





### HAMILTON FARM BUREAU OPERATES MANY BUSINESSES

Majors in Eggs and Poultry; Sells Automobiles; Runs Fleet of Trucks

Hamilton—Largely as a result of their own efforts, Hamilton farmers have sold their products throughout the depression at the highest possible prices, while at the same time they have bought supplies at the bottom, said Dan Runnells, agr'l editor of the Grand Rapids Press, in an article describing what has happened at Hamilton since the Hamilton Farm Bureau co-op was organized there in 1920.

Hamilton Farm Bureau patrons have sold their eggs, chickens and turkeys at New York prices, wrote Mr. Runnells. Their cream has brought top prices. Their livestock likewise has returned better than average market values. And Hamilton truck crops, particularly celery, have commanded a premium wherever offered for sale. Mr. Runnells continued:

**War Veteran is Manager**  
"Persons who claim to know declare the economic stability of Hamilton farmers is the result of their Dutch thrift and business ability. They work together, sell together and buy together. They have been co-operating in this way for 16 years—ever since Andrew Lohman, a young Hanoverian who speaks Dutch, returned from service in the World war. He helped organize the Hamilton Farm Bureau in 1920, became its manager and guided its piecemeal growth until now it is engaged in nearly a score of agricultural enterprises. Nearly a sixth of the village's population is on the co-op's pay roll.

**Machines Grade Eggs**  
"Eggs and poultry are the principal commodities handled by the co-operative, although it does market cream, grain, livestock and truck crops for its membership. It makes money for farmers in selling their products and saves money for them in the purchase of supplies. "Eggs are graded, candled and sorted by automatic machinery, and shipped in car lots by express to New York, where they sell at top prices. The co-operative's packing plant is equipped with a sanding machine that makes "henhery" whites and browns out of dirty-shelled eggs at a very low cost for the treatment. "Poultry is dressed, waxed, packed and shipped in car lots to Detroit, New York and other cities. The co-operative's poultry, like its eggs, sells at best prices.

**Trucks Balk Freight Raise**  
"Cream is purchased and sold on a graded basis. Other farm commodities are handled similarly. The co-operative seeks to reward the producers for good quality. It also seeks to reduce marketing costs. "Truck crop producers were faced last spring with the prospect of a sharp increase in the transportation charges on celery shipments to Chicago. The Farm Bureau came to their rescue. It added two trucks to its fleet of trucks and the proposed increase never went into effect. A patronage dividend on transportation may cut the shipping cost under the old rates. "The co-operative went into the fertilizer manufacturing business two years ago. Farmers said they wanted better and cheaper fertilizers. The co-op plant is now making them, and paying its patrons substantial patronage dividends on their purchases.

