

KEEP UP
On News Interesting to
Farmers Through the
Farm News

FARM MICHIGAN NEWS

A Newspaper For Michigan Farmers



Vol. XII, No. 3

FIVE CENTS
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FIFTY CENTS
PER YEAR

Published Monthly

ORGANIZED FARMER IN SADDLE, SAYS O'NEAL AT LAPEER

Farmer Bureau's Farmers Day
Draws Big Crowd From
12 Counties

Lapeer—Standing room was at a premium here Feb. 23 at two big churches and the high school auditorium when President Edward A. O'Neal of the American Farm Bureau came here to address Farm Bureau members of Lapeer and adjoining counties.

The meeting was sponsored by the Lapeer County Farm Bureau and the Farm Bureau Supply Store here.



EDWARD A. O'NEAL

They came from 12 Thumb counties, braving near zero weather and blowing snow. The men packed the Methodist church in the morning to hear Everson of the Indiana Farm Bureau on oils, and Voyles on Farm Bureau fertilizers. A Presbyterian church full of women heard Mrs. Sewell of the American Farm Bureau inspire them on women's part in the Farm Bureau. The churches served splendid dinners of pure bred beef, certified beans, potatoes, etc.—Lapeer county products.

"I care nothing about the farmer outside of a farm organization, neither does the President, nor does the Congress. The organized farmer makes the program and speaks for agriculture today," said President O'Neal before Farm Bureau members and their wives at the high school, in discussing the Farm Bureau and the New Deal.

"President Roosevelt has said, 'We want to help farmers, but they must unite, and they must be master of their own house,—that is, control their production.'"

"The Farm Bureau, the Grange and other groups sent 55 men to Washington. They wrote the Agr'l Adjustment Act. The Farm Bureau, the Grange and the Nat'l Wheat Co-operatives molded the wheat allotment plan. It was the same with cotton, and corn and hogs.

"The Agr'l Adjustment Act trades the old McNary-Haugen equalization fee to be paid by the farmer for a processing tax to be paid by all consumers. Everywhere I go I find farmers want an amendment that will compel chiseling farmers not to increase their acreage while other farmers co-operate with the government by reducing certain crop acreages. That amendment is backed by the Farm Bureau and Grange and will pass.

"The 12 to 15 billion dollars it costs to distribute farm products must come down. That's more than agriculture gets.

"We know we've got to rebuild our social, business and political structure. Who can do that better for rural Michigan than farm people through their Farm Bureau and Grange?"

- Resolutions adopted:
1. Commended Farm Bureau, Grange, Detroit Citizens League for Constitutional amendment that will permit local government revision where needed without sacrificing farmer's voice in county government or control of his township.
 2. Opposed further increase in State debt.
 3. Urged repeal of poll tax.
 4. Urged Legislature in reducing weight tax not to permit burden to be shifted to farm property.
 5. Urged revision of Constitution by amendment rather than by Constitutional convention.
 6. Commended sales tax exemptions favoring farmers. Urged State sales tax board to further study farmer demands for relief on seeds, feeds, fertilizers, etc.
 7. Commended American Farm Bureau for national agricultural legislation and urged it to help make beans a basic commodity under the Agr'l Adjustment Act.

Livingston Building Program
Boards of directors of the Livingston County Farm Bureau, the Fowlerville Farmers Co-operative Ass'n and the Livingston Co-operative Ass'n at Howell are developing a Farm Bureau program for the county in which the three groups will take part. Secretary Brody of the State Farm Bureau and C. F. Openlander, organization representative for that district, met with the directors in February.

Farm Women Can Do Much To Increase Dairy Prices

Support Movement to Use
More Milk and Butter
at Home

BY MRS. EDITH M. WAGAR.
"What can I do to help the Farm Bureau?"
"What is there for a woman to do in hurrying along the recovery of our farm business?"
Our women want to help and don't know how to go about it.

Right now there is an opening for every farm woman to do something most worthwhile.

That's to help save the dairy industry. We have gone through a wheat campaign that has done much for the wheat grower. It is not so much for the small wheat grower in Michigan as it is in the great wheat states, but it all helps.

Our folks are now in a campaign planned to regulate the hog and corn crops. After that is completed they will try to regulate the production and the distribution of dairy products.

But the first thing our farmers must do is to prove to all that they believe in their own business.

It is astonishing what we can learn about our own business when we look into it. In one Michigan town we learn that the storekeepers sold 175 pounds of oleo every week and only sold 12 pounds of it to the town people! In another, one grocery man said he had sold 60 pounds of oleo in one day to farmers who delivered their milk to the station in that town. How can we expect more for our milk?

Farm Bureau Folks in Good Company

Lapeer—when you're a Farm Bureau member, you're associated with this group,—every one a Farm Bureau member, said President Edward A. O'Neal of the American Farm Bureau here Feb. 23:

PRESIDENT ROOSEVELT
SECRETARY OF AGRICULTURE
Henry Wallace
SECY OF THE TREASURY
Henry Morgenthau
AGRICULTURAL ADJUSTMENT
ADMINISTRATOR
Chester C. Davis
FARM CREDIT ADMINISTRATION
CHIEF
William I. Myers
"Not a bad tribe to be running with these days," commented President O'Neal.

ALFALFA IS STORY OF SWIFT CHANGE

Farm Bureau's Winter Hardy
Seed, College Campaigns
Play Big Parts

Michigan now has the second largest alfalfa acreage in the United States, according to the State College Farm Crops dept.

Alfalfa in Michigan illustrates the swift changes in farming practice which sometimes occur. Michigan grew less than 100,000 acres of alfalfa in 1919. The acreage was 873,000 in 1933.

Co-incident with the founding of the Farm Bureau seed service to guarantee farmers winter hardy, Michigan adapted alfalfa and clover seeds, and the State College's dairy-alfalfa increase campaigns of the early 1920's, alfalfa acreage increased tremendously each year, says Roy W. Bennett, veteran manager of the Farm Bureau's seed service.

For a number of years the Farm Bureau sent men to Utah, Montana and other northwest alfalfa seed producing regions to make sure of northwestern grown, winter hardy seed the Farm Bureau could guarantee. Later the College developed Hardigan alfalfa and a Michigan strain of Grimm, which started Michigan as an alfalfa seed producing State. Now the Farm Bureau gets practically all of its alfalfa seed from Michigan farmers, Mr. Bennett said. The College reports one Michigan farmer having a 12 year old field which has an average production record of 5 bushels of seed per acre per year.

Hay in the barn and fertility in the fields are the signs of alfalfa in Michigan.

GENESEE BUREAU MEETS MAR. 15
Flint—Genesee County Farm Bureau members will meet at the court house, Flint, March 15 at 1:30 to further discuss the establishment of Farm Bureau merchandising service for the members.

CLINTON CO. MEETING MARCH 9
St. Johns—Clinton County Farm Bureau members are going to have a "get acquainted" meeting and dinner at State Farm Bureau headquarters, 221 N. Cedar St., Lansing, Friday, March 9, starting at 10 a. m.

NO SALES TAX ON FEED FOR STOCK TO BE MARKETED

New Rulings on Eggs Sold to
Hatcheries and on Chick
Purchases

Lansing—Feb. 7 the State Board of Tax Administration announced two sales tax exemption rulings of importance to farmers. They affect certain live stock feed purchases, the sale of eggs to hatcheries, and the purchase of baby chicks. The rulings are effective as of Jan. 1, 1934.

