MICHIGAN FARM NEV

THE ACTION PUBLICATION OF THE MICHIGAN FARM BUREAU

Vol. 50, No. 2

THE NEW AGE

February



GOVERNOR MILLIKEN MEETS WITH FARM BUREAU LEADERS — President Elton Smith, Vice President Dean Pridgeon (also Chairman of the State Legislative Committee), Dan Reed, Secretary-Manager and Bob Smith and Al Almy, Public Affairs Division, met with Governor Milliken to present copies of Farm Bureau's policies as determined by the voting delegates at the annual meeting in Grand Rapids last November. The Governor and a special assistant spent considerable time discussing Farm Bureau's policies as they relate to the various problem areas in agriculture. Governor Milliken was especially interested in the policies on taxation, farmland assessment and educational finance reform. Several agricultural and marketing legislative issues were discussed, as were environmental problems, especially the affect that strict regulations have on many livestock farmers and producers of various other commodities. It was stressed that a great deal of additional research is needed to determine the best and least costly methods of dealing with pollution problems. The need for continued adequate funds for the various other areas of agricultural research were part of the discussion, as was the need of possible state legislation to set up fair and realistic guidelines in the area of farm labor. Governor Milliken is very well informed on the agricultural economy and assured the Farm Bureau leaders that he and his staff will give every consideration to the many problems facing agriculture and the recommendations that were developed by his specially appointed Task Force on Agriculture.

Michigan Farm Bureau 1971 Legislative Seminar Schedule

VALLEY REGION - Rudolph wassee) Reinbold, (Arenac - Bay - Gladwin - Gratiot - Midland - Saginaw)

Feb. 23, Tues., SOUTHEAST REGION-Donald Ruhlig, (Hillsdale - Jackson - Lenawee - Monroe - Washtenaw - Wayne)

March 3, Wed., CENTRAL REGION - Kenneth Wimmer, (Clinton - Eaton - Genesee - Ing-

Feb. 16, Tues., SAGINAW ham - Livingston - Oakland - Shia-

March 9, Tues., SOUTHWEST REGION - Eugene Greenawalt, (Berrien - Branch - Calhoun - Cass Kalamazoo - St. Joseph - Van

March 10, Wed., NORTH-EAST REGION - LeRoy Brady, Jr., (Alcona - Alpena - Chebovgan - Emmet - Iosco - Montmorency -Ogemaw - Otsego - Presque Isle)

March 10, Wed., NORTH-WEST REGION - David Mead, (Antrim - Benzie - Charlevoix -Kalkaska - Manistee - Missaukee - Northwest - Wexford)

March 10, Wed., UPPER PE-NINSULA - Hugo Kivi, (Chippewa - Copper County (Baraga and Houghton) - Hiawathaland (East Marquette, Alger and Delta) Iron Range (West Marquette and Iron) - Mackinac-Luce - Menominee)

March 11, Thurs., THUMB REGION - David Pohl, (Huron Lapeer - Macomb - St. Clair -Sanilac - Tuscola)

March 30, Tues., WEST REG-ION - Ronald Nelson, (Allegan - Barry - Ionia - Kent - Montcalm Muskegon - Ottawa)

March 31, Wed., WEST CEN-TRAL REGION - Kenneth Wiles, (Clare - Isabella - Mason -Mecosta - Newaygo - Oceana -

YWCA - 217 Townsend St. (half block So. of Capitol)

9:30 a.m. - Coffee and Rolls; 10:00 a.m. - Report of Farm Bureau Legislative Program and Progress; 12:00 Noon - Luncheon with Legislators; 1:45 p.m. -Adjourn to the Capitol to attend sessions of the Senate and House.

ON THE INSIDE:

Legislative Seminar Page 3

Governor's Address Page 4

We've Got Leaders Page 5

Postal Reform Page 10 EDITORIAL . . .



Farm Bureau **Believes PROFIT**

One of the resolutions adopted at the 52nd annual meeting of the American Farm Bureau Federation is titled "Farm Bureau Beliefs." This is not a new policy for the organization, but one that is overlooked by many. The policy states in part, "We, as Farm Bureau members, believe: In the American competitive enterprise system, in which property is privately owned, privately managed, and operated for profit . . .'

The word profit means different things to different people. It can be a common and vigorous word to some people or an expression

of contempt to others.

Those who buy in the marketplace often say prices are too high because profits are excessive. Those who sell in the marketplace say prices are too low to make an adequate profit. Often the government takes it's share for taxes. Those who labor to produce the goods for the marketplace say wages are too low in proportion to profits. Those who invest their money in any type of business say the cost of labor is too high compared to the sales price to allow for a reasonable profit.

What does the word profit mean? A profit is what is left from the receipts of a business after the cost of doing business has been paid. This cost can include many things: raw materials, supplies, taxes, wages, employee benefits, transportation, sales commissions, rent, etc.

Who benefits by profits? The owner or owners of a company or business who risk invested capital get the first benefit, either in the form of wages, increased dividends, or an increase in the value of stock, if it is a stock company. Profit also enables a business to pay wages, expand and produce more or new products which in turn produce profits, and jobs. A company is both a buyer and a seller. A profit enables a company to buy more. Profits create many profits in other lines of business.

Profit also means benefits. The Chase Manhattan Bank points out that in 1908 an average worker in a tire plant was paid 40 cents an hour and produced a tire costing \$53. The tire would last for 5,000 miles. Today the average worker in a tire plant is paid over \$3 an hour and produces automobile tires that sell for \$22

and can run for 29,000 miles.

The rate of pay has increased eight times, the product sells for less than one-half and gives almost six times more service. This can all happen because capital profits were spent to improve methods and machines to improve production to meet a demand from the increasing population.

Profit is not guaranteed. Many companies nd businesses lose money in any given Any person or group of people who decide to no longer work for someone else and go into business for themselves must first realize that

a profit must be made.

Without profits this country would stop running. Profit is what makes a free society move. Take profit away and the free society stops being free and becomes a captive society. Freedom ends when any force puts an end to the profit motive and the free competitive enterprise system.

The right to privately own property and to privately manage such property so a profit can be made did not just happen here in our

country, it was planned.

Words mean many things to many people. The word profit is a simple word but plays a major role in the lives of each and every citizen of our country. We must plan to protect the profit system. It is a necessary part of our daily lives and our future.

Carl P. Kentner



Dedicated Dozen

Counties over goal:

1 - 400 member category

Mac-Luce Cheboygan Presque Isle Chippewa

401 - 1100 member category

Arenac Oceana St. Joseph Montcalm

1101 - category Saginaw

Regions, percentage-wise Saginaw Valley, 92.03% Northeast, 91.07% Thumb, 90.74% Southeast, 89.35%

Northwest, 88.89% West, 88.37% West Central, 87.55% Central, 86.00% Upper Peninsula, 85.42%

EVER EAT FROM A HOG TROUGH?

That's what the chairman of the Edwards County, Ill., Young Farmers' Committee of Farm Bureau had to do after losing a challenge to older members in a membership drive.

(A word to the wise should be sufficient!)

MICHIGAN FARM NEWS

The MICHIGAN FARM NEWS is published monthly, on the first day, by the Michigan Farm Bureau, at its publication office at 109 N. Lafayette Street, Greenville, Michigan.

Editorial and general offices at 4000 North Grand River Avenue, Lansing, Michigan 48904. Post Office Box 960. Telephone, Lansing 485-8121, Extension 317. Subscription price, 50¢ per year.

Established January 12, 1923. Second Class Postage paid at Greenville, Michigan.

Michigan.

EDITORIAL: Editor, Carl P. Kentner; Associate Editor, Vern M. Bullen; Advertising Manager, Carl P. Kentner; Artist, Norman Goodling.

OFFICERS: Michigan Farm Bureau; President, Elton R. Smith, Caledonia, R-1; Vice President, Dean Pridgeon, Montgomery, R-1; Secretary-Manager, Dan E. Reed, Lansing.

DIRECTORS: District 1, Arthur Bailey, Schoolcraft; District 2, Dean Pridgeon, Montgomery, R-1; District 3, Andrew Jackson, Howell, R-1; Dis-trict 4, Elton R. Smith, Caledonia, R-1; District 4, Elfon R. Smith, Caledonia, R-1; District 5, David Morris, Grand Ledge, R-3: District 6, Jack Laurie, Cass City, R-3: District 7, Kenneth Bull, Bailey, R-1: District 8, Harvey Leuenberger, Saginaw, R-6; District 9, Eugene Roberts. Lake City, R-1; District 10, Richard Wieland, Ellsworth, R-1; Dis-trict 11, Franklin Schwiderson, Dafter.

DIRECTORS AT LARGE: Walter Frahm, Frankenmuth; James L. Sayre, Belleville; Calvin Lutz, Kaleva.

WOMEN OF FARM BUREAU: Mrs. Jerold Topliff, Eaton Rapids, R-1; FARM BUREAU YOUNG FARM-ERS: David Diehl, Dansville.

POSTMASTER: In using form 3579, mail to: Michigan Farm News, 4000 N.
Grand River, Lansing, Michigan 48904 Second class postage paid at Greenville, Michigan

PRESIDENT'S COLUMN

Young Farmer Leadership



All farmers at one time or another have used the expression, "sink or swim." It's part of the nature of raising food and fiber. We can only do so much to prepare ourselves in our businesses. After a point, we depend on faith that the crop will be a good one.

And if it is a good crop, we farmers then must prepare ourselves for the marketplace. Cooperatives are the best bet. Cooperation among many farmers is always better than what one farmer can do in the marketplace. Too often though, at this stage of development, farmers simply depend on the sink or swim theory. And that's what can weaken the goals

of farmers.

We farmers need to carry over our preparedness in the field to all phases of agricultural activity. In marketing, in legislation and in education, we must develop the effective leadership that will get our leaders out in front of us as farmers to make the right decisions. Our Farm Bureau history is filled with capable leaders. And as farmers, we must continue to develop leaders for the future. We can't afford to put our faith to chance. Our investment is too great.

We must nourish our crop of growing leaders. Utilizing the sink or swim theory with potential leaders is a waste of manpower. Considering that only a few leaders may emerge under these conditions is a good bet. But it is doubtful any will ever become champion "swimmers." Opponents of agriculture make it too tough. Our business world is too highly technical, highly political and ever changing. So it is imperative that solid steps be taken to protect farmers' investment for the future. We need the best leaders possible.

Plans to develop leaders from agriculture's youth are really economic decisions. They are decisions that eventually will pay benefits through the healthy growth of agriculture. We farmers can't be caught leaving the farm gate open. Qualified aggressive leadership for the future will insure our success.

That's why farmers must strongly support our Michigan Farm Bureau Young Farmers program. Each of us can further commit ourselves to the desirable goals of this fine pro-

In this role farmers play an integral part. Present leadership must offer opportunities for leadership to young farmers. Our responsibilities are highlighted in an eulogy, "Roosevelt Has Gone," April 14, 1945.

"The final test of a leader is that he leaves behind him in other men the conviction and the will to carry on.

. The genius of a good leader is to leave behind him a situation which common sense, without the grace of genius, can deal with successfully."

These are reasonable goals and Farm Bureau members are working to accomplish them. On the county and state levels young farmers are being activated to leadership. For five years now the Young Farmer program has been growing roots. These men and women from 18 to 30 years of age are making a meaningful and effective contribution.

Young farmers, furthermore, are working vigorously to help us accomplish our membership goals. Last year over 36 percent of new members were under 30. They are making their mark.

The further support we as farmers can give to them to accept the reins of challenge cannot be overestimated. Young farmers are our lifeblood for a strong and healthy agriculture.

Elton R. Smith

County F.B. Women's Chairmen

Programs "out in the county" affects all of the Farm Bureau members and much of the action is carried out by the Farm Bureau women. "Michigan Mother of the Year" . . . College Week for Women . . . Safety and drug studies . . . the Citizenship Seminar . . . and the Karker Scholarship fund program . . . these are but a few of the projects undertaken by F. B. women.