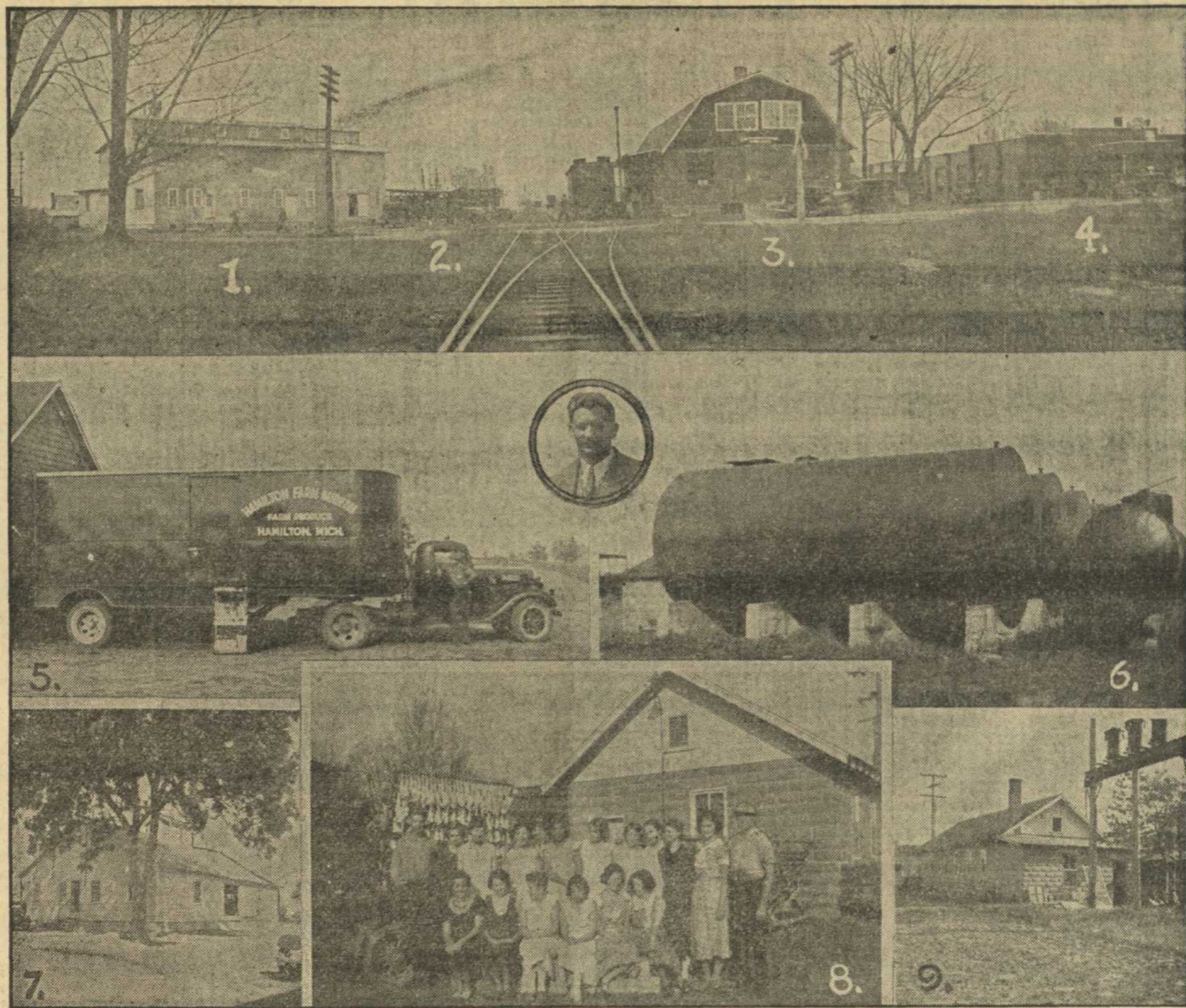
**Co-op Owns Rail Depot**  
"Balanced rations for cows and chickens are milled in the farmers' own plant. Spray materials for crops are mixed by the co-operative. Automobiles and trucks are sold through the farmers' garage. The gas tanks are filled at the co-operative's station. "Hamilton's railroad station is located in one of the Farm Bureau's warehouses. It is a byproduct of co-operation between the Pere Marquette railroad and the farmers. The railroad needed a new station and the co-operative needed an egg packing plant. The farmers made a deal with the transportation company for a 99-year lease on the land occupied by the old depot and built a three-story warehouse which houses the depot, the co-operative's offices, its egg packing and cream station. It is the only co-operatively owned railroad station in Michigan."

### No Perch Run

Lansing.—State fisheries workers here are commenting on the absence of any important runs of fingerling perch so far this fall along the shore of Lake Michigan. Usually heavy runs occur and many fingerlings are seized for planting by state hatchery men, but no seeding was done up to Nov. 26 because the perch failed to appear.

A log stringer bridge having a span of 12 feet with an approach tapering from 32 to 16 feet has been completed by CCC enrollees of Camp Sagola near Channing.

## Farm Community and Village Thrive Because of Hamilton Farm Bureau



Hamilton, an Allegan county village of 500 inhabitants, is a farmers' town. Farmers own and operate the Hamilton Farm Bureau—the largest single business, or group of businesses, in the community. A good idea of the magnitude of the co-op's operations can be had by listing its many enterprises as shown here.

1. Elevator, feed mill and warehouse.
2. Coal yards.
3. Egg packing plant, cream station, office and Pere Marquette depot.
4. Garage, automobile sales room and gasoline station.
5. One unit of the co-op's motor truck fleet.
6. Oil and gasoline storage tanks.
7. Fertilizer factory.
8. Poultry dressing crew before their plant.
9. Poultry packing and conditioning plant.