The Board has exempted any feed sold to feed live stock or poultry for market. Feed for dairy production or egg production or for work animals is not exempt. Following is the official text of the live stock feed and egg and chick rulings:

Article No. 58. Sale of Feeds for Live Stock or Poultry. The sale of feeds for use in feeding live stock or poultry exclusively for marketing purposes is a sale for the purpose of resale, and the gross proceeds therefrom of the seller are not taxable.

Article No. 59. Eggs Sold to Hatcheries. Sales of eggs to hatcheries are not taxable when the hatchery sells all of the chicks, poults and/or ducklings hatched therefrom. But when the hatchery retains the chicks, poults and/or ducklings either for egg production or for consumption, the sales of the eggs to the hatchery are taxable. However, when the hatchery sells the cockerels, toms, cul pullets, drakes and/or green ducklings, but retains the other pullets or stock for egg production, breeding or consumption, the tax applies to 50% of the eggs sold to the hatchery.

Article No. 60. Baby Chicks, Poults and Ducklings.—When sales of baby chicks, poults and/or ducklings are made for the purpose of resale, the tax does not apply. When the baby chicks, poults and/or ducklings are sold before the sexes are separated, to a purchaser who buys with the intention of retaining the pullets or other stock for egg producing, breeding or consumption, and the cockerels, toms, drakes and/or green ducklings, but resells them for other purposes, the tax will apply to the entire sale. The tax applies to the gross proceeds from the sale of pullets sold to a purchaser who intends to keep them for laying purposes.

OUR COMMENT

It is difficult for us to see how the board can justify exemption of feed for stock to be marketed and not exempt feed for production of eggs and milk for market. Feed produces in one type of animal a gain in flesh. The finished animal is sold. Feed produces in dairy cows and laying hens milk and eggs, which are sold. Eventually dairy cows and hens are sent to market. The Farm Bureau has held from the beginning that feed used to produce meat, milk or eggs is bought by the farmer for resale in those forms and should not be subject to sales tax. The sales tax board has come half way in its February ruling. Soon it must grant a similar ruling on feed for dairy and egg production.

The Board's February ruling on eggs for hatcheries and on chick purchases is another half way measure. Good as far as it goes. In time, the board must concede that a farmer buys chicks and buys poultry feed to produce poultry AND POULTRY PRODUCTS for resale.

The farmer buys seeds, feeds, fertilizers, plants, trees, etc., for resale as crops, live stock and live stock products which are sold over the retail counter. They are then properly subject to sales tax, said the Michigan State Farm Bureau in its petition to the sales tax board in July, 1933. The Farm Bureau asked exemption of all such supplies from sales tax, pointing out that otherwise farmers must absorb that tax as additional cost of production, and that the public and the farmer himself pay sales tax on it again when sold in retail form.

The sales tax board denied the petition several times, but in recent months the board is beginning to come to the farmers' point of view. In January, 1934, it exempted purchases of packages and containers delivered to the consumer with the goods, and which are not returnable.

The sales tax board has a long way to come yet to give justice to the farmer. In the meantime, farmers are paying a very large sum in the aggregate in sales taxes which in our opinion is being collected because of bad interpretation of the law.

Traverse and Leelanau Out to Hear Brody

Traverse City—Federated Farmers, Women's and Community Clubs of Grand Traverse and Leelanau counties turned out in force at the Grange hall, south of Traverse City, Feb. 6 to hear a Farm Bureau address by Sec'y C. L. Brody. There is considerable interest there in Farm Bureau work. James Harris of Traverse City, R. F. D., a Farm Bureau leader, was one of the organizers of the State Farm Bureau at a state-wide meeting of county Farm Bureaus at State College, Feb. 4, 1931.

"There is hardly anything in the world that some man cannot make a little worse and sell a little cheaper, and the people who consider price only are this man's lawful prey."—John Ruskin.

BUYING THEIR FIRST CARLOAD



Center, Alfred George, manager of the Co-operatives, Inc., with plants at Buchanan, Three Oaks and Cassopolis, buying from State Farm Bureau's Ralph Brown (right, rear) the first carload of Farm Bureau farm machinery. Members of Mr. George's board of directors took part in the discussion. March 17 at Buchanan, the St. Joe Valley Shipping Ass'n is planning a big opening day program on farm machinery.

FARMERS REGAIN DETROIT PACKING COMPANY PLANT

Aroused Farmer Stockholders
Defeat Plan to Freeze
Them Out

The long struggle of the majority stockholders of the Detroit Packing Co., mostly farmers, to save their valuable property from a management group determined to take it away from them, has been successful.

The management group was charged with throwing the plant into receivership to freeze out the farmers. A closely owned brewery was planned. Recently the Federal Court of Detroit confirmed the sale of the entire property to the Detroit Packing Company Co-operative, composed largely of original farmer stockholders, who were rallied together by Stockholder Mrs. Edith M. Wagar of Carleton, State Farm Bureau leader, for the fight in Federal court. Mrs. Wagar has denounced the plan and the reasons for it in previous articles in the Farm News.

President E. A. Beamer of Blissfield heads the board of directors of seven farmers who have made a business success as live stock farmers. Roy E. Brainerd, an experienced packing house operator in Detroit, is manager. About 2,000 Michigan farmers are stockholders. Their modern plant is at Lafayette Blvd. and Springwells Avenue, about four miles west from the center of Detroit. It is served by all railroads entering Detroit. Its gravity handling system makes for low labor costs. At full capacity the plant can slaughter 300,000 hogs, 30,000 cattle, 200,000 calves and 200,000 lambs and sheep annually.

The Packing Company sells its goods under Bestmaid brand. Farmers may deliver their live stock to the plant and receive market price. They may also share in the company's earnings through a patronage dividend, according to the company. Stockholders will also share in dividends declared on their stock.

Directors are: E. A. Beamer and E. R. Porter of Blissfield; Wm. Stein, Pigeon; H. W. Hayes, Chelsea; M. E. Farley, Albion; Ed. Dippy, Perry; C. F. Hart, Williamston.

Michigan a Leader in State Farm Mutual

Bloomington, Ill.—Eighty-four State Farm Mutual Auto and State Farm Life insurance agents attended the annual convention of the companies here late in February. Michigan had the second largest delegation among the 1,550 agents present from 35 states. Agent delegates win their place at the convention on the basis of business produced. The Michigan State Farm Bureau represents the State Farm Mutuals in Michigan.

The Automobile Company in 1933 gained nearly a million in assets and income; its disbursements were lower than in 1932; its financial reserves increase nearly \$500,000 and its surplus for protection of the policyholders nearly \$700,000. It is one of the strongest insurance companies in the world.

Lowest Since 1858

"The State Tax rate is the lowest since 1858 per thousand valuation, and it is the lowest since 1894 per capita," said James E. Mogan, managing director of the State Board of Tax Administration, to the Michigan Bean Jobbers' Association at Detroit. "This has been due to the enactment of the General Sales Tax Act," continued Mr. Mogan, "which has reduced the State Property Tax to 60c per thousand."

FARM VIEWPOINTS SHAPING EVENTS IN LEGISLATURE

Poll Tax, Gov't Reform, Auto
License Cut Policies Are
Examples

Threats of a Legislative standstill were heard around the Capitol this week end as Democrats and Republicans members combined to express resentment of Governor Comstock's refusal to permit repeal of the head tax law.

Meanwhile farmer protests in the form of letters and wires continued to pour into the executive office, and it was stated there that it now appeared impossible for the staff even to acknowledge the huge volume of mail.

