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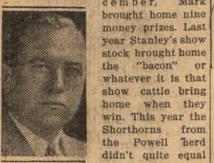
#### **Behind** the Wheel

With J. F. Yaeger, Director of Membership Relations

CATTLE

When you mention Red Polled cateach other about the merits of their and industry when they buy. respective breeds.

With seven cattle at the show in De. tion at Chicago in December, 1939.



last year's showing. So Mark kids Stanley and Stanley comes back, with, "Shucks, anyone can win in the Red Polled class? There isn't any competition".

Says Mark, "The heck there isn't: there are just about as many Red Polled shown in this show as there are Milking Shorthorns." And so the called upon President Roosevelt to battle is on. The two men, coming advise him that they will ask Con from Ionia County, ship together and gress to appropriate sufficient sums have plenty of chance to talk things this session to bring parity price pay over as they railroad it. Both are ments to producers. interested in the general welfare of agriculture. That's why they're Farm ask for \$607,000,000 for parity pay Bureau leaders and active in many ments to producers of basic crop community activities.

Last Thanksgiving Day, Mr. and Mrs. Whitney, Wastenaw County Farm | section 32 of the AAA, in addition to Bureau leaders, gave their pet cat to Mrs. Whitney's sister whose home is soil conservation act. in Ecorse, 50 miles from the Whitney home. Evidently the cat did not care Whitney home. What everyone wants that cotton will need \$242,000,000

SATISFIED

Oakland County:

I am much pleased to see younger men organization's research staff. stepping into the Farm Bureau leader-

HITCH-HIKING

ment of Business Management, Cornell

niversity:
"Co-operative 'hitch-hiking' is an LANSING, MAR. 6 alarmingly frequent practice. Only half the patrons of purchasing asso- Will Consider Program for ciations in the United States-52 per cent to be exact-are members of the co-operatives. Three quarters of a million farmers are riding free on co-operatives run by their neighbors. . . . We want to ride only in a closed car with a radio, and we want it to go all the way to our destination. When we do take the offer of a ride, we are always hopping out when we see another car that looks better or seems to be going faster. This attitude has been called 'fair-weather Ass'n. co-operation.' Fair-weather co-oper-Otherwise, they cross the road . . membership in a co-op and patronage must earn by consistent use."

MINNESOTA tending the annual meeting of the favorable market. Minnesota Farm Bureau Federation. three days that I was there, but that edly remain unchanged. didn't seem to phase those hardy folk. Over 5,000 were in attendance. Said Dean W. C. Coffey of the College in least one speaker of national reputaspeaking on the topic, "Twenty-five tion and it is also probable that there Warmup Saves Tractor years of extension," "This could not will be an extensive wool exhibit,

#### ASK CONGRESS TO CLOSE FARM PRICE GAP

Farm Bureau Directors Call on Michigan Delegation For Support

board of directors meeting at Lantle, Mark Westbrook of Ionia county, sing, January 30, voted to request Farm Bureau leader and outstanding each member of the Michigan dele in Red Polled circles, immediately gation in Congress to support action comes to mind. If it's Milking Short- this session that will enable the fedhorns you're talking about Stanley eral farm program to accomplish its Powell, also a Farm Bureau leader purpose in securing parity prices for and from Ionia county, is bound to agriculture. In other words, bring enter the conversation. These two farm selling prices into more even men have quite a lot of fun joshing terms with what farmers pay labor

This action reaffirms a resolution

brought home nine ors said also, "We emphatically oppose money prizes. Last any reduction in appropriations to year Stanley's show carry out this program which shall be greater proportionately than that takthe "bacon" or en by any other group or industry.

The Michigan directors also asked show cattle bring Michigan Congressmen to support proposed amendments to the Agr'l Adjustment Act marketings agreements section which if adopted will permit Michigan's cherry growers and in January other fruit growers and vegetable pro ducers in the nation to execute effective marketing agreements with the secretary of agriculture. Support was asked for Senate bill No. 225 and House bill 6208.

They told the President they would under the provisions of the AAA, and \$200,000,000 for dairy and other non basic products to be expended under the usual appropriations under the

mated amounts which will be needed for city life as it returned home a week later, just in time for the Community Farm Bureau meeting at the munity Farm Bureau meeting at the to know is how the cat found its way back over those 50 miles through city tobacco, \$14,000,000; and rice, \$12,000,000.

The Farm Bureau delegation, which Writes Mr. Charles B. Taylor of called on the President at the White House offices consisted of Edward A. "Am enclosing my check for \$5 for O'Neal of Florence, Alabama, presi my annual dues in the Farm Bureau. dent; H. P. King, Trumansburg, New I patronize the Farm Bureau Services, York; Francis Johnson, Terrill, Iowa; Inc., and have enough credits to more J. F. Porter, Columbia, Tennessee; then pay my dues. However, I am so H. J. King, Laramie, Wyoming (all well satisfied with the work of the members of the Federation's execuorganization and the benefits we enjoy tive committee); R. W. Blackburn, as a result that I am pleased to send secretary; Donald Kirkpatrick, general you the full membership dues in cash, | counsel; and W. R. Ogg, head of the

# ship and continuing the work in WOOL MARKETING broader fields." Says Prof. Whiton Powell, Depart-

1940; Plan Wool Exhibit

Leading wool producers in Michigan will gather at Farm Bureau head quarters at Lansing, Wednesday, March 6, to plan together for the im provement of wool marketing conditions in Michigan. The occasion will be the annual meeting of the Michigan Co-operative Wool Marketing

ators use their organization when the of their officers, conduct their annual advantages are immediate and certain. election, and in their business session will lay plans for giving growers I believe the time will come when greater bargaining power and further developing marketing machinery of a co-op will be privileges which one through which they may secure liberal cash advances for their fleeces at shearing time, and then have them I had the opportunity recently of at- sold on a later and usually a more

Their meeting is held during Farmer's growers will make some changes in Week at the college in St. Paul. An the details of the plan as it has been entire day of the Farmer Week pro- followed during recent seasons, the gram is given over to Farm Bureau. basic idea of permitting them to re-The temperature was never warmer ceive all that their wool nets on a than 10 degrees below zero during the grade and quality basis will undoubt-

Wool Authority Will Speak It is expected that there will be at have happened had it not been for the showing not only fleeces in the grease, manufacture and utilization of wool.

The Michigan State Farm Bureau

For the last three years Mark's Red adopted by the Michigan State Farm Polled herd has won more ribbons at Bureau annual meeting in November the Chicago Stock Show then any 1939, and another resolution adopted Michigan herd at the same show. by the American Farm Bureau convencember, Mark / The Michigan Farm Bureau direct-

Ask Cherry Aid, Too

AFBF Goes to President

Earlier in the month officials of the American Farm Bureau Federation Harlin

These figures represent the esti

The producers will listen to reports

Although it is probable that the

We Are Fighting, Too

# They Joined Farm Bureau

The Michigan State Farm Bureau welcomed to membership 116 families 7 of Every 10 Farms in 608 during the month of January. We list the new members and their County Farm Bureaus, and their homes in this column

ALLEGAN COUNTY

-	The state of the s
0	Jacob HildenbrandDorr
3	Antone Berens Dorr, R-1
	John FreemanDorr, R-2
3	Henry EdingHamilton, R-1
ч	S. B. WilcoxHopkins, R-1
	BARRY COUNTY
•	Don D. Putnam Battle Creek, R-4
1	Ethel Copenhaver Hastings
2	John C. KetchamHastings, R-4
9	
3	BERRIEN COUNTY
-	Harold C. TudorBerrien Springs
t	CASS COUNTY
ı	Laurence NelsonDowagiac
9	V. C. RoseDowagiac
3	Elmer DeoLaurence
0	C. R. ShannonMarcellus, R-1
8	L. W. Lundy & Son Marcellus, R-2
3	Mead BurtonNiles, R-3
1	ISABELLA COUNTY
88	Loren Black
3	LENAWEE COUNTY
ì	W E DUNE COUNTY
4	W. E. DudleyAdrian, R-4
	NEWAYGO COUNTY
3	Wm. SpeetFremont, R-4
6	SAGINAW COUNTY
8	Harold FischaberBirch Run, R-1
S	9 Ray M. JohnsonBirch Run, R-1
20	Herman MeyerBirch Run, R-1
3	Herbert C. WeissBirch Run, R-1

9	May M. JohnsonBirch Run, I
١	Herman Meyer Birch Run, Herbert C. Welss Birch Run,
ı	Herbert C. WeissBirch Run,
ā	Richard LattermanBirch Run. 1
ı	Herbert Scharrer Birch Run
d	Mrs. Clyde ElrichBridgeport.
ì	Mrs. Clyde ElrichBridgeport, Thomas GrayBridgeport,
ı	Martin Warnick Bridgenort
9	Gustav KlingbailBurt,
9	Gardner Rivers Burt,
3	Gardner RiversBurt,
4	James F. SmallBurt,
3	Charles M. Warren Burt, Henry Giltrop Fosters,
3	Henry GiltropFosters,
	Herbert BrunsFrankenmuth,
1	Arno L. FischerFrankenmuth.
	Gugel BrothersFrankenmuth.
9	Alfred Hildner Frankenmuth,
3	Arnold J. RoedelFrankenmuth,
	Fred Roedel Frankenmuth,
	Louis SeilingerFreeland.
4	Louis SeitingerFreeland,
	William StebnerFreeland,
4	Russell VasoldFreeland,
9	Wilbert Vasold Freeland, Herman Pahl Hemlock,
1	Herman PahlHemlock.
	Milo PunfordHemlock,
	Walter J. Schomaker Hemlock.
	Walter J. SchomakerHemlock, Bernard DarbyHemlock,
	William Doyle
	Charles Eiting Hemlock
	Fred E. FitingHemlock,
	Charles Fave Hamist
	Charles FoyeHemlock, Herman NeuenfeldtHemlock,
	merman Neuenfeldtmemiock,
	Martin NeuenfeldtHemlock, Edwin PretzerHemlock,
	Edwin PretzerHemlock,
	Herbert PreussHemlock,
	Roy ScolesHemlock,
	Edwin PreussHemlock,
	Edwin C. WardinHemlock.
	Clyde Alward Hemlock
	Godfred FritzHemlock,
	William NeuenfeldtHemlock,
	Herman A. WegnerSaginaw,
9	George LandsburgSagir
	A. L. BatesSaginaw,
	David Cole Saginaw,
	David Cole Saginaw,
	Harold DittmanSaginaw, George E. FischerSaginaw, John F. GrohmanSaginaw,
	George E. FischerSaginaw,
	John F. GrohmanSaginaw,
	John Kamenar Saginaw
	Adam J. KreuzbergerSaginaw, Walter D. McNalleySaginaw,
	Walter D. McNalley Saginaw.
	Joseph Schwarz Saginaw,
	Julius SeamonSaginaw,
	Edward StanzelSaginaw,
	Joe TothSaginaw,
1	oue i ulliminiminimisaginaw,

Berka	Saginaw,	R-2
	Saginaw,	R-2
	Saginaw,	R-2
Volbrecht	Saginaw,	R-2
Mueller	Saginaw,	R-3
Rinbold	Saginaw,	R-3
	Saginaw,	R-4
	Saginaw,	R-4
	Saginaw,	R-4
Mrs. H. Sc		
	Saginaw,	R-4
urner	Saginaw,	R-4
	Saginaw,	R-5
	Saginaw,	R-6
ssel	Saginaw,	R-6
	Saginaw,	R-6
	Saginaw,	R-7
ang	Saginaw,	R-7
	Saginaw,	R-7
	Saginaw,	R-7
F. Miller	Saginaw,	R-7
	Saginaw.	R-7
	COUNTY	
	Capac,	R-1
Irota E	Fair Haven.	R-1
Maleav		Vale

Anthony OAKLAND COUNTY Edwon Miller.....Lake Orion, R-2 TUSCOLA COUNTY
Ellis Aldrich......Fairgrove, R-1 VAN BUREN COUNTY
Archie Cleveland Laurence
Howard Warren Hartford

An occasional starting and warm-

# **ELECTRIC SERVICE** FROM CONSUMERS

Townships Have Light and Power

Continuing its widespread rural electrification program, Consumers Power Company constructed 2,366 miles of rural line in 1939 and took electric service to 9,181 additional Michigan farms, according to a report today by Dan E. Karn, vice-president

"Of the 93,846 farms in the 608 Michigan townships in which Consumers operates, 66,511 now are enjoying electric service," Mr. Karn said. "In other words, the territory is 71 per cent electrified. That, however, is not all the story. Service is available to an additional 14 per cent of farms along existing lines. There fore, it is no exaggeration to say that our job of rural electrification is 85 per cent complete, and that only 15 per cent of the farmers in Consumers Power's service area have not yet been reached by distribution lines.'

