Financial advice for greenkeepers

There are different categories of authorisation and not all IFAs are able to advise in all areas, so it is essential to ensure that your particular IFA is fully authorised to conduct the type of business that you are interested in. Extra safeguards have been built into the system to protect the public. All clients of IFAs are now covered by compensation schemes run by the regulatory bodies. Additionally, IFAs are required by law to carry Professional Indemnity Insurance giving extra protection to both the company and to the client.

To do their job properly an IFA will want full details of a client's individual situation. They are required to conduct a complete 'fact find' asking questions about age, family circumstances, health, tax status and existing savings, investments and pension arrangements.

The IFA will need to know about your particular requirements. Are you happy for your money to be tied up for a number of years earning higher interest, or will you need ready access? What is your attitude to risk? Do you plan to retire early? If your adviser does not request this sort of information, then you should be concerned. If there is something you do not understand, ask questions. If you still do not understand, back away. Take as much time as you want to think things over. You should never be pressurised into taking on a commitment that you are not 100% happy with or fully understand.

The relationship with an IFA is potentially a long term one. The individual must therefore, be totally happy with the adviser ultimately selected. Trust is an essential ingredient. We suggest five questions you should ask yourself before choosing an IFA.

First, is the adviser technically competent and able to demonstrate experience in his field. If he is a specialist in a particular area, make sure his specialisation fits your requirements?

Second, do you think your adviser is enthusiastic and you feel you are able to get on with?

Third, are you sure you feel comfortable with him, as it is in your interests to build a rapport with your adviser?

Fourth, will you have continuity of contact with the same person and ask what back-up services he provides?

Finally, the adviser will take his remuneration by either commission or by a fee. This should be disclosed at the outset. Do you understand the basis of your adviser's remuneration as this will avoid any misunderstandings arising later on?

Much has been made of the commission versus fees argument, but as long as the question is discussed openly, the client should be able to find an IFA operating a remuneration system that is suitable for you. The real issues for the client are an understanding of the product purchased, the status of the adviser and having the confidence to deal with that adviser.

Today's advisers are regulated, and their clients protected, to a greater degree than at any time in the past. While better trained and more qualified than ever before, new training and competence procedures being brought in will ensure that tomorrow's advisers will be raised to an even higher professional level.

The field of personal finance is complex. Decisions made today could well determine the future financial prosperity and security of both yourself and that of your dependants. Remember, it pays to take an independent view!

For further information complete and return the reply-paid card in this issue.
GOLF MAINTENANCE LIMITED
(a member of the golf leisure group)
0277 373720
The Golf Course Maintenance People
Free Colour Brochure Supplied on Request
Consider for a moment how much we have all come to rely on the internal combustion engine in our work and personal lives. Not until something goes wrong do we realise just how difficult it would be without it.

Over the last three decades virtually every operation carried out in golf course maintenance has been mechanised. An engine's function is often taken for granted - turn a key or pull a rope and it starts. That is until the day when nothing happens and the odds are this will occur when that particular piece of equipment is most needed. The petrol or diesel engine has become of paramount importance in enabling course managers and greenkeepers to fulfil their duties to the satisfaction of the golfing fraternities.

In this article we are looking at a number of aspects relating to the engine. These include engine emissions and the environment, replacing the power unit as an alternative to buying a complete new machine, plus tips on how to care for this important part of your equipment.

A cleaner environment

Engine technology has increased in leaps and bounds over the last decade, largely due to outside influences. Governments throughout the world have been pressurised into doing something about the way they protect the planet. As a result the pollution created from burning fossil fuels is very much under the spotlight. Proposed legislation on this issue is being continually introduced. Engine manufacturers recognising this and their responsibilities have assigned vast amounts of money to research and development to produce cleaner and more economical power units.

Here in the United Kingdom every car owner knows unleaded petrol is cheaper. This is because of a government initiative to encourage us to use it instead of leaded fuel. As part of the policy for cleaner air the MOT now entails stricter tests on exhaust emissions, these are only the tip of the iceberg. Research carried out by the California Air Resources Board (CARB) in America has given engine manufacturers their biggest challenge to date. Stringent controls on the emissions from industrial engines fitted to all types of amenity equipment are on the way. To understand what is involved it is necessary to look at the cause. Tests in the States revealed that pollutants from these units were pumping into the atmosphere at far higher levels than originally thought and action was needed to reduce it.

