MICHIGAN FARM BUREAU
FARMERS PETROLEUM COOPERATIVE
FARM BUREAU SERVICES
Annual Meetings
November 8-9-10, 1972
Civic Auditorium-Grand Rapids

Wednesday, November 8, 1972
8:30 a.m. Registration in Civic Auditorium Lobby
(Rolls and coffee served by Farm Bureau Insurance Group)
10:00 Michigan Farm Bureau Annual Meeting
12:00-2:00 p.m. Kick-Off Luncheon
2:00 Farm Bureau Women's Program
2:00 Commodity Programs -- Field Crops, Dairy, Fruit and Vegetables, Livestock
3:30 Farm Labor, Natural Resources, Soybean sessions
4:00-6:00 FBS - FPC Show Place '72 -- Exhibit Hall
6:00 Farm Bureau Banquet
8:30 10:00 Show Place '72

Thursday, November 9, 1972
8:30 a.m. - 12:00 Farmers Petroleum Cooperative and Farm Bureau Services Annual Meetings
12:00 Complimentary Luncheon at Show Place '72 (Courtesy of FPC - FBS)
1:15 p.m. Resumption of MFB Annual Meeting
Consideration of Resolutions
4:00 Recess for Caucuses -- Districts 2, 4, 6, 8, 10
Show Place '72
5:30 Presidents’ Banquet -- Continental Room, Pantlind Hotel
6:30 Young Farmers Banquet -- Black and Silver Room, Civic Auditorium
8:30-10:30 Show Place '72

Friday, November 10, 1972
8:30 a.m. MFB General Session -- Resolutions
11:00 Election of Directors
11:45 Lunch
1:00 p.m. MFB General Session -- Resolutions

Rooms C, D, and E on the Campus Street side of the Grand Rapids Civic Auditorium will be the site of “Charlie Foster’s Place” refreshment area.

Coffee, donuts, milk, Michigan apple juice and delegate telephone/information service will again be sponsored by Farm Bureau Insurance Group at this year’s annual meeting.

Anyone wishing to reach Farm Bureau delegates during November 8-9, and 10 sessions may leave a message at one of the following Information Center telephones:
Area Code (616) 456-9406
456-9874
456-5207

Farm Bureau Banquet entertainment “The North Door.”

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VOTE YES PROPOSAL C
PROPERTY TAX REFORM
Each year there is a day marked on our November calendar as Thanksgiving. This is the day we set aside to give thanks for an abundant harvest and a new way of life. We still celebrate this special day in somewhat the same manner as the Pilgrims did in 1623. We take the day off from our regular occupations and family members gather for a special dinner.

Too often this is as far as we go in giving thanks for what we have here in this country. As citizens of the United States we should give thanks that we live in a land that provides us with the right to vote. The right of speech and freedom of our choice - the candidate that will represent us in the legislative halls, sit on our school boards, run our towns, direct our education institutions, or serve as the judges in our courts. We also have the right to cast our vote to change our state constitution that may reform our tax structure or create a new system of time.

We should be thankful we can participate in the political party that best fits our personal beliefs. That is what democracy is all about. It is a system that is based on an organization that they build to serve their interests. It is a system that has been providing services to farmers. The Farm Bureau maintains a daily vigilance in the legislative halls in Lansing and Washington, D.C. to promote and protect farmers' interests.

On the state level, the farmers' VOICE through Farm Bureau is heard on property tax reform, marketing and bargaining legislation, farm labor legislation, land use and environmental issues, to mention a few.

In Washington, D.C., the farmers' VOICE through Farm Bureau has rung out loud and clear on issues such as revenue sharing, limitation of farm program payments, ban on food stamps for strikers, the Pesticide Control Act, and a communication system equal to or better than anywhere else in the world. That is what democracy is all about - the rights protected by the Constitution.

Agricultural producers of Michigan and the rest of the nation should give thanks that they have an American farmer who cares enough to make a protest against the sugar conspiracy. It is a system that is based on an organization that they build to serve their needs. It is a system that has been providing services to farmers.

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The exact wording of the five proposals which will appear on voting machines, punch card booklets, and paper ballots in the November 7 election.

**PROPOSAL A**

PROPOSAL TO CHANGE MICHIGAN TO DAYLIGHT SAVING TIME ISSUE
If Proposal A passes, it will change Michigan to Daylight Saving Time from the last Sunday in April until the last Sunday in October each year.

**PROPOSAL B**

PROPOSAL TO ALLOW ABORTIONS UNDER CERTAIN CONDITIONS
The proposal would legalize abortion under the following conditions:
1. At the request of the patient if (1) the period of gestation is not to exceed 26 weeks, or (2) the procedure is performed in a licensed hospital or other facility approved by the Department of Public Health.
2. For the purpose of transplanting organs, or tissue for transplantation.

**PROPOSAL C**

PROPOSAL TO LIMIT PROPERTY TAX FOR SCHOOL PURPOSES
If Proposal C is adopted, the state legislature must enact legislation to establish a tax program for support of schools that would impose a flat rate income tax to provide veterans of the Vietnam and Korean Wars with a bonus for veterans' property. The state shall issue bonds for $26.6 million to provide a bonus for veterans of the Vietnam and Korean Wars.

**PROPOSAL D**

PROPOSAL TO REMOVE CONSTITUTIONAL BAN AGAINST GRADUATED INCOME TAX
The proposal would remove the current ban on the graduated income tax. The proposal would require that the legislature impose a graduated income tax to provide veterans of the Vietnam and Korean Wars with a bonus for veterans' property. The state shall issue bonds for $26.6 million to provide a bonus for veterans of the Vietnam and Korean Wars.

**PROPOSAL E**

PROPOSAL TO ALLOW THE STATE TO BORROW $326,000,000 FOR TUITION PAYMENTS AND BONUSES TO VIETNAM AND OTHER VETERANS
The proposal would allow the state of Michigan to borrow the sum of $326,000,000 to provide veterans of the Vietnam and Korean Wars and their families with a bonus for veterans' property. The state shall issue bonds for $26.6 million to provide a bonus for veterans of the Vietnam and Korean Wars.

**ORGANIZATIONS SUPPORTING PROPOSAL C**

The Committee for Property Tax Reform is legally organized and registered to carry out the following purposes:
- To conduct a campaign urging a YES vote on Proposal C.
- To provide a yes vote on Proposal C.

**PROPERTY TAX REFORM COMMITTEE**

The Committee for Property Tax Reform is legally organized and registered to carry out the following purposes:
- To conduct a campaign urging a YES vote on Proposal C.
- To provide a yes vote on Proposal C.

**PAY YOUR TOWN 1973**

**FARM BUREAU DUES TODAY**

- **Robert E. Smith**
- **Michigan Farm Bureau Magazine**
- **Michigan Education Association**
- **Michigan PTA**
- **Michigan Federation of Teachers**
- **Michigan State Board of Education**
- **Michigan Committee for Quality Education**
- **Michigan Secondary Principals' Classroom Development**
- **Professors of Education**
- **Michigan NORML**
- **School administrators, Michigan PTA**
- **Michigan Federation of Teachers**
- **Michigan State Board of Education**
- **Michigan Committee for Quality Education**
- **Michigan Secondary Principals' Classroom Development**
- **Professors of Education**
- **Michigan NORML**
**Michigan Farm News**

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**Duties Of President**

Our Constitution requires that the President fulfill many high and important duties. The office of President of the United States has developed through the years until today the President is Chief of State representing the symbol of the American Nation, the Chief Diplomat as leader of the free world, Commander-in-Chief of the Armed Forces, Chief Legislator of National Policy, and Chief Executive as the head of all civilian employees. He must act daily in the interests of our 50 states welded into one nation by people from many different racial and religious groups. The President elect a President to a four-year term of office.