A Big Four Years

In the last four years, Mr. Karn trified, as compared with the present

was also reported by Mr. Karn. In ship road systems from the proceeds 1935 the average farm served by Con- of the gasoline tax and the license sumers used 751 kilowatt-hours. In taxes, together with funds received 1938 the average annual consumption from other sources than real estate was 1,169 kilowatt-hours. Last year's That was the program supported by figure was 1,254 kilowatt hours, an the Farm Bureau. increase of 7.27 per cent over 1939,

age cost per kilowatt-hour has de roads and provide snow removal, let and build interested, participating creased. In 1935 the farmers were alone new construction, according to paying an average of 3.77 cents per county road commissioners. They managers and directors of co-ops durkilowatt-hour. In 1938 they paid an state that in many counties they are ing the last two weeks of February. average of 3.19 cents per kwh, and adding an equal fund from other in 1939 only 3.09 cents. While the county road funds to maintain what junction with the Michigan Elevator average amount of electricity used per year rose 66 per cent from 1935 to If new construction is needed in a of Michigan State College has planned year rose 66 per cent from 1935 to 1939, Mr. Karn said, the revenue from farm sales of electricity rose in the same period only 36.6 per cent.

## BARRY FAVORS ADVERTISING LARD

Downs Resolution Advocating Social Security for Farmers

Creation of a fund to advertise lard the Barry County Farm Bureau at its annual session at Hastings late in rails are in use by the railroads of January. The resolution was forward-this country. ed to the State Farm Bureau.

The resolution recommended that Harry Babcock of Dowling and Ferris each farmer pay 5 cents for each hog Brown of Prairieville. for farmers was defeated.

# 66,511 FARMS HAVE

and general manager.

The average number of farms along FUK KUADS the company's 17,000 miles of rural mile. Some 32,000 non-farm rural customers also are served by the rural

pointed out, Consumers has built al- have returned in part to the system of most 12,000 miles of rural lines, set- taxing farm real estate for new conting a record probably unequalled in struction on township roads, accordthe utility industry. At the end of ing to Dr. Louis Webber, secretary of 1935, only 24 per cent of the farms in the Michigan Ass'n of Road Commis the company's service area were elec- sioners and Engineers.

and a jump of 66 per cent from 1935.

was favored in a resolution passed by

he sold to create the advertising fund. The directors elected Mrs. Claude A resolution asking for social security Hoffman, president; Carl Brodbeck, ficially a commercial corn county, The group voted to amend its secretary-treasurer.

not being regularly used during cers. Directors chosen for one year ing at Lansing next fall were: Mrs. counties previously classified as com-All consignors and other wool grow. winter months helps keep internal were: Mrs. Claude Hoffman of Dowl- Bolton, Arthur Getty, Frank Ferris, mercial corn growing areas are serve as a guide to egg quality or In 1860, there were 30,626 miles of ers are invited to attend this meeting. Darts lubricated, suggests H. H. Musing, Carl Brodbeck of Woodland and Edward Stanton, Wayne Offley and Branch, Calhoun, Cass, Hillsdale, food value. Some breeds of hens or railroad in the United States, fifty Voting will be limited to those who selman, head of agricultural engineer- Arthur Getty of Middleville; two-year Mrs. Claude Hoffman with Carl Brod- Jackson, Kalamazoo, Lenawee, Mon- some individuals lay darker-shelled per cent of which were on the Atlantic pooled through the Association in 1939 ing at Michigan State College. Inside terms, Mrs. Warren Bolton of Hast-beck, Frank Waters and Clarence pooled through the Association in 1939 ing at Michigan State College. Inside terms, Mrs. Warren Bolton of Hast-beck, Frank Waters and Clarence roe, St. Joseph, Washtenaw and parts kept well oiled resist rust.

| Continued on Page 2.) | Description of Page 2.) | Description of Hast-beck, Frank Waters and Clarence roe, St. Joseph, Washtenaw and leggs because they deposit more pignings, Mrs. Shirley Blood of Hastings. Longstreet as alternates.

# Farm Bureau Shows How Much it Has Lowered Fertilizer Prices

Proof Lies in Comparison of a Competing Fertilizer Company's Prices to Wisconsin Farmers with their Prices on Same Goods to Michigan Farmers, After a Reduction to Meet Farm Bureau Prices for Spring

The Michigan Farm Bureau has made a sweeping reduction in fertilizer prices for spring of 1940, ranging from \$2 to as much as \$9 per ton. The Farm Bureau cut its fertilizer list in half to concentrate on the most popular and recommended fertilizers for Michigan. It has passed the manufacturing economy and other advantages to its membership and patrons in lower prices.

The savings to members and patrons of the Farm Bureau has been made possible by the co-operation of the Tennessee Corporation, which manufactures fertilizers for the Farm Bureau.

Others fertilizer companies have made price concessions on the analyses offered by the Farm Bureau. It is interesting to compare the approximate cash price offered by a large competing company to farmers in Michigan and in Wisconsin.

In this instance, the Farm Bureau cash prices to Michigan farmers are usually lower than those in the first column below.

ANALYSIS	MICHIGAN A competing Company's Price, Affected by Farm Bureau Reduction	WISCONSIN A competing Company's Price, free from influence of Mich. Farm Bureau	EXTRA COST per ton to Wisconsin farmer	
	CASH PRICE PER TON	CASH PRICE PER TON		
0-20-0	\$21.25	\$25.55	\$ 4.30	
0-12-12	24.30	30.95	6.65	
0-14-6	21.50	27.75	6.25	
0-20-20	36.90	48.00	11.10	
2-12-2	21.25	27.45	6.20	
2-12-6	23.45	29.85	6.40	
2-8-16	27.95	34.75	6.80	
2-16-8	27.95	34.75	6.80	
3-18-9	32.70	39.75	7.05	
4-10-6	26.25	32.10	5.85	
4-16-4	28.50	36.50	8.00	
4-24-12	43.60	52.65	9.05	

Charged to Township Road Act

Some twenty Michigan counties

The intent of the Horton Act of 1932 and the McNitt township road A sharp increase in the average act of several years earlier was to amount of electricity used by farms finance the state, county and town-

But, it appears that the \$4,000,000 received annually by the counties is As average use has risen, the aver- not enough to maintain the township atives in Michigan to build business were once called the township roads. Exchange and the Economics Dep't that purpose.

people raised \$12,000,000 by property vited and urged to attend. taxes for township road purposes. For since 1920.

If \$4,000,000 a year is not enough these points: McNitt money for township roads, the experience of the county road commissions by now should show what the annual return for township roads should be under the McNitt Act.

but all stages in the preparation, ing up of a tractor, even when it is charter to stagger the election of offi-

#### Oakland Farm Bureau MICHIGAN LEADS Annual Meeting Feb. 8

counsel of the State Farm Bureau, will address the annual meeting of the Oakland County Farm Bureau at the company's 17,000 miles of rural line, Mr. Karn said, is now 3,91 per Return to Real Estate Tax Thursday, February 8. The meeting Eleven Co-op Creameries the Methodist church at Holly, starts at 10:30 a. m. with the business session, which includes the adoption of a program and election of officers. Dinner will be served at noon at 50 cents by the ladies of the church. There will be a program of music and a panel discussion of a live topic by members of the Oakland Junior Farm Bureau.

# **CO-OP CLINICS**

Methods That Build Business and Membership Will Be Presented

Good ideas used by farmers co-opermemberships will be presented to

Farm Bureau Services, Inc., in con Managers of local farm co-operatives Dr. Webber states that in 1920 the and their boards of directors are in-

Studies made of a number of farm the past 6 years the McNitt act has co-op businesses in Michigan will be produced \$4,000,000 per year for the presented by the men who made the same roads. The number of auto- investigations. Invitations have been mobilies has increased four times mailed co-op ass'n managers for the first series of regional meetings at

Feb.	12	Grand Rapids
Feb.	13	Shelby
Feb.	14	St. Joseph
Feb.	16	
Feb.	19	St. Johns
Peb.	20	Howell
Feb.	22	New Haven
Feb.	23	Cass City

#### Berrien A Corn County

Berrien county in Michigan is ofvice president; Mrs. Warren Bolton, one of 13 newly designated counties named by Henry A. Wallace, secre-

# Stanley M. Powell, legislative IN MID-WEST CKEAMEKIES

Made 12,074,930 Lbs. of Butter Last Year

Mid-West Producers Creameries, Inc. took the lead from Indiana co-op creameries for butter production in Michigan member creameries produced 12,074,930 lbs. of butter. Twen-

Michigan member creameries of the

ty-two Michigan, Indiana, Tennessee and Illinois creameries in the group made 26,024,624 lbs. of butter. The Michigan district held its annual meeting at the State Farm Bureau at Lansing January 19, and nominated six directors from this state for

presentation to the Mid-West Annual

meeting at South Bend, Ind., Feb. 22-

23. Michigan nominees are: G. S. Coffman of Coldwater: Charles Ranney of Elsie; Fred Pernert of St. Louis; C. A. Brody of Constantine; Evart Hall of Fremont; Fred Walker of Carson City. In the Mid-West organization C. S. Coffman is vice-president from Michigan. Fred Walker is

secretary for the Michigan group. The Elsie Co-operative Creamery oined the Mid-West during the year. The increase in butter volume entitled Michigan to one more delegate. Mr. Ranney of Elsie was elected.

Michigan member creameries of the Mid-West Producers Creameries, Inc.

Coldwater Dairy Company Constantine Co-op Creamers Carson City-Dairyland Cr. Elsie Co-op Creamery Fremont Co-op Creamery Grant Co-op Creamery Lawrence Co-op Creamery Marcellus Co-op Creamery Nashville-Farmers Creamery Niles-Producers Dairy St. Louis Co-op Creamery

#### Tractor Fuel Bill 440 Millions a Year

Information compiled by the United States Department of Agriculture shows the huge increase of fuel and annual cost of operating tractors, trucks and automobiles for farm use. Back in 1910 the national total was about four million dollars, but recently the annual cost has been averaging 440 millions.

#### EGG SHELL NO GUIDE

The color of an egg shell fails to



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#### How To Get Ahead

About four years ago the Coldwater Co-operative Company was plugging along with a fair business and about 300 shareholders' names recorded. How many were really active, we don't know. Over at Union City the once strong farmer's co-operative was a pretty

The Coldwater Co-operative Company directors and the new manager, M. H. Wallace, embarked upon the policy of making every non-member customer a member of the co-operative through the medium of patronage dividends. The dividends, if any, were to be applied first to the purchase of a \$10 share of stock. It has worked to advantage in every field in which the co-op is interested. A while back there were more than 700 shareholders. At the 1940 annual meeting being held today, Feb. 3, some 1,035 shareholders are privileged to attend. Another good sized group of fractional shareholders is being advanced by the patronage dividend route to be the holders of a share by the next annual

Prior to the 1940 annual meeting Coldwater the Cooperative Company disbursed \$18,510 to its shareholders. Four per cent on the common and preferred stock, and a 7% patronage dividend on all business done with the Company. The volume of business was \$279,000 through the elevator, oil and gasoline, farm supplies and service operations. Union City now a branch of Coldwater, earned its dividends and a little more. Some come back!

The point is that when a farmers' co-operative undertakes to make all its farmer customers shareholders, the business and the individual farmers benefit. And what an easy way for farm customers to acquire a worthwhile interest in the business! Patronize it and share in the earnings.

#### We'll All Have Electric Service

Members of the Michigan State Farm Bureau have contributed much to three revolutionary advancements for Michigan farm life during the past twenty years. They are good measures of the potential value of the organization for the years to come.

The Farm Bureau stood for a highway program that should finance the debts, maintenance and new construction of all Michigan highways from the proceeds of a gasoline tax and the license tax. We have that program in force.

The Farm Bureau advocated a program of state aid to schools that should make the cost of a good grade school and high school education for children about the same to taxpayers everywhere in Michigan. That is well under way.

The Farm Bureau, co-operating with the Michigan State College and the State Grange, asked Michigan power companies in 1935 to extend rural lines to all farmers. We asked the companies to drop the charge for construction of rural lines in return for an agreement by farmers to use a reasonable volume of electricity. The yardstick agreed upon was the consumption of \$2.50 of electricity per month for each of five customers per mile of line.

The Consumers Power and the Detroit Edison adopted the plan. They serve three-fifths of rural Michigan. Then other companies adopted it, and the Rural Electrification Administration came into Michigan in a large way on a somewhat similar plan. Rural Michigan has been and continues to be connected to electric service at almost unbelieveable speed when one considers the problems involved for so large an area.

The Consumers Power Company has built 12,000 miles of line to run its total of farm customers in 608 townships served by that company from 26,000 in 1935 to 66,511 today. Seventy-one per cent of the farms in that area have electric service, and it is there, ready for connection, for another 15 per cent. The Consumers and other companies are going forward with the work.

We believe that the day is not far distant when every Michigan farm will have electric light and power. Only a few years back the probable cost of the lines was about as far as one needed to go to end the dream. Today it's working and paying its way. The Farm Bureau is proud to have been a representative for Michigan farmers in working out the plan that made it possible.

#### A Succession of Proved Sires

As a result of many surveys of the production and income records of herds in dairy herd-improvement associations, the Bureau of Dairy Industry concludes that nearly two-thirds of the heifer calves saved for replacement purposes throughout the United States fail to be profitable milk producers. Raising three heifers to the age when the owner can determine which two to cull

# RAM and



#### The Flower Catalog

When news is bad it travels fast; it brooks no least delay, But good news is a patient sort and takes the slower way. Tidings of fire and flood and death arrive by telephone. But by the good old R.F.D. are better things made known. Today I heard the mailbox slam and hurried out to find

A brilliant new seed catalog, the earliest of its kind, Bedecked abundant and replete with vegetables and flowers To breathe upon the flame of hope in these cold hearts of ours.