County Farm Bureau Women's Committee chairmen are: Alcona, Mrs. E. J. Hart, Lincoln; Allegan, Mrs. Robert Immink, Hamilton; Alpena, Mrs. Leonard Timm, Herron; Antrim, Mrs. Walter Chellis, Jr., Ellsworth; Arenac, Mrs. Harold Nixon, Turner; Barry, Mrs. Wayne A. Pennock, Nashville; Bay, Mrs. Richard Feinauer, Bay City; Berrien, Mrs. Edwin Bartz, St. Joseph; Branch, Mrs. Remus Rigg, Coldwater; Calhoun, Mrs. David Cook, Marshall; Cass, Mrs. Roger Stoner, Jones; Charlevoix, Mrs. Raoul Meyer, East Jordan.

Cheboygan, Mrs. Naomi French, Onaway; Chippewa, Mrs. Clifford Postma, Rudyard; Clare, Mrs. Winston Raymond, Clare; Clinton, Mrs. Raymond Mayers, St. Johns; Copper Country, Mrs. John Brunton, Mass; Eaton, Mrs. Philip Conklin, Charlotte; Emmet, Mrs. John Pesarcyk, Harbor Springs; Genesee, Mrs. Marvin Tiedeman, Gaines; Gladwin, Mrs. Arthur Schindler, Gladwin; Gratiot, Mrs. Alfred Silhavy, Alma; Hiawathaland, Mrs. Lawrence McNally, Carlshend; Hillsdale, Mrs. Charles Letherer, Pittsford; Huron, Mrs. Edward Oeschger, Bay Port; Ingham, Mrs. Harold McMichael, Mason.

Ionia, Mrs. Stanley Powell, Ionia; Iosco, Mrs. August Lorenz, Tawas City; Isabella, Mrs. Hugh Swindlehurst, Mt. Pleasant; Jackson, Mrs. Herbert Roberts, Grass Lake; Kalamazoo, Mrs. William Bush, Schoolcraft; Kent, Mrs. Robert Barnes, Lowell; Lapeer, Mrs. Horace Davis, Lapeer; Lenawee, Mrs. Elwin Marks, Clayton; Livingston, Mrs. Henry Hudson, Fowlerville; Mac-Luce, Mrs. James Gribbell, Engadine; Macomb, Mrs. Allen Penzien, Romeo; Manistee, Mrs. Ray Anderson, Chief.

Mason, Mrs. H. James Fitch, Scottville; Mecosta, Mrs. Joel Chapin, Remus; Menominee, Mrs. Leo Sjoholm, Wilson; Midland, Mrs. Warren Marden, Midland; Missaukee, Mrs. Edwin Benthem, McBain; Monroe, Mrs. Marion Yoas, Newport; Montcalm, Mrs. Herbert Perkins, Edmore; Montmorency, Mrs. Duane Stevens, Hillman; Muskegon, Mrs. Lester Benston, Whitehall; Newaygo, Mrs. William Edbrooke, Fremont; N. W. Michigan, Mrs. Oliver Tompkins, Traverse City; Oakland, Mrs. Henry Axford, Lake Orion; Oceana, Mrs. James Ramthun, Montague; Ogemaw, Mrs. Louis Nelson, West Branch.

Osceola, Mrs. Maurice Ogden, Sears; Otsego, Mrs. Tilden Evans, Gaylord; Ottawa, Mrs. Ben Bosgraaf, Hudsonville; Presque Isle, Mrs. Alcid Burnell, Hawks; Saginaw, Mrs. Robert Squanda, Saginaw; St. Clair, Mrs. Paul Vermeesch, Yale; St. Joseph, Mrs. Harry Oxender, Constantine; Sanilac, Mrs. Howard Sealey, Brown City; Shiawasee, Mrs. George Sutton. Morrice: Tuscola, Mrs. Earl G. Hecht, Vassar; Van Buren, Mrs. Earl Morehouse, Hartford; Washtenaw, Mrs. Joseph Lutchka, South Lyon; Wayne, Mrs. Robert Simmons, Belleville; Wexford, Mrs. Louis Smith, Manton.

diame: ar mora i

Farm Bureau
Potpourri Women

"Beautiful Winter." We don't appreciate it until we go without it. Carolin writes from Panama, "Mom enjoy the snow and the change of seasons for me too, down here all we have is heat and rain."

Look around you . . . even ice is beautiful as well as treacherous. I guess people are a little more conscious of safety than they have been other times. I received a Safety Newsletter the other day and thought you might be interested in a few of the items.

During 1970, Michigan experienced the largest year-to-year reduction in traffic fatalities for the past 32 years. There were 334 fewer deaths than in 1969. There may be many reasons for this reduction. Implied Consent law may be one, automobile safety check lanes, stiffer penalties for the traffic violator may be a reason and your county safety programs may be another reason.

Did you know that your studded snow tires are under attack in some states and that Ontario already has banned them, effective in April? The highway department heads say the studs wear grooves in the pavement leading to water collection and steering problems.

"The safest five miles in Michigan," is claimed by the Mackinac Bridge. The bridge has been opened for 13 years and has never had a traffic fatality. One in 300,000 vehicles crossing the bridge is involved in a collision, usually a rear-end one and guess what it is caused from: "gawking."

Our New Year is nicely getting started and it's always a good time to take stock of what we have and be thankful. Just to prove it, I ready what washday used to be like and thought you might like it too.

"RECEET FOR WASHIN CLOES"

"Bild a fire in back yard to het kettle of rain water. Set tubs so smoke won't blow in eye if wind is peart. Shave one hole cake of lie sope in bilin water. Sort things, make three piles, one pile white, one pile cullord, one pile werk britches and rags. Stur flour in cold water to smooth, then thin with bilin water. Rub dirty spots on board, scrub hard then bile. Rub cullord but don't bile, just rench and starch. Take white things out of kettle with broom-stick handle, then rench, blew and starch. Spred tee towels on grass. Hang old rags on fence. Pore rench water on flower bed. Scrub porch with hot sopy water. Then turn tubs upside down. Go put on a clean dress, smooth hair with side combs, brew cup of tee. Set and rest a spell and count blessings."

Washday used to be a heap of work, but the wise woman knew what to do when the tubs were empty and the work done; she rested and was grateful. Can we say the same?

Mrs. Jerold (Maxine) Topliff

Washington Legislative Seminar

Reservations for the Michigan Farm Bureau Women's Committee sponsored Washington Legislative Seminar must be received by March 1 to guarantee reservations for this outstanding annual event.

The state and county Farm Bureaus are in the process of selecting Legislative Leaders for the March 15-18 Seminar, offering them an opportunity to visit with their respective congressmen about key Farm Bureau policies. Farm Bureau members, other than selected Legislative Leaders, are also encouraged to join the Seminar as American Heritage tour members. While the Legislative Leaders are "attending to affairs of state," the American Heritage tour members will be on conducted tours of the nations Capitol.

The Seminar is scheduled to leave Lansing by chartered plane Monday, March 15, at 11:30 a.m. Tuesday, both groups will go on a guided sightseeing bus tour. Plans are for the Legislative Leaders to have breakfast with their Democratic congressmen, visit their offices or attend hearings while the American Heritage group will tour the Capitol and visit Congress. It is also planned to have breakfast with Republican congressmen Thursday, followed by more House and Senate visits. The Heritage group will continue their tours and both groups are scheduled to leave Washington, D. C., at 2:00 p.m., to arrive in Lansing at 3:30.

Please include my reservation for
THE WASHINGTON LEGISLATIVE SEMINAR
sponsored by Farm Bureau Women March 15-18, 1971

Name

Address

The cost of this Seminar is \$135 per person. Enclosed is my check in this amount, made payable to Michigan Farm Bureau.

Your reservation should be sent not later than March 1, to Michigan Farm Bureau; Att.: Helen Atwood; Women's Department; 4000 N. Grand River Ave.; Lansing, Michigan 48904.

Legal Notices

NOTICE OF ANNUAL MEETING

FARM BUREAU MUTUAL INSURANCE COMPANY
OF MICHIGAN

The annual meeting of the policyholders of Farm Bureau Mutual Insurance Company of Michigan, a corporation, will be held at its Home Office, 4000 North Grand River Avenue, Lansing, Michigan, on Wednesday, February 24, 1971, beginning at 1:30 p.m., for the following purposes:

- 1. To receive reports from officers and management.
- To elect directors.
- To consider such other matters as may properly come before the meeting.

Attest: W. S. WILKINSON Secretary February 1, 1971 KENNETH BULL President

Policyholders may obtain a copy of the Annual Report from any County Farm Bureau Office or from the Home Office in Lansing.

NOTICE OF ANNUAL MEETING

FARM BUREAU LIFE INSURANCE COMPANY OF MICHIGAN

The annual meeting of the stockholders of Farm Bureau Life Insurance Company of Michigan, a corporation, will be held at its Home Office, 4000 North Grand River Avenue, Lansing, Michigan, on Tuesday, February 23, 1971, beginning at 1:30 p.m., for the following purposes:

- 1. To receive reports from officers and management.
- 2. To elect directors.
- To consider such other matters as may properly come before the meeting.

Attest: W. S. WILKINSON Secretary February 1, 1971 DAVID MORRIS President

Policyholders may obtain a copy of the Annual Report from any County Farm Bureau Office or from the Home Office in Lansing.

NOTICE OF ANNUAL MEETING

COMMUNITY SERVICE INSURANCE COMPANY

The annual meeting of the stockholders of Community Service Insurance Company of Michigan, a corporation, will be held at its Home Office, 4000 North Grand River Avenue, Lansing, Michigan, on Monday, February 22, 1971, beginning at 1:30 p.m., for the following purposes:

- 1. To receive reports from officers and management.
- 2. To elect directors.
- To consider such other matters as may properly come before the meeting.

Attest: W. S. WILKINSON Secretary February 1, 1971 KENNETH BULL President

Policyholders may obtain a copy of the Annual Report from any County Farm Bureau Office or from the Home Office in Lansing.

NOTICE OF ANNUAL MEETING

COMMUNITY SERVICE ACCEPTANCE COMPANY

The annual meeting of the stockholders of Community Service Acceptance Company of Michigan, a corporation, will be held at its Home Office, 4000 North Grand River Avenue, Lansing, Michigan, on Monday, February 22, 1971, beginning at 1:30 p.m., for the following purposes:

- 1. To receive reports from officers and management.
- 2. To elect directors.
- 3. To consider such other matters as may properly come before the meeting.

Attest: W. S. WILKINSON Secretary February 1, 1971 KENNETH BULL President

Policyholders may obtain a copy of the Annual Report from any County Farm Bureau Office or from the Home Office in Lansing.

Carl P. Kentaya



Robert E. Smith Federal Truck Regulations Delayed

out the nation rallied behind the American Farm Bureau Federation when notified that the Bureau of Motor Carrier Safety in the U.S. Department of Transportation had made comprehensive revisions of regulations relating to safety standards for drivers of interstate trucks and that the farm exemption had been eliminated. Such regulations were to become effective on January 1, 1971.

Farmers have heretofore been generally exempt from such federal truck regulations. The Bureau removed the exemption and did not give any information nor publication that the new rules would apply to farmers.

Michigan Farm Bureau worked on this issue through several Congressmen, including Congressman Harvey, who is a member of the Transportation Committee of the House of Representatives. Michigan Farm Bureau also directly contacted the Director of the Bureau of Motor Carrier Safety in Washington, urging delay of the effective date of the regulations. It was pointed out that thousands of farm truck owners in Michigan would be seriously affected and that there had been no opportunity for farmers to examine and understand the proposed regulations nor to appear at a hearing. Finally, within a day or two of the effective date, the application regulations applying to farmers.

State Farm Bureaus through- of the regulations to farmers was deferred for six months to provide an opportunity to submit testimony on the affect on agriculture.

> As proposed, farmers, members of their families and hired workers would have been required to comply with a large number of restrictions in order to drive a truck, including a pickup, across the state line. Such regulations have applied to large, for-hire truck operators for some time, but farmers have been exempt in the

Some of the requirements were:

- 1. The driver must be at least 21 years of age.
- 2. Must have passed a road test as a truck driver.
- 3. Must have passed an examination relative to federal safety laws.
- 4. Must have passed a physical examination during the preceding 24 months.

