

Vol. XVIII, No. 7

Behind the Wheel

With J. F. Yaeger, Director of Membership Relations

UNDERSTANDING

Junior Farm Bureau Leader Kenneth McCurdy of Barry county has written us:

"Last night I attended the last of the eight Community Farm Bureau meetings in this county. I missed only one out of the eight and I am sorry that I missed that one because I have gotten such a better understanding of Farm Bureau from these meetings. After each meeting I heard persons say that Junior Farm Bureau is a good thing, keep it rolling. That is rather encouraging and I think that our getting together has resulted in a much better understanding between the youth and adults. Our Junior Farm Bureau attendance at these meetings ran from three to seven young people. I feel the joint meetings were a great suc-

TEAMWORK

Community Farm Bureaus are fine places to exchange ideas with the other fellows and to relate experiences of interest to all. Recently the Woodland-Castleton Community Farm Bureau was organized in Barry county. Mr. Floyd Dillenbeck of Woodland



cess.'

if they ran away he could keep them going in a circle and do no harm. He didn't chance driving them down a narrow road the first time.

together.

And so it is with human beings The younger men can do an excellent taining the Farm Bureau membership. job of helping to pull the load with does "run away". Later the more dif- under the new arrangement. The

COUNTIES TAKING OVER BUREAU'S MEMBERSHIP WORK

Under Terms of Agreement Developed at Leader Conferences

For the first few years of the Farm Bureau organization in Michigan the County Farm Bureaus collected the membership dues, and had charge of membership building and maintenance, with help from the Michigan

State Farm Bureau. In the early 1920's the county and state organizations decided to try a central due collection and membership accounting department at State Farm Bureau headquarters. It worked well and has been in operation for 15 years.

During the past three years the County and State Farm Bureaus have been discussing possible advantages to the membership program in a return of these duties to the County Farm Bureaus. It is believed that the initiative and continuous membership programs that could be developed by 44 County Farm Bureaus' boards of directors as a year around proposition are something that the organization needs. It has the promise of adding much home interest in all phases of

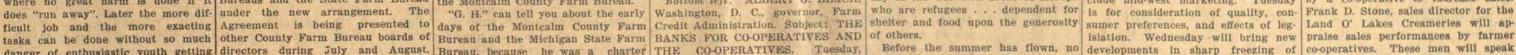
the County Farm Bureau member-

ship program, and the County Farm Bureau people want to take it on. told of having the County Farm Bureau officers and experience that members and the State Farm Bureau afternoon of drivof directors and membership relaing a six horse tions department have discussed the team on a drag. subject at a number of County Farm There were four Bureau leader conferences. These have been reported in the Michigan SALT RIVER colts and two older horses hitched Farm News, The State Farm Bureau Every directors and county Farm Bureaus have approved a working plan to VALLEY MAN thing went well but Floyd says he transfer membership responsibilites kept them workto the County Farm Bureaus. Final ing hard and in a

large field so that approval was given at the County Leaders conference May 25, 1940. Beginning Sept. 1, or sooner many of the County Farm Bureaus will be working on the new plan, collecting membership dues, building and main-

G. H. King Helped Organize Michigan Farm Bureau in 1920 Twenty County Farm Bureaus and

the counsel and coaching of the the State Farm Bureau have executed not too far for G. H. King, who was "older wheel horses". At first the a Membership Agreement which sets here in June to visit his brother, Karl "team" needs to work on projects forth the duties of the County Farm King, of Greenville R-1, a member of TIONS. Friday, July 12. where no great harm is done if it Bureaus and the State Farm Bureau the Montcalm County Farm Bureau.



They Will Address Co-op Institute

SATURDAY, JULY 6, 1940

E. A. Beamer Frank Muller

Edward A. O'Neal

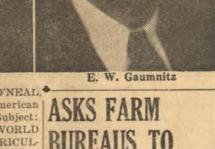


Louis J. Taber

Top left: EDWARD A. O'NEAL, -Chicago, Ill., president, American Farm Bureau Federation. Subject: EFFECT OF THE SECOND WORLD WAR UPON AMERICAN AGRICUL-TURE. Thursday, July 11. Top center: E. A. BEAMER, Lan-

sing, Michigan, Michigan State Commissioner of Agriculture. Chairman, conference on co-operative marketing President Reid Points Out

of livestock. Monday, July 8. Top right: FRANK MULLEN, New York City, director of public relations, Radio Corporation of America; former It's a long way from the Salt River valley of Arizona to Michigan, but director, National Farm and Home Hour. Subject: WHAT A CO-OPER- and Discussion Leaders of Community ATIVE EXECUTIVE SHOULD KNOW Farm Bureaus in Michigan: AND DO ABOUT PUBLIC RELA-



BUREAUS TO AID RED CROSS

> Plight of Refugees in War Areas

There are probably a million or

more men, women and children to-Bottom left: ALBERT G. BLACK, day in the war torn areas of Europe

How War May Affect American Agriculture

American Institute of Co-operation to Discuss That, and Improvement of Co-operative Business Practices, July 8 to 12

How is the American farmer going to feel the effect of the war abroad and what can he do about it?

Louis J. Taber, master of the National Grange, and Edward A. O'Neal, president of the American Farm Bureau Federation, will discuss the effects of war upon agriculture when the American Institute of Co-operation meets July 8-12 at Michgan State College for this sixteenth annual session. Taber and O'Neal will speak on the evening program Thursday, July 11.

Nearly 160 speakers and discussion leaders will talk or direct informal forums on agriculture and farmer co-operation. All Institute sessions will be free to the public. National leaders expect more than 3,000 farmers, co-operative leaders and others to attend. There will be a large attendance from Michigan's farm co-operatives.

Co-operation in American life will be stressed by this year's Institute. Clark L. Brody, executive secretary of the Michigan State Farm Bureau, will talk on "Co-operation as an Instrument of Democracy," on the Tuesday morning general program.

Three phases of co-operation: credit unions, college co-ops and co-operative health associations will be discussed Wednesday morning, July 10, at the general session.

Co-operative principles will be discussed in "early bird" gatherings at 8 a. m. each day. These special meetings will open on Monday with an outline of farm co-operation's historical background by Dr. A. E. Holt, professor of social ethics, University of Chicago.

Sectional Meetings Important

Michigan co-operatives. There are five conferences to be de- St. Paul, Minn.

voted to problems before the livestock for that program.

Sectional meetings with widespread former land bank commissioner, K. importance to Michigan will attract W. Hones, president of the Farmers managers, directors and members of Equity Union and A. W. Ricker, editor of the Farmers Union Herald of The use of advertising as an aid in and wool industries. Fourteen live- marketing farm products will be ad-

stock and wool experts are scheduled vanced by W. G. Greissinger of Lord & Thomas advertising agency of Chi-Four afternoon meetings will be had cago. C. C. Teague, president of the on poultry and egg marketing. Mon- California Fruit Growers Exchange day's special sectional meeting will in- will discuss the use of market analysis clude mid-west marketing. Tuesday by a co-operative to increase sales. islation. Wednesday will bring new praise sales performances by farmer

uanger of en into a jam. Old and young are not The 20 County Farm Bureaus which member and helped build the original July 9. considered by some as a desirable have taken over their membership membership in 1919. He came to Lan-

team, but we think its an excellent work are those of: combination; be it horses or humans.

APPRECIATION

Says L. E. Osmer, manager of the Elevator Exchange, Michigan's co-operative bean and grain marketing organization .:

"You can't buy appreciation or loyalty. We tried it in three ways: (1) We have distributed a half million dollars in dividends; (2) We have They Joined praised those who have worked with us for their loyalty; and (3) Others Farm Bureau we have shown a good time in the hope that they would like us and During June work with us. None of these have worked 100%. Some who have received the most in dividends are our worst knockers today those whom we praised thought themselves so good that today they go it alone and won't co-operative, and some who we showed a good time criticised us for spending the money. What's the answer?"

Your right, Mr. Osmer, you can't buy appreciation. Only when folks see the need will they forget selfish, ruinious individualism and co-operate or be loyal. Maybe unemotional thinking and analysis will never bring folks to see that need. Some folks just won't prepare for the future or think if they can get by for the time being without it. Maybe it takes the threat of a Hitler invasion to jar folks out of their complacency, a threat of economics ruin, starvation and depression before we will act together for the common good.

ORCHESTRA

The Branch County Junior Farm Bureau is very proud of its new orchestra. They made their first appearance at a Junior Farm Bureau meeting recently and made a great hit. For two or three years, the young folks have talked of having an orchestra and today it's a reality. Genevieve Anton, a rural schoolteacher, is their leader. Others are Virginia Anton, Jeane French, Ruth Eichler, Irma Preston, Herbert Archer, Marcella Greenamyar, Donald Russell and Leland Vance.

STRAIGHT THINKING A co-operative buys and sells for farmers. Too often folks say, "Our co-operative sells to farmers or buys from farmers. That isn't straight thinking. When you do things to people or take from people you immediately think of those people as other folks who may even be opposed to you. And certainly that isn't true of a co-operative and its farmer members and patrons. The farmers and (Continued on page 2.)

Ingham Barry Berrien Branch Calhoun Kalamazoo Mason Newaygo Northwest Michigan Clinton Cass Eaton Oceana Tri-County Gratiot Hillsdale Saginaw VanBuren

Bay

Twenty-six families joined the Mich- never gets much colder than a few making a total of 1,731 families who There's a wide range of agriculture, have been welcomed to membership all under irrigation. There's some since January 1, 1940. We list the new wheat and a lot of cotton in the valmembers and their home addresses:

BARRY COUNTY HASTINGS Stuart Clement BRANCH COUNTY COLDWATER Arthur Baker CASS COUNTY MARCELLUS Ray P. Chalker HURON COUNTY PIGEON H. B. Harder INGHAM COUNTY LANSING Frank A. Alleman IONIA COUNTY BELDING Floyd E. Jenks & LAKE ODESSA Henry Beland

LIVINGSTON COUNTY FOWLERVILLE J. G. Horton MONTCALM COUNTY

GREENVILLE hI L. A. Hansen & Son Elvin Rydahl S. L. O'Connor

SHERIDAN Fred O. Olsen Carl Olsen NEWAYGO COUNTY FREMONT A. S. Palmer E. J. Stone R. Dell Myreenus Hooker Herman Ensing Evart Hall Garrit Hooker

Marius Nelson GRANT NEWAYGO Victor Swanson WHITE CLOUD Fred X. Anderson Ancil E. Sanford SAGINAW COUNTY BRIDGEPORT Elmer Jerome SHIAWASSEE COUNTY

Harold A. Fink WASHTENAW COUNTY ANN ARBOR E. W. Latson

sing June 20 with the Montcalm memthat the membership men of 1919 talked about with a gleam in their eve. The whole Farm Bureau outfit was a satisfying eyeful to King from Ari-"G. H." is still a Farm Bureau man.

He's in the insecticide business at TRIBUTION. Monday, July 8. Glendale, near Phoenix, and is a member of the Maricopa Farm Bureau. He told us that the Salt river valley is about 40 miles long, and from 7 to 15 miles wide. It was around 110 in the shade when he came away, and it MEMBERSHIP ley. Maize takes the place of corn. Salt river farmers go in for vegetable production in a big way. In Mr. King's neighborhood, they'll be plant-

ing 10,000 acres of lettuce in early September. Carrots, broccoli and Farmers in the Salt river valley control insects largely by the dusting method. Water is expensive. Cotton and some other crops are dusted from All 44 County Farm Bureaus are in an aeroplane. G. H. King and some others sell insecticides on the basis of inspection of the growing crop. If the made quota by exceeding their three crop is infested sufficiently to warrant an insecticide, Mr. King makes a re-

money until he needs to use it. The County Farm Bureaus to date. grower is invited to check the dust or spray recommendation through the county agr'l agent's office, which maintains several insect and pest inspectors at various points in the val-



Prize by Attaining

Ingham County Farm Bureau now did the work for Ingham county. growing in the fence rows, he told has 127 member families. All mem- They are: Thomas Haggerty, chair- Arthur Glidden, county agr'l agent bership dues are paid-up for the year man; President H. R. Bullen, Sec- for Otsego and Montmorency countles. 1940, and the County Farm Bureau retary Walter Carven, J. O. Grettenmembership was one of the first to berger, Lynn Jewell, Fred Kaiser, Gil-

during the past few weeks by writ- Brownlee, Mr. and Mrs. George Frost. They were called stockades or forts ing a membership that exceeds their The committee expects to continue its and occupied space that was about average for the past three years. By so campaign,

Bottom center: LOUIS J. TABER, Columbus, Ohio, master, National bers on their visit to Farm Bureau Grange, Subject: EFFECT OF THE headquarters: He saw in action the SECOND WORLD WAR UPON AMERseed and supplies and other services ICAN AGRICULTURE. Thursday, July 11.