And here tonight, our chores all done, we sit, my wife and 1, And leaf the gorgeous pages through, and shortly we shall try To formulate a written sheet whereon there shall appear A list of all the newest stuff we aim to raise this year.

The trusty old familiar strains that we have always grown-We save the seeds of these ourselves, we like to have our own; But every catalog that comes has new and better things To tempt the furtive pocketbook an loose tight wallet strings.

New vegetables of wondrous size and excellence will grow So fast that weeds are crowded out and never have a show. Oats, peas, beans and barley grow inside those fecund pages With luxuriance unknown to men all down across the ages. Right there on page on lovely page my good wife Marthy sees

A thousand flowers much like the old-but named varieties! Of germination unsurpassed, all choicest thrifty strain, Free blooming, draught resistant types, in sunshine or in rain. And all about this new B-1, (which I am not so sure Has anything worthwhile to add to good rich sheep manure)

Till Marthy wants a dozen things, and adding her's to mine It makes some several dollars worth down on the dotted line! Oh, blessings on the Catalog, that fanfare of good news, That triumph of the printer's art, that epic of the muse; It takes both cabbages and pinks; chrysanthemums and chives To make the world spin merrily for farmers and their wives.

from the herd adds tremendously to the cost of producing milk in many herds. Since two-thirds of the heifer calves born every year are predestined by their inheritance to be unprofitable, the big problem in improving the Nation's dairy cattle is to eliminate the hereditary factors responsible for the low-producing females.

The Bureau of Dairy Industry has now completed 21 years of breeding investigations, and the results indicate that the most promising method of improving the inheritance of a dairy herd is through the use of an unbroken succession of proved sires—that is, sires that are known to have the ability to transmit high levels of production uniformly to all their daughters.

#### Farm Situation After a War

After the last war, wth agriculture in excessively high gear, there was wide disparity between farm and nonfarm prices. We turned to the Government purchase and storage of crops, to co-operative limitation of farm acreage, to benefit payments and price-adjustment payments as supplements to low farm income, to price-supporting commodity loans, and finally to export subsidies, observes the U. S. Dep't of Agriculture.

The trend, much against our inclinations, was in line with the world trend toward so-called economic nationalism. We could not by ourselves go back to relatively free international trade. And international co-operation was not forthcoming. In remorseless preparation for another war, the nations traded less and less with one another and reverted more and more toward local or national rural-urban balances.

There is small prospect that the outcome of the present war will be greatly different. Even if it establishes more favorable political conditions for international trade, it may in large measure destroy the economic basis for commerce. In short, after an interlude more or less brief the United States may be driven yet more rapidly toward self-containment or hemispheric containment.

As we know from what has happened already, the repercussions will be economic, social, and political. While the war continues, the potential consequences will probably be masked. Employment may increase here in urban industry. This will stimulate the domestic market for agricultural commodities and for a time may draw excessive manpower away from the farms and toward the cities. The danger is that we shall base our hopes for the future on the utterly false assumption that wartime conditions of employment will continue after the war. In the post-war reaction exactly opposite conditions will probably develop.

It is more than probable that peace will find us thoroughly maladjusted to peace-time conditions; that agriculture will again be faced with the need of drastic acreage limitation; that rural and urban unemployment will cause a further increase of non-commercial farming; and that commercial agriculture will find itself in more urgent need than ever of safeguards against the depressing influences of world prices. Unless we can shift over quickly from heavy urban production for a world at war to equally heavy urban production for a large domestic consumption, agriculture will lapse back into price depression and stagnation. Any wartime gains it may have accumulated will vanish speedily.

#### Wool Marketing Ass'n Annual

Preceding the State meeting at Lansing on March 6, many County Wool Producers' Ass'ns will hold their annual meetings. These are now being arranged by the county officers. Growers, extension specialists from ers are listed to participate on these county programs. Stanley M. Powell throughout the world. of Ionia, Field Representative of the State Association, will also speak. Among other things, Mr. Powell will to the United States from France in sota produces more than any other report on his observations in Boston, 1856.

observing wool handling and utiliza-

The wool supply and demand situgrower's point of view. Every Michigan flockmaster should give careful consideration to marketing conditions and methods before converting his 1940 fleeces into cash.

The United States Weather Bureau M. S. C., county agents, and 4-H lead- in Washington reports that there are about 44,000 thunderstorms daily

The first prune trees were brought

#### Letters to the **Editor**

Timely Comment in Readers' Letters

#### Reapportionment Again

Michigan Farm News:

I have read in the newspapers that the Wayne County Board of Supervisors (dominated by Detroit) will ing with certain labor unions, cause the submission by initiatory of the Michigan state consititution reducing the membership of the House of Representatives in the state legislature to 64 instead of the present 100 members.

A careful consideration of the its union, the Hamilton Farm Bureau, counties which now have state rep- the Michigan State Farm Bureau and resentatives and which will not have the American Farm Bureau took it up such state representation if and after with the U. S. Dep't of Agriculture, such proposed amendment were and gave the situation considerable and marketing of quality eggs will adopted reveals clearly that nearly publicity. The egg candlers' union if not quite all the 36 representatives backed off, and took another tack. which would be eliminated from the House are the rural representatives; some counties, like Kalamazoo which now has two, one from the city and Congressman Clare Hoffman, and has one from the country by separate dis- cited other instances of unwarranted tricts, would then have only one rep- interference with farm marketing by resentative, and that one would be chosen from the city which dominates the county by having more than onehalf the county population; moreover, the number of representatives from the upper peninsula and from the northern end of the lower peninsula will be greatly reduced, thus weakening the influence of those sections in the House.

years submitted two propositions by nize law and order, the laboring man to labor. Haven't they been much initiatory petitions for the change of is bound to suffer in the end. The more unfair to the farmer and the conthe state representation in the state farmer and the consumer surely re- sumer? legislature; when one such proposal sent and deplore their actions and was under consideration, I submitted will demand legislative and congresto you and the readers of the Farm News a counter proposal to limit the membership in the House to one representative from each county without regard to population, the House therefore being dominated by the outstate, and the senate of course by the cities because the senate woud be apportioned according to population and woud be dominated by the urban centers, which have a large majority of the state population; even as at present constituted under the constitutional provisions, Detroit and its immediate environs would have a good working majority in the state

This comes about because apportioning representation according to population gives to some portion of the state a majority of the representatives apportioned (thus, if Detroit had three-fourths of the state population, Detroit would hae three-fourths of the representatives apportioned). If both Houses are apportioned according to population (as in Illinois), then that little part of the state

largest in population (meaning Detroit and its surrounding territory) would have control of both Houses When one House is apportioned according to population (the Senate) and the other House is chosen one from each county without regard to population (the representatives neither faction created by the apportionment (the rural and the urban) can dominate the other, but all legislation must be by mutual agreement by the two factions.

This illustrates the reason for some persons' adherence to the unicameral or one-house legislature; if Michigan had but one house in the legislature, and it would surely have to be apportioned according to population, then Detroit and its metropolitan area (which have a majority of the state population) would have a majority of the legislators, and that section of the state would dominate the legislation.

Detroit is a big horse, and therefore wants the big end of the evener; that is the substance and the sum of all the proposals put forth on the subject of state representation, including the last under initiation by petitions now; it will reduce the rural influence and beyond doubt give the urban centers of the state a working majority in each house.

This proposal is to be submitted under the pretense of reducing the expenses of the state legislature; but after its adoption, it would certainly prove not to be so economical in re ducing the state expenditures as its sponsors pretend. With Detroit and other large cities burdened with excessive debts, state money has been wanted to carry on certain works or make up deficits in school expenses or provide means for other projects desired. This is an aspect of the subject that the rural counties and communities should take under immediate consideration. This last proposal out of Detroit is more suave and less radical than the former ones but it has all the ear-marks of the former two.

The Farm Bureau and the State where he spent a week studying and Grange and other such farmer organizations should begin at once to lay their plans for the defeat of this new proposal (which may be more dif (Continued from page 1)

The wool supply and demand situ-proposal (which may be more difor who sign an agreement to pool in ation is unusually favorable from the ficult to defeat than the former two) in order to preserve their present in fluence in the legislative affairs of

Very respectfully. RICHARD E. KIDD Kalamazoo, R-2 December 23, 1939

The fame for wheat by reason of which Minnesota became known as the "bread basket of the world" is now outranked by butter, of which Minne

#### UNION LABOR DRAWS BLAST FROM HAMILTON

Seems to Be the Main Objective

In our January edition we commented upon the difficulty Hamilton Farm Bureau and other farm co-operatives in other parts of the country are hav-

Hamilton Farm Bureau ships eggs

ilton by licensed federal inspectors. graded by licensed federal inspectors. When a Chicago egg candlers union insisted upon recandling the eggs to provide more business for members of In the meantime, Andrew Lohman, manager of the Hamilton Farm Bureau, has taken the matter up with

certain labor groups. Mr. Lohman's Statement The Michigan Farm News has this statement from Mr. Lohman: Editor,

Michigan Farm News: Must agriculture pay tribute to

labor unions? to go on uncontrolled with violence, Some labor leaders are always com-Detroit has previously in recent boycotts, lockouts and failure to recog-

Detroit Stockyards

sional action that labor unions become incorporated and be made responsible for their actions.

The laboring man undoubtedly has many complaints and grievances. No farmer will object to their organizing to better their own condition, but he does resent, after having already paid more money, through shorter hours In Some Instances Tribute and higher wages, for the equipment and necessities of life that he buys, to have some labor organization demand through whomever merchandises or handles the farmer's products that the farmer pay tribute to their organization.

Producers Pay For Waste

Why should egg jobbers in Chicago be compelled to sign contracts that all eggs they handle, including Govpetitions of a proposed amendment to Chicago. They are graded at Ham- ernment graded and inspected eggs, be recandled by union labor? The Government graded eggs have been candled and graded and packed by the sons and daughters of the producers in their own organization. Recandling of these eggs would mean lowering of the grade, some breakage and an added expense which would have to be borne by the producer. Production never be accomplished by candling and grading at some distant point. It should be done at the point of pro-

Farmers are also experiencing labor rouble with fruit and vegetables, Why should a farmers' co-operative organization that employs the sons and daughters of its own members be compelled to pay memberships and monthly dues to some labor union for its drivers and workers before they are permitted to unload their celery and produce in the Chicago market, the celery and produce having been produced by its own members?

A \$50 membership and \$5 a month If certain labor leaders are allowed dues is excessive and surely unfair,

Results from their unfairness un-(Continued on page 3.)

East Buffalo, N. Y.

#### LIVE STOCK PRODUCERS

Michigan Live Stock Exchange has operated a successful live stock commission selling agency on the Detroit and Buffalo markets since 1922.

(1) It maintains a thoroughly trained and experienced personnel.
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STATE FARM MUTUAL AUTO INS, CO., Mich. State Farm Bur. State Ag'y, 221 North Cedar St., Lansing, Michigan Please send information about auto insurance.

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PORTLAND CEMENT ASSOCIATION Dept. W2-4, Olds Tower Bldg., Lansing, Mich. Please send me"Permanent Farm Con-struction." I am especially interested in

St. or R.R. No. \_\_\_\_

#### The Klondike is a district in the HOW SAGINAW SET UP ITS **CAMPAIGN**

Ninety-Three New Members Enrolled in Day by

52 Workers By FRED REIMER

Farm Bureau District Representative The Saginaw county board met and decided to invite in the president, vicepresident and secretary of all Community Farm Bureau clubs. These officers made a committee to work with the county board on the membership campaign.

The three representatives from each club volunteered to bring in three more workers to work with them on the campaign.

The educational meeting was held on January 18. Those present, in addiion to the County Board, were the club representatives, who turned out about 98%. Each representative brought in one team mate. Fortyfive people were present to represent the nine clubs in the county. I drew sketches on the black board showing the Farm Bureau set up and asked for questions and received many during the 11/2 hours.

All on the Job The drive date was set for January 24. The same group came in to a final educational meeting on January 23 in present to hear E. J. Harger of the State Farm Bureau. Material handed out and all was ready to start drive next morning. Fifty-two people started out next morning. All agreed to come in to a victory meeting on January 26 in the evening with report. About 98% of workers again came into a victory meeting. Each read his report. It was tabulated on the board as made by individuals and summed up for prize awards.

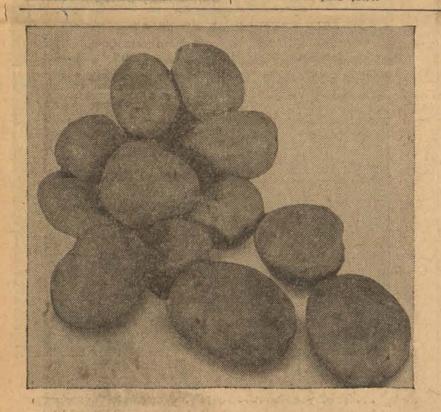
cash, and 12 promised to sign within problems that confront me. the next week. A \$10 prize was Problem No. 1 is strictly a Farm each member of the winning team can be a solution found for it, it will was awarded a five tine fork. These not only ease my disturbed peace of Farm Bureau.

