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top bent, the two most predominant grass types for golf courses.
At the STRI at Bingley and at the Bristol and Clifton Golf Club, they have been testing Barkoel on greens and the early indications are that it can compete with the top browntop bents even under a cutting regime that's down to 5-6mm.

Conclusion
In the short term, choosing quality varieties will pay for themselves. In the long term, they will be more resistant to disease and, generally, make the greenkeeper's life a little easier because they require less maintenance. They will also enable him to achieve the result he wants.

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Midlands-based dealer ET Breakwell is the latest company to join BIGGA's Greenkeeper Education and Development Fund as a member of the Golden Key Circle.

"Like BIGGA, we're committed to education and training," explained managing director Len Breakwell.

"The way things are we're going to have more and more reliance on the golf industry. We can see we've got to get more and more of our business from golf and we believe if we're seen by the greenkeepers to be supporting their association that they in turn will support us. It's a commercial decision, it's not that we give money up willy-nilly.

We've looked at it carefully; we like what the BIGGA do. In the amenity industry there isn't anybody that's doing what BIGGA are doing for their members. So full credit to them and we'd like to be associated with them as we think we're very good at what we do. We're very professional. It's only right that we should be alongside the professional Association."

As with the Association, 1994 promises to be a big year for ET Breakwell Ltd. Well known to most greenkeepers in and around the Birmingham area, the company was appointed one of the main dealers to the new Massey-Ferguson grass equipment franchise. At the same time, it announced an expansion of territory for its long running Ransomes franchise.

These moves coincide with the news that Massey Ferguson's grass equipment division has been appointed as the exclusive distributor for Iseki products in the UK and Ireland. This agreement will add the Iseki branded range of compact tractors to MF's grass equipment portfolio which also includes exclusive distribution rights for the professional grass and grounds maintenance machines made by Swiss manufacturer Bucher.

So, in one swift move, ET Breakwell have added Massey Ferguson, Iseki and Bucher products to its range. But, before they start stocking the tractors and mowers, they buy in the spare parts.

"We will put the fast moving parts like blades, belts and bearings on the shelf before we get the new machines in the showroom. I believe you sell the next machine by the way you look after the first one," says Mr Breakwell.

As a further sign of Breakwell's growth, mower manufacturer Ransomes has extended the dealer's sales territory from the West Midlands, Warwickshire and Hereford and Worcester to include Oxfordshire, Bucks and Milton Keynes.

"It's been a hectic start to the new year," confesses Mr Breakwell. "These new sales responsibilities have seen us take on extra staff and complete the construction of a further 14,000 sq ft of warehouse space to accommodate new parts and stock." This takes the total warehouse space up to 40,000 sq ft.

In the parts area, Breakwells have made large investments in computer technology which allows instant ordering and efficient stock updating from manufacturers. More than 27,000 of the fastest moving product lines...
Family-run concern is a one stop shop for groundscare maintenance

(worth about £300,000) are stocked while the computer gives details of a further 300,000 lines that are only a phone call away.

Using its own vehicle fleet, Breakwells makes regular spare parts deliveries in its area (roughly a 70-mile radius from its Shirley headquarters) and parts ordered by 4pm can be with the greenkeeper the next day.

“The turf care equipment market has changed radically over the last five years,” comments Mr Breakwell. “Customers are far more discerning. They are looking for a quality product that matches their needs, plus a reliable dealer to provide a high level of support. Money saved on a discounted sale is quickly forgotten when a machine is lying idle and there is work to be done preparing a golf course for an important tournament. With over half a century of experience behind us, Breakwells is quickly forgotten when a machine may do, we don’t want to leave the greenkeeper in the lurch. This way we can loan him something if we can’t repair it quickly,” explains Mr Breakwell.

If this wasn’t enough, the company is also a wholesaler and retailer for domestic mowers and garden machinery. But whether they’re supplying a Qualcast mower to a little old lady or a Ransomes machine to a golf course, they pride themselves on the back-up they give.

“Success in the supply of turf care equipment hinges on the quality of your support services,” remarks Mr Breakwell. “Machinery demands substantial investment and in the event of a problem, it has to be back up and running as quickly as possible.”

The company was the first grass care equipment wholesaler to achieve ISO 9002:1997 (BS5750) quality standard which assures consistently high levels of customer service.

