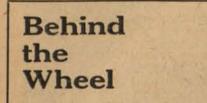


Vol. XVI, No. 12

SATURDAY, DECEMBER 3, 1938

Farm Bureau Has Come a Long Ways Since 1919



With J. F. Yaeger, Director of Membership Relations

LEADERS

Prizes for outstanding membership work in 1938 were awarded at the recent annual convention of Farm Bur- counties heard Clair Taylor, head of eau delegates this year to Wash- the finance division of the state detenaw and Missaukee counties and to partment of public instruction, and Mr. Frank Kleinschmidt of Washtenaw Co. Washtenaw Co. won the prize for the county in the "over 300 members class" which made the high- working a great hardship on rural est percentage of its 1938 quota. Michigan. It threatens the whole Washtenaw made 112 per cent of its system by which the state pays the membership quota. The prize among high school tuition for children livsmaller membership counties went to ing in primary school districts. Sim-Missaukee county. Honorable men- ilar meetings were held at Scottville, tion went to Berrien, Saginaw, Kala- November 17, and at Hart, Nov. 18. mazoo and Hillsdale counties.

Mr. Kleinschmidt won the prize for lowances are calculated under the signing the largest number of members on a purely volunteer basis. He persuaded 43 farmers to join the organization during 1938. Honorable mention went to Mr. Jesse Treiber of \$28,000,000 additional voted by the bers. Neither of these men received a cent of money for their time or expenses.

FIGURES

tion.

whole reduction falls on the legis-It is said that figures don't lie, but lative aid, so that an apparent cut of Farm Bureau Policy Makers | This is a healthy sign, and one that liars will figure. A case at hand 61/2 per cent on the total state aid in proof of this statement seems to becomes 40 per cent when applied to be the propaganda spread about be- high school tuition and the equalizafore election regarding the AAA and tion fund for small, impoverished



reciprocal trade high schools. Meanwhile, large wealagreements pro- thy districts, drawing heavily on primgram. Both pro- ary money are less seriously affected, grams were en- as the cut could not reduce primary dorsed at the re- fund distributions under our State cent State Farm Constitution. Bureau conven- Mr. Newton said that the fund out

SCHOOL PLIGHT

Taylor of State Explain

Tuition Trouble

into consideration the total amount of

primary school aid as well as the

New Aid Cut 40%

This is true, they said, because the

and small-town school districts.

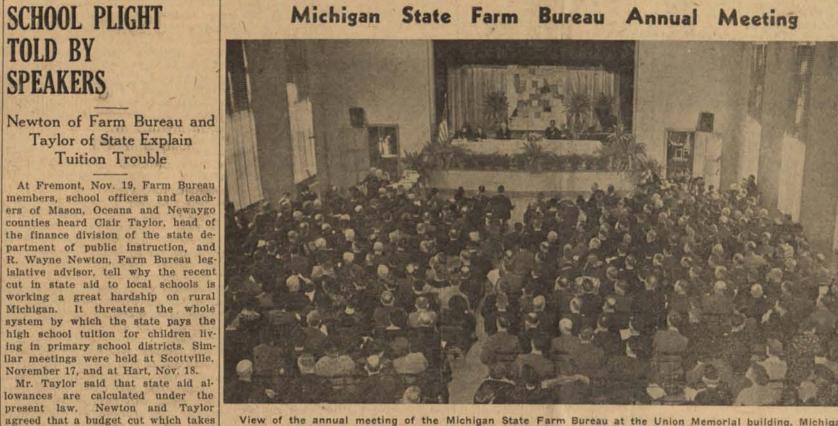
TOLD BY

SPEAKERS

of which high school tuition for rural It has come to pupils is paid properly belongs to the my attention that rural areas, as it is made up of sums import figures of withheld from small schools under 1932 and 1937 were the state-ald formula, although sim-

compared in pro- ilar amounts are paid to large cities W.F. YAEGER paganda spread by directly on the basis of their school those antagonistic to the program. census. High Schools Say No! The figures were cited to show the great increases in importations and The reduction in state aids threatwere accompanied with such state- ens the standard of service being ments as "the farmer's raw deal", rendered by rural high schools, New-"The American farmer has been sold ton declared. The tuition cut, if con-

tinued, will force many high schools down the river," etc. Now, what I'd like to have our op- to exclude the graduates of nearby



View of the annual meeting of the Michigan State Farm Bureau at the Union Memorial building, Michigan State College, Friday morning, November 11. Delegate standing at extreme left has the floor.

Tuscola county who signed 32 mem-legislature, works a hardship on rural. Why They Wrote the **Resolutions as They Did**

Try to Join the Issues With the Facts

By R. WAYNE NEWTON Farm Bureau Legislative Counsel eau is the adoption of resolutions by

tion determines the course of action to grow, it is natural that the member to be pursued during the following ship should want a clear pronounceyear.

sent a resolution to the resolutions iness. The resolution confirms the committee, or from the floor. Most res. long standing general policy, that olutions, however, are sent in advance the interests of the membership are either by county and community paramount. Farm Bureaus, or by individual mem-

bers. They are studied by the resoluarrival of other delegates.



which the delegates approved in laying down policies to be followed in the coming year.

2. Farm Bureau Membership This resolution is almost word for

word the same that was adopted by A most important event at each an- the pre-convention gathering of counnual meeting of the State Farm Bur- ty and community Farm Bureau of ficers at Lansing. As the business the board of delegates. For this ac. agencies of the organization continue ment as to which comes first, the

Any delegate has the right to pre- interests of membership, or the bus-

3. Membership Credits

James J. Jakway, Berrien county Perhaps no question is the source ship credits.

ALL purchases of Farm Bureau com-modifies is only a few years oid. Nov. 11. He has been honored by the In 1918 the State Farm Bureau com-In 1918 the State Farm Bureau comfertilizers and feeds.

Founders Among 600 at 19th Meeting

Published Monthly

The Idea Set in Motion Nearly Twenty Years Ago Has Become a Powerful Farm Group With Many Services to Farmers

Twenty years ago next February 4 a group of 173 Michigan farmers met at the Michigan Agricultural College to found the Michigan State Farm Bureau.

Ninety-two of them came from 57 County Farm Bureaus. The others from other counties. Forty-two of the County Farm Bureaus were able to agree on a constitution and by-laws for the new organization. It was christened the Michigan State Farm Bureau.

The purpose of the State Farm Bureau was to provide ways and means for concerted action on agricultural problems." The delegates elected officers and an executive committee charged with financing and carrying on the work of the state organization. Then the delegates went home, leaving behind them a new farm organization, and one which was without funds.

And in 1938 . . .

November 10 and 11, 1938, the Michigan State Farm Bureau board of delegates met in annual meeting . . . for the 19th time. They met at the Michigan State College, in the Union Memorial building, within a few hundred yards of the first organization meeting room in February of 1919. In November of 1938 the delegates met to review the work of a million dollar corporation. Ten thousand Farm Bureau families in Michigan built it . . . and they own it, lock, stock and barrel.

One hundred and seventy-three men attended the 1919 meeting. In 1938 nearly 600 men and women of the Farm Bureau came^e to represent 10,000 member families and 139 affiliated farmers' co-operative ass'ns, and seven commodity marketing exchanges affiliated with the Farm Bureau.

Founders Present

Among those at the 1938 annual meeting, we saw a number who helped organize the State Farm Bureau nearly 20 years ago. There was Ben van Lente of Ottawa county, George Wheeler of Isabella county, O. R. Gale of Oceana county, James Harris of Grand Traverse county, and Carl E. tions committee in advance of the of more general misunderstanding fruit grower of Benton Harbor, and Buskirk and Waldo Phillips of Van Buren county. Perhaps among members than that of member. president of the Michigan State Farm there were others. Many of those present at the first meeting hip credits. The practice of paying a credit upon Bureau since November of 1935 was re-elected for his fourth consecutive are still active in Farm Bureau affairs.



Surpluses were gone and farm prices duced state aid. were up to good levels. It was profit-

influenced those who had the litera- before that time in court. ture printed and distributed to use import year was used such as 1932 imports were much higher?

No, figures don't lie, BUT . . . JUNIORS

One of the most encouraging trends

in the Farm Bureau movement is the interest of our young farm people. Although public interest was centered on the adult meetings of the Farm township, Kent county, has filed suit Bureau in the recent convention, the in the Ingham county court to chalered for the annual Junior Farm to reduce funds appropriated to the looked. It is true that the banquet high points of their meeting, yet it abiding by the governor's orders to remust be remembered that 300 dele- duce the amount due the schools. The gates representing every section of school district charges that the goverthe lower peninsula met in the after- nor has exceeded his legal powers in "building an organized rural commun- aid to schools.

ity." The next morning, leaders of Melvin B. McPherson of Lowell, adevery county in which there is a dressing the State Farm Bureau con-Junior Farm Bureau, met and accept- vention on the school aid question, ed responsibilites, which, if carried said that the situation was a ready out, will make the Juniors a mighty made issue for the courts. The Farm organization. The fact that within Bureau instructed its officers to fight three years the Juniors have grown for complete restoration of the school to 39 locals with over 1,700 members aid funds appropriated by the legislaand that 11 more locals are awaiting ture.

the word "go" is indicative of the desire of young people for organized Huron County expression through the Farm Bureau program.

INCOME

Says one Junior Farm Bureau member, "Why am I interested in a farmer organization? I'll tell you why . . .

that he'd give me \$600 as my share of mett Raven, county agr'l agent, were this body actually speaks for about The Farm Bureau Services, however. Mumford of East Lansing. the farm income as well as my living the speakers. off the farm. I wanted to stay at Directors elected were: Warren Nu- State. farming, so I agreed.

"Recently we figured things up and Alfred Priemer of Ruth; Ed Good of stant strengthening of the ties be-business to pay out all profits and im-"Recently we figured things up and I find that conditions are such that Gagetown and E. T. Leipprandt of tween the Farm Bureau and other Gagetown and E. T. Leipprandt of tween the Farm Bureau and other mediately borrow back an equal sum Court Test Case I find that conditions are such that Pigeon. Officers for 1939 are Mr. Leip- general farm organizations. In the and pay interest on it. If the Farm bad can only give me \$160 for my right, breadent; Ralph Brown of months before the Farmers' Union Bureau member receives the full proyear's work. In the meantime I've plandt, president; Mrs. Hal Conkey charter was withdrawn, Ira Wilmoth, fits on the business he does, it is not been married to one of the mest girls of Caseville, secretary; William Mc- the Union president, Clem H. Bram-in the world. We are to have an ad- of Caseville, secretary; William Mc- the Union president, Clem H. Bram-unreasonable for the balance of prodition to the family soon. In other Carty of Bad Axe, treasurer.

ly are cheap. (Continued on page 2.)

ponents explain is why they choose rural primary districts. Under the the import figures of 1932? It was law, as it stands, there is no way to the year of great farm surpluses and charge back a deficiency of state tuivery low farm prices in the U.S. Al- tion aid, either to parents or to the so, one of the smallest import years sending districts, without incurring on record, and for these reasons. further penalties in the form of re-

Mr, Newton challenged the legality able to import agricultural commodi- | of the cuts, particularly on tuition and ties, so we had the highest import equalization. He predicted that recfigures in many years. I wonder if tification of the aid law will be a the fact that imports have fallen off major issue before the incoming Legconsiderably during 1938 could have islature, if the matter is not settled

Several hundred attended the eve-1937 figures? I wonder why a low ning meetings at Scottville and Fremont. Local school officers praised instead of years just previous when the Farm Bureau for its stand in the discussions which followed the formal programs.

School Aid Fund Cut **Brings Law Suit**

Annual Meeting

Graded school district No. 1, Lowell fact that over 500 young people gath- lenge the authority of Gov. Murphy Bureau convention is not to be over- public schools by the legislature. The suit asks the court to enjoin Dr. Eland dance in the evening were the liott, sup't of public instruction, from for them. The majority consists of noon and outlined a fine program for cutting some \$10,500,000 from the state

of the state. sink of Adrian. The Farm Bureau's legislative coun-

> Now let us examine the reasons for the resolutions.

one-half of all the farmers of the is constantly in need of additional

gent and William McCarty of Bad Axe; In addition, there has been a con- of business. It obviously is not good Grange, and Farm Bureau representa- vices capital structure.

(Continued on page 2)

College. mitted a patronage dividend.

At that time it was recognized that a general membership credit would result in withholding part of the earning made on feeds and fertilizers, for example, from the purchases of those commodities, and the application of these profits in credits on lines where no profit might be earned. It also meant that a lower rate of payment would be made, as the earnings on a few lines would be spread over the entire volume of membership purchases of Farm Bureau brand supplies.

Throughout the entire period since membership credits have been in ef-"" the amount distributed by the

The membership of the resolutions Fain. Bureau to members has excommittee is suggested by the board ceeded the actual Farm Bureau wholeof directors, usually on the recommen-dation of the president and secretary the credits have never seemed of any dation of the president and secretary. There are, as a rule one or two board great amount to the average individmembers on the committee, to insure ual farmer. This has been particularthat the committee members will ly true in the present year, when the have full knowledge of previous rate of payment was reduced to one years' resolutions and the reasons per cent.

It is quite understandable that a outstanding members, who have never member who received but one per served on the state board. They are cent on purchases of Farm Bureau chosen to represent the various parts commodities would question a system under which a non-member who

This year Mrs. Edith Wagar and belongs to a successful local co-op Stanley M. Powell were the board may be receiving as high as 5 per place in the Farm Bureau women's eau has liabilities in accounts pays-

sel acts as clerk to the committee. five per cent from a local co-op. help to explain this situation.