Around the state, a confusing condition was reported. In Ionia county, the head tax money was reported as being paid in considerable volume. In Wayne county, however, County Treasurer Sumeracki has refused to accept even the payments voluntarily tendered at his office. The Grand Rapids Herald announces that opposition to the head tax has culminated in a taxpayers' strike of unequalled proportions.

Governor Comstock's refusal to allow the Legislature to repeal the head tax is generally believed to be based upon the hope that some court will find the tax unconstitutional and thus save him from the friends of the old age pension, who fear the repeal of

Has Repeal in Mind

Gov. Comstock in a statement March 1 said that he has repeal of the poll tax in mind as soon as liquor or other revenues will replace it for old age pension purposes. In the poll tax in 1934 and possibly 1935. There will be no prosecutions for failure to pay poll tax, the Governor said.

The entire law if the head tax is placed before the Legislature. It appears that the Governor's hope is groundless, however, for "the grapevine" carries the word that no judicial action will come during the session.

Meanwhile Farm Bureau leaders gratified by the friendly attitude of the membership of the two Houses to their demand for repeal of the head tax, continued to urge every farm family to protest the head tax to Governor Comstock. Some Legislators say that the entire program of the administration may be held up until the Governor changes his mind on this one issue.

A farm victory is in sight on the question of local government reform. Members of the Senate committee on counties are prepared to substitute the form of amendment favored by the Farm Bureau and Grange for the form defeated last session. Senator Gordon VanEneman of Muskegon will father the new measure.

The plan which will go to the Senate throws safeguards around township government and does not change the boards of supervisors. It does, however, permit such improved forms of administration as the people of any county or township may favor when the question is submitted to them by the Legislature on by local electors. No township can lose any of its present government unless the people of that township vote for the change.

Automobile License Fees

With the weight tax bills in committee in the House of Representatives, State Highway Department officers are moving to obtain Governor Comstock's consent to a plan that will permit the taking over of more county roads by the State. This is to aid counties that will be especially hurt by the reduced State aids if the weight tax is cut.

While it seems to be true that the bills as originally submitted were designed to be fair, Representative H. Earl McNitt, chairman of the House Committee on Roads and Bridges states that the counties will be protected from increased property levies if it is at all possible to bring this about.

When the reduction from 55c to 25c per cwt. was proposed, the State Highway Dept. said revenues would shrink \$6,000,000 which would have to come out of the counties.

Not so, said the Farm Bureau and Grange, and told the public how at least \$4,000,000 could be absorbed by the State Highway dept in economies. They said that county road commissions should be compelled to reduce expenses 15% for the other \$2,000,000. The bill now in committee is working out about like that. After the Farm Bureau-Grange blast, the next suggestion from the Capitol was that the State Highway Dept and the counties each stand about \$3,000,000 of the estimated shrink in revenue.

It now appears that the widely heralded county school unit bill is likely to fall by the wayside. With Governor Comstock on the point of

(Continued on page two.)

Pork Processing Tax Exemption for Farmers

Effective Feb. 25 the processing tax on all hogs slaughtered for sale of the pork is \$2.25 per cwt., to be paid by the slaughterer, except:

A farmer may butcher and sell or exchange up to 300 lbs. of pork without tax, provided he does not sell or exchange pork in excess of 1,000 lbs. If he does, the 300-lb. exemption is lost. On the difference between 300 and 1,000 lbs. the processing tax must be paid.

FARM MICHIGAN NEWS

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E. E. UNGREN Editor and Business Manager

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Farm Views Shaping Events in Legislature

(Continued from page 1.)
submitting a message opening this question, Representative T. T. Thatcher of Muskegon county and John W. Goodwine of Sanilac county, both rural men who had undertaken to assist in drafting the bill, announced to Farm Bureau representatives that they were ready to throw up their hands.

Representatives Goodwine and Thatcher joined in saying that Governor Comstock's demand that they write unnecessary referendum features into the bill is partly to blame for their attitude. They claim the Department of Public Instruction has virtually killed all chances of passing a measure by issuing statements favorable to consolidation of schools whereas they have no intention of supporting a plan that will force consolidation. They say the whole subject is confused so badly that it is not likely a bill can be passed now.

A bitter fight on the floor of the House of Representatives loomed as the highly controversial omnibus bill of amendments to the general property tax law was reported out of the general taxation committee.

Among other things, this bill would (1) Force collection of taxes levied in townships into the hands of the county treasurer, who would also spread the tax on the roll; (2) Require a complete review of all property descriptions and the setting up of master tax rolls at the county seat; (3) Require a mailed-out notice to each taxpayer; (4) Cause 25 per cent to be added to the total tax requirements of each district, with a subsequent 20 per cent discount for cash, and a 10 per cent discount on monthly installment payments which are made optional; (5) Permit delinquent taxes to drag for as long as four years, upon the payment of 40 per cent of the total in the first year and 20 per cent in each of the next three years; (6) Authorize collection of real estate taxes by suit where one has other property, and seizure of income from revenue producing property that is delinquent; (7) Additional protection of homesteads from tax sale.

This bill is opposed by many tax officers on a variety of points, although it is agreed that it has many

CREDITS ON PURCHASES Help Pay Farm Bureau Dues!

NOTICE TO MEMBERS: Purchases of Farm Bureau Brand dairy and poultry feeds, seeds, fertilizers and fence from your local dealer; also, purchases from our clothing and blankets dept. at Lansing, are eligible to membership credits when declared.

MAIL YOUR DEALER SALES SLIPS to the Michigan State Farm Bureau, Membership Dept., 221 North Cedar Street, Lansing, about every three months.

BE SURE Farm Bureau brand goods are entered on slip as "Farm Bureau Alfalfa," "Milkmaid," "Mermash," etc.

\$10 annual dues mature life memberships; \$5 annual dues do not, but participate in Membership Credits, which reduce the amount of dues payable.

Life members receive their Membership Credits in cash once a year.

We furnish addressed, postage pre-paid envelopes for this purpose on your request.

MICHIGAN STATE FARM BUREAU Lansing, Michigan

good features. However, M. B. McPherson, State Tax Commissioner, pointed out that it is too complicated to be satisfactorily handled in the limited time available at a special session.

Farm Bureau Acquires Elevator at Imlay City

Imlay City—More than 300 farmers and their wives attended the opening of the Farm Bureau Supply Store's new quarters at the Marshall Mills here March 1. They inspected the elevator, which will enable the store to handle grain and beans, the grinding and mixing equipment, coal yard and other services. After lunch there, they enjoyed a motion picture program and Farm Bureau speakers at a local theatre.



Extra Long Box-Mattressed Beds

Tall people rest comfortably at Hotel Fort Shelby, for 100 of its 900 rooms and suites are equipped with box-mattressed beds, eight feet in length. All rooms with private bath—circulating ice water and tip-eliminating servitors.

Rooms \$2 to \$10. Suites \$6 to \$25.

Three popular priced restaurants, Garage, Lobby Shops, Radio.

HOTEL Fort Shelby

MAYNARD D. SMITH President

"AGLOW WITH FRIENDLINESS" DETROIT

No Tax After 60?

Representative Holbeck has proposed to the Legislature an old age pension idea which he says encourages thrift. He would exempt from taxation the homes occupied by owners past 60.

PRODUCTION CREDIT MEETINGS

Vice-Pres. E. C. Johnson of the Production Credit Corp. at St. Paul will address local meetings on the organization and services of local production credit ass'ns at:
March 12, 1 p. m.—Kalamazoo Y. M. C. A.
March 12, 7:30 p. m.—Grand Rapids, Y. M. C. A.
March 13, 1 p. m.—Flint, Court House.
March 14, 1 p. m.—Ann Arbor.