**Senator**

There are two U.S. Senators from each state. Members of the Senate are elected for six year terms. One-third of the membership is elected every two years. The six-year term enables a Senator to devote himself for several years to his Senatorial responsibilities without being concerned with frequent re-election campaigns. Michigan voters will elect one Senator to office on November 7.

**State Board Of Education**

Leadership and general supervision over all public education except institutions of higher learning granting bachelor's degrees are vested in the State Board of Education. The Board also serves as the general planning and coordinating body for all public education, including higher education. Voters will elect two members to eight-year terms on the State Board of Education on November 7.

**Supreme Court**

The Supreme Court is the highest judicial power in the state. The Supreme Court is responsible for general supervision over all lower courts. The Justices of the Supreme Court must consider many issues and make important decisions that affect the daily lives of all citizens. Voters will elect two Supreme Court Justices on November 7 for eight-year terms.

**MSU Board Of Trustees**

The Michigan State University Board of Trustees has considerable influence over all aspects of agriculture research at the University, and whether it is given proper emphasis. The Board of Trustees has general supervision of the University as well as control and direction of all expenditures from the University's funds. The Board also elects the President of the University. Voters will elect two members to the Board of Trustees on November 7 for eight-year terms.

**President and President**

RICHARD M. NIXON is currently serving as President of the United States. A native of California, he graduated from Whittier College and Duke University Law School. He practiced law until 1942 when he was commissioned an officer in the U.S. Navy and was subsequently service in the Pacific theater. President Nixon was elected to the U.S. House of Representatives in 1946 and re-elected in 1948. He was elected to the U.S. Senate in 1950. In 1952 and 1956 he was elected Vice President of the United States. He ran for President in 1960 against John Kennedy and was defeated by slightly more than one-fifth of one percent of the popular vote. In 1962 he returned to California and was unsuccessful in running for Governor. He moved to New York in 1963 and joined a law firm. In 1968 he was chosen by the Republican Party as its candidate for President and was elected to the Presidency by a substantial margin.

GEORGE MCGOVERN is the Democratic candidate for President of the United States. He is from South Dakota. He is currently serving as a member of the U.S. Senate. Senator McGovern is a graduate of Dakota Wesleyan University and Northwestern University. He was a bomber pilot in World War II and was awarded the Distinguished Flying Cross. He has also served as professor of history and government at Dakota Wesleyan University.

Senator McGovern served as a member of the U.S. House of Representatives from 1957-61. He was Special Assistant to the President and Director of Food for Peace in 1961-62. He was elected to the U.S. Senate in 1962 and re-elected in 1968. Senator McGovern is a member of the Senate Committee on Agriculture and Forestry and the Senate Committee on Interior and Insular Affairs.

Griffin was elected in 1956 to the U.S. Congress. He was re-elected to the 86th, 87th, 88th, and 89th Congresses. On May 11, 1966 he was appointed to the U.S. Senate to fill a vacancy and was elected to a full term in 1966. He has served as Minority Whip of the Senate since 1969. He is also a member of the Senate Commerce Committee, Finance Committee and Rules and Administration Committee.

**STATE BOARD OF EDUCATION CANDIDATES**

**Charles E. Morton**

(D-Detroit) is currently an Adjunct Professor of Philosophy at Oakland University in Rochester and is the Minister of the Metropolitan Baptist Church in Detroit. Dr. Morton is an incumbent member of the State Board of Education and his current term will expire January 1, 1973.

**Gumecindo Salas**

(D-Detroit) is currently Program Director of Latin Studies at the Monticello College of Wayne State University. The program is designed to bring more Latin students into the college. Upon receiving a Bachelor's degree in Social Science in 1959, Mr. Salas received a teaching fellowship from the U.S. Government to Colombia, South America.

**William Sederberg**

(East Lansing) graduated with honors with a B.S. degree in education and political science from Mankato State College, Mankato, Minnesota. He obtained a Master's degree in political science at MSU in 1970 and is currently completing his Ph.D. specializing in business administration.

Mr. Sederberg has served as a national officer of Kappa Delta Pi, a national honor society in education. He has co-authored a state study on educational finance decision-making and has published articles related to education. He has served as Youth Affairs Director for the Minnesota Republican Party, Chair of the Division of Governor Milliken's 1970 campaign, and currently serving as Republican Chairman for the 59th House District.

**Frank J. Kelley**

(D-Lansing) is currently Michigan's 50th Attorney General. He is a 1951 graduate of the University of Detroit Law School, practiced corporate law in Detroit until 1954 when he moved to Alpena where he practiced law and served as city attorney and county supervisor. Kelley was appointed Attorney General in January 1962 and elected to a full term in November of that year. He was re-elected in 1964, 1966, and 1970. He is Chairman of the Michigan Municipal Finance Commission; member of Probate Judges Retirement and State Employees' Retirement Boards; State Administrative Board; Chairman of Michigan delegation of the Great Lakes Commission; member of the State Bar of Michigan and the American Bar Association; and the first Michigan Attorney General to be elected President of the National Association of Attorneys General.
**SUPREME COURT JUSTICES CANDIDATES**

ROBERT L. EVANS has served as Judge of the Recorder's Court, Criminal Division, City of Detroit since 1968. Prior to this, he served as Assistant Ingham County Municipal Court. A graduate of the University of Michigan Law School, he is a member of several professional associations, including the Michigan Bar Association, National Judges Association and American Judicature Society.

He serves on the Commission on Law Enforcement and Criminal Justice; the Court Management Study Commission; Commission to Review Guilty Plea Standards; was a member of the Commission to Revise Article VI (Judicial) of the Michigan Constitution; and is Project Director of Detroit Recorders Court Drug Abuse Program.

HORACE W. GILMORE has been a member of the Wayne County Circuit Court since 1956. Prior to this he was Deputy Attorney General of the State of Michigan and also served as a member of the State Board of Tax Appeals, Special Assistant U.S. Attorney and as a law clerk to the U.S. Court of Appeals.

A graduate of the University of Michigan Law School, Judge Gilmore has also served as a member of the Committee for Bar Revision of Michigan's Criminal Code; Committee for the Revision of Michigan Criminal Procedure; Michigan Judicial Tenure Commission and Michigan Commission on Law Enforcement and Criminal Justice. He is a visiting lecturer at the University of Michigan Law School and faculty member with the Institute of Continuing Legal Education.

JAMES S. THORBURN has been a Circuit Court Judge since 1963. He is a graduate of Michigan State University and the University of Michigan Law School. Judge Thorburn was awarded the Distinguished Flying Cross for heroism during World War II. Judge Thorburn is a member of Board of Trustees of William Beaumont Hospital in Oakland County, President of the Royal Oak School Board and President of the Oakland County Bar Association. He is a member of the Michigan Bar and the American Bar Association. He is also a member of the B1972 Legislative Constitutional Review Commission and has been admitted to practice law before the United States Supreme Court. Judge Thorburn has served as a one-man Grand Juror in Oakland County.

MARY COLEMAN has been a Probate and Juvenile Court Judge since 1961. An attorney for over 31 years, she is a member of the Bars of the State of Michigan, of the State District Courts of Michigan and the District of Columbia; and the Appellate Court of the District of Columbia. She is a graduate of the University of Maryland and George Washington University Law School.