Photo Courtesy of Grand Rapids Press.

INSET in circle, Andrew Lohman, general manager. Units not shown include: Spray mixing plant, stockyards, vegetable packing plant, and the truck depot.

### Medical Survey, State Aid For Schools Interest Women

Community Groups and Junior Farm Bureau to Have Their Help

By MRS. EDITH M. WAGAR  
The recent annual meeting of Michigan State Farm Bureau brought out many new people. There was a great gathering of young folks, all new to the work yet each eager to have a part. There were representatives of co-operative local groups, who a few years ago were almost strangers. There was the reunion of the old standbys, those who have been steadfast through thick and thin. Altogether we pronounced it the best annual meeting the Farm Bureau has ever experienced, for both men and women have acquired a spirit of co-operation for a bigger and better organization. At the woman's breakfast women from many sections of the state told of their actual experiences in building membership. They were there for business and not just to be entertained.

**Women in the Field**  
The development of Community Farm Bureaus met with the endorsement of the women. Those who are enrolled in such a local group were highly enthusiastic for their possibilities. We found that the women were doing actual Farm Bureau work, writing members, collecting dues, arranging programs, participating in discussions, serving refreshments. It was gratifying to hear one man say that in his opinion the Farm Bureau began to have power when the women became interested in all of its work. The banquet was unique in that there was no speaking. That is unusual for a banquet, but the change was heartily approved and all enjoyed the opportunity of seeing and hearing the home folks as they entertained. The women decided to devote their energies toward building more Junior Farm Bureaus during the coming year. If women once make up their minds a thing should and can be done, it's usually done. In every county a group of young folks past the age of high school and 4-H Club work can be rounded up into a group and organized into a Junior Farm Bureau if the right people only will take the lead. Who knows better than the women who

should be enrolled and how to approach them? We hope some start along this line can be made in every county before another annual meeting, for these young people will be our future leadership. **Interested in Medical Survey**  
It is astonishing how many inquiries we have received concerning the medical survey we began late this fall. There are great contrasts in the cost and availability of medical attention in different sections of the state. No doubt the contrasts are more pronounced between the states. Surely great good should develop when once the women of the National Farm Bureau compile their findings. We urge our women to assist us by returning the questionnaire fully completed. Your bit is needed in this work as well as in many other things. Our aim is to have medical facilities available to every one, farm and city alike, at a price the patron can afford to pay. We must aim to keep well rather than be cured after we become ill. It will take time, but we feel it is something that is most worthwhile and our interest now will create a more universal sentiment later on. **Let's Keep Our Benefits**  
We must concentrate on such matters as additional state aid for education. At one time Michigan was rated as having the best educational system of any state in the Union. We must keep pace and preserve the prized record that we have held. There's nothing that reflects on a state's citizenship as the education of its people. We must keep our standards high but see to it that the burden of support and administration is properly balanced among all who should rightfully share it. The relief already granted through more state aid has meant a real tax breathing spell for our farm folks. We must be on our guard that this method is continued. And every once in a while there bobs up some new proposal to dip into the road finances by diverting monies collected for road purposes. There's still much to be done towards road improvement in our state. Any other use for that money should be discouraged. The other day we heard a farm woman lament on the high cost of food. We wondered if she had thought the situation through and really wants cheap food and the necessarily cheap farm prices that will bring. We've never heard people of other walks of life lament that their prices are too high. Why should the farmer? There are some of the problems facing our farm folks today. They will be considered right when our women participate in the consideration.

### Gormely Would Revise Liquor Sales System

VEROLD F. GORMELY  
If Verold F. Gormely, one time director of the State Farm Bureau from the upper peninsula, should move up to become chairman of the state liquor control commission after January 1, and have administration support for his views, we may see sales of hard liquor by the bottle taken out of hundreds of drug stores, groceries and other establishments, and restricted entirely to state owned stores.