There are three main culprits produced by the combustion process that are harmful to health, carbon monoxide, hydrocarbons and nitric oxide.

Carbon Monoxide

This is generally considered to be the greatest health hazard. It is produced as a result of incomplete fuel combustion due to a lack of oxygen. The critical factor in avoiding production of carbon monoxide is the fuel and air ratio. The temperature of an engine can be lowered by retarding the ignition timing and re-circulating the exhaust gases. This will then reduce the formation of nitric oxide. Unfortunately this action also tends to reduce the power output.

Catalytic converters

These are increasingly being included in car exhaust systems, but they are still expensive to produce. The breakdown process entails oxidising the hydrocarbons and carbon monoxide at high temperatures. On small engines there is no oxygen in the exhaust system for the action to take place, this has to be introduced into the converter. Another problem at present is the amount of heat created. It is far greater than that produced from a standard exhaust
Fitting a diesel engine will, in the long term, represent a considerable reduction in fuel bills.

System and represents a potential safety hazard. However, the experts are working on it and the signs are that a breakthrough is not too far away.

The above indicates the importance of maintaining an engine correctly, especially in relation to the fuel and carburettor adjustments. Vast amounts of money have been used throughout the world to find solutions to these problems. The result of all this research is the introduction of engines that conserve fuel and oil, run quieter and issue less pollution. In addition, a better power to weight ratio is commonplace and modern electronics ensure they start easier. Present manufacturing processes, plus use of the latest materials have contributed to a reduction in maintenance requirements. In a nutshell, today's engine is a vast improvement on its predecessor of ten years ago.

All this would be fine except that the workload placed on equipment has also changed. Workforces have been reduced to a minimum, tight budgets restrict the purchase of new machinery, so the life of existing equipment has to be extended. In addition, it is now working for longer periods. In some instances it is not until it finally gives up the ghost that any decision is made on what to do with it. In these situations economical ways of keeping equipment going have to be sought.

Replacement engines

There comes a time when even the most cared for engine shows signs of wear and a decision has to be made whether to repair, replace or trade-in the complete machine for a new one. If repairing the old power unit looks like being extensive and expensive then replacing the engine may be a solution. Another possible reason for this course of action is the savings in fuel. The modern petrol power unit is less thirsty and more economical to run than its predecessor. Alternatively, fitting a diesel engine will, in the long term, represent a considerable reduction in the fuel bills.

Before deciding to replace the existing power source there are several points that require consideration. Carry out a full assessment of the condition of the whole machine. Has it been maintained on a regular basis? Have any major parts or components been replaced in the last year?

In the case of mowers, what is the present state of the cylinders and bedknives? Have they been ground regularly, if so, how much life is left in them? Will all the components such as transmissions and drives withstand the increase in power a new engine produces? Components could have been under pressure and stress if the engine has not been operating effectively. These too may need replacing. Is the mounting frame sound, not rust eaten? This point is also particularly important if a heavier power unit is being considered as the replacement.

It is strongly recommended that this full assessment is carried out thoroughly either by your own workshops or a recognised service specialist, otherwise you may find within a short period of time other parts of the machine start breaking down.

Once all these aspects have been taken into account and fitting a new power unit is a viable proposition, a choice of which one has to be decided. Now is the time to seek help from the spare parts manager at your local specialist dealer. He will be able to supply prices and specifications and tell you whether an engine replacement kit is required.

Competition between engine manufacturers is keen, so it could be an advantage to consult more than one supplier. It is also worth having a chat with the service manager, especially when a different power unit to the original one is being considered. It is common for the manufacturers of the original equipment to approve replacement engines that can be fitted satisfactorily to their machines. If there is any doubt a telephone call to their service department can put ones mind at rest.

Where the existing engine is being replaced with the latest model it is generally just a case of removing the old unit and dropping the new one in place. Sometimes the dimensions may be slightly different to the older version so minor adjustments are necessary. If a complete change of engine is being carried out modification to mountings and change of pulleys could be required. These are supplied in a kit with the new replacement unit. In a majority of cases the changeover can be carried out by your own workshops. For those without this facility an authorised engine supplier will be only too happy to carry out the work.

Engine care

An engine requires three things to run efficiently: lubrication, air and fuel.