Judge Coleman was the first woman President of the Michigan Probate and Juvenile Judges Association. She is a member of the National Advisory Council to the Center for the Administration, Justice, Advisory Committee to the Michigan Office of Youth Services, State Bar Committee on Juvenile Problems, National Association of Women Lawyers and is a Trustee of Albion College.

**MSU BOARD OF TRUSTEES CANDIDATES**

DONNA S. O'DONNOHUE (D-Harbert) is currently employed as a research assistant for a law firm. Since 1971 she has been editor of the Berrien County Democratic newsletter. She is a 1972 graduate of Michigan State University, with Bachelor of Arts degree in Political Science.

While at Michigan State University, Ms. O'Donnohue was President of the Women's Inter-Residence Council, a governing body of all women's residence halls. She served as Undergraduate Representative for the University's Student Affairs Committee, an advisory body to the Dean of Students and other MSU officials. Ms. O'Donnohue also participated in a Huntington Woods Housing Study Committee concerned with student associations. She was a member of Who's Who in American Colleges and Universities in 1970 and 1971.

Tom Downs (D-East Lansing) is currently employed as Governmental Affairs Director for the Michigan Credit Union League. He is a graduate of the University of Michigan Law School, a member of the Michigan Bar Association, Detroit Bar Association and the American Bar Association.

He has served as attorney for the Michigan House of Representatives committees on Appropriation, Elections and Labor and the Senate Appropriations Committee; has taught a course at the Institute of Labor and Industrial Relations, University of Michigan; Legal Advisor to the Michigan Democratic State Central Committee; Parliamentarian for the Michigan Democratic Convention; member of the Michigan Welfare League Executive Board; Michigan Employment Security Commission member.

AUBREY RADCLIFFE (R-East Lansing) is currently employed as a teacher in the Lansing Public School System. He is a graduate of Michigan State University with a Master's degree in Guidance and Counseling and a Ph.D. in Administration and Higher Education.

Dr. Radcliffe has served as Assistant Program Director of Michigan Wolverine Boys State, President of Phi Delta Kappa, a professional education fraternity; a member of Lansing Jaycees and the East Lansing Traffic Commission. He has also served as a member of the Executive Board of Ingham County Young Republicans.

**Award Presented to Farm Bureau Center**

Delta Township Fire Department officers were honored October 19 by Farm Bureau Center employees for conducting a unique First Aid and Disaster Training program.

Delta Fire Chief Ken Dorin and Fire Captain Arlan Wind received awards from Michigan Farm Bureau Administration Director Robert Braden in the Steffen Room at Farm Bureau Center. Dorin received a specially engraved plaque. A certificate was presented to Ward.

Present were 23 Farm Bureau and other employees fully trained and certified as Emergency First Aid Technicians, qualified to serve the entire Lansing area in a time of disaster.

The unusual community education program initiated last year by Ken Jones, Risk Manager for Farm Bureau Services, with approval of the Farm Bureau Management Council.

"We wanted a fire safety program to protect Farm Bureau Center," said Jones, "but we also wanted to serve the public as needed. The professionalism and community spirit of Chief Technology Arlan Wind provided the direction we wanted. We hope other organizations and businesses in our community will look into this First Aid and Disaster Training program...for their safety and the safety of their neighbors."

Under the tutelage of Chief Technology Arlan Wind, 23 Farm Bureau employees were trained as First Aid and Disaster crews not only for Farm Bureau Center, but also for the entire Lansing area. They are on call, around the clock, to serve the communities during any disaster situation.

"This program," said Jones, "will eventually include 50 Farm Bureau Center employees. Many of these people will be trained by fellow employees who will soon undergo extensive First Aid Instructor training at Lansing's Red Cross Center."

Employees from Farm Bureau Services, Michigan Farm Bureau, Farmers Petroleum Cooperative and Farm Bureau Insurance Group are involved in the program.

Pay Your 1973 F.B. Dues
Annual Meeting
Commodity Program

The Commodity Program, held on Wednesday, November 8, again offers a wide choice of meetings and interesting topics to all attending the Michigan Farm Bureau annual meeting. Programs on field crops, dairy, fruit and vegetables and livestock will be held from 2:00 p.m. to 3:15. Sessions on soybeans, labor and natural resources will be from 3:30 to 4:45. Outstanding speakers from many parts of the country will take part in the afternoon programs.

Field Crops Program

Three outstanding speakers will address the field crops session which will be held at 2:00 p.m. in the Kent State Room, Pantlind Hotel. The Future of Federal Farm Programs and What They Mean to the Michigan Grain Farmer will be discussed by James T. Bonner, Dale Butz will speak on "Why Will the Contracting of Grain Crops Play in the Future?" Also on the program will be Edward Powell speaking on "How Will Changes in Grain Marketing Affect Farm Bureau Members?"

Dairy Program

The Dairy Program will be held in the Pantlind Hotel Ball Room at 2:00 p.m. D.R. Gandy of the American Farm Bureau Federation will discuss Possible Activities of a Farm Bureau Dairy Commodity Division and Donald Hillman will speak on "Calfood Losses."

Livestock Program

The only commodity program which will meet in the Civic Auditorium will be the Livestock session in the Red Room at 2:00 p.m. Harold Mindermann of Iowa will present a program of "Livestock Identification - Pros and Cons." Speaking on "Legislation of Livestock Production and Abuses" will be James C. Simmonds.

Soybean Session

The Soybean meeting is a new addition to the commodity program this year. It will be held at 3:30 in the Kent State Room of the Pantlind Hotel. The program will open with "What Your Soybean Division Can Do" by D.R. Gandy. "Soybean Research in Illinois" will be discussed by Dan Hall.

Dan Hall assumed the duties of Manager of the Market Development Division of the Michigan Farm Bureau on June 5, 1972. Before joining the MFB staff, he was in charge of marketing programs for the Maryland Farm Bureau. He also serves as a AAA coordinator for the Broiler Program in a three state area. He is a graduate of the University of Missouri in Business Administration and Agricultural Economics.

M.J. Buschlen is Operations Manager, Michigan Agricultural Services Association (MASA). He has served as assistant general manager of the Great Lakes Sugar Company. In 1953, he joined the staff of Farm Bureau Service. He is a graduate of MSU, with a B.S. degree in Agriculture.

Natural Resources Conference

The natural resources conference will begin at 3:30 in the Pantlind Hotel Ball Room. A panel will discuss "Agricultural Aspects of Proposed Statewide Land Use Plans." Panel members will be B. Dale Ball, Robert E. Smith and Dr. William Taylor.

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November 1, 1972

Division, Occupational Safety Division, Construction Safety Division and Mine Safety Division. He is a graduate in Civil Engineering from Michigan State University.

B. Dale Ball is Director, Michigan Department of Agriculture. He received his B.S. degree in Agriculture from MSU, majoring in Soils, Minorin in Farm Management and Animal Husbandry. He has served in many capacities in the Michigan Department of Agriculture since 1951, and is a member of the Water Resources Committee and the Air Pollution Control Committee.

Robert E. Smith is Legislative Counsel and Director of State Affairs for Michigan Farm Bureau. He is a former county Farm Bureau president, former member of the board of directors and vice president of Michigan Farm Bureau. He is extremely active in civic affairs and received a legislative appointment to a special 35-member committee to study Article VI, Judiciary, of the Michigan Constitution.
The first field trip coordinated by the Action Committee, in cooperation with the Grape Marketing Committee, consisted of visits to county Farm Bureau facilities in Michigan. Nearly everyone visited the Funk's Seed Company facilities, Bloomington, Illinois.