Hen Profits and Taxes

You are paying the U. S. Department of Agriculture through indirect taxes to keep you advised on every wrinkle, twist or turn that could be used to make your poultry department more profitable. Your county agent is well informed on the profit subject, also. You are paying him in the same manner.

If you are not in the great army of poultry profit-takers, use these trustworthy sources of profit information. You have already paid for it.

We have done everything humanly possible thus far to make PILOT BRAND OYSTER SHELL highly profitable to you. It is the cheapest and safest eggshell material obtainable. It contains no poisonous matter, no waste, and is easily and quickly assimilated.

It's safe and profitable to insist upon having PILOT BRAND.



OYSTER SHELL PRODUCTS CORPORATION New York St. Louis London, Eng.

EVER BEEN HURT
Yes, or No, you'll appreciate our low cost, sound, accident insurance. Provides for medical care and monthly income. Ask any State Farm Mutual Agent.

STATE FARM LIFE CO.
Mich. Farm Bureau, St. Agt.

Blindness Income
\$4 to \$7 buys our contract to pay \$5 per month income for life in case of blindness. We will contract up to \$100 monthly income. Ask any State Farm Mutual agent.

STATE FARM LIFE
Mich. Farm Bureau, St. Agt.

FRANCE AGR'L PRODUCTS

AGSTONE MEAL HI-CALCIUM HYDRATED LIME
PULVERIZED LIMESTONE SPRAYING LIME
AGRICULTURAL HYDRATED LIME

See your Dealer, Co-op, or Farm Bureau Dealer for FRANCE AGRICULTURAL PRODUCTS

THE FRANCE STONE CO.
4610 East Nevada Avenue, Detroit, Michigan
or — THE FRANCE STONE CO., Toledo, Ohio

FARM BUREAU FENCE

has double protection against the weather

TRUE COPPER-BEARING STEEL

THICK TIGHT ZINC COATING

FARM BUREAU FENCE is made with lasting qualities that enable it to stall off the attacks of the elements for years and years.

The wire of which Farm Bureau Fence is made has a heavy, tight coating of extremely pure zinc (impurities in zinc are believed to shorten its life) and will resist the weather for a remarkably long time. But even without the zinc coating Farm Bureau Fence would have very long life, because the wire itself, of copper-bearing steel containing from .20 to .30 per cent copper, is remarkably resistant to rust.

Farm Bureau Fence offers dependable, low-cost protection to your livestock and crops for many years.

FARM BUREAU SERVICES, Inc., Lansing, Mich.

Old Man Lackey

Letter to Farm Bureau Insurance Men by Alfred Bentall, Insurance Director.

A good many years ago up in the northern part of Manistee County it was one day my sad duty to conduct a funeral in connection with the passing of a man who had been one of the very early pioneers, one who had cut down the first trees in what was then unbroken forest for many miles around and hewed himself out a home, where he lived and for nearly half a century helped to develop a community.

I remember very well what a terrible blizzard day it was and how it took us several hours to get through the snow drifts. Many times we had to stop and shovel so that the horses could get through. As we were driving along the farmer I was riding with remarked, "Poor old Lackey is gone now, but when we raised this barn he had charge of the southwestern corner." Then when we got to the next farm he would make a similar remark, "I remember when we raised this man's house and Lackey helped."

And so it was during the 10 or 12 miles plowing through the snow drifts, Old Lackey had evidently had some part in the building up of every house and barn belonging to the old timers. I thought to myself, "Well, I would rather have Lackey's monument of service to that community than a monument of a million dollars." So I felt pretty sincere in the remarks I made at his funeral as to the value of such a life to the community.

What wonderful opportunities for much larger service come to the State Farm Insurance agent. Wouldn't you feel pretty good (and this needn't wait until you are dead if you get to work now) if someone riding along in your community could say of you, "Well, he is a good insurance agent. He made me take my auto insurance, and the company took care of me through a big suit that would surely have ruined me. As it was they had to pay \$10,000.00 on my behalf." Wouldn't it be worth something to you to render that sort of service?

And then supposing that you see a blind person being assisted along the road. Wouldn't it give you a sort of warm feeling if someone would say, "Well, it was a fine job you did when you sold that man 10 units of 'Compensator Policy'. It means \$50 a month to him as long as he lives."

And wouldn't it make you feel pretty good if when you attended the funeral of a neighbor you had the comforting thought that in a very few days you were going to be able to deliver to the widow and her family a thousand dollars from the State Farm Life for a clean-up fund and were also going to deliver \$3,000 to pay off the mortgage? Wouldn't that feeling be worth more to you than any other thing you could have achieved with the same amount of time and effort that you have used in selling those policies?

And then, if one of your neighbors were badly hurt in an accident and was laid up for 6 months or a year or more, and didn't have any spare cash and no way of getting any! If you could have the knowledge that because you had persuaded him to take a State Farm Life Accident Policy, most of his doctor's bills would be paid, a man could be hired to carry on the work and so the family program could move along and the man's recovery would not be retarded by the depressing thought of how near this brought him to ruin,—wouldn't the feeling of the service you rendered be worth your time and effort in selling him that accident policy.

Of course, these things are not all the reward. But the kind of reward suggested above is worth more than the money. However, add to that the pay given by the State Farm Life and the State Farm Mutual Automobile Insurance Companies and you have a better compensation for the time and effort expended than anything else we know of at this time. These things are worth thinking about.

Says Rail Rates Favor Michigan Beet Sugar

O. B. Price, agr'l agent for the New York Central lines, writes "the article in your issue of Feb. 3 on the Michigan sugar industry... implies that other railroads have reduced the rate while Michigan railroads have not... rates on sugar from Michigan have been reduced during the last few years.

Mr. Price submitted tables to show that Michigan sugar shipped from Bay City, Mich., by rail has the following advantages in freight rate over sugar shipped from Colorado or New Orleans

to Michigan markets:
Michigan sugar has the advantage in Detroit of over 50c per cwt.; in Buffalo 40 to 50c per cwt.; in Cincinnati over 35c per cwt.; in New York over 40c per cwt.

If Colorado sugar is in warehouses in Toledo, Detroit and Buffalo, wrote Mr. Price, it is there under the handicaps listed above.

The Feb. 3 article by F. L. Crawford of Saginaw, said that transcontinental railroads had reduced rail rates, which increased the competition offered Michigan beet sugar in this territory by northwestern beet sugar and cane sugar from New Orleans and New York.

Classified Ads

Classified advertisements are cash with order at the following rates: 4 cents per word for one edition. Ads to appear in two or more editions take the rate of 3 cents per word per edition.