Bottom right: E. W. GAUMNITZ, Washington, D. C., director of marketing and marketing agreements, U. S. Department of Agriculture. Subject: NATIONAL TRENDS IN MILK DIS-



Awards for Exceeding 3 Year Average

QUOTA May I suggest that here is an opigan State Farm Bureau during June, frosts in December and January. Win State Farm Bureau County and Community Farm Bureaus to assist with contributions, individually or as a group, in the great relief work now under way by the

> Farm Bureau membership work has Kindly bring this before your next been going along very well since the meeting. I suggest further that your first of the year. So far 14 County contribution be made to your local Farm Bureaus have attained the first branch of the Red Cross, and that a cauliflower are winter crops. Grape part of their 1940 membership pro- report be made to the Michigan State fruit is an important crop in the valup membership that will exceed their Department,

county average for membership for Trusting that your County and the past three years. The next phase Community Farm Bureaus are enjoyof their year's work in membership is ing a successful year. I am to show a 20% increase by Nov. 30. Sincerely yours, MICH. STATE FARM BUREAU this contest. CLARENCE J. REID, Pres.

The County Farm Bureaus that June 25, 1940 year average, for membership also **Brome Grass Comes** qualified themselves for an award of commendation. Otherwise, he advises \$100 each from the Michigan State But it Doesn't Hurry the producer to hold his insecticide Farm Bureau. Here are the winning slowly the first season. R. C. Lott,



We Supply Magnesium

Berrien

ium has helped make possible the said, one man has already plowed up lighter airplane motor. Michigan sup- a field that was sown last spring be plies the entire U. S. output of pri- cause he didn't see a big growth of grass coming.

doing, they qualified the County Farm grass is getting a lot of attention Michigan State Farm Bureau.

The board of directors and several farmer, grew brome grass on his farm others constituted the committee that 30 years ago, and there's still some

Old time fur trading posts were make its 1940 quota. They did that bert Putnam, Harold Spink, Wesley uniform in plan and construction. equal to a modern city block.

doubt there will poultry. Thursday's session will be Thursday morning, July 11. be thousands | limited to turkey problems. Public relations problems for co-op-

upon thousands of From Monday through Friday, the eratives will be discussed Friday, July others who will be afternoon sectional meetings for milk 12, by Frank Mullen, public relations homeless because co-operatives will discuss the market- director of the Radio Corporation of America and former director of the of the devastation ing of dairy products and the changes national farm and home hour. A. H. brought about by that are taking place in those fields. Lauterbach of the Pure Milk Ass'n of war. We are in-Farm Credit Policies

Chicago will appear on this program. formed that in all The future of the Farm Credit Ad-Michigan farm co-operatives and the of the nations in ministration and its policies will be which there has discussed Friday, July 12, by W. I. Michigan State College are hosts to been fighting that Myers of Cornell university, a former the 16th annual convention of the their farming op- governor of the FCA; Albert S. Goss, American Institute of Co-operation.

erations have been affected seriously. There are prospects for a great

shortage of food in those nations.

American Red Cross?

PROGRAM American portunity for the membership of our Institute of Co-operation

At Michigan State College

Monday, July 8 Through Friday, July 12, 1940

Following are the Topics to be Discussed by Co-operative Leaders

GENERAL SESSIONS, JULY 8 TO 12

Co-operation Among College Students Monday Morning Co-operative Health Associations o-operation in American Life Analysis of Principles Thursday Morning Co-operation in American Life Co-operatives in the Modern Society Progress in Co-operative Purchasing and Services Progress in Co-operative Marketing Progress of Agricultural Co-opera-tion in Canada Discussion Monday Evening Address of Welcome Response Discussion The Place of the Institute in Amer-ican Life Address Co-operative Dance Tuesday Morning Co-operation in American Life Co-operation and the Individual What Co-operation as an Instrument of Democracy Federal Policy Toward Agricultural Co-operation Needed Federal Legislation to En-courage and Protect Agricultural Co-operatives Discussion Discussion What is to be the Future of the Farm Credit Administration and Its Policies Discussion Wednesday Morning Co-operation in American Life Co-operatives and the Community

Credit Unions in the United States COMMODITY GROUP CONFERENCES

Monday Afternoon Co-operative Livestock Marketing in the Middlewest Today

Building an Effective Field Service Program Livestock Marketing as It Looks to

Discussion

Wednesday Afternoon

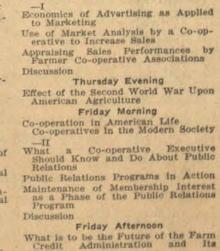
hanging Conditions in the Distribu-tion of Livestock and Meat Products

in the Eastern States Testing the Efficiency of a Co-opera-tively Owned Packing House A Survey of the Frozen Food Locker Industry in the U. S. Discussion

Thursday Afternoon

Problems in Distribution of Co-opera-tively Processed Meat Carcass Yield as Basis of Payment How By-Products Affect Livestock Prices Discussion

(Continued on page 4.)



ley.

Committee Wins Membership

1940 Quota



mary metallic magnesium.

Cass Clinton Genesee Gratiot

farmers who are using brome grass on the expectation that they will get results the first year. Many are going This is a war of machines. Magnes- to be disappointed. In fact, Mr. Lott

On the other hand, while brome

Bureau for a \$100 award from the now, it isn't new to some farmers. John Holewinski, northern Michigan

Brome grass seedings come along

Lapeer county agr'l agent says the

use of alfalfa and brome grass mix-

ture is expanding rapidly there. He is

making every effort not to oversell

LIVESTOCK MARKETING AND MEAT DISTRIBUTION



American Co-operative Institute

Farmers co-operatives in Michigan have business problems. Some have more of them than others. They have problems in marketing, in buying farm supplies, in credit, in selling to their local trade, and in many other fields. So does every kind of business.

However, in almost every part of co-operative business, there's some fellow who has learned to do some part of the business better than it has been done before by anyone. These men have been invited to the American Institute of Co-operation at Michigan State College July 8 to 12. They have been asked to come and tell how they do it . . . what kind of a fix they were in before they began thinking about the problem that bothered them most . . . and what their idea has done for their business.

We'll hear men from New England, and the deep south, from the middle west and from the far west. They will speak on business problems that are common to all of us. They're likely to have an answer for managers, directors and members of Michigan co-operatives. You are cordially invited to attend any or all of the sessions of the Institute. They are open to the farming public.

Michigan's farm co-operatives, large and small, and including the co-op in your community, have joined with the Michigan State College in inviting the Institute to Michigan. A summary of the program is published in this paper. Michigan co-operative leaders helped draft the program. Plan to attend some sessions of the Institute.

A Civil Service Amendment

"What is there so important about 90 per cent of state jobs that should require a college or university education to get them?" asks Myles F. Gray, clerk of the house of representatives at Lansing, in commenting upon the proposed civil service amendment to the state constitution. It is being advanced by the Merit System association.

Vern Brown, the auditor general, remarked that civil service appears to have the tendency to freeze more persons into places on the state payrolls, and that perhaps, the state would be better off if efforts were devoted to find ways to get along with less help, rather than set up a system to encourage more jobs.

MICHIGAN FARM NEWS

About War

Across the world there swaggers now that burly scoundrel, Mars; Armed to the teeth with ships and planes, with tanks and armored cars. A murderer of the deepest dye, devoid of soul or heart; The foulest imps of hell must laugh to see him play his part.

A M and

He fattens on the flower of youth: his loose lips slaver blood. While in his track are smoking ruins and pestilential mud. With might and main, with strength insane he tears his chosen prey And few there be but sense his might across the world today.

Nor age nor sex may plead excuse before the monster's lust And he has misery enough to crush all hearts to dust. To darken all there is of light, to blast all things that grow. To kill all mirth, blot out all smiles, transform all joy to woe.

Across the seas we hear the din of half the world at war. And no man knows who may be next and no man knows what for, And no man in his heart of hearts, if all the truth were said, But views with shame the world today, and fears the days ahead.

The people dying over there are just like you and me. In every ten nine common men want just security. Not wells or mines or factories or colonies afar But just the chance to work and love and watch the evening star.

The simple chance to be at home and watch their gardens thrive; To be at peace with God and man; to really be alive; Alive to what is best in life-to Nature and the sky-Those warring people want just these, the same as you and I.

It is not right! Almighty God will witness what I say, That these poor nine should fight like rats around the world today Because the greed of number ten, his avarice and his lust Demand that they should shed their blood and makes them think they must.

It is not right that men should fight, or women pull the plow, For Peace is such a blessed thing, and people need it now, And there is work and food for all, if all will but agree. The things that men still do to men just wring the heart of me!

be a wealth of material for exhibit on farms, in factory storages, and elsewhere. We shall find machines, utensils, implements, clothing, books, models and designs which have been handed down from past generations of farmers.

The Associated Women of the Farm Bureau merican

Mrs. Pearl E. Myus, Director for Michigan

CO-OPERATIVE HEALTH ASSOCIATIONS

Co-operative Health Associations is one of the discussion topics at the general session of the American Institute of Co-operation at Michigan State from co-operative enterprises from all near future parts of the United States. We are

fortunate in having the Institute in Michigan this year Co-operative Health Associations being the topic for the Michigan Farm MUSIC AT FARM



| be obtained from Michigan State Farm Bureau Printing and Mailing Department 221 North Cedar Street

Lansing, Michigan The speakers at the institute are will you please drop me a card in the

Mrs. Ruth E. Wendel, Chairman Women's Speaking Contest, Lapeer, R. 4, Michigan

Bureau women's BUREAU MEETINGS

Women of the Michigan Farm Burtend the July 10 chairman of the music committee for meeting for infor-the Associate Women. She asks some to a velvety finish with a bit of glass. mation we may use woman in each Farm Bureau group The next step was to shape a wooden in our October to make her responsibility to organize the group for participation in

FARM BUREAU & MICHIGAN FARMER **TOUR TO WORLD'S** FAIR, AUG. 12-17

THIS IS FARM WEEK AT THE FAIR. IT IS PLAN-NING SPECIAL EVENTS FOR ITS FARMER GUESTS.

The Michigan State Farm Bureau and the Michigan Farmer are arranging another railroad tour to the world's fair at New York, August 12-17. The all-expense tour cost is lower this year. It is a travel bargain. Low cost, no worry and see everything in comfort and style. Travel will be in the finest air-conditioned coaches. Over night stops at the best hotels. Sight seeing tours have been arranged at Niagara Falls where the party stops the first night, and a full day in New York City, including a trip to Radio City and a long boat ride in New York harbor. Two days at the fair, with hotel accommodations close by. Your only expense above the tour cost need be your meals at the Fair grounds, where the party breaks up for individual sight seeing.

We should like to send you a free copy of the folder giving full details about the trip including the all-expense cost. There is no obligation on your part. Just clip the coupon appearing below, fill it out, attach it to a post card or enclose it in an envelope and mail it. DO IT TODAY!

Michigan State Farm Bureau Department of Membership Relations 221-227 North Cedar St. Lansing, Michigan H I would like a copy of the folder telling me about:

The 1940 Michigan Farmer-Michigan State Farm Bureau yacation Tour to New York City and the World's Fair, August 12-17.

I understand this does not obligate me in any way.

Man Man Plant - 1001 - 1001

Buffalo

Bones

Name AddressR. F. D.....

County

(If you want this same material sent to friends, send their names and addresses in also on a separate sheet of paper).

War May Boom Michigan Mines, Wells

War in Europe, if it is not ended quickly, is certain to draw on Mich-

It might not occur to you that Roy Bennett, manager of the Farm Bur-copper, according to the State Dep't eau Services seed department, knows of Conservation. Michigan's bromanything about buffaloes, but he does. ine and magnesium will be sought, He knows a lot about buffalo bones. The last great war brought boom Roy got to reminiscing about his boy- times to sections of the upper peninhood in western Kansas, and that's sula. how we came to hear this story.

When Roy was a boy, buffalo bones were plentiful on the plains of west- Invaded Area of France Is ern Kansas. In many places there were piles of them. Roy gathered the Important Agriculturally bones and sold them at 50 cents a The present invaded territory of I would like to hear from you on there were two uses for them (1) as France's 90 provinces - Ardennes, hundredweight. At that time, he said, northern France includes the best of College, Wednesday forenoon, July 10. the progress your group is making so an ingredient in commercial fertilizer Aisne, Nord, Somme, Pas-de-Calais-(2) for the manufacture of bonedust and part of two others-Meuse and for the refining of sugar. Roy earned Marne-but represents one of the

his first money and quite a little of most important agricultural sections it in his buffalo bone business. Occasionally he found a buffalo Department of Agriculture. It is the skull . . . and that was a find. He largest sugar, wheat, and flax producing section of the country.

had use for it. There was a market for hat racks which featured buffalo tober, I suggest cau believe we should have music and cap. The boy-he was about 12horns as the place to hang your hat that all women's at our community and County Farm would tunk the horns with a hammer to loosen them from the skull. He bers and others at- man of Vernon, Shiawassee county, is smoothed their roughness with his

(Continued from page one) the co-operative are the same thing. The co-operative is the means by which farmers do things for themselves. Co-operatives sell and buy for not sell to or buy from. Let's think straight GOOD FRIEND IS TAKEN Wednesday, May 29, while Mr.