The Hemlock Community club won which:

15 paid \$5.00 in full 3 paid \$2.00 each

3 paid nothing The two members of the winning team were Otto Fisher and Clarence team signed 12 new members, all pay-

Ed. Watson and William Raucholz of Hemlock were a close second with 13 signed, of whom 10 paid \$5.00 in full and three paid \$2.00.



# POTASH-FED POTATOES

Bring Profits

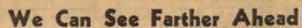
O YOU want to increase your yield per acre, get more No. 1's, and make more profit on your potatoes? Then make sure that your crop gets enough potash. Potatoes are heavy feeders on potash and to get the highest yields of the most marketable grade, this hunger must be satisfied. Potash also makes potato plants healthier and more resistant to pests, diseases, drought, and light frosts. It improves the shape of potatoes and increases the starch content.

Use high-potash fertilizers, such as 2-8-16, 3-9-18, 3-12-12 on sandy soils and 0-8-24, 0-10-20, or similar ratios for muck soils. Ask your county agent or experiment station how much potash your soil will supply and how much to add to carry your crop through to profit. Then make sure that your dealer sells you a fertilizer containing enough to supply what you need. You will be surprised how little extra it costs.

Write us for further information and free literature on the profitable fertilization of your crops.

AMERICAN POTASH INSTITUTE INCORPORATED

INVESTMENT BUILDING WASHINGTON, D. C. MIDWEST OFFICE: LIFE BUILDING, LAFAYETTE, INDIANA





#### the evening and we had a few more present to hear E. J. Harrer of the larger of the la Seek an Escape

for Purposes that Point a Moral

By MRS. EDITH M. WAGAR

Farm Bureau leader in our state.

disappointments, feelings are way out come out of it.

Price for Leadership



the actual money to belong to both of them." that a few leaders I have watched this state ever since

What Makes People Go 'round a whole has done in our state in its life without going to hear more of it 20 year life, and it's something to at night. They want a change, no boast about too. But even that does matter if it does appear frivolous. not convince the other fellow that he I know it seems almost ironical should take a hold of the rope and when we enumerate the many wonrelieve the strain on those pulling. derful things that the Farm Bureau build on past performance. We've have to admit that it takes a back offered these things to our fellow seat in interest to the manchinery farmers without any demands on them companies whose products we must at the time and it's useless to try to have even if they cost us far more collect afterward.

In the future when there's a job need- we think it should be. Let's cast ing attention, let's aim to solicit their aside at least part of our dignity and aid before we tackle it and not wait see if we cannot get a more lasting to brag about it afterward when we membership. approach them for membership because we have done a service for them. Auctions Have Something

During our recent cold spell, there was an auction sale in the neighbor. Blast From Hamilton hood. Every man for miles around attended although 9 out of every 10 who went knew before he left home that he was not going to buy anything. Now the question I'm asking is: that we do not, that will make men want to attend even if the thermometer hovers near the zero mark?

Machinery Meetings the past week farm machinery companies have entertained between 500 and 1,000 people on each occasion in ble leaders. two nearby towns. We know without a question that we never could have fully observe the public's reaction toexpected any such attendance at a ward labor organizations whose lead-

how important. Now what is the difference?

And Here It Is meeting folks got what they wanted- activities. All organizations, whether a free entertainment and one that re- farmer or labor, must keep in mind quired no thought, no effort. All they that the power of their organizations had to do was to sit down, relax and is a matter of public trust and carries enjoy themselves freely for they knew with it an element of responsibility to they would not be asked to sign any- the public generally as well as to the thing at that time that later would apparent immediate welfare of their mean an outlay of money.

At one it meant a free lunch, pre- trust will ultimately bring about a able entertainment afterward.

pared by some one else and an enjoy- demand from the public for control

and a chance to talk, and a chance to So People Go to Auctions see what the other fellow bought and landowner is suggested by the fact that tenancy and farm debt have in-Rolls Up Membership in East

a Country Life Association meeting I've been doing some most serious at Madison, Wis. Being members of Of the new members signed, 82 paid thinking during the past month, try- both the Grange and the Farm Burcash with their enrollment, 11 without ing to solve some of the perplexing eau naturally our conversation drifted port two families—his own and to into organization channels. One some extent the landowners-on a statement he made has clung to me awarded to the highest point club. To Bureau matter. I'm sure if there as outstanding and possibly fundamental.

prizes were paid for by the County mind but will be beneficial to every said, "They have the largest Farm out of the farm, grows too large an Bureau and largest Grange member- acreage of "cash" crops, without re-As president of a county organiza- ship accord to their farm popula- plenishing the land through rotations first place with 21 new members of tion, I have felt that the responsibil- tion of any state in the Union and and without protecting it by terraces ities, the worries and cares and the both do the least for their members and contours. The tenant lacks the of any state that I know of. Both incentive to conserve the land. of proportion to the satisfactions that have good leadership and with the large state funds, each can do some the energy and the such movements as 4-H and mothers thoughtful study, camps and fair exhibits and in fact a beginning in that direction by prothe five dollar keep their names before the public viding authority for loans to help a membership fee is to such an extent that all farmers feel limited number of competent tenants

> of one physically Much depends on the Community creased. in order to keep Farm Bureau. If these meetings are the old ship affoat. evenings of pleasure, where folks can also need help. To that end, long-Now one must be- look forward to a good time and a term leases in the form of written lieve in policies of place to actually forget their trou-contracts have been advocated, with the organization or bles, they will continue to live and provisions whereby the tenant benefits MRS. WAGAR you just will not grow, but if they know they will be do this over year in and year out. The approached with serious matters and lamentable part of the whole story is questions that require thought and that one has a right to expect thousands of members as a result of this tinent legislation, they will soon drop continued effort and loyalty, but we out and eventually be gone. They find a mere handful who sees the pic- have had too much time to think of their underpaid labor and non-paying investment while they performed the We know what the organization as multitudinous tasks of every day farm

I'm firmly convinced that we cannot has done for the farm folks and then than they should. We must face hu-That brings me to resolution No. 1. man nature as we find it and not as

# Union Labor Draws

(Continued from page 2.) doubtedly will be decentralization of large cities with industries moving into the smaller towns and rural sections. For economic preservation the What do they offer at an auction sale farmer may be forced to consider manufacturing some of his own neces sities of life. The large majority of the laboring men are not to be condemned for much of the past violence And at two different times during and lawlessness that they should be informed of they have good, respectable and sensi-

Farmers' organizations should carefarm organization meeting no matter ership and policies have been opposed to the welfare of the general public. The result is that an intense reaction in the mind of the general public is Well just this: At the machinery being generated toward all labor union own organizations, Violations of this and restriction of the powers which At the auction was offered an oppor- these self-centered selfish organizatunity to see a crowd of folks that tions have arbitrarily selzed.

was just a little different than usual, It is high time that the Government,

industry, labor, consumer, and the from the use of sound farming pracfarmer get together and co-operate for tices. Such leases are promoted by the benefit of all and put forth their the rural rehabilitation program, and hest efforts to make American de- in one State, Iowa, by specific provimocracy safe for Americans.

ANDREW LOHMAN. Hamilton Farm Bureau, Hamilton, Mich. Jan. 17, 1940.

#### Two Families on One Farm

A Discussion of Farm Tenancy By R. W. EVANS

U. S. Department of Agriculture There's a limit to the number of people a farm can carry on its back. When farm income is high, it can carry more than when it is low. Then, only the most productive farms can Lice on Cattle stand up under the strain.

That's the trouble with the farm tenancy system. It's geared to an abnormal prosperity.

Half of all the land in farms in the should be treated. United States is rented.

More than 16 million people—tenant and sharecropper families—are de- How Many Bags Full? pendent upon these rented farms for their living.

That indicates how farm tenancy hard on landowners and tenant, and hard on the land itself.

Interest Burden Doubles

That it is increasingly hard on the creased together. In 1909 two hun-It was my privilege one time to dred million dollars was paid as in- on the ice by dog sled, showing that ride on the same train with a leader terest on farm mortgage debts; in in the Grange on our return trip from 1936 about four hundred million was paid

> The system is often hard on the tenant because he is working to supfarm not sufficiently productive.

It is hard on the land because the tenant, who is often under pressure to He mentioned an Eastern state and get every last cent of income possible

Changes in the Making Where farm tenancy is not successcutstanding legislative lobbying, can ful, it either must have its defects When we count the days of work, put on some enviable state and dis- remedied or else it must be replaced Maher of the Bridgeport Club. This the miles of travel, the gallons of gas, trict meetings, can afford to encourage by something better. The Bankhead-Jones Farm Tenant Act of 1937 made a small factor in that it is a part of their daily life sharecroppers, and farm laborers buy their own land. The loan in each case must buy a family-sized farm which contribute every and have long felt that in many can be worked without hired help. year, much less things we might pattern after them. As additional appropriations are what it takes out Suggestion for Community Program made, the number of loans can be in-

But those who do remain as tenants

sions of State law. The AAA Farm Program, by stabilizing income, benefits both the landowner and the tenant; and by helping to build up fertility in the soil, may make the land equal to the task of taking care of both of them. It provides also that tenants share in the adjustment payments in the same propor tion as they share in the crop. In the case of soil-building and soil-conserving practices, payments are made according to how much the tenant ontributes.

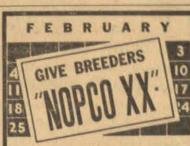
And this aid to the tenant and the landowner is aid to the consumer of farm products as well, because to safe guard the soll is to safeguard the supply of basic food and fiber upon which the consumer must draw.

At this season of the year dairymen should prevent cattle from becoming lousy. This type of pest can easily be prevented by treating the cattle Forty-two percent of the farmers in with a dry powder. This is preferthis country lease or rent all of the able to the wet methods this time of land that they cultivate, and 10 per- the year. County agricultural agents cent more rent a part of their land. have information as to how the cattle

Michigan has its share of sheep, about 8,000,000, and thus can claim, especially in quality, its share of the has grown. In large areas of the nation's wool production. On western United States it has proved to be ranges and in farm and feeder flocks of central and eastern states there is an estimated total of more than 50 million sheep. Wool produced by these animals is nearly 500 million pounds annually.

> A white man-a sea captain of Nome, Alaska-crossed Bering Strait America's early natives could have come from Siberia that way in prehistoric times, even without boats.

The CYCLONE MFG. CO., URBANA, IND.



FOR better hatchability this spring, make sure your breeders are getting ample quantities of Viramins A & D now. How an you be sure? With "Nopco XX" For tified Cod Liver Oil.

"Nopco XX" fed regularly at recommended levels is flock protection against possible Vitamin A & D deficiency. No ste-no dangerous variation-GUAR-ANTEED to contain 3000 U.S.P. units of Vitamin A and 400 A.O.A.C. units of Vitamin D per gram. Don't take chances. Make sure your

breeders get their full quota of Vitamins A & D by feeding "Nopco XX" daily. High potency, it goes farther than ordinary oil and saves you money.

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\*"Nopco XX" is a registered trade-mark of National Oil Products Company

NATIONAL OIL PRODUCTS CO. 1861 ESSEX STREET, HARRISON, NEW JERSEY



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The

BROODING PERIOD IS THE . .

# Critical Period

Electric brooding provides the practical and natural method of raising chicks. It is designed to maintain the desired temperatures under the hover, with as little loss of heat as possible so that the brooder house is not heated to any extent. It is often spoken of as cool room brooding because the chicks are in the fresh cool air of the room when they are out to eat or drink. This induces vigorous exercise and produces a strong healthy bird which feathers earlier and more evenly than in a heated house.

#### BROODER CAPACITY

Manufacturers often list their brooders as having the capacity of a certain number of day old chicks. The chicks increase in size so rapidly that the brooder is soon overcrowded. A safe rule is to allow at least seven square inches of space under the hover for each leghorn chick for a brooding period of five to six weeks. The heavy breeds require eight or nine square inches of space per chick. For early season brooding it is generally good policy to allow even more space, so that all of the chicks can get under the hover at one time without crowding.

#### VENTILATION

A chick can live for several days without food or water, but only a few seconds without air. Manufacturers are using either a specially designed fan to insure air movement or heat reflectors to set up air currents. There are many advocates for each method and we have observed satisfied users of each type.

Adjustable legs will enable the operator to raise the brooder as they get older and require more ventilation. A counterbalance connected to the top of the brooder and operated through pulleys is a very practical way to regulate air movement and is extremely handy in raising the brooder for cleaning or stirring the litter.

#### BROODER CONSTRUCTION

It is generally poor economy to purchase a cheaply made brooder. A well insulated brooder will often save as much as half of the cost of electric current and guarantee a safe brooding temperature under the hover even in severe weather. Many of our customers have brooders which have given trouble free service year after year without repairs. A little more invested in a brooder of proper design and construction will not only produce better results, but will actually save money over a period of years.

START YOUR CHICKS Right! YOU CAN DO IT BETTER Electrically CONSUMERS POWER COMPANY

# Farm Bureau Insurance Department Serves 49,500 Car Owners in Michigan

400 Automobile and Life Insurance Agents Also Spend Time and Effort Assisting with Other Parts of the Farm Bureau Program

By ALFRED BENTALL Director of Farm Bureau Insurance Department

THE owners of more than a half million motor I vehicles travelling the highways of the United States and Canada use the protective service of the State Farm Mutual Automobile Insurance Company of Bloomington, Illinois. From the first policy written the 7th of June, 1922, this company has grown to be by far the largest carrier of automobile insurance in the

From its beginning in two small rooms in the McLean county, Illinois, Farm Bureau building it has come to own and occupy a building covering an entire city block at Bloomington. Half of the building is 13 stories high, and the other half is eight stories high. It houses over 700 employees, working in the interest of these half million policyholders.