On November 1, 1972, Joe Tolles, St. Johns County and Glen Brown, Blissfield, members of the MFB Soybean Commodity Divisions' Action Committee, directed their visit to the Funk's Seed Company facilities, Bloomington, Illinois.

The trip started at Funk's Seed Company facilities, visiting with their personnel on production and more effective marketing soybeans. A visit to the research farms provided an opportunity to observe test plots on varieties and plant population.

The second stop involved a discussion with marketing managers on programs with Jeff Gain and Larry Groce of IAA, which is the Farm Bureau in Illinois. During the discussion, it was pointed out that Illinois has several other competing grain growers as a result of outstanding results have come from growers working with the MACMA Processing Grape Division.

The MACMA Processing Grape Marketing Committee and staff have been responsible for each grape grower earning $60 to $70 per ton more this year for every ton of grapes produced in Michigan. This price leadership influence also spread to the other Great Lakes states of New York, Ohio, and Pennsylvania.

The grape growers and the economy of southwest Michigan have benefited by over $3 million more income to grape growers during the past three-year period. Jerry wished his investigation of the damaged fruit had been a little less thorough.

The claim was the largest ever paid by Farm Bureau Insurance Group and perhaps the state's largest individual farm fire loss. The blaze was ignited when a cracked flue allowed flames to reach nearby combustibles. Mark Hersey indicates that the family carries "just about all" of their personal and partnership insurance with Farm Bureau. "We had no complaints," he said, "I feel the settlement was very fair and at no time did I feel we were unfairly dealt with. Jerry Sna and Ben Landheer are undoubtedly the best in the business."

During November, 1971, Ben Landheer had recommended to the Herseys that they increase the coverage on their insurance policy. Fortunately, they followed his advice.

"Florida's Best" citrus from Farm Bureau members in Florida will again be offered to Farm Bureau members in Michigan.

According to Harry A. Foster, manager, Fruit and Vegetable Divisions, MACMA, the pilot project "Florida's Best" was a terrific success. The program will be offered on an expanded basis this year to county Farm Bureau members.

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Florida Agricultural Marketing Association, which sponsors this project, has assured Foster that this year's citrus quality will be excellent. This project also indicated that county Farm Bureau members have designated a committee to negotiate the sale of citrus Farm Bureau members are urged to place their citrus orders with the county Farm Bureau committee by December 1 or before to facilitate shipping arrangements during the rush shipping period prior to Christmas.

This member-to-member project, according to Foster, is a good example of Farm Bureau members helping each other by supplying high-quality produce at a reasonable price.

Citrus Available

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Grape Growers Benefit

The MACMA Processing Grape Division has established its price recommendations this year by working with a local broker in the shipment of grapes to an out of state buyer.

Jerry Campbell, MACMA Processing Grape Division manager, has reported that grape juice processors and wineries paid the minimum $160 per ton for Concord and Niagara varieties recommended by the MACMA Processing Grape Marketing Committee. In fact, juice processors paid $170 per ton at 16 brix in order to secure orders before brokers shipped fresh grapes to an out of state buyer.

Other preferred wine varieties, such as Baco and Delaware, were purchased by the wineries at prices returning over $200 per ton to the grower, according to Campbell.

Are you looking for a Christmas gift for the person who has everything? If this is the case, you might be interested in visiting the 'Michigan Farm Bureau Cheese Promotion Booth' in the Product Show area at the Annual Meeting. The booth, coordinated by MFB Market Development Division, is a joint effort of MFB Women's Committee and the American Dairy Association of Michigan. Other representatives of the Michigan dairy industry will also be on hand at the booth.

The booth will allow visitors the opportunity to sample various cheeses and to place an order if they wish. The cheese will be mailed directly to the individual designated. The cheese is a Michigan product.

How? With several boxfuls of "Florida's Best" oranges and grapefruit direct from the grove to you. "Florida's Best"

Through the unique farmer-to-farmer marketing concept, it is now possible for the entire family to enjoy the very best in Florida citrus at the lowest cost … guaranteed fresh … guaranteed just plain good.

We'll have to warn you though, don't make the mistake of ordering just one box. Once you taste this grove-fresh citrus, you'll wish you had more.
**MICHIGAN FARM NEWS**

**November 1, 1972**

**More Membership Chairmen Who Will "Make It Happen"**

**DON CHRISTILAW**
Midland

**WILLIAM SCHRIPSEMA**
Mason

**DARYL PETERSON**
Davison

**RAYMOND SCHAUB**
Gratiot

**FRANK SCHWIDSONER**
Chippewa

**JAMES RAMTHUN**
Oswego

**LEONARD OLLIES**
Cooper Country

**SAM SCHOLTENS**
Newaygo

**S. LEVON GROSSNICKLE**
Manistee

**DAVID PARSONS**
Charlevoix

**DALE CROUCH**
Jackson

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**Notice**

The Michigan Department of Labor, Bureau of Workmen's Compensation, has changed board and lodging values in Michigan. Historically, in the case of employments or occupations where board and/or lodging constitute part of the employee's earnings, the minimum amounts for such board and/or lodging have been established on the basis of the values published by the Bureau of Workmen’s Compensation.

Effective October 1, 1972, these values are as follows:

- $1.00 per meal for board,
- $15.00 per seven-day week for rent,
- $36.00 for room and board per seven-day week.

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**Huron Women Host Rural-Urban**

A city family from Livonia learn about the size, cost and operation of a modern dairy farm from Kent Henne and Paul Leipsprandt as a result of rural-urban activity by Huron County Farm Bureau Women. Seven farmers opened their farming operations to allow guests a first-hand look at agriculture in action.

Huron County Farm Bureau Women enlisted the aid of their county Extension Service, local ministers, and news media to develop an effective rural-urban activity in August.

Seven local farmers opened their farming operations on a Sunday afternoon to allow area residents and resorers a first-hand look at agriculture in action. The women selected farms specializing in various commodities to give tourists a broad picture of how the food they eat is produced.

Printed information regarding each of the farms and general agricultural statistics of the county were compiled by the Cooperative Extension Office for distribution to the tourists. The “Top of the Thumb Ministries” and local newspapers and radio stations cooperated with advertisements and maps. Promotional literature and recipe booklets were also presented to the visitors.

Neighboring farmers acted as tour guides. The Huron Women report that much interest was displayed from city dwellers who never before had the opportunity of visiting a farm or talking with a farmer.

Farms visited by resorters were:

- George Swartzendruber, Bay Port, swine producer; Kenneth Henne, Bay Port, dairy operation; Wesley Murdoch, Bay Port, beef and cash crops; Ted Leipprandt, Jr., Pigeon, nursery stock and landscaping;
- J a m e s Swartzendruber, Pigeon, poultry production; Robert Thuemmel, Jr., and Ross Kirkpatrick, both of Port Austin, with dairy operations.

On the planning committee for the event were Mrs. Paul Leipsprandt, chairman; Mrs. Edward Oeschger, Mrs. Robert Thuemmel, Jr., and Mrs. Gilbert Tinsey. The Extension Agent was Tony Rapes.

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**F.B. Women's District Officers**

Elected chairman of the District 9 Farm Bureau Women at their Fall Rally on October 3 was Mrs. Robert Benson, Cadilac. Amelia and her husband have six children and live on a 440-acre Centennial farm, specializing in dairy. She has been active in Farm Bureau since 1967, serving on community group and women's committees, as well as legislative, policy development and membership. She presently serves as a member of the MFB Discussion Topic Committee. In her local community, Amelia has served on special school committees, been a precinct delegate, and a Sunday School teacher.