Behind

the Wheel

Frank Hartman, a fruit grower in Berrien county, was spraying a rein came unsnapped. As Mr. Hartman walked around the team to fasten the rein, the team became frightened and bolted. Mr. Hartman was knocked down and two wheels of the sprayer ran over him. He died about an hour later

Mr. Hartman was a member of the Berrien County Farm Bureau from its beginning 20 years ago. He was an active worker and took part in every Farm Bureau membership campaign in this county.

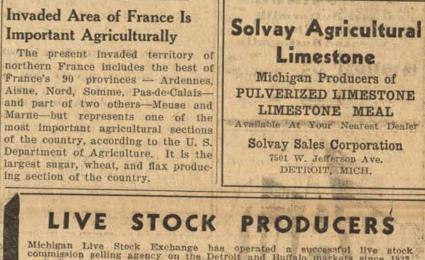
In 1909 Mr. Hartman was elected. justice of peace for Berrien township. He held that office until his death. He was elected overseer of highways in 1911 and filled that position satisfactorily for 17 years. For the past 16 years he had served as sexton of Union cemetery, where he is buried. Mr. Hartman served as treasurer of the Liberty school district for 20 years.

We in Berrien township shall misshim. A great deal of the credit for the large Farm Bureau membership in Berrien township can be attributed to Frank's unceasing labor.

J. Burton Richards, Secretary Berrien County Farm Bureau

Wool Growers Take Advantage of the **Pool Marketing Plan!**

Shearing season is usually the most un-favorable time of the year to sell your wool. By consigning to the Michigan Co-op Wool Marketing Association Pool you can secure immediately 200 per b. on medium wool, 18¢ per h. on fine wool and 15¢ per h. on fed lamb wool. There will be a second advance after grading and you still retain your equity and when the wool is sold you will receive all that it nets less these ad-yances. For sacks and shipping tags or further information write to the MICHIGAN CO-OP WOOL MATC ASSIN MICHIGAN CO-OP WOOL MKTG. ASS'N 221 N. Cedar Lansing, Michigan



Producers Co-op Ass'n

48417035

1 - FRANKER MARK

East Buffalo, N. Y.

Michigan Live Stock Exchange has operated a successful live stock commission selling agency on the Detroit and Buffalo markets since 1922. BECAUSE

It maintains a thoroughly trained and experienced personnel. It is represented on every principal market in the United States by Producer owned and operated agencies. it renders better information and market service to its members.
 (4) It can furnish 4½% money for financing feeding operations.

PLUS

All the regular features of good practice in the live stock commission business.

REMEMBER

When you patronize the Michigan Live Stock Exchange you are building your own live stock marketing agency.

Reports furnished Michigan State College Radio Station WKAR for early markets at 6:45 a, m.

The Merit System association has been engaged in collecting 180,000 signatures to its petition by July 1, in order to force its proposal upon the ballot in November. It probably succeeded in doing so.

Undoubtedly, between now and November, we'll have to make up our minds, what to do with civil service. Our experience so far: The Murphy administration adopted it, and the Dickinson administration threw most of it out the window.

A National Museum for Agriculture

The United States is the only major agricultural country without a national agricultural museum. America has been too busy making agricultural history to think much about preserving it. So the Agricultural History Society at Washington has started a campaign to interest the farming public in a National Agricultural Museum at Washington, and possibly with branches elsewhere in the nation. Carleton R. Ball of the Extension Service, U. S. Dep't of Agriculture, at Washington is chairman of the Society's museum committee.

The agriculture of the United States dates back more than 300 years. More progress in agriculture has taken place during the 300 years of American farming than in all history. Present and future generations of Americans have a right to see the history of this progress adequately presented, not only at the national capital, but at many other suitable points throughout our vast country.

Forty years ago there was a nucleus of an agricultural museum in an old building on the grounds of the U.S. Dep't of Agriculture at Washington. No one of influence or authority was sufficiently interested in the subject then, and in the rapid development of the Department the building and its contents disappeared.

The United States once was almost entirely an agricultural nation. It still is dominantly so, for agriculture is the largest single industry both in its importance to our national welfare and in the percentage of population dependent upon it.

There's a grand story to tell regarding the development of all phases of American agriculture. There must

discussion. There are many music. MRS. PEARL E.MYUS other interesting sessions scheduled The program may be had on request Hadley Community Farm Bureau, to the Michigan State Farm Bureau, also of Lapeer, under direction of or the Economics Dep't of the Mich- Mrs. Herbert King, have a music igan State College. Shall I see you program at each meeting. there?

FARM BUREAU WOMEN'S SPEAKING CONTEST

At the conference of the Associated Women of the Farm Bureau, which met in Lansing, April 25, among the many suggestions was one pertaining to the Women's Speaking Contest for 1940. The lack of interest last year was

so noticeable that an effort is being made to place more emphasis on this subject.

The suggestion was made to use the topic, "Producer-Consumer Relations" as a topic for general discussion by all Comunity Farm Bureau groups for the

month of July. Perhaps this would Frightens Waterfowl

create interest among prospective Migratory waterfowl can be frightcontestants and also bring out essenened from grain fields by inexpensive tial points to be used in the contest. reflectors and revolving beacons made Let every effort be made to have at from old bicycle wheels, tin cans and least one and perhaps more contest- lanterns. Protection of this sort can ants from each Community group. be obtained for an estimated 50 cents Copies for source of material may an acre,

Classified Ads

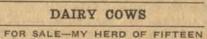
Classified advertisements are cash with order at the following rates: 4 cents per word for one edition. Ads to appear in two or more editions take the rate of 3 cents per word per edition.

WATER SOFTENER

FOR SALE-REGISTERED HAMP-hire Boar, 12 months old. Out of a \$500 Also one registered 2-year-old sow, due September, Hooks Brighton, Mich. (7-11-25p)

REGISTERED HEREFORD, BULLS and helfers. We have a nice selection. Sensible prices. A. M. Todd Co., Men-tha. (14 miles northwest of Kakamazoo). (7-3-tf-22b)

LIVESTOCK



grade Jersey and Guernsey cows. T. B. and blood tested. They are 3 and 4 years old and raised here on the farm, Frank Corbin, Corbindale Farm, Leslie, Mich. (1½ ml. west). (7-1t-30p)

FOR SALE-MISCELLANEOUS

MICHIGAN SEPTIC TANK SIPHON nd bell as recommended by State Col-

iege Agr'l Engineering dep't. Build your own septic tank and sewage system. In-stall when tank is built. Installation and operation simple. Discharges automati-rally. Have been sold 16 years. All in daily use and giving satisfaction. In-struction with each siphon. Price, de-livered, 7.50 which includes sales tax, C. O. D. charges are extra. Farm Bureau Supply Store, 728 E. Shiawassee St. Lan-sing. (3-4-tf-60b)

Mayfield Community Farm Bureau for the Institute. Some are topics we of Lapeer county, under direction of you were. It was in style and might have been discussing in our conference Mrs. Lawrence Garries, and Elba-last a lifetime. He sold plenty of

> FAVORITE CAKE 1 cup Michigan beet sugar 14 cup lard 214 cups cake flour or 2 cups bread flour sifted before measuring

sifted before measuring 3 tsp, baking powder 3/2 tsp, salt

tsp. baking powder ½ tsp. salt cup milk
tsp. each vanilla and lemon extract egg yolks
egg whites with ½ cup sugar
ream sugar and lard well. Drop the yolks into the milk and beat slightly.
d to the lard and wugar alternately
h the sifted dry ingredients.
Whip the egg whites stiff, add the ½ sugar and beat again. Add last, kes a large 2-layer cake. insect in pollinating blueberries.

This method of mixing is especially suited to cakes made with lard. Mrs. Forrest Dunham, Shelby, Mich.

HARD WATER TROUBLE? SEND US

HARD WATER TROUBLE? SEND US a sample of the water. Give size of fam-ily. We give you a free estimate on equipment needed to get rid of the trouble. Co-op Water Softener with new type of mineral, all in one tank, softens water softer than rain water. Removes iron, objectional taste, odor and color now present in water. Saves its cost in in one year. Sami-automatic. Requires only three minutes attention to regener-ate. Priced from \$90 to \$150. See your Farm Bureau dealer, or write Farm Bur-eau Services, Electrical Dep't, 728 E. Shiawassee St., Lansing, Mich. (9-2-83b)

PHOTO FINISHING

Your Business Partners... the County Agent and the Telephone the shallest

FARMING is a business. And the county agent and the telephone help make it a profitable one.

设计时间下,100mm发展。

Detroit Stockyards

and a little fifth to the a set then

The county agent brings to the farmer the results of experimental work conducted by specialists in agricultural economics, dairying, farm crops, farm management, insect control, poultry, soils, etc. The technical advice thus made available is of inestimable value to farming generally.

And that other partner . . . the telephone . . . enables the county agent to serve more farmers more often, and places his advice and counsel within quick and easy reach.

MICHIGAN BELL TELEPHONI

- 22 W

AT LAST! ALL YOUR SNAPSHOTS natural colors! Roll developed, 8 natural color prints, only 25 cents. Reprints 3 cents. Amazingly beautiful Natural olor Photo, Janesville, Wisconsin. (3-tf-25h)

base for the hat rack. Mother came into the picture to cover it with red plush. The boy fastened the horns

MICHIGAN LIVESTOCK EXCHANGE Secretary's Office Frank Oberst, President; J. H. O'Mealey, Secretary & Treasurer; George J. Boutell, Manager More than 75 per cent of the cross ties now being installed by the railroads are chemically treated which SHIP YOUR STOCK TO US AT gives them a life from 20 to 25 years Michigan Livestock Exch.

Bumble bees are the most valuable

them at \$1 and \$1.50 apiece. We suspect the \$1.50 buffalo horn hat racks were what in our day we can describe only by the use of such terms as "de luxe" and "super de luxe."

SATURDAY, JULY 6, 1940

80 BOYS WIN PLACES IN FFA BAND

Chosen from 200 Rural High School Bands; To Give 18 Concerts

July 11-15 the Future Farmers of America band from Michigan will assemble at the State Dep't of Vocational Education camp near Allegan for a four day rehearsal period, preliminary to the fourth annual series of summer concerts by the band.

The 80 bays in the band were chosen from applicants from more than 200 rural high schools in this state. Final tests were given May 4-5 at State College. Selections were made by Nick Musselman, director of the band, and instructor music at the Okemos high school, and by Joseph Weiman, instructor in music at Mason high school. Miss Jean Mc-Curdy, Bellevue high school junior is soloist for the band this year.

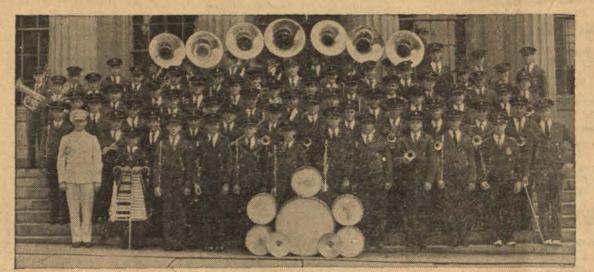
The band will present a series of concerts in a swing around the state. These have been financed by local community groups, such as the chambers of commerce. The concerts are free to the public. The boys will finance their stay at the Allegan camp. They'll travel by bus. Behind them will be a truck loaded with army cots, blankets, and baggage. They'll sleep in high school gymnasiums. They're really on tour when they start.

Following are the concert dates, all evening performances except those noted

July 13—Plainwell (aft.) 13—Fennville 14—South Haven (aft.) 14—Kalamazoo 15—Shelby 16—Manistee (aft.) 16—Beulah 17.18-19—Traverse City 20—Cadillac 21—Midland 22—Bad Axe 22—Bad Axe 23—Caro 24—State College (aft.) 24—Byron 25—Grand Ledge 26—College (Farmers Day)

SERVING THE FEED INDUSTRY **DRIED SKIMMILK Dried Buttermilk Dried Whey Condensed** Buttermilk Quotations Made to Elevators By Wire or Mall DRY MILK SALES DIVISION Lansing Lansing Michigan





MICHIGAN'S FUTURE FARMERS OF AMERICA BAND

About People

By MRS. EDITH M. WAGAR

hardly a day escaping.

MRE. WAGAR

other census had been.

That experience should be a good

times I'm so disgusted with the whole outfit that I've lost most of

City Women Interested During the past month I've attended a few group meetings that in some ways have been just a bit different.

my enthusiasm for voting.

Strains The Budget

The farm man or woman who can

Some Observations

Soloist

Direct from the Farm Political Oratory, and the June freshets. They hurried to towards our older members? get the corn cultivated and the late potatoes planted before the customary wet spell came and they delay- different nature, one that warmed ed hay cutting until it had passed. my heart immensely. It was the un-

MISS WEAN MCCURDY

Miss McCurdy, a junior student at Bellevue high school, Eaton county, is soloist with the Future Farmers of America band from Michigan rural high schools for their 1940 concert tour. She is a lyric soprano and has studied voice under the direction of Fred Patton of Michigan State College. Miss McCurdy is the daughter of Mr. and Mrs. J. C. McCurdy of Bellevue.