Oil

This forms the protective film between all internal metal surfaces and dissipates the heat that is built up from friction created by the moving parts. Over a relatively short period of time oil will become contaminated and its lubricating properties diminished. As a result the engine begins to overheat. If oil levels are allowed to drop, the temperature rises. If nothing is done about this the engine eventually seizes-up which can be an expensive lesson to learn. Dipsticks require inspecting at least once a day. The manufacturer's recommendation regarding oil changes should be followed and a top quality lubricant used.

Air

Air is critical to the efficient running of the engine and it must be clean. This is achieved through an air filtration system. These are generally found in the form of a foam pad, impregnated with oil. Periodic cleaning, especially in wet conditions, is a requirement. If they become blocked through neglect then the engine runs erratically and starting becomes difficult. Dirt is drawn into the engine causing damage to internal components.

Air has another function, that of maintaining the correct engine temperature. This is achieved by a flow of air over cooling fins. If these become blocked with dirt and dried grass the flow is obstructed and the engine gets hot. In extreme cases it will catch fire. By keeping cooling fins clean and free of grass clippings, especially under cowlings, this will eliminate the problem.

Fuel

Clean fuel is important. How many readers actually use a filter funnel when filling a tank? Fuel should be stored in the correct type of labelled container and in a cool place with good ventilation. Any spillage must be dealt with immediately not just from the safety aspect, but to avoid hydrocarbon pollution of the environment.

A weekly programme of maintenance requirements based on the manufacturers' recommendations is essential for equipment that is being worked for long periods of time.

Engine design has come a long way since they were first fitted to grass cutting machinery at the turn of the century. By the beginning of the next millennium they will be even quieter, lighter and more fuel efficient. It is very likely a computer will ensure optimum performance and diagnose any faults that occur. Technology does not stand still, so tomorrow's equipment will be better and more efficient than today's. It may not be possible for you to buy new machinery, but by fitting an up-to-date replacement engine you are going a long way to keeping your equipment operating at its peak performance.
... Greener Grass ...

GREEN LAWNGER
- this turf paint is specially formulated to effectively and economically restore natural colour to discoloured turf. Ideal for golf courses, sports fields and all turf areas. It won't wash or wear off. Lasts up to 14 weeks or until removed by mowing - and it won't harm plants or animals when correctly used.

... Bluer Waters ...

LAKE COLOURANT WSP™
Makes colouring Lakes & Ponds easier than ever! For professional results, this highly concentrated blend of dry-flowable colourants comes in convenient pre-measured packets, making usage easy to calculate. And there's nothing to mix, so less mess.

... & more Efficient Machinery!

DTC-3 SPRAY TANK CLEANER DUPONT APPROVED
Tank Cleaner DTC-3 prevents contamination when changing from one chemical to another. Thereby avoiding damage to turf or incorrect pesticide mixing.
- High concentration powder removes pesticides in spray equipment.
- Rate of 0.5kgs per 365litres of water.
- DTC-3 is not a detergent and has been specially formulated for pesticide spray tanks.

HYDRAULIC OIL DYE
Instantly identifies a potential oil leak, by adding a bright red indicator to your hydraulic oil. Economical to use - with adding just 473ml to 660lts of your oil.

For further information contact us today on Reading (0734) 510033 or call your local distributor
We deserve a fair wage

As a qualified greenkeeper and a BIGGA member I feel I must express my concern over the wage scales that a lot of golf clubs are applying in Scotland.

The fact that many clubs won't even look at the BIGGA recommendations, let alone consider them, sums up the situation perfectly.

Throughout my nine years as a greenkeeper I have yet to be given a straight answer to the question, why?

Surely in this day and age when the role of the greenkeeper has come a long way from the 'old farm worker' or the 'glorified grass cutter', golf clubs could listen and appreciate how much more complicated the job has become.

I feel that communications between the club house and the greenkeepers' shed could be greatly improved by not only involving the 'committees' but also the ordinary members.

This can easily be achieved by holding regular open nights where the members would be invited to put any questions to the greenkeepers regarding the course. This would not only improve relationships, the image of the greenkeeper, but also supply the answers that golfers frequently require after many a good or bad round.

Only when more people are aware of the job of the greenkeeper will they realise that we do deserve a fair wage and that we could possibly catch up with other skilled tradesmen.