Today, according to an article in the press there are 93 state liquor stores, and 1,470 privately owned liquor stores, known as "specially designated distributors." These latter do 85% of the business, the article said. Liquor Commissioner Gormely on the subject: "This is a liquor control commission—not a liquor promotion commission. I have always said if we are going to have specially designated distributors to make whiskey easy to get, we should go all the way and put it out on milk routes. "You can have a lot of 'one-man' state stores, and while you might not have one on each corner, the person who wouldn't walk a few blocks to buy liquor, doesn't want it very much. I have no Puritanical ideas concerning liquor, but I don't see any advantage in putting it in drug store windows throughout the state. I don't believe in encouraging the sale of liquor. I believe in making it easy to buy for those who want to buy it. Some people prefer to buy liquor at drug stores and other S. D. D.'s because they don't like to go to a state store. So far as I'm concerned, anyone who doesn't want to go to a state store where sales are open and

public, can go without liquor." This said the article, will come as a shock to "package dealers" who have been looking for more liberal liquor legislation. The state now fixes prices at which liquor is sold, and may take not more than 40% profit on state store sales. S. D. D.'s are allowed 10% discount on their purchases until they make \$1,200 per year. Then they are allowed 5% for "overhead."

**Deep Oil Wells**  
Several oil wells in the United States have been drilled to depths greater than 10,000 feet, or about two miles. Present equipment permits drilling to more than 15,000 feet, or nearly three miles. Wells in Michigan range a little above or below 3,000 feet in depth.

### Potato Exchange Officers

Officers of the Michigan Potato Growers Exchange for the 1936-37 business year are: President, J. T. Bussey of Lake Leelanau; vice president L. G. Van Lief of Bellaire; secretary, O. E. Hawley of Shelby; treasurer, E. A. Rasmussen of Sheridan. Fred P. Hibt of Cadillac is the general manager.

**WORTH THE WHILE**  
A man lost a valuable dog and advertised in a newspaper, offering five hundred dollars for it, but got no replies. He called at the office. "I want to see the advertising manager," he said. "He's out," said the office boy. "Well, his assistant." "He's out, too, sir." "Well, I'll see the editor." "He's out, sir." "Great Scott! Is everybody out?" "Yes—they're all hunting your dog."

## Be a REAL Santa Claus!

### GIVE HER A Westinghouse

Here is a glorious gift . . . a gift with a "million dollar" thrill. You'll both be proud to tell your friends about it. And it will keep right on giving daily savings in time, health, energy and actual dollars for years to come . . . Give the world's finest refrigerator for Christmas . . . The Westinghouse.

**THE WESTINGHOUSE ELECTRIC RANGE . . .** This is the supreme gift of them all, a gift that frees mother from cooking drudgery. It's economical cooking, too. Because the amazing new "Economizer" combines top speed with the **LOWEST ELECTRIC COOKING COST IN ALL HISTORY.** There's a model to fit every Christmas Budget; see them today. Visit your nearest Farm Bureau dealer.

**FARM BUREAU SERVICES DEALERS**

ALLEGAN—Farmers Co-op	GRAND BLANC—Co-op Elev. Co.	IMLAY CITY—Farm Bureau
ANN ARBOR—Chas. McCalla, R-6	GREENVILLE—Co-op Co.	JACKSON—Farm Bureau Store
BAD AXE—Farmers' Elevator	HART—Farm Bureau Store	LANSING—Farm Bureau Store
BATTLE CREEK—Farm Bureau	HARTFORD—Glenns Co-op	LAPER—Farm Bureau Store
BUCHANAN—Buchanan Co-op	HASLETT—Farmers Elevator	LAWRENCE—Co-op Company
COLDWATER—Coldwater Co-op	HASTINGS—Farm Bureau Elev.	MEMPHIS—Co-op Company
DOWAGIAC—Farmers Elevator	HEMLOCK—Co-op Elev.	OWOSSO—Kings Service
EAU CLAIRE—Co-op Exchg.	HUDSONVILLE—Co-op Elev.	THREE RIVERS—Reynolds Store
	VERMONTVILLE—L. R. Tubbs	





**President of  
County Farm  
Bureaus**

If you want things done, get a busy man to do them. That certainly is true in the case of Mr. James Harris, president of the Northwest Michigan Farm Bureau, made up of the counties of Grand Traverse, Leelanau and Benzie. Aside from operating an 80 acre dairy farm and distributing Jersey milk in the city of Traverse, Jim is a leader in the community and heads nearly a dozen organizations.