7,000 Agents in U. S. In Michigan 49,500 owners of motor vehicles have State Farm Mutual Insurance. In the company as a whole there are about 7,000 agents, so that no matter where one travels, either in the United States or Canada, we are always within easy reach when assistance is needed.

The Michigan policyholder receives the same service in Texas, California, Florida, Canada, or any other state as he does when at home. Policyholders from Florida, Texas, California. Canadian, or any other state policyholder needing service in Mich-Igan can get it from any one of the 400 agents in service in this state.

Office guarantees that anywhere in is away from home. the United States or Canada, our insurance service is never more than ago the wife of a Missouri policy- special plan of operation.

holder was unforunate enough to have an accident in the city of Lansing which resulted in the death of a man in the other car. This lady was a long way from home. Certainly her state of mind was bad enough without having any legal difficulties to face. However, her car was insured by the State Farm Mutual. The Lansing State Office and the Michigan Claims Division gave her exactly the service she would have received if the accident had happened in her home town in Missouri. Her interest was protected every step of the way and, after the case was all over and heavy judgment rendered against this person, it was not herself and family that had to bear the anxiety of raising several thousand dollars. The judgment was paid promptly by the State Farm Mutual.

Service in Florida

Quite a number of Michigan policy-United States and Canada,

two hours away, and that is mighty Canada. Our renewal premiums are the policyholder. The first thing legislative, and other forms of ser-As a matter of fact, the Home comforting to the motorist when he paid semi-annually. The acquisition Monday morning our special adjuster vice to the Farm Bureau member-By way of illustration, sometime erable saving is effected by our the case,



State Farm Building at Bloomington During the past year more than

winters in Florida. It is not at all handled for Michigan policyholders unusual for the Claims Department to Because of the wide distribution of speaking, city life insurance agencies take care of 70 to 75 cases for our our agents, prompt service is given do very little work in the country. Michigan folks while they are in and settlements are, in a large por-Florida. So it goes throughout the tion of the cases, made within 5 or 6 days.

Mutual contain all of the provisions this service can be, on Sunday, Jan. the work of its insurance department used in the national standard auto- 14, an agent in Kalamazoo heard on the Farm Bureau renders a very mobile insurance policy. Our policy- his radio from the station in that large service, as described above, to holders are protected when driving city that a man had been struck and many thousands of Michigan farmers other people's cars. They are pro- injured fatally by the car of one of and their families, besides writing a tected when their cars are loaned to our policyholders. The agent who considerable amount of business in other people. We conform to the had written the application for this the cities. Revenue produced by the financial responsibility laws in all of policy was called and within 2 or 3 Farm Bureau insurance dep't is used the states and in all the provinces of hours contact was established with by the Farm Bureau for organization, cost is paid only once, and a consid- for that sort of case was assigned to ship.

NEW SEED CROP

FOR MICHIGAN

The State Farm Insurance organi. partment consists of the state direc

Farm Fire Insurance Company.

insurance, specializing in policies upper and lower peninsulas. which include the 3 general forms of While the chief business of the sel and information to large numbers ordinary, paid-up insurance, and en- members of our Farm Bureau Insur. of people all over the state. If anydowment. All are available under ance Department is, of course, con. one reading this has an insurance one policy which may be used for nected with selling insurance, we problem that he needs help with or if either of these 3 purposes at the op- look upon it as a part of the large, there is something about any of his tion of the policyholder. State Farm general Farm Bureau personnel in insurance policies that he does not Life policies are issued from ages 0 Michigan. All of us spend time and understand, or if he is in any doubt

Farmers and Life Insurance Our applications show that more Interests Junior Farm Bureau than half of the farm families have no life insurance of any kind, ticularly interested in the Junior get it for him immediately. The

Department Serves Farm Bureau The Michigan State Farm Bureau holds the sole state agency for the Policies issued by the State Farm As an illustration of how prompt State Farm Companies. Through

The Farm Bureau Insurance De-

zation is composed of 3 companies tor and an assistant; an office staff are concerned largely about insurthe State Farm Mutual Auto dest of 9 in the Lansing headquarters, ance matters, we feel ourselves just cribed above, the State Farm Life In- In the field are 8 full-time district one part of the Farm Bureau activisurance Company, and the State managers, each having a number of ties.

counties under his supervision. As a Farm Bureau service depart-The State Farm Life Insurance There are 6 fulltime special agents, ment we are interested in all of the Company has over \$8,000,000 of life each having a large city under his insurance problems that any of insurance in force in Michigan. It care. These men direct the efforts our Farm Bureau folk or their neighissues all the regular forms of life of about 400 local agents in the bors may have. We spend a good

effort in assisting with other parts of about things pertaining to insurance, the Farm Bureau program.

program to them. Generally agents, so that while we necessarily needs our helps

deal of time in giving insurance couna letter to or a call at the State Office will bring him prompt and courteous service. If we do not have the The Insurance Department is par-information right at hand, we will

so the Farm Bureau feels that we are Farm Bureau movement. We have Farm Bureau Insurance Department rendering our farmers a very distinctal already secured from its ranks a exists for the service not only of our holders spend all or part of their 12,000 claims of several kinds were tive service in taking the State Farm good many very promising young policyholders, but of anyone else who



## NAT'L LEGISLATIVE RECORD OF FARM **BUREAU IN 1939**

Improved Federal Seed Law and Support for AAA Top the List

By C. L. BRODY From 1939 Annual Report ators and Congressmen direct. We have actively supported the following "Demos "Perms"

Rates on Loans to Co-operatives Made by the Federal Farm Board. lieved the large regional and national and in consumer income levels. co-operatives from paying back interest amounting to hundreds of thou- because of war conditions. Europe is sands of dollars. In some instances, much better supplied with food and end of the organization.

grower from foreign and undesirable ly for the first two years."

agricultural commodities eligible for ing and poultry? marketing agreements upon the approval of the growers of the commodities concerned. We shall have to

4. Steagall Bill providing for a Congressional committee to study monetary problems.

Amendments to Wages and Hours Act pertaining particularly to the definition of agricultural labor and exemptions. 6. Appropriations of \$113,000,000

surplus removal and \$225,000,000 for parity payment funds.

7. Schwartz-Martin Wool Labeling Bill to protect grower and consumer in enabling him to know the actual truth in fabrics. The fight will still have to be continued on this bill.

8. The Ellender Bill designed to restrict the Secretary of Agriculture in increasing the importations of foreign sugar. This measure was not enacted but our continuation of the battle is amply warranted to protect the interests of our own Michigan beet growers and those in other states of our country.

The brief enumeration of these measures falls far short of telling the whole story about our national legislative activities. Some of the most important things accomplished often result, from answering inquiries from our Senators and Representatives or informal suggestions made by letter or in person during Livestock Ruins occasional visits to Washington. Our Woodlot Future correspondence and contacts with our national legislators, both urban and rural, indicate they have a growing respect for the Michigan State igan continue to lose trees faster than Farm Bureau.

The railroads in the World War period from May, 1917, to December, pasture. 1919, moved an average of 492,405 soldiers monthly, yet the total troop

#### State College Sees 1940 As a Better Year

Most Farm Products Should to support wheat prices, with increas-Bring More Than in 1938 or 1939

In the opinion of R. V. Gunn, Michigan State College agricultural econoin either 1938 or 1939. His survey is ing seasons. On national legislation the Mich- a result of studying probable demands igan State Farm Bureau has worked and supplies and estimating Michithe American Farm Bureau Federa- months. He has probed possibilities tion and the National Co-operative of production and consumption and Council, and by contacting our Sen- he has taken war factors into consid-

"Demand for farm products is exare found largely in prospective in-The enactment of this measure re- creases in domestic business activity but that hog markets will reflect the

"Don't expect a runaway market tering. chasing farmer and the domestic farm prices did not advance material-

The Crops Outlook 3. Amendments to the Marketing What about Michigan's beans, win- 1940. Hatchings for 1939 were said Agreements Bill extending the list of ter wheat, livestock, potatoes, dairy to be the highest on record. Early in Because it is a two-year process there roasts and wrapped in moisture proof

> Here are some of Mr. Gunn's deductions on probabilities:

Farm woodlots that dot rural Mich-

plies which apparently will be carried over into 1940. Bean supplies are about the largest

on record. There likely will be some decrease in bean acreage in 1940. Nationally it is expected prices for beans mist, prices for most farm products in the 1940-41 season will be higher should average higher than they did than the average for the two preced-

Potato acreage is expected to increase. Present marketing conditions through the Washington offices of gan's condition for the next twelve indicate the remainder of the 1939-40 season will average higher than the 1938-39 season. Foreign trade will chasing power will be a factor.

Livestock prices should react to inpected to be considerably stronger in creased demand. Probable effects now 1940," says the economist. "Reasons seen in any forecast are that cattle World seed supplies. Too much hand present 20 per cent increase in slaugh-

Dairy and Poultry Prospects

Dairy consumption increases apparthis burden would have meant the other materials than in 1914. Even antly will continue in 1940. Butter to Michigan growers for about 30 tween 15 and 30 degrees so that the if we could expect war price increases fat prices at present are three cents Amendment to the Federal we ought to remember that during the a pound higher than a year ago and Seed Law, further protecting the pur- World War of a quarter century ago milk prices in Michigan are up 15 farm crops department, thought that Brown urges farm butchers. Thorcents a hundredweight.

Poultry and egg price improvements are in prospect for the latter part of ed within reasonable plantings. Winter wheat acreage appears to be now forecast, smaller supplies later in view of present prices of around. In addition to such storage and precontinue to work for these amendabout the same nationally as was in 1940 and larger consumer incomes \$1.50 a pound for inferior imported servation by canning there is a third ments in succeeding sessions of Con- seeded for harvest in 1939. Unfavor- may see price improvements to pro- seed, Michigan likely will grow its method that of curing in the form of able drouthy conditions have tended ducers in closing months of 1940.

Farm Prices Since 1929

Michigan farm prices and farm income for 1940 are expected to

cords each year.

average higher than in 1939 or 1938, says R. V. Gunn, agricultural economist at Michigan State College. Spectacular price advances because of the European war, however, are not expected to develop in the next 12 months. In the above graph, prices in 1910-1914 were

Dame Nature replaces them, -all be- ROAD GRADER SAVES SOIL

stead attention to the net profits that erated in planning the project.

# Chicory Seed

Dividends were already in sight but out the importance of a new seed pro-State College as an aid to Michigan's

Plan for Producing

chicory industry. Chicory is a root crop similar to Lloyd Ruesink of Adrain. sugar beets. Michigan, with 8,000 to 9,000 acres practically has a monopoly ory. The root is diced, dried, roasted Bulletin Gives Ideas have little effect but consumer pur-

and keeping quality after brewing. process used in Europe for seed production. Pulling the plant, storing it over winter and then replanting in plots for seed production was left to

cents a pound. H. C. Rather, head of the college to pay Michigan farmers, if they stay-

1940, egg and poultry marketings like may be some shortage of seed this cellephane before placing in the freezly will be in increased volume, but if year. When growers have time to ing locker within a few days after a smaller hatch in 1940 occurs as is adopt the idea, as they probably will butchering.

In brief, the college idea saves labor. like corn to mature, then threshed.

#### Growth of Farmers Week in 25 Years

State College, memories of some of the cure 2 to 21/2 days for each pound the more veteran members of the staff but hams need to remain 3 to 31/2 turned back decades to the time when days for each pound. Brine should the annual sessions were limited to not become cloudy or ropy.—if it does, 600 to 800 because that was as large the meat should be washed off and a crowd as was convenient to the Old Armory, recently torn down to make on the Home Meat ial classes during the week, in the munity singing. The 1940 program included 161 events and attracted can be obtained from a well managed more thousands than any other simwoodlot not pastured. It ought to aver- flar event of its kind at any other inage \$4.50 an acre annually by producstitution in the United States. ing one standard cord or three stove

#### Box Elder Bugs

favorite box elder tree next spring. | the film to farm groups for showing.

#### F. B. Members On Farmers Week Program Of Co-ops at 83

Miss Sarah Van Housen Jones of The Farm Bureau Services, Inc., The summer months in the Philipit took present war conditions to bring lotte; J. D. Robinson of Pellston; Ass'n and the Michigan Live Stock May. Niles Hagelshaw of Climax, E. T. ducing process developed at Michigan Leipprandt of Pigeon, J. H. Forrell of Charlotte, Fred Meyers of Fair Haven, J. B. Richards of Eau Claire.

## on United States production of chic- Home Butchering Time;

Low livestock prices and cool temfor greater flavor, aroma, appearance peratures are reviving the homely Growers have depended on Old but economical practice of home but chering on Michigan farms. Freezer animal husbandry department at

Dressing of animals should take Europeans who then usually sold seed place when the temperature is becarcass can cool, but not freeze, 24 to 48 hours before cutting up, Professor even 30 cents a pound could be made ough cooling after thorough bleeding means better quality meat.

Meats stored in frozen lockers He devised a system and it works, should be cut first into chops and

hams, bacon or corned beef.