Name withheld

It's all about teamwork

To the Executive Director

Further to the topic of your welcome article on communication, I'd like to contribute a viewpoint, extend the debate a little further, and possibly assist those seeking improved communication channels. The ability to project a professional image, in our industry as in any other, relies heavily upon effective communication.

As you rightly observe "communication, to a greater or lesser degree is a problem in all large organisations" (and, sadly in a great many small ones). But the criticism "poor communication" is in itself a negative critique, and all too easily aimed.

So, how effective are we all at our respective methods of communication? This is addressed not only to fellow Head Greenkeepers, Course Managers, but also to Golf Club Managers, Secretaries and committees.

The stress occasioned by "poor communication" is largely brought about by ambiguity - direction is unclear, the message or information to be conveyed is unclear, and often the messenger is even more unclear.

I doubt I'm alone in believing that the most effective communication method is still the spoken word followed by a written factual account of discussion and events. Yes, the perennial, much maligned and misunderstood communication medium - the staff meeting. Be it weekly, bi-weekly or monthly it is a system I have long adhered to.

For the formulation and acceptance of course maintenance and development programmes; the introduction of quality initiatives, and determining clear collective goals and objectives, this "getting the team together" format is paramount in achieving success.

We begin with an agenda, all staff attend and the meeting is controlled and managed within two hours, each item or job is given a completion date and we all assign ourselves to the appropriate tasks. Next month we follow up, monitor progress, celebrate success (!?) and set further milestones to reach, and new objectives to accomplish together!

This instrument of communication, involving all, builds team spirit, motivates, measures progress, shows tangible results and finds solutions ahead of problems. This also demonstrates a level of professionalism both in attitude to ones role as a manager - to colleagues and superiors - but also as an effective communicator.

The format will vary according to the priority of the agenda, i.e. short, medium and long term objectives. The ultimate aim being that of involving all, in following a clear direction - by the same route. Thus avoiding our old enemy, ambiguity.

However, this process has not always been met with approval. One prospective employer listened to my rationale and agreed the principal but suggested that any such meeting including greenstaff should take place when it rained - because (obviously...) we'd have nothing better to do!

This of course was only one misguided opinion, and as we all know, opinions are like poa annua - we've all got some!

Anthony Black, Golf Course Manager (Formerly Golf Euro-Disney)

Not all and sundry

During the Christmas break I have had time to catch up with my workload, reading nominated publications advised by my tutors at Myrescough College where I am studying for a National Diploma in turf science. I have been a member of BIGGA since leaving school and starting in the industry in 1989.

One of the books I have read is 'The Way Forward'. Considerable space has been given to greenkeepers and the BIGGA organisation has been awarded both bouquets and barbed wire. One of the points that I would like to raise and feel quite strongly about is the morale of trainee greenkeepers.

Throughout my time at work and latterly at college it has always been instilled to us the importance of our professional nature, how we must strive to become the best. To quote the editorial: how 'There is now great opportunity for greenkeepers to make a concerted effort to project themselves as technically competent, qualified individuals in a skilled profession.' To feel part of this profession we are encouraged to join BIGGA and feel part of the team.

Now I find all sorts applying to join. Get in favour with a greenkeeper and he will give you an application form, once you are a member you can play most courses in the country for free.

Please can we stop this practice before it takes too tight a hold. By all means encourage membership but be sure we have members who have the profession at heart, those who are willing to help us establish our professional status and are willing to work for that end. Not golf club members who are in the right place at the right time wanting to take advantage of one of the only 'perks' of our trade.

You are doing a grand job. BIGGA is killing off the peak cap and string belt greenkeeper and the new image is gradually coming to the fore. Our profession knows BIGGA is there, we must now get the message across to clubs and golfers that we know what we are doing.

Tom Smith, Myrescough College, Preston

Editor's note: "All sorts" can't join. Each application is vetted at national and local level. And at least two applications have been turned down since November because the applicants didn't work where they said they did.
**Thumbs-up for the BTME**

To the Chairman

Many congratulations on a most successful event and my good wish for the continued prosperity of your Association, which means so much not only to greenkeepers but to all golfers.

Hugh Griffiths, captain of the Royal and Ancient Golf Club of St Andrews

To the Executive Director

Having just spent a most enjoyable week at the BTME, I would like to thank you most sincerely for the time and effort you put into this event to make certain that everything went smoothly and that it was a success.