If such regulations become effective on an interstate basis, it means that undoubtedly within a short time all farm trucks within the state would be subject to similar state regulations. A quick review of the safety record of farm trucks by Michigan Farm Bureau indicates that the record has been very good and shows no need for such complicated and far-reaching

Governor Speaks on 'State of the State'

marked by candor and courage a politics in which no promises are made that cannot be kept, no new programs initiated that cannot be paid for and no programs continued that do not produce results." This was the keynote of Governor Milliken's inaugural address on January 1 and expressed a second time in his State of the State address before the joint legislative session on January 14.

The Governor's speech was general in that it recognized the problems of the state as a whole and assured legislators that his budget address and special message later on would set forth specific programs to set Michigan on the road to "recovery and

Fiscal Situation and Taxation

With the fiscal situation facing the state, "candor and courage' and "bipartisan cooperation" will be needed. While Michigan's budget problems are indeed serious, the Constitution prohibits deficit spending. Governor Milliken said that in a recent survey of 40 states, 18 anticipate budget deficits and 11 of them will be of substantial magnitude, running as high as \$1 billion for such states as New York and California. Michigan's budget problems, by comparison, are rather small and may not have existed had it not been for the effects of the automotive strike. Lost revenue and increased welfare services attributed to the strike cost state government more than \$100 million."

The Governor said that 1971 must be a year of economic recovery and that the economy must be stimulated into a "new era of growth, expansion and diversifi-cation." He pointed out that industry, agriculture and tourism, "are all keystones of Michigan's economic foundation." He especially mentioned the great potential for expanding sales for Michigan manufactured and agricultural products overseas and the fact that tourism is expanding rapidly. He said that we must not only foster economic expansion, but also consumer confidence" and, because of this and other reasons, there should be a period of relief from rising

Any reform, he said, must include "spending reform." Land use reform (including property taxes) is needed as well as welfare reform, judicial reform, corrections reform and governmental reform. He especially pointed to

"New politics - a politics the need for reform in the relations between the state and federal government.

While Governor Milliken said that he would not propose any "increase in state taxes for the entire calendar year of 1971," he made it very clear that the Legislature would need to make such decisions this year, even though the impact of the decision would not take effect this year.

Environment

In reference to the environment, the Governor said that he is "absolutely committed . . . to eliminating the climate of carelessness that has abused our en-vironment." This means that "such problems as nonreturnable containers, billboard blight, junk automobiles and noise pollution' must be dealt with. A special message outlining problems in air, water and land resources will be sent to the Legislature. It is expected that the message on land resources will recognize the absolute need for encouraging the preservation of good agricultural land as a means of creating "open space" or "green acres" which, in turn, will assist in meeting the problems of air and water pol-

Transportation

The transportation system was also mentioned, with a special message expected to include a plan for "financing an expanded urban and rural highway program and a proposal for financing public transportation systems . . .

Education

In the area of education, Governor Milliken made it clear that we cannot get at the root causes in inequality in education until we can, through constitutional amendment, shift the burden of support from property tax to income tax, however, there is much we can do now." A special message outlining comprehensive education recommendations will be sent to the Legislature.

Crime and Drug Control

Governor Milliken said that crime and drug control represents a great challenge and must be met with ". . . a strengthened capacity of our law enforcement agencies . . ." He said that a commission on investigations is a necessary tool in the fight against organized crime.

Governmental Reform and Tax Sharing

Governmental reform was emphasized at all levels, especially reform of the federal system. to survive."

Governor Milliken recognized that many of Michigan's and other states' problems result from federal regulations and requirements. For instance, in the area of welfare, federal policy has virtually eliminated the opportunity to deal effectively with case loads." He said that the federal government "insists that payments be increased, but there has been no change in federal financial support." In Michigan, such costs have jumped 60% and case loads have increased 45%. This results in the fact that 24% of this year's state budget is spent on public assistance payments. By contrast, only 5.7% of the federal expenditures are for welfare. He said that "this disparity must be corrected . . .

Governor Milliken said that sharing of federal tax revenue with the state and local units is necessary to properly share in the fiscal crisis of these units of government. He said he would work with "Michigan Congressmen and Senators to press for rapid adoption of a substantial revenue-sharing package." The Governor also said that local government reform is needed and that regional cooperation is now well under way in Michigan.

He pointed out that the special commission appointed by him last fall on local government consisted primarily of representatives of cities, townships, counties and regional organizations" and that this commission would continue its work under the chairmanship of Lt. Governor Brickley. The commission is expected to make recommendations on governmental reorganization.

The Governor also commented on several other general areas, including management reform, human rights, health, housing and the economic outlook. He concluded his message by recognizing that citizens have reached the point where they are "demanding a halt to expensive new government programs that in theory promise total solution to social problems, but in reality produce little progress at all." Further, "we who are in politics must close the gap between promise and reality. People are tired of paying new taxes to solve old problems." In calling for bipartisan cooperation, he said we must restore "people's lost confidence in the institutions of government . . . not because we in politics want to survive, but because we as Americans want our institutions

President's Conference



MORE THAN 80 . . . Farm Bureau members from across the state attended the workshop on Farm Bureau operations held in mid-January. Pres. Elton Smith and staff committees have set up a second workshop for March 4-5. Labor Legislation (a discussion led by M. J. Buschlen, MASA Op. Mgr.) was one of several topics discussed.

Notes On National Issues . . . ceived by farmers fell two per

EMINENT DOMAIN BILL, (.S 1), has been signed by President Nixon. Farm Bureau strongly supported the bill, which provides fair treatment to property owners whose land must be taken for federal purposes, including payment on fair market value, payment of owner's litigation costs, loss of personal property, expense for replacement and other payments depending on circumstances.

will permit a depreciation speed of pollution, etc.

up and increase depreciation allowed the first year.

HIGHWAY BILL - The federal Highway Trust Fund has been extended until 1977, in line with Farm Bureau policy. Federal matching monies continue to be available for primary and secondary roads, with considerable increase beginning in 1974.

ENVIRONMENTAL ASSIST-ANCE PROGRAM-In line TAX DEPRECIATION - The with Farm Bureau policy, has Treasury Department's new rules, been announced by the Secretary beginning in 1971, for new pur- of Agriculture. The program, chases, can save many farmers REAP, will provide cost-sharing substantial sums of tax money on for soil and water conservation machinery and livestock. They practices that assist in prevention

FARM PRICES - Prices recent during the month ended December 15 to reach a level seven percent below a year earlier.

Contributing most to the decline were lower prices for oranges, cattle, cotton, and lettuce, USDA said. Higher prices for eggs and corn were partially offsetting.

Prices paid by farmers advanced one-fourth of one percent during the same period. Compared with a year earlier prices paid were up five percent unfield wards Committee Committee

The parity ratio fell to 67 at the end of the year - the lowest since 1933.

Notes From All Over

Will Success spoil Arlington Cemetery?

Not if the U.S. Army can help it. The Pentagon has decided to ban private cars, taxi-cabs and buses from the 518-acre tract that is the final resting place for more than 162,000 Americans. The reason — Army lawyer James S. Stokes explains it this way: "We had to do something to stop the massive flow of traffic that was interfering with the funerals. During a two week period last summer an average of 1,000 vehicles a day entered the cemetery."

Visitors must park outside the cemetery and either walk up the steep path-ways or buy a ticket on a franchised shuttle bus. Visitors will have a choice of a 35 minute ride with stops at the Kennedy graves, Tomb of the Unknown Soldier and the Custer-Lee Mansion or a 12 minute bus ride directly to the Tomb. Fares for the 35 minute-narrated tour costs 70¢ for adults and 30¢ for children.

Another different aspect of the visit is that the Changing of the Guard is scheduled to take place every half hour instead of every hour as previously done.

There are some concessions made. Permanent passes will be issued to persons with relatives buried at Arlington; also vehicles carrying aged, handicapped or infirm persons or to special services or on their way to a burial, may be driven

One other side-note . . . local bus firms and the Transit Union are suing the Army and Interior Dept. to lift the ban, contending no firm should have a monopoly on access to a national shrine.

The combination of farm families - Farm Bureau members and the knowledge that there are people in need, all add up to an everyday happening in the rural areas. Some folks in the urban area (Detroit) were the beneficiaries of this combination recently.

Mr. and Mrs. Arlo Bruning, their son, Tom, and his family heard that 20 former heroin addicts living in the Self Help Addiction Rehabilitation (SHAR) house in Detroit were in need of food. The Brunings' loaded up two cars with foodstuffshome baked bread, bushels of potatoes, cartons of eggs, slabs of beef and boxes of canned goods. When others of the 350 member Presque Isle County Farm Bureau heard of the situation, they, too, "got on the band-wagon" and have taken SHAR on as a project. This is just one project of county Farm Bureaus that has received public notice.

Again . . . the combination of farm families, Farm Bureau members and the knowledge of need someplace or by someone exemplify the Farm Bureau Purpose: "Farm Bureau is a free, independent, governmental, voluntary organization of farm and ranch families' united for the purpose of analyzing their problems and formulating action to achieve educational improvement, economic opportunity and social adjustment, and thereby to promote the national well-being. Farm Bureau is local, statewide, national and international in its scope and influence and is nonpartisan, nonsectarian and non-secret in character."

"Irrigation in Michigan - 1970," a report released by the Michigan Water Resources Commission, is a total inventory survey of Michigan's agricultural, recreational and commercial irrigation water use covering the past 12 years. William Marks, Chief of the Commission's Water Development Services Division, reports that the report may be the most comprehensive compilation of irrigation information in the United States. According to the report more than 13 billion gallons of water annually to over 102,000 acres in Michigan. The greatest number of acres is for agricultural use, the second largest user is golf course watering.

"Michigan Week" . . . May 15-22, 1971, is off to a flying start. Michigan-Land of Hospitality will again be the theme of the 8 day observance. Saturday, May 15, is designated Community Pride Day; Sunday, Spiritual Foundations Day; Monday, Government Day; Tuesday, Heritage Day; Wednesday, Livilihood Day; Thursday, Education Day; Friday, Hospitality Day and Saturday, May 22, Youth Day. Win Schuler, restaurant owner, is the newly elected president of the Greater Michigan Foundation which sponsors Michigan Week. Honorary Chairman of Michigan Week is Governor William Milliken and Fred Charlton, Sturgis, is general chairman. Deputy chairman for Northern Michigan is Walter J. Wentz, Sault Ste. Marie; Reno J. Maccardini, Grand Rapids, Western Michigan; John McGoff, East Lansing, Central Michigan; Frank Firnschild, Detroit, Rastern Michigan and Frank Buchanan, Detroit, deputy-general chairman-at-large.

Richard Arnold, chairman of the Products and Agriculture Awards Committee, will be assisted by Deputy Chairman Carl entner, MFB Information Division Manager. In 1970, the Thar asparagus sled won the Agriculture Award.

Further details of the week's program will be given in succeeding issues of Farm News.

WE'VE GOT LEADERS

County presidents and secretaries for 1970-71 are important to the leadership of county Farm Bureaus. Listed, alphabitically by county, are the names of the president followed by the name of the secretary.

Alcona, Everett Alstrom, Spruce, Mrs. Doris Cordes, Barton City; Allegan, Junior J. Hoffman, Hamilton, Mrs. Susan K. Lange, Allegan; Alpena, Richard W. Stark, Lachine, Mrs. Esther Kennedy, Posen; Antrim, B. C. Veliquette, Kewadin, Mrs. Dorothy Conant, Central Lake; Arenac, Thomas Kopaczewski, Standish, Mrs. Lois Stange, Twining; Barry, Robert Bender, Middleville, Mrs. Winifred Woodmansee, Hastings; Bay, Herbert O. Schmidt, Bay City, Mrs. Ellen Peppel, Bay City; Benzie, Donald Nugent, Frankfort, Mrs. Larry (Lennie) Luther, Mesick; Berrien, David J. Timmreck, Eau Claire, Mrs. Maxine Cripe, Berrien Springs; Branch, Remus M. Rigg, Coldwater, Mrs. Helen Brown, Coldwater; Calhoun, Lynn H. Smith, Battle Creek, Mrs. Donna J. Morse, Marshall; Cass, Levi VanTuyle, Jr., Dowagiac, Mrs. Anna E. Carver, Cassopolis; Charlevoix, Wayne O. Saunders, East Jordan, Mr. Fred Willis, Charlevoix; Cheboygan, Gerald A. Brown, Indian River, Mrs. Cyril (Gertrude) Rocheleau, Cheboygan; Chippewa, G. Edwin DeWitt, Rudyard, Mrs. Wm. Cleve (Hattie) Lockhart, Pickford; Clare, Henry Eberhart, Clare, Mrs. Donald Armentrout, Farwell; Clinton, R. Lee Ormston, St. Johns, Mrs. Marilyn Knight, St. Johns and Copper County, Leonard J. Ollila; Mrs. Ernest Hendrickson, Calumet.