Sharing district responsibilities as vice chairman for a two-year term is Mrs. Wm. Larry Wagner, Kingsley, and her husband and three sons live on Bill's great-grandfather's 257-acre dairy farm. She has been active in the Farm Bureau since 1969, serving in various capacities on the women's, community group, citizenship, legislative and T.V. committees. Kay, who was Northwest Michigan Farm Bureau Queen in 1968, is this year's membership chairman. She is also active in local political, school and church activities.

Recently elected as vice-chairman, District 6 Farm Bureau Women was Mrs. Howard Sealey, Brown City, Dorothy and her husband live on a 120-acre dairy farm. The Sealeys have been Farm Bureau members since 1950, and Dorothy has been active in community group, women's committee, local boards and legislative committees. She was Sanilac County's legislative leader on the 1968 Washington Legislative Tour.

In District 1, Mrs. Lawrence (Betty) Rhoda, Schoolcraft, was re-elected to the position of vice-chairman. In District 11-W in the Upper Peninsula, Mrs. Kenneth (Millie) Corey, chairman, Stephenson, and Mrs. Harold (Terry) Tikkanen, vice-chairman, Calumet, were both re-elected.

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**Notes**

Michigan Bean Queen for 1972-73 is Gail Ann Trombley, 20, daughter of Mr. and Mrs. Arthur Trombley of Reese, who represented Saginaw County in the 26th annual competition at the Michigan Bean Festival on Labor Day.

Queen Gail, who is a petite brown-haired 5'2", said she hopes to become a teacher of cosmetology. Among her prizes were $200 from the Michigan Bean Commission and luggage from the Michigan Bean Shippers Association.

Runner-up in the competition was Barbara Kay Bleck, daughter of Mr. and Mrs. Earl Bleck of Bay City.

Willard S. Smith, Snavo, has been named the McDonald Cooperative Dairy Company Outstanding Young Cooperator for 1972. Willard operates a 240-acre farm with a dairy herd of approximately 150 head of which he is milking about 100 cows at this time. He is past chairman of his local Farm Bureau and a member of the Huron County Farm Bureau Women. He is also a member of the Michigan Holstein Association and the State and National Shorthorn Association.

Second place went to E. Robert Grams, St. Johns. He, in partnership with his father, operates a 700-acre dairy farm with a herd of 430 animals. They are milking about 225 at this time. He is active in Farm Bureau and is a member of the MFB Dairy Commodity Committee for District V.

Awards are made annually by the dairy to the two young farmer members between the ages of 18 and 35 who have shown the most outstanding progress and development in dairy farming. First prize this year is an all expense trip to New York City for the 56th Annual Convention of the National Milk Producers Federation.

A new Queen will be crowned at the convention of the Great Lakes Vegetable Growers in January at the Civic Center and Olds Plaza Hotel in Lansing. She will be the first "Great Lakes Vegetable Queen." This will be the first of what is hoped will become an annual event. The contest is being sponsored by the Michigan Vegetable Council, Inc and will be conducted by the group's Ladies Auxiliary.

The new Queen will be the recipient of many gifts in addition to her crown, all of which are being donated by various business firms having an interest in the vegetable industry.

To qualify, girls must be between the ages of 17 and 21, never have been married, and be connected with the vegetable industry. Eligible candidates may contact contact chairman Mrs. Alton Wendzel, Route 2, Waterviet, about entrance information.

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CF Industries, Inc., manufacturer and distributor of chemical fertilizers owned by Farm Bureau Services and 17 other regional farm supply cooperatives, reported record sales and earnings at the company's 26th annual meeting.

The cooperative combined sold a record 4.9 million tons of fertilizers totaling $183 million, up $12 million from 1971.

Because of price controls, many privately owned fertilizer firms chose to sell phosphates in foreign markets this year and the cooperatively owned CF Industries proved a major domestic supplier for farm needs.

Attending the annual meetings from Farm Bureau Services were Elton R. Smith, Michigan's stockholder representative; and William E. Callum, Jr., Farm Supply Division vice president, who is a member of the CF Industries board of directors. Others from Farm Bureau Services at the Chicago meeting were Donald R. Armstrong, executive vice president; Hean Meyer, Retail Division vice president; John Sexson, Plant Food Manager; Max Dean, vice president for finance and treasurer; and Gregory Sheffield, manager of marketing services.
Michigan farmers had enrolled. On July 1, 1972, some 2,200 Farm Bureau members were eligible for dividends. "Safety Group" dividends are based on the "experience period" which began July 1, 1971 and ended June 30, 1972. During that time, all Agricultural Workmen's Compensation claims were recorded. The very favorable safety experience resulted in the dividend.

When I buy seed and fertilizer for 1,000-acres, I get more than just a bill," says Gerry Elenbaum.

In 1955, Gerry Elenbaum started farming on 80 rented acres with borrowed tools. He was quick to realize that he needed more than just seed and fertilizer to grow. His Farm Bureau affiliated co-op was there with the kind of help he needed.

Gerry still turns to his co-op for advice on operating his 1,000-acre Huron country farm. On his co-op's recommendation, he uses Farm Bureau's Hurryup Bean Starter to improve crop yields. This year Gerry accidently omitted Hurryup Bean Starter on one row of navy beans. The row is only half as high and has been hardest hit by blight and water damage, proving Hurryup's performance. Farm Bureau's fertilizer has helped Gerry improve his overweight dairy herd. The herd is now on Farm Bureau LPS free choice, along with Dairy 55% Premix and haylage. Both calving and milk production have improved.

Gerry agrees that he gets more than a bill from his co-op. Call your nearest Farm Bureau co-op. Find out about the services, technical help and marketing assistance that can make your farm more profitable.
Warm up Winter with our hottest bargain OIL HEAT

When you warm cold winter with Farmers Petroleum Oil Heat, you'll discover that it's your hottest buy in heating. Farmers Petroleum Oil Heat gives you 7 advantages over other types of heating fuels. Oil heat is economical, clean, and the safest, most accident-free fuel. Oil heat is dependable, free from low pressure problems and practical, with few parts to wear out. Farmers Petroleum also offers around-the-clock burner service and automatic fill up.

We've tried to make our product and service second to none. Our customers will verify that fact. Call your Farmers Petroleum Dealer. Do it today.

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Hamilton Farm Bureau Elkhart, 437-2939
Hamilton Farm Bureau Hamilton, 751-5191
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Farmers Petroleum Haviland, 437-2395

FARMERS PETROLEUM

Where Your Farm Comes First
4-H Bonanza Receives Wide Support

An estimated 5,000 people helped support 4-H programs in Michigan with their purchases at the Bonanza auction and flea market held on the M.S.U. campus October 14. The special event sponsored by the Michigan 4-H Foundation raised more than $10,000.

The huge auction featured everything from grand champion livestock, a rare American short-hair silver classic tabby kitten, 22 gifts, color TV sets, a Ford model 8000 tractor to stereo sets, all donated by friends of 4-H in Michigan.

Michigan’s largest known Petoskey stone was sold twice in order to keep it in the state.

The flea market set-up in one part of the Jenison Field House attracted buyers from all parts of the state. It offered buyers an opportunity to look, hunt, buy, gamble and buy hundreds of items on hand. Items for sale included such things as good Michigan furniture that is hard to find, holders, toys, fertilizer, soft drinks, plants and many “you name it” and buy it items.

All of the items sold during the day at the flea auction and flea market were donated by hundreds of individuals, local stores, organizations and businesses from all parts of Michigan.