BABY CHICKS
HEASLEY ELECTRICALLY HATCHED CHIX. Original Dr. Heasley Strain Leg-horns mated to males from official Contest Hens with records from 200 to over 300. Write us. Chicks \$c.—75c to the thousand. Heasley's Hatchery, Dorr, Mich. (3-3-31-37b)

LIVE STOCK
REGISTERED HEREFORD BULLS, "Repeater," "Woodford," and "Panama" blood lines. Prices \$25 to \$75. Good selection. A. M. Todd Company, Mentha, Michigan (14 miles northwest from Kalamazoo) World's largest mint farm. (1-6-31-29b)

BEEKEEPER'S SUPPLIES
BEE HIVES, SECTIONS COMB FOUNDATION, etc. Outfits for beginners. Send for catalog. CHAS. T. WAX for orchardists. Both hand and brush wax. Send for price list. BERRY BASKETS AND CRATES, MAPLE SYRUP CANS. Send for prices. M. H. HUNT & SON, 611 No. Cedar St., Lansing, Michigan. (1-6-31-46b)

FOR SALE—MISCELLANEOUS
MICHIGAN SEPTIC TANK SYSTEM and bell as recommended by State College Agr'l Engineering Dept. Build your own septic tank and sewage system. Install when tank is built. Installation and operation simple. Discharges automatically. Have been sold 10 years. All in daily use and giving satisfaction. Instructions with each siphon. \$7.00 delivered. Farm Bureau Supply Stores, 728 E. Shiawassee St., Lansing. (2-4-31-60b)

CEGAR POLES, HEAVY AND SOUND, suitable for splitting into fence posts if desired. Low price. H. F. BARBOUR, 135 North Cedar Street, Lansing. Telephone 25396. (3-3-31-11)

FARM FOR RENT
BEST DIVERSIFIED FARM IN MICHIGAN. Large acreage. Live stock, orchard, and orchard. Mostly equipped. Box 174, Ionia, Mich. (3-21-1)

CLAIMS SERVICE
FARMERS CLAIM SERVICE. Let us present your claim for stock killed or injured on railroads or highways; for damages resulting from fires set by locomotives. We advise and do collection service on claims arising from power telephone or pipeline crossing your property. If gravel operations or damming a stream may affect your property, write us. We collect loss, damage and over-charge claims on freight or express. Nominal charges for this collection. Our service available to all farmers and cooperative ass'ns. We conducted this work for many years for the Michigan State Farm Bureau. Write A. P. MILLS, MICHIGAN LIVE STOCK EXCHANGE, Transportation Dept., 6750 Dix Avenue, Stockyards, DETROIT. (3-2-31-105b)

WANTED—TO RENT
HAVE STOCK AND TOOLS. WANT to rent 50-50 basis, or on third if owner will furnish all. Roy Hogue, Grand Lodge, 11-2, Mich. (3-11)

MARRIED MAN, 35, TWO CHILDREN, experienced with stock, wants to rent on shares, everything furnished. Or work by month or year. L. J. Withey, Grant, Mich. (3-11)

WANTED—FARM WORK
MARRIED MAN WITH ONE CHILD wants farm work by month. Melvin Wade, Fowler, Box 247, Michigan. (3-3-11)

ELDERLY MAN, GOOD HEALTH and able to do fair day's work wants farm work. Married. Has farmed. Has worked in woods. W. H. Groh, 2105 North East St., Lansing, Mich. (3-3-11)

MARRIED MAN WANTS FARM WORK by month or year, dairy or general farm. No children. Experienced help. Harry Kool, 1040 North Larch St., Lansing. Telephone 7585. (3-11)

MARRIED MAN, 43, WANTS FARM work by month. Doesn't smoke. Willing to work. Two boys 6 and 5. Roy Bowen, Hubbardston, LB 135, Mich. (3-11)

There are 302 species of native birds in North America, north of Mexico.

Farm Bureau Garden Seeds

Best Varieties for Michigan

- Reliable
- Vigorous
- Productive
- Priced Low

BUY AT THESE FARM BUREAU STORES

Lapeer Pinconning
Hart Imlay City
Bay City
Main and Henry Sts.
Saginaw
220 Bristol St. + t
Lansing
728 E. Shiawassee St.

Making Spraying more profitable!

THE PROFIT in spraying is in results accomplished. It costs just as much in labor (the big item) to spray with one brand as another. What you want to know is "What brand of spray materials will give me the most consistently successful results?" We wanted to know the same thing, because we too have a responsibility in offering materials for your purchase. We wanted to know—and we found out!

In offering you Farm Bureau and Orchard Brand materials we back them with a firm belief in their consistent high quality. We do not believe you can buy better insecticides and fungicides—regardless of price. We look on 1934 as a milestone in Farm Bureau progress in serving Michigan growers. We are confident that this year's results with these insecticide and fungicide products will lead you to recommend them to your neighbors with enthusiasm. That is the record of experience elsewhere.

The line is complete, with standard insecticides and fungicides for ordinary conditions, and products of improved potency for unusual infestations or special crops. A request for literature will bring you data of interest and spray schedules for your guidance. The manufacturer's Service Department is at command for advice on especially troublesome problems.

CONSISTENT RESULTS
RIGHT PRICES • RELIABLE SERVICE

Get in touch with your local Farm Bureau Distributor and investigate prices and data.

Farm Bureau Services Lansing, Michigan



MICHIGAN'S RESPONSIBILITY LAW

A judgment for \$300 or more for death, injuries or property damage caused by your car or truck MUST be paid within 30 days or YOU stop driving and YOUR car or truck stay off the road until the judgment is paid. You'll need \$11,000 financial responsibility to drive again.

WHY RISK ALL THAT? Our insurance guarantees your financial safety. Satisfies ALL demands of Michigan's Motor Vehicle Financial Responsibility Law, and such laws in other States.

COST IS LOW. Save by insuring in this strong, legal reserve Company. 350 agents in Michigan, 7,000 in U. S. Mail us coupon below.

STATE FARM MUTUAL AUTO INS. CO. Bloomington, Ill.

Michigan Farm Bureau, State Agt., Lansing, Mich.

State Agt., STATE FARM MUTUAL, 12-33 221 No. Cedar St., Lansing, Mich.

Without obligation to me, please send more information about your auto insurance and the Financial Responsibility Law.

NAME

ADDRESS

1. Revoked your driver's license? 2. Tied up all your ears and trucks? What would you do!



Advise your wife to use BEET SUGAR AND SUPPORT MICHIGAN FARMERS

Do you realize that the farmers in your own State-workers like yourself-raise the sugar beet crop from which comes clean, highly refined Beet Sugar -sugar that is 100% pure? The point is this-inasmuch as sugar is sugar, ask your wife (or mother-or sister-or sweetheart) to buy Michigan Made Beet Sugar. Every time the Michigan housewife does this she helps some Michigan farmer earn a needed living. For every cooking purpose-for baking-for cake making-for canning-for every household use-Beet Sugar is the best sugar on the market.

Buy, Use and Boost BEET SUGAR

Michigan Made Beet Sugar is available in 5-10-25 and 100 lb. sacks. For sale at all grocers. Farmers and Manufacturers Beet Sugar Association, Saginaw, Mich.

A TELEPHONE PAYS ITS WAY

A farm telephone earns its keep in the social convenience and protection in emergencies that it provides. But farmers tell us other ways in which it serves profitably. One telephone to find the best market for his produce before he leaves home. Another sold on the highest hog market in 30 days, because he telephoned. A third uses it each spring to keep tab on the spraying schedule, and a fourth buys feed and supplies only after he has telephoned several dealers and found the lowest prices. These telephones more than pay their way.

MICHIGAN BELL TELEPHONE CO.

SAYS CANE SUGAR BILLIONS BEHIND BEET RESTRICTION

Caro Man Says the 1 1/2 Billions Invested in Cuba Wars On Beet Farmers

Caro-Three hundred thousand American farmers producing sugar beets have sound reasons for opposing the national administration's Sugar Control Plan which aims to reduce the production of domestic beet sugar and increase imports of cane sugar, says Mr. C. C. Beeman of Caro in a letter to the Michigan Farm News.