Annual Meeting Two hundred and fifty members of The Farm Bureau has been a leader Two hundred and fifty members of the Speaker's in the Outer Speaker's in the O Two hundred and fifty members of Huron county attended the annual in striving for closer co-operation Huron county attended the annual in striving for closer co-operation Huron county attended the annual in striving for closer co-operation Company has supervised the processmeeting and dinner at the Elkton high with other organized groups of farm- many of these co-ops are fully financ- and Mrs. Peter Young of Saginaw, R past 20 years. school the evening of Nov. 1. Dinner ers. Most of the great co-operative ed out of capital stock or previously 4. All gave excellent presentations. "Last year I got through school and D. Warre Nowith J. Warre Nowith J. Warre Nowith J. Warre Nowith J. Warre "Last year I got through school and wanted to get out for myself but Dad influenced me to stay home saying counsel for the Farm Bureau, and Em-influenced me to stay home saying counsel for the Farm Bureau, and Em-influenced me to stay home saying counsel for the Farm Bureau, and Em-influenced me to stay home saying counsel for the Farm Bureau, and Em-influenced me to stay home saying counsel for the Farm Bureau, and Em-influenced me to stay home saying counsel for the farm Bureau has body actually speaks for about this body actually speaks for about this body actually speaks for about the farm Bureau Services, however, this body actually speaks for about the farm Bureau has also assists other co-operative assoc-tations to dispose of their packs

capital to finance the growing volume

modifies is only a few years old. NOV. II. He has been holored by the Starting about 1930, membership cre-dits were allowed only on certain pur chases, such as Farm Bureau Brand his accomplishments in fruit growing. 19th annual meeting, the Michigan Mr. Jakway is a member of the State State Farm Bureau required three boards and by operating all three or-

the general sale of these items per- governing body of the Michigan State sions to accomodate the proceedings agement.

Best Speaker

This was because the earnings ou Board of Agriculture, which is the days of meetings with evening sesof the Michigan State Farm Bureau eau Services, Inc., is owned by 139 on Nov. 10-11, the Farm Bureau in- local co-operative associations and the surance agents convention and the Michigan State Farm Bureau. These Farm Bureau Services stockholders stockholder organizations distribute

and the Junior Farm Bureau annual meeting, Nov. 11. Probably 1,200 per- bers and others in 68 counties of the sons all told, came in to attend one or state. Each of these organizations more of these meetings.

convention, the Farm Bureau Ser- meetings of the Michigan State Farm Farm Bureau will be summarized in special articles in this edition of the Farm News.

Michigan State Farm Bureau Executive Secretary and Treasurer, neries, Inc., at Bay City. Clark L. Brody. In his annual report, Mr. Brody re-

built an organization whose assets close of the Farm Bureau business ing and treasury divisions) year. These assets include propersets of every description owned by Farm Bureau) the State Farm Bureau and the Farm, Bureau Services, Inc.

Mrs. Esther Smalligan won first Against these assets the Farm Bur- Printing Service)

Farm Bureau and the mother of two in the interests of the membership.

from year to year. As a result of this, through its sales service. we find our organization today oper-

years ago. The Farm Bureau Organization

words I've taken on a man's responsibilities and I want to have a man's chance to make a decent living for the are cheap. (Continued on page 2)

"The common stock of Farm Bur-Farm Bureau merchandise and market the produce of Farm Bureau mem-Proceedings of the insurance agents ing delegate to the annual and special has been made eligible to name a vot-

vices stockholders, and the Junior Bureau, as well as to vote its stock "The common stock of the Farm

Bureau Fruit Products Company is owned by the Michigan State Farm The State Farm Bureau board of Bureau and three co-operative candelegates from 43 County Farm Bur- ning organizations, the Oceana Fruit eaus and 139 affiliated farmers' co- Growers, Inc., at Hart, the Fruit Coop ass'ns approved the year's work operatives Canning Company at as detailed in the annual report by Coloma and the Bay Co-operative Can-

Farm Bureau Activities The Michigan State Farm Bureau ported to the members that they have has the following departments: "Administrative (including the sectotal \$995,369.47 as of Aug. 31, 1938, retary's office, organization, account-

ties, merchandise inventories and as- the membership work and Junior "Membership Relations (including

"Publications Department (Michigan Farm News, Advertising and

"Insurance Department (Auto, Life,

"Legislation and Public Relations at New Orleans in December. She perties, etc., for carrying on Farm and is extensively engaged in both It also markets farm products through most of the 23 local distributing units

> "The Farm Bureau Fruit Products "In response to the demands of the other fruits at the Hart and Coloma ing and marketing, of cherries and

"The administrative department of ating on a scale and magnitude that the Farm Bureau is charged with the could not be visioned even a few general supervision of all departments and subsidiaries. All activities "The work of your organization has the respective boards of directors at are controlled by a budget set up by

"The total number of regular emcourt in Georgia declared the tobacco Inc., and the Farm Bureau Fruit Pro- 212. There are also 375 local insur-

Stanley M. Powell were the board members were cent in patronage dividends on his speaking contest at the annual meet-ble. mortgages, etc., of \$606,185,60. The Accident and Fire) Carl Buskirk, Paw Paw, chairman; purchases of Farm Bureau products. Ing. The subject was "Better Schools Farm Bureau has a total capital and Carl Buskirk, Paw Paw, chairman: J. Robothan, of Beulah; Lloyd Rue-He wants to know why he gets but for Rural America." Mrs. Smalligan surplus of \$389,183.87, of which one per cent from the State Farm will be Michigan's representative at \$239,694.87 is the surplus, represented in merchandising all major supplies Bureau while the non-member gets the American Farm Bureau contest by cash, inventories, equities in pro-used in the production of farm crops, Several commonly over-looked facts a member of the Newaygo County Bureau business and other activities the wholesale and retail distribution.

First, local co-ops regularly pay out children. Other speakers in the State "The history of the Michigan State

The Agricultural Adjustment Act of 1938 was upheld in the first important been carried on through the Michigan the beginning of the fiscal year.

ble, master of the Michigan State fits to be applied in building the Ser- A special three judge federal district laries, the Farm Bureau Services, ployees under the administration is

R.WAYNE NEWTON Make-up of Committee TWO



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SATURDAY, DECEMBER 3, 1938 Vol. XVI No. 12

Trouble May Be Brewing

Published reports of the recent annual Municipal League conclave in Detroit indicate that trouble may be brewing in the highway finance field.

League speakers pointed out that although most highway mileage is put on autos in cities, the bulk of the weight and gas taxes are spent on rural roads, leaving the very clear inference that something ought to be done about it.

The present handling of highway finance in rural Michigan is a matter of great concern to the Farm Bureau, for it was the Farm Bureau which originally launched the movement by which auto and gas tax revenues are so largely used to reduce local property taxes.

There is little room for doubt that the cities have room for the complaint today that their local burden for streets and alleys remains too high. However, many townships and counties have the same complaint. Even the State Highway Department has felt the need of asking for supplementary aid out of the general fund of the State.

The current need would seem to be for a thorough survey of our present road building and maintenance program, to determine first, what are the legitimate demands on these revenues. Such a survey should not be merely a justification by road engineers of what they have done or plan to do, but should be a truly critical study by a representative group.

Then, if present revenues will not meet bona fide demands, the only solution must be to follow the line suggested by Farm Bureau delegates at the recent annual meeting when they resolved that:

"If weight and gasoline tax revenues should prove insufficient to finance an adequate highway program, we would not oppose an increase in the tax on gasoline rather than to allow the return of property tax for highway purposes."

Municipal League officers will do well to recognize that the present need is for sober collective action, and that farmers are equally concerned in finding a mutually satisfactory solution of difficulties which, today, extend far beyond the boundaries of cities. It is safe to predict that Farm Bureau co-operation will be easy to obtain for this sort of an approach to the highway finance question.

practically all of the County Farm Why They Wrote the Bureaus in the commercial corn belt Resolutions as They Did counties of the state asking that they (Continued from page 1) be released from this classification. same volume of business. It is true Two committee members came from he released from this classification. that some members now are trading those counties. Although personally with Farm Bureau-owned retail stor- friendly to the act, they agreed that



The Party Line

We people who live in the country Are richly, abundantly blessed. The air that we breathe is the purest, The water we drink is the best The fruits of the farm are the freshest From orchard and garden and vine, And I count not the least of our blessings The twelve-party telephone line.

Of course it's Man's sphere in the winter To work in the sheds and the stalls, While Woman is generally handy To answer all telephone calls, So the bulk of advantage accuring Is Marthy's more truly than mine, For she is a talker from 'way-back And a power on the telephone line.

These long party lines in the country Have customs peculiarly theirs, Subscribers who claim they don't listen At times are just putting on airs. In fact it is perfectly proper For eight worthy people, or nine, To hang on at once and just gossip Like fun on the Old Party Line,

But once when a strawstack blew over And buried two critters, half grown, I know they would both have been smothered, I could not have saved them alone, But dinner bells rang along Hicks Street And neighbors with pitchforks came flyin' And we had them out safe in an hour, All thanks to the Old Party Line.

One night I was yanked from my slumbers By Marthy a-holt of my arm Saying, "S-sush., It's the telephone, Hiram. Five rings! It's the gen'ral alarm! She beat me down stairs by a whisker And met the emergency dire, "Quick, Hiram, your pants. Get a move on. Thad Willis's house is on fire!

It calls in the night for the doctor. It forecasts the weather by day. The latest of Buffalo's prices Are ours by the telephone way. It serves us if dying or borning If fortune be evil or fine, No wonder we folks in the country Set store by the Old Party Line



The Secretary Reports

Farm Bureau Has

14

MICHIGAN FARM NELS

Come a Long Way (Continued from page 1.) men employed during the canning sea-

Contacts With Farm People "The scope and power of your Farm

Bureau organization is indicated by he following contacts maintained throughout the year: "Farm Bureau membership on the

basis of four to the family reaches over 44,000 farm people. "Junior Farm Bureau - 3,000 young

men and women. "Michigan Farm News - 19,000 subscribers.

"Auto, life and fire insurance policyholders over 50,000.

"804 Farm Bureau legislative minute men and women.

"40,000 to 50,000 farm people reeiving merchandising service through ganizations and branches. "750 members of the three canning

ompanies. "Of course, these contacts are overlapping including to a greater or less

magnitude, variety and scope of our operations.' AAA

In their resolutions, the Farm Bureau delegates recognized "that the new Agr'l Adjustment Act has been definitely beneficial, but there are defects in the regulations that act to the disadvantage of Michigan farmers. They should be corrected."

submerged classes of consumers, the farm products."

Trade Treaties

Trade treaties with other nations to This policy resulted in diverting trade stimulate our foreign trade and exports of U. S. agr'l products in particular drew approval, with strong support for the American Farm Bureau federation policy of fighting any trade treaty application that would tend to reduce our farm prices. Schools

The Michigan Farm Bureau gave otice that it is going to fight drastic eduction in state aid to schools and for the payment of tuition for rural pupils attending high school.

The complete text of the resolutions is one page 5 of this edition of he News.

Election of Officers

Each year 8 directorships of the State Farm Bureau board of 16 diectors are acted upon by the board of delegates. Directors are elected for two year terms.

This year three changes were made. M. B. McPherson of Lowell, Kent

county, and director at large for 17 years, and a former president of, the Farm Bureau, was defeated by Waldo E. Phillips of Decatur, Van Buren county. Mr. Phillips was first elected a director in 1921, and has

SATURDAY, DECEMBER 3, 1938

The duty on American apples is reduced from about 24 to about 16 per cent. This should help the U.S. regain a substantial share of British market which it has lost due to preferential Empire duty. The governments also agree to encourage orderly marketing of apples and citrus fruits. Normally, the British market is leading foreign American Farm Bureau Says outlet for American apples. Other concessions are granted on fresh

pears; also on canned fruits including

peaches, pears, apricots, fruit salad,

It Should Benefit the American Farmer

grapefruit, pineapple, loganberries, The British and Canadian Trade apples, fruit juices; dried fruits in-Agreements signed Nov. 17, 1938, and cluding apples, pears, peaches, neceffective Jan. 1, 1939, are the most tarines, raisins, prunes, and apricots; important of the 19 trade agreements canned vegetables including asparanegotiated by the United States. The gus, sweet corn, and beans.