He is president of the local farmer's co-operative, now under management contract with the Michigan State Farm Bureau. He is president of the Production Credit Association, president of the County Planning Committee, chairman of the local Debt Adjustment Committee, president of the County Herd Improvement Association. He has been a district school officer for 20 years. He has been a supervisor, and is now president of the Garfield Federation of Farmers Clubs and heads the local Jersey Breeders' Association.



JAMES HARRIS

His boosting for Jersey cattle and Jersey milk causes Traverse City folk to call Jim "The Jersey Man". Every morning Jim delivers Jersey milk along the city route. Almost every day he spends his noon hour on the business of some organization getting back home in the afternoon to help his two sons, William and Richard, and his son-in-law, Mr. Korb, with the farm work.

Way back in the late nineteenths, Jim was one of a group of County Farm Bureau leaders who met in Detroit to discuss the formation of a State Farm Bureau by which the county organizations might join their resources. As Jim puts it:

"We didn't know then just what our program would be or what might be accomplished but we did believe in the co-operative way and realized that if the farmer were to make progress it would be through the strength of a State organization working with other State farmer organizations."

Born in England, Jim came to the United States from London when 20 years old. He has visited his home land twice, the last time in 1911. He found it all changed this last time, his boyhood friends scattered, and he felt himself a stranger in the land of his birth. Even his relations could not be found.

Some of the co-operative spirit of the old country (60 percent of business in England is done through co-ops) must have been instilled in Jim's blood. He had hardly started farming when he began to look about for a chance to participate in some co-operative move. That's how he came to be active in those early county Farm Bureaus and was one of the early membership solicitors for the State organization. Today heads his county Farm Bureau group. He's also a member of the Grange and interested in other organized groups.

"The organizations themselves aren't so important," opines Jim, "except as they lead the way to a co-operative life with the substitution of service for profit."

That's Jim's creed, his life, and that's why, knowing his sincerity, folks endorse Jim Harris' leadership.

Jim is very proud of his family. He will show you a gold medal which Mrs. Harris won for making high score butter. The medal was awarded her by Governor Bliss in 1903. He will tell you that the oldest son, Ransom, is now attending Michigan State College after teaching for several years; that one daughter, Mrs. Lucy Zohl, is living in Detroit; another daughter, Mrs. Edna Jackson has a husband who is engineer on one of the large freighters on the Great Lakes; that Charles is supervisor of the resettlement work in Leelanau County, and that if it were not for the help of sons, Bill and Dick, and daughters Martha and Fannie (Mrs. Korb) at home, the business of getting the work done would be out of the question.

"They're a fine family," says Jim. Dick, the youngest, is just 19."

Spain produces almost one-half of the world's olive oil and twice the amount produced by Italy.

**CREDITS ON PURCHASES**

**Help Pay Farm Bureau Dues!**  
NOTICE TO MEMBERS: Purchases of Farm Bureau Brand dairy and poultry feeds, seeds, fertilizers and fence from your local dealer; also, purchases from our clothing and blankets dept. at Lansing, are eligible to membership credits when declared.

MAIL YOUR DEALER SALES SLIPS to the Michigan State Farm Bureau, Membership Dept., 221 North Cedar Street, Lansing, about every three months.

BE SURE Farm Bureau brand goods are entered on slip as "Farm Bureau Alfalfa," "Milkmaker," "Mermash," etc.