It is a struggle between American interests having 1 1/2 billions invested in sugar properties in Cuba and the growing domestic beet sugar industry, said Mr. Beeman. To get a return on that vast capital, it is necessary to sell Cuban sugar in the United States. Beet sugar production has mounted steadily until last year 30% of the sugar consumed here was domestic beet sugar.

"There is no farm product, more than sugar beets, which is both an agricultural product and an industrial product," said Mr. Beeman. "It represents a cash crop for 300,000 farmers and places 1,000,000 acres under cultivation that otherwise would be planted to other crops, thereby increasing the surplus, which is the great concern of the Agricultural Adjustment Administration.

"The contention is made that sugar beet raising is expensive. Not to the consuming public, though it may be to those who have a billion and a half in Cuba in an effort to control Cuban sugar production. "The \$60,000,000 paid the farmer for 10 million tons of sugar beets does not include more than double that amount spent in this country for wages and other operations in the processing of sugar beets.

The President's message on the Sugar Control Plan said that the sugar tariff of 2c per lb. is levied mostly to protect this \$60,000,000 crop and costs consumers \$200,000,000 annually. The answer is that last year the base price of refined sugar in the U. S. was about \$4.30 per cwt. The public paid a sugar bill of \$50,680,000. If we could deduct \$200,000,000 from this sugar bill, the public would have paid about \$2.60 per cwt., said Mr. Beeman, which is about one-third the 1926 price, now considered normal.

The question is whether or not money spent for sugar in this country should be sent abroad or kept in circulation at home to provide money for our farmers and labor, to enable them to buy farm products and products of other industries. If we buy our sugar abroad, a certain amount of our money will trickle back to U. S. industries furnishing supplies to those countries. But the most direct action from the consumer's sugar dollar is in purchasing our own home grown sugar.

GROWERS' WINTER BEAN POOL NETS MEMBERS \$2.40

Pool Better Than Average Cash Price Sept. 1 to March 1

Paying \$2.40 per cwt. on a choice hand picked basis, net, to the growers for the September 1-March 1 pool of this season's crop of beans, the Michigan Bean Growers, Inc., again demonstrates the practicability of farmers pooling beans and receiving the average price of sales over a given period of time, according to figures given by the Bean Growers to the Farm News.

During this pool period, the average paying price to the farmers for cash beans was \$2.26. The monthly averages during the period were: September, \$2.58; October, \$2.08; November, \$2.18; December, \$2.06; January, \$2.29 and February, \$2.31.

Participation of the Michigan Elevator Exchange, the sales agent of the Michigan Bean Growers, Inc., in sales of beans to the federal government for relief purposes enabled the Michigan Bean Growers to make a higher return than normally would be expected.

This is the tenth pool operated by the Michigan Bean Growers, Inc.

Bean Growers, Inc., to Talk Marketing Plan at Saginaw The directors of the various local associations of the Michigan Bean Growers, Inc., plan to meet at Saginaw on Friday, March 2, to discuss the features of the proposed bean marketing agreement between the Secretary of Agriculture and the bean interests of the state in preparation for a public hearing now scheduled for Saginaw on March 5 and 6.

Attention of the bean farmers is again called to the fact that the public hearing is the place at which farmers have an opportunity to express their opinion for or against such an agreement.

Genesee Ignores Zero Swartz Creek-Despite the sub-zero weather the annual meeting of the Genesee County Farm Bureau here Feb. 8 was well attended. A strong program was outlined for the ensuing year. Speakers from the State Farm Bureau were Secretary C. L. Brody and Mrs. Edith M. Wagar, Home and Community chairman.

BAY CITY UNIT ORGANIZES Bay City-The Bay City unit of the Bay County Farm Bureau organized at the Franklust church in February and elected these directors: Paul Begick, Arthur Smith, W. H. Burns, Carl Kloha and Maurice Parsons.

Man Loses the Money He Tried so Hard to Save

This frank letter from a poultryman who has learned his lesson is well worth reading:

"I was feeding Nopco XX to my baby chicks as well as laying hens until four months ago when the salesman recommended a cheaper mash. As the price of eggs was low, I thought I could save some money but instead I lost more than twice the difference in the price of mash.

"After feeding one ton of the cheaper mash, egg production went down twenty percent. I went back to special laying mash with Nopco XX mixed in it, and so far the egg production has increased ten percent.

"I also feed it to my baby chicks and pullets. On the last two lots of baby chicks the loss was less than five percent. My pullets are as healthy as any to be found anywhere."

The manufacturers of Nopco XX have this original letter on file and all are welcome to see it. It is one of hundreds received after the Nopco Ranch Feed Test in which about three million hens were entered. The fact that thousands of branded mashers now contain Nopco XX means much to anyone interested in better flocks and income.

NOPCO, 52 Essex St., Harrison, N. J.

Women Can Do Much To Up Dairy Prices

(Continued from page one.)

among our country merchants. We have no reason to expect our city friends to buy our products if we do not use our share of them.

Our women can assist in several ways in this matter-they can pledge their home against substitutes. They can increase the use of dairy products for their table and in their cooking. They can use their influence by serving milk at public functions.

In the house to house canvass how encouraging it would be if the wife would accompany her husband in distributing the window placards and the letter stickers and all other literature that is planned for distribution.

In a great many of these reform measures a goodly portion of the success is up to the woman in the case.

MOTOR TRAIL FUEL COST LOW

In recent tests of gasoline-powered trailers, an average of 80 miles per hour was maintained with a gas consumption of 6 miles per gallon with 50 people aboard.

Solvay AGR'L LIMESTONE Michigan Producers of PULVERIZED LIMESTONE LIMESTONE MEAL Available At Your Nearest Dealer Solvay Sales Corporation 7501 W. Jefferson Ave. DETROIT, MICH.

K-R-O KILLS RATS ONLY K-R-O (powder form) 75¢ READY MIXED (no. 7 bait to buy) \$1.00 All drug stores K-R-O Co. Springfield, Ohio

Live Stock Men! Buy your feeders... Finance your purchases... Sell them finished... Co-operatively all the way... It Pays! You can send your stock to Detroit or East Buffalo yards and sell it direct to the packers through the Michigan Live Stock Exchange, which is as near to you as your nearest shipping ass'n or member who is affiliated with us. Get the FULL RETURNS. Some 20,000 farmers, belonging to 150 Michigan shipping ass'ns, have at Buffalo and Detroit their own sales offices, top notch salesmen, and handle a large volume of stock on both markets. Ask about our purchasing service on feeder cattle, calves, lambs from range or markets. Our credit corporation and 6% U. S. money. Tune in CKLW at 12:35 P. M. Mon., Tues., Wed., and Thurs., for live stock quotations at Detroit market. Returns to patrons guaranteed by \$50,000 bond meeting U. S. Government requirements. MICHIGAN LIVE STOCK EXCH. PRODUCERS CO-OP ASS'N Detroit East Buffalo, N. Y.

for More Fancy Fruit... GRASSELLI Spray and Dust PRODUCTS GRASSELLI Spray and Dust Materials are preferred by successful fruit growers because they are manufactured under definite chemical control, thus insuring uniformity. GRASSELLI GRADE Arsenate of Lead Dry Lime Sulphur DUTOX (Non-arsenical) Sulfuron Lime Sulphur Solution Orthol K (Summer Oil) Kleenup (Dormant Oil) and a Complete Line of Sulphate of Nicotine Spray and Dust Mixtures THE GRASSELLI CHEMICAL CO., Inc. 629 Euclid Ave., Cleveland, Ohio 1530 E. Hancock Ave., Detroit, Mich. 2101 Canalport Ave., Chicago, Illinois

The Book of our Year

1934 YEAR BOOK



A Wyoming rancher entraining for the Stock Yards (Photograph by Chan J. Selden)

SWIFT & COMPANY'S Year Book for 1934 is out! You, who are interested in livestock and produce, will want to read every page of it.