British Empire and the United States | Cotton is bound on free list. Tocarry on about 40 per cent of all bacco is assured of no increase in the world trade. The United Kingdom preferential rate in fayor of Empire normally buys about one-third of all countries and consideration is to be our farm exports. Next to the United given a reduction after Aug., 1942. Farm Bureau Services' stockholder or- Kingdom, Canada has been our best The Act of Parliment makes mandacustomer, buying normally about tory the present duty.

three-fifths of her imports from the Concessions Made by United States United States. Most of the concessions made by In evaluating the British agreement the U.S. to the United Kingdom were and the revised Canadian agreement on industrial commodities. These redegree the same individuals but the it is important to consider them to- ductions in our tariffs are expected ferent activities does indicate the made to the United Vinest made to the United Kingdom in our consumers who purchase these prodtariffs 'on textiles are expected by ucts, as most of the items are products government experts to be more than which are protected by high duties. offset by the gains in our textile ex- Among the items bought by farmers ports resulting from the additional either directly or indirectly on which concessions in Canadian tariffs on concessions are made are: paints and textiles so that the net result of both varnishes; bone china, earthenware agreements is expected to be a larger kitchen articles, glass table articles, total volume of sales for our textiles. metal window frames, pig iron and The United Kingdom agreement other iron and steel products, silverrepresents an important departure ware, gas engines, radios, hay forks, "The true solution to the farm pro- from the policy of Empire trade pre- knives and cutlery, safety razors, hlem lies in coupling control of pro- ferences inaugurated by the British pruning and sheep shears, rifles and Empire in 1932 whereby products of shotguns, sewing machines, shovels, the British Dominions were given spades and other agricultural hand recapture of foreign markets and the lower preferential duties or free entry tools, tin containers, furniture, cerinto the United Kingdom while higher tain cotton manufactures, certain wool duties were levied on imports from manufactures linen articles, toilet the United States and other countries. soap, toys, certain leather goods. In the case of wool manufactures it

from the U.S. to Dominion countries. should be noted that most of the rates British Agreement

co. Concessions were also obtained on rice, corn, cornstarch, oatmeal, linseed

cake and meal. The duty equivalent to about 6 cents per bushel on American wheat is removed, thus restoring it to equal status with Canadian and Australian wheat whose former preferential status resulted in them gaining trade at our expense in the United Kingdom market, the leading import market of the

world. The duty of 10 per cent on lard in effect since 1932 is removed entirely. cessions to the United States. The quota limitation on American hams is increased, with the possibility Other concessions are made on other pork products.

are compound rates, a specific duty Concessions to American Agriculture plus ad valorem duty. No reduction Important concessions were obtained is made in the duty on raw wool and on our grain, lard, pork products, the compensatory duty for wool confresh and canned fruits, dried fruits, tent is maintained unchanged in the ripe olives, canned vegetables, honey, rates on wool manufactures, thus propecans, fruit juices, cotton, and tobac- tecting the wool growing industry. Revised Canadian Agreement This agreement supercedes the first

lanadian agreement which has been in effect since January 1, 1936. The new agreement covers articles which constitute the bulk of the trade beween the United States and Canada. Concessions to United States

Among the important concessions to he United States is the complete removal of the special three per cent import tax on all the long list of articles on which Canada grants con-

The principal new concessions on American agricultural products were: of further increases; and continued Further reductions in the rates on free entry is agreed to. Equitable fresh fruits and fresh vegetables; notas and continued free entry are lengthening the period for reduced assured for chilled and frozen pork. rates on oranges; further reductions in the duties on canned fruits and mis-(Continued on Page 6.)



U. S. TRADE

GREAT BRITAIN

es, and there is justice in the demand a majority of the farmers there favorof these members for a share in both ed this rellef.

retail and wholesale profits. At the same time the committee It is impossible to discriminate in felt certain that AAA had gained in the distribution of credits, under the popularity generally throughout the present plan of organization. How- State, and especially with Farm Burever, plans-are afoot to change this eau members, who recognized the value of this and other agricultural situation. This means a more direct relation- legislation.

ship between member purchases and The problem resolved itself into the Farm Bureau which must be ac- one of how to voice the general decomplished in large part through in- sire for improvements in the machindividual agreements between the ery with which AAA functions with-Farm Bureau and the local co-ops out creating the inference that Michwhose support and assistance have igan farmers do not support its major gone so far toward building our bus- principles.

iness departments. Secretary Blackburn, greatly assist-Here, as always, it is to be expect- ed in finding the solution by proposed that plans will materialize most ing certain changes in the first draft swiftly in the areas where Farm Bur- of the resolution. He told the com- the Wheel eau membership is strongest and the mittee that he believed the five comleadership most alert and co-opera- mercial corn counties of Michigan tive with the State organization.

4. Community Farm Bureau Program.

action, and the committee readily ac- the problem for myself. cepted the suggestion he offered.

The resolution as adopted calls at-While the question of membership preference through cash credits on tention in strong terms to a generalpurchases is a very important matter, ly satisfactory operation of AAA but Bureau has secured for them. disadvantage of Michigan farmers."

membership is more concerned with that for the first time in this state, backward now instead of continuing er of the future. development closer co-operation be- the Farm Bureau directs specific attween the farm family and the state tention to the incongruous situation and county Farm Bureaus, so that whereby we find high surpluses of still more benefits may result from farm crops on the one hand and a these general services. It is clear large percentage of our population that two steps will contribute heavily under-fed and under-clothed on the to such a strengthening. One is the other,

enlargement of the program to in- While this part of the resolution clude more items of interest to farm occasioned very little comment, it women, and the other is the strength- is probable that the solution of the ening of the community Farm Bureau problem it presents will be one of the groups. By establishing many of most pressing upon our statesman these local units, social ties will be during the next several years. Teradded to the Farm Bureau member's sely put, the problem is: How can benefits, and a convenient place will farmers be assured of an adequate rebe provided for members to meet and turn, and at the same time the necesdiscuss current Farm Bureau affairs, sities of life shall be placed within Such groups naturally bring the easy reach of the masses of consum-

women's interests to the front, and ers? Already there is clear evidence it seemed quite proper to unite the that both political parties are interseemed quite proper to unite the wo recommendations. In doing so, the resolutions com-that the issue is not decided to the that the issue is not decided to the that the issue is not decided to the livered. H. T. Crandell, Jr., Crandell, Jr., (10-2t-21p., (10-2t-21p.) two recommendations.

mittee altered the original resolution that the issue is not decided to the presented to them. That resolution detriment of agriculture, proposed a more formal women's setup. The committee, however, felt that best results would be had with- Active 25 Years out a division of interest as between Nearly one-fifth of all farmers' comen and women.

5. Agricultural Adjustment

Legislation. The resolutions committee was well aware that it forced a most delicate question in dealing with the new Deen continuously in operation for more than a quarter of a century, some of the older associations having been formed previous to 1880. There are the previous to 1880. There are question in dealing with the new formed previous to 1880. There are AAA. Resolutions were on hand from 2,078 co-ops more than 25 years old. [and county. Gale Halsted St., Chicago, (6-5-37-20t-15p)] Barnes St., Lansing.



Executive Secretary Clark L. Brody discusses his annual report with the delegates representing 42 County Farm Bureau memberships and 139 farmers co-operative elevators affiliated with the Michigan State Farm Bureau.

Behind (Continued from page 1)

to progress: "It's under the conditions that I farmers have talked of growing two counties. blades of grass where one grew be-

we talk of working hard and of being thrifty . . . Dad's done all that the 1937 election, came back this where had it taken him? my wife and the children to come. fore, we talk of efficient production, could be relieved by administrative Dad says it's a matter of fighting out we talk of working hard and of being

"But that's just what Dad's been where had it taken him? doing all these years and now he can't "The only hope is a farmer organieven give me a decent wage for a zaton strong enough, intelligent year's work. It's no fault of his; doz- enough and militant enough to write it is still a fact that 3 out of every volces the American Farm Bureau ens of other farmer fathers find them- a program of equality for agriculture 4 members consider that \$5.00 per Federation's demand for 'greater con- selves in the same fix. For years Dad and to bring it into being. That's year is little enough to pay for the sistency in regulation", as well as a and mother have worked hard and why I'm interested in this Junior general benefits such as legislation, special appeal for review of those long hours. They had their farm paid Farm Bureau. And when I am beyond tax relief, etc., which their Farm points where the act "works to the for, but recently had to mortgage it the age limit for the Juniors, Fil conagain to buy machinery to work the tinue in the Senior Farm Bureau. As The great majority of the present The resolution is also prophetic in land with. They're beginning to go I see it, it's the only hope of the farm-

Classified Ads

Classified advertisements are cash with order at the following rates: 4 cents per word for one edition. Ads to appear in two or more editions take the rate of 3 cents per word per edition.

FOR SALE-MISCELLANEOUS

REGISTERED HEREFORD, BULLS and helfers. We have a nice selection. Sensible prices. A. M. Todd Co., Men-tha. (14 miles northwest of Kalamazoo). (7-3-tf-22b) MICHIGAN SEPTIC TANK SIPHON and hell us recommended by State Col-lege Agr'l Engineering dep't. Build youn own sentie tank and sewage system, In-stall when tank is built. Installation and

MAPLE SYRUP EQUIPMENT

LIVE STOCK

operatives devoted to marketing, purchasing and related services, have

served many years on the board. He has served as president of the Farm WE PHILLIPS Bureau twice.

Mrs. Pearl E. Myus of Lapeer county, defeated Mrs. Edith M. Wagar of Carleton, Monroe

county, Mrs. Wagar first was elected director in 1921 and served 18 consecutive years, an all time record in the Michigan Farm Bureau, Mrs. Myus has long been identified with membership work

and Farm Burean MRS. PEARLE. MYUS and my family are starting out. We activities in Lapeer and the Thumb

John Houk of Ludington, Mason

cornered race to defeat E. T. Leiporandt, director from Pigeon, Huron county, for four years, and Mr. Mc-Pherson.

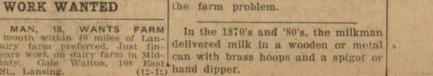
Clarence J. Reid of Avoca, St. Clair, county, was elected by acclamation. Commodity Exchange directors re-elected were: Charles Woodruff

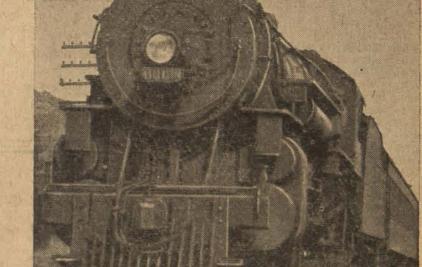
of Hastings, Barry JOHN HOUK county, for the Michigan Live Stock Exch.; Carl Steimle of Sodus, Berrien county, for the Farm Burean Fruit Products Co.; G. S. Coffman of Cold-

water, Branch county, for the Mid-West Co-op Creameries, Inc., Michigan District.

The board of directors organized for 1939 by re-electing President James J. Jakway of Benton Harbor, Berrien county; Vice-President C. J Reid of Avoca, St. Clair county. Mem bers of the executive committee of the board were named: President Jakway Vice-Pres. Reid, and Directors H. H. Sandford of Battle Creek, Calhoun county; Stanley M. Powell of Ionia, Ionia county, and Waldo E. Phillips of Decatur, Van Buren county. KING EVAPORATORS - SPECIAL

Six hundred Farm Bureau folk at trade-in allowance for your evaporator if ordered in December, King of Vermont makes the fastest boiling, therefore most economical evaporator. Sugar Bush Sup-plies Co., 217 No. Cedar st., Lansing, Mich. (12-tf-32b) ended the annual dinner of the Farm Bureau Thursday evening, Nov 11 and heard Vice-President Larry Brandon of the Indiana Farm Bureau give a stirring and inspirational address on the farm problem.





Meet an Important Taxpayer in Your County

THE railroads pay substantial taxes in almost every county in America-taxes that go for the support of local government and all its varied activities.

As an indication of what these taxes mean, let's take just one example: Railroad school taxes alone pay the cost of educating more than 1,300,000 children in America every year.

For the most part, railroad taxes are the same kind you pay-taxes which go to support the activities and welfare of local communities.

That's an important reason why every farmer in America has a personal interest in seeing the railroads earn a living under private management.

Can the railroads do that? Of course they can.

Through the recent tough years, railroads have steadily improved their plant and equipment. They're delivering the finest serv-

ice today in all their history-at the lowest average rates in the world. Their capitalization, as compared

years of the industry. What is needed for the railroads is such a common-sense remedy as this: Treat the railroads as a business. Give them reasonable freedom to "price" their only product-transportation service. Give them greater freedom to adjust rates to meet competitive situations; to adjust services to the demands of traffic; and to adjust expenses to the conditions of their

is about one-fourth lower today than in 1910-and fixed charges

in 1937 were less in proportion

to revenue than in any of the years

prior to 1917-the prosperous

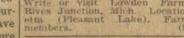
business. And, above all, give them equality of treatment and opportunity-equality with all other forms of transportation in matters of regnlation, taxation, subsidy and the like.

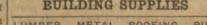
That's packing it into a single paragraph. But it's part of an 18 point program worked out by railroad men-a basis for a national transportation policy. You'll find this whole program interesting. Send for your copy today.

with investment in their property, ASSOCIATION OF

WASHINGTON, D. C.

POULTRY

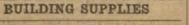




PULLETS! PULLETS! READY NOW.

been continuously in operation for more

tified Leghorns and Barred Rocks, ferent ages. Also R.O.P. cockerels, te or visit Lowden Farms, P. O., es Junction, Mich. Location, Henri-(Pleasant Lake). Farm Bureau nbers. (9-2-tf-30b)





SATURDAY, DECEMBER 3, 1938

Maple Syrup Makers

For your 1939

season use a

KING EVAPORATOR

For long life, low fuel consumption.

All sizes. Special trade in on your

evaporator for order in December.

SUGAR BUSH SUPPLIES CO. 217 No. Cedar Lansing, Mich KILL RATS WITHOUT POISON KILLS RATS



ONLY

for Free catasimple, strong, built to 5; last, Use your old car, 6, or buy one cheap, and 7; get the advantages of 8, power farming. log, pictures, letters from users, details and Low Fac-PULLFORD CO., 3089 Elm St. Quincy, Illinois

IT IS WELL TO KNOW

that pilot brand oyster shell is not only a dependable pure egg shell material; but that it aids digestion and furnishes calcium for body, bone and feather making.