Eight fully-qualified, factory trained engineers are employed in the purpose-built workshop while a well equipped mobile service unit — pictured below — is available for on-site repairs. There is also a service vehicle based in Oxfordshire to provide a speedy response to the southern part of its area.

The workshop boasts all the latest equipment and specialist tools together with extensive facilities for grinding.

After hearing about all the care and attention Breakwells give to golf courses it was surprising to hear that Len is not a golfer. “I like to watch the golf but I’m not a player – I don’t have time,” he says honestly. “And we don’t have any members of staff who are keen golfers either.”

So, Midlands greenkeepers, the next time a mechanic drops by to mend your machines, do the decent thing and convert him to this royal and ancient game.

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We asked four head greenkeepers at random about their irrigation systems and their cutting regimes. This is what they said:

Our way

<table>
<thead>
<tr>
<th>The Ridge Golf Club</th>
<th>Harpenden Golf Club</th>
<th>Thorpe Hall Golf Club</th>
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<td>The Ridge Golf Club is a new parkland course near Maidstone in Kent. It was built on a fruit farm, so there are many old trees which give it a very established look although it is less than two years old. Course manager is Peter James Gee.</td>
<td>Harpenden Golf Club celebrates its centenary this year. It is a well established private members club on the outskirts of Harpenden in Hertfordshire. The general soil type is London clay which makes for a very dry course in the summer and a very wet one in winter. Stewart Boyes is the course manager.</td>
<td>Thorpe Hall GC in Thorpe Bay, Southend, is a typical parkland course on Essex clay, although only half a mile on some holes from the Thames estuary. Looking after the 84-acre site is head greenkeeper Douglas Smith.</td>
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<td><strong>Irrigation system</strong> The irrigation system used at the Ridge is a computer controlled satellite system. The system that runs the programs is the Cintech system. The computer used is an Amstrad PC 1640 HD20. The sprinklers are all Hunter gear driven, with Golf 400 used around greens and on approaches, Golf 500s and 550 on fairways and the tees are irrigated using Hunter I 21-ad. The pumping system was put together by CCD and features a three pump configuration with equalising chamber which keeps the system continually under pressure during the summer.</td>
<td><strong>Irrigation system</strong> The irrigation system at Harpenden Golf Club is a Toro 170 series Monitor 2 control system with 650 series gear driven rotary sprinklers on greens (four per green) and 320 series gear driven rotary sprinklers on the tees. Each of the greens heads give a flow rate of 124.5 ltrs per minute while each of the tee heads produce 16.7 ltrs per minute. The system was installed in April 1980 at a total cost, including drinking fountains, of £23,603. The water supply is from the mains with a storage tank capacity of 12,000 gallons.</td>
<td><strong>Irrigation system</strong> The irrigation system at Thorpe Hall GC is a Wright Rain with Rainbird pop-ups and Master II computerised control panel. The pipework is 20 years old and the electrics and control board are two months old. &quot;So we haven't had a good trial yet,&quot; says Douglas.</td>
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<td><strong>Comments about the system</strong> &quot;This system gives me excellent control over the amount of water applied to the course,&quot; says Pete. &quot;I like the down-to-earth second timing and the ease of programming. The gear driven sprinklers require very little maintenance and are very reliable. Having the system continuously under pressure during the summer gives instant water to the course if needed. 50 hand watering points enable me to hand water any point of the course. &quot;My only dislike of the system is the fact that it was installed by inexperienced contractors, so I have been left with lots of pipe near the surface and not very well backfilled trenches which have sunk.&quot;</td>
<td><strong>Comments about the system</strong> &quot;When I joined the club in 1987 it was felt that the system would soon be in need of updating,&quot; says Stewart. &quot;The main reason for this was that the wiring system was showing signs of deterioration and many of the sprinkler heads, especially on tees were not working to 100 per cent capacity. However, due to the economic climate at the time it was not possible to finance the required work and we have therefore had to soldier on making any necessary repairs to keep the system operational. &quot;While I have no special likes or dislikes concerning the system I am at present seeking quotes to modernise the control system and complete a re-wiring of the entire system.&quot;</td>
<td><strong>Comments about the system</strong> &quot;I find the pop-ups, control boxes and pipework easy to use and well documented, so they are easy to trace when trouble occurs, and easy to maintain,&quot; says Douglas. &quot;Also the Master II is easy to understand and operate for someone who is not used to computers. I've also found the company very helpful and efficient. The negatives were not enough isolation valves when things went wrong, but we hope to have rectified that with the work just finished.&quot;</td>
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<td><strong>Spring cutting regime</strong> Winter heights are maintained until strong summer growth is established. In spring, cutting is as regular as growth and weather conditions dictate.</td>
<td><strong>Spring cutting regime</strong> &quot;Greens are cut every day using Paladins set at a height of not less than 5mm, tees are mown at least twice per week with Jacobsen Tri kings set at 10mm, fairways likewise using a Ransomes 350D set at 15mm with the semi and rough areas also cut twice a week using Ransomes trailed gangs. All aprons and approaches are cut three times per week with the Tri king set at 10mm.</td>
<td><strong>Spring cutting regime</strong> Thorpe Hall use this spring cutting regime: Greens - 5mm, 2-3 times a week in March building up to 5-6 times per week in the height of the season using Triplex mowers. Tees/aprons - 10mm, twice per week, sometimes three times per week in a heavy growing period. Again using Triplex mowers. Fairways - 12mm, three times a week with ride-on fairway mowers. Rough - 30mm, once a week with gang mowers. &quot;With the greens I try not to cut them every day as it only encourages compaction around the edges. With the fairway ride-on mowers being out almost every day it has cut down the amount of divot filling required because of the quick re-establishment of grass in the divot,&quot; says Douglas.</td>
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*Pictured left: the team at Harpenden*
**Castle Royle Golf and Country Club**