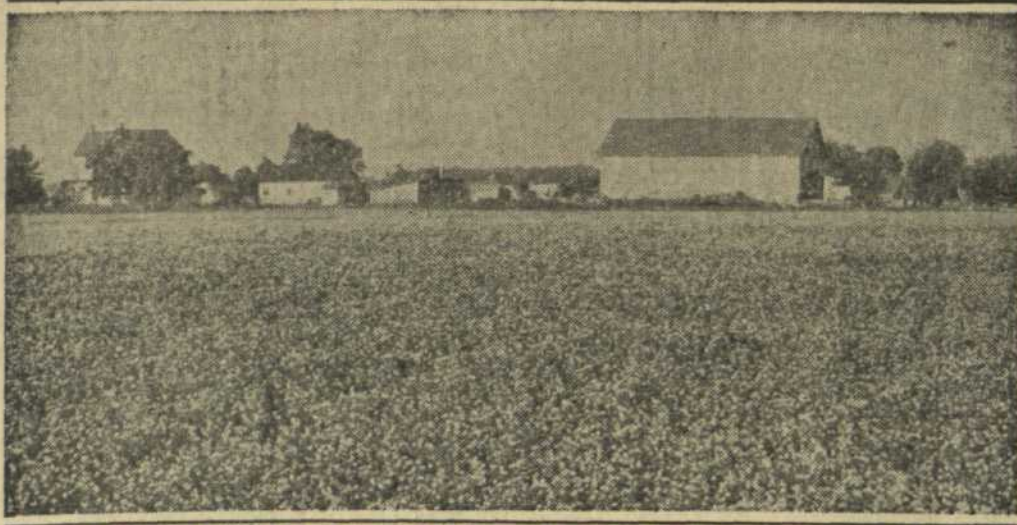
118 annual dues mature life membership; \$5 annual dues do not, but participate in Membership Credits, which reduce the amount of dues payable.

Life members receive their Membership Credits in cash once a year.

We furnish addresses, postage pre-paid envelopes for this purpose on your request.

MICHIGAN STATE FARM BUREAU  
Lansing, Michigan

**OUR SEED BUYING TIME NEARS END**



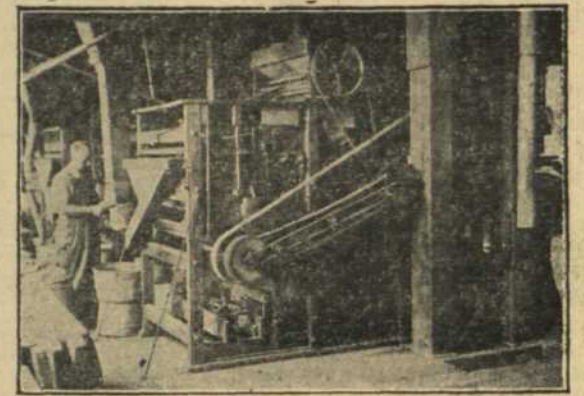
FARM BUREAU'S MICHIGAN CLOVER FOR BEAUTIFUL STANDS.

**THE FARM BUREAU  
PAYS WELL FOR  
GOOD QUALITY STOCK**

- Alfalfa**
- June**
- Alsike**
- Mammoth**
- Sweet Clovers**
- Other Field Seeds**

☐ We continue in the market for Michigan grown field seeds. However, we must make our purchases in time to clean and pack them for spring delivery. Send us an 8 ounce sample of your seed. Make it representative by taking equal amounts from each bag to make up a general sample lot. We send seed sample mailing envelopes on request. Tell us the amount of seed you have and we will quote you.

**CUSTOM  
SEED CLEANING  
SERVICE  
UNTIL  
JANUARY 1**



☐ We clean seed! Prices for cleaning are very reasonable. We have the most modern equipment for the work. But we MUST complete our custom cleaning service by January 1. After that we're in the spring rush. Deliver seed or ship by freight to Farm Bureau Services, 221 N. Cedar, Lansing. Tag each bag with name and address of shipper. Write us total number of bags; give full instructions regarding cleaning. We will clean and return seed, or quote price on part or all of it.

☐ Up to Jan. 1 you can bring seed in the morning and take it home cleaned the same day. Except for buckhorn run. See the new cleaning mills we installed this summer.