JUNIOR FARM **BUREAU'S THIRD** CONVENTION

Board of Directors Elected From 11 Junior Farm **Bureau** Districts

The third annual meeting of the funior Farm Bureau, at the Peoples hurch, East Lansing, Nov. 11, demonstrated the growth of the organization during the last three years. There were 400 delegates from 29 Junior Farm Bureau groups, representing nearly 2,000 Junior members Cfficers elected for 1939 are

President......Eugene Smaltz, Perrinton Vice-Pres......Maurice Gierman, Portland Jonia County Sec'y....Miss Margaret Runzel, Montague Muskegon County Important changes were made in

the organization. Hereafter the state council or program planning body will meet quarterly and is to be composed of presidents of the local Junior Farm Bureaus. Until now the council has included the other officers. With the increase in Junior Farm Bureaus, the council has grown so large that the convention deemed it better to re-

strict it to local presidents. The organization for election of RE-ELECT ALFRED state has been divided into 11 Junior

Farm Bureau districts. Each district categories of the convention and alact cat'cused at the convention and elected the following to the state board of directors for the Junior Farm Bureau: OF SERVICES DISTRICT

STIRICT HOME & COUNTY Harold Steinke Sodus, Berrien Gräce Moore Quincy, Branch Roy Cousino LaSalle, Monroe Nelson Brumm Nashville, Barry Maurice Gierman Portland, Ionia Chester Clark Howell, Livingston Florence Richards Lapeer, Lapeer Neil Weirick Hart, Oceana Geraïd Lake Ithaca, Gratiot Herbert Fierke Saginaw, Saginaw Georie Bauer Bay Port Huron Brody Urges Farm Co-ops toSaginaw, SaginawBay Port, Huron Alfred George of Buchanan was re-11. George Bauer The Aims and Objectives commitof Oxford was named again as vicetee presented this statement of policy, president of the Farm Bureau Serwhich was adopted by the convention: vices, Inc., by the board of directors "We recommend that we adopt the following the annual meeting of the policy that every Junior Farm Bureau stockholders at Lansing, Nov. 9. is to include in its program for the Mr. Gerge is manager of the Bucoming year, some activity of study, chanan Co-ops, Inc., and Mr. Allen is research, or contacts which will demanager of the Oxford Co-operative

finitely make that organization conscious of the future and its problems. We further recommend that this policy be interpreted as meaning that such a policy is to create an awareness of the future and an awareness of what could be achieved by way of social and economic security."

The convention concluded with a banquet at the Peoples church. Bill Heldt of the VanBuren Junior Farm Bureau did an excellent job as toastmaster. The platform ability that many Junior Farm Bureau members have and others are developing as speakers, entertainers and song leaders is something to behold. Mrs. Audra Gingrich of the Illinois Agr'l, Ass'n Junior Farm Bureau was the guest speaker. A dance at the State College gymnasium completed the program

MICHIGAN FARM NEWS

Annual Meeting of the Junior Farm Bureau



Several hundred delegates from Junior Farm Bureaus attended the third annual convention of this group, which was held at the People's church, East Lansing, November 11. Retiring president, Lloyd Ruesink of Adrian, Lenawee county, is presiding.

> Mrs. Wagar Looks Back on **18 Years of Farm Bureau**

A Farm Bureau Directorship | ing a manager of any worthwhile proposition, a salary comparable to Has Its Joys As Well the salary any other like business would pay. We tried cheap salaried As Difficulties managers and we got just what we

paid for. That's one lesson farmers By EDITH M. WAGAR must learn. There's too many busi-Once in a while one is prone to fall ness places looking for good efficient into a reminiscent mood. It is sur-

perienced during my tenure as a mem-

shape.

own common stock fatal to the organization.

trustworthy managers for us to expect prising and sometimes gratifying to we can keep them with us just for elected president and Ray E. Allen recall just what one has had a part in sentimental reasons. developing and putting into workable When once we decided to go out and get an experienced elevator man and

During the past few weeks, remind- pay the salary other business would ers have come to me from time to pay, we had far less worry and the time of the joys and tribulations ex- job was done right.

Produce Exchange

ber of the State Farm Bureau board. There were many demands for such It was a surprise and at the same a service as the Produce Exchange ime a worry to me in 1921 when I could render and we reluctantly estabwas first chosen to serve with that lished it in Detroit, but as soon as we group of men. But little did any of were thoroughly convinced that such years. We have always felt it was us realize the measure of responsi- a department could not be operated a necessary farm protection and no Services, Inc., are the Michigan State bility we were assuming. The very satisfactory to the producer and the matter how difficult or disagreeable first task that we had was the selec- organization as a whole, we disconer of the majority tion of a secretary and manager, tinued it with the determination that There were many things that had to we must have assurance of support mers elevators and be taken into consideration. We soon before we began any more experimerchandise a s- realized that a mistake in the managemental projects. sociations, which ment of our Farm Bureau could be

Automobile Insurance During the first Mid-West training school which was held at Saugatuck

Choosing a Manager At that time the Farm Bureau was on Lake Michigan we were approachery closely associated with the ex- ed about taking on auto insurance. tension department We consulted representatives from of the college, Nat- other states who had contracted to

urally our selection establish a department of this type. should be agreeable We gave this subject much serious to that quarter. I thought for up to that time farmers Then it was neces- in general had not taken kindly to Nutmeg Co-ops

Connecticut has a larger proporsary to choose one automobile insurance. They knew who was sympa- they were careful drivers and thought tion of its co-operatives devoted primthetic to the exist- that was all that was necessary. We arily to purchasing than any other ing state-wide com- hesitated about allowing non-members state. Seventy-one percent of the

to establish any big thing and confine V. L. Everson

it to our membership. We cannot V. L. Everson, manager of the Unitthink of taking on a state agency such as our insurance work covers and ed Co-operatives, Inc., died of a heart then confine it to any limited area or attack Sunday, Nov. 27, in Oklahoma, where he had gone on business. The

THREE

We established the Farm News dur- funeral was at his home in Crawfording this period and turned the pub- ville, Ind., Nov. 29. Associates in licity department from a liability into farmers co-operatives from many states were included in the 400 at the a real asset to the organization. funeral. C. L. Brody, Boyd Rainey

Farm Bureau Services and Alfred George represented the

Our fertilizer and feed business were Michigan State Farm Bureau. ooth sources of worry and dissappoint- Mr. Everson began as the secretary nent until we began the practice of of an Indiana County Farm Bureau o-operating with other states and and rose to head one of the largest stablished a volume of business which farmers co-operatives in the nation. s at all times in business transactions. The Indiana Farm Bureau took him I wonder if our members appreciate from his County Farm Bureau secrehe service the Farm Bureau Services taryship and started him in the coperform in keeping the price where operative oil business, first as a truck t is on these commodities? When I driver. In turn he became manager of istened to the discussion on member- a county oil service, field man, and lathip credits to members during our er was the man who organized the ecent annual meeting, I wondered if Farm Bureau Oil Co. for the Indiana, Il knew that it was their organization Ohio and Michigan Farm Bureaus, and hat battled to keep the price where it built their plants. When the Oil Com-Instead of insisting on greater pany was merged with other regional dividends, it might be a good thing to co-operatives to form the United Coconsider a little praise for our Farm ops, Mr. Everson was selected to man-Bureau folks who have the backbone age its affairs. to stick for a just price at the begin- He was a man who had many

friends.

DEAD ANIMALS COST MONEY

Parsons

WORM I-CIDES

TABLETS

AT DRUG AND FARMERS STORES

Then there's been many a legislaive battle, and the tax reduction and a freight service and rate battle that has required all of the courage and the deep thinking we could muster. Right here, I want to commend my colleague, Mr. McPherson. He came on our board one year later than Mr. Noon and myself. Just at a time when he was most needed. He has given of himself unstintingly in our behalf. He has an acquaintance throughout the state that is valuable to any organization. His knowledge of tax matters has saved our organization and the many co-operative

ing

to do it

differed at times on just the way some method some things should be done, but we never could question his thoughtfulness of the farmer and the Farm Bureau as a whole.

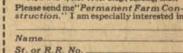
A Privilege to Work

It is with great satisfaction and some personal pride that we review several undertakings of this farm organization during the past eighteen the situation might be, it was our responsibility to help bring it through. There will always be many, many pleasant memories, for it's a blessed privilege to work for a cause you know is right and with people you

have learned to love. Not for a moment do I consider myself "on the shelf" or a "has been" The annual meeting voted me a vacation, which I glady accept, but there will always be Farm Bureau work to do and I'll be on the job whenever and wherever needed.

PORTLAND CEMENT ASSOCIATION Dept. W12-4, Olds Tower Bldg., Lansing, Mich.

State



City.

agencies throughout the state far more than the average member realizes. Those who have worked with him know his many fine qualities and his loyalty to our cause. We may have

information on building septic tanks, founda-tions, feeding floors, barn floors, tanks and

tools, recaing hoors, barn hoors, tanks and troughs, milk cooling tanks. Remember, centrate is firesafe, termite proof, easy to work with, low in first cost, needs no upkesp, endures for generations. You can do your own concreting -or hire a local concrete contractor. Write us for your free copy of "Permanent Farm Construction."

OLD AND RELIABLE SHEEP BREEDERS Parsons & Son have been sheep breeders for many years and always have Pure Bred Rams and Ewes for sale.

NEWS BULLETIN FROM GRAND LEDGE

They are now making special offerings on Pure Bred and Registered Oxfords, Shropshires and Hampshires for prompt shipment, one sheep or a carload.

Delivered prices, standardized according to wool, form and breeding . . . \$16.00, \$24,00, \$35.00 and \$50.00.

Be assured you will receive only good sheep, well worth the money you pay. Write, wire or phone,

> R.C. PARSONS & SON Grand Ledge, Michigan

FARMERS ATTENTION!

Consider the following good points when choosing a company in which to insure your farm buildings:

Largest Farm Mutual Fire Insurance Company in Michigan. Averaged over \$1,000,000 new insurance per month since January 1, 1938.

Nearly \$300,000 in assets and resources, over one-half of which is in cash, government bonds and bonds guaranteed by the United States Government.

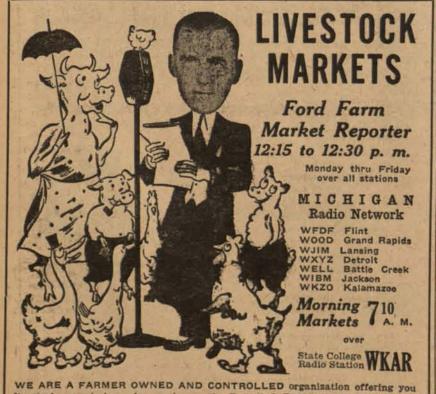
Over \$5,503,965.00 paid to date in losses, Broad and liberal coverage including a blanket policy on farm

personal property. Insurance classified and assessed according to hazard. Rate as low as \$2,94 per \$1,000.

WRITE FOR LITERATURE AND FINANCIAL STANDING

State Mutual Fire Insurance Co. of Michigan

W. V. Burras, Pres. 702 Church St., Flint, Mich. H. K. Fisk, sec'y



livestock commission sales service on the Detroit & Buffalo terminal markets; we can furnish all grades of feeding cattle & lambs; also 5% financing for feeding operations.

Producers Co-op Ass'n East Buffale, N. Y.

MICHIGAN LIVESTOCK EXCHANGE Secretary's Office Hudson, Michigan

SHIP YOUR STOCK TO US AT Michigan Livestock Exchange Detroit Stockyards

defining farmer's co-operative business, and with tax rulings on co-operative business, it was found advisable that co-operative elevators should be stockholder members of the Farm Bureau Services. The local co-ops were agreeable to an opportun-

general supplies service to farmers

Bureau and to separate it from other

divisions of the Farm Bureau for ad-

ministrative and finance purposes. In accordance with the Capper-Vol-

subsidiary company of the Farm

Strengthen Their

Finances

Clark L. Brody was named execu-

Stockholders of the Farm Bureau

vices.

Farm Bureau, own-

stock, and 139 far-

and preferred

stock in the Ser-

About 12 years

ago the Farm Bur-

eau found it advis-

able to make its

tive secretary and treasurer.

Elevator Co.

ALFRED GEORGE

ity to participate in the business of were popular and well established. the Farm Bureau Services, and to We desired co-operation and no dupliinvest funds in it.

cation or competition with them! The relationship has benefited the We were unanimous in our choice Farm Bureau and the local co-ops of C. L. Brody and appointed a comin the matter of their legal position mittee to interview him. Many times as co-operative.

since I have marveled at the courage In his annual report to the Services of Mr. Brody in accepting the job at stockholders, Sec'y Brody said, "The that time. He was a popular county very helpful co-operation of the St. agent in St. Clair county, and he had Paul Bank for Co-operatives has made no misgivings about their wanting him it possible for us to carry on our to stay. He was quite certain of his varied and growing program. This pay; he had a family of six to support has meant the saving of many local and educate and it meant entering an co-operatives and the continuation uncertain field that depended upon of co-operative marketing and pur- loyalty and co-operation of farmer chasing service for many farmers. members. These members had been "In the way of future plans we (all written a short time before. Many of co-ops) need to continue to increase them had but little idea of what it our working capital and to depend was all about.

MRE. WAGAR

less on borrowed money. Strengthen-My heart sank when Mr. M. L ing the capital of local organizations Noon, one of the best friends the is a prime necessity, both from their Farm Bureau ever had, told me our organization was actually worse off standpoint and our own. Both . . can greatly aid their capital require- than nothing so far as financial net ments by a more restricted and effec- worth was concerned. It not only ive policy regarding credit. meant to reduce and combine and

Directors re-elected included: J. J. trim here, there and everywhere, but Jakway, C. J. Reid, Paul Begick and it meant to carry on in such a way Charles Woodruff, for the Farm Bur- that our members would want to go eau; Alfred George of the Buchanan along with us.