Brown Heads Indiana Machinery Program

Ralph Q. Brown, former head of the farm machinery department for Farm involved. Bureau Services, and manager of Farm Bureau Services branch stores, is now manager of the farm equipment department for the Indiana Farm Bureau Co-operative Ass'n at Indianapolis. Mr. Brown left Mich-

get under conditions thru which we whatever but it was one happy oc are now passing is entitled to a medal casion for all concerned. I compared of some sort. igan to become manager of the Knox But, notwithstanding all of the dis-County Farm Bureau at Vincennes, appointments of short or ruined crops and a much depleted income, on home talent was considered good enough, where nothing but elaborate we can all count our blessings many and costly decorations could be times over. Maybe these setbacks are thought of, and the clothes worn comall for our good even if we don't see pared well with a spring style parade. EVERY it just now. The real farmer will stick The only part to be remembered was and will aim to make at some future time what he's losing today. YOUNG time what he's losing today. There are very few things that are will be a happy day for our rural

MICHIGAN FARM NEWS

A Beautiful Tribute

There's one thing and they all spoke in a way that one

that is consoling. knew they meant it. They didn't wait

When farm prices until he was retired from work or

are at their low was dead. They let him know that

point the loss of a they appreciated his faithful and ef-

hay crop or the in- ficient work. It was doubly pleasing

jury to the grain to me for I knew how little he had

crops doesn't seem when a boy and how he had to work

to hit so hard as for his education as he went along.

more money is absence of fuss and feathers. There

live up to a previously arranged bud- neighborhood. There was no expense

it might when I was greatly impressed with the

were no white flannels or party gowns

in evidence. The flowers were those

that came from the gardens of the

it (in my mind) with some of the

there would be no more 15 cent eggs | Why Some Will Have Future Farmers Band to Tour State This Month or five dollar hogs. Why, we just on't know how to spend money! Hybrid Corn Trouble

'here were more bosses, and straw We had a great many callers this osses and foremen and overseers and spring in regard to hybrid corn, said then each had a car or a truck or S. J. Culver, county agr'l agent for pickup and the gang of men and the Jackson county. In this county, he said, we don't have to advise using little work each one did!! Farm Planks and Facts hybrid seed corn. One farmer told me

I noticed in the agricultural plant that he would have to lock his front of the platform adopted at the con- gate to keep hybrid seed agents off vention last week, they expressed a his land. As in former years, we got greater efficiency in production and much Ohio, Indiana, and Illinois hy I wondered why they singled out agri- brid seed stock for sale. Some of it culture. I truly believe we'd have know to be good, but other varieties many other things besides food that will produce only some very "washy" would be cheap if the same standards silage, provided the growers can cut it of efficiency could be applied to all early enough to avoid early frosts.

crafts. But it's up to the farmer. He can Montcalm Members Visit go his own way alone and take what's handed out to him or he can join State Farm Bureau

plies departments of the Farm Bureau

Services, the Farm Bureau Insurance

department, and other offices of the

June 20 the men and women of the hands with his neighbors and say what he'll take. If that time ever Montcalm County Farm Bureau were comes, he'll not only command re- guests of the Michigan State Farm spect from others but he'll feel more Bureau at Lansing. About 40 persons came. They visited the seed and supfor himself.

Lapeer Bureau Plans Farmers Picnic Aug. 3

The Lapeer County Farm Bureau is sponsoring a Farmers picnic Satur-

On Farm Crops and Income, be and how negligent we all are of day, August 3, at Palmer's Lansing, those who at one time spent so many Pleasant lake. It is to be a basket years in the thick of Farm Bureau picnic. There will be ball games, plenselves entirely out of it. I wonder if tertainment. Everyone is welcome to we cannot inject a little more human attend. The general committee is: Some years ago, farmers planned kindness, a little more sympathy and Mrs. Kenyon Davis, entertainment for heir work so as not to be caught by a little more personal thoughtfulness the ladies; Murray Phelps, entertain-

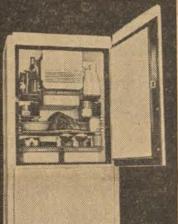
ment for men; Carl Neilson, grounds arrangements; Carl Neilson, George Martin, Albert Gusta, prizes; Edwin I attended another gathering of a Martus and Charles Myus, publicity.

But the month of June this year has veiling of the portrait of a classmate **Genesee Farm Bureau** been one intermittent shower with all thru high school. This fine exhibi-Picnic July 25 tion of honor and gratitude was held

Genesee County Farm Bureau mem-It is surprising how well the ground in the Wilson School in Detroit, bers will have a county-wide picnic has taken all of where he has been the principal for at Richfield park Thursday, July 25. the water that has thirty years. It was a gift to the The picnic will feature a basket dinfallen and it is al- school from the alumni. The entire ner, games and contests, and an opporso surprising how neighborhood was there to do him tunity to renew acquaintances. It will patient the farm- honor. I never heard so many kind be an afternoon of relaxation and fun ers have been, words for any one individual before

> It is not a paying investment for the average farmer to trapnest his flock





ment speak on the subject of farm or

One quarter of the entire output of naple syrup in New York and Vernont goes into the treatment of tobacco to give it sweetness and flavor. One desirable factor in feeding wet mash to poultry is that this increases palatability.

AURORA TURBINE Jet Water Systems for Deep Wells

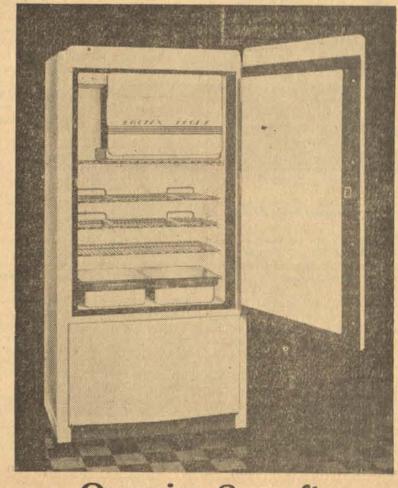
Large Capacity-Aurora jet turbines No moving part in the woll In-Anywherel Directly over well in r in basemont, any distance from Concrete pit not necessary.

Safe-Impossible to contaminate water opply due to surface water getting into it. For use on wells from 2 inches

AURORA PUMP COMPANY Aurora, Illinois

Farm Bureau. After luncheon at the Farm Bureau, they heard J. F. Yaeger of the Membership relations depart-wassee St., Lansing, Mich.

years in the thick of Farm Bureau activities and suddenly find them-selves entirely out of it, I wonder if tertainment. Everyone is welcome to **Frozen Food Space!**



Oversize 8 cu. ft. (Hermetically Sealed Unit) **Co-op Refrigerator**

THREE

Farm Bureau Stores and Co-op Ass'ns sell Poultry and Stock feeds reinforced with VITAND Vitamin Supplement. These feeds should be better than the average quality because VITAND does not appeal to the mixer who seeks only the cheapest ingredients.

VITAND contains minimums of 3,000 USP units of vitamin A and 400 AOAC chick units of vitamin D, per gram. Ask for Poultry Feeds containing VITAND.

NAPTHOLE, INC. BOONTON, N. J.

MAN

Does well to store something as he goes along for himself, and, for the family he expects to have ... and for that older man whom some day he will recognize as himself.

See Your State Farm Mutual Agent. Write our State office for insurance information

STATE FARM LIFE INSURANCE CO. Bloomington, Illinois MICHIGAN STATE FARM BUREAU State Agent, Lansing

as black as they seem at first. For instance, the census that was taken the best of what we have and learn a short time ago. What a howl went over the country against "paid agents to like it. prying into one's business" and the

Institute of Co-operation manner in which one had made his At the coming Institute for Co-opmoney and the amount that you had eration I hope we can learn how coof it, etc. What a lot of publicity operatives can co-operate and that was raised against it! When it came co-operatives are organized for the our turn to be questioned we found sole purpose of serving the farmer it was really no different than any for better quality, for greater returns and for efficiency.

We've just recently had an oil comexample to think about during the pany lay another pipe line through next few months of political oratory. our farm. After watching their opera-One never knows how much to believe tions for several days, I'm thoroughly or if they should believe any of it or convinced that if the farmers used some overlapping methods for equip-

I will not say that politicians are ment, material, labor and time, as apall liars but the majority of them peared on the surface with this comonly tell half of the truth and that's pany and the cost of it all was added worse than a lie in my estimation. As to the commodities that farmers sell. a campaign draws to a close, some-

arranged 6 cubic foot storage capacity electric refrigerator that is modern to the minute. Built in standard and deluxe styles, with open or hemetically sealed freezing compressor units.

This is a splendid value in a well

PRICES

\$ 89.50 Standard, Open Unit \$126.50 DeLuxe, Sealed Unit \$131.50 DeLuxe, Sealed Unit \$149.50 Super DeL. Open Unit \$154.50 Super DeL. Sealed Unit

Buy At Farm Bureau Stores and Co-op Ass'ns



This Co-op Refrigerator with the huge frozen food compartment is exactly what we've been looking for! Notice the compartment. It will hold nearly a bushel of bulk or packaged frozen foods.

It's an 8.05 cu. ft. capacity refrigerator with an extra large frozen food compartment to supplement central lockers. You can bring home a week's supply or more of frozen foods. Such a huge low temperature compartment makes this model ideal for any large user of frozen foods.

Buy at Farm Bureau Stores and Co-op Ass'ns

The Jackson branch of the American Farm and Garden Association invited me to come to them and to tell them where they could buy good Michigan butter, and eggs and poultry and meats and fruit and potatoes, and also to explain the milk marketing law. They were interested in all Mich-KILL-FLY igan production and talked about beet sugar and lard and home grown HOUSEHOLD vegetables and canned goods. They were women who wanted quality FLY SPRAY above all else and who desired to co-100% knockdown at the end of ten minutes! More than operate with the home producer. I ten minutes was so glad that I could recommend effective, killing twice as power, as the average stan-dard of the Nat, Assn, of In-secticide & Disinfectant the many co-operative organizations of their own state. I have been thinking about some forms of closer co-Mfgs.! Get a can today. operation between our numerous commodity organizations and such consumer groups as these. night with Mrs. M. L. Noon at Jackson, R-7, near Michigan Center. Mr. Noon was president of the Michigan **Dairy Fly Spray** State Farm Bureau for many years. I am sure many of you will want to hear of her, just as she wanted to for things that erawl or fly. hear about the old friends. She's at An effective control for stable and barn files, mosquitoes, lice on live stock, mites, insect eggs. A tried and tested formula with 100% active ingredients. Ask for It today. YOUR LOCAL COOPERATIVE

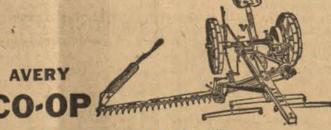
the farm, living alone, with nearby friends caring for her needs. She's keeping the farm up in good repair just as she knows Mr. Noon would have done if he were still with her. She can't help but be lonely, for since she was widowed she has lost one of her two sons and the other is stationed in Escanaba, hoping to re-

An Old Friend

On my return trip, I spent the

gain his broken health. We visited long into the night I realized how changed her life must **HEAVY HAY CROPS** call for good hay machinery WE HAVE IT! AVERY - - PRICED RIGHT!

CO-OP PLOWS DISCS HARROWS and CLE-TRAC GENERAL and CRAWLER TRACTORS



PULL-CUT MOWER

New front-lift construction takes all neck weight off the team, puts it on the shoe to keep the cutter bar at work and leaves the frame weight on the wheels to insure perfect traction. Cuts all kinds of hay with lightest draft. Gears sealed in oil. See this remarkable mower at your Co-op store today.

Buy at Farm Bureau Stores and Co-op Ass'ns

or write Farm Bureau Services, Inc.

Machinery Dep't, 728 E. Shiawassee, Lansing

SIDE DELIVERY RAKE Places hay in light, fluffy windrows with leaves in and stems

out. Keeps it from parching and drying out. Prevents shattering when loading. Preserves color, moisture content and full feeding value. Rake and tedder combined. Easiest and best way to cure hay. Follow your Avery Pull-Cut Mower with an Avery Side Delivery. At your Co-op store.

See Our **Push-Bar**



CO-OPERATION AS AN INSTRUMENT FOR DEMOCRACY

Summary of Address by C. L. Brody to Co-op Institute Tuesday, July 9

the twentleth century version of mu- Commission, Charles Teague of the tual helpfulness. It contributes much California Fruit Growers, Governor to the preservation of great social M. C. Townsend of Indiana, Michand spiritual values. It is a true in- igan Commissioner of Agriculture, El strument for democracy", Clark L, mer A. Beamer and many others. Brody, executive secretary of the "Fifty-four national or regional Michigan State Farm Bureau will say farm co-operatives comprizing the July 9 in addressing the American National Council of Farmer Co-oper-Institute of Co-operation, which is atives are giving thousands of farmholding its 16th annual session at ers practical lessons in democratic Michigan State College, East Lan- organization. Each group has its sing, the week of July 8.