**PLAN ON  
FARM BUREAU SEED FOR 1937**

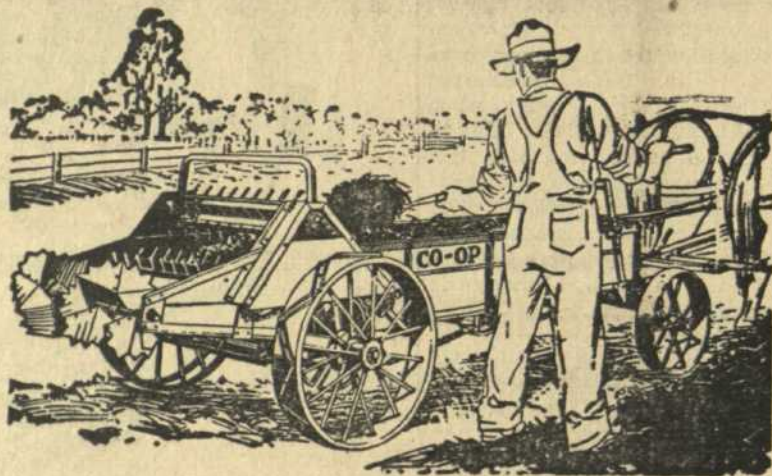
☐ Farm Bureau has guaranteed Michigan farmers northern origin, winter hardy, alfalfas and clovers since 1920. They survive our winters. We are now selecting strong, A-1 quality seeds of the best varieties for you for next spring. Their quality, germination and purity must be right.

☐ We pack Farm Bureau brand field seeds in sealed bushel bags. We guarantee them to you to be as represented on the analysis tag. Our guarantee is the full purchase price of the seed, as shown on our price card.

**FARM BUREAU  
Dealers Are Showing**

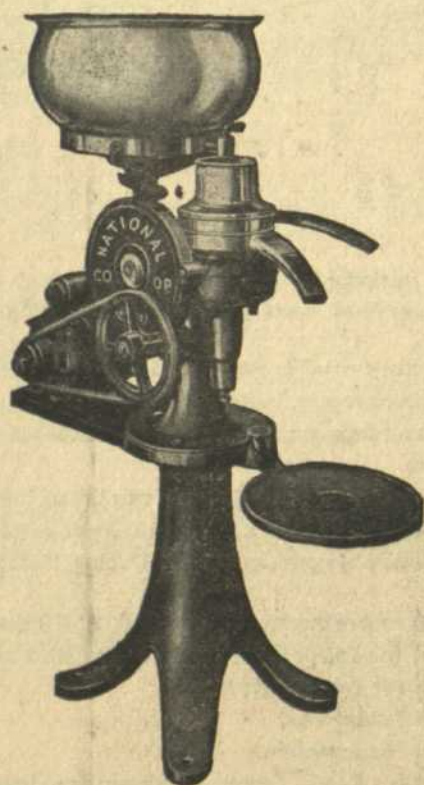
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Manure  
Spreader**

**LOADS EASY**  
top of box only 36" from ground. 60 bu. capacity. Sets for 6, 12, 18, 24 loads per acre. Has 14" road clearance. Will turn short.



**CO-OP  
SEPARATOR**

**high  
skimming  
efficiency  
at low  
cost**



One of the best separators made. Our manufacturer has been a leader for 40 years. The National Co-operatives guarantee satisfactory operation and maintain convenient stocks of supplies.



MILKMAKER FORMULAS  
16, 24, 32 and 34%

**YOU CAN START  
with Mermash Anytime**



MERMASH CONTAINS BEST Ground yellow corn, pure wheat bran, flour midds, meat and bone scraps, alfalfa leaf meal and Mermaker, which is Pacific ocean kelp and fish meal (Mammar formula) to supply essential mineral elements in food form.



**FOR HIGH PRODUCTION  
AND HEALTHIER FLOCKS**

**MILKMAKER HERDS  
Lead as Moneymakers**

Twice in recent years, 7 out of the first 10 high production herds among 1,200 cows in Michigan cow testing assn's have been herds fed Milkmaker. Our herds averaged more than 500 lbs. of butterfat for the year.

These farm herds get ordinary good farm care. Their business is to make money for their owners. Milk-maker dairy feeds are barn-tested combinations of selected feeds that do well with home grown grains and roughages. Check up on Milkmaker by giving it a trial!



16, 24, 32 and 34%



MILKMAKER FORMULAS  
16, 24, 32 and 34%

**See Your Farm Bureau Dealer**

**FOR FARM BUREAU SUPPLIES**

**Write Us If You Have No Dealer**

FARM BUREAU SERVICES, Inc., Lansing, Mich.