I appreciate this was a team effort and I would ask you to convey my thanks to everyone at HQ for playing their part, but a team is judged by its performance and towards this aim the BTME was a tremendous success.

John Crawford, BIGGA chairman

To the Executive Director

I thought I should write to thank you, your staff and the Board of Management for running such a successful exhibition in Harrogate. As always, the atmosphere was very good amongst the trade and members. The fact that the show has grown in stature through difficult times is a credit to yourself and your hard-working staff. We now have a show that can compete with all others. I personally believe that our show is now the premier show in this country, and one which all members should be proud to attend.

A lot has happened in the association since it was set up. I can remember you presenting your first ever talk to the Surrey section at Cranleigh on "The new Association" which at that time was only a number of weeks old. Many of our objectives and aspirations for the association discussed then have borne fruit since that time. Although there is still a great deal to be achieved we should be pleased with our progress to date. I am keen that the review about to come to the stand to seek out information which may assist them in their work rather than just browsing around collecting leaflets. For our part we had a constant stream of decision-makers to make certain that everything went smoothly and that it was a success.

I appreciate this was a team effort and I would ask you to convey my thanks to everyone at HQ for playing their part, but a team is judged by its performance and towards this aim the BTME was a tremendous success.

Thumbs-up for the BTME

To the Executive Director

I felt I must write formally and congratulate you and all your staff on the success of the BTME. The whole exhibition was run with smooth efficiency and calm authority.

The atmosphere within the exhibition halls throughout the three days was one of professional purpose coupled with an enthusiastic expectancy, an exhibition atmosphere rarely experienced throughout the last few years.

Quality of the visitors was the highlight of the exhibition with delegates coming to the stand to seek out information which may assist them in their work rather than just browsing around collecting leaflets. For our part we had a constant stream of decision-makers to make certain that everything went smoothly and that it was a success.

Many congratulations on a most successful event and my good wish for the continued prosperity of your Association, which means so much not only to greenkeepers but to all golfers.

To the Executive Director

I have been at HIREX in Wembley and the word is certainly buzzing between those exhibitors who were at Harrogate and those who weren't that BTME and Harrogate was the place to be.

The vibes are definitely that we have a very successful show aimed at the right market, at the right time and at the right location. Whilst we should continue to operate with any plans within the industry, at the present time we should concentrate on maintaining the steady growth of BTME.

Michael Coleman, Fuchsia Exhibition Services, Great Dunmow, Essex

To the Executive Director

I write to congratulate the Association on holding an excellent exhibition at Harrogate. I don't think I have ever seen the hall so full and we were very impressed that so many delegates came from so far afield.

Jonathan Franks, Amenity Grass Seed Manager, British Seed Houses, Warrington
No other mower knows your fairways better

TORO have pleasure in introducing the Reelmaster 5100-D designed specifically for lightweight fairway mowing. The design, performance and quality of cut has to be seen to be believed and this together with 'ACE' Automated Control Electronics, provides additional 'unique' features to increase reliability ease of operation and servicing.

Reel speeds are automatically adjusted to mowing requirements regardless of turf conditions. It's all so easy, but practical and typical of TORO's continuous development to design and manufacture machinery that has no equals in the highly demanding world of turf management equipment.

The reels of the RM 5100-D are designed to be more responsive to the specifics of fairway cutting in providing a superior quality of cut. Quiet and easy to operate, you can see at-a-glance all instrumentation and with easy-to-reach finger tip controls you are assured of contented operatives week in week out.

Reelmaster® 5100-D

For enhanced traction the RM 5100-D offers the exclusive TORO 4-Matic. An automated on-demand 4 wheel drive system. The features just go on and on why not send for our fully illustrated brochure containing all the facts and figures. With our Nationwide Network of dealers you are assured of TORO's exceptional back up service... there's one near you to discuss all the values of this incredible Lightweight Fairway Mower.

Please send me details of the Reelmaster 5100-D and address of my nearest TORO dealer.