For 100 pounds of pork a suitable A spring grain crop is seeded with cure consists of seven pounds of salt, chicory. The small grain is harvested two pounds of sugar and two ounces in the usual way. The chicory con- of saltpeter in four gallons of water. tinues to grow, winters over in the Pork should go into the cure within stubble which is then cultivated out 48 to 72 hours after dressing out the in the following spring and the chic- animal. After meat is cut up, sait ory grows on to seed maturity in should be rubbed on surfaces and Angust. Plants are tied and shocked some worked in about the bones at either end of hams and shoulders and the meat let stand for 24 hours before it is placed in the liquid cure.

An earthenware crock thoroughly cleaned and without cracks is most In planning for the 25th annual satisfactory for curing. Bacon strips, Farmers' Week recently at Michigan says Professor Brown, should be in

"The Home Meat Supply," Extenroom for a new music building. In sion Bulletin 151, is available in the daytime the visitors attended spec- offices of county agricultural agents or by writing the Bulletin Room. evening they met to hear inspiration Michigan State College, East Lansing. provided by a speaker and some comon butchering and curing beef, pork, veal and lamb are included.

#### Black Scourge

the second and the control of the party and the second of the control of the

Black Scourge is the title of an educational motion picture which Cold weather drove swarms of box shows the fight science and farmers elder bugs indoors, if the inquiries are making against such old villains cause livestock is turned into the Van Yoder, farmer and orchard op- and samples reaching the Michigan as stinking smut of wheat, smuts of sparse growth found in woods used as erator at Almont in Lapeer county State College entomology department oats and rye, stripe disease of barhas used a road grader to build diver- are good guides. These bugs won't ley and seed and seedling diseases of Pointing out that a woods pasture sion ditches which prevent erosion in do any damage, unless they get corn. The picture was taken on really offers little in volume of actual his orchard. Cover crops also help squashed on walls or wallpaper,- farms and in the scientist's laboramovement in that period amounted to feed, W. Ira Bull, extension forester at him save soil. Federal and state soil they merely want some free heat tory. The Bayer-Semesan Company only six per cent of the total passen- Michigan State College, suggests in- conservation specialists have co-op- until they can get outdoors to their of Wilmington, Delaware, will loan

# Heads Nat'l Council

was the theme of the 1940 Farmers ed to his 8th term as president of the A. Beamer for the co-operative Live Week at State college. Among the National Council of Farmer Co-oper- Stock interests, and Clark L. Brody farmers asked to take part in the atives. Some 4,000 farmers' co-oper of the Farm Bureau Services purprogram and explain how they do it atives are affiliated with the Nation chasing group are directors of the were the following Farm Bureau al Council through their membership National Council. in 54 large federations.

Rochester; Sidney Phillips of Char- and the Michigan Milk Producers pine Islands are March, April and

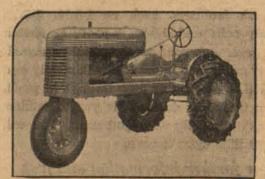
Exchange are regional members from Michigan, and represent most of the How Michigan Farmers Succeed John D. Miller at 83 has been elect. N. P. Hull of the Milk Producers, E.

# YOUR FARM

• When you own a Cletrac you have year-round power ... for all your jobs ... from fitting the soil in the spring to harvesting the crops in the fall, and for all the odd jobs in between.

More than that, the Cletrac has the high ground clearance, the ease of handling, the special working equipment. and the five row widths that make it the ideal cultivating tractor as well. The Cletrac cultivates many row crops ... potatoes, vegetables, beets and beans, even tall corn. efficiently, economically, profitably.

Look over the Cletrac . . . check its many features . . . its rock-bottom economy . . . its visibility . . . ease of handling ... simplicity of maintenance ... sound construction ... its ability to do all your jobs easier, better, more economically.



The General

. . . the world's newest wheel tractor suited to the majority

of farms. Plow, Cultivator and Planter attachments for the General at very reasonable prices.

Sold by Your Farm Bureau Dealer

医假节性 医克克克 斯迪斯丁语言主题

#### PAY DIVIDENDS AT LAPEER **CO-OPS MEETING**

Farm Bureau Organizations in Lapeer County Did Well in 1939

Lapeer County Farm Bureau members, who are also the stockholders of the Lapeer County Co-operatives, Inc., at Lapeer and Imlay City, received \$2,000 in patronage and dividends and interest paid on capital stock at the annual meeting of the Co-op at Hunters Creek Community Hall, January 16. The Farm Bureau and Lapeer Co-ops annual meetings were held the same day.

Lapeer County Co-operatives, Inc. operates elevators, feed grinding and mixing plants, gasoline and oil services at Lapeer and Imlay City. Both places have a complete merchandise service on Farm Bureau farm supplies, including tractors and farm ma-

The Co-ops paid a patronage dividend of 2 per cent, 6% on common stock, 5% on the Class A preferred stock and 4% on the Class AA preferred stock.

These officers were re-elected: L. Roy Maberry, president; J. R. Farley. vice-president; Mrs. Frank Myus, secretary. Frank Leach of Attica succeeded Oliver Youngs of Attica as

The directors are: Arthur Martus. E. R. Bristol, James Shepard, Roy Maberry, Mrs. Pearl Myus, Bruce Clothier, Frank Brown, J. R. Farley, Frank Leach.

Farm Bureau's Annual Meeting At the Lapeer County Farm Bureau meeting it was announced that Farm Bureau membership credits 1% on purchases of Farm Bureau products had totalled \$745 to Lapeer County members during 1939. This made the total of \$2,745 paid to Lapeer members as patronage dividends, interest on stock investment, and membership Restoring Michigan's credit.

Ervin Haskell of Lapeer was elected president of the Lapeer County Farm Bureau. Walter Broecker was named ed secretary and treasurer. The new officers and Laurence Porter of Dryden, George W. Martin of Dryden, Dan Dwyer of North Branch, Alfred Stephens of Brown City, Albert Gusta of North Branch and Ralph Davenport of Lapeer are the board of directors.

Speakers at the meetings were Alfred George of Buchanan, president of the Farm Bureau Services, Inc., and Fred Harger of Lansing, representing the Michigan State Farm Bureau. The Junior Farm Bureau served the dinner and provided entertainment at the afternoon session.

> Out of every dollar of railroad rev- of the northern armies. enue, 36 cents goes to pay the cost of owning and maintaining the roads on which their trains operate.

CHICKS & PULLETS

PULLETS, CERTIFIED LEGHORNS and Barred Rocks, ready now. Winter broiler chicks. Write or visit, Lowden Farms, R. O. P. Breeder. P. O. Rives Junction. Location, Henrietta. Phose 15. Feb. 22.

FOR SALE-MISCELLANEOUS

MICHIGAN SEPTIC TANK SIPHON

and bell as recommended by State College Agr'l Engineering dep't, Build your own septic tank and sewage system. Install when tank is built. Installation and operation simple. Discharges automatically. Have been sold 15 years. All in dally use and giving satisfaction. Instructions with each siphon. Price, delivered, \$7.50 which includes sales tax, C. O. D. charges are extra. Farm Bureau Supply Store, 728 E. Shiawassee St., Lansing.

WATER FILTER

HARD WATER TROUBLE? SEND US

LIVE STOCK

REGISTERED HEREFORD, BULLS and heifers. We have a nice selection. Sensible prices. A. M. Todd Co., Mentha. (14 miles northwest of Kalamazoo). (7-3-tf-22b)

48 CHOICE WELL-MARKED HERE-

ford cows, re-bred. 48 weaned calves; few cows with young calves; 52 three-year old Hereford heifers to calve later. Also choice Hereford yearling steers and

Also choice Hereford yearling steers and helfers. Should be seen to be appreciated. E. M. Ruggles, Box 373, Fairfield, Jowa. (2-1t-46p)

MAPLE SYRUP EQUIPMENT

POULTRY SUPPLIES

## Here and There with the Battle Creek Farm Bureau Camera Man



Farms such as this one, owned by Warren Fenn of Convis township, make the work of the Farm Bureau Candid Camera Man a genuine pleasure even in winter time. Mr. Fenn has operated this farm since 1928, and has been a member of the Farm Bureau for many years. In Mr. Fenn's opinion, the Farm Bureau has been "most beneficial to all farmers through the promotion of 'far sighted' programs since its inception more than 20 years ago." The Fenn farm is the former Huggett homestead, having been founded by the late Albert Joan Huggett about 1860. (Watch for future Farm Bureau pictorial advertisements high-spotting interesting facts concerning farmers and their farms in this community.-BATTLE CREEK FARM BU-

Editor's Note-The foregoing is taken from a series of pictorial advertisements being published by the Battle Creek Farm Bureau on the farm page of the Battle Creek Moon-Journal and the Enquirer & News once each week. The advertisements attract favorable attention to the individual Battle Creek Farm Bureau member, and to his organization. Howell Sandford manages the Battle Creek Farm Bureau.

# Fort Wilkins

Wintry winds which lash across Lake Superior and sub-zero temperavice-president. Carl Nielsen was elect- tures which lock Michigan's northernmost point in icy grasp have not halted work of restoring and repairing buildings at old Fort Wilkins at the tip of Keweenaw peninsula.

One of Michigan's state parks, the WHAT THEY SAID abandoned military post is being put of conservation.

for a time by convalescent soldiers OCEANA ANNUAL

BABY CHICKS

ORDER FAMOUS SILVER WARD

CHERRYWOOD REDS. Our balanced profit in meat and eggs. Our balanced breeding program.—for fast growth, quick feathering, high egg records, and long life,—gives results, 100% blood lost ested. Also large type White Leghorns. Cherrywood Farms, Holland, Michigan. (2-1t-37p)

TREES & PLANTS

CHERRYWOOD REDS BRING MORE

Classified Ads

HARD WATER TROUBLE? SEND US a sample of the water. Give size of family. We give you a free estimate on equipment needed to get rid of the trouble. Co-op Water Softener with new type of mineral, all in one tank, softens water softer than rain water. Removes water softer than rain water. Removes its only being present in water. Saves its cost in one year. Semi-automatic. Requires only three minutes attention to regenerate. Priced from \$90 to \$150. See your Farm Bureau dealer, or write Farm Bureau Services, Electrical Dep't, 728 E. Shlawassee St., Lansing, Mich. (9-2-83b)

FOR BETTER AND MORE PROFIT- able Orchards and berry fields of tomorrow, plant Bountiful strain fruit trees, berry plants, and asparagus roots propagated for growth and production to give quick, dependable results. Send for our favoreries, Box M-24, Princess Anne, Maryland.

1-3t-45b)

SEEDS

FOR SALE—CLEAN WOLVERINE coats, threshed with own machine, graphen from transported seed. Samples graphen from transported seed.

(11-tf-25)

Classified advertisements are cash with order at the following es: 4 cents per word for one edition. Ads to appear in two or more editions take the rate of 3 cents per word per edition.

# The Associated Women

American Farm Bureau Mrs. Pearl E. Myus, Director for Michigan

ACT UPON

Mrs. Ward Perry, Mrs. A. H. Toney, in shape by WPA labor as a project and Mrs. Faye C. Myers of Genesee whose co-sponsor is the department county, and Mrs. Mallory Stickney of Oakland county were active in the Fort Wilkins was established in recent membership campaigns in their 1844, the year following the signing counties. These women, with the exof a treaty with the Chippewas which ception of Mrs. Myers, attended both opened up the region to copper min- of the State Women's Conference ing. Last troops to be stationed at groups at which it was agreed that the fort were withdrawn in 1870, participation in membership acqui-Following the Civil war, it was used sition was part of our women's work.

SUCCESSFUL EVENT Julius Caesar gave November 31 Oceana County Farm Bureau, reports men under the direction of Mrs. days, but Augustus made it 30 days. their most successful annual meet- Sewell. There are many public quesing. The women of that county are tions affecting the home and the social Birdsall said.

SHE ENJOYED THE SPEAKING CONTEST

entering the Farm Bureau women's in our deliberations and decisions.

wonderful work it is doing for farm aspects of the credit problem.

"The women in our Community ings and are more than ready to help more about the work of the Associated | lem

MRS. PETER YOUNG Saginaw, R-4.

AFBF PRESIDENT O'NEAL TO THE ASSOCIATED WOMEN

"I want to commend in the highest terms the work that is being done 'on Mrs. J. H. Birdsall, secretary of the the distall side by the Associated Women. They sit in all of our Board COMMENT BY meetings, and the men appreciate the "I feel that I gained a great deal by increasing part that they are playing

speaking contest in 1939. It was the "These devoted women are carrying chicks now. Big, husky chicks that have high livability, excellent productive ability, and are sure to satisfy. White Leghorns, Mottled Anconas, Barred Rocks, White Rocks, R. I. Reds, White Jersey and many other sources, and did a great deal of reading, thereby learn discount on early booked orders. C. O. D. shipment if desired. Send for catalog and prices at once. Silver Ward Hatchery, Box 100, Zeeland, Mich.

(2-3t-74b)

Girst work that the public library and many other sources, and did a great deal of reading, thereby learn offered farm children, to teach farm people how to co-operate one with another to improve social, educational and health standards of rural Americated in the Farm Bureau and the library and many other sources, and did a great deal of reading, thereby learn offered farm children, to teach farm people how to co-operate one with another to improve social, educational and health standards of rural Americation of the farm become the farm people how to co-operate one with another to improve social, educational and health standards of rural Americation.

