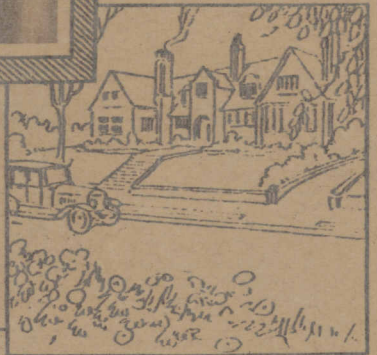




Always in the Hole on \$30 a Week

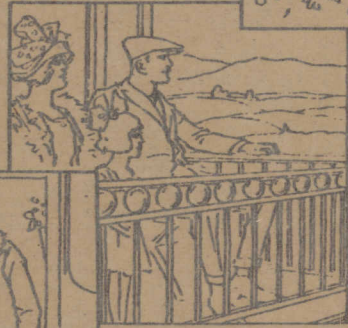


I Used to Worry About Money Matters



I Now Own a \$25,000 Home

“At Dawn the Answer Flashed on Me!”



Go Traveling Whenever I Want To



—And Live in Luxury

THERE are only a few \$50,000 jobs—yet of all the men in the country it is difficult to find enough to fill the few big jobs available. There are plenty of men for the \$25-a-week positions—but the thousand-dollar-a-week openings “go begging.” How this young man trained himself for earnings of \$50,000 a year is one of the most interesting chapters in the annals of even present-day fortune making. This is the story told me, almost word for word, by the young man *who did it*.

“Three short years ago I was \$5,000 ‘in the hole’—and earning \$30 a week. I had a wife and two children to support, and I used to worry myself sick about the future.

“Today—it seems like a dream—all my troubles are over. I am worth \$200,000—enough to keep me and my family in comfort for the rest of our lives. I own two automobiles. My children go to private schools. I have just purchased, for cash, a \$25,000 home. I go hunting, fishing, motoring, traveling, whenever I care to.

LET me say in all sincerity that what I have done I believe any one can do. I am only an average man—not ‘brilliant’—have never gone to college—my education is limited. I know at least a hundred men who knew more than I, who are better educated and better informed—and their earnings probably average less than \$50 weekly while my income is over \$1,000 weekly. I mention this to show that earning capacity is not governed by the extent of a man’s education—to encourage those who have not had the advantage of a comprehensive education.

“What, then, is the secret of my success? Let me tell you how it came about.

“One day, about three years ago, something happened, that woke me up to what was wrong with me. It was necessary for me to make a decision on a matter which was of little consequence. I knew in my heart what was the right thing to do, but something held me back. I said one thing, then another; I decided one way, then another. I couldn’t for the life of me make the decision I knew was right.

“I lay awake most of that night thinking

How a young man jumped from \$30 a week to \$50,000 a year. His remarkable success he attributes to the way he uses his will. “What I’ve done, I believe anyone can do,” he says.

about the matter—not because it was of any great importance in itself, but because I was beginning to discover *what was wrong with me*. Along toward dawn the answer flashed on me and I resolved to make an experiment. I decided to cultivate my will power, believing that if I did this I would not hesitate about making decisions—that when I had an idea I would have sufficient confidence in myself to ‘put it over’—that I would not be afraid of myself, or of things or of others. I felt that if I could smash my ideas across I would soon make my presence felt. I knew that heretofore I had always begged for success—had always stood, hat in hand, depending on others to give me the things I desired. In short, I was controlled by the will of others. Henceforth, I determined to have a strong will of my own—to demand and command what I wanted.

WITH this new purpose in mind, I applied myself to finding out something more about will power, and in my investigation I encountered the works of Professor Frank Channing Haddock. To my amazement and delight, I discovered that this eminent scientist, whose name ranks with James, Bergson and Royce, had completed the most thorough and constructive study of will power ever made. I was astonished to read his statement, ‘The will is just as susceptible of development as the muscles of the body!’ My question was answered! Eagerly I read further—how Dr. Haddock had devoted twenty years to this study—how he had so completely mastered it that he was actually able to set down the very exercises by which anyone could develop the will, making it a bigger, stronger force each day, simply through an easy, progressive course of training.

“It is almost needless to say that I at once began to practice the exercises formulated by Dr. Haddock, and I need not recount the extraordinary results that I obtained almost from the first day. You already know the success that my developed power of will has made for me.

“People sometimes worry because they cannot remember or because they cannot concentrate. The truth is, will power will

enable them to do both. The man who can use his will can not only concentrate and remember but can make use of these two faculties. And I want to leave this one word with you—no knowledge, no plan, no idea is worth a penny unless it is used—and it cannot be used unless someone’s power of will does it!”

PROFESSOR HADDOCK’S rules and exercises in Will Training have been placed in book form, and I have been authorized by the publishers to say that any reader who cares to examine his startling book on will power may do so without sending any money in advance. In other words, if after a week’s reading you do not feel that “Power of Will” is worth \$3, the sum asked, return it and you will owe nothing.

When you receive your copy for examination I suggest that you first read the articles on “The law of great thinking; How to develop analytical power; How to guard against errors in thought; How to drive from the mind unwholesome thoughts; How to develop fearlessness; How to use the mind in sickness; How to acquire a dominating personality.”

It is interesting to note that among the 225,000 owners who have read and praised “Power of Will” are such prominent men as Judge Ben B. Lindsey; Supreme Court Justice Parker; Wu Ting Fang, ex-U. S. Chinese Ambassador; Gov. McKelvie of Nebraska; Assistant Postmaster-General Britt; General Manager Christeson, of Wells Fargo Express Co.; E. St. Elmo Lewis; Senator Arthur Capper of Kansas, and thousands of others.

As a first step in will training, I would suggest immediate action in this matter before you. It is not even necessary to write a letter. Use the blank form below, if you prefer, addressing it to the Pelton Publishing Company, 128-J Wilcox Block, Meriden, Conn., and the book will come by return mail. This one act may mean the turning point of your life as it has meant to me and to so many others.

Pelton Publishing Company,
128-J Wilcox Block, Meriden, Conn.

I will examine a copy of “Power of Will” at your risk. I agree to remit \$3 or return the book in 5 days.

Name

Address