"The objective of farm co-opera- bers. The locals are federated into tives", Mr. Brody will say, "is to pro- regional or national groups, and these duce good citizenship, effective or- in turn are affiliated with the National



CLARK L. BRODY

ganization of farm people, able leadership, and to contribute to economic hybrids and varieties of open pollin-Justice through a fair and equitable ated corn for various parts of Michdistribution of the national income. igan, and many other answers im-These are general principles upon portant to Michigan farmers are bewhich depend the success and endur- ing sought in 2,000 corn test plots now growing at Michigan State Colance of a democracy.

"The farm co-operative is an agency lege farm. through which individualism is sub-These test plots have been running limated into regard for the welfare for years. They were started by J. of others. As another influence for R. Duncan, who retired, a year ago. good citizenship, the co-operative The plots have brought out such emphasizes human values over prop- Michigan favorities as Duncan's yelerty rights. In most co-operatives and low dent, M. A. C. and Polar Dent, in all general farm organizations the practice is one man, one vote, re- No. 21A and 71A.

gardless of the individual financial A. R. Garston, control paper bags investment. In a co-operative, income is limited on capital furnished by members. The remainder of the earnings is distributed on a patronage ing representing in the seed crop this basis to reach the largest number of fall. Strains that look good go out persons. The co-operative recognizes into the state the next season for that placing the personal welfare of further tests to determine yields the many ahead of material wealth in under various climatic conditions. the hands of a few is one of the first And some day we have a new and principles of democracy.

"One of the first essentials for good citizenship is to know your re-lationship to other people. There are 2,000,000 families holding membership At College July 26

which Marine Commission Reals

Address of the Address of the

i his who we have been

N.C.

WRITTEN FOR THE

PRACTICAL ROAD

MAN, this book is

largely based on en-

gineering and field re-

ports covering roads

*

MAIL COUPON FOR

FREE COPY

now in service.

social and educational values in farm life. "Farm co-operatives have discovered and trained many men for places of responsibility not only in the farm movement but for public service. Thousands of farm men and women are carrying increased responsibilities in the co-operative movement, and continue with the practical oper ation of a farm. The local farm cooperative has been the training school for such nationally known persons as Chester Davis of the Federal "The modern farm co-operative is Reserve Board and National Defense

How to Keep a Co-operative Market-ing Association Growing Co-operative Purchasing and Financ-ing of Feeder Cattle and Lambs Discussion WOOL MARKETING

Wool Procurement Problems of Co-operatives Present Methods Followed in Selling Fleece Wools Effect of Competitive Substitution on the Wool Situation Discussion locals operated directly by the mem MARKETING MANUFACTURED

Monday Afternoon Consolidation as a Practical Means of Offsetting Increasing Costs of Creamery Operation and Lowered Price Levels of Butterfat How to Determine the Wisdom of a Policy of Consolidation Do Consolidations Lead to Worth-while Economies? Council. The Council harmonizes conflicting geographical and commodity interests and has come to represent \$2,000,000,000 of farm co-operative business annually. "Co-operative leaders should con-

Discussion sider the extent to which agriculture FLUID MILK MARKETING as a business and as a way of life has come under government control. Changes in Milk Distribution National Trends Because of the trend of the war, the products of additional millions of Trends in a Typical Large Industrial Center acres now have no market. The prob-Discussion lem of agricultural surpluses has been intensified. There will be more DAIRY PRODUCTS MARKETING governmental control of farm activities rather than less. We should see Tuesday Afternoon Fluid Milk Distribution by Co-opto it, that such control does not mean eratives Experiences in Building a Fluid Milk Business and Problems in Meeting Current Market Developments the destruction of free initiative and member responsibilities which constitute the heart and soul of our Discussion

2,000 Corn Plots in M. S. C. Tests

improved high yielding corn variety.

Solvay Bulletin on

Surface Consolidation of

COVERS THE FOLLOWING: Economics and advantages of SURFACE CONSOLIDATION— the non-technical, rule-of-thumb method of stabilizing low cost, unpaved roads ..., De-tailed, but non-technical recommendations for both construction and maintenance. Descriptions of roads suitable for Surface Con-solidation ..., Costs and Savings ..., Materials and equipment required ..., Crown and drain-age ..., Use of calcium chloride and why it is needed.

SOLVAY CALCIUM

SURFACE CONSOLIDATION

SOLVAY SALES CORPORATION 7501 W. Jefferson Ave., Detroit, Mich. Gentlemen: Kindly send me FREE, a copy of "Calcium Chloride Surface Consolidated Roads."

.....State

Low Cost Roads

eratives.

farmer owned and controlled co-op-

Discussion Thursday Afternoon Corn borer resistent corn, suitable

Educational and Advertising Pro-grams to Increase Consumption Scientific Research in Nutrition as a Basis of Work How to Finance a National Program How to Allocate a National Educa-tional and Advertising Fund Discussion CO-OPERATIVE CANNING OF

FRUITS AND VEGETABLES Monday Afternoon Cannery Operations and Problems Sales Methods and Policies of Can-ning Co-operatives Tax Problems of Co-operative Can-

Monday Afternoon

MILK PRODUCTS

Monday Afternoon

(JOINT CONFERENCE)

Wednesday Afternoon

Changing Responsibility of Co-opera-tives Under State and Federal Milk Control Programs How Can Membership Interest Be Maintained"

How are Manufacturing Groups Af-fected by Milk Control

Discussion Tuesday Afternoon

Handling Future Sales Plant Operations and Costs Future Sales Contracts Discussion

FRUIT AND VEGETABLE MARKETING

Wednesday Afternoon Services of Local Co-operatives Changes and Trends in the Methods of Marketing Fresh Fruits and Vegetables by Co-operatives What a Local Association can do for Its Members

Discussion Thursday Afternoon Marketing Programs How Co-operatives of the Central How Co-operatives of the Central States Can Successfully Merchan-

Discussion

States Can Successfully Merchan-dise Fresh Fruits and Vegetables Factors of Success in Fruit and Vegetable Advertising Campaigns

Discussion

MICHIGAN FARM NEWS PROGRAM American **Institute of Co-operation** (Contined from page one) LIVESTOCK AND WOOL of Potatoes Consumer Preferences and Retail Practices as They Affect Grading and Marketing by Potato Co-op-MARKETING eratives (JOINT CONFERENCE) Discussion Tuesday Afternoon Practices in Livestock Marketing-an Appraisal SUGAR BEET MARKETING

Wednesday Afternoon The Plan for Organization and Opera-tion of Sugar Beet Growers Associ-ations, and Their Accomplishments Thursday Afternoon

Federal Sugar Legislation and Its Effect on Marketing Government Programs for the Regu-lation of Sugar Marketing Marketing Sugar Beets Under Con-trol Programs Federal Sugar Legislation

GRAIN ELEVATORS

The Farmers' Elevator as a General Service Agency The Place of the Furmers' Elevator in Today's Marketing Picture The Farmers' Elevator as a Supply Agency Agency Discussion

Tuesday Afternoon The Effect of Motor Trucking on Co-operative Grain Handling The Hard Winter Wheat Area The Corn and Soft Red Winter Wheat Area What Area What Should Be the Future Policy of Middle Western Farmers in Regard to Soy Bean Production, Handling and Marketing?

POULTRY AND EGG MARKETING

Monday Afternoon Status of Egg and Poultry Marketing in the Middle West A Survey of Co-operative Egg and Poultry Marketing in the Middle West Co-operation Among Ohio Egg Co-

Discussion Tuesday Afternoon Problems of Quality Eger Marketing Effect on Quality and on Volume of Receipts by Paying for Eggs on Basis of Grades Consumer Preference Effect of Fresh Egg Legislation Upon Marketing Practices

Discussion

New Developments in the Poultry Industry Developing a Full-Drawn and Sharp-Freezing Program for Poultry Meats Organization, Development and Operation of Co-operative Hatcheries Discussion Discussion

Thursday Afternoon Co-operative Marketing of Turkeys Assembling, Grading and Dressing of Turkeys

The Turkey Surplus Problem Discussion

FARM SUPPLY PURCHASING

Monday Afternoon Co-operative Refining and Distribu-tion of Petroleum Products Experiences in Co-operative Refinery Operation Operation Operation Increasing Efficiency in Co-opera-tive Distribution of Petroleum Prod-Petroleum Storage and Transporta-tion Problems Discussion

Tuesday Afternoon Processing and Distributing by Co-op-erative Purchasing Agencies Seeds Fertilizers Feeds Consumer Goods

Discussion

Wednesday Afternoon Membership Problems of Retail Co-operative Purchasing Associations Retail Merchandising Methods Expense Controls Retail Credit Control



J LEE MORFORD

County bank, and later was associat-| producers' eggs when sold direct, but ed with the Northern Michigan Hard- if handled by a third party in Chiwood Ass'n. He served terms in the cago, the handler would be required house of representatives at Lansing to bargain with the union. 1911-15, and in the state senate, 1915-Help From AFBF 18. He was a collector of Material "Edward A. O'Neal, president of pertaining to Abraham Lincoln, and the American Farm Bureau Federa-

was recognized as authority on por- tion, has served notice on the unions traits of Lincoln.

HAMILTON FARM BUREAU SALES PASS MILLION Pays \$24,000 in Dividends to rate to \$2 a month. He advised farm-Patrons; Founded 20

Years Ago

Gross sales of the Hamilton Farm State Farm Bureau. Bureau, nationally known for its

the stockholders.

Mr: Morford came to Lansing from The management announced a 5 Otsego county in 1920 to set up the per cent cash dividend would be paid community Farm Bureau elects delebookkeeping and general accounting on the corporation's capital stock and gates to represent your group at the offices for the Farm Bureau, and to \$24,000 would be distributed in pa- July series of meetings to consider serve as assistant treasurer. During tronage dividends, The company's a discussion topic for 1940-41. the next four years he built a finan- surplus and reserve fund was increascial program for the Farm Bureau ed to an "adequate amount" accordthat carried it through the early ing to the auditors' report.

19º0's and through some of the most Gross sales for the year totaled difficult times the Farm Bureau had \$1,076,085.43 and represented a gain in getting off to a sound start. Mr. of \$91,601.51 over the previous year Morford's health became affected and 600 Stockholders

he resigned in 1924. Later, when the More than 400 of the corporation's State Farm Mutual Automobile Insur- 600 stockholders attended the meet ance Company was invited into Mich- ing to hear the manager's account igan by the State Farm Bureau, Mr. ings of the year's operations. Lohman Morford served for a time as a dis- told the poultrymen that the com trict agent and organized a section of pany's egg outlets have changed. eastern Michigan for the insurance "We used to ship nearly all of our work. In later years he had been as- eggs to New York, but now we sell sociated with the Lincoln National nearly our entire output in Detroit Life Insurance Company, for which he and Chicago," stated Lohman. was district agent. Due to labor troubles in Chicago

Mr. Morford was 67. He was born the manager said it may become nee at Unionville and spent his early life essary to change methods of distriin Caro. In 1900 he moved to Gay- buting Hamilton eggs in the Illinois lord where he engaged in the furni- metropolis. He reported the Egg Canture and mortuary business. In 1904 dlers union in Chicago has promised

he became cashier of the Otsego not to interfere with the sale of the

President Joseph G. Schipper of poultry and egg marketing achieve- Holland and George Kaper of Hamments, passed the million dollar liton were re-elected directors. Hold-J Lee Morford, well known to older mark for the first time in the history over members of the board are: Bert members of the Michigan State Farm of the 20-year old corporation in the Tellman of Hamilton, James Koop-Bureau as its first financial officer, fiscal year ending May 31, General man, Benjamin J. Tucker and James for the years 1920 to 1924, died at his Manager Andrew G. Lohman report. Kleinheksel, all of Holland rural home at Lansing June 15 after a short ed at the recent annual meeting of routes.

LEST WE FORGET-Be sure your

CHLORATE WEED KILLER Kill all weed pests completely and per-manently by spray-ing with Atlacide, the safer calcium chiorate weed killchiorate weed kill-er. Kills the roots too. Spray weed patches from now on, as per direc-tions. 5 lbs. makes 7 gals. spray to spray 3 1/3 sq. rods ATLACIDE WIEST AND GRASSES rods. 5 lb. can.. .\$1.25 15 lb. can. 2.00 50 lb. drum. 5.25

100 lb. drum.. 9.75 Atlacide sold by

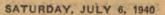
FARM BUREAU DEALERS

ATTENTION, FARMERS!

Through your own Co-operatives and Farm Bureau dealers we are building a farmers' program on electric water systems-refrigerators-washers-vacuum cleaners-milking machines-hand and motor driven cream separators-tires-spark plugs-batteries.

Only farmers can build a farmers program. Give us your help by insisting on goods having our label. Every purchase makes your cooperative program stronger.

Look for the CO-OP label on electric refrigerators-water systems-vacuum cleaners-cream separators milking machines, batteries and spark plugs.



that farmers do not propose to toler-

ate any interference with the free

movement of their commodities to

market and any violations of the anti-

The manager reported the public

service commission had rejected the

Farm Bureau's petition for a \$1.50 a

month telephone rate for farmers.