Name (Block Caps please) __________________________
Student □
Address ____________________________________________
Post Code ____________________________

TORO
Distributed by LEly (UK) LTD
STATION ROAD, ST. NEOTS
HUNTINGDON, CAMBS PE19 10H
Tel: 0480 476 971 Fax: 0480 216 167
Strimmer, brushcutter and clearing saws are amongst the most useful power tools available to the greenkeeper for keeping things tidy. Fitted with a suitable head they can trim grass from the edges of bunkers, tees or greens, mow banks, clear around trees and shrubs or cut scrub and small trees. Call them what you will, and there are subtle differences between these names which depend on their designed use, there cannot be a golf course without at least one. The cutting head or blade, which mainly defines use and name, are in large measure interchangeable, thus the most important difference between grassstrimmer, brushcutter or clearing saw will be in power unit output or capacity, the larger more powerful motors generally being found on machines for clearing or thinning. Apart from price the main drawback from buying a larger machine than is necessary is weight - if you work for any length of time this will become apparent as the day wears on - a well balanced machine and good properly adjusted harness will alleviate a lot of fatigue.

The normal brushcutter consists of a two stroke engine driving the cutter through a long shaft and bevel gear but there are alternatives which may be worth looking at for specific situations, especially if you have a large volume of such work. There is a remarkable degree of interchangeability in brushcutters with many UK distributors using similar or even identical power units, drives or heads, nor should there be any reason other than cost and availability for not selecting whatever harness you prefer.

Knapack brushcutters, while more expensive, offer greater versatility with an ability to cut high and a wider range of attachments available, such as hedgetrimmer, cultivator and hover mower. Several designs of edge trimmers are on the market and these may (but only may) be easier to use around bunkers. Large wheeled self-propelled rotary mowers should tackle larger clearing tasks faster and perhaps more easily. Chainsaws are often used at greater danger for scrub clearance. Little less dangerous is the use of hover mowers on ropes to cut steep banks. Hydraulic or electric trimmers are options which are severely limited by their leads.

Engine sizes on brushcutters range from about 20cc to 50cc, however cubic capacity only tells part of the story, as power output is also determined by other factors such as combustion efficiency and speed. Engines in the 25cc to 35cc range will probably be the most suitable for most trimming on most golf courses.

The use of knapsack machines on golf courses has been growing rapidly in recent years - and there are now several suppliers of these. One of the reasons attributed to this is the fact that the engine air intake on a knapsack machine is up and well shielded from the blade, thus significantly protecting it from flying sand when trimming bunkers - sand being a very effective abrasive when ingested by an engine. Another important reason is that by carrying most of the weight of the machine on the back the user has better balance and can operate the cutter head more freely and effectively, nor is he as restricted over cutting angles or positions. This allows safer and less restricted use on banks and around bunkers.

Selection of trimmer heads or blades is one of the most critical factors in effective operation in any situation. Mono filament line has been hailed as akin to sliced bread - the greatest of inventions, and it has the outstanding advantage of intrinsic safety of operation, nevertheless it will skin bark from trees or shrubs, nor is it pleasant to feet if they are not protected by substantial boots. Professional trimmer heads have two or four lines usually of 2.4mm diameter, but there is dissension over the best method of extending this line. The most usual semi-automatic method is 'tap and go' - the operator bangs the head down on the ground to release more string, however this does not work well if the line is worn or used too short - and many people like to use a short string for working around shrubs and in intricate areas. Screw or push button release mechanisms offer simplicity with reliability. Where grass cutting is the main requirement, nevertheless it will give great cutting power, while for long and heavy grass a single flat or three tooth steel blade will prove to be most effective. Obviously with these blades there is minimal protection against cutting trees, shrubs or fences etc., however stone, metal and other materials will damage the blade, even to the extent of breaking it.
Where the main target is scrub the ideal blades have three, four or up to about twenty teeth, the thicker or heavier the growth the more teeth needed. These slasher blades, often with back curving teeth can also be used for hedge trimming and most can be resharpened by hand with a file. Minimum maintenance is available - at greater cost - from tungsten tipped blades. For exceptionally overgrown hedges, for pruning, thinning and similar operations when thick woody growth has to be cut saw tooth blades are available which will cut timber up to 6" thick. Hardwoods require blades with greater numbers of teeth than softwood. Circular chainsaw blades are a fast and effective option for thinning and pruning in plantations, as they are sharpened on-site with a chainsaw file.

