper and Green Convener/Chairman. My thanks to the Region for their hospitality and not forgetting the third member of our group who I always enjoy playing golf with but don’t tell him!

On June 19 BIGGA held their company Golf Day and what a great day it was. Thirty teams from many different companies took part in a Texas scramble. The weather had to be the hottest day of the year, 30 degrees, and everyone seemed to enjoy themselves immensely. I always believe that we have in this profession a very good relationship with the ‘Trade’ and it is important that as they support us, we should support them.

From pleasure to business and next day it was our June Board of Management meeting. At this meeting two far reaching proposals were put to the Board. The first of these proposals was that BIGGA should adopt a Continuing Professional Development (CPD) scheme which will allow members to carry on with training as and when they are able and also a system that will allow individuals to enter into any stage in their career. More and more industries are adopting CPD and I believe it is right for BIGGA as well and another step forward in BIGGA's efforts to give members access to education and training at all times. So I was extremely pleased when the Board unanimously agreed to adopt this scheme immediately (See details page 18).

The second proposal was one to introduce a new category of membership for new unqualified members and also a minimum qualification for Full Greenkeeper membership. Now for those of you like me who do not have any paper qualifications don’t panic as all current members would retain their current membership category and this is an important stipulation. This proposal would obviously be a major change in membership terms and the Board decided that this needed to be discussed at both Section and Regional levels before coming back to the Board of Management.

Even if you are not on a Section committee but you have views on this proposal contact your Section Secretary as everyone will be listened to.

As I started this report with good news I end it with sad news from our point of view with the imminent departure of Jenny Panton from our Sales and Marketing team. Jenny will be missed, but we all wish her the best of luck in her new job.
MEMBERSHIP

If you are employed as a greenkeeper, at college studying greenkeeping, or involved in any way with the fine turf industry, then BIGGA membership could benefit you. To find out more about membership, fill in this card and send it to us today.

☐ Yes, I'm interested in joining BIGGA. Please send me details of:

☐ Greenkeeper Membership
  Membership subscription includes magazine

☐ Associate/Company Membership
  Membership subscription includes magazine

☐ Student Membership
  Membership subscription includes magazine

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