Co-op; Ray Allen, Oxford Co-op Ele-Oh! It semed as though everything vator Co.; Thomas Berghouse, Fal- was in as muddled a state as it could mouth Co-op Co.; Merle Crandall, possibly be! Not so much the fault of Howell Co-op Co.; and H. H. Sandford anyone previously connected with the of the Battle Creek Farm Bureau institution, but on account of the state Ass'n.

Farm Bureau Expects 6,000 at New Orleans

Representing Michigan at the Amer-Orleans Dec. 12-16 will be Pres. J. J. Jakway, Vice-Pres. C. J. Reid, Director, Mrs. Pearl Myus, J. F. Yaeger, and Mrs. Esther Smalligan. A number of the Michigan Farm Bureau members are driving to New Orleans.

Orleans, December 12 to 15.

Nuts are Really

Big Business

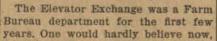
More than 6,000 farm men and women representing a nation-wide membership of over 400,000 rural families, are expected to attend sessions of the 20th annual convention of the American Farm Bureau Federation in New

of affairs in the country as a whole. It Was The Times The State Farm Bureau was born

immediately following the war. Farmers had experienced war time scale of production and war time prices. Then ican Farm Bureau convention at New suddenly it was all over. They were eager to get into an organization that they hoped could bring them the same service they had learned to enjoy. So everybody pooled wool, everybody wanted cheap fertilizer, everybody wanted cheap seed to buy and war prices when they sold.

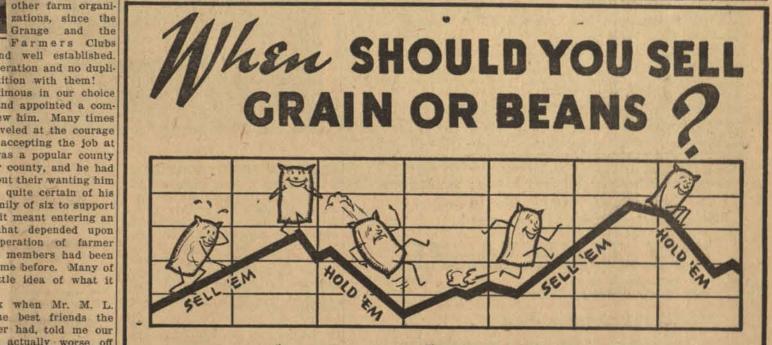
Farmers had not been trained in the grading of wool, in quality seeds, in fertilizer analysis, and it took time and world's of patience to bring an organization through this teething period.

Elevator Exchange



There are nut marketing co-opera- judging by its wide influence and imtives in only seven states, but they mense business, that during its insell walnuts, almonds, pecans, filberts, fancy, it caused us many a headache, and peanuts worth close to \$13,000, It was through our trying experience 000 yearly. California accounts for with the Elevator Exchange that I 78 percent of this volume. learned to appreciate the need of giv-

nodity exchanges, in at all, but our membership has Nutmeg State's co-ops are purchasand one who would never been large enough to warrant us ing associations. co-operate with



OUR SELLING JOB for farmers is to boil down the best information we can get on the daily grain and bean markets. We pass that on to our elevators, together with the best buying offers we can provide.

In 18 years we have sold about 90,000 carloads of grain and beans for Michigan farmers. We believe that our advice on the correct time to market has been right 75% of the time.

Croswall Co-op Co.

This farmer owned business has developed the trade connections, the crop handling facilities, and the marketing experience that enable it to do a good selling job in the farmers' interest. Our organization is at your service.

Try the grain and bean marketing service of the Elevator Exchange. We have helped others do better in selling their crops. We can help you.

CHIGA EL EV R 6

OFFICES ... 221 NORTH CEDAR ST ... LANSING, MICHIGAN

Albion Elevator Co. Alleçar Farmers Co-op Ass'n Bad Axe—Farmers Elev. Co. Banctoff—Farm Bureau Services Battle Croek Farm Bureau Services Beulah—Benrie Company Blissfield Co-op Co. Breckenridge—Farmers Elev. Co. Bridgewates—Farmers Prod. Co. Bronson Co-op Company Buchanan Co-ops. Inc. Byron Center Co-op Co. Caledonia Farmers Elev. Co. Caro Farmers Co-op Elev. Co. Cassopolis—Cass Co. Co-ops Charlotte—Farmers Elevator Cassopolis-Cass Co. Co-ops Charlotte-Farmers Elevator Chesoning Farmers Elev. Co. Coldwater Co-op Co. Coleman-Farm Bureau Elev. Constantine Co-op Co. Coopersville Co-op Elev. Co.

Ida Farmers Coop Co. Imlay City-Lapser Co. Coops Jones Coop Ass'n Kent City Farm Bureau Kinds-Farmers Coop Gas'n Lansing-Farm Bureau Services Lapser-Lapser Co. Coops Lawrence Coop Co. Marchilas-Farm Counties Coop Markette Farmers Coop Elev. Co. Marthall-Farmers Elevator Co. Marthall-Farmers Elevator Co. Marthall-Farmers Elev. Co. Minden Farmers Elev. Co. Croswell Co-op Co. Decker Co-op Co. Deerfield Co-op Ass'n Deliton Farm Bursau Elev. Co. Dowagiac Farmers Exchange Elkton Co-op Farm Produce Co. Falmouth Co-op Matg. Ass'n Fowler-Farmers Co-op Ass'n Fowler-Farmers Co-op Ass'n Fowler-Farmers Co-op Grand Blanc Co-op Elev. Co. Grand Ledge Produce Co. Grand Ledge Produce Co. Grand Ledge Produce Co. Hamilton Farm Buregu Grans Lake Elevator Co. Hamilton Farm Bureau Hart-Farm Bureau Services Hartford Co-op Elev. Co. Haslett Elev. Ass'n Hastings-Farm Bureau Servic Hemlock Co-op Elev. Highland Producers Ass'n Holland Co-op Servin Hart-Farm Bureau Services Hartford Co-op Elev. Co. Haslett Elev. Ass'n Hanlott Co-op Elev. Hanlott Co-op Elev. Hanlott Co-op Elev. Highland Producers Ass'n Holland Co-op Ass'n Howell Co-op Elev. Hudsoaville-Farmers Co-op Elev. Nashvills Co-op Elev. Co. Nashvills Co-op Elev. Oxford Co-op Elev. Co. Niles Farmers Lec. Niles Farmers Co-op Elev. Nashvills Co-op Elev. Niles Farmers Lec. Niles Farmers Co-op Elev. Nashvills Co-op Elev. Niles Farmers Lec. Niles Farmers Lec. Niles Farmers Co-op Elev. Niles Farmers Lec. Niles Farmers Co-op Elev. Niles Farmers Co-op Elev. Niles Farmers Lec. Niles Farmers Co-op Elev. Nashville Co-op Elev

Pigeon-Co-op Elev. & Mig. Ass'n Pinconning-Farm Bur. Services Plainwell Co-op Co. Portland Co-op Co. Reading Co-op Elevator Recess Farmers Elevator Reikford Co-op Elev. Ruth Farmers Elevator Saginaw-Farm Bureau Services Scothrille-Mason Co. Co-op Ass'n Scothrille-Mason Co. Johns Co-op Co. line Mercantile C Snover Co-op Elev. Co. South Haven Fruit Exchange tanton Elevator Co. hree Oaks Co-ops. Inc. Ypsilant Farm Sureau Ass'n

CO-OPERATIVE and Farmer Owned and Controlled

The State Farm Bureau and the Commodity Exchanges

Questions and Answers for Dec. Community Meetings

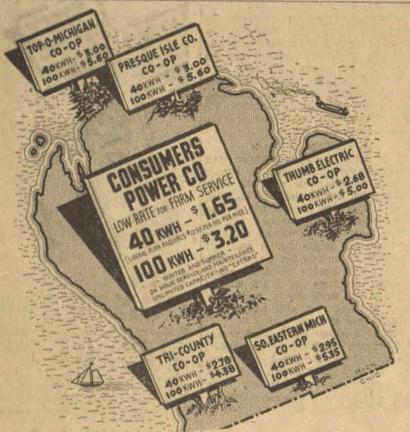
By J. F. YAEGER **Director of Membership Relations**

1. How did the affiliation of the ----Commodity Exchanges with the Farm eau. * * * it becomes evident at a 2. What are the commodity ex-

Quoting from a bulletin written on December 1, 1921, by Executive Sec-retary, C. L. Brody, we find the fol-lowing: "At the very beginning of the State Farm Bureau movement, the organization was planned to be prin-cipally a federation of County Farm Bureaus, and it was originally thought of as a legislative, promotional and of as a legislative, promotional and educational organization, rather than one having for its main purpose the transaction of business itself. * * * As soon as the membership campaign was well under way, however, the demands from the farmers themselves for the state organization to actually start doing business became so insistent that the State Farm Bureau had no choice other than to start the various business departments. *, * *

"However, local co-operative business organizations * * * had already begun to group themselves into at

least six hig commodity selling ex-changes, * * * and any attempt to keting of the major lines of produces build the State Farm Bureau central is to remain with the separate incororganization without recognizing the porated commodity organizations." interest of these exchanges, surely While plans have not yet matured (it can not succeed and would result in will be remembered that this was in defeating one of the fundamental ob- 1921), it will probably be provided jects of the Michigan State Farm Bur- that the Board of Directors of the



Consumers Rural Rate Gives "MORE JUICE for

didate for election to the governing they buy during the next month. board of the Michigan State Farm

Bureau. This plan suggested in 1921 is the basis upon which the six farm commodity marketing exchanges have been affiliated with the Michigan State Farm Bureau,

5. Michigan Wool Marketing Ass'n.

PRICE FORMULAS During the past 5 years the milk which dealers buy for bottle purposes has been known as Class 1 milk, or commonly called fluid milk. The remainder of the milk which they buy

is known as Class 2 or 3, or manufacturing milk. Such milk is used for follows. cottage cheese, powdered milk, ice cream, sweet cream, cheese, and other

purposes. butors. The price for fluid milk, or Class l, is the price set for 3.5% milk delivered at Detroit. Deductions include the freight haul, association dues. The percentage of test above or below

3.5% affects the price paid the individual farmer. The price for Class 2 or 3 milk in ecent years has been determined by

what the Chicago 92-score butter price was during the calendar month for which milk was being paid. During the past year and at the present time the price for manufacturing milk has been the condensary price plus the freight haul to Detroit.

porated milk is determined in the following manner: Multiply the price of Chicago 92-score butter by 6, then add 2.4 times the average weekly prevailing prices per pound on cheesetwins during the same month on the Wisconsin Cheese Exchange, at Plymouth, and divide this by 7: then, to the combined butter and cheese value sentation on the board of directors of add 30 per cent. This price computathe Michigan State Farm Bureau. The tion multiplied by the test of milk Farm Bureau Fruit Products Com- gives the minimum price paid for con-

The approximate price for conden-As was suggested in the plan of sary or evaporated milk can be deter-1921, each of these organizations nom- mined by adding 30% to the Chicago inates a candidate for the Board of 92-score butter price.

Directors of the Michigan State Farm by the distributors in their manufactchanges are usually accepted without uring program. Therefore, during question. It must be remembered, some months of the year the organiity exchanges are in no way respon- of the extra milk at some of the reunits. When milk is manufactured. 3. What directors on the Michigan that milk does not bring nearly as

In order to handle milk most econare directors of their commodity ex- omically, at some of the receiving stations the entire milk supply finds its way into the milk bottle as fluid sales, Potato Growers Exch.-J. T. Bussey, while in other communities the entire milk supply is manufactured. In order that farmers may share alike Wool Marketing Ass'n .- Forrest King, in the co-operative program, a system of pooling the entire milk supply has been employed during the past 5 Fruit Products Company-Carl Steimle, years. In other words, the total amount of money received for the month's milk supply is divided up Midwest Producers Creameries-G. S. among all the producers. In order that Coffman, Coldwater. the division may be made fairly, the 4. What are the activities of each money is divided among the producers

various exchanges nominate a can- the dealers are to pay for the milk and all of that sold at Class 1 price) 8. Take care of the surplus milk matter of marketing grain and beans

makes the same price per hundred share equally in the market. weight as was received for the milk, 9. Have all the member-producers chandising their grain and beans. paid out to the producers, only work as one unit. divided in a different way.

ducers Association are summed up as erable things that cannot be done by ity exchange with a small capitalizaindividuals, 1. Check test and weights.

2. Check credit rating of distri- Producers Ass'n is B. F. Beach. His

milk payments to members. 4. Check on base transfers and

compute new bases each year. 5. Collect money due producers when corrections are made.

6. Pay /quarantine benefits. for the milk and still get the pay.

The price for condensary and eva-

FOR CHRISTMAS **Give Co-op Electrical Appliances**

In recent years there has been more Bureau for a two year term. This nom- milk produced by members in the ination has always been considered market than could be consumed as tantamount to election. Nominees pre- fluid milk, or than could be handled however, that each of these commod- zation has been required to take care sible to the Farm Bureau for conduct- ceiving stations having manufacturing

An electric refrigerator is perfect in summer and most convenient in winter. An important consideration is to get one that's big enough. You'll find that you can use to advantage all the space in a 6 to 8 cubic foot

box. Co-op refrigerators are spacious, well arranged, quiet and fast freezing. We know they're built to last.

The Best Vacuum Cleaner

able.