Eaton, Lute Hartenburg, Eaton Rapids, Mrs. Joan Jones, Charlotte; Emmet, Robert A. Hand, Petoskey, Mrs. Muriel Veurink, Petoskey; Genesee, Donald M. Hill, Montrose, Mrs. Doris

Walkling, Flushing; Gladwin, Dolliver J. Block, Gladwin, Mrs. Ella Vallender, Beaverton; Gratiot, Norman Gulick, Merrill, Mrs. Leona Vance, Ithaca; Hiawathaland, William D. Conine, Trenary, Mrs. Vilho (Jennie) Matson, Skandia; Hillsdale, Alvin Wells, North Adams, Mrs. Harriet Thomas, Hillsdale; Huron, Keith R. Sturm, Pigeon, Mrs. Barbara Bouck, Bad Axe; Ingham, Larry F. Silsby, Mason, Mrs. Jean Scutt, Mason; Ionia, Gerald F. Larson, Saranac, Mrs. Lester (Irma) Covert, Ionia; Iosco, Nelson C. Provoast, Whittemore, Mrs. Donald Goodrow, Hale; Iron Range, Frank L. Tuchowski, Crystal Falls, Mrs. Edwin (Joan) Jarvis, Crystal Falls; Isabella, Roger L. Himebaugh, Remus, Mrs. Mary Beutler, Mt. Pleasant; Jackson, John H. Pardee, Concord, Mrs. Dwain (Eunice) Dancer, Jackson; Kalamazoo, Arthur M. Bailey, Schoolcraft, Mrs. Rita Williams, Kalamazoo; Kalkaska, Robert F. Hall, Kalkaska, Mrs. Gwyneth Hayward, South Boardman; Kent, Leroy E. Klein, Sparta, Mrs. Kay Robe, Comstock

Lapeer, Stuart E. Owen, Lapeer, Mrs. Alice Abbott, Lapeer; Lenawee, Lowell Eisenmann, Blissfield, Mrs. Alice Collins, Adrian; Livingston, Russell E. Glover, Fowlerville, Mrs. Agnes M. Schrepfer, Howell; Mac - Luce. James Gribbell, Engadine, Mrs. Esther Flatt, Engadine; Macomb, Russell T. Koss, Mt. Clemens, Mrs. Pearl Engelbrecht, Romeo; Manistee, Charles J. Agle, Bear Lake, Mrs. Grace J. Niesen, Manistee; Mason, Gordon G. Groth, Ludington, Mr. Elmer L. Fredericks, Scottville; Mecosta, Roy E. Thompson, Mecosta, Mrs. Dan (Phyllis) Comer, Big Rapids; Menominee, Roy H. Rasner, Wallace, Mrs. Elmer (Lillian) Busick, Daggett; Midland, Jerry L. Wirbel, Hope, Mrs. Patricia Hopkins, Midland; Missaukee, Donald M.

VanderPol, Marion, Mrs. Bonnie Burkett, Lake City; Monroe, Elmer E. Anderson, Milan, Mrs. Betty Bliss, Ida; Montcalm, Wayne R. Thomas, Fenwick, Mrs. Audrey Quisenberry, Stanton; Montmorency, Hilbert D. Schulze, Hillman, Mrs. Gloria Schulze, Hillman; Muskegon, Donald Stevens, Casnovia, Mrs. Ann Vander Schuur, Coopersville.

Newaygo, David L. Chesebro, Grant, Mrs. Marlene Boes, Fremont; N. W. Mich., Jack Gallagher, Cedar, Mrs. Luceal Donner, Traverse City; Oakland, James Vantine, Sr., Ortonville, Mrs. Grant (Norma) Chamberlin, Lake Orion; Oceana, Francis Hawley, Shelby, Mrs. Robert (Mary Ann) Hukill, Shelby; Ogemaw, Calvin A. Reetz, West Branch, Mrs. Carol Curtis, West Branch; Osceola, Dorman J. Elder, Evart, Mrs. Fred A. (Della) Johnson, Hersey; Otsego, Eugene S. Fleming, Gaylord, Mrs. Barbara Fleming, Gaylord; Ottawa, Arthur Lucas, Coopersville, Mrs. Judith Kaptein, Allendale; Presque Isle, Lawrence Karsten. Rogers City, Mrs. Herman (Hattie) Ristow, Rogers City.

Saginaw, Howard Ebenhoeh, Chesaning, Mrs. Doris Girard, Saginaw; Sanilac, Kenneth R. Fierke, Palms, Mrs. Marilyn Batkie, Sandusky; Shiawassee, Richard O. Gilna, Corunna, Mrs. Dorothy Routson, Owosso; St. Clair, Fred R. Schultz, Avoca, Mrs. Martell Hurst, Memphis; St. Joseph, Myron Ulrich, Constantine, Mrs. Marie Pianowski, Centreville; Tuscola, David C. Loomis, Cass City, Miss Loretta Kirkpatrick, Caro; Van Buren, Max K. Hood, Paw Paw, Miss Mary Dick, Paw Paw; Washtenaw, Armin Weidmayer, Manchester, Mrs. Helen R. Schanz, Ann Arbor; Wayne, Robert Robson, Belleville, Mrs. Evelyn Curry, Wayne; Wexford, Leon Cooper, Mesick, Mrs. Larry (Lennie) Luther, Mesick.

Good News for Mobile Home Owners F.P.C. Announces

During a period of rising property insurance rates, Farm Bureau Insurance Group has announced a five to fifteen percent premium decrease for all Mobile Homeowners policies effective March 1.

A combination of sound underwriting procedures and safetyconscious policyholders have brought about this dramatic drop in Mobile Homeowners insurance rates. Significant broadening of policy coverages has also been made . . . at no additional cost.

Here is a brief outline of Farm Bureau Insurance Group Mobile Homeowners policy changes:

- 1. All Farm Bureau Insurance Mobile Homeo icyholders will receive automatic insurance premium decreases ranging from a minimum of five percent to a maximum of 15%.
- 2. Safety conscious Mobile Homeowners can receive an additional 10% premium decrease if their mobile home is properly anchored or tied. Farm Bureau Insurance Group is one of the very few insurance firms in the Nation offering this unique, money-saving program. Any local Farm Bureau Insurance agent can help you take advantage of this additional saving.
- 3. All policyholders now carrying \$50 deductible for windstorm and lightning will have \$50 deductible expanded to all Section One coverages (Physical

- 4. While Mobile Homeowners insurance premiums are decreasing, protection will be automatically increased at no cost.
- a) TV antenna and tower coverage increased from \$50 to \$100.
- b) Contents coverage increased from 30% of the current value of the mobile home to 50% of the cost new of the mobile home.
- c) Coverage on appurtenant structures and additional living expenses will be automatically increased from 10% of the current mobile home value to 10% of the cost new of the mobile home.
- 5. Farm Bureau Insurance Group Mobile Homeowners insurance premiums will be automatically adjusted each year to match the mobile home's increas-

Farm Bureau Insurance Group, now becomes a highly competitive insurer of mobile homes. This competitive standing is based on the philosophy that a person gets what he works for. A lot of Farm Bureau Insurance Mobile Homeowners policyholders worked for safety around their mobile home. They earned their rate decreases. If you've got the same outlook, you can enjoy the same decreases. Call your Farm Bureau Insurance expert . . . he's the man with the answers.

Debenture Sale

The Farmers Petroleum Cooperative Board of Directors, at their January meeting, announced the offer to sell a new debenture issue. A goal of \$300,000 was set for the 1971 debenture drive.

In announcing the new debenture offer, Carl Heisler, president of Farmers Petroleum, stated, "The rapid growth of Farmers Petroleum and the challenge to meet the future petroleum needs of agriculture requires additional working capital. This is the first debenture offer in several years."

The offering is known as "Selection Maturity Debentures" and will be offered in five vari

5 year maturity - 6% interest per annum (minimum subscription \$100)

10 year maturity - 61/2 % interest per annum (minimum subscription \$100)

10 year maturity - 63/4 % interest per annum

(minimum subscription \$1,000) 15 year maturity - 7% inter-

est per annum (minimum subscription \$100)

15 year maturity 71/2% interest per annum (minimum subscription \$3,000)

Complete information is contained in the prospectus which is available from Farmers Petroleum Cooperative, P. O. Box 960, Lansing, Michigan 48904.

MEE MGR. POWELL HAS NEW APPOINTMENT



ED POWELL

Edward Powell, Vice President of Michigan Elevator Exchange, a Division of Farm Bureau Services, Inc., has been appointed to Farm Bureau.

a seat on the Chicago Board of Trade, according to an announcement by Donald R. Armstrong, Executive Vice President of Farm Bureau Services. He also named Powell as Assistant Secretary to Farm Bureau Services.

"This seat has been passed on to Ed Powell to continue the advantageous position of Farm Bureau Services in the grain marketing area. With this seat we are better able to keep up to date on the future's trading picture. This helps us hedge and secure for our farmers the best prices and a continuous market for their grain," Armstrong said.

Michigan Elevator Exchange is the largest outlet for grain marketed in the State of Michigan and is operated as a Division of Farm Bureau Services, Inc., an affiliate company of Michigan

TO GET THIS . . .



MICHIGAN WAS ONE . . . of the states to be a three-Gold Star Award State during the AFBF's annual meeting. Chuck Burkett, Field Operations Div. Mgr., (fourth from left) accepted a plaque in recognition for Michigan having achieved its' 1970 membership quota. The other two Gold Stars were won in Farm Bureau Women's Activities and Marketing programs.

IT TAKES THIS!



A "RAH-RAH-RAH" SPIRIT . . . set the theme for the 1970 AFBF organization conference. The conference had a football season atmosphere, complete with coach (Warren Newberry, AFBF Field Services Director) cheerleaders, pep band and cheering section. States, Districts and Division Managers were commended for their 1970 season and issued challenges for 1971. Art Holst, NFL coach, delivered the main address.

National Cherry Month . . .



GOVERNOR MILLIKEN PROCLAIMED . . . February National Cherry Month in Michigan, the nation's number one red tart cherry state. Approving the action are (left) R. C. Frohling, Exec. Sec., National Red Cherry Institute and (right) Mrs. Rebecca Tompkins, Vice Chairman of the Mich. Commission of Agr. In the back are Stephen G. Shafer, Pres., Mich. Assn. of Cherry Producers; Fred M. Pugsley, Chairman, Mich. Cherry Comm.; and John R. Pulcipher, Vice Pres., Mich. Assn. of Cherry Producers.

The Wesley Woods Holiday Camp for all Farm Bureau women will be held March 31 and April 1. The deadline for reservations, costs and a detailed program will be given in the March issue of Michigan Farm News. Several Michigan Farm Bureau members who attended the AFBF in Houston inquired about colored slides and pictures taken on the trip. Duplicate slides of NASA, the Kilgore Rangerettes and Band, the Astrodome and commercially-made slides of the Appolo 11 and Appollo 13 Flights can be ordered through the Information Division, Michigan Farm Bureau, at 30¢ per copy. Black and white pictures can also be ordered—a 4 x 5 print for 20¢ or a 5 x 7 for 40¢.

Our "buy ahead" program can save you up to 10% on oil, grease and filter Costs.

Act now. Get a FREE lube maintenance chart before program ends April 1.

Last year, thousands of Michigan farmers lowered their operation costs through our "buy ahead" program on oil, grease and filter needs. These cost conscious farmers realized total savings in excess of \$100,000.