You will learn from the chapter on "Meat Prices and Consumers' Incomes" (page 12) that the supply of hogs to be marketed and the incomes of office employes, professional people, artisans, workers in building trades, and all who work for wages determine the value of meat.

And the book explains-in a fascinating manner-something of the broadly diversified organization of Swift & Company (page 22).

The benefit to producers of low distribution costs is described on page 28. Reference is made to the fact that Swift & Company's profit, from all sources, averages only a fraction of a cent a pound.

If you would like a copy of Swift & Company's Year Book, please fill out and mail the coupon, and you will receive it, free of charge.

Swift & Company Purveyors of fine foods Swift & Company, 4355 Packers Avenue, Chicago, Illinois Please mail me, without charge, a copy of your 1934 Year Book. Name Address City State

WOOL GROWERS!

We Will ADVANCE 25c Per Pound on Mediums 15c ON FINE WOOLS

This advance is subject to change without notice, in accordance with Market Conditions.

GENERAL INFORMATION Interested farmers should return signed Wool Marketing Contract with request for wool sacks (capacity about 200 lbs.) and shipping tags. Ass'n members may draw their wool to our Lansing warehouse, 728 E. Shiawassee St., Lansing, any week day. They may ship by rail or truck, collect. Wool is weighed on delivery. Wool sacks weigh about 4 lbs. and are deducted. Cash advance is made at once on net weight of wool here. Inbound freight if any is paid from cash advance. Also, nominal Wool Marketing Ass'n membership of \$1 per year.

The wool pool cannot guarantee any certain profit, nor a certain final settlement date. Market conditions control that. Generally, the pool has made money for its members. Pool advance is subject to change, according to market conditions.

MAIL THIS COUPON NOW

Michigan Co-op Wool Marketing Ass'n, 221 N. Cedar St., Lansing. Please send me a 1934 Wool Marketing Contract and other information about your Association. I expect to have about _____ lbs. NAME ADDRESS R. F. D.

HOG PLAN OPEN TO ALL PRODUCERS

New Regulations on Corn and Hog Reduction Benefits

East Lansing—New regulations provide that all Michigan swine growers may share in the \$4,000,000 benefits on hogs now possible in Michigan in 1934, according to R. J. Baldwin of State College, administrator.

The hog reduction contracts are for one year. So are the corn reduction contracts. Farmers may qualify for one or both. Farmers are signing in some Michigan counties and will start in others when local arrangements are completed.

In the hog contract the farmer must agree to reduce the number of pigs grown by at least 25%, both by number of litters and number of pigs raised. The benefit paid will be \$5 per pig for 75% of the average number marketed during the previous two years.

Benefit payments for reductions in corn acreage will be made to farmers who have grown more than an average of 10 acres of corn for grain during the past two years. They must agree to reduce acreage at least 20%. Benefit paid will be 30c per bushel on the estimated yield of the land taken out of production, but will not be paid on more than a 30% acreage reduction.

Local administration expenses will be deducted from the checks. Any excess of hogs produced over the contract will cost the farmer \$20 per animal. The penalty on an excess of corn acreage over the contract is not so severe.

Three Good Meetings at Pigeon, Elkton, Sebawaing

More than 600 Farm Bureau men and women and their friends attended two splendid meetings at Pigeon and Elkton, the afternoons of Feb. 6 and 7.

The meetings were held in motion picture theatres. Following a program of Farm Bureau and entertainment pictures, the groups were addressed by R. Wayne Newton of the legislative dept. of the State Farm Bureau by Harry Coombs of the Farm Bureau fertilizer division, and by Austin Gwinn, representing the Farm Bureau Services and the membership dept.

The meetings were by invitation and tickets were issued. President E. T. Leipprandt of the Huron County Farm Bureau, arranged the meeting, with the assistance of Henry Clabuech, manager of the Pigeon Co-op Elevator; Del Protzman, manager of the Elkton Farmers Co-op; Gus Marotske of J. C. Liken & Company, Sebawaing, and Alford Priemer, old warhorse of the Huron County Farm Bureau board of directors.

Tomahawks Are Out For Produce Tax Act

Tomahawks are out in the legislature for Act 202 of 1933 which levied a \$50 annual tax or license fee upon every dealer, co-op or trucker handling perishable fruits or vegetables for re-sale. Curiously enough, the Act mentions "beans" as perishable. Last fall the Act was suspended by fruit growers' court action in Berrien county, a great area for marketing by trucker. Certain members of the Legislature declare that a mild bill passed by the House was substituted somewhere with the provisions of a vicious original bill which the House committee on Agriculture refused to report. Now we have a bill to repeal Act 202. Dealers anxious to eliminate the trucker will fight hard in the hearings to save Act 202. They would advance the \$50 tax gladly and pass it back to the farmer.

\$1,000 INSURANCE \$5

Every Six Months

Our Paymaster Policy

Premium guaranteed not to increase. Accidental death double indemnity is available for \$1 extra semi-annually. Policy fee is \$5.

This sound, legal reserve insurance meets the needs of small incomes; fits in with any insurance program; is available to a select class. Let our local agent tell you about it.

PAYMASTER PAYS AT DEATH

Age Amt.	Age Amt.	Age Amt.
16 \$1,000	25 \$1,000	34 \$1,000
17 1,000	27 1,000	37 1,000
18 1,000	28 1,000	38 1,000
19 1,000	29 1,000	39 1,000
20 1,000	30 1,000	40 1,000
21 1,000	31 1,000	41 1,000
22 1,000	32 1,000	42 1,000
23 1,000	33 1,000	43 1,000
24 1,000	34 1,000	44 1,000
25 1,000	35 1,000	45 1,000

Age Amt.	Age Amt.	Age Amt.
45 \$ 852	55 \$ 815	65 \$ 224
47 904	57 450	67 193
48 856	58 447	68 162
49 808	59 414	69 131
50 759	60 384	70 100
51 712	61 355	
52 664	62 327	
53 627	63 302	
54 589	64 278	
55 552	65 254	

STATE FARM LIFE
Bloomington, Ill.
MICH. STATE FARM BUREAU
State Agent Lansing, Mich.

Why Seed Prices Are Moving Up



There's Satisfaction and Profit in a Farm Bureau Alfalfa Field

The seed outlook for spring of 1934 is higher prices. The U. S. Dep't of Agriculture reports (1) the smallest supply of alfalfa, clovers, timothy and grass seeds in years; (2) a large increase in demand for such seeds; (3) much land taken out of cultivation is to be seeded; (4) the carryover of seeds from last year was smaller than usual.

These conditions have already increased prices. Further increases are certain as farmer demand develops. We advise our friends to see their co-ops NOW, and order their requirements.

Advice on Michigan Seeds

Certified Michigan Hardigan and Grimm alfalfa stocks bearing the blue tag are very limited. Farm Bureau has no red or white tag certified seed. Good oats and barley are very scarce. There's a shortage of sweet clover and timothy. See your co-op now. Prices are going up.