\$1.63

Stime Br

Co-op Refrigerators



Speed Iron

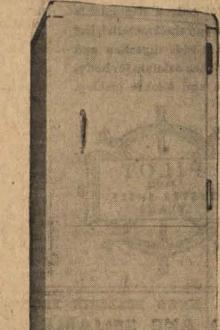
chromatox lor large selective heat. Large oven. Thermostat \$139⁵⁰ up lain enamel finish. **Combination Range** See our electric and fuel (coal or wood) - Martinetter

range. Electric oven. Cook with elec-150 tricity or fuel or \$1 b o t h. Circulating heater built in.

Co-op Ranges

We have a complete line of Co-op Electric Ranges. Modern designs. Cooking units

Chromalox for long life, easy cleaning,





Milk Producers helps with billboard advertising in Detroit

6. Michigan Livestock Exchange. In addition to this, the Farm Bureau Fruit Products Company has reprepany is, however, a subsidiary of the densary milk.

Farm Bureau.

psilant

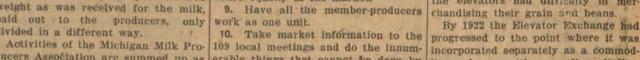
Sodus

sented by the various commodity ex-

ing their individual programs.

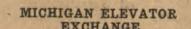
of the commodity exchanges?

makes an average of \$1.81 per cwt. in the market in an orderly manner through old line trade channels. This with the same deductions, 3c so as not to disrupt the regular price Banks were then very relactant to ad-Association dues and 4c pool fee, yet give every farmer a chance to vance credit to farmers elevators, and the elevators had difficulty in mer-



The manager of the Michigan Milk the stockholders.

office is at the Ass'n headquarters, from the local elevators at market 3. Fix up errors and mistakes on Cass at Grand Boulevard, Detroit.



EXCHANGE

was organized as a department of the the members and patrons as dividends Farm Bureau in 1920. This came upon the stock, and as patronage div-7. Get the highest possible price about as the result of dissatisfaction idends. Stock dividends were paid among the farmers' elevators in the

progressed to the point where it was tion. 'Twenty farmers' elevators were The Exchange buys grain and beans

prices and sells them to best advantage. Today the Elevator Exchange has 92 farmers' elevator stockholders.

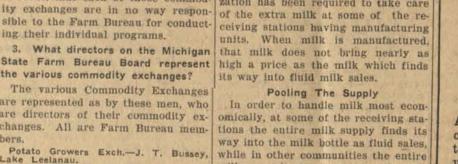
At the close of its business year in The Michigan Elevator Exchange July, the profits are divided among

(Continued on Page 6.)

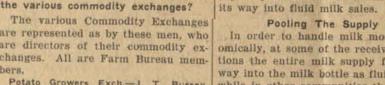


changes. All are Farm Bureau mem-Livestock Exch.-C. A. Woodruff, Hastings. Elevator Exchange-George McCalla, Milk Producers Ass'n .-- William Bris-

in proportion to their share of the







LESS MONEY"

CHEAP ELECTRICITY is more than words to farmers served by Consumers Power Company-it is a said-and-done fact to which a farmer can hitch his plans and his operations right now! The rate is one of the cheapest in the United States-and well below co-op scales hereabouts. First 15 kw-hr at 5c; next 15-4c; next 45-3c; next 125-2c; balance at 11/2c. Special water heating rate 1c instead of 11/2c on all over 200 kw-hr per month.

HEFT THESE VALUES

Over and Above Cheap Rates

Liberal Extension Plan

New plan opens the way to more electrified farms. Company builds lines without cost to farmer, regardless of number per mileon guarantee of \$12.50 monthly use per mile of line.

Co-operation

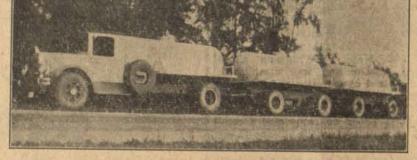
"We live with it"-once your line is in. Trained rural service men work with farm customers, free, to make best use of service, get most work and benefits out of electricity a valuable and permanent feature at no extra cost.

Care and Capacity . . .

The farmer hooked to power company lines knows there will be plenty of capacity to supply all demands, and come storm or shine, the utility backs up his service night and day. Keeping up lines once they're in is one of the most important jobs-and utility service is good "insurance".

12,000 miles of lines now supply over 52,000 farms with the same complete Good Service features and LOW RATES.





Milk Producers equipment for hauling milk to Detroit

MICHIGAN MILK PRODUCERS | market determined by their base. The Michigan Milk Producers As-sociation was organized in 1916. To-day it includes 17,000 producer mem-bers in 33 counties. The membership agrees to a deduction of 2c per hun-dred weight of milk marketed to de-fray the operating costs. An addition-ai cent per hundred weight also was deducted to maintain a educational and milk advertising program. This was later reduced to ³/₄c per hundred A farmer first establishes his base was later reduced to ¼c per hundred weight. Since 1933, when the milk Since last fall, because of industrial pooling program was established, and properties by the federal administrator operated by the federal administrator, % c has been deducted to maintain manufactured by the Association. such a program. Therefore, since 1933 each producer has had a total deduction of 3c per hundred weight of milk marketed in the Detroit mar-thet in other to build the price on this milk up to that received for that por-tion absorbed by the market. During of milk marketed in the Detroit mar-ket. In other markets, different amounts have been deducted from time to time, in accordance with pro-grams approved by the membership. grams approved by the membership. Two special services, aside from se- was not needed in order to build up curing a market for the members their price to the average.

How Milk Is Sold milk, have been maintained; (1) In determining a farmer's income guaranteeing the producer pay for his milk; and (2) payment of 1/2 of his for 100 pounds of milk, one must first previous month's milk check in case go to the city and see how it is sold. of quarantine for contagious diseases The following example will perhaps in the farm home, thereby causing a help to explain. Of the average 100 pounds of milk shipped last year, 58% market shut-off.

Up to the present time, over of it found its way into fluid sales or \$130,000 has been paid to producer Class 1 milk; Class 2 milk, is the members for these two reasons. The term applied to milk-used for manuassociation also employes 10 testers facturing purposes. 42% of the milk to check the butterfat content for was Class 2 milk. For easy figuring, use the following: producers.

85% to 95% of the entire supply of 58 lbs. @\$2.00 per cwt. fob Detroit - \$1.16 milk for Detroit and suburbs is pro- 62 lbs. @ 1.40 per cwt. fob Detroit -.59 duced by members of the association \$1.7 They ship approximately 2,000,000

pounds of milk a day, of which approximately 1,100,000 pounds is sold Average price received for 100 ufactured.

lbs. of milk fob Detroit

The producers are represented by In figuring how the farmer will rea selling committee of 34 sales com- ceive his pay, this is divided on the mitteemen, selected by the delegates base and surplus milk shipped. The in the various counties from which surplus price is determined by the the milk comes, at the ratio of one condensary price. Taking the consales committeeman to each 500 ship- densary price at \$1.40, and the averper members. These committeemen age month 15% of the milk is surplus, meet once a month, or oftener, with therefore, 15 lbs. x \$1.40 gives 21c the various distributors in the mar- The balance, or 85 ths. of base milk ket to bargain for the milk. At these (which includes part of the milk bemeetings the price is arrived at which ing sold at the manufacturing price



iron is very good somewhat cheaper. Fully automatic heat



Co-op Washers

We make three models, with 6 to 8 pounds of dry clothes capacity. The tubs are Armco rust resisting iron and porcelain enamel. Three vane impeller for fast, thorough washing. Lifetime oiled motor. Mechanism runs in oil. S Mullins wringer, with S 050 cushion rolls.



Enjoy the lightest and best tasting waffles you've even had. There's a lot in the baking. Bake them at the table with a Coop waffler that lights a tiny signal light when the iron is at the right heat. It goes out when the waffle is done. No smoke. No greasing of the grids. This IS a waffle iron



loasters

KITCHEN APPLIANCES

Co-op toasts two slices. Opening one door turns both slices. Chrome finish!



IRONERS

"BUY WITH CONFIDENCE THROUGH YOUR COOPERATIVE"

FARM BUREAU SERVICES, Inc.

Radios

This is our T-26, six tube, super-

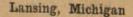
hetrodyne radio. Beautiful wood

cabinet. We have a full line of

\$15⁹⁵

table, and cabinet models

RADIOS



SATURDAY, DECEMBER 3, 1938

MICHIGAN FARM NEWS

tuition for pupils from primary dis-Farm Bureau Charts Course for 1939 tricts who are in attendance in high school. Unless the full and prompt payment of this tuition is resumed. this expense will revert to the local districts, many of whom will be unable to meet it within the 15 mill

Resolutions Adopted at the Annual Meeting of the Michigan State Farm Bureau

AT EAST LANSING, NOVEMBER 11-12, 1938

Resolutions Committee Chairman

IN MEMORIAM

Resolved, that the Board of Dele- done by members, and that both the gates and Farm Bureau members at State organization and the county the annual meeting of the Michigan Farm Bureaus should accept the re-State Farm Bureau at the Michigan sponsibility of developing local outlets State College, Nov. 11, 1938, pause at through which members may share in this time in memory of our good retail profits, without which it will friends and fellow workers in the always be impossible for membership Farm Bureau whose work on earth has credits to reach the size which many been completed since our last annual members will consider acceptable. meeting.

As we recall these friends and fellow ing new Farm Bureau member owned workers, we recall their accomplish- retail outlets at points where no coments in Farm Bureau work, and the op is now in operation, and by broadpleasure and satisfaction that marked ening the membership base or othertheir participation in Farm Bureau wise securing participation in existing affairs. Theirs was the satisfaction co-operative business. that comes in doing good work, and Plans to accomplish these objectwork that benefits others. Their ives are now in preparation, and we friendship and their interest in their earnestly commend them to the memfellow men enriched all of us.

Be it further resolved, that this res- workable solution to the membership olution be spread upon the minutes of credit question. the 1938 annual meeting, and that At the same time we recognize that the secretary he instructed to send a only approximately 25 per cent of the copy to the family as an expression of membership have availed themselves our respect and affection.

ORGANIZATION POLICIES

OTHER FARM ORGANIZATIONS

We again salute our fellow farm organizations and express the hope that the unity of thought of farm leadership which is so definitely on the in- ings of the Farm Bureau Services are crease in this State will continue to also due in large part to the co-opgrow year by year.

FARM BUREAU MEMBERSHIP

We recognize that the major task Farm Bureau Services. of the Michigan State Farm Bureau is to keep the farmers of the state continually and permanently organized; proper relationship to his fellow farmers necessary to meet and solve the problems that require the combined power and influence of all; that the strength and usefulness of our organization is measured directly by the number of members who are thoroughly converted to the cause of cooperation; that the morale so created upon the importance of Community is the rock upon which all Farm Bureau functions must rest.

We recognize that the fundamental communities, the members will have means to these ends lie in building access to more information and an and maintaining a large, active Farm Bureau membership. Therefore, be it resolved :---

(1) That the building and main- Bureaus cannot be over-emphasized. taining of Farm Bureau membership It is recognized that the Community be the primary activity of all Farm Farm Bureaus could not be successful Bureau organizations.

(2) That all Farm Bureau activit- help and the interest of the women. ies, business and otherwise, be so We therefore urge that additional atconducted as to be of the greatest pos- tention be given to the development sible support to the membership and of discussion subjects of special con-

Move to Amend

This may be done through organiz-CLAN. bership generally as offering the only of their membership credits, which indicates that a strong majority of the Farm Bureau membership places the value of Farm Bureau membership on the broader aspects of organization, such as legislation, taxation and protection of the farmer in all public and general relations, and that the earn-XEOR eration and support of the local co-operative organization stockholders of

We recommend that the State Farm Bureau Board of Directors continue their efforts to devise plans that that only through organization can will permit the membership generalthe farmer maintain himself in the ly to participate in both a wholesale and retail patronage dividend, and that the County Farm Bureaus give their full co-operation in promoting the success of such plans.

| wholesale profits on the business,

COMMUNITY FARM BUREAU PROGRAM

A great deal of stress is being put Farm Bureau activities. By having a good program of activities in the opportunity to participate more fully. The importance of having the women active in our Community Farm

to the greatest degree without the

Nov. 10-11, 1938. means be found for adequately feed-1 ing and clothing these people, and for We heartily congratulate the Amadjusting future production levels on erican Farm Bureau Federation upon a basis that will permit their continits success in securing an extension uous enjoyment of the necessities of life. We believe strongly that the true solution of the farm program lies in Commissioners' Loans until 1940. coupling control of production with a We urge the more general extension better living for the submerged classof the repayment period on Commises of consumers, the recapture of sioners' Loans from 10 to 20 years, foreign markets and the development of industrial uses for farm products. BANK OF CO-OPERATIVES We once more voice our deep ap-RECIPROCAL TARIFFS preciation of the splendid and con-We believe that the present Farm structive program by which the St. Bureau program on Reciprocal trade Paul Bank for Co-operatives has contributed so much toward the strength-

treaties so that the interests of agri- government and business. lture shall be adequately protected

of the dairy industry to build a fund | co-operating with Farm Bureau leadfor the promotion of butter consump- ers to simplify the procedure for tion. We regard this program as one farmers in obtaining gas tax refunds. in which every producer and processor should gladly participate.

We urge our officers to renew their Bureau in appreciation of the importefforts to secure the adoption of ance of properly planned, efficiently standards governing the manufacture constructed and well maintained highand sale of oleo and other butter sub- ways to serve adequately the varying are available. stitutes.