Now is the time to get in on the savings for this year. Let your Farmers Petroleum dealer help you plan your

needs now. You'll be getting top quality products and service that can lower your costs up to 10%. To learn more about our "buy ahead" program, fill out the coupon below. Act now,

Where Your Farm Comes First



I would like to know more about your "buy ahead" program on oil, grease and filters. Please have your dealer call me with information on products, services, prices, discounts, etc. I want my FREE lube maintenance chart just for listening.

| Trans. | SERVING COMMITTEERS IN | |
|---------|--|-------|
| | A BUNITALISM RESIDENT | 00700 |
| - | 2 to 100 | - |
| 0 | 490 | - |
| | Asset 1 | |
| TV . | Transaction. | |
| - | 100 | |
| | - | |
| 1 | man. | |
| 1.0 | The same of the sa | _ |
| _ | | |
| | 1 | |
| | The second second | |
| | Teams to | |
| | | _ |
| 177 | 1994 | |
| | The same of the sa | |
| | - | |
| | | _ |
| - | 9.00 | |
| | 1990 | |
| | 355. | |
| Maria . | 1 | - |
| | - | |
| | - | - |
| | - 100 m | |
| | Treasure for | |

| SEND TO: | Farmers Petroleum Cooperative, Box 960 Lansing, Michigan 48904 | | |
|-----------|--|--|--|
| Name | | | |
| Address | Table 1 | | |
| Town | doctor's te | | |
| Zip | was other | | |
| Telephone | | | |

Lemmond

ograms to help M.

1971 Property Tax Calendar

December 31, 1970 was the tax day for 1971 assessments and taxes. Assessing officers throughout the state are now in the process of determining valuations of your property for tax purposes. The assessment procedure is complicated at best when done properly. Many factors should be considered. Assessments are too often based on limited information.

The following is a reprint of P.A. #276, passed in 1969. The term "cash value" is defined. Also, the other factors assessors must consider are included. The amendment to the law

in 1969 is in bold-face type.

Sec. 27. The words "cash value," whenever used in this act, shall be held to mean the usual selling price at the place where the property to which the term is applied shall be at the time of assessment, being the price which could be obtained therefor at private sale, and not at forced or auction sale. Any sale or other disposition by the state or any agency or political subdivision thereof heretofore or hereafter made of lands acquired for delinquent taxes or any appraisal made in connection therewith shall not be considered as controlling evidence of true cash value for assessment purposes. In determining the value the assessor shall also consider the advantages and disadvantages of location, quality of soil, zoning, existing use and present economic income of structure; quantity and value of standing timber, water power and privileges, mines, minerals, quarries or other valuable deposits known to be available therein and their value.

Notwithstanding any other provisions of Law, except as hereinafter provided, property shall be assessed at 50% of its true cash value in accordance with article 9, section 3 of the Constitution.

The new amendatory language, "zoning, existing use and present economic income of structures," is important to the assessing process. Unfortunately, this part of the law appears to have been ignored in many areas.

If you believe that your property is over-assesed, the first and most important step you must take in the process of appeal is to appear and protest before your local Board of Review. The first meeting of the Board of Review this year is on Tuesday, March 2. Protests are usually made at the second meeting, which this year is March 8 and 9. Your local newspaper will have the information on the time and place of the meeting.

If your local Board of Review does not make the adjustment that you deem proper, you then have the right to appeal to the State Tax Commission. This process does not require a lawyer and can be started by a simple letter to the commission in Lansing. Your letter should state that you are appealing your assessment, indicate the number of assessments you are appealing and show the township and county, locating the properties.

You should state the basis for your appeal, such as you feel the assessment is in excess of 50% of the value of the property or that it is inequitable when compared with all of the other property in the township. There may also be other reasons. It is well to mention that you appeared before the local Board of Review and give the date. All appeals to the State Tax Commission must be postmarked before May 3, which is the first

When your letter is received, the Tax Commission will send you formal forms on which to indicate the full basis of your appeal. You have 30 days in which to return those forms. Your letter beginning the appeals process can be very simple.

Michigan Blue Cross-Blue Shield

by Marlie Drew

up, effective January 1, 1971. care benefits. Why? Because health care costs ficials say the bill for an average hospital stay by a Medicare patient today is about \$750!

In an effort to soften the effect of rising costs, Medicare Part A hospital insurance benefits and Medicare Part B medical insurance benefits were introduced in 1965 and have helped millions of Americans enjoy quality health care services by meeting much of the high cost of hospital and doctor bills.

Medicare pays for a great variety of health care services, hospital and post hospital care, doctor's fees, outpatient and diagnostic services, vital equipment such as crutches or braces, and much more. But it does not pay for everything.

That's why Michigan Blue Cross and Blue Shield have designed special programs to help

The cost of Medicare has gone fill in "gaps" and extend Medi-

Let's take a look at the inin general, and hospital costs in creases in Medicare deductibles particular, have been especially and co-insurance, the amounts hard hit by inflationary pressures which are picked up by your Blue in our economy. Government of- Cross and Blue Shield complementary coverage.

> In one year, the hospital deductible amount, intended to approximate the current cost of a day of inpatient hospital care, has risen from \$52 to \$60. The amount a Medicare beneficiary must pay for each day care beyond 60 days has climbed from \$13 to \$15.

> And, if you have a post hospital stay of over 20 days in an extended care facility, the new co-insurance amount is \$7.50 per day, compared to \$6.50 per day

Let Blue Cross and Blue Shield help you meet the rising cost of hospital and doctor care. Working together, Medicare plus the special Blue Cross and Blue Shield 65 programs provide upto-date health care protection for Michigan's senior citizens.

FARMERS WEEK MARCH 22-25 — MSU

Allan Grant, president of the California Farm Bureau and affiliates, will be the featured speaker at the 1971 Farm Management banquet to be held March 25, during Farmers' Week.



ALLAN GRANT

Mr. Grant states, "It has been said that if you want to observe what agriculture in Michigan will be like tomorrow, visit California and see what is happening there today." He will also lead the discussion and answer questions pertaining to unionization of farmers, effective bargaining, big farming, high taxes, pollution and many other issues.

Special recognition of twentyfive year cooperators and Farm Manager of the Year awards will also be presented.

Michigan Farm Bureau president Elton Smith will be toastmaster at the Institute of Agricultural Technology banquet March 24. An alumni reception at 5 p.m. will precede the 6 p.m. banquet.

"Pills and Potions" will be the topic of Dr. Richard Bates' afterdinner speech and Harold Ecker, director of the Institute of Agricultural Technology will present the Outstanding Alumni Recognition Award. Carl Quackenbush is chairman of the Ag Tech Alumni Assocation.

"Something of interest for everyone" will be found at Michigan State University's Farmers' Week, March 22-26.



KENNETH CHEATHAM

Kenneth Cheatham, American Farm Bureau Federation Program Development Division, will be the speaker at the forty-third annual FFA convention banquet March 25. Mr. Cheatham is a former Star Farmer of America.

Marilyn Van DerBur, former Miss America, will address the second convention session on Thursday. Winners of the many state FFA contests will also be honored.

REAP Announced by Sec. of Agr.

A new Rural Environmental Assistance Program (REAP) for 1971, emphasizing a broad attack on the environmental problems created by the Nation's farming operations, has been announced by Secretary of Agriculture Clifford M. Hardin.

Announcement of the new program, formerly known as the Agricultural Conservation Program (ACP), permits resumption of the Federal cost-sharing of various beneficial conservation practices with farmers, but under a restructured program in line with modern day needs to better both the on- and off-farm environment. It makes farmers partners in the venture between the Federal government and State, city and local governments to deal with the pressing problem of pollution.

"The restructured program will be used to help preserve our environment, demonstrate good environmental enhancement practices, and return more public benefits at less public cost,"

Secretary Hardin pointed out.

Although the specific level of funding for 1971 has not been determined, the 1971 program will be funded, and the Congress will be requested by the Administration to provide funds for the 1972 program, the Secretary said.

Emphasis on the farm side will on those practices contributing the most to the improvement of conditions for both the general public and farmers. Major considerations in authorizing cost sharing of any practice installation will be the resulting public benefits such as pollution abatement, enduring soil and water conservation, recreation, wildlife, and open space as well as the degree of permanency achieved. As a result, the practices offered under the program have been structured to provide enduring benefits, significant pollution control, and enhancement of the environment for all.

A major thrust will be to reduce water pollution which results in large part from agricultural, industrial and municipal wastes. Water retaining and retarding measures on farms such as dams and ponds, permanent grass cover, waterways, buffer strips, and tree plantings will be stressed. These will be directed toward reducing silt in streams, rivers, lakes and other bodies of water and toward reducing pollution from animal wastes, fertilizers and pesticides.

Under the program, the Federal government will pay about 50 percent of the cost of practices that achieve permanent benefits. Practices that provide temporary benefits will be available only under certain circumstances and at a reduced level of Federal cost sharing. Practices that are good farming techniques that should be performed routinely and practices that are income-producing to the farmer will be de-emphasized in favor of those having benefits for all citizens.

The program will be run in each county by locally elected farmer committeemen. Under broad Federal and State guidelines, the committeemen will select the practices best suited for meeting the needs of their area; determine which farm land needs treatment; and within the county's allocation of funds fix the amount of cost sharing to be provided each farmer. Thus, the program provides for a high degree of local deter-

The 1971 program will reflect changes desired by the President and, consistent with a House-Senate conference report, will make provision for continuation of 1970 program practices and procedures at the option of county committees.

The program will be administered by the Agricultural Stabilization and Conservation Service of the U.S. Department of Agriculture. The Department's Soil Conservation Service, Forest Service and Extension Service will provide technical and educational assistance.

'Open Line' Meetings Scheduled

agers of co-operatives will parpanies.

Don R. Armstrong, Executive Vice-President, FBS and FPC, has scheduled four meetings across the state - February 15, Clare; February 16, Frankenmuth; February 17, Jackson and February 18, Kalamazoo.

Mr. Armstrong states "Our objectives in these meetings are to provide information and receive direction to help us carry out our responsibilities of co-operative leadership. Progress reports on the operations of FBS and FPC will be discussed. The new FBS Future's Trading program, the

Directors, members and man- egg and fowl marketing programs, hardware, petroleum, tires, ferticipate in Open Line Meetings tilizers and chemical status and sponsored by Farm Bureau Serv- many other services will be disices and Farmers Petroleum com- cussed. A question and answer period will follow each presentation.

> The Clare meeting will be held at the Dougherty Hotel; in Frankenmuth at Zehnders; the Moby Dick restaurant in Jackson and at the Ramada Inn in Kala-

> Participating in the Open Line meetings will be Elton R. Smith, Don Armstrong, Bill Callum, Clyde Springer, Ed Powell, Arlo Wasson, Don Shepherd, Hein Meyering, Larry Ewing and Chuck Burkett as well as other members of FBS and FPC staffs and Michigan Farm Bureau staff.

Fourteenth Annual Gratiot County Farm Bureau Bean Smorgasbord - Thursday, March 25, Alma College Hamilton Commons. Tickets at Gratiot County Farm Bureau office, 125 E. Neward street, Ithaca, or at door.

"Marge Karker Scholarship" MARCH 20 - SCHOLARSHIP DEADLINE APPLICATION COMPLETE DETAILS IN MARCH

MICHIGAN FARM NEWS

Full Workmen's Comp. Ins. Rates Lowered

Full Workmen's Compensation insurance rates have been lowered for most Farm Bureau Mutual policyholders. The new lower rates now permitted by the Michigan Workmen's Compensation Rating Bureau were put into immediate effect on December 1.

To achieve the most personalized protection, Farm Bureau Mutual full Workmen's Compensation programs are divided into ten coverage classes. Premium decreases have been authorized for six of the ten classes. The largest decrease of 181/2 % was earned by the "General Farming" classification.

This newest Workmen's Compensation premium rate reduction is the latest development in the short but controversial history of Agricultural Workmen's Compensation Insurance.

After several postponments the compulsory insurance program began on July 1, 1967. Though Farm Bureau Mutual specialists believed the premium rates too high . . . law required that State Agricultural Workmen's Compensation premium guidelines be followed.

The Full Workmen's Compensation Insurance program, one of three Farm Bureau Mutual Workmen's Compensation insurance plans, protects farmers employing three or more employees for thirteen or more consecutive weeks during a 52-week period. Another plan provides protection to the farmer hiring employees for more than five consecutive weeks. And the final special program protects agricultural employers hiring employees for more than five consecutive weeks. And the final special program protects agricultural employers hiring employees for less than five consecutive weeks. These plans allowed lowest rates under the State law, for all Michigan

As experience was gained by the Michigan Workmen's Compensation Rating Bureau, Farm Bureau Mutual predictions were proven correct. Rates were too high. So downward revisions on Agricultural Workmen's Compensation premiums began. And on July 1 of 1970, Farm Bureau Mutual was the first insurance firm in Michigan to initiate a new division of payroll rating program.