The 4-H Bonanza gala $20 per plate banquet, held on Friday evening, October 13, drew a crowd of 800. The evening program, emceed by Art Lintkletter, featured top entertainers such as comedian and singer Sue Ane Langdon, “Arnie’s” TV wife.

The Comets, a 4-H share-the-talent act from Fremont featuring six young girls, sang and did a dance routine. Another share-the-talent act, Win Miller, performed his rendition of a Russian Cossack dance.

The Conti Family, consisting of uncle, aunt, mom and dad and 22 musical instruments was also a highlight of the evening’s entertainment.

The two-day event was under the triumvirate of leadership of Dr. Clifton R. Wharton, Jr., president of M.S.U., Benson Ford, vice president and director of Ford Motor Company and Michigan Farm Bureau President Elton R. Smith.

Purchases of the program were made, making it possible to offer additional opportunities for hundreds of Michigan youth to participate in an expanded 4-H program.

Those who planned, conducted and worked so hard to make the Bonanza a success are deserving of a big “thanks” from the people of Michigan.

Inland Lakes And Streams Legislation

This legislation, H.B. 4948, has been most controversial for the past year in that it sets up a permit system under the Department of Natural Resources. In its original form it applied fully to farmers.

Farm Bureau u-supported amendments have exempted small ponds of less than five acres and have exempted construction and maintenance of private agricultural drains and waste collection facilities built with REAP assistance. Riparian rights for irrigation systems have also been preserved through exclusion from the bill.

There are still problems in this far-reaching legislation. P.L. 566 projects handled by Soil Conservation Districts and county and intercounty drainage districts are not under the permit requirement. This, in turn, is very important to farmers. Even on-farm drainage systems owned by the farmer, county drains are still needed as outlets.

The event will be held now in the Senate. Four hearings will be held in November. They will be November 2 - Marquette 10:30 a.m., Holiday Inn; November 7 - Grand Rapids 10:30 a.m., Holiday Inn East; November 9 - Saginaw 10:30 a.m., Holiday Inn East; November 14 - Lansing 10:30 a.m., Holiday Inn East; 10:30 a.m., Holiday Inn East. A maximum of six young people, their parents and one adult guest are invited to participate.

Farm Bureau Services officials are advising Michigan farmers that now is the most advantageous time to buy fertilizer for 1973 needs.

The National Council of Farmer Cooperatives and National Federation of Grain Cooperatives have announced plans to merge the two organizations effective January 1, 1973. Combined membership of the two national groups will number more than 75 percent of the farmers marketing and supply cooperatives in the United States. Farm Bureau Federation has long been associated with both organizations.

The result of the merger will be to achieve greater unity and a stronger voice for farmers cooperatives in national affairs, according to Donald R. Armstrong, executive vice president of Farm Bureau Services.

Farm Bureau Services officials are advising Michigan farmers that now is the most advantageous time to buy fertilizer for 1973 needs.

End December is traditionally the low point in fertilizer prices and the farmer who buys early can earn substantial savings, according to John Sexson, manager of the Farm Bureau Services Foods Department.

A potential shortage of phosphates next year will make early purchases advisable. Many privately-owned fertilizer manufacturers are exporting to foreign markets, circumventing U.S. price-controls, but contributing to a domestic shortage. A shortage of shipping facilities may affect fertilizer supplies during the busy spring season because cars may be needed for grain hauling.

The “make it happen” advice also will pertain to seeds and chemicals, Farm Bureau Services officials declared.

Michigan polls will be open from 7 a.m. to 8 p.m. on election day, November 7. Absentee ballots are available to voters who do not plan to vote at their precincts on election day.

Application for an absentee ballot must be made, in writing, to a voter’s city, village or township clerk by 2 p.m. Saturday, November 4, in case of an emergency (illness, family death, etc.), a voter may make an application for an absentee ballot in writing as late as 4 p.m. on election day in the voter’s city, village or township.

The emergency application may be sent by mail or hand-delivered to the voter’s city, village or township clerk. An absentee ballot must be available to voters who do not have reasonable opportunity to vote in person at their polling places.

In case of an emergency, absentee ballots are available from Public Affairs Division, Michigan Farm Bureau, P.O. Box 960, Lansing, Michigan 48904. Please make your check payable to the Michigan Farm Bureau.
MACMA's Apple Prices Established

The MACMA processing apple price recommendations have now been established. This followed the MACMA Processing Apple Marketing Committee's complete crop and market analysis and recommendations made in late August. The period of price negotiation with processors was extended into September by the cold and rainy late summer weather and confusion regarding the government's position, according to Perry DeKryger, manager, MACMA Apple Division.

The first price announced by a processor for juice apples was completely unacceptable to apple growers. MACMA and 'The Women for the Survival of Agriculture in Michigan group worked together demonstrating their dissatisfaction with that low price announcement. Other apple juice processors then came forward and announced that they would pay $2.00 per cwt. for juice apples. This price was acceptable as a harvest time apple juice price to the growers and was met by all apple juice processors.

Processors who put up frozen apple slices agreed early that the right price for Spys was $4.50 per cwt. on a 2-1/2" basis, F.O.B. the farm. Slicers also agreed to pay $3.75 to $4.00 per cwt. for other preferred slice apple varieties. Good demand for apple slices was evident with these slice apple price announcements, reports DeKryger.

Prices for apples processed into applesauce were announced at the low, disaster level of 1971. Some processors did announce prices which were increased by 25 cents to $1.00 per cwt. more than prices paid in 1971. These prices represent the cost of production for most growers, but do not represent much of a profit margin. For growers to continue in the long run, they will need prices as good as or better than the prices established this year, according to DeKryger.

The MACMA processing apple price recommendations were bidding on specific blocks of apples at, or above, their announced prices. The MACMA apple sales desk is being used extensively by MACMA members to discuss and arrange for the delivery of apples to the very best apple deal for each block of apples. The challenge to translate this apple industry action into harvest, several processors were bidding on specific blocks of apples at, or above, their announced prices. The MACMA apple sales desk is being used extensively by MACMA members to discuss and arrange for the delivery of apples to the very best apple deal for each block of apples. The challenge to translate this apple industry action into established, realistic prices for this year's processing apple crop has been met by MACMA, apple growers and their wives. Working together to resolve these price problems has once again resulted in extra money in the pockets of growers. The aggressive action taken by apple growers in Michigan spread to the other major apple producing states of New York, Pennsylvania, Virginia and West Virginia.

DeKryger and the MACMA Processing Apple Marketing Committee have expressed their appreciation to the Michigan Agriculture Commission, WSAM, and all apple growers and their wives again publicly demonstrated their disgust with these slice apple price announcements. Reports DeKryger.

It seemed that organized confusion and misunderstanding on the part of processors regarding the government's position were the causes for the low price offers, according to DeKryger. MACMA and Farm Bureau led the effort to clear up this matter with the Price Commission by working with Congressmen, Senators, the Price Commission and other governmental departments. The Michigan Agriculture Commission, through the outstanding leadership of Commissioner Ch a r m a n Rebecca Tompkins, Department of Agriculture Director B. Dale Ball, made many important government contacts on behalf of the Michigan apple growers. Other groups representing apple growers, as well as many individual growers, supported the overall effort by contacting legislators and ranking government officials.

The efforts were all worthwhile, as applesauce processors have announced $3.50 to $3.75 per cwt. prices for preferred hard sauce apples. These prices are on a 2-1/2" basis, F.O.B. the farm.