We urge further restrictions upon the use of yellow coloring, or words, or derivatives thereof, which are associated with the production or mar- are borne by the motorists, who are cost of the service rendered. keting of butter, in oleo and other but. of course the beneficiaries from all printed, or by radio.

posals for protecting domestic fats gasoline tax revenues should prove in. reductions which have been made. and oils from foreign competition, by sufficient to finance an adequate highexcise tax or other feasible methods, way program, we would not oppose an

GENERAL SALES TAX ACT We are opposed to any change in the sales tax act, either as to rate or

TAX REVISION

We await with interest the report the further extension of this practice. of the Tax Study Commission of which our Secretary, Mr. C. L. Brody, is a member. We commend the findings of the Commission to the earnest study of our officers and pledge our support to such measures growing out of the report as promise more equitable taxation in this State.

During the last Legislature our ofof the low mortgage interest rates of of the railroad brotherhoods, and as 31/2% on Land Bank Loans and 4% on a result were able to secure modificaially affecting their value to labor.

HIGHWAY FINANCE

taxes for highway purposes.

rected.

PRODUCTS

Oleo

IMPORTED FATS AND OILS

STATE AFFAIRS

exemptions at this time.

FARM LANDS IN CITIES AND VILLAGE

ing out the spirit of our last year's We favor legislation to provide for reduced taxation upon lands used solely for farming when situated within the limits of a city or village.

Labor

ficers continued to maintain friend ly relations with the representatives tions in certain bills sponsored by these groups which made them acceptable to the farmer without mater-

We approve this type of friendly contact with the representatives of other responsible special interests, on a basis whereby neither endeavors to encroach on the field of the other. We emphatically resent the attitude of certain other labor interests which actively lobbied on behalf of bills of sole concern to agriculture, some of which had the opposition of both the Farm Bureau and Grange. We recommend to our officers that they continue their policy of taking an active

part only in measures of concern to

agriculture, except where the unwar-

ORGANIZED VIOLENCE

There occasionally arises both in

In either event the result will be a new and heavy burden on rural areas and a reduced attendance in high school because of rural proverty. For the sake of preserving equal educational oportunity for our farm

No other group surpasses the mem-

reasonable allowance for transportation for children living in non-high bership of the Michigan State Farm school districts be made a preferred charge in the school-aid law, to be met in full first out of any funds that

tuition charge.

We also urge that the amount of traffic of all sections of the state. We rejoice at the progress which has high school tuition to be allowed each been made in developing a system of receiving district shall be a reasonhighway finance so that the costs able reimbursement for the actual

We favor the restoration by Executer substitutes advertising, whether such improvements. We emphatically tive Action, or by Legislation of the register our protest in advance against full amount by which the school aid any suggestion which might be made has been reduced below the original to return any of the burden of high- appropriation for the present school We commend the American Farm way construction, maintenance or year, and in the event this is not done, Bureau Federation and urge its con- debt retirement to the basis of a gen. we instruct our officers to contest in tinued support of all reasonable pro- eral property tax levy. If weight and every way possible the legality of the

WAREHOUSE ACT

limitation, or else will be loaded upon the parents in the form of a direct

boys and girls, we urge that funds

for payment of high school tuition and

We urge state legislation to protect increase in the tax on gasoline rather farmers holding warehouse receipts than to allow the return of property for their products against loss through bankruptcy of the warehouseman. We ADVERTISING MICHIGAN FARM also urge that warehouse men be required under severe penalties to maintain in storage, products of the same

We endorse the use of State kind and quality in an amount equal revenues to promote the sale of Michto the quantities for which they have igan grown farm products and urge warehouse receipts outstanding LIVESTOCK PAVILION AT M. S. C. RURAL ELECTRIFICATION

We add our earnest endorsement We are gratified with the progress of the efforts of Michigan Livestock that is being made in rural electrifiorganizations to secure a Livestock cation and especially with the evi-

Pavilion at M. S. C. dence that the chaotic conditions Such a building is urgently needed which led to spite-line building and for livestock shows, judging, training many other abuses are being corand contests, and consignment sales,

TRUTH IN FABRICS

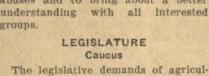
We endorse the activities of our We reaffirm our established insistofficers during the past year in carryence in favor of Truth-in-Fabrics legisresolution and urge them to continue lation now pending in Congress, and their efforts to protect farmers from urge the Washington representative abuses and to bring about a better of the American Farm Bureau Federaunderstanding with all interested tion to use his best efforts to secure this speedy enactment of this measure. which is of such vital importance to the wool growers of Michigan and all other states.

JUNIOR FARM BUREAU

ure have always been non-partisan n character and in most years these While the Junior Farm Bureau has not as yet introduced in all Farm measures have been supported or rejected by Legislators without refer- Bureau counties, its value, both to ence to party lines. However, the last rural youth and to the Farm Bureau Legislature presented the spectacle movement, has been thoroughly esof Legislators being put under party tablished.

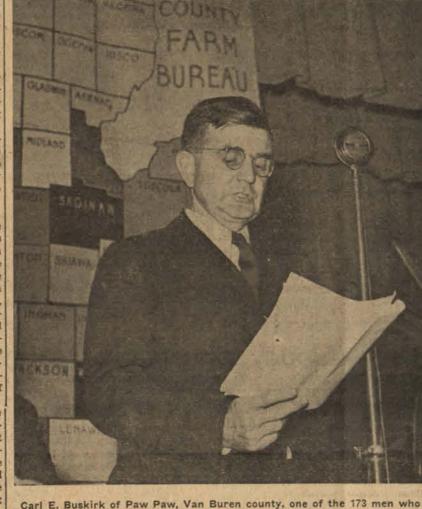
pressure to vote straight down the The Junior Farm Bureau provides ine on a purely agricultural issue a medium through which young men counter to the combined wishes of the and women may train themselves for rural leadership, and many senior Farm Bureau and the Grange.

We Should Not Amend



SCHOOLS

FIVE



organized the Michigan State Farm Bureau at State College, Feb. 4, 1919, was chairman of the resolutions committee at the 19th annual meeting, MORTGAGE INTEREST RATES

agreements which favors the printiple, but opposes their application on ening of the co-operative movement in a hasis that would reduce farm prices the State. below parity is sound. We urge that We regard the functioning of this the American Farm Bureau Federa- institution as an outstanding example tion continue to scrutinize all such of a successful partnership between



Delegate Maurice E. Post of Rockford, Kent county, arguing that the AAA resolution should be amended to ask that elections and referendums should be handled by the township election boards to prevent possible regimentation from Washington.

NATIONAL AFFAIRS

AGRICULTURAL ADJUSTMENT

LEGISLATION

Nationally, our Farm Bureau lead-

ers have rightly interpreted the most

of securing a balance between the

farm crops it is impossible to view

this program correctly as an applica-

tion of the "economics of scarcity."

We are convinced that the farmers

organization morale.

cern to women to supplement the ex-(3) That to attain this end a close cellent material now being provided and unified working relationship be- by the Organization Department.

tween membership, general service, and business activities is recognized as an essential in the operation of the Michigan State Farm Bureau and its subsidiaries.

(4) That the officers and personnel of all branches of the State Farm Bureau, the County Farm Bureaus, pressing need of the hour to be that and local Co-operative associations develop the most militant program pos- supply of, and demand for, farm prosible for adding new names to the ducts, so that the farmer may receive roll and increasing in every way pos- parity prices. In view of the great sible the membership strength of the and growing surpluses in many staple organization.

MEMBERSHIP CREDITS

The delegates recognize the justice Neither is it possible to dispute the of the demands of some of the county genuine benefits which have reached Farm Bureaus on behalf of their mem- most agricultural sections under presbers that the Farm Bureau members ent policies. share more liberally in the earnings of Farm Bureau business operations. of this State, generally, recognize that It is entirely fair and reasonable that the new AAA has been definitely the Farm Bureau families supporting beneficial, but there is a growing bethe Farm Bureau program with their lief that there are defects which need membership and their efforts to build immediate attention. and maintain the organization should As to the mechanics of the AAA we be given every preference practicable favor greater consistency in regulaover the non-member. tions, and where the act works to the

However, the wholesale margins disadvantage of Michigan farmers we of the state organization normally urge immediate consideration by produce a net profit of less than 2%, County and State committees as well so that the member's credits in the as Washington administrators, to the past have been more than the total end that proper adjustments may be amount of net earnings on his bus- made and the benefits of the act disiness. The undistributed profits have tributed equitably to all farmers. been used to supplement the paid-in | We are especially impressed with capital, thus enabling the Services to the well established fact that while maintain a sound financial position there is today an enormous surplus in and to operate without excessive in- many essential foodstuffs, almost half terest charges because of the use of our own population is suffering from borrowed money. under nourishment because of lack of

It is our view that the membership buying power to provide family necescredits should continue to be held in sities even at the present low prices a reasonable relation to the actual The National welfare demands that

INTERSTATE TRADE EMBARGOES

We regard the growth of sectionalism in the administration of State intrade barriers as a growing threat to tor Adams of Colorado was chairman, agriculture. We favor more universal disclosed startling revelations as to prove this situation.

FEDERAL FARM LOANS

liquidation of its real estate and is to protect the interests of American reluctant to make even highly com- wool growers. servative new loans.

We do not question the business judgment of the management, but call attention to the fact that this institu-

ion was created with the very definite mission of assisting farmers. As support to the Michigan Milk Produc- they have been intrusted. a public institution, this duty remains er's Association in its effort to obtain its reason for existence and we urge a milk control law. Now that a specneed of financial assistance.

policy that will recognize legitimate mittee. production requirements of borrowers who are now in temporary distress be-

THE WOOL TRADE SENATE INVESTIGATION

ranted interference of other groups The investigation of the wool trade in purely agricultural matters comas carried out by the committee of the pels them to do otherwise in selfspection laws and other artificial United States Senate, of which Sena- defense.

adoption of Federal grades and practices involved in the marketing standards, and reciprocal acceptance of wool in this country, which prac- farm organizations and elsewhere an of inspections made under Federal tices were exceedingly detrimental to unworthy type of leadership which regulations as a needed step to im- the interests of the wool producers. indulges in the preaching and practice The hearings involved in this invest- of violence and the defiance of con-

DAIRY INDUSTRY

Milk

igation were only about half complet- stituted authority. ed when the Senate adjourned. We We condemn such leadership,

We direct attention to an apparent strongly urge that this investigation wherever it may be found and assert ightening of mortgage loans by the be continued and these hearings be our belief that such men, personally, Federal Farm Land Bank of St. Paul. completed as soon after Congress re- as well as the groups that sponsor Evidence at hand indicates that this convenes as possible and that appro- them should be held strictly accountagency is at present emphasizing the priate remedial legislation be enacted able for their acts.

> We wish to record our respect and admiration for Judge Leland W. Carr, of the Ingham Circuit Court, and

During the last session of the Leg- and legal penalties on those who have their consciences on any rural meas- sonnel. islature, the Farm Bureau gave full misused the leadership with which ures, and promise our strongest sup-

of irresponsible interference with the to stand by their constituents.

its officers to make every possible ial committee of which our Director, rights of citizens we propose that effort to prevent their activities in dis- Mrs, Edith M. Wagar is a member, is all agencies created for purposes of posing of properties now held by them investigating this subject, we again propaganda collective bargaining and from interfering with the making of pledge our assistance to any proposal the procurement of legislation, whethlegitimate loans to farmers who are in for improving the outlook of the milk er agricultural or otherwise shall be producer which the producers in that required to incorporate and thus to We also urge upon the Production field may find satisfactory, and our become responsible for the authorized Credit Corporation a more lenient best wishes for success go to the com- acts of their agents.

We are appreciative of the action of cularly alarmed over the drastic cur-



Delegate D. H. S. Rymer of Spring Lake Ottawa county opposing Mr. Post's amendment to the AAA resolution. He declared there is no danger of regimentation under the present plan. The delegates voted the amendment down.

We urge the rural members of both | Farm Bureaus have already drawn other judges who have fearlessly dis- Houses hereafter to refrain from upon this source for new and enthuscharged their duty in inflicting just pledging themselves to vote against lastic additions to their official per-

We congratulate the Junior Farm port to any who may be threatened Bureau upon its achievements and As a further step in the prevention with reprisal for having the courage commend it to those counties where no such organization exists now.

BANG'S DISEASE

We urge the Michigan legislature to Although the State is today spendappropriate sufficient funds to match ing enormous sums of money each federal grants to pay expenses and inyear for the assistance of local school demnities for countywide tests for the districts, many rural and small city eradication of Bang's disease when districts are experiencing acute finansuch testing is requested by the cial shortages which amount to an Boards of Supervisors. emergency situation. We are parti-

MEMBER CO-OPERATIVES

It is our hope that affiliated Co-ops will become centers of Farm Bureau strength. As a further evidence of the mutual value of their relationship with us, we reaffirm our desire that the Farm Bureau legislative and other departments render all possible assistance to these Co-ops in solving their problems, including such matters as the revision of the present mixed feed license laws,

FARM TRACTORS

We call the attention of the board of directors and the legislative department to the legal problems which are likely to arise due to increasing use of farm tractors in pulling farm produce to market. We request the board and department to take such steps as may seem advisable from time to time to safeguard the farmer's interests in this important use for his tractor.