The utility recently increased the

ers to use their own judgement rela-

tive to keeping or taking telephone

service, explaining that he would re-

fer the rate question to the Michigan

trust laws," Lohman reported.

illness.

PROBLEMS OF LOCAL

Monday Afternoon

Discussion

in American farm co-operatives. We Annual Farmers' Day program at teach ourselves to give increased at- Michigan State College will offer tention to the rights, interests and new types of information morning views of others in our organizations, and afternoon Friday, July 26, it is We emphasize human values over ma- announced by R. W. Tenny, short terial wealth. We seek to develop the course director.

NEW

needed

Name

Address

Clty.

Affiliated with



Discussion Thursday Afternoon Co-ordinating Co-operative Marketing and Purchasing Experiences in Operating a General Furpose Co-operative Association Co-ordinating Regional Marketing and Purchasing Services for Local Associations a, From Standpoint of Marketing Service a. From Standpoint of Marketing Service
 b. From Standpoint of Supply Serv-

be conducted informally and will analyze certain of the problems met by the editors of co-operative house organs and by publicity representa-tives.

SCHOOL FOR DIRECTORS

AND EMPLOYEES Monday Afternoon

SPECIAL PROGRAM FEATURES

MEMBERSHIP RELATIONS (LUNCHEON CONFERENCES) Monday Noon What Information Should be Furnish-ed Members? Tuesday Noon How and When Should Members be Informed?

Wednesday Noon How Significant are Members' Opin-ions and Attitudes?

Thursday Noon Developing Interest Through Mem-bership Participation CO-OPERATIVE PUBLICITY

AND PUBLICATIONS (LUNCHEON CONFERENCES)

These noontime programs held each day, Monday through Thursday, will

Farm, Industry

Thursday Afternoon Building Co-operatives Through Mem-bership Programs

Legumes Seeded

To Meet At M. S. C. Invitations to leading Michigan farmers have been mailed out by E. Victor C. Beal, county agr' for Montcalm county, writes: farmers have been mailed out by E. L. Anthony, dean of agriculture at Michigan State College, to meet with more than 30 of America's leading manufacturers in a search for a better mutual understanding between indus-try and agriculture during a two-day discussion at East Lansing, July 24 and 25. The Michigan State Farm will be represented.

onomics and farm and manufacturing this same field last year. problems have been held at Ames, Iowa; Ithaca, N. Y.; St. Paul; Col- For Fewer Flies lege Station, Texas: Lincoln, Neb.; In the Barn Auburn, Ala.; and Lafayette, Ind.

Dishwashing Hint

out with cold water before they are

put into hot dishwater. If hot water Suggestion for is used first, the residual fat melts and emulsifies over the surface of Pasturing Legumes the glass requiring more strenuous washing to clean the glass.

Responsibilities and Duties of Direc-tors and the Relation of Directors to Management Tuesday Afternoon How to Interpret the Balance Sheet and Operating Statement Wednesday Afternoon Training Employees for Co-operative Service

in Corn Victor C. Beal, county agr'l agent

and 25. The Michigan State Farm row. The corn was weeded when it Bureau and Michigan State Grange was knee high. The seed was then sown and covered with the weeder This is to be the eighth session of He now has a better stand than 90% its kind held within the past 18 of the seedings that are seeded withmonths at leading universities and out a nurse crop. In addition he harcolleges. Other broad studies of ec- vested 125 crates of corn per acre off

Flies are a menace around dairy

barns at the present time. One excellent method to reduce the number Use of a dairy plant method can inside of the barn is to keep it darksimplify one of the chores of dish- ened. Another desirable practice is washing, it is pointed out by dairy to have the cows walk under some department staff members at Mich- type of curtain hanging from the door igan State College. Tumblers that which will cause the flies to leave the have contained milk should he rinsed cows upon entering the barn.

Bloating caused a loss of nine cows,

according to reports from Dairy Herd

Improvement Ass'ns in Michigan. One The average capacity of all freight of the best practices to follow when cars owned by the railroads of the pasturing on legumes is to leave the United States is now nearly 50 tons, animals on the pasture except for the the greatest on record. time necessary to milk them.

Look for our UNICO label on tires-poultry equipment-dusters and sprayers, and small tools.

ASK FOR "CO-OP" and "UNICO" BRANDS AND BUILD YOUR **OWN PROGRAM**

FARM BUREAU SERVICES, INC., LANSING, MICHIGAN

HOT WEATHER HELPS for producing quality cream

- Filter milk immediately.
- Cool cream promptly. Keep it cool.
- Never add warm cream to cold cream.
 - Market often and regularly.

In a dozen states, housewives who demand FINE QUALITY butter are buying our product. We're selling 26,000,000 lbs. a year. Our business is growing, and the future is inviting!

At the farm, and at our creameries our entire Dutter making program is to hold and increase the consumer acceptance that we have now.

We need more producers of high quality cream. Try marketing through a farmer owned and controlled creamery. Help build your own business. Co-operative creameries are invited to investigate the advantages of membership in this group.

MARKET YOUR GREAM THROUGH A PRODUCERS MID-WEST PRODUCERS' CREAMERIES. Inc.

OFFICES 11	W. JEFFERSON STRI		INDIANA CONTRACT
INDIANA Columbus-Farmers Mitta. Ass'n Grawfordsville-Farmers Prod. Ass'n Marlon-Producers Greamery Orleans-Producers Mitta. Ass'n	Portland-Farm Bursers Cr. Rushville-E. Coop Co. T E N N E S S E E Gallatin-Summer Co. Coop Cr. Murtreesboro-Rutheriard Coop Cr. Nolensville Co-op Creamery	MICHIGAN Coldwater Dairy Company Constantine Co-op Creamery Carson City-Dairyland Cr. Fremont Co-op Creamery Grant Co-op Creamery Lawrence Co-op Creamery	Marcellus Coop Greamery Nativille-Formers Greamery Niles-Producers Daty St. Louis Coop Greamery Eline Greamery Company I L L I N O 1 3 Atwood Coop Greamery

We make 26,000,000 pounds of butter ANNUALLY

BUGS... KILL FARM

Control Blights with UNICO DUSTS

Farm Bureau Services, Inc., announces the establishment of modern manufacturing facilities at its Beaver street plant at Lansing for the production of

UNICO BRAND DUSTS for the effective control of blights and certain insects which attack sugar beets, pickles, tomatoes, celery, potatoes, and other crops.

INCREASE	CROP	RETURNS	WITH	UNICO	DUSTS
----------	------	---------	------	-------	-------

ROTENONE COPPER SULPHATE COPPER LIME SULPHUR DUST INSOLUBLE MONO-HYDRATED COPPER SULPHATE COPPER DUSTS

We Can Also Supply Combinations of these Dusts ALSO FARM BUREAU & ORCHARD BRANDS SPRAYS & INSECTICIDES

Buy at Farm Bureau Stores and Co-op Ass'ns

REPUBLICAN PLATFORM ON AGRICULTURE

News will Present Democrat's Farm Platform in August Edition

tional platform planks on Agriculture ship and control; farm commodity and Tariff and the Reciprocal Trade these subjects in our August edition. AGRICULTURE

"A prosperous and stable agriculture is the foundation of our economic structure. Its preservation is a national and non-political social problem not yet solved, despite many attempts. The farmer is entitled to a profit-price for his products. The Republican party will put into effect such governmental policies, tempor ary and permanent, as will establish and maintain an equitable balance between labor, industry, and agriculture by expanding industrial and business activity, eliminating unemployment, lowering production costs, ducts.

Benefit Payments

Until this balance has been attainlife. ed, we propose to provide benefit payments, based upon a widely applied constructive soil conservation which will end one-man tariff making, inated production control, but adfarmers themselves; to restrict the major benefits of these payments to tion of our export crops. operators of family-type farms; to continue all present benefit payments until our program becomes operative and to eliminate the present extensive and costly bureaucratic interference.

We shall provide incentive pay-



1 - 51

Lime your sour fields now and more profits are yours. Use your Soil Conservation Payments to best advantage by using FRANCE AGSTONE ... A PROVEN PRODUCT

ACT NOW!

See Your Elevator Man or Farm Bureau THE FRANCE STONE COMPANY



Farm Credit We shall promote a co-operative system of adequate farm credit, at lowest interest rates commensurate

with the cost of money, supervised The Michigan Farm News presents by an independent governmental ning interests discussed the 1940 operative growers. in this edition the Republican na- agency, with ultimate farmer owner- cherry season at Ludington, June 25. Those at the meeting included: C. N. loans to facilitate orderly marketing Hinman, general manager of the Farm New York growers in hopes of estab-at Washington, D. C. was the prin- small portion of Roethe's work that is and stabilize farm income; the ex- Bureau Fruit Products Co., C. L. Brody, lishing a uniform price for cherries cratic party's national platform on pansion of sound, farmer-owned and executive secretary, and J. F. Yaeg- throughout the industry, believing Michigan Highway Users' Conference farmer-controlled co-operation assoc- er, membership relations director for that this would not only profit themiations; and the support of education- the Michigan State Farm Bureau. A. selves but the growers in other sec- the years that he was in charge of al and extension programs to achieve J. Rogers, general manager of the tions whose fruit has to be sold in the Washington office of the AFBF. they are: more efficient production and market- Cherry Growers Packing Company competition with New York state Chester Gray visited Michigan on

We shall foster government refin- directors. Clayton Riley, president of growers so frequently receive less to Farm Bureau members throughancing, where necessary, of the heavy the Oceana Fruit Growers, Inc., and than their cost of production. federal farm debt load through an five members of his board of direct- After much discussion of the size agency segregated from co-operative ors. Also, Carl Buskirk and George of the crop, which is now estimated credit.

Sand Use

We shall promote a national land Coloma. use program for federal acquisition, without dislocation of local tax re- Company is one of the largest cherry sentatives of national food chains and leaders of the petroleum industry. turns, of nonproductive farm lands packing co-ops in the nation, and one various other buyers present, the by voluntary sale or lease subject to of the largest of all cherry packing general concensus of opinion was approval of the states concerned, and plants. Farm Bureau Fruit products that the reduced crop could be mar- way Users' Conference was quite inthe disposition of such lands to ap- Co. operates cherry canning plants keted to return 3c per pound to the fluential in formulating the details of buying power for agricultural pro- propriate public uses including water- at Hart, Oceana county, and Coloma, growers of all sections, and as a re- various bills having to do with highshed protection and flood prevention, Berrien county. Discuss the Rumors

reforestation, recreation, erosion control, and the conservation of wild

rouse the co-operative growers one tion. program free from government-dom- afford effective protection to farm against the other, and the other products, regain our export markets, growers against their delivering to ministered, as far as practicable, by and assure an American price level co-operatives, were discussed and the absence of any co-operative infor the domestically consumed por- pretty generally agreed to have their terests in New York state may be legislative counsel.

We favor effective quarantine in the various sections. against imported livestock, dairy and tary standards equal to our own domestic standards. We approve the orderly develop-

project by project and as conditions justify.

We promise adequate assistance to rural communities suffering disast following the 1940 cherry pack. ers from flood, drouth, and other natural causes

Farm Surpluses We shall promote stabilization of agricultural income through intelligent management of accumulated surpluses, and through the develop-(Continued on page 6.)

MICHIGAN FARM NEWS

HIGHWAY USERS **Our Co-ops in Effort** CONFER AT DETROIT to Raise Cherry Price

Michigan Canning Co-ops Get | sentatives from the Cherry Growers Packing Company board of directors.

Together; Meet New York Growers

in attendance, as well as Mr. A. K. Frederick and Mr. Thomas Sander-Michigan's co-operative cherry can- son representing the Wisconsin co-

Minimum Should Be 3 Cents and seven members of his board of cherries for which the New York many occasions and was well known

Mr. E. R. Steen of Shelby was also

Fruit Co-operatives Canning Co., at crop, and the possibility of mer-

The Cherry Growers Packing er prices to the consumer by repre- ganized truck and bus groups, and been added to the hay when stored.

Rumors circulated among the grow- tact all red sour cherry producing Because of the importance of variers, tending to stir up the growers areas advising them of the intention ous types of roads to its members in one section against the growers to hold all raw fruit for 3c per pound, the Michigan State Farm Bureau had We advocate a foreign trade policy of other sections, and tending to a- the growers' nominal cost of produc- been active in this group. It was

New York Without Co-ops

origin with private canning interests reason for the exploitation of the In addressing the conference at De-New York state cherry growers who troit Mr. Gray reported that there The meeting tended to increase the received an average of only 11/2c per are now forty state Highway Users' confidence which the various co-op- pound for their cherries last year Conferences and that through them which do not impose health and sani- erative interests in the state have in compared with 2c or more in Mich- the efforts of thirty great groups are each other. A standing committee igan and Wisconsin where active and being co-ordinated in the interest of composed of the presidents and gen- aggressive co-operative canning as- those who use the roads. He discussed the activities and achievements of eral managers of the Farm Bureau sociations are functioning.

ment of reclamation and irrigation, Fruit Products Company and the New York cherry growers were various State Highway Users' Groups Cherry Growers Packing Company, profuse in their appreciation of the and outlined some of the problems of was appointed and instructed to ar- help extended them by representa- interest to road users which will, range a second meeting immediately tives of Michigan and Wisconsin and undoubtedly, come before the Michas a result of the conference, it is igan legislature when it meets in

Following this, Mr. C. N. Hinman believed that the price paid by pri- 1941. attended a meeting of the New York vate canners for cherries may be The following were elected as of-

Cherry Growers Association, Inc. at equalized in all the major growing ficers Buffalo, New York, July 2nd, being sections to the benefit of not only the Users' invited to be present and represent growers but also the processors and year.