Until last July, multiple farm operation payrolls were subject to the highest applicable rate. Type of crops planted, separate operations or locations within one farming operation were not reflected in Workmen's Compensation insurance rates. Farm Bureau Mutual's division of payroll raing changed all that . . . for 1971 policyholder savings.

Now Farm Bureau Mutual is proud to announce across-theboard rate reductions for most operations carrying full Workmen's Compensation programs. For further information, call one of 350 Farm Bureau Insurance Group professionals near you.

adopted by be morn bors

NIOL FARM BUREAU



Take your polyphosphate GP111ZGP NOW (and get a pocket watch free of extra cost with your order).

Take your corn, sugar beet and bean HURRYUP starter fertilizer now and make yourself some real money. Your order now guarantees you a price that's well below the price on March 1, 1971.

You can't lose. If our price drops, we rebate you. If our price goes up (it rose 22% in 1970), we eat the increase. It'll pay you well to find some bulk or bag storage room right

HURRYUP 8-36-10 Corn Starter - With new polyphosphate and fortified with zinc. Exclusively formulated for maximum phosphorus uptake for Michigan growing conditions. Boosts corn yield, helps plant vigor and speeds maturity.

HURRYUP 10-22-14 Dry Bean Starter - Has all new polyphosphate, plus manganese and zinc to increase your bean yield more than any Michigan formulation known.

HURRYUP 7-28-18 Sugar Beet Starter - Formulated with new polyphosphate, boron and manganese to help insure you a heavier, higher quality sugar beet. Count on HURRYUP quality formulations for fewer fines and less dust. It's dry and hard, ideal for clog-free machine application, and stores well.

See your participating FARM BUREAU Dealer for pre-season savings on HURRYUP fertilizer.



Where Your Farm Comes First agent

Allegan-Allegan Farmer Co-op/673-2508

Battle Creek-Farm Bureau Services/962-4025

Bay City-Farm Bureau Services/893-3577

Breckenridge-B&W Co-op/842-3104

Buchanan-Buchanan Co-ops/695-6823, 683-5396

Caro-Akron-Caro Farmers Co-op/673-3101, 691-4571

Caledonia-Caledonia Farmers Elev./891-8108

Cassopolis-Cass Co-ops

Coopersville-Coopersville Co-op/837-8051

Elkton-Elkton Co-op 375-2281

Falmouth, McBain, Merritt-Falmouth Co-op/826-4424 825-2301, 328-2341

Greenville-Farm Bureau Services/754-4587

Hart-Farm Bureau Services/873-2158

Hemlock-Hemlock Farmers Co-op/642-5920

Hastings-Farm Bureau Services/945-2223

Hillsdale-Farm Bureau Services/437-4487

Kalamazoo-Farm Bureau Services/381-0596

Kent City-Sparta-Farm Bureau/887-5041, 678-5012 Lapeer-Imlay City-County Co-op/664-2907, 724-4915

Leslie-Leslie Co-op 589-2191

Mendon-Farm Bureau Services/496-2395

Mt. Pleasant-Farm Bureau Services/773-3670

Pinconning-Farm Bureau Services/879-3411

Richmond-St. Clair-Macomb Co-op/727-3835

Ruth-Farmers Elev. 864-3391

Saginaw-Farm Bureau Supply Center/153-345/

Sandusky-Farm Bureau Services/648-2422

Scottville-Farm Bureau Services/757-2594

Sebewaing-Farmers Co-op/881-2111

Snover-Snover Co-op 672-9221

Stanwood-Farm Bureau Services/823-2081

Sterling-Farm Bureau Services/654-3142

Three Oaks-Three Oaks Co-op/756-3631 Traverse City-Farm

Bureau Services/946-5836

West Branch-Farmers Co-op/345-0428

Yale-Jeddo-Farm Bureau St. Clair Co./387-2202, 327-6315

(See your dealer for minimum order needed to qualify)

Take this guarantee form to a participating dealer. Order your bulk or bag HURRYUP fertilizer at his pre-season price. Your dealer will fill-in the guarantee as to quantity and price (and give you a free pocket watch).

Starter bought (kind and amount) _____ Price___ Address_ Town_

*Dealer guarantees this price to be \$____lower than price on March 1, 1971. ______

MACMA - MASA ANNUAL MEETINGS

Friday, February 26, 1971 will be this year's annual meeting date for the Michigan Agricultural Cooperative Marketing Association and the Michigan Agricultural Services Association. Robert E. Braden, manager of the two Farm Bureau cooperatives, announced that the meetings will be held in Grand Rapids at the Pantlind Hotel. The MASA meeting is scheduled for 10:30 a.m. - 12 noon and the MACMA meeting for 1:00 - 3:30 p.m.

Michigan Agricultural Services Association Operations Manager M. J. Buschlen will report on 1970 farm labor developments in Michigan. The agendas of both the morning and afternoon meetings include election of directors; the MACMA annual meeting after lunch will also include a report on the operations of MACMA's marketing divisions.

STRAWBERRY INDUSTRY ENDANGERED BY IMPORTS

The Michigan Farm Bureau recently initiated a coordinated effort to bring relief to the U.S. strawberry market. Reports show that Mexican producers have capitalized on low labor costs and low-priced sugar to capture almost 40 percent of the U.S. frozen strawberry market.

Efforts by the Michigan Farm Bureau include requests for action from the American Farm Bureau Federation and the State Farm Bureau organizations in California, Oregon and Washington. While strawberry industry representatives did not invite Farm Bureau's support at a hearing before the U.S. Tariff Commission in November, 1970, Farm Bureau will follow up on the issue. Most strawberry growers are members of Farm Bureau.

Sugar, which represents 20 percent of the weight in the frozen strayberry pack, is three cents per pound less in Mexico than in the U.S. The large quantity of low-cost sugar entering the U.S. in the strawberry imports has even alarmed the U.S. sugar industry.

The average rate of pay in Mexico is 29.7¢ per hour for field harvesting and 32.8¢ per hour in a processing plant. U.S. growers typically pay \$2.02 per hour for harvesting and U.S. processors pay an average of \$3.19 per hour in the plant. Under these conditions, U.S. producers and processors are facing disaster. Strawberry acreage harvested in the U.S. has declined from 122,770 acres in 1957 to an estimated 50,600 acres for harvest in 1971.

Average annual prices for frozen strawberries in the U.S. have ranged from 19¢ per pound to 26¢ per pound between 1960 and 1970. Reports are circulating that Mexican frozen strawberries are presently being traded as low as 16.5¢ per pound.

MARKETING AND COMMODITIES

Bleak 1970 for Apple Grower

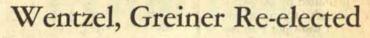
A very large crop of processing apples in 1969 was followed by a large 1970 crop. The result is an excess of processing apples and drastically reduced farm prices. At current returns, most growers are not breaking even.

The MACMA Processing Apple Marketing Committee is working diligently to correct this situation. Recent experience shows that a large crop produces less gross income than a moderate crop. An answer would be a marketing plan to tailor available supplies to the demand of the market.

Establishing such a program could be a complicated task. It would require new federal legislation, it would involve a large geographical area and apples of many uses, i.e., fresh, processing, juice and so forth. The MACMA Committee agrees that the establishment of such a marketing program should be a long range objective.

Another desirable objective would be the attainment of marketing rights legislation such as that proposed in the 1971 Farm Bureau Policies. Such legislation would provide for recognition of bonafide bargaining associations and would require apple buyers to negotiate with MACMA.

A MACMA subcommittee is charged with developing specific plans for 1971. Members of the subcommittee include George Stover, Berrien Springs; Howard Gilmer, Augusta; Ray Meckley, Cement City; Jerry Sietsema, Grand Rapids; Ray Anderson, Chief and Merlin Hauch of Watervliet.



At a recent meeting of the MACMA Asparagus Division Marketing Committee Alton C. Wentzel, Watervliet and Tom Greiner, Hart were re-elected as chairman and vice chairman respectively. Harry A. Foster, MACMA, was elected secretary of the Committee. Positive leadership of the Marketing Committee has directed the successful marketing efforts during the past four years.

Other members of the Asparagus Marketing Committee are: Southwest Michigan Area: Ronald Baiers, Watervliet; Roy Bisnett, Benton Harbor; Stanley Dowd, Hartford; Ernest Froehlich, Decatur; Jerry Nitz, Baroda; Paul Wicks, Dowagiac.

West Central Michigan Area: Wayne Fleming, Shelby; Gary Lewis, New Era; Mathew Kokx, Hart.

Northwest Michigan Area: John Brock, East Jordan.

The Michigan asparagus industry ranks fourth in the nation. Additional acres are being planted following new production techniques.

The MACMA Asparagus Marketing Committee has successfully negotiated realistic marketing prices for the members' asparagus during the past four years.

Cherry Order Signed by Sec. Hardin

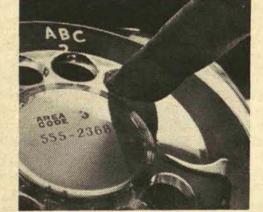
Secretary of Agriculture Clifford M. Hardin signed the Federal Marketing Order for red tart cherries into effect on January 18, 1971. His action was recorded in the Federal Register on January 23, 1971.

The first operation called for under the new cherry market order is the selection of nominess from the cherry industry to serve on the Cherry Administrative Board. Industry meetings will be held during the week of February 13, 1971 to select nominess from the various districts for appointment to the twelve member Cherry Board. The southern Michigan and Ohio area will be nominating one cherry grower and one cherry handler for appointments to the Board. The central Michigan area will also nominate one grower and one handler and northern Michigan and Wisconsin will nominate two growers and two handlers as Cherry Administrative Board members.

Upon notice of official appointment, by Sec. Hardin, the Board will have the task of establishing a Market Order office. employing personnel and determining specific operating policies and procedures.

The Marketing Order program will be in operation beginning with the 1971 crop. In the event that estimated supplies of red tart cherries exceed demand for the 1971 marketing season, the Cherry Administrative Board may recommend that Sec. Hardin limit the quantity of cherries available to the market.

Provisions of the Marketing Order encourage growers to enter their excess production into a reserve pool of processed cherries. The reserve pool will be stored and not available to the market until the apparent demand for cherries exceeds the available supplies. The market for red tart cherries often faces extremely uneven supply-and-demand situations.



all you need to get out of town in a hurry

Dial your long distance calls direct and get somewhere the easy way. Just dial 1, the area code (if different from your own), then the phone number, and you'll go a long way. Fast. Dial your long distance calls direct. And get out of town, on time.



Federal-State Inspection of RTC's

Red tart cherries is one of only inspection is required on the unthe objective of improving cherry product quality and thereby enhancing demand for cherries. Cherries below a certain grade were not to be processed since the industry believed that it was impossible to pack a high quality finished product from a low quality raw product.

New technology in processing has changed the industry concept. Electric-eye sorters in the cherry processing plant make it possible to remove even large percentages of defective cherries. A quality pack can result from a low grade input, though the yield may be admittedly low. Grower-processors who purchase no raw product are required to share in the expense of an on-site inspector who in reality provides no useful function. Another inspector on the same site verified the grade and quality of the finished product."

To processors who buy chera few Michigan agricultural com- ries, the varying inspection standmodities on which a mandatory ards have not been used to improve the quality of Michigan red processed product. The cherry tart cherries as was originally inindustry instituted the mandatory tended, but to subvert the pricing inspection several years ago with mechanism. Farm Bureau delegates adopted policy which summarized the problem this way, "These inspection practices lessen competition between buyers. . . We urge that raw fruit inspection of red tart cherries by the Federal-State Inspection Service be changed from a mandatory to a voluntary or negotiable practice between buyers and sellers."

In carrying out this policy, Farm Bureau moved quickly in requesting a public hearing from the Michigan Department of Agriculture.