Other hard sauce apples are priced at $3.25 per cwt.

During the last half of the season, additional apple prices for apples processed into all apple products were announced. All these prices are on a 2-1/2" basis, F.O.B. the farm. These prices are:

1. GLASS-BELT
   These special ice-grip treated snow-tires are reverse molded to provide more tire in contact with the road and to improve tire mileage as well as skid resistance. Generous slotted treads help prevent side-slip and improve TRACTION ACTION. Remember that 75% of braking effort can be on your front wheels. For the safest bad weather operation, get four REDI-GRIPS.

2. WT SERIES
   Counter-acting special treads minimize side-slip on these rugged snow-goers. Each has a full, four-ply of polyester cord for a longer-lasting, hard-working kind of performance this winter.

3. RADIAL
   At last radial construction is available in snow tires. The two polyesters and four support belts keep the tread grooves open, providing unmatched stability and traction. And the reduced rolling resistance saves you money on gas.

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DISCOUNT FOR MEMBERS

Participating Michigan Ziebart Auto-Truck Rustproofing Dealers are continuing to offer their exclusive automotive rustproofing process to Farm Bureau members at a 20 percent discount.

The 20 percent discount must be arranged directly with a participating Ziebart Dealer. Car dealers cannot make arrangements to extend the discount. Each Ziebart process is designed to protect cars and trucks from one of their most severe maintenance problems—rust. Michigan residents, including Farm Bureau members live with most of the causes of severe corrosion: moisture, condensation, industrial fallout and the use of salt and other de-icing chemicals on the roads during the winter months.

With car and truck prices steadily increasing, consumers are anxious to do everything possible to protect their automotive investments. Ziebart helps by extending the life of the vehicle from one of their most severe maintenance problems—rust.

Michigan residents, including Farm Bureau members live with industrial fallout and the use of salt and other de-icing chemicals on the roads during the winter months. Severe rust in a car or truck occurs from the inside. In boxed-in areas such as rocker panels and door assemblies. These closed areas trap and hold moisture and seldom have a chance to dry out. The result is an almost continuous rusting process. Ziebart rustproofing is designed to reach these hidden areas and coat all rust-prone metal with an exclusive rust preventive.

Ziebart rustproofing is designed to reach these hidden areas and coat all rust-prone metal with an exclusive rust preventive sealant. The process is so effective that Ziebart Dealers can offer new vehicle owners a guarantee against rust-through.

The following Ziebart Dealerships in Michigan are offering the 20 percent Farm Bureau discount:

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<th>Phone</th>
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<tr>
<td>ADRIAN</td>
<td>211 South Dear Street</td>
<td>263-7330</td>
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<td>JACKSON</td>
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<td>140 East Hoover</td>
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<td>230 Lamoreaux Drive</td>
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<tr>
<td>MUSKEGON</td>
<td>1185 Third Street</td>
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<td>TRAVERSE CITY</td>
<td>3387 Cass Road</td>
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<td>HILLSDALE</td>
<td>49 E. Carleton Road</td>
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<td>WARREN</td>
<td>8250 W. 9 Mile Road</td>
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<td>HOLLAND</td>
<td>870 Waverly Road</td>
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<td>WESTLAND</td>
<td>27530 W. Warren</td>
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<td>INKSTER</td>
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<td>729-9700</td>
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<tr>
<td>YPSILANTI</td>
<td>800 Ecorse Road</td>
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Crop and Supply Report

By Greg Sheffield, Manager, Marketing Services, Farm Bureau Services

CASH RECEIPTS FOR MICHIGAN FARMERS UP EIGHT PERCENT

The 20 percent increase in cash receipts from farm marketing in Michigan was confirmed during 1971 with receipts reaching 91.9 million, an eight percent increase from 1970 according to the Michigan Crop Reporting Service. Farm income from government payments added by 20 percent from 1970, but total farm income from farm marketing and government payments increased six percent from 1970 to 1971. Livestock and livestock products contributed 52.5 percent of all cash receipts from farm marketing in 1971. Crops contributed 47.1 percent. Leading the livestock sector in cash receipts was the dairy industry, accounting for 28 percent of total farm marketing receipts and over half of the cash farm receipts for the livestock and products group. Following this was the sale of cattle and calves with nearly 14 percent of total cash farm receipts. Leading the crops commodity group were corn and dry edible beans, amounting to 7.9 and 7.0 percent of total cash receipts. Receipts from fruit crops accounted for eight percent of cash receipts from farm marketing. Leading fruit crops were apples with 2.8 percent of the total, follow by cherries with 2.3 percent of the total.

A 23 cent increase in the average price of wheat during the month ending September 15 raised the average price to $1.76 per bushel. This price was up 49 cents from a year ago and was the highest price for mid-September since the $1.93 average in 1962. Hog prices averaged $28.50 per cwt. as of mid-September this year. This price was up $1.00 from the previous year and the highest price for Michigan in our records.

Dry bean prices declined 80 cents per bushel, to $9.20 during the month ending September 15. This price was down $1.10 from a year ago. Corn, per bushel $1.19, was up 12 cents over last year. Wheat per bushel $1.76, up 49 cents. Oats per bushel $1.87, up seven cents. Dry beans per cwt. $9.20, down $1.00. Soybeans per bushel $3.17, up $1.37, 15 cents. Potatoes per cwt. $2.47, up 19 cents. Hay, baled per ton $27, down one dollar.

Through a unique marketing program, your state and county Farm Bureau are making more than just a little bit of sunshine available to you with the purchase of “Florida’s Best” oranges and grapefruit.

Backed by the Farm Bureau name for quality and integrity, this ground fresh citrus made more than 65,000 farm families happy last year and there’s no reason why you and your family should not experience true farm-fresh fruit practically at your doorstep.
Modern agriculture involves a great deal more than just tilling the soil. The so-called chain of agriculture starts with suppliers to farmers—those who manufacture and sell such things as machinery, fertilizers, chemicals and feed, or who provides credit, insurance and technical services. Farmers are the center link. They are the producers of raw material. The next step is marketing, then processing, transportation and distribution.

The entire agricultural complex employs many millions of people whose average income in non-farm occupations is competitive with salaries for similar jobs in manufacturing. They also employ persons who work directly with farmland to provide special programs for farmers, and real estate dealers specializing in farm land transfers. In addition, the occupations exist in education, regulatory and advisory services to farmers. The demand is increasing and there is a shortage of qualified personnel. Teachers of vocational agriculture, county agricultural agents, experiment station scientists, and inspectors of feed, seed and milk comprise just a few of the many occupations in this field.

Farm news writers, farm radio and TV directors, and personnel employed by farm organizations are others. Government agencies also employ many technicians with farm backgrounds in regulatory categories.

The opportunity is there, and they will remain. Thousands of talented youth are counseled out of agricultural sales careers. The youth who work in firms which deal with farmers.

Suppliers

Each year farmers purchase many thousands of dollars worth of supplies and services needed in their production of crops and livestock and for conservation of land and water resources. These are usually purchased from local merchants. Agriculture related careers and among the suppliers to farmers include: product development engineers and scientists, manufacturing management personnel, sales personnel, advertising and promotion personnel and service personnel.

Product development engineers and scientists usually have a college degree, normally with advanced degrees. In order to know what to develop, a background in farming and agricultural education is beneficial.

Manufacturers of agricultural supplies employ many economists and other agricultural specialists. Each supplier must also have someone in management with sufficient knowledge of farming and farm conditions to determine whether products developed by engineers and scientists can be produced and sold at a price which will provide a profit for both farmers and manufacturers.