1 edition.

the Farm Bureau growers, by Carl without seriously penalizing either G. Wooster, secretary-treasurer of the the distributing merchant or the con- tary of the Michigan Petroleum In-New York Cherry Growers Associa- sumer who certainly will not be pen- dustries Committee, chairman. tion, Inc. This meeting was also at- alized when merely asked to pay the tended by Mr. A. J. Rogers and repre- grower his cost of production.

They Joined Farm Bureau During May

The Michigan State Farm Bureau welcomes to membership this group of folks who joined the Farm Bureau during May. Through an oversight, their names were not included in the April-May list published in our June

BRANCH COUNTY

To Salt, or Not to Salt Editor.

Is hay that has been salted when

composed of representatives of all amounts safe for feeding will prevent Schultz of Paw Paw, representing the at approximately % of last year's groups interested in highway matters. spontaneous ignition. In fact we have reports of a number of authentic cases chandising the reduced crop at high- police officials, spokesmen for or- of spontaneous ignition where salt had

Although further experimentation is needed to definitely settle this ques tion, the conclusion appears justified at this time that salting of hay cannot be relied upon as a safeguard agains spontaneous ignition and it should not be considered as a substitute for sufficient curing of hay in the field." 'The "Bureau" referred to above is

"The Bureau of Chemistry and Soils of the U. S. Department of Agricul-

of the Michigan Highway

William Palmer, Lansing, secre

Don Smith, Detroit, general man-

Stanley M. Powell, Ionia, legisla-

On a single Saturday night, Cali-

fornia highway patrol officers halted

50,000 motorists in a campaign against reckless driving and traffic violations.

tive counsel of the Michigan State Farm Bureau, Secretary-Treasurer.

ager of the Michigan Trucking As-

sociation, Vice-Chairman.

Conference for the coming

stored less apt to heat and possibly ignite than hay that has not been salt-An article appearing in the June

infers that such is the case. Refer ence is given in this article to the work of Harry Roethe, The very referred to would indeed infer that salted hay is less apt to combust. In justice to Mr. Roethe his final conclusions should be stated. Here

5,764,200 who participated in 1939. Last year about 80 percent of the nation's cropland was farmed under "Although salt in liberal quantities the program. This year's estimated participation in the Farm Program may retard fermentation there is no experimental evidence in the Bureau's

STORON

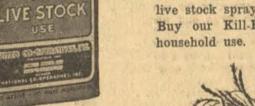


The CYCLONE MFG. CO., URBANA, IND. Makers of Complete Line of Poultry Equip

INCREASE YOUR

with CO-OP FLY SPRAY

We believe it is the best and most economical live stock spray made. Buy our Kill-Fly for





The article containing Roethe's re-

port is "Spontaneous Heating and Ig-

nition of Hay", Agricultural Engineer-

6 Million Farmers

ment Administration.

In 1940 AAA Program

More than six million farmers, op

erating \$2 percent of the cropland of

the United States, are participating in

the AAA Farm Program in 1940, ac-

cording to the Agricultural Adjust

The number of 1940 participants is

stimated at 6.020,400 compared with

J. G. HAYS.

Extension Dairyman,

Michigan State College

ing, Dec. 1937

Farm Bureau Presents Rural Michigan Farm News:

View to Powerful Road Group

Chester H. Gray, former Washington representative of the American issue of "The Michigan Farm News" Farm Bureau Federation, and now director of the National Highway The meeting was called by the Users' Conference with headquarters cipal speaker at a meeting of the held at Detroit on June 12. During

out the State.

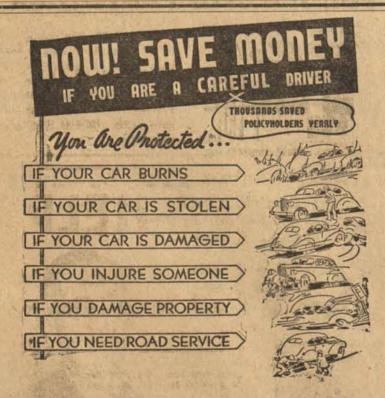
The Highway Users' Conference is to hay as it is stored, at least in These include farmers, highway and

Throughout the 1939 session of the state legislature the Michigan Highordinating committee set up to con- feating legislation on this subject. represented at the recent meeting at

Detroit by Clark L. Brody, Executive One could speculate whether or not secretary of the Michigan State

Monroe, Michigan

Producers of Agstone Meal, Pulverized Limestone, Hi-Calcium Hydrate and Spraying Lime



Have you ever thought, "I have been driving for years and never have had a serious accident?" This type of thinking has lulled many safe and sane drivers into bankruptcy. The most care-ful driver can become involved in a lawsuit that will wipe out his lifetime savings in a twinkle of an eye unless he has GOOD INSURANCE PROTECTION.

State Farm's modern automobile insurance protects you from the many unfore-seen hazards of driving an automobile—and at a cost suitable to the average man's pocketbook.

All claims settled promptly anywhere in the United States or Canada. Since or-ganization State Farm has satisfactorily settled and paid more than 750,000 claims.



State Farm Mutual Auto Insurance Co. Bloomington, Illinois

STATE FARM MUTUAL AUTO INS. CO., Mich. State Farm Bur. State Ag'y, 221 North Cedar St., Lansing, Michigan					
1 all attender	NAME				
Please send information about auto insurance.	ADDRESS				

Government orders for large quantities of worsted and woolen goods for military purposes continue to be the dominant factor in the wool market. Contracts have already been let for over 10 million yards of cloth to be used in connection with the equipment of the expanding army, navy, and air forces. These government orders will require over 47 million pounds of grease wool of the various grades, such as we produce in Michigan. The 16 million pounds of low and medium wools required for the military overcoating contract is a real factor in the wool market because there is probably not over 50 million pounds of this type of wool produced annually in the United States. That the effect of the huge amount of government business will be felt immediately and throughout the summer is evident from the fact that the mills have only five months in which to deliver this yardage. This means that the business will, of necessity, be distributed among a large number of

GOV'T BUYING

WOOL MARKET

Need 47 Million Lbs. Grease

Wool to Make Yardage

Ordered to Date

By STANLEY M. POWELL

Mich. Co-op Wool Mktg. Ass'n

DOMINATES

mills, and all of them will be needing large quantities of wool soon. There is every expectation that these orders are only the beginning and that there will be plenty more of them within the near future. Talk About Foreign Wool

Throughout the various negotiations which have been carried on in Wash- Alfalfa for Hogs ington in regard to the wool situation of the wool growers who has partici- lege. pated has been Mr. C. J. Fawcett, gen-

of foreign wool in order to be prepared to attend.

for any emergency. Naturally this would curtail the demand for the fleeclowing the first world war.

Wool Meeting July 8

July and probably to the end of Aug-Wool growers and those interested ust. The Michigan Co-operative Wool in co-operative wool marketing in all Marketing Association makes a subparts of Michigan and several other stantial cash advance on the delivery States, will hold a session at the Mich- of wool at its Lansing warehouse and igan State College, Monday afternoon, then forwards the wool to the Nation-July 8, as a feature of the American al Wool Marketing Corporation at Bos-Institute of Co-operation. The wool ton for grading, storage and sale.

QUINCY Leo Sanderson CALHOUN COUNTY CERESCO Raymond Hagelshaw TEKONSHA Robert Estelle CASS COUNTY J. S. Shemict KALAMAZOO COUNTY KALAMAZOO Arthur Seeley LAPEER COUNTY Geo. W. Frazer LENAWEE COUNTY ADRIAN Clinton Greenwald Ashland S. Hunt CLINTON Edward Wisner TIPTON Clarence Fisher Floyd Jacobs MONROE COUNTY Charles Rogers AZALIA MONTCALM COUNTY GREENVILLE Ted Bustance H. F. Gilbert Edson A. Conroy J. Couchman & Son MUSKEGON COUNTY Robert Brydges NEWAYGO

George Westgate John Witte, Jr.

When not on pasture, all classes of as it relates to the national prepared- swine should be given access to alfalfa ness program, the only representative hay in a rack .- Michigan State Col-

eral manager of the National Wool marketing conference will be held at Marketing Corporation, which is the 2 p. m. in room 207 of the Horticulsales and service agency owned and ture Building. Stanley M. Powell, secmaintained by the Michigan Co-opera- retary of the Michigan Co-operative tive Wool Marketing Association and Wool Marketing Association will presome 30 other similar State and Na- side. Leading authorities on co-opera tional Pools. There is a general feel- tive wool marketing from several othing among certain government officials er states will give addresses or lead and wool manufacturers that the Gov- discussions. All interested in better ernment should acquire vast holdings wool marketing methods are invited

Pool Tonnage High

The tonnage of wool already delives which are produced in this country ered to the Michigan wool pool greatand would demoralize wool prices at ly exceeds the total for the entire 1939 some later date when the Government season. No definite date for disconmight see fit to liquidate its holdings. tinuing receipt of consignments has, That was one of the factors which as yet, been established and it is excaused the collapse of wool prices fol- pected that the pool will remain open for the delivery of wool throughout

ELECTRICIT ^{IS} Cheap IN MICHIGAN I the water other to be and water that a month i down the

Yes electricity is CHEAPER in Michigan than ever before-and Michigan's people are going forward to a better, higher standard of living because of it. Today more and more electric energy is being used to save human energy in the home, on the farm and in the great industrial plants served by Consumers Power Company. Everyone knows something of the great benefits it has wrought in our daily living-its contributions to greater leisure, health and happiness, but few know the story of electrical economy and progress.

Always one of the smallest items in the family budget, the cost of electric service has gone steadily downward for many years.

Today the family dollar will not buy as much food or clothing as it did before the first World War, but it will pay for more than twice as much Electric Service.

Electricity is the most dependable, efficient and cheapest servant you have in your home. Its cheapness puts better living within easy reach of your family . . . every family! It serves and saves for you.

CONJUMERS POWER COMPANY A PIONEER in CHEAP ELECTRIC SERVICE

show - and - and that we grade and the adverter and

MICHIGAN FARM NEWS

SATURDAY, JULY 6, 1940

Producer-Consumer Relations Contest Topic for 1940

STATE FARM BUREAU PRESENTS BACKGROUND MATERIAL FOR COMMUNITY GROUP DISCUSSIONS DURING JUNE

By KEITH A. TANNER

Women's Speaking Contest

The Associated Women of the producer problems, nor lower prices upper one-third, \$20,000,000,000;-the

American Farm Bureau Federation, at the problems of consumers. their annual meeting in Chicago this Relationship Between Production last fall, selected producer-consumer and Consumption relations as the topic for their women's speaking contest for 1940.

Associated Women's Speaking Con- which people consume. test at a conference of the Women of Printing and Mailing Department, 221 limited quantities. North Cedar Street, Lansing, Mich- Conflicts Between Farmers and Wage been able to increase their incomes Igan.

Both Producers and Consumers

in harvesting your crops and the furn- cheap. and your barns.

ing are producing something of value dities which farmers buy, as ma- Relations of Farmers and Business for others.

sumers. They are dependent upon which consumers pay. each other. What's good for one is bad for one is also bad for the other. farm prices. employed all the rest suffer too.

"There is a point of balance . . where the welfare of both farmer and and Wage Earners Agriculture Henry A. Wallace.

Suggestion for Discussion

price and income. The manufacturer proved distribution of the national Membership Relations and Education may reduce the number of cars pro-income-to raise the incomes of the FOREWORD: The committee represent-ing the community Farm Bureau groupes, when selecting discussion topics for 1939-40, did not outline a topic for July because, in the past, many of the groups have not been holding meetings in July or August. But this year most of the groups are continuing their meetings during the summer months; so we are presenting the topic "Producer-Consum-er Relations" for discussion during July. Werence Sneeking Contest city. Higher prices will not solve dle one-third, \$14,000,000,000; and the

> upper 7%, \$18,000,000,000. The lower one-third with incomes under \$780 per year, went in the hole to the extent

1 Consumption is the goal, the of over 1.2 billion dollars. A large proportion of people on incentive to production. The stand-Mrs. Ruth E. Wendel of Lapeer, R4, and of living is usually measured by farms or in cities lack sufficient was elected chairman of the Michigan the volume of goods and services quantities of nutritious foods, adequate clothing and shelter-have a

standard of living far below what we the Michigan Farm Bureau at Lansing April 25th. She has contacted the secretaries of the community Farm Bureau groups in the state suggesting that "every effort be made to have at least one or perhaps more contestants 2 Production, distribution and conleast one or perhaps more contestants quently, if farm prices are low in re- for food was spent by the 14% with from each community group lation to farm costs, or if wages are the lowest incomes. Nearly 42% of from each community group . . . Intuit to faith could be a sources of material may be obtained low in relation to living costs, farm-from the Michigan State Farm Bureau, ers or wage earners can buy only market for foods. If all families getting less than \$100 per month had

Earners

to that level, they would have pur 1 Farmers desire high prices for chased about 1.9 billion dollars more We are the producers states the farmer and his family. It is our crops and livestock which feed you; our cot-these products as cheaply as possible. It farmers desire high prices to buy these products as cheaply as possible. It farmers and wage earners are these products as cheaply as possible.