# CREDIT A PROBLEM IN CO-OPS' 11 **MILLION BUSINESS**

Large Volume of Purchases Charged; Patrons Owe \$2,000,000

Credit Extension

Credit extension to patrons is a major problem facing many Michigan co-operative associations. A recent study\*\* shows that about \$11,000,000 of the fiscal year.

which were chosen to represent three music and readings. of the major agricultural areas in Experience By Commodities

by the kind of supplies sold, and the Calhoun County Farm Bureau. type of agriculture in the surrounding area. In the study of these associations it was found that the opposite situation actually existed.

The grain and feed co-operatives in ANNUAL MEETING the dairy region had the highest percentage of supply sales on credit. As-76.4% respectively, of their supplies

On the other hand, the fruit co-operatives E and F sold 48.7% and 58.6% respectively, of their supplies on

sold 66.4% and 54.5% respectively, late January at Grand Blanc. of their supplies on credit. Therefore, similar, the amount of sales on credit may vary considerably. The conclusion to be reached then is that some other things are of fundamental importance in determining the various

Evidently the credit policies and practices which are adopted and car-Farm Bureau have attended the meet- ried out by the members, the directors, and the manager of a co-operative with the entertainment. I am sure association have developed into the we would all like to know a great deal real determinant of the credit prob-

> Reasons for Extending Credit: 1. Service and convenience of patrons.

2. Practices of competitive dealers. (It is to be remembered this works both ways.)

3. Expansion of volume. Disadvantages of Credit Extension: Costs of extension of credit. 2. Ill will from collections.

place to live. Let us give them, in all active on the County Farm Bureau board and in the community Farm eration of which we defer to the our continued and complete co-opera-Bureaus. They served a real meal women. Well we know that in many tion. We must look to the women to to 125 persons at a cost of \$18.87, Mrs. cases the intuitive judgment of wo- lead us in education, one of the very men is often far better than that of rocks upon which we were founded."

MICHIGAN WOMEN

Mrs. Carl Buskirk of Van Buren county-"I liked especially the friendy spirit of the women at the American Farm Bureau convention."

Mrs. Chester Shirkey of St. Clair county-"What the Associated Women of the Farm Bureau could do if each state was ready!"

Mrs. Arthur Edmunds of Calhoun ounty-"Perhaps we are looking for the hard way to accomplish our aim when a simple one is right at hand."

3. Cash customers driven away. | Carbon Monoxide Hard Decrease in patronage dividends. 5. Necessitates more working cap on Brooder Chicks

22, No. 2, Nov. 1939. Administration Co-operative Survey-

Calhoun Farm Bureau Winter Meetings

patrons. It has been estimated that showing members through the plant, wood. about \$7,000,000 of these supplies are and by providing the facilities of its When the brooder house is impropare owed by their patrons at the end | members of the Bureau attended. E. E. Ungren of the Farm News spoke A case study has been made by the on the public relations program of the Economics Section of the Michigan Michigan State Farm Bureau. Mem-Agricultural Experiment Station of bers of the Calhoun County Junior the credit situation in six associations Farm Bureau presented a program of

Calhoun County Farm Bureau will Michigan. Two of the organizations hold its annual business meeting and represent the dairy and general farm- dinner at the Brooks Memorial church ing region of southeastern Michigan; at Marshall, Wednesday, March 6. A two, the potato growing area of north complimentary dinner will be served central Michigan; and two, the fruit at noon by ladies of the church. The growing section of western Michigan. speaking program will be announced later. Frank McDermind of Battle It is to be expected that the extent Creek R-3 is president, and L. J. Deckof sales on credit would be influenced er of Marshall R-1 is secretary of the

sociations A and B sold 71.4% and Elect Directors and Report Changes in District Representatives

Approximately 100 members atended the annual meeting of the The potato co-operatives C and D Genesee County Farm Bureau in

The president, Wilbur Short, preeven in cases where the type of agri- sided at the business meeting at culture and the kind of supplies are which the following six directors were re-elected: Mr. and Mrs. Alonzo Torrey, Mr. and Mrs. Ward Perry and Mr. and Mrs. Fred Lang. Fred Harger, supervisor of cooperative elevators for the Michigan State Farm Bureau was the principal speaker.

Keith Tanner, district organizer for the State Farm Bureau, announced he is being transferred to work at the state office in Lansing. He introduced Anthony Kreiner of Lapeer who has been appointed to succeed him in this district.

Short talks were given by James R. Campbell and Sheldon LaTourette of the Genesee county extension office. Mrs. Ward Perry gave a report of the State Farm Bureau con-

Community singing was led by

The largest racial group in Ceylon

is the Singalese.

In recent years poultry disease \*Condensed from an article by H. specialists of the Federal Bureau of E. Larzelere and D. R. MacPherson, Animal Industry have found large Section of Economics, Michigan State numbers of chicks and turkey poults College, in the Quarterly Bulletin Vol- killed by improperly ventilated brooder houses, especially on stormy \*\*Unpublished data of Farm Credit nights when the poultryman closed

the brooder tightly. Early hatched chicks, especially those raised for the Easter broller market, are started in the early winter when it is necessary to heat the brooder house. Carbon-mon-The mid-winter meeting of the Cal- oxide gas develops from incomplete houn County Farm Bureau member- combustion of fuel in the brooder worth of farm supplies are sold each ship was held January 25 at the stoves which do not always have adeyear by 195 Michigan co-operative as- Postum club house at Battle Creek. quate flues. The fuel may be coal, sociations direct to their farmer The Postum Company entertained by coke, distillate, kerosene, gas, or

sold on credit, representing an amount club house, including the serving of erly ventilated and the stove is in of \$2,000,000 that these associations dinner. Two hundred and seventy-five operation, two things happen: First, to support the flame and second, there is an accumulation of fumes from faulty combustion. Tests show that as little as one part of gas to 1,000 parts of air kills chicks or poults in a few minutes.

Symptoms of acute carbon-monoxide poisoning are uneasiness, stupor, labored breathing, and wobbling gait. As the poison progresses the chicks appear chilly, gasp for breath, and lie on their sides with heads thrown back.

Ventilation in brooder houses is discussed in Farmers' Bulletin No. 1554 which may be obtained from the Office of Information, U. S. D. A., Washington, D. C.

Average fire loss per mile of rail-road in 1938 was \$16.63, compared with \$21.81 in 1928, or a reduction

of 24 per cent.



Although VITAND may not make your chicks feel quite so peppy as this little fellow, it sure makes for a good poultry feed. It is a dependable, potent Vitamin A and D supplement for Starting, Growing, Laying and Breeding Feeds.

# For Poultry and Animal Feeds

contains minimums of 3,000 USP units of vitamin A and 400 AOAC chick units of vitamin D, per gram. Ask your Farm Bureau dealer for feeds containing VITAND; if you mix your own feeds, ask for quotations on the VITAND oil.

NAPTHOLE, INC. BOONTON, N. J.

## FARMERS-INSURE NOW

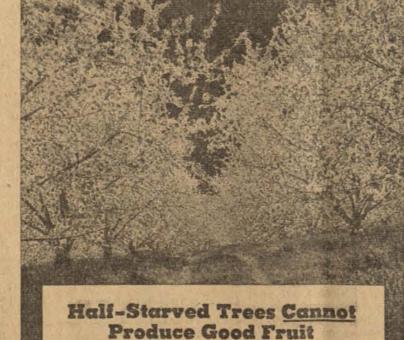
SAFE INSURANCE IS THE ONLY WAY

MICHIGAN'S Largest Farm Mutual Fire Insurance Co. Over \$100,000,000 at Risk. Over \$250,000 in assets and resources.

Averaged \$1,000,000 per month in new insurance during 1939. Insured classified and assessed according to hazard.

HAS PAID \$5,919,615.93 IN LOSSES

State Mutual Fire Insurance Co. of Michigan W. V. Burras, Pres. 702 Church St., Flint, Mich. H. K. Fisk, Sec'y Phone 25221



# CERTIFIED, FROST-PROOF CAB-bage and onion plants. Cabbage, all varieties. Parcel post prepaid, 290, 65 cents; 500, \$1.00; 1,000, \$1.75. Express collect, 2,500, \$2.00. Onion, all varieties, parcel post prepaid, 500, 60 cents; 1,000, \$1.00. Express collect, 6,000, \$2.00. Prompt shipment, safe arrival, satisfac-tion guaranteed, Catalog free. Union Plant Company, Texarkana, Arkansas. (2-41-50-ba)

Nitrogen (21%) to the trees and cover crop, and its Lime (70%) sweetens the soil. If You Want a Quality Crop Next Fall,

Order Granular 'Aero' Cyanamid Today.

AMERICAN CYANAMID COMPANY

30 ROCKEFELLER PLAZA NEW YORK, N. Y.

# OU may be short on cash — but you can't let your trees be short on Nitrogen — if you want good fruit. Money shortage has caused neglect in many orchards. Already the fruit is poor in quality. Further neglect will injure the trees. GRANULAR 'AERO' CYANAMID feeds

#### BEEKEEPER'S SUPPLIES

CERTIFIED, FROST-PROOF CAB-

BEE HIVES, SECTIONS, COMB foundations, etc. Outfits for beginners. Send for catalog. GRAFTING WAX for orchardists. Both hand and brush wax. BERRY BASKETS AND CRATES, MAPLE SYRUP CANS. Send for prices. M. H. Hunt & Son, 511 N. Cedar St., Lansing, Michigan. (1-2t-42h) ALL MAPLE SYRUP MAKING AND ALL MAPLE SYRUP MAKING AND marketing supplies, including "Old Reliable" Feit Filter Bag for cleansing. Three color labels, thermometers, hydrometers, buckets, flat bottom pans, tin and glass containers, "King EVAPORATORS," sap storage tanks, sugaring off rigs, sugar moulds, etc. For catalog and prices, write Sugar Bush Supply Company. Display room and office, 217 N. Cedar St., Lansing, Mich. (next door to State Farm Bureau) (1-tf-57b)

#### FARM MACHINERY

K-20 CLETRAC CRAWLER TRACTOR
—1928 model, recently reconditioned,
Price \$400, Farm Bureau Services, Inc.,
Hastings, Michigan, (2-11-16b)

## FARM HELP

POULTRY LITTER — SERVALL — (made from sugar cane)—A dustless, odorless, absorbent, sterilized litter, Willy keep poultry house and brooder sanitary. The light color brightens the quarters— keeps floors dry. 100-pound bales. An American farm product. Use American litter. Most dealers now have it. Ask for descriptive booklet, giving dealer's for descriptive booklet, giving dealer's Steady work on farm. Experienced, hame. Harry Gates Company, Hudson, MICHIGAN distributor. (2-3t-57p)

# THE HOUSE THAT IS NOT ALONE

THERE it stands at the top of the hill, separated from neighboring farm homes by well-tilled fields. It's quiet there, though the family is busily engaged in the work of the farm.

YET, in a very real sense, that home and its family are not alone! For a telephone line runs from the house to the roadside, connecting the family with millions of others throughout the land. Over that wire pass pleasant, newsy conversations with neighbors; regular week-

ly calls from son John at Michigan State College; profitable calls to and from poultry and produce buyers; calls for valuable advice from the county agent; and now and then, perhaps, a call for help in case of emergency sickness, fire, or ailing stock . . .

THIS COMPANY is proud of the good and useful service it supplies to the people of Michigan . . . and proud that today there are fewer homes that "stand alone."

MICHIGAN BELL



TELEPHONE CO.

# HOW HAS FARM BUREAU PROGRAM BENEFITED ME?

STATE FARM BUREAU PRESENTS BACKGROUND MATERIAL FOR DISCUSSION BY COMMUNITY GROUPS DURING FEBRUARY

By J. F. YAEGER

Director of Membership Relations Foreward-The following are a few of the projects in which the Farm farmer can compute the benefit he nually. enjoys because of the Farm Bureau himself and his own farm. For instance: The Farm Bureau is able \$15,000,000. this year to bring about an average saving of \$2.00 to \$5.00 or more per of fertilizer in 1940 he may enjoy a \$2,000,000 annually. total savings of \$25 . . . enough to pay his Farm Bureau dues for five cate BANGS DISEASE in Michigan.

to Michigan farmers annually.

1-Elimination of SALES TAX on annually.

COSTS: \$12 per ton in 1922; averannually-Approximately \$1,360,000.

electricity to 60,000 farm homes since January 1, 1936.

present SOIL CONSERVATION AND aid for schools, AGRICULTURAL ADJUSTMENT ACT

OXFORD ELEVATOR

Stockholders Share Patronage

Dividend; Business Increases

Stockholders of the Oxford Co-operative Elevator in Oakland county earned a patronage dividend of 121/2% on the amount of business

they did with the elevator during 1939. This was made known at the annual meeting at Oxford January 25. Ray Allen manager, announced that there had been an increase of 10% in the number of stockholders

during the year, and that there had been a substantial increase in the

Glenn Sherwood, J. C. Haines, M.

G. Dunlap and Ray E. Allen were re-

elected as directors for terms of two

Cleve Blaine supplied 180 lbs. of dressed turkey which formed the

numbers by Tim Hoard, songs by

taining.

happens.