The field of agricultural sales, which also includes advertising, is grouped as: farm to market transporters; contractors and buyers of farm products; salesmen representing farmers or processors of farm goods. A large force of workers is required to move farm products from the farm to the marketplace. The field has been in the most efficient utilization of their product.

Services

Farmers of today are surrounded by a host of assistants. Their jobs require a knowledge of farming even though they may not be farmers. They can be grouped as: providers of finances; providers of technical services; education, regulatory and advisory personnel; and providers of facilities.

Farmers depend heavily on lending institutions for both short and long term financing. Lending institutions require the services of farm loan officers who are knowledgeable of farming to assure wise investments in their lands. Others who might be grouped in this field are insurance salespeople who provide special programs for farmers, and real estate dealers specializing in farm land transfers. The agricultural area of technical services to farmers includes special programs for farmers, and real estate dealers specializing in farm land transfers. The agricultural area of technical services to farmers includes administrative personnel, insurances, and farm record and analysis experts.

As farms have grown in size and complexity, and the number of farm workers has declined, there has emerged a group of people who provide facilities which farmers lease or hire. Possibly the largest group of these are the custom operators who own specialized machinery and equipment with which they perform vital parts of farm work without the necessity of the farmer having this additional capital.

Typical custom jobs are combining of grain, hay baling, corn picking, land clearing, land leveling and plowing. There has been an increase in the number of custom operators who apply lime, fertilizers and seeds by use of aircraft.

Handlers

A great many people in agriculture related careers are engaged in transporting, processing, manufacturing and selling farm goods. They might be grouped as: farm to market transporters; contractors and buyers of farm products; salesmen representing farmers or processors of farm goods. A large force of workers is required to move farm products from the farm to the marketplace. There has been an increase in the number of custom operators who apply lime, fertilizers and seeds by use of aircraft.

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Buyers and contractors of farm products are highly skilled personnel who must combine a knowledge of the product they buy with a thorough familiarity of the market demands and supply outlook. Salesmen representing farmers may be persons working on a commission basis, or employed by cooperatives and other farm groups.

Processors of farm goods employ many contractors and buyers. They also utilize persons who are knowledgeable about the product in their processing plants. Some processors employ agriculturalists to work directly with farmers to help them attain the quality of produce that consumers prefer.

Careers Unlimited

Modern agriculture is a dynamic, expanding industry which offers a variety of career opportunities to those who are adequately trained and educated. Opportunities are increasing each year for people qualified to: manage, process, distribute and sell agricultural products; give service to people who produce and consume these products; do the research and teaching that will make agricultural production, processing, distribution and marketing even more efficient; communicate agricultural ideas and information; and do the actual farming.

The area of conservation, or ecology as we're now calling it, includes forestry, fisheries and wildlife, forest products and resource development. This area offers an abundance of interesting and rewarding careers in research, development and management of natural resources, education, service and communications.

The youth of Michigan are fortunate to have numerous colleges and universities in the state where they may pursue a wide variety of courses designed to prepare them for farming or agriculture related careers. These courses range in length from one week to four years.

One college states in its brochure, "If you are trained in agriculture, you are needed. If you try to ascertain all the opportunities for service and employment that a degree in agriculture might lead to you tackle an impossible task. Many opportunities that will open to the under-20 generation are unknown or unimagined by the over-30 generation." The brochure then goes on to list 250 typical service and professional opportunities for agricultural-college graduates. Among the list are these occupations: agronomist, botanist, climatologist, entomologist, ecologist, floriculturist, game warden, horticulturist, insurance broker, land surveyor, miller, nurseryman, organizational fieldman, park manager, quality control specialist, rural sociologist, science editor, taxocologist, VISTA volunteer, water economist, youth corps conservation director and zoologist.

The Future

Despite reduced birth rates, population of the earth is expected to be much greater in the 21st century than now. Efforts toward maintaining a quality environment will undoubtedly increase. More food will be needed from less land. Requirements in conservation and recreation, based on present trends, will be much greater. Great increases in positions for agricultural technologists abroad are anticipated, with heavy demand for those trained in agriculture and sociology or agriculture and political science.

So, even though we may still inquire "how are we going to keep them down on the farm after they've seen Paree," a bright future seems assured for the youth of today who select agriculture related careers.
LIVESTOCK

DISCOVERED SUCKER FISH, America's leading producer of Nile Tilapia, has a new product line: Nile Tilapia fingerlings. These fingerlings are raised in aerated, warm water ponds and are marketed in packages of 500 or more. They are available in all states and for export to Canada. Nile Tilapia fingerlings are ideal for aquaculture, ornamental fishkeeping, and ornamental fish breeding. For further information, contact NEIL M. SINGER, Director of Sales, DISCOVERED SUCKER FISH, 1430 East Lake Road, HFA 6, Madison, Wisconsin 53716. Phone: (414) 293-9120.

November 1, 1972

MICHIGAN FARM NEWS

Outstanding Young Farmer Finalists

Four finalists who will compete for Michigan Farm Bureau's Outstanding Young Farmer Award were selected by a panel of judges. These young farmers will be honored at the 133rd Annual Meeting of the Michigan Farm Bureau annual meeting November 8. The state winner, who will represent Michigan at the 1973 AFBF convention in December in Los Angeles, will be announced at that time.

The finalists are:

Larry Edward Brabant, St. Charles, attended Michigan State University for two years, majoring in General Agriculture. He has been farming for 12 years and is partnered with his father on a 1120-acre farm, 534 of which he owns, specializing in beef feeding and cash crops.

Malcolm B. George, Cadillac, has been farming for eight years. He owns and operates a 645 acre partnership enterprise specializing in dairy. Malcolm is a graduate of the Michigan State University agricultural short course, and his wife, Anita, just recently received her BA degree in Communications Arts. The Georges have three children, Larry Joly Gould, Morenci, has been farming for 11 years. He attended college for two years, specializing in general agriculture and was a member of the Kellogg Farm Study program. He is in partnership on a 960-acre farm, 640 of which he owns, specializing in egg quality, greater feed efficiency.

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8.

FOUR-COUNTY EAGLES--two purebred sires. Indoor in service. Also registered herdsires and heifers. Write for pedigree sheets and return for confirmation. Royce St. Ade, Miam Platte, Nebraska or:

(10-5-23)

Milking, Shortenboars: Young Bulls, 250 less. Half interest. Write for unbarred pedigrees or better yet, pay in full. J. H. Russey & Sons, Oakdale, Nebraska.

(11-6-23)

POULTRY

MADISON COUNTY SISK YARDS: Avoid future chicken paperwork for extra profit. Also registered and unbarred. The Registry, Madison County, Madison, Nebraska.

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(10-23-23)
another dividend!

this time, for "Safety Group" Workmen's Compensation Policyholders

It was earned between July 1, 1971 and June 30, 1972, by Farm Bureau members working together for safety. The result is sharing the benefit... a "Safety Group" Workmen's Compensation dividend check which will be mailed this month.

No matter the size of his farm, or how big or small the premiums, any Michigan farmer can become a "Safety Group" member by meeting four requirements:

1. Hold a Farm Bureau Membership
2. Actually join the "Safety Group"
3. Agree to a common July 1 effective date for your Workmen's Compensation insurance policy
4. The majority of your payroll is for agricultural employees

"Safety Group" Workmen's Compensation...

another reason why we're called the farm experts!

FARM BUREAU INSURANCE GROUP

Farm Bureau Mutual • Farm Bureau Life • Community Service Insurance • Community Service Acceptance