The Federal-State Inspection Service is used on a voluntary basis for establishing grades on other commodities. It is a valuable service when used to mutual benefit by grower and processor. Farm Bureau will continue to work for implementation of the cherry raw fruit inspection policy adopted by its members.

OUR POST OFFICE

EET or SN

BEHILL The Post Office is being reorganized. The 182-year-old institution will be run as a government-owned corporation using modern business methods.

Advocates of the new system claim broad improvements will come about. Among them are improved mail service, elimination of the postal deficit and better conditions for postal employees.

The new plan will take effect in August of 71, one year after President Nixon's signing of the act.

This action compliments recommendations of the President's Commission on Postal Organization and has declared the report as the most searching and exhaustive post office review ever undertaken.

The '68 report analysis and recommendations generally rapped the institution's inability to control the wheels and cogs of the massive postal system. It cited the need to improve the day-to-day mail service, criticized the P.O. as being unresponsive to public needs, and declared its employment policies out of date and demoralizing.

The new style Post Office will be able to borrow money, bargain collectively with employees, plus recommend changes in mail rates and classes of service.

The department faces many organizational changes as an independent establishment within the Executive Branch of government. The office of Postmaster General within the department will be abolished and the functions, powers and duties will be transferred to the new corporation.

Three major changes to improve the mails are (1) an elevenmember board of governors, (2) an independent postal rate commission and (3) a 13-member advisory council which will consult with the Postal Service on all aspects of postal operations.

The eleven-member board of governors will be appointed by the President for staggered nine-year terms. The tenth and eleventh members include the Postmaster General and a Deputy Postmaster General. The Postmaster General will serve as the chief executive officer.

One of the complaints of the old set up was that the Postmaster only averaged 31 months in office. This turnover was said to cause a great amount of inefficiency in the system. And being a political appointee didn't help. The new organization, it is hoped, will curb this problem, although it is off to a slow start.

The planned for bi-partisan appointees to the board of governors by the President has been met with stubborness. The Senate Post Office Committee, who must give approval to the appointees, won't. Reportedly, it feels affronted by the President's action not to confide in them before making the nominations. It is furthermore claimed that the committee doesn't agree as to the bi-partisanship of the nominess.

If the program isn't in gear by August, one year after the Presidential signing, the act to reorganize becomes void. Recently the President countered this threat by using his "recess appointment power" to pick temporary appointees for the positions. They can serve up to one year and have the powers to increase postal rates.

POSTAL RATES

It takes about 100 days for any postal rate change to take effect. So it's likely rates won't raise until this summer. In the interim, the P. O. deficit continues to climb.

Rates for 1st class mail are expected to be upped two cents an ounce (an 8-cent letter stamp). Second class mail is predicted to take sharp boosts. Third class, the big money maker in mostly unsolicited advertisements, will be raised slightly, it is predicted. Contrary to most thinking the 3rd class "junk mail" is paying its own way.

ASK THE MAILMAN

The U. S. Postal Service is a major business. Since 1969 more than 80 million pieces of mail have been processed annually. Delivering these 13 million pounds of mail over the shoulders of most mailmen each year is no easy chore.

The complaint most often heard about postal service is, it is not dependable. But 71% of first-class mail is delivered the day after mailing, reports one governmental research study.

One might expect the forever badgered Post Office to immediately take the defensive when talking on the subject. It is law.

not so, at least to Mr. H. Rex Caster, Assistant Postmaster of the Lansing Post Office which services 83 offices throughout central Michigan.

"I believe we are guilty of a lot of it," the 34-year veteran of postal services said.

He explained that the mails are not automated and still operate on the sight and toss method, whereby the mailers address and tossers ability combine to plop the item into the right

"We make about a one-percent error with this method," Caster said. "One percent doesn't sound like much unless you have 500,000 pieces to sort."

Correct address and zip code is the best way the sender can help, he indicated.

"A wrong zip code or address, for example, could send a letter for Lansing, Michigan to Lansing, Illinois," he said.

"Eighty-five percent of the public is using zip codes now and must concentrate on using them accurately. It's all part of a master plan to make the mails expedient and accurate," he said.

Delivering the mail by the unsung carrier through "sleet, rain or snow" can be a trouble ridden job and especially so in February. Caster said if it were not for the cooperation of the rural people with their tractors to dig out or tow out the mailman from the many pitfalls caused by the weather, delivery would be at a much decreased pace.

One problem is county road commissions which concentrate on clearing the freeways of snow in winter and neglect secondary

"Often they only plow down the middle of the road," he said, "and this makes it impossible for the mailman to quickly reach the mailbox."

Aside from this disadvantage, Caster explained that generally rural folks do a real good job of keeping their boxes free from obstructions.

Men have been delivering the mail house to house for years and it is one profession that seems will never change. Will mail delivery ever be automated? An unlikely possibility, but Caster says it is being experimented with in Columbia, Maryland.

The new system depends on individual customer cooperation. He must walk at most a block to a pick-up-station at the center of a four block area. Segmented spaces for addressees are provided much like boxes rented in Post Offices. Savings in payroll by antiquating the walking-door-to-door mailman in town is obvious.

Caster said, "The impetus for improving the mail system rests in the urban areas where the great masses of people live." He explained more money can be saved by introducing new methods to the large population centers. Savings per citizen would be much greater than could be hoped for in the rural communities, he said.

This is not to hint that rural postal service would be reduced. Caster agrees.

Chapter I, Postal Policy and Definition of the U.S. Postal Service, explains itself as being committed to provide efficient service to patrons in all areas.

Article 101 (b) of Chapter I states, "The Postal Service shall provide a maximum degree of effective and regular postal services to rural areas, communities, and small towns where post offices are not self-sustaining. No small post office shall be closed solely for operating at a deficit, it being the specific intent of the Congress that effective postal services be insured to residents of both urban and rural communities.'

SEX ADVERTISEMENTS

There is a new law to prohibit publishers from mailing sexually oriented advertisements through the mails to householders. It takes effect February 1. Previously, people had little protection from this type of advertisement. Now anyone can request a ban from the material by registering with the post office. The individual, furthermore, does not need to have previously received any such matter to be protected.

The law has strong enforcement penalties. For first-time violators it could mean five years in prison and/or a fine of \$5,000. For second offenders the penalty is double.

Legal remedies can take place after thirty days of the date your name is placed on a post office list. Publishers of pornographic advertisements are required to check these lists each month to erase any of the names they may already have on their circulation lists.

Formerly, the responsibility to stop this type of mail from a householder's front door rested almost entirely upon the individual. He would have to contact some 30 different publishers of this type of advertisements. This more simplified method places the greatest share of the burden upon the publishers.

It won't be difficult to identify the material. For the first time, peddlers of sexually oriented material will have to advertise on the outside of their items. Publishers must clearly print their return address on the upper left corner of the address side of the material. Below the upper right corner stamp area they must also print, "Sexually Oriented Ad."

Magazines, catalogs, and books are not affected by the new

ELIVERY. ANTI ANIZATION · RURAL

GARY A. KLEINHENN

Director, Education & Research

69-11-65-5

(12-45-35p)

22 Milmon 52128.

"(485-18-5)

Antico (metal

TOPIC SUMMARIES

November — LAW AND ORDER

Of the questionnaires returned by 656 groups, nearly 7,000 persons participated. Most often answered were . .

Question: What type of further enforcement could most help you? Answer: More authority for law enforcement officers and agencies, 107 groups; stricter enforcement and penalties, 100 groups.

Q. Does your local school have a growing drug problem? A: Yes, 521; No. 37; don't know, 87. Q: What measures do you believe should be taken for better law enforcement? A: More backing for police by citizens and courts, 182 groups; stricter enforcement and penalties, 99 groups; hold parents responsible for their children's actions and damage, 52 groups.

Q: If you have experienced slowness of the courts, what could speed them up? A: Just speed up court procedure, 144 groups; more courtrooms, judges and more hours for trials, judges should work full-time, 8-hour days, 95 groups; return to justice of peace sustem for smaller excess 46 groups.

system for smaller cases, 46 groups.

Q. What do you believe to be the most important issue of law and order? A: Lack of respect for law and authority, 107 groups; drug abuse and related crime, 69 groups; leniency and slowness of courts, 52 groups; lack of personal involvement of citizens, 46 groups; laws and courts often protect the criminal more than their victim, 30 groups.

December — HEALTH COSTS

During the Christmas holidays 436 groups, involving 4,476 people,

returned survey questionnaires. Questions and answers:
Q: How does your group feel about deductible health plans? A: In favor, 136 groups; in favor if rates are reduced accordingly, 111 groups; opposed to the idea, 86 groups; favor but families should have choice of plan, 25 groups.

Q: Is health service a serious problem in your community? A:

Yes, said 184 groups; no, said 248 groups.

Q: Have steps been taken to solve the problem? A: Yes, said

132 groups; no, said 140 groups.

What can be done to curb rising health costs? A: Restrict medical service and admittance to persons really needing it, 97

groups; a ceiling on wages and charges hospitals and doctors can make, 67 groups; curb inflation, 31 groups; require doctors and hospitals to issue itemized bills to both patient and insurance co.

Q: Whose responsibility is it to see that this situation is improved?

A: The people, 100 groups; medical profession, 61 groups; general public, 34 groups; hospitals, 25 groups; government 38 groups; MFB members and organization, 17 groups; insurance companies, 18 groups.

3-BEDROOM, CONTEMPRI HOMES



UNTIL 2/15/71, we will deliver the 1056 sq. ft. home up to 100 miles and erect it on your foundation for \$13,000, plus Michigan sales tax.

Approved by FHA, VA, and Farm Home

BAKER'S COMMUNITY HOMES Phone (517) 862-5480

214 W. Pine Street Elsie, Michigan 48831

Hold Conference Young Farmers

Representing the Michigan Farm Bureau Young Farmers at the AFBF Young Farmers and Ranchers Conference in Des Moines, Iowa, January 24-28, were nine enthusiastic members of the Michigan Farm Bureau Young Farmer Committee. Included in this list were: Mr. and Mrs. David Diehl, Jr., Ingham County and Chairman of the MFB Young Farmer Committee, Mr. and Mrs. Darryl Dosson, Gratiot County, Mr. and Mrs. Gill VanWagoner, Alpena County, Mr. Steve Carlson, Kent County, Mr. William Randall, Muskegon County, and Mr. David Cook, Director of the Young Farmers Programs.

The Conference is held each year for the purpose of training Young Farmers for active leadership in Farm Bureau. Approximately 300 Young Farmers, representing 35 states attended the conference.

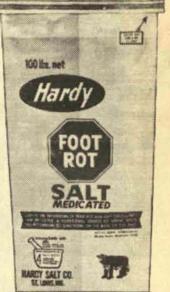
Why lose to FOOT?

Just keep it away at a painless price

Don't treat foot rot anymore ... prevent it with Hardy Foot Rot Salt and keep your cattle out of trouble. Hardy Foot Rot Salt also provides all the essential trace minerals; copper, cobalt, zinc, iron, iodine and manganese, plus salt—all at correct levels

Costs only 8¢ a month

Recommended for milk cows, beef cattle, calves and sheep.
Ask to have it mixed in your feed and supply it free choice too. Comes in bags, or blocks for pasture.



ORDER-BY-MAIL MERCHANDISE PLAN

Special for the months of February and March.

NUMBER 1113 - MARK IV VICTOR ADDING MACHINE Electric, 10 Key Board, tape for protection and reference. Adds and subtracts, compact 13" x 61/2" x 61/2", retractable carrying handle - gold color. \$79.95 value. Your cost \$64.89, plus \$2.60 sales tax, and \$1.36, shipping and handling. Send \$68.85.

NUMBER 1114-PRESTO STEAM AND DRY IRON Teflon coated base, \$17.95 value, your cost \$10.88, plus sales tax \$.44 and \$.71 shipping and handling. Send \$12.03.

Remember, March 31, 1971, deadline to order. Items listed in the December issue are still available. If you have misplaced the list, contact your County Farm Bureau Secretary.

FARM BUREAU WIL-WAY PREMIUM ORDER FORM

Attach your name and address label from your Michigan Farm News to the order form. Make your check or money order payable to and mail to Wil-Way Premiums, Box 636, Adrian, Mich-

| Item | Item No | Item | Item No |
|-------|---------|-------|---------|
| Color | Size | Color | Size |

Attach Name and Address Label From Your Michigan Farm News Here

Check enclosed in the amount of \$____ ... Includes sales tax and shipping costs. If address is a Box or Rural Route number, indicate road or street number for United Parcel Delivery.