RESOLUTIONS COMMITTEE

Carl E. Busk'rk, Chairman, Paw Paw Mrs. Edith M. WagarCarleton Stanley M. Powell Jonia Lloyd Ruesink Adrian Beulah J. Robothan

cause of low crop returns this year. We heartily endorse the proposal Secretary of State Leon D. Case in tailment of funds for the payment of Farm Bureau Board of Delegates Considers the Resolutions Committee Report



GAS TAX REFUNDS

Butter

INSURANCE MEN WOULD DOUBLE **COMPANY'S SIZE**

Of State Farm Mutual In 5 Years

Three hundred Farm Bureau insur- during the life of the Exchange. projects, etc. more cars insured by 1944.

44,000 to 76,000 in five years.

38 states. Raymond P. Mecherle, are paid out each year. year. In Michigan last year the company paid about 10,000 insurance claims, large and small.

Morris B. Fuller, vice-president of The Michigan Livestock was organtake another \$2,500,000 of life insur- and transportation problems. In 1922 income will continue.

their community.

Coming Events

OCEANA FARM BUREAU

Annual meeting of the Oceana County Farm Bureau membership and potdelegates to the State Farm Bureau annual meeting will speak. Wesley be elected.

CHICAGO, ILL.

SATURDAY, DECEMBER 3, 1938

|quiring selling agencies to furnish State Farm Bureau and oonds to protect shippers. The Ex **Commodity Exchanges** change is also responsible for the de (Continued from page 4)

velopment of a larger and better outuntil the stockholder elevators had re- let to bring more buyers on the marceived up \$112,000, which included ket.

their orginal investment of \$16,000 Through national contacts, with namade by the original 20 elevators. At tional financial agencies, the Exthis point the stock dividends were change has been able to furnish fin-

Million Cars Insured Is Aim discontinued. A fair rate of interest ancial assistance' to hundreds of has been paid on the outstanding worthwhile cattle and land feeders. stock. In addition, patronage divi- The Exchange has contributed to, and dends approximating \$300,000 have helped sponsor grain demonstrations, been paid to the member elevators vocational education work, 4-H club

ance agents at their annual meeting Under the patronage dividend system, One of the greatest accomplishat State College Nov. 9 pledged their elevators doing the most marketing ments of the work has been the adcompany, the State Farm Mutual, to through the Exchange earn the larger vancement made in the proper gradhelp in a campaign for 1,000,000 or shares of the patronage dividends. ing of all kinds of livestock at the The Elevator Exchange, like other public markets. Approximately 12,000

The Michigan agents' task will be to sound business, carries a reserve to livestock producers are now members increase their total of policies from protect itself and the member ele- of the Michigan Livestock Exchange. vators and farmers against the unfor- Geo, G. Boutel is manager. Sales of-The State Farm Mutual now has seen in business. The reserve is fices are the Michigan Live Stock Exabout 500,000 automobiles insured in \$100,000. Profits above this amount change Commission Merchants, De-

troit Stockyards, Dix Ave., Detroit. 38 states. Raymond P. Alecherle, are paid out each year. president of the company, told the Michigan agents that the company pays an automobile insurance claim every 514 minutes throughout the sing.

Trade Agreement

With Great Britain

MICHIGAN LIVE STOCK EXCHANGE

the State Farm Life Co., said that Michigan has \$7,500,000 of life insur Michigan has \$7,500,000 of life insur- state organization for the purpose of concessions on corn, fruit juices and ance in force, mostly among farm families. The life agents hope to Concessions to Canada

ance to farm families in 1939. They the Exchange established its Mich- A number of additional concessions are particularily interested in selling igan Live Stock Exchange live stock are made by the United States on life insurance on the plan of having sales office on the Detroit market. Canadian agricultural commodities. it produce monthly income for guar- The Exchange at that time consisted Safeguards in the form of quota reanteed periods for the family should of approximately 200 livestock ship- strictions are thrown around the more the insurance on the head of the fam-ping associations. Each had paid a important of these concessions.

ily become a death claim. Most of the lnsured can expect to outlive their capital was furnished by these asneed for family protection, and can sociations. They loaned the Exchange quota increased from 156,000 to convert their insurance to guaranteed monthly income in their later years bearing notes. About \$6,000 was can enter at the reduced rate in any bearing notes. if they like. The amount of insurance raised in this manner. The balance one quarter. This quota represents taken out determines the amount monthly income per month, and the number of months or years that such

this was paid back in the first two items. The duty on cream is reduced In view of the job ahead of the in-surance dep't, Alfred Bentall, state director, says there are openings for imately \$140,000 in patronage divi-one-seventh of the quota has actually and the quota has actually one-seventh of the quota has actually more agents for full time and part time work in many parts of the state. handled a total of 5½ million head of the rate on whole milk is made but Applications are invited from men stock, with a value of approximate- is limited by quota to 3,000,000 gallons who can supply satisfactory refer- ly \$90,000,000. In 1922, 96% of the -less than 1 per cent of the domestic ences as to their good standing in livestock coming to the Detroit mar- production even in those domestic ket came by rail. In 1937, 87% came areas where Canadian mills might by truck and only 14% by rail. In compete. Imports prior to 1930 most instances, the local live stock averaged about 4,500,000 gallons an-

shipping co-ops were not interested nually. in purchasing trucks and as a result, . Reductions in duties on live hogs

a large number of these local co-op- and on fresh and cured pork are erative livestock shipping agencies made but no imports of any material competitive consequence are anticihave ceased to exist. All this has resulted in some loss pated.

luck dinner will be at the Odd Fel-of volume. However, changes in mar-Concessions are granted on grains lows hall at Shelby, Tuesday, Dec. 6 ket practices necessitate the opera- and grain products, except wheat, from 10 a. m. until 3 p. m. Henry tion today of 10 weighing scales with corn and corn products, and wheat Hendricksen is in general charge of the program. The Junior Farm Bur-eau will open the program at 10 With marketing being done by most instances. With marketing being done by most instances.

o'clock. Department chairmen and trucks, the number of employees re- Concessions granted to Canada on quired to handle consignments has in- potatoes, seeds and eggs are matched creased nearly 40%. Present day by reciprocal concessions made by Farm Bureau activities. Officers will practices in marketing livestock has Canada on American potatoes, seeds increased somewhat the cost per head and eggs. Among the other agriculfor selling. In 1937 the Exchange tural products on which concessions

MASON COUNTY FARM BUREAU commission house sent out 39,584 ac- were made were maple syrup and Annual meeting and potluck dinner counts of sales issued, 47,377 checks, maple sugar and frozen blueberries. of the Mason County Farm Bureau will and used approximately 48,000 en- Concessions are made also on a numbe at the Scottville community hall, velopes. The cost of bonds and insur- ber of industrial products including Wednesday, Dec. 7, from 10 a. m. till ance was over \$1,600 and telephone paper, wood products, shingles, chemi

MORE EGGS and LOWER COSTS

100 Lbs. Net MERMASH FOR 16% **JPEN FORMULA** AND FARM BUREAU MILLING CO. Inc.

with MERMASH 16%

The Battle Creek Farm Bureau Ass'n reports that Millard Willison of Hickory Corners, Barry county, is getting about 150 eggs a day from 200 Rocks. That's 75% production. He is feeding 16% Mermash. You can buy Mermash from your Farm Bureau dealer. Many dealers are also prepared to make it from your grains and our Farm Bureau concentrates. Increased production with Mermash lowers the cost per dozen of eggs.

PRODUCTION HIGH HEALTHIER FLOCKS YOU CAN START WITH MERMASH ANYTIME

MERMASH FORMULA Ground yellow corn, pure wheat bran, flour midds, meat and bone scraps, alfaifa leaf meal and Mermaker, which is Pacific ocean kelp and fish meal (Manamar formula) to supply essential mineral elements in food form.

Grinding and Mixing Service

Farm Bureau dealers having facilities will balance your farm grains with Farm Bureau concentrates to make Mermash and other good egg laying rations; also, Milkmaker and other good dairy rations. Bring your shelled corn, heavy oats, barley and wheat to your Farm Bureau dealer to make up

Good, Low Cost Dairy and Poultry Feeds

POULTRY FORMULAS

16% LAYING MASH

100 lbs. of MERMAID BALANCER 32% protein mixed with 300 lbs. of either of the following ground farm grain mixtures will make 400 lbs. of one of the best 16% LAYING MASHES. Mermaid Balancer contains Manamar (kelp and fish meal to supply minerals.) (Feed scratch grains at night.)

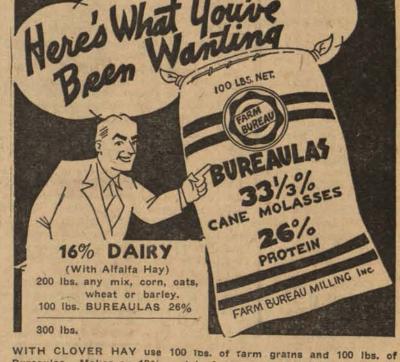
1. 200 lbs. Corn, 50 lbs. Wheat, 50 lbs. Oats.

2. 100 lbs. Corn, 100 lbs. Barley, 50 lbs. Wheat, 50 lbs. Oats.

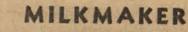
16% LAYING MASH

100 lbs. of FARM BUREAU POULTRY SUPPLEMENT 32% protein may be used in place of Mermaid Balancer 32% with the above farm grain mixtures for a good and somewhat cheaper 16% Laying Mash.





Bureaulas. Makes an 18% protein feed.



MILKMAKER 24% or 34% protein dairy feed mixed with your home grown grains and legume hay provides a balanced ration that will assure all the profitable production your cows can give.

3 p. m. Gus von Glahn of Ludington and telegraph cost over \$1,200. Post- cals, mineral products, etc. Fruit Exchange is program chairman. age cost \$1500.00. These are only a few of the expense items.

MUSKEGON COUNTY FARM BUREAU

the membership later by letter.

NEWAYGO COUNTY FARM BUREAU

10 a. m. till 3 p. m.

The Live Stock Exchange however, Annual meeting of the Muskegon is not just another selling agency on Beans Daily County Farm Bureau will be held the market. It is a state organization In accordance with announcement Thursday, Dec. 8 from 10 a. m. till working at all times for the interest of November 19th, the Federal Sur-3 p. m. at a place to be announced to of the farmer, co-operating with other plus Commodities Corporation is mak farm organizations, and getting to the ing daily purchases of 1938 Michigan producer of livestock information that beans for the purpose of aiding growof his products. It maintains a ers in marketing the bumper crop

FCC Buying

Annual meeting and potluck dinner traffic department for the collect- and securing the largest utilization of the Newaygo County Farm Bureau ing of claims. It is through the possible. The beans are being pur will be held at the community building efforts of the agency that, the chased upon a bid basis through office at Fremont, Wednesday, Dec. 21, from packer and stockyard administrators established in Lansing, according to were persuaded to enforce the law re- the Department of Agriculture.

MICHIGAN

Coldwater Dairy Company Constantine Co-op Creamery Carson City-Dairyland Cr. Fremont Co-op Creamery

ant Co-op Creamery wrence Co-op Creamery

ILLINOIS

Atwood Co-op Creamery

CHRISTMAS SUGGESTIONS TO MID-WEST'S 25,000 CREAM PRODUCERS

GIVE YOURSELF and your co-operative creamery these Christmas gifts of lasting value. They will increase your profits, and the earnings of the creamery. You share in those earnings.

- · Give yourself a Milka or a Lacta Cream Separator and do better
- Give the creamery an additional patron, and build the business
- Help increase the creamery's sales of butter in your neighborhood

Our close skimming separators pay for themselves. They're priced low at our creameries on an easy purchase plan. More patrons will increase our volume and lower plant operating costs. Selling more butter to ourselves and neighbors helps improve the market for butter.

VID-WEST PRODUCERS

Portland-Farm Bureau Cr.

Runhville-E. Cent. Co-op Cr.

Nolensville Co-op Creamery

TENNESSEE

Mutiroeaboro-Rutherford Co-op Cr.

We make 26,000,000 pounds of butter ANNUALLY

Gallatin-Sumner Co. Co-op Cr.

INDIANA

Middlebury Co-op Creamery

Marion-Producers Creamery

Columbus-Formers Mitto. Ass'n Crowfordsville-Formers Prod. Ass'n

legna-Producers Mittg. Ass'n



TWO-HORSE SPREADER So light in draft, you can pull it by one hand with beaters in action.

Automotive type wheel swing for making sharp turns. Passes through narrow doors. Top of box only 3 feet from ground. Less work to load. Plenty of clearance. Fits under carrier. Shreds and pulverizes manure thoroughly. 60 bus. capacity. Wide, even spread. Broad tread. See this time-and-labor-saving spreader today at your Co-op store.

> We buy and clean seed

WE BUY MICHIGAN GROWN alfalfa, red clover, alsike and sweet clover seeds. Send us 8 ounce representative sample for bid. Take equal amounts from each bag to make mixture, from which to take sample . . . Let us clean your seeds in our modern plant. Very reasonable charges. Send sample and we will advise cleaning needed and price. Have seed cleaned early. Our cleaning service ends December 31.

BUY FARM BUREAU'S RELIABLE

NORWAY METHANOL ANTI-FREEZE. Three quarts do work of 4 of ordinary alcohol. Practically odorless. Won't damage cooling system.

- UNICO. United Co-ops 200 proof ethyl alcohol antifreeze. A high grade safe product.
- ALCOHOL. Completely denatured. Anti-rusting.

ASK YOUR CO-OP FOR FARM BUREAU ANTI-FREEZE

Winter Oils

FARM BUREAU'S wax free, zero motor oils makes starting easy. They lubricate perfectly at all temperatures.

Farm Bureau Brand Supplies at 300 Farmers Elevators FARM BUREAU SERVICES, Lansing, Michigan

\$75 UP

SYSTEMS

WATER