Construction of the Neil Coles-designed Castle Royle Golf and Country Club, Knowl Hill, Reading, began in the spring of 1992. It is 6,828 yards long and covers an area of 180 acres. The site was flat agricultural grade 3 land with virtually no mature trees. Coles' design required moving 300,000 tonnes of soil and the formation of six lakes. All the holes are galleryed style with mounding and long American-style bunkers shaping the holes. Allan Collis is the course manager.

**Irrigation system**

“When I took up my position in April 1993,” says Allan, “one of my initial tasks was the purchase of an irrigation system. With the greens and tees of a sand-based design, a weekly precipitation of 25mm was needed for the greens and 20mm for the tees with 18mm for the aprons. Because of the exposed nature of the site the majority of the greens needed five heads and the smaller greens four heads. Regarding fairway irrigation, it was decided that the cost of automatic fairway irrigation would be too much and that we would irrigate fairways using two to three mobile irrigators such as the Micro 44, as I had used the system at my previous club with great success. To operate these irrigators we required manual take off points half down the side of 14 fairways with a flow rate of 100gpm.

“The most important factor to take into account was the water supply. We had applied to the NRA for an abstraction licence on the basis that it would be for a limited amount during the summer and the bulk in winter. We would therefore use the six lakes as one large reservoir. The only natural water coming in the lakes were via two storm water ditches into two of them. So a pipework system was installed connecting all of the lakes and two transfer pumps installed to enable moving water around the lakes and down to the main irrigation lake.”

**Comments about the system**

“After consultation with several companies the decision was made to purchase a Water-mation system. I liked the fact that the majority of the components are British made and the fact that they are a local company with a good service back-up. The remote controller has been very useful in the growing in period, this device enables the operator to action any station in the system and is very useful for correcting any dry areas or identifying any problems while out on the course. The water supply is drawn from the main lake and pumped around the system with two Grundfos CR16-60 and one CR8-80 jockey pump. The ring main starts in a 4" pipe then reducing to 3" and 2".”

**Spring cutting regime**

“As we are a new course and not in play yet plus the fact that we are still in the growing in period my mowing regime will be slightly different to an established course,” says Allan. “We are due to open at the end of June, with this in mind my main priorities are to achieve full cover on the greens, tees and aprons, having already achieved a good surface on the fairways and roughs in 1993 season. We also want to get to a reasonable playing height of cut by the opening date. The greens having been sown with a traditional mix of fescues and bent with addition of smooth stalked meadow grass in the tees.

“Throughout the winter we have been mowing at 10mm. I expect to carry on mowing at this height through March and April. Then hopefully with the advent of some warmer weather reduce the mowing height through April and by the end of May be mowing at 5mm on the greens. Tees have been cut at 25mm through winter as have the fairways. By opening the tees will be at 10mm and the fairways at 15-20mm.”

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