Signed_

SPECIAL RATE TO FARM BUREAU MEMBERS: 25 words for \$2.00 each edition. Additional words, 10 cents each. Figures such as 12 or \$12.50 count as one word. NON-MEMBER advertisers: 15 cents per word one edition, two or more editions, 10 cents per word. Copy deadline: 20th of the month.

FARM EQUIPMENT

3 PATZ SILO UNLOADERS — used. 3 Badger silo unloaders — used. 2 Patz barn cleaners — used. New Dyna electric motors. . . ¼ to 10 h.p. Dealer for Booms Red & White Top Silos. Wyngarden's Equipment, Route #3, Fremont, Michigan 49414. (11-1t-30p) 8

PICK-UP TRUCK STOCK RACKS — All steel construction \$109.50. Dealerships available. Free literature. DOLLY ENavailable. Free literature. DOLLY TERPRISES, 219 Main, Colchester nois 62326. (1-1

1962 FARMALL TRACTOR, quick hitch

WANTED TO BUY: #9 MCK SILO FILLERS, AC Roto Balers, Engines: 2 cylinder Wisconsin; 4 cylinder AC and 2 cylinder JID with gear reductions. Flat drive belts, corn binders with/or wagon loaders, & MCK grain binders. Dave Steiner, Route #2, Holly, Mich. 48442. (2-4t-37p)

14 FOR SALE

APIARY FOR SALE — Complete plant, processing, plus 40 acres. 2300 colonies can stay in 99% of yards. Wolfgram Realty, Harvey Gosen, 2870 West Verne Road, Burt, Michigan 48417. Phone: 517-755-2858.

FOR SALE: 4' x 14' wood fired maple sap evaporator . . . good condition. Con-tact: Shepherd Sugar Bush, Shepherd, Michigan 48883, Phone: 828-5517, (2-1t-20p)

FOR SALE: FARMALL H. TRACTOR excellent condition. Original paint and tires, 2-16" J. D. Plow. Phone 592-2704. Kass, Route #2, Brooklyn, Michigan 49230. (1-1t-25p)

LIVESTOCK

REGISTERED DUROCS. Top quality boars and gilts. Production data and car-cass information available. Byrum & Sons, RFD #1, Onondaga, Michigan. Phone 517 - 628-2641. (2-tf-25b) 26

CALF CREEP FEEDERS — 30 bushel capacity \$92.50. Dealership available. Free literature. DOLLY ENTERPRISES, 219 Main, Colchester, Illinois 62326. (1-11-18p)

HEREFORD BULLS—pure bred herd sires. Ready for service. Also, registered heifers and calves. Egypt Valley Hereford Farm. 6611 Knapp St., Ada, Michigan. Phone OR 6-1090. (Kent County) (11-tf-25b) 20

YEARLING ROMNEY EWES bred to lamb in March, Maplecroft Farm, 5686 Newark Road, Imlay City, Mich. 48444. Phone: 313-724-3469, (2-1t-20p)

FOR SALE: FOUR BERKSHIRE BOARS, ready for service. WANTED: Jamesway 12 ft. silo unloader, new style preferred. Wm. or Homer Schantz, Route #2, Nashville, Michigan 49073. Phone: 517-852-9243 or 852-9560. (2-1t-27p)

22 NURSERY STOCK

RAISE YOUR OWN JAP, Siberion, German iris, daylilies and hibiscus from seed Also I year plants from seed. Write for prices. Fred Dare, Onekama, Michigan 49675. (1-3t-25p)

STRAWBERRY GROWERS — Commercial and garden. Excellent supplies of certified, northern grown, hardy, heavy rooted plants available for spring delivery. Many major varieties including Midway, Robinson, Jerseybelle, Sunrise, Pocahontas, Sparkle, Dunlap, Premier and others. Satisfaction guaranteed. Varieties characteristics explained in free catalog. Write today. Remember, we specialize in strawberry plants. Vite's Plant Farm, 2610 Redbud Trail South, Niles, Mich. 49120. (2-3t-55p) 22

22 NURSERY STOCK

VIRUS FREE STRAWBERRY, Raspberry and Blackberry plants, fruit trees, evergreen seedlings, asparagus and rhubarb roots. Write for FREE price list. Fruit Haven Nursery, Inc., Kaleva,, Michigan 49645, (1-4t-27p)

600 ASSORTED SWEET ONION PLANTS with free planting guide \$4.20 postpaid. TONCO, "home of the sweet onion." Farmersville, Texas 75031.

POULTRY

KLAGER'S DEKALB PROFIT PULLETS
— Order your started pullets that have been raised on a proven growing program. The growing birds are inspected weekly by trained staff, vaccinated, debeaked and delivered by us in clean crates. If you keep records, you will keep KLAGER DE-KALBS, KLAGER HATCHERIES. Bridgewater, Michigan. Telephones: 313 429-7087 and 313 428-3034.

SHAVER STARCROSS 288 - Started pullets available most every month. Get wi and try these top profit makers as yo next flock. MacPherson Hatchery, Rou #3, Ionia, Michigan. Phone 527-0860.

DAY OLD OR STARTED PULLETS—The DeKalb profit pullet. Accepted by the smart poultryman for high egg production, superior egg quality, greater feed efficiency. If you keep records, you'll keep DeKalbs. Write for prices and catalog. KLAGER HATCHERIES, Bridgewater, Michigan. Telephones: Saline HAzel 9-7087, Manchester GArden 8-3034.

WATCH REPAIRS

WATCH REPAIR: ANY MAKE cleaned, repaired, parts included. Total price \$5.95. 7-day service, Our 18th year. Elgin trained experts. Send for free shipping box. Hub's Service, 344 N. Alfred, Elgin, Illinois 60120. (11-4t-30p)

36 MISCELLANEOUS

FARROWING STALLS — Complete \$26.75. Dealerships available. Free liter-ature. DOLLY ENTERPRISES, 219 Main. Colchester, Illinois 62326. (1-1t-15p)

MAKE YOUR "WILL!" Four forms, attorney's informative book . . . plus "Family Estate Planner." Send \$1. WILLS, Box 30188 (MFN), Cincinnati, Ohio

RINGNECK PHEASANTS: Eggs, day-old chicks, release birds. Free price list. Get your 1971 orders in early. S & S Pheasant Farm, 3015 Wade Road, Capac, Michigan 48014. (2-1t-25p)

IMPORTED NECKLACE FROM VEN-ICE . . . \$6.98. Allow six weeks for delivery. WIMPLE JEWELRY, Box 822, Department MI 12, Garden Grove, Cali-fornia 92642. (2-1t-18p)

"1001 THINGS FREE" (64-page book) \$1 — MAILMART, Carrollton, 72, Kentucky 41008. (5-tf-10b, 36

OLD STYLE SLEIGH BELLS, 30 heavy nickel plated 1½" diameter 7" strap \$15; 7½" dia. embossed brass Plantation "bell \$25. Large Swedish Brass bells \$15 each. \$25. Large Swedish Brass bells 3" \$6, 34" \$7; 4" \$9; 5" \$12; 4 lb. smooth brass handbell \$20; 10 ring colored spreader straps \$10 pr. 9 \(^4\). 15 lb. Brass bell with U.S.N. in raised letters \$50. Open bottom sleigh bells Brass embossed 3" \$6; 3\(^4\)" \$7; 4" \$9; 5" \$12; Powder horn \$7.50, Old brass beer pump \$35; Triangle Chowbell \$6; Tea box zinc lined \$10. Eye Cup \$5; Cast iron banks \$5; Dog-nut cracker \$9.50; Post, & Insurextra. Alfred Jensen, Little Falls, Minnesota. Phone: 632-8240.

(2-1t-114b) 36 (2-1t-114b)

36 MISCELLANEOUS

WANTED HOMEWORKERS: \$100 week-ly addressing envelopes. For details send 25e and large, stamped, self-addressed en-velope to: WIR Enterprises, Box 44125, Department M7, Cincinnati, Ohio 45244. (12-tf-26b)

BEAUTIFY YOUR GARDEN with plants and trees from "Michigan's Fastest Growing Nursery". Strawberry plants, fruit trees, brambles, asparagus crowns. Send for a free list, Fruit Haven Nursery, Kaleva, Michigan 49645. (6-12t-30b)

BOTTLE COLLECTORS: Yount's latest \$3.95 "Bottle Collectors Guide" lists identifies and prices over 2500 bottles of every American category. TEXTBOOKS. Box 3862-MN, San Angelo, Texas 76901

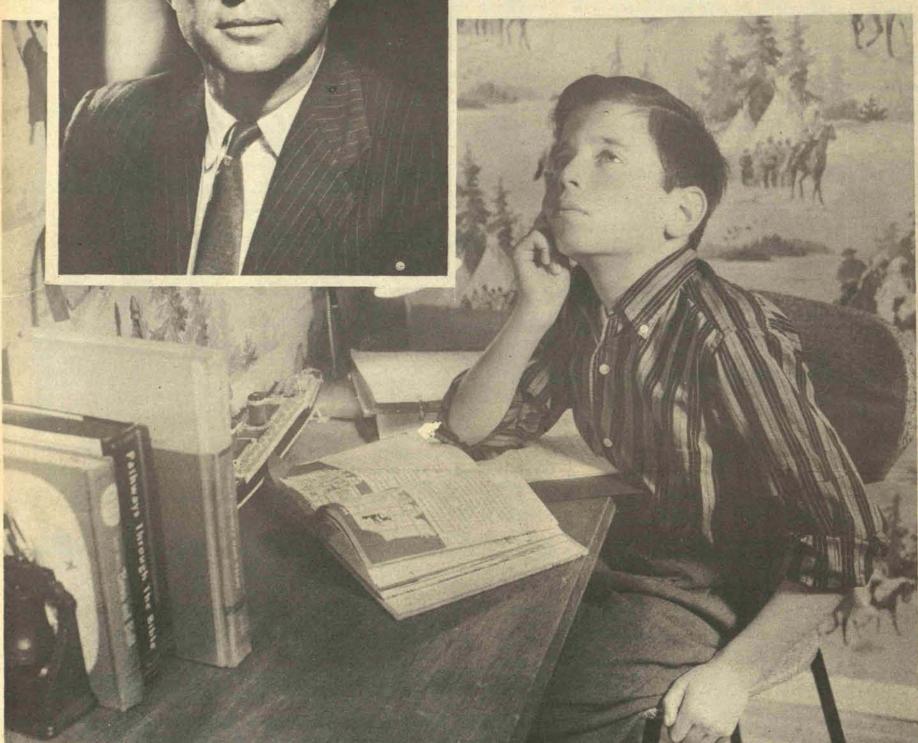
STOP RUSTY WATER FROM RUINING WASH, staining fixtures. Proven filter keeps complete water system free of rust, sand, tastes, odors and other impurities. Uses economical, washable filters. 30 day trial offer. Free information. Writer RUSTRAP, 836-AC W. 79th, Minneapolis, Minnesota 55420.

FREE CIRCULAR, COUNTRY RECORDS or tape cartridges—fiddle tunes—blue grass, etc. Mac Wiseman, J. E. Mainer, others. Uncle Jim O'Neal, Box AMFN, Arcadia, California 91006.

(6-10t-26p)

LARGE CENT, TWO CENT, THREE CENT pieces each \$1.98. Fifty unpicked Mercury Dimes \$8.50. 1971-5 Cent free with 3 1955-S \$1.00. Edel's Carlyle, Illinois 62231. (2-1t-24p)





We feel that's an important question. It's especially important for eighth graders . . . youngsters passing over childhood's threshold into an adult world.

In their lifetime they must answer many vital issues. For Michigan youth, our fourth annual Freedoms Foundation Eighth Grade Essay Contest is an opportunity to think seriously about America and how to make it better. The 1971 contest theme . . . "What I Can Do For My Country" . . . will involve students in over 200 Michigan schools.

Why should we bother with a community project like this? For us, the business of insurance involves a lot more than just selling policies.

FARM BUREAU INSURANCE GROUP