Control of the tool is a vital factor in use, and while precise control may not be critical for grass trimming, it is for hedge trimming or pruning. At the 'home owner end of the market handle arrangements are fairly rudimentary, a grip on or around the motor with throttle and an adjustable stirrup or 'C handle on the shaft. For the professional the more usual arrangements are handlebars or a 'bullhorn' with the cable controlled throttle on one or other end. Most will have a 'harness' designed to carry the weight of the machine and provide a pivot point around which it is swung, the design of this is critical to prolonged effective use especially when trimming heavy grass. All elements in this harness, handle and operator relationship must be adjustable to cater for all individuals. Because adjustment is so important especially when trimming/mowing grass it may be advisable to have separate harneses for every operator who regularly uses the machine. Most machines are intended for the right handed, however they should be adjustable for the left hander, but beware of the exhaust which may not be.

Various options may be available to make operations easier or safer. A cup or dish under a grass blade to keep the head at a constant height off the ground can be useful, if may be an integral part of the design while various guards are available to protect the operator or plants and define the cutting circle. Not directly connected to the trimmer but nevertheless extremely useful is a non-spill fuel can. These are normally sold for chainsaw use with a second compartment for the chain oil, nevertheless they are invaluable to the greenkeeper and make filling a dodgle.

Where the main target is scrub the ideal blades have three, four or up to about twenty teeth, the thicker or heavier the growth the more teeth needed. These slasher blades, often with back curving teeth can also be used for hedge trimming and most can be resharpened by hand with a file. Minimum maintenance is available - at greater cost - from tungsten tipped blades. For exceptionally overgrown hedges, for pruning, thinning and similar operations when thick woody growth has to be cut saw tooth blades are available which will cut timber up to 6" thick. Hardwoods require blades with greater numbers of teeth than softwood. Circular chainsaw blades are a fast and effective option for thinning and pruning in plantations, as they are sharpened on-site with a chainsaw file.

Control of the tool is a vital factor in use, and while precise control may not be critical for grass trimming, it is for hedge trimming or pruning. At the 'home owner end of the market handle arrangements are fairly rudimentary, a grip on or around the motor with throttle and an adjustable stirrup or 'C handle on the shaft. For the professional the more usual arrangements are handlebars or a 'bullhorn' with the cable controlled throttle on one or other end. Most will have a 'harness' designed to carry the weight of the machine and provide a pivot point around which it is swung, the design of this is critical to prolonged effective use especially when trimming heavy grass. All elements in this harness, handle and operator relationship must be adjustable to cater for all individuals. Because adjustment is so important especially when trimming/mowing grass it may be advisable to have separate harneses for every operator who regularly uses the machine. Most machines are intended for the right handed, however they should be adjustable for the left hander, but beware of the exhaust which may not be.

Various options may be available to make operations easier or safer. A cup or dish under a grass blade to keep the head at a constant height off the ground can be useful, if may be an integral part of the design while various guards are available to protect the operator or plants and define the cutting circle. Not directly connected to the trimmer but nevertheless extremely useful is a non-spill fuel can. These are normally sold for chainsaw use with a second compartment for the chain oil, nevertheless they are invaluable to the greenkeeper and make filling a dodgle.

The Echo Range includes
- Brushcutters
- Chainsaws
- Clearing saws
- Disc Cutters
- Blowers

Chainsaws - The Cutting Edge
Echo chainsaws are quiet, quick starting and have Kioritz 2-stroke engines, 30cc - 50cc. Echo outdoor power equipment, has the ideal solution in these high performance machines. All Echo brushcutters run on clean, unleaded petrol stored in their integral fuel tanks. The Echo range covers engine sizes from 21cc to 45cc. Echo's wide range of brushcutters offer greater flexibility and comfortable control.

Protective clothing should be thought of as integral to brushcutter or trimmer operation, and while it is not such a head to toe concept as with chainsaws both heads and toes do need protection. Steel capped boots are strongly recommended especially with slasher or saw type blades, shoes leave ankles vulnerable, but waxed cloth leggings should be sufficient protection for legs and keep mulched rubbish and water off clothing and out of your boots. Head protection must include eye and ear protection, and it is convenient to mount these on the hard hat which is essential if you are pruning or thinning trees. Goggles are often advised, however a mesh visor, if a few pounds more expensive, won't steam up, furthermore it protects the entire face.

The other vital dimension in brushcutters is dealer support, and while the reliability of most machines is good, most greenkeepers require spares from time to time as well as someone who can clean or readjust the power unit as necessary. Buying cheap may not buy you this essential support, and a machine which is not working or not working properly is a pain which far outweighs savings made by going for a purchase of least cost.