We are the producers states the so that they will have more funds also concerned with obtaining a city worker and his family. We make left to buy other products. City build- stable price level as well as stable your goods for you, the tools you use ing booms tend to occur when food is business conditions. The economic condition of farmers is improved with

ishings and equipment for your houses 2 Wage earners desire high rising prices, but impaired with fallwages, and frequently high wage ing prices. Laborers complain of the They are both correct. Not only rates. High farm wages increase farm high cost of living when prices rise, farmers and city workers but all men costs. High industrial wage rates (per but are favored when prices fall unand women who are worth consider- hour) increase the costs of commo- less unemployment occurs.

chinery and equipment, High wages Groups

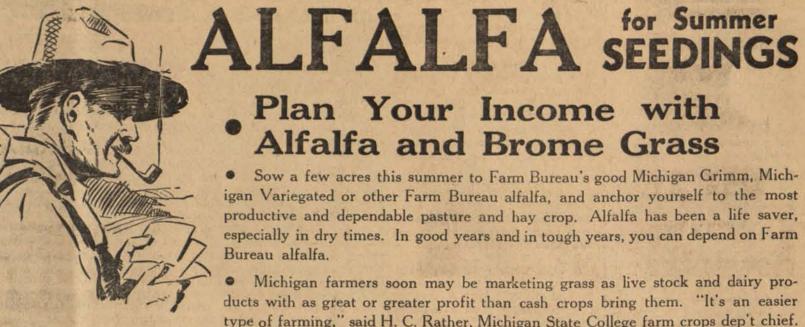
Not only they, but all persons worth in marketing and transportation in- 1 The prosperity of some business considering are also consumers. They crease the cost of getting the farm groups depends upon high farm prices must eat, they must have shelter and products to the consumer. Conse- and farm prosperity-especially those they must have professional services. quently, the farmers obtain a small- who sell to farmers, such as manu-They are producers and they are con- er percentage of the retail prices, facturers and distributors of farm machinery, fertilizers, automobiles. 3 Farmers tend to oppose laws food and clothing.

also good for the other, and what's establishing minimum wages and 2 Other business groups are afmaximum hours for labor. Wage fected most favorably by a large vol-If the farmer fails badly so does every-earners tend to oppose laws reducing ume of farm products, regardless of one to whom he sells and from whom he buys. If the city worker is unprocessors such as packers, elevators, Similarities of Interests of Farmers railroads, mills, wholesalers, middle

men and commodity exchanges. Manthe consumer is best served. And 1 Both tend to be opposed to high ufacturers, in general, desire a large it's that point of balance that we are real estate taxes and high sales taxes, volume of cheap raw materials. working toward," states Secretary of and to favor income and inheritance Methods of Obtaining a Better Undertaxes. High real estate taxes in standing Between Farmers and City

crease the expenses of farmers and People Mr. O. Ulrey, agricultural economist the rent paid by the city dweller. 1 Farmers and city people can be at Michigan State College, is inter- Sales taxes increase the cost of liv- members of many of the same types ested in producer-consumer problems. ing of both the farmer and the wage of co-operatives, such as health and He has spent a great deal of time, earner. If the wage earner pays a medical associations, burial associaboth here and abroad, studying fac- sales tax, he has less money to pur- tions, petroleum co-operatives, gentors pertaining to producer and con- chase other goods, including the eral purpose buying co-operatives, and sumer relations. He has been very foods and other products which co-operative banks.

interested and instrumental in getting farmers sell. Income and inheritance 2 The two groups can participate people to participate in discussion, taxes do not fall heavily upon either Many of the community Farm Bureau farmers or wage earners. local, state, regional or national meet-2 Both are interested in education ings for discussion of problems of undoubtedly recall Professor Ulrey's facilities for their children and them- mutual interest. It seems as if best work in a series of meetings on dis- selves, in good government, in dem- results could be obtained if there ocracy and in giving assistance to were thousands of local meetings of The following is an outline prepar- the aged, cripples and invalids. They farmers and other people where probed by Mr. Ulrey on suggestions for are both concerned about business lems could be discussed. These meetdiscussion of producer-consumer re- conditions and employment. Unem- ings might be in the form of group This brief outline is not offered to ployment adds to the farmers' sur- discussions, panels, forums or conferences. It is difficult for national lead-



Plan Your Income with **Alfalfa and Brome Grass**

- Sow a few acres this summer to Farm Bureau's good Michigan Grimm, Michigan Variegated or other Farm Bureau alfalfa, and anchor yourself to the most productive and dependable pasture and hay crop. Alfalfa has been a life saver, especially in dry times. In good years and in tough years, you can depend on Farm Bureau alfalfa.
- Michigan farmers soon may be marketing grass as live stock and dairy products with as great or greater profit than cash crops bring them. "It's an easier type of farming," said H. C. Rather, Michigan State College farm crops dep't chief. "Cows, beef animals and sheep do such harvesting far easier than can a farmer and his family out in the fields. Another advantage is that Michigan's climate encourages grass production."

• The problem is the mid-summer gap in pasture and forage production. Native grasses are not productive in hot weather. But seedings of alfalfa, mixed with palatable, perennial smooth brome grass, provide luxuriant pasture and hay crops throughout the summer.

• For summer seedings of alfalfa, plant Farm Bureau's Michigan adapted alfalfa seed. The first step for success. High purity and germination. And the heaviest yielding varieties for Michigan. Guaranteed to you as set forth on the seed tag. Ask your Farm Bureau dealer for Farm Bureau alfalfa seed.



discussion leaders and officers will cussion procedure this past spring.

give a complete picture, but only to plus problem. suggest a few of the important prob-ducts made in the cities, and the cedure unless local leaders do. Distinctions Between Producers and Consumers

1 Producers include farmers, laborers. 2 Consumers include everyone.

3 Although all are consumers, Some may be producing goods or services, which are socially undesir- and group action which improves the

4 Society is organized rather extensively along the lines of producers' selves. economic interests. The goals of many of the producer groups are in conflict, and consequently there are many Wage earners create labor unions to disagreements. Organizations of con- improve their conditions. Thus both sumers are of more recent origin, and groups believe in organizations for include councils, study groups and themselves. Wage earners who do co-operatives. Consumers seek assist- not understand farmers may conance from governments in the form clude that farmers are seeking exof health, food and drug and other cessive prices. Farmers may believe trolled foreign economies. regulatory and educational laws. As that laborers are seeking excessive consumers, all people have many that pay, interests in common. Most of us are producer-minded, not consumer- cept those engaged in marketing) are minded.

5 Producers may seek a reduction in output in order to obtain a higher

CREDITS ON PURCHASES Help Pay Farm Bureau Dues!

NOTICE TO MEMBERS: Purchases of Farm Bureau Brand dairy and poultry feeds, seeds, fertilizers, fence, binder twine, oils and gasoline, farm machinery, sprays and insectieides, harness, paint, tractors, roofing and electrical appliances from Farm Bu-reau dealers are sligible to member-ship credits when declared.

MAIL YOUR DEALER SALES SLIPS to the Michigan State Farm Bureau, Membership Dep't, 221 North Cedar Street, Lansing, about every three months.

BE SURE Farm Bureau brand goods are entered on slip as "Farm Bureau Alfalfa", "Milkmaker," "Mer-mash", etc.

\$10 annual dues mature life mem-berships; \$5 annual dues do not, but participate in Membership Credits, which reduce the amount of dues pay-

Life members receive their Mem-bership Credits in cash once a year.

MICHIGAN STATE FARM BUREAU Lansing, Michigan

3 Farmers are purchasers of pro- ers to use the group meeting pro-

city dwellers buy farm products. 3 Farmers have obtained for Consequently, one group is affected themselves extensive educational by the income and welfare of the facilities, such as the state agriculother. If total wage payments are tural colleges, agricultural research merchants, manufacturers, other. If total wage payintene buy and extension, county agents, club teachers and all others who work with less farm produce or pay a lower agents, agricultural teachers in high the hand or mind. They may be price for it-the latter usually re- schools, etc. Most wage earners lack sults since farm production is not re- adult educational facilities and oppor-

tunities. It seems desirable that the 4 Farmers and city dwellers are wage earners (who are the largest some may not be producers such as both interested in improving health class in the society) understand the children, aged, cripples, unemployed. and medical facilities. They are bene- important problems of their own, of

Continued from page 5

health of their children and them- Republican Platform

duced.

gain.

wisely used.

On Agriculture 5 Farmers develop their farmer organizations and co-operatives to improve their economic conditions. ment of outlets by supplying those in need at home and abroad. TARIFF, RECIPROCAL TRADE We are threatened by unfair competition in world markets and by the invasion of our home markets, especially by the products of state con-We believe in tariff protection for

agriculture, labor, and industry as 6 Farmers and city dwellers (ex- essential to our American standard of living. The measure of the protecboth interested in reducing the cost tion shall be determined by scientific of getting a product from the farm to methods with due regard to the inthe consumer. For example, if the terest of the consumer.

cost of distributing milk were re-We shall explore every possibility duced one cent a quart, both the of reopening the channels of internamilk producers and consumers should tional trade through negotiations so conducted as to produce genuine

7 Over the long period, farmers reciprocity and expand our exports. and city people are concerned in ob- We condemn the manner in which taining a balance of income and pur- the so-called reciprocal-trade agreechasing power. If one group obtains ments of the New Deal have been put a considerable higher income than into effect without adequate hearings, the other, the production and ex- with undue haste, without proper conchange processes tend to break down. sideration of our domestic producers Proper prices for farmers and proper and without congressional approval. wages for city workers are essential These defects we shall correct. to obtain steady business conditions.

8 Farmers seek a longer period of Dust Protects Dahlias tenure, or ownership of farms. Wage

With summer troubles due for earners also seek to own homes. dahlias a simple remedy suggested by 9 Farmers and city people are both affected by wasteful depletion State College may aid gardeners. Professor E. I. McDaniel at Michigan and exploitation of natural resources, Red spider and leaf hoppers are two such as soil, timber, minerals, fish- of the worst dahlia pests. The leaf ing. Our children will have fewer op- hopper can be controlled by dusting portunities if the resources are un with lime. If the mites or red spiders appear, combine the lime with sulphur

10 Farmers and wage earners are dust and the plants will be protected both concerned with obtaming an im- against either pest.

5

snarling, or bunching. Twine runs free to last foot.

Strong and uniform. Every ball is guaranteed full length and strength. Treated to repel insects.

Farm Bureau twine is priced right. It's trouble free features save time in the harvest field, where time is money.

For extra value . . . the 14 ft. rope we use to tie the bale makes two good halter ropes. The bag is full size and paper lined.

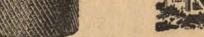
Buy at Farm Bureau Stores and Co-op Ass'ns

Farm Bureau rope is made from the very best materials by an old and reliable firm which has built a nationwide business. **Bethanized** Farm Bureau's FENC

BETHANIZED means that Farm Bureau's woven wire fence is protected by an electrically applied zinc coating that is 99.99% pure. This new and patented process coats the fence heavier and evenly as compared to older processes. The Bethanized zinc coating won't flake or peel. It prolongs the life of the fence. Bethanized fence costs no more than other fence on a per year basis.



.



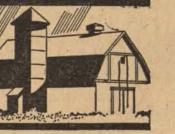
8 LB. BALL Criss-Cross Cover 500 ft. per pound, or 600 ft. per pound

Also, made in 5 lb. ball in 500 or 600 ft. per lb. with standard cover





FOR YEARS OF PROTECTION



BARN PAINT-For lasting satisfaction use Farm Bureau Soya barn paint. It covers well in one coat and will wear for years. Protect your buildings against rot and decay with this good paint. Colors: Red, gray and white.

•FARM BUREAU ROOF COATINGS

Aluminum No. 1 & 10 Zinc Dust (Grey) Asphalt Roof Coating (fibre) Asphalt Roof Paint





COWS NEED SOME GRAIN on good pasture to keep in top production and in good condition. On poor pasture, they need plenty of grain, and some hay daily. Millmaker concentrate mixed with your home grains provides a good, balanced ration for profitable production.

MILKMAKER 24% and 34% Protein



Farm Bureau Brand Supplies at 300 Farmers Elevators FARM BUREAU SERVICES, Lansing, Michigan