Beauty in Cow

No Proof at Pail

man at Michigan State College.

CREDITS ON PURCHASES

Help Pay Farm Bureau Dues!

NOTICE TO MEMBERS: Purchases of Farm Bureau Brand dairy and poultry feeds, seeds, fertilizers, fence, binder twine, oils and gasoline, farm machinery, sprays and insecticides, harness, paint, tractors, roofing and electrical appliances from Farm Bureau dealers are eligible to membership oredits when declared.

MAIL YOUR DEALER SALES SLIPS to the Michigan State Farm Bureau, Membership Dep't, 221 North Cedar Street, Lansing, about every three months.

BE SURE Farm Bureau brand goods are entered on slip as "Farm Bureau Alfalfa", "Milkmaker," "Mer-mash", etc.

\$10 annual dues mature life mem-berships; \$5 annual dues do not, but participate in Membership Credits, which reduce the amount of dues pay-

Lafe members receive their Mem-bership Credits in cash once a year,

MICHIGAN STATE FARM BUREAU

Lansing, Michigan

volume of business.

HAS GOOD YEAR

benefit and parity payments and in- to American farmer of \$100,000,000 crease in value of farm products esti- annually.

mated at over \$50,000,000. 5-Reduction of INTEREST RATES PARITY PAYMENTS to American on federal land bank loans. Savings farmers, Bureau has been interested. Any to Michigan farmers-\$461,000 an-

6-Elimination of ROAD TAXES on program by applying the following to farm property. Estimated savings to farmers annually - upwards of

7-Elimination of rural property taxes for the purpose of paying HIGH ton to those who buy fertilizer for SCHOOL TUITION FEES for rural 1940 use. If a farmer buys five tons students. Savings estimated at over

In the following, the projects are warehouse storage acts. Both esti- ance, for road construction, for Farm given with the estimated total benefit mated as saving the Michigan farmer many millions of dollars annually.

10-A Farm Bureau MERCHANDIS. Agriculture. those items used in agricultural pro- ING program on a co-operative basis duction. Savings to farmers-\$1,500,000 that brings to Michigan farmers, low limit for Michigan trucks used only cost fertilizer, guaranteed seeds, open- in farm operations. 2-Reduction in FERTILIZER formula feeds, and quality products in machinery, harness, electrical equip- organized the first "agricultural bloc" age of \$5 per ton in 1940. Total re- ment, sprays and insecticides, petro- in Congress to secure parity prices for duction since Farm Bureau became leum products, fence and other steel the American farmer. active in this project-\$17 per ton. products. It has returned to Michigan 19-The Farm Bureau has been Total saving for Michigan farmers farmer from \$10,000 to \$20,000 annual active in the past 20 years in securing ly in dividends and membership credits both state and federal legislation of 3-Promotion of RURAL ELECTRI- in addition to hundreds of thousands benefit to the American farmer and

RELIEF and in the spring of 1933 terests. Said TIME MAGAZINE, 4-Drafting and bringing into effect secured \$6,000,000 of additional state

which gives Michigan farmers apposed 15% increase in freight rates leader more respected than Ed. proximately \$15,000,000 annually in on farm products. Estimated savings O'Neal, its president."

13-In 1939 secured \$212,000,000 for

14 Secured federal aid for FARM-TO-MARKET ROADS which has brought over 1,500 miles of such roads to Michigan.

15-In 1928 secured \$1,500,000 annually for state extension work, and in 1939 secured \$300,000 to offset state

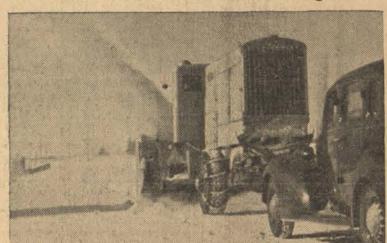
16-In 1939 secured in Congress billions of dollars for use in Commod-8-Helped secure \$200,000 to eradi- ity Credit operations for soil conserving and parity payments, for admin-9-Helped secure milk control and istration of sugar act, for crop insur-Credit Administration, and \$97,000,000 for routine activities of Department of

17-Assisted in securing weight tax

18-It was the Farm Bureau that

FICATION program, has brought of dollars annually in greater values, has been equally active in defeating 11-Secured rural SCHOOL TAX legislation harmful to agricultural in-"There is no farm organization more powerful in Washington today than 12-Defeated in Congress a pro- the American Farm Bureau and no

#### No Snow Storm Too Big



Seldom are Michigan highways blocked by snow, even in the snow belt regions of the state. The state highway department and every county road commission has equipment ready to keep the main and secondary roads open. Above is some of the big equipment used where we get snow and lots of it. Snow removal is financed from the gasoline and weight taxes and is part of the regular highway

#### basis of a fine dinner served by the ladies of the Eastern Star to the Outbreak of War stockholders and their wives and friends. About 200 attended the

When war broke out in Europe, when 296 stockholders of the coples of the Elevator has been sending a young there began the sharpest, most rapid of Gratiot county assemble for their man or young woman from the farm rise in demand for transportation annual meeting at the Methodist to the summer camp of the Junior service in the history of railroads, church there at 2 p. m. Thursday Farm Bureau at Waldenwoods, Miss Because, as most people knew, the February 8, will mark the close of a Margaret Bradford attended in 1939 for railroads had fewer cars and locomo- most successful year. the elevator. Miss Jane Angus and tives than they once had, there was The Company returns patronage divisome doubt and shaking of heads as dends monthly. During 1939 it re-Glenn Killom, high school students, received their scholarships from oth- to their ability to meet the expected turned \$22,840 to its stockholder er sources. The young people were demand. That doubt has been com- patrons, and placed \$1,400 in the reguests at the meeting and gave a pletely removed by performance. The serve fund. The company has been short account of the work given at railroads did the job-and did it with in operation since 1931. During capacity to spare said the American those years it has improved its pro-The entertainment was musical Ass'n of Railroads in December,

#### Miss Helen Weir and Glenn Sher-Puerto Rico wood. Mrs. Milton Miller gave sev-In AFBF eral readings which were very inter-

Bill Otto, secretary of the Lansing Rico was admitted to membership in about \$30 each. H. E. Schall has Chamber of Commerce, spoke on the the American Farm Bureau Federation been secretary and manager of the subject that he is rich despite the at the 21st annual convention at Chi- company from the start. depression. From personal experi-

ence and observations among others, The Puerto Rico association is the he stressed that real wealth is com-41st farm group to be affiliated with ing to appreciate the common every the American Farm Bureau, and the day things of life such as health, our first outside the continental United ability to hear, see, to have the use States. The island organization has of our limbs, and other things that a membership of 10,000 farmers. Memare taken for granted until something bership in the 40 state Farm Bureaus affiliated with the A.F.B.F. totals about 450,000 farm families.

#### Henrietta-Waterloo More than 900,000 milk cows in Michigan include many "ugly duck. Twps. Winter Fair lings" whose milk production proves

Six hundred and twenty-five exthat beauty is no more than skin deep hibits were made by 250 exhibitors Meade J. Allen, Mrs. Ruth Day, and and that a pretty set of horns or an at the annual Henrietta-Waterloo Dennis Cobb. Forty-three attended attractively colored hide have no cortownship fair at Munith, Jackson the meeting and annual dinner. relation with ability to produce. So county, Jan. 19-20. Some years ago Speakers were Stanley Culver, Jacksays A. C. Baltzer, extension dairy the fair was promoted as a very small affair by the Farm Bureau E. E. Ungren of the Farm News. members of that community. It didn't remain small very long. The entire community was invited to partake, and it did. Farm Bureau members continue to be the planners and directors of the annual fair.

#### Breckenridge Oil Co. Tested U. S. Railroads Dividends \$22,840

perties and broadened its service to include Farm Bureau seeds, feeds, fertilizers and other products. The gasoline and oils sold are Farm Bureau products. The original \$10 The Farmer's Association of Puerto shares now have a book value of

#### Jackson County Elects Tanner

Vaughn Tanner was elected president of the Jackson County Farm Bureau at the annual meeting January 17 at Jackson. He succeeded Arthur Perrine who headed the organization for several years. Laverne Wheeler was re-elected vice-president. Directors elected were George House, Earl Lowden, Fred Baxter, Clarence Pulver, Henry Latson and Roy Hatt. Other directors are son county agricultural agent, and

The greatest bell that man ever made, believed to weigh 200 tons, is now mounted on the street level in Moscow. It was found too heavy for a building to support.

#### Tell Him Now!

"If with pleasure you are viewing any work a man is doing, If you like him or you love him, tell him now; Don't withhold your approbation till the parson makes oration, And he lies with anowy lilies o'er his brow:

For no matter how you shout it, he won't really care about it; He won't know how many tear-drops you have shed; If you think some praise is due him, now's the time to slip it to him, For he cannot read his tombstone when he's dead.

More than fame and more than money is the comment kind and sunny And the hearty, warm approval of a friend, For it gives to life a savor, and it makes you stronger, braver, And it gives you heart and spirit to the end, If he earns your praise, bestow it; if you like him, let him know it; Let the words of true encouragement be said; Do not wait till life is over and he's underneath the clover, For he cannot read his tombstone when he's dead."

# GOOD IDEA to SPEAK for Farm Bureau Seeds



Farm Bureau Seed Service

#### **CLOVERS**

Our Michigan grown clover seeds hold all records for hay and seed production. Thoroughly cleaned, high germinating. None better for Michigan. Alsike and timothy are a bit scarce this year.

Timothy Soy Beans Buckwheat Field Peas

#### ALFALFAS

field seeds, including hybrid corn.

sure that you'll get it.

(and BROME GRASS) Farm Bureau alfalfa with palatable, nutritious brome grass makes a great hay and pasture team. Soil Conservation pays \$1.50 per unit (acre) on acres allotted to alfalfa; \$3 for alfalfa and brome grass sown together.

> Rape Vetch

Pea Beans Sunflower

Not in 20 years have we had such advance

orders for Farm Bureau seeds from our dealers.

It indicates the kind of a Spring seed season we

may have. We suggest that you help yourself by

speaking now to your Farm Bureau seed dealer.

You know what you'll want next Spring. Make

Farm Bureau alfalfa and clover seeds are Mich-

igan adapted, select, high germinating, high

purity seeds. They have no superior for hay or

seed production. We offer a complete line of

Corn Sudan

corn growing sections.

CORN, ETC.

Many farmers are arranging with

Farm Bureau dealers for our

good, high yelding husking and

ensilage seed corn. We have

adapted hybrids for all Michigan

Oats Barley

# \$2 to \$5 or More Savings BUREAU FERTILIZERS!

YOU want to get in on this, of course. See your Farm Bureau fertilizer dealer and get his prices for spring 1940. Note what the Farm Bureau is saving you in comparison to prices in the spring or fall of 1939.

Nothing mysterious about it. Farm Bureau Services and the plant manufacturing fertilizers decided to make the 12 leading and recommended fertilizers for Michigan instead of a large number. This manufacturing economy and other advantages are being passed on to farmers in lower fertilizer prices. Now, it's your turn to move.

#### USE THIS ORDER COUPON

(Your Farm Bureau Fertilizer Dealer) I want to be protected on Farm Bureau fertilizer for the, 1940 spring season. I place my order for: Bags of..... ADDRESS TAKE THIS FORM TO YOUR FARM BUREAU DEALER AND GET PRICE OF FERTILIZER DESIRED.

# For MORE EGGS and MORE MILK

Balance Home Grains with these Concentrates

Farm Bureau

#### **Poultry Supplement** 32% Protein

LBS. OF FARM BUREAU POULTRY Supplement 32% protein (or Mermaid Balancer 32%) with 300 lbs. of farm grains will make one of the best 16% poultry mashes.

Use 100 lbs. com, 100 lbs. barley (or corn) 50 lbs. wheat \* QUICK STARTING \* SMOOTH PERFORMANCE

in Cold Weather...



BUREAU-PENN

Our 100% pure Pennsylvania oil is free flowing in the coldest weather. Improved for quick starting and low oil consumption for winter driving. Bureau Penn is one of the best motor oils on the market, regardless of price. Mioco or mid-continent is our next best oil. These oils are sold in quart, 5 qt., 2 gal. and 5 gal. cans. Good oils and priced right!

#### Farm Bureau MILKMAKER

34% Protein

LBS. OF MILKMAKER 34% PRO-TEIN, or Mermaid Milkmaker 32%. mixed with 300 lbs. of any mixture of farm grains will make 400 lbs. of an excellent 16% dairy ration. Feed with alfalfa hay. With clover hay use 200 lbs. of farm grains to 100 of concentrate.



So light in draft, you can pull it by one hand with beaters in action. Automotive type wheel swing for making sharp turns. Passes through narrow doors. Top of box only 3 feet from ground. Less work to load. Plenty of clearance. Fits under carrier. Shreds and pulverizes manure thoroughly. 60 bus. capacity. Wide, even spread. Broad tread. See this time-and-labor-saving spreader today at your Co-op store.

SAVES YOU... SAVES HOSS FLESH

Norway Anti-Freeze

\$1.00 Gallon Three quarts does work of 4 of ordinary alcohol.

UNICO 200 ALCOHOL Priced low. Won't corrode cooling system.

Farm Bureau Brand Supplies at 300 Farmers Elevators FARM BUREAU SERVICES, Lansing, Michigan