Remember, only Farm Bureau guarantees Michigan adapted, winter hardy alfalfa and clover seeds. We offer the most productive varieties for Michigan. All Farm Bureau seeds are genuine varieties, free from crop mixtures and weed seeds. We guaran-

FARM BUREAU SEED GUARANTEE

The Farm Bureau Services, Inc., of Lansing, guarantees to the farmer to the full purchase price of its seed the vitality, description, origin and purity to be as described on the analysis tag on sealed Farm Bureau bag.

For Farm Bureau ALFALFA SEED

—see your local distributor of Farm Bureau Seeds

tee the purity, quality and germination to be as represented on the seed tag. Farm Bureau seeds go farther per acre.

We Will Buy Alfalfa, Timothy, Hubam

We'll take on 4 or 5 more cars of good Michigan grown alfalfa. Will buy good, Michigan grown timothy. Also Hubam clover. Send us 8 ounce representative sample for bid, or bring seed to our warehouse, 221 No. Cedar St., Lansing, at once.

FARM BUREAU ALFALFA FOR YIELD!

Certified HARDIGAN and Certified GRIMM Unexcelled for yield and quality of hay. Eligible for production of certified seed. Stocks very limited. See your Farm Bureau dealer now.

Farm Bureau's MICHIGAN VARIEGATED A great, low cost, heavy yielding, long lived hay producer Genuine MONTANA GRIMM (uncertified)

MONTANA and MONTANA-NEBRASKA common

These hardy, highly productive northwestern grown varieties are among the best for Michigan

CLOVERS

June (Red) Clover, Alsike, Mammoth, Sweet Clovers

Our June is thrifty, winter hardy, pure, high germinating. Mammoth produces a big, cheap crop to plow under. Farm Bureau Sweet Clover is a low cost legume forage or a great soil builder. Our Michigan Alsike is the finest quality in many years.

Farm Bureau clovers are high test, thoroughly cleaned and heavy yielders. We assemble the best clover seed Michigan grows.

GOOD SEED OATS AND BARLEY

Buy Michigan Crop Improvement Ass'n certified WOLVERINE oats or certified MARKTON oats for lighter soils. (Markton is rust and smut resistant). Buy WORTHY oats (stiff strawed) for heavy soils. These are Michigan's best and heaviest yielding varieties. Certified SPARTAN barley generally outyields other varieties by 3 to 10 bushels per acre.

HUSKING AND ENSILAGE CORN

Certified M. A. C., Pickets, Golden Glow, Polar Dent, Ferden's Yellow Dent. We have a good supply of Ferden's. Ask to see it at your co-op. Butted and tipped. Small cob, heavy sheller. Ripens with good results south of line from Bay City west to Lake Michigan.

All of these varieties will grow and mature in those sections of Michigan for which they are intended. Guaranteed to have high, vigorous germination. Field selected, dried, shelled, and graded by corn specialists.

OUR ENSILAGE CORN: Farm Bureau Yellow Ensilage, White Cap, Red Cob, Leaming, Eureka, Sweepstakes.

DELIVERED IN SEALED SACKS

Farm Bureau Brand Seeds are delivered to you by your distributor in sealed, trade-marked Farm Bureau Brand bushel sacks, direct from our warehouse. See our seed guarantee. Good seed is a good start.

MERMASH FOR BABY CHICKS



MERMASH CONTAINS THE BEST

Mermash is ground yellow corn, pure wheat bran, flour midds, meat and bone scraps, alfalfa leaf meal, kelp, fish meal. Mermash aims to be the lowest priced good chick starter and growing mash on the market. Ask your co-op.

You will raise better chicks at lower cost with Mermash 16% protein ration. It is a lifetime ration,—fed to baby chicks, pullets and laying hens.

Mr. Allen G. Cummins of Calhoun county compared the average weight in ounces of chicks raised on Mermash and on another ration, as follows:

Age of Chicks in weeks	Mermash 16% Chicks	The Other Ration Chicks
2	3.40 oz.	3.12 oz.
3	6.05 oz.	5.17 oz.
4	10.15 oz.	7.02 oz.

There's nothing mysterious about such growth with Mermash. Michigan soils and crops are low in iodine.

Mermash remedies that deficiency by adding to good feedstuffs Pacific Ocean kelp (a plant) and Pacific Ocean edible fish meal,—both rich in digestible iodine and other minerals essential for health and growth. Chicks raised on Mermash are healthier, grow faster, feather better. Losses are lower. Cost per pullet is lower. Make some money with Mermash.



300 Bu. Potato Club

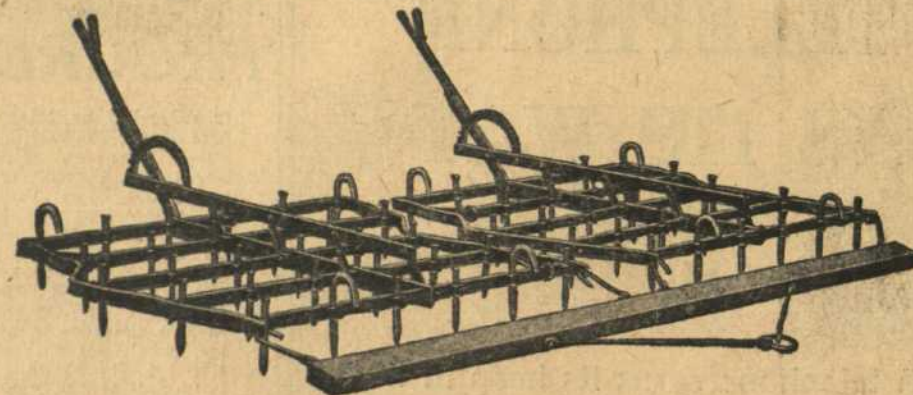
Winners have selected Farm Bureau fertilizers because they KNOW that the nitrogen, phosphorous and potash carriers are the best. The nitrogen is 95 pct. water soluble,—all available when seedlings and young plants need it most.

One year Albert Kipfer of Stephenson was 1st with 420 bu. per acre. Alphonse Verschure of Manistique was 2nd with 365 bu. per acre. The fertilizer was Farm Bureau.

FARM BUREAU FERTILIZERS

1. Nitrogen 95 pct. water soluble
2. Best phosphorous and potash
3. Extra dry, finely ground.

FARM BUREAU IMPLEMENTS



Tillage Tools
Mowers
Rakes

Plows
Planters
Wagons

Harvesters
Tractors
Threshers

With 14 other middle western Farm Bureaus, the Michigan, Indiana and Ohio Farm Bureaus are offering a fine line of farm machinery and implements through local co-ops.

These tools are manufactured by one of the most modern farm machinery plants in the United States, and the oldest in the business,—109 years of service to farmers. It will pay you to investigate what we have to offer.

Ask About Farm Bureau's Co-op Line of Machinery

Poor Oil Death to Motors

We have records of cars of various makes driven many thousands of miles on Farm Bureau oils. The drivers are well pleased with their engine performance and the absence of repair bills for rings, worn parts, tightening bearings, etc.

Farm Bureau oils are paraffin based and dewaxed. They are built to rigid specifications to maintain their lubricating qualities under all operating conditions. See your co-op about our complete line of auto, truck and tractor oils and greases.



For Farm Bureau Supplies

SEE YOUR CO-OP OR FARM BUREAU DEALER

Write Us If You Have No Dealer
FARM BUREAU SERVICES, Inc., Lansing, Mich.

MILKMAKER Means Moneymaker

MILKMAKER FORMULAS 16, 24 and 32% Protein

MILKMAKER Means Moneymaker

MILKMAKER FORMULAS 16, 